# A BILL FOR AN ACT

RELATING TO SOLICITATION OF FUNDS FROM THE PUBLIC.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. The legislature finds that Act 205, Session
- 2 Laws of Hawaii 2024 (Act 205), was intended to regulate
- 3 charitable fundraising platforms to ensure proper and
- 4 transparent fundraising activities in the State.
- 5 The legislature further finds that Act 205's well-intended
- 6 language creates undue burdens on charitable fundraising
- 7 platforms and, more importantly, potentially hampers and
- 8 inhibits the ability of charitable organizations to respond to
- 9 community needs and fundraise, especially in times of emergency.
- 10 The legislature additionally finds that it would be prudent
- 11 to amend Act 205 before its scheduled effective date of
- 12 January 1, 2026, in a manner that would still achieve the
- 13 important purposes of public protection, donor security, and
- 14 transparency, but not overburden charitable fundraising
- 15 platforms, charitable organizations, and the department of the
- 16 attorney general, which oversees these activities.

1	Accordingly, the purpose of this Act is to amend the
2	language in Act 205 to clarify existing standards and safeguards
3	in online crowdfunding.
4	SECTION 2. Chapter 467B, Hawaii Revised Statutes, is
5	amended by adding a new section to be appropriately designated
6	and to read as follows:
7	"§467B- Platform charities. (a) Every platform
8	charity not exempted by section 467B-11.5 shall register with
9	the department as a platform charity before conducting
10	activities regulated by this chapter in accordance with section
11	467B-2.1. A platform charity shall be subject to the annual
12	financial report and annual filing fee requirements of section
13	467B-6.5. Each report shall:
14	(1) Enable the department to ascertain whether charitable
15	funds have been properly solicited, received, held,
16	controlled, or distributed;
17	(2) Provide information on the number of donations made,
18	amount raised, length of time for distributing
19	donations or grants of recommended donations, fees
20	charged by or through a charitable fundraising
21	platform or platform charity, and names of recipient

1		charitable organizations or other charitable
2		organizations that were sent or have not yet been sent
3		donations or grants of recommended donations; and
4	(3)	Protect from disclosure any personally identifiable
5		information of donors or other users of the charitable
6		fundraising platform.
7	(b)	No platform charity shall facilitate acts of
8	solicitat	ion on a charitable fundraising platform unless the
9	platform	charity is in good standing.
10	<u>(c)</u>	A platform charity shall only solicit, permit, or
11	otherwise	enable solicitations or receive, control, or
12	distribut	e funds from donations for purported charitable
13	purposes	for recipient charitable organizations or other
14	charitabl	e organizations in good standing. To determine good
15	standing	of a recipient charitable organization or other
16	charitabl	e organization, a platform charity may rely on
17	informati	on displayed on the department's registry.
18	<u>(d)</u>	With respect to purported charitable purposes, a
19	platform	charity that performs, permits, or otherwise enables
20	solicitat	ion activities shall, before a person can complete a
21	donation	or select or change a recipient charitable

1	organizat	ion, provide conspicuous disclosures that reduce the
2	likelihoo	d of deception, confusion, or misunderstanding,
3	including	<u>:</u>
4	(1)	A statement that donations are made to the charitable
5		fundraising platform, platform charity, recipient
6		charitable organization, or person engaging in peer-
7		to-peer charitable fundraising, whichever is
8		applicable;
9	(2)	A statement that a recipient charitable organization
10		may not receive donations or grants, with an
11		explanation identifying the most pertinent reasons
12		that a recipient charitable organization may not
13		receive the funds; provided that the explanation of
14		the most pertinent reasons that a recipient charitable
15		organization may not receive the funds may be provided
16		through a conspicuous hyperlink, so long as the
17		disclosure is conspicuous when the hyperlink is
18		selected; provided further that this paragraph shall
19		not apply when there are no circumstances under which
20		a recipient charitable organization may not receive
21		the funds;

1	(3)	The maximum length of time it will take to send the
2		donation or a grant of the recommended donation to a
3		recipient charitable organization with an explanation
4		of the time needed, unless the donation is sent
5		contemporaneously to a recipient charitable
6		organization after the donation is made; provided that
7		the explanation as to the maximum length of time may
8		be provided through a conspicuous hyperlink, so long
9		as the disclosure is conspicuous when the hyperlink is
10		selected;
11	(4)	The fees or any other amounts that will be deducted
12		from or added to the donation or a grant of the
13		recommended donation and that are charged or retained
14		by the charitable fundraising platform, platform
15		charity, or any other partnering vendor, other than
16		any applicable digital payment processing fees; and
17	<u>(5)</u>	A statement as to the tax deductibility of the
18		donation.
19	<u>(e)</u>	Each platform charity that solicits, permits, or
20	otherwise	enables solicitations shall obtain the written consent
21	of a reci	pient charitable organization before using the

- 1 recipient charitable organization's name in a solicitation for a
- 2 purported charitable purpose. Written consent shall be provided
- 3 directly to the platform charity or may be provided to a
- 4 platform charity by one authorized officer, director, trustee,
- 5 or other duly authorized representative of the recipient
- 6 charitable organization and may apply to multiple affiliated
- 7 charitable fundraising platforms expressly identified in the
- 8 agreement providing consent.
- 9 (f) After a donor contributes donations and with respect
- 10 to purported charitable purposes, the platform charity shall
- 11 promptly provide a tax donation receipt to the donor in a manner
- 12 provided by section 170(f)(8) of the Internal Revenue Code of
- 13 1986, as amended.
- 14 (g) The platform charity shall not divert or otherwise
- 15 misuse any donations made for purported charitable purposes that
- 16 the platform charity receives through solicitation on the
- 17 charitable fundraising platform and shall hold the donations in
- 18 a separate account or accounts from other funds belonging to the
- 19 platform charity. The platform charity shall promptly ensure
- 20 that donations and grants of recommended donations are sent to
- 21 the recipient charitable organizations with an accounting of any

- 1 fees assessed for processing the funds, and in accordance with
- 2 any rules adopted by the department pursuant to chapter 91.
- 3 (h) If a platform charity enters into any contract with a
- 4 vendor to solicit, receive, control, process, distribute, and
- 5 otherwise account for donations on the charitable fundraising
- 6 platform, the contract shall be available for inspection by the
- 7 department.
- 8 (i) As used in this section, "good standing" means that a
- 9 platform charity, recipient charitable organization, or other
- 10 charitable organization is not prohibited from soliciting or
- 11 operating in the State by the department."
- 12 SECTION 3. Section 467B-1, Hawaii Revised Statutes, is
- 13 amended as follows:
- 1. By amending the definition of "commercial co-venturer"
- 15 to read:
- ""Commercial co-venturer" means a person who, for profit,
- 17 is regularly and primarily engaged in trade or commerce other
- 18 than in connection with soliciting for charitable organizations
- 19 or charitable purposes, and who conducts charitable sales
- 20 promotions. A person who meets the definitions of "commercial
- 21 co-venturer" and "charitable fundraising platform" shall be

- 1 considered a commercial co-venturer when the acts of
- 2 solicitation through an internet website, service, or other
- 3 platform to persons in this State are for six or fewer recipient
- 4 charitable organizations per calendar year, and the commercial
- 5 co-venturer complies with section 467B-5.5."
- 6 2. By amending the definition of "owner" to read:
- 7 ""Owner" means any person who has a direct or indirect
- 8 interest in any professional fundraising counsel  $[\tau]$  or
- 9 professional solicitor[ charitable fundraising platform, or
- 10 platform charity]."
- 11 3. By amending the definition of "platform charity" to
- **12** read:
- ""Platform charity" means a charitable organization that
- 14 facilitates acts of solicitation on a charitable fundraising
- 15 platform, which includes either of the following and any similar
- 16 activity:
- 17 (1) [Solicitis] Soliciting donations through a charitable
- fundraising platform for itself from donors who use
- 19 the charitable fundraising platform with the implied
- **20** or express representation that the platform charity

1	may grant donations to recipient charitable
2	organizations; or
3	(2) [Grants] Granting funds to recipient charitable
4	organizations based on purchases made or other
5	activity performed by persons who use a charitable
6	fundraising platform.
7	"Platform charity" does not include a sponsoring organization of
8	donor advised funds that solicits donors to open donor advised
9	fund accounts or similar accounts, receives recommendations from
10	donors on charitable organizations that may receive grants of
11	funds previously contributed to the sponsoring organization for
12	a donor's donor advised fund account, and the sponsoring
13	organization does not list or reference by name one or more
14	recipient charitable organizations for solicitation purposes on
15	its platform for persons who do not have advisory privileges
16	with respect to the granting of funds in a donor advised fund of
17	the sponsoring organization. A person who meets the definitions
18	of "platform charity" and "charitable fundraising platform"
19	shall be deemed a charitable fundraising platform."
20	SECTION 4. Section 467B-1.5, Hawaii Revised Statutes, is
21	amended to read as follows:

1	"§46	7B-1.5 Professional solicitors[ $_{\tau}$ ] and charitable
2	fundraisi	ng platforms[ <del>, platform charities</del> ]; required
3	disclosur	es. (a) Every professional solicitor, charitable
4	fundraisi	ng platform, [platform charity,] and every employee or
5	agent the	reof, who solicits contributions from a prospective
6	donor or	contributor in this State shall at the outset of any
7	oral or w	ritten request for a contribution:
8	(1)	Identify themselves by their true surname and first
9		name, and the name of their employer or the contractor
10		as the case may be, that is compensating the
11		individual making the solicitation;
12	(2)	Identify the name of the professional solicitor $[\tau]$ or
13		charitable fundraising platform[, or platform charity]
14		registered with the department that has contracted
15		with the charitable organization to provide the
16		solicitation services and, if the individual is
17		employed by a subcontractor, the name of the
18		registered subcontractor;
19	(3)	Disclose that the person making the oral or written
20		request for a donation is being paid to make [such]
21		the solicitation and the name of the charitable

J.		organization on whose behalf the person making the
2		request is soliciting; and
3	(4)	Disclose, orally and in writing, the fact that a copy
4		of the professional solicitor's $[\tau]$ or charitable
5		fundraising platform's[, or platform charity's]
6		registration data and financial reports are available
7		from the department.
8	(b)	A professional solicitor[, charitable fundraising
9	<del>platform,</del>	or platform charity] who makes an oral solicitation by
10	telephone	, door-to-door, or otherwise, [ <del>prior to</del> ] <u>before</u>
11	collectin	g or attempting to collect any contribution, shall
12	provide a	written confirmation of the expected contribution and
13	clearly d	isclose that the contribution is not tax-deductible, if
14	applicable	e, or, if the professional solicitor[, charitable
15	<del>fundraisi</del>	ng platform, or platform charity] maintains that the
16	contribut	ion is tax-deductible in whole or in part, the portion
17	of the co	ntribution that the professional solicitor[, charitable
18	<del>fundraisi</del> :	ng platform, or platform charity] maintains is tax-
19	deductible	e. The written confirmation shall also conspicuously

disclose the name and current address of the registered

1 professional solicitor [ , charitable fundraising platform, or platform charity]." 2 3 SECTION 5. Section 467B-2.3, Hawaii Revised Statutes, is 4 amended to read as follows: 5 "[+]\$467B-2.3[+] Charitable fundraising platforms[+ 6 platform charities]. (a) [Each charitable fundraising platform 7 shall be subject to the department's supervision for activities 8 regulated by this section.] Before soliciting, permitting, or 9 otherwise enabling any solicitations for purported charitable purposes, a charitable fundraising platform shall register with 10 11 the department on a form or in a manner as provided by the 12 department. [Registrations under this section shall be subject 13 to an annual report and an annual renewal fee imposed by the 14 department. Fee revenues from this section shall be deposited into the solicitation of funds for charitable purposes special 15 16 fund. (b) A platform charity shall be subject to the 17 department's supervision. The platform charity shall register 18 with the department as a platform charity before conducting 19 20 activities regulated by this section.

(c) Each charitable fundraising platform and platform 1 2 charity shall file periodic reports with the department on a 3 form provided by the department. Reports shall be filed 4 pursuant to section 467B-12.] The registration statement shall 5 contain the information set forth in subsection (b). The 6 registration under this section shall be accompanied by a fee in 7 the amount of \$250, or in the amount and with any additional 8 sums as may be prescribed by the attorney general. Renewal 9 registration statements shall be filed with the department on or before July 1 of each calendar year by each charitable 10 11 fundraising platform. The renewal statement shall contain the information set forth in subsection (b). A renewal fee of \$250, 12 or in any amount and with any additional sums as may be 13 14 prescribed by the attorney general, shall accompany the renewal 15 statement. If a renewal registration required under this subsection is not filed, unless it is shown that the failure is 16 17 due to reasonable cause, a fine of \$20 shall be imposed for each day during which the violation continues; provided that the 18 19 total amount imposed under this subsection shall not exceed 20 \$1,000.

1	<u>(a)</u>	Each registration and renewal registration report
2	shall:	
3	(1)	Enable the department to ascertain whether charitable
4		funds have been properly solicited, received, held,
5		controlled, or distributed;
6	(2)	Provide information on the number of donations made,
7		amount raised, length of time for distributing
8		donations or grants of recommended donations, fees
9		charged by or through a charitable fundraising
10		platform or platform charity, and names of recipient
11		charitable organizations or other charitable
12		organizations that were sent or have not yet been sent
13		donations or grants of recommended donations; and
14	(3)	Protect from disclosure any personally identifiable
15		information of donors or other users of the charitable
16		fundraising platform.
17	[ <del>-(d)</del> -	No platform charity shall facilitate acts of
18	<del>solicitat</del>	ion on a charitable fundraising platform unless the
19	<del>platform</del>	charity is in good standing.
20	<del>(e)</del> ]	(c) A charitable fundraising platform [or platform
21	<del>charity</del> ]	shall only solicit, permit, or otherwise enable

1	solicitations, or receive, control, or distribute funds from
2	donations for purported charitable purposes for recipient
3	charitable organizations or other charitable organizations in
4	good standing. To determine good standing of a recipient
5	charitable organization or other charitable organization, a
6	charitable fundraising platform [or platform charity] may rely
7	on [electronic lists periodically published by the Internal
8	Revenue Service, department of taxation, or department.] the
9	department's registry.
10	[ <del>(f)</del> ] <u>(d)</u> With respect to purported charitable purposes, a
11	charitable fundraising platform [or platform charity] that
12	performs, permits, or otherwise enables solicitation activities
13	shall, before a person can complete a donation or select or
14	change a recipient charitable organization, provide conspicuous
15	disclosures that reduce the likelihood of deception, confusion,
16	or misunderstanding, including:
17	(1) A statement that donations are made to the charitable
18	fundraising platform, platform charity, recipient
19	charitable organization, or person engaging in peer-
20	to-peer charitable fundraising, whichever is
21	applicable;

1	(2)	A statement that a recipient charitable organization
2		may not receive donations or grants [or recommended
3		donations], with an explanation identifying the most
4		pertinent reasons [under which] that a recipient
5		charitable organization may not receive the funds;
6		provided that the explanation [as to the maximum
7		length of time] of the most pertinent reasons that a
8		recipient charitable organization may not receive the
9		funds may be provided through a conspicuous hyperlink,
10		so long as the disclosure is conspicuous when the
11		hyperlink is selected; provided further that this
12	•	paragraph shall not apply when there are no
13		circumstances under which a recipient charitable
14		organization may not receive the funds;
15	(3)	The maximum length of time it will take to send the
16		donation or a grant of the recommended donation to a
17		recipient charitable organization with an explanation
18		of the time needed, unless the donation is sent
19		contemporaneously to a recipient charitable
20		organization after the donation is made; provided that

the explanation as to the maximum length of time may

1	be provided through a conspicuous hyperlink, so long
2	as the disclosure is conspicuous when the hyperlink is
3	selected;

- (4) The fees or any other amounts that will be deducted from or added to the donation or a grant of the recommended donation and that are charged or retained by the charitable fundraising platform, [platform charity,] or any other partnering vendor, other than any applicable digital payment processing fees; and
- 10 (5) A statement as to the tax deductibility of the11 donation.

[(g)] (e) Each charitable fundraising platform [or platform charity] that solicits, permits, or otherwise enables solicitations shall obtain the written consent of a recipient charitable organization before using the recipient charitable organization's name in a solicitation for a purported charitable purpose. Written consent shall be provided directly to the charitable fundraising platform [or platform charity], or may be provided to a charitable fundraising platform [or platform charity] by one authorized officer, director, trustee, or other duly authorized representative of the recipient charitable

- 1 organization and may apply to multiple affiliated charitable
- 2 fundraising platforms expressly identified in the agreement
- 3 providing consent.
- 4 [\(\frac{(h)}{l}\)] (f) After a donor contributes donations and with
- 5 respect to purported charitable purposes, the charitable
- 6 fundraising platform [or platform charity] shall promptly
- 7 provide a tax donation receipt to the donor in a [format
- 8 determined by the department.] manner provided by section
- 9 170(f)(8) of the Internal Revenue Code of 1986, as amended.
- 10 [<del>(i)</del>] (g) The charitable fundraising platform [<del>or platform</del>
- 11 charity] shall not divert or otherwise misuse any donations made
- 12 for purported charitable purposes that the charitable
- 13 fundraising platform [or platform charity] receives through
- 14 solicitation on the charitable fundraising platform, and shall
- 15 hold the donations in a separate account or accounts from other
- 16 funds belonging to the charitable fundraising platform [ox
- 17 platform charity]. The charitable fundraising platform [or
- 18 platform charity] shall promptly ensure that donations and
- 19 grants of recommended donations are sent to the recipient
- 20 charitable organizations with an accounting of any fees assessed
- 21 for processing the funds, and in accordance with any rules

- 1 adopted by the department pursuant to chapter 91. A platform
- 2 charity shall be [vicariously] liable for [a charitable
- 3 fundraising platform's its misuse of funds[, and vice versa].
- 4 A charitable fundraising platform shall maintain and operate a
- 5 process for complaints about any fundraising activity regulated
- 6 by this chapter and shall investigate and make findings on
- 7 complaints, and, at the request of the department, shall report
- 8 its findings to the department along with its actions for
- 9 resolution, including any full refunds of contributions.
- 10  $\left[\frac{(j)}{(j)}\right]$  (h) If a charitable fundraising platform  $\left[\frac{\partial r}{\partial x}\right]$
- 11 platform charity] enters into any contract with a vendor to
- 12 solicit, receive, control, process, distribute, and otherwise
- 13 account for donations on the charitable fundraising platform,
- 14 the contract shall be available for inspection by the
- 15 department.
- 16 (i) The attorney general may require that registration and
- 17 renewal registration and contracts be filed with the department
- 18 electronically and may require the use of electronic signatures.
- 19 [<del>(k)</del>] (j) As used in this section, "good standing" means
- 20 that a platform charity, recipient charitable organization, or
- 21 other charitable [organization's tax-exempt status has not been

- 1 revoked by the Internal Revenue Service or organization is not
- 2 prohibited from soliciting or operating in the [state] State by
- 3 the department."
- 4 SECTION 6. Section 467B-2.5, Hawaii Revised Statutes, is
- 5 amended to read as follows:
- 6 "§467B-2.5 Professional solicitor[, charitable
- 7 fundraising platform, and platform charity] financial
- 8 reports; contribution account. (a) A professional solicitor[7
- 9 charitable fundraising platform, or platform charity] shall file
- 10 with the attorney general a financial report for any charitable
- 11 solicitation campaign, including gross revenue from Hawaii
- 12 donors and national gross revenue and an itemization of all
- 13 expenses incurred on a form prescribed by the attorney
- 14 general no more than ninety days after the end of the
- 15 solicitation campaign and, for solicitation campaigns
- 16 lasting more than one year, within ninety days after each
- 17 anniversary of the commencement of the solicitation
- 18 campaign and within ninety days after the end of the
- 19 solicitation campaign.
- 20 (b) The attorney general may require the financial
- 21 report required by subsection (a) to be submitted

- 1 electronically and may require the use of electronic
- 2 signatures. This report shall be signed by the professional
- 3 solicitor, [charitable fundraising platform, platform charity,]
- 4 or [by] an authorized officer or agent of the professional
- 5 solicitor[ charitable fundraising platform, or platform
- 6 charity] who shall certify that the statements therein are true
- 7 and correct to the best of the solicitor's, officer's, or
- 8 agent's knowledge subject to penalties imposed by section 710-
- 9 1063. If a financial report required under this section is not
- 10 filed in a timely manner, taking into account any extension of
- 11 time for filing, unless it is shown that the failure is due to
- 12 reasonable cause, an initial late filing fee of \$100 shall be
- 13 imposed, and an additional late filing fee of \$20 per day shall
- 14 be imposed, for each day during which the violation continues;
- 15 provided that the total fee amount imposed under this subsection
- 16 shall not exceed \$1,000. The attorney general may waive all or
- 17 part of the late filing fee imposed by this subsection if
- 18 there is a reasonable cause for the failure to timely file.
- 19 The professional solicitor (, charitable fundraising platform,
- 20 or platform charity] shall provide a copy of the financial
- 21 report to the charitable organization to which the financial



1	report pe	rtains within ten days of its submission of the
2	report to	the attorney general.
3	(c)	A professional solicitor[ - charitable fundraising
4	platform,	or platform charity] shall maintain during each
5	solicitat	tion campaign and for $[not]$ <u>no</u> less than three years
6	after the	e completion of that campaign the following records
7	which sha	all be available for inspection upon demand by the
8	attorney	general:
9	(1)	The date and amount of each contribution received
10		and the name and address of each contributor;
11	(2)	The name and residence of each employee, agent, or
12		other person involved in the solicitation;
13	(3)	Records of all revenue received and expenses
14		incurred in the course of the solicitation
15		campaign; and
16	(4)	The location and account number of each bank or
17		other financial institution account in which the
18		professional solicitor[, charitable fundraising
19		platform, or platform charity] has deposited

revenue from the solicitation campaign.

1 Any material change in any information filed with the (d) attorney general pursuant to this section shall be reported in 2 writing by the professional solicitor[, charitable fundraising 3 4 platform, or platform charity] to the attorney general [not] no 5 more than seven days after the change occurs. 6 Each contribution in the control or custody of the 7 professional solicitor[, charitable fundraising platform, or 8 platform charity] in its entirety and within five days of its receipt, shall be deposited in an account at a bank or other 9 10 federally insured financial institution, which shall be in the 11 name of the charitable organization. The charitable 12 organization shall maintain and administer the account and shall have sole control of all withdrawals." 13 SECTION 7. Section 467B-9, Hawaii Revised Statutes, is 14 amended by amending subsection (d) to read as follows: 15 No professional solicitor, charitable fundraising 16 platform, or platform charity, and no agent, employee, 17 18 independent contractor, or other person acting on behalf of the 19 professional solicitor, charitable fundraising platform, or platform charity, shall solicit in the name of or on behalf of 20

any charitable organization unless[+] the charitable fundraising

15

16

17

18

19

20

- 1 platform or platform charity has obtained written consent
- pursuant to section 467B-2.3(e) or:
- 3 (1) The professional solicitor [, charitable fundraising platform, or platform charity] has obtained the 4 written authorization of two officers of the 5 organization, which authorization shall bear the 6 7 signature of the professional solicitor[, charitable 8 fundraising platform, or platform charity] and the officers of the charitable organization and shall 9 expressly state on its face the period for which it is 10 11 valid, which shall not exceed one year from the date 12 of issuance, and has filed a copy of the written 13 authorization with the attorney general prior to the 14 solicitation; and
  - (2) The professional solicitor[, charitable fundraising platform, or platform charity] and any person who, for compensation, acts as an agent, employee, independent contractor, or otherwise on behalf of the professional solicitor, [charitable fundraising platform, or platform charity,] carries a copy of the authorization while conducting solicitations, and exhibits it on

1	request to persons solicited or police officers or
2	agents of the department."
3	SECTION 8. Section 467B-12, Hawaii Revised Statutes, is
4	amended to read as follows:
5	"§467B-12 Filing requirements for professional fundraising
6	counsel[7] and professional solicitors[7 charitable fundraising
7	<pre>platforms, and platform charities]. (a) Every professional</pre>
8	fundraising counsel[7] or professional solicitor, [charitable
9	fundraising platform, or platform charity, prior to] before any
10	solicitation, shall register with the department. The
11	registration statement shall contain the information set forth
12	in subsection (e). The registration statement shall be
13	accompanied by a fee in the amount of \$250, or in the amount and
14	with any additional sums as may be prescribed by the attorney
15	general. Renewal registration statements shall be filed with
16	the department on or before July 1 of each calendar year by each
17	professional fundraising counsel[ $_{ au}$ ] or professional solicitor[ $_{ au}$
18	charitable fundraising platform, or platform charity]. The
19	renewal statement shall contain the information set forth in
20	subsection (e). A renewal fee of \$250, or in any amount and
21	with any additional sums as may be prescribed by the attorney

- 1 general, shall accompany the renewal statement. If a renewal
- 2 registration required under this section is not filed, unless it
- 3 is shown that the failure is due to reasonable cause, a fine of
- 4 \$20 shall be imposed for each day during which the violation
- 5 continues; provided that the total amount imposed under this
- 6 subsection shall not exceed \$1,000.
- 7 (b) Each professional solicitor, [charitable fundraising
- 8 platform, or platform charity, at the time of each filing,
- 9 shall file with and have approved by the attorney general a bond
- 10 in which the applicant is the principal obligor in the penal sum
- 11 of \$25,000 issued with good and sufficient surety or sureties
- 12 approved by the attorney general and which shall remain in
- 13 effect for one year. The bond shall inure to the benefit of the
- 14 State, conditioned that the applicant, its officers, directors,
- 15 employees, agents, servants, and independent contractors shall
- 16 not violate this chapter. A partnership or corporation that is
- 17 a professional solicitor (, charitable fundraising platform, or
- 18 platform charity] may file a consolidated bond on behalf of all
- 19 its members, officers, and employees.
- 20 (c) The attorney general shall examine each registration
- 21 statement and supporting document filed by a professional

- 1 fundraising counsel[7] or professional solicitor[7 charitable
- 2 fundraising platform, or platform charity] and shall determine
- 3 whether the registration requirements are satisfied. If the
- 4 attorney general determines that the registration requirements
- 5 are not satisfied, the attorney general shall notify the
- 6 professional fundraising counsel[7] or professional solicitor[7]
- 7 charitable fundraising platform, or platform charity] in writing
- 8 within fifteen business days of its receipt of the registration
- 9 statement; otherwise the registration statement [is] shall be
- 10 deemed to be approved. Within seven business days after receipt
- 11 of a notification that the registration requirements are not
- 12 satisfied, the professional fundraising counsel  $[\tau]$  or
- 13 professional solicitor[, charitable fundraising platform, or
- 14 platform-charity] may request a hearing.
- 15 (d) The attorney general may require that registration and
- 16 renewal registration, surety bonds, and contracts be filed with
- 17 the department electronically and may require the use of
- 18 electronic signatures.
- 19 (e) Each registration and renewal registration shall
- 20 contain:

1	( 1 )	The hames and addresses of all owners, officers, and
2		directors of a professional fundraising counsel [or
3		charitable fundraising platform], and the names and
4		addresses of all owners, officers, and directors of a
5		<pre>professional solicitor [or platform charity];</pre>
6	(2)	A statement concerning the corporate form of the
7		registrant, whether corporation, limited liability
8		corporation, partnership, or individual;
9	(3)	A statement whether the registrant has an office in
10		Hawaii and the name and phone number of the person in
11		charge of the office;
12	(4)	The names and addresses of any individuals supervising
13		any solicitation activity;
14	(5)	A statement whether the [+] registrant[+] has entered
15		into a consent agreement with, or been disciplined by
16		or subject to administrative action by, another
17		<pre>governmental agency;</pre>
18	(6)	A statement whether any officer, director, or any
19		person with a controlling interest in the registrant
20		has ever been convicted of a felony or a misdemeanor

1		involving dishonesty in the solicitation for a
2		charitable purpose;
3	(7)	The date that the registrant began soliciting Hawaii
4		residents on behalf of a charitable organization or
5		providing professional fundraising counsel services;
6		and
7	(8)	Whether any owners, directors, or officers are related
8		to:
9		(A) Any other officers, directors, owners, or
10		employees of the registrant;
11		(B) Any officer, director, trustee, or employee of a
12		charitable organization under contract with the
13		registrant; and
14		(C) Any vendor or supplier providing goods or
15		services to a charitable organization under
16		contract with the registrant."
17	SECT	ON 9. Section 467B-12.5, Hawaii Revised Statutes, is
18	amended by	amending subsections (a), (b), and (c) to read as
19	follows:	
20	"(a)	There shall be a written contract between a
21	charitable	organization and a professional fundraising



- 1 counsel[7] or professional solicitor[7 charitable fundraising
- 2 platform, or platform charity] that shall be filed by the
- 3 professional fundraising counsel  $[\tau]$  or professional solicitor  $[\tau]$
- 4 charitable fundraising platform, or platform charity] with the
- 5 attorney general at least ten business days [prior to] before
- $\mathbf{6}$  the performance by the professional fundraising counsel  $[\tau]$  or
- 7 professional solicitor[, charitable fundraising platform, or
- 8 platform charity] of any service. No solicitation or service
- 9 pursuant to the contract shall begin before the contract is
- 10 filed with the attorney general. The contract shall be signed
- 11 by two authorized officials of the charitable organization, one
- 12 of whom shall be a member of the organization's governing body,
- 13 and the authorized contracting officer for the professional
- 14 fundraising counsel[7] or professional solicitor[7 charitable
- 15 fundraising platform, or platform charity]. The contract shall
- 16 contain all of the following provisions:
- 17 (1) The legal name and address of the charitable
- 18 organization;
- 19 (2) A statement of the charitable purpose for which the
- 20 solicitation campaign is being conducted;

1	(3)	A statement of the respective obligations of the
2		professional fundraising counsel[ $ au$ ] or professional
3		solicitor[, charitable fundraising platform, or
4		platform charity] and the charitable organization;
5	(4)	A statement of the guaranteed minimum percentage of
6		the gross receipts from contributions that will be
7		remitted to or retained by the charitable
8		organization, if any, or, if the solicitation involves
9		the sale of goods, services, or tickets to a
10		fundraising event, the percentage of the purchase
11		price that will be remitted to the charitable
12		organization, if any. The stated percentage shall
13		exclude any amount that the charitable organization is
14		to pay as fundraising costs;
15	(5)	Information concerning the compensation of the
16		professional solicitor and professional fundraising
17		counsel as follows:
18		(A) If the compensation of the professional
19		fundraising counsel[7] or professional
20		solicitor[, charitable fundraising platform, or
21		platform charity] is contingent upon the number

1		of contributions or the amount of revenue
2		received, a statement shall be included
3		specifying the percentage of the gross revenue
4		that is the basis for that compensation. The
5		stated percentage shall include any amount that
6		the professional fundraising counsel[ $ au$ ] or
7		professional solicitor[, charitable fundraising
8		platform, or platform charity] is to be
9		reimbursed for fundraising costs;
10	(B)	If the compensation of the professional
11		solicitor[ <del>, charitable fundraising platform, or</del>
12		platform charity] is not contingent upon the
13		number of contributions or amount of revenue
14		received from the solicitation campaign, the
15		compensation shall be expressed as a reasonable
16		estimate of the percentage of the gross revenue,
17		and the contract shall clearly disclose the
18		assumptions upon which the estimate is based.
19		The stated assumptions shall be based upon all of
20		the relevant facts known to the professional

1		solicitor regarding the solicitation to be
2		conducted by the professional solicitor; or
3		(C) If the compensation of the professional
4		fundraising counsel[, charitable fundraising
5		<pre>platform, or platform charity] is not contingent</pre>
6		on the number of contributions or amount of
7		revenue received from the solicitation campaign,
8		the compensation shall be stated in a dollar
9		amount;
10	(6)	The effective and termination dates of the contract
11		or, if the contract does not have a set termination
12		date, a clause allowing either party a reasonable
13		period to terminate the contract or notify the other
14		party if either party chooses not to renew. The
15		contract shall also contain the date services will
16		commence with respect to solicitation in this State of
17		contributions for a charitable organization;
18	(7)	In the case of a professional fundraising counsel,
19		[charitable fundraising platform, or platform
20		charity, a statement that the professional

1		fundraising counsel will not at any time have custody
2		or control of contributions, as applicable;
3	(8)	A statement that the charitable organization exercises
4		control and approval over the content and volume of
5		any solicitation; and
6	(9)	Any other information required by the rules of the
7		attorney general.
8	(b)	No professional fundraising counsel[ $ au$ ] or professional
9	solicitor	[, charitable fundraising platform, or platform
10	<del>charity</del> ]	shall contract with a charitable organization unless
11	the profe	ssional fundraising counsel[ $ au$ ] or professional
12	solicitor	[, charitable fundraising platform, or platform
13	<del>charity</del> ]	is registered with the department. A contract with an
14	unregiste	red professional fundraising counsel[ $_{ au}$ ] or professional
15	solicitor	[, charitable fundraising platform, or platform
16	<del>charity</del> ]	shall be voidable at the option of the charitable
17	organizat	ion.
18	(c)	Whenever a charitable organization contracts with a
19	professio	nal fundraising counsel[ $ au$ ] or professional solicitor[ $ au$
20	<del>charitabl</del>	e fundraising platform, or platform charity,
21	charitabl	e organization shall have the right to cancel the

- 1 contract without cost, penalty, or liability, for a period of
- 2 ten days following the date on which that contract is executed.
- 3 Any provision in the contract that is intended to waive this
- 4 right of cancellation shall be void and unenforceable."
- 5 SECTION 10. Act 205, Session Laws of Hawaii 2024, is
- 6 amended by amending section 16 to read as follows:
- 7 "SECTION 16. This Act shall take effect on [January]
- **8** July 1, 2026."
- 9 SECTION 11. This Act does not affect rights and duties
- 10 that matured, penalties that were incurred, and proceedings that
- 11 were begun before its effective date.
- 12 SECTION 12. Statutory material to be repealed is bracketed
- 13 and stricken. New statutory material is underscored.
- 14 SECTION 13. This Act shall take effect on July 1, 3000;
- 15 provided that section 10 shall take effect on July 1, 2025.

#### Report Title:

AG; Solicitations of Funds from the Public; Donations; Charitable Funding Platforms; Platform Charities; Registration

#### Description:

Amends Act 205, SLH 2024, to clarify standards and safeguards in online crowdfunding, including creating separate registration, reporting, and fee requirements that are specific to platform charities and charitable fundraising platforms. Extends the effective date of Act 205 to July 1, 2026. Effective 7/1/3000. (HD2)

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.