# A BILL FOR AN ACT

RELATING TO SOLICITATION OF FUNDS FROM THE PUBLIC.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. The legislature finds that Act 205, Session
- 2 Laws of Hawaii 2024 (Act 205), was intended to regulate
- 3 charitable fundraising platforms to ensure proper and
- 4 transparent fundraising activities in the State.
- 5 The legislature further finds that Act 205's well-intended
- 6 language creates undue burdens on charitable fundraising
- 7 platforms and, more importantly, potentially hampers and
- 8 inhibits the ability of charitable organizations to respond to
- 9 community needs and fundraise, especially in times of emergency.
- 10 The legislature additionally finds that it would be prudent
- 11 to amend Act 205 before its scheduled effective date of
- 12 January 1, 2026, in a manner that would still achieve the
- 13 important purposes of public protection, donor security, and
- 14 transparency, but not overburden charitable fundraising
- 15 platforms, charitable organizations, and the department of the
- 16 attorney general, which oversees these activities.

1	ACCO	raingly, the purpose of this Act is to amena the		
2	language	in Act 205 to clarify existing standards and safeguards		
3	in online	crowdfunding.		
4	SECT	ION 2. Chapter 467B, Hawaii Revised Statutes, is		
5	amended b	y adding a new section to be appropriately designated		
6	and to re	ad as follows:		
7	" <u>§46</u>	7B- Platform charities. (a) Every platform charity		
8	not exemp	ted by section 467B-11.5 shall register with the		
9	department as a platform charity before conducting activities			
10	regulated by this chapter in accordance with section 467B-2.1.			
11	A platform charity shall be subject to the annual financial			
12	report and annual filing fee requirements of section 467B-6.5.			
13	Each repo	rt shall:		
14	(1)	Enable the department to ascertain whether charitable		
15		funds have been properly solicited, received, held,		
16		controlled, or distributed;		
17	(2)	Provide information on the number of donations made,		
18		amount raised, length of time for distributing		
19		donations or grants of recommended donations, fees		
20		charged by or through a charitable fundraising		
21		platform or platform charity, and names of recipient		

1		charitable organizations or other charitable
2		organizations that were sent or have not yet been sent
3		donations or grants of recommended donations; and
4	(3)	Protect from disclosure any personally identifiable
5		information of donors or other users of the charitable
6		fundraising platform.
7	(b)	No platform charity shall facilitate acts of
8	solicitat	ion on a charitable fundraising platform unless the
9	platform	charity is in good standing.
10	(c)	A platform charity shall only solicit, permit, or
11	otherwise	enable solicitations or receive, control, or
12	distribut	e funds from donations for purported charitable
13	purposes	for recipient charitable organizations or other
14	charitable	e organizations in good standing. To determine good
15	standing o	of a recipient charitable organization or other
16	charitable	e organization, a platform charity may rely on
17	information	on displayed on the department's registry.
18	(d)	With respect to purported charitable purposes, a
19	platform	charity that performs, permits, or otherwise enables
20	solicitat	ion activities shall, before a person can complete a
21	donation o	or select or change a recipient charitable

1	organization, provide conspicuous disclosures that reduce the				
2	likelihood of deception, confusion, or misunderstanding,				
3	including	<u>:</u>			
4	(1)	A statement that donations are made to the charitable			
5		fundraising platform, platform charity, recipient			
6		charitable organization, or person engaging in peer-			
7		to-peer charitable fundraising, whichever is			
8		applicable;			
9	(2)	A statement that a recipient charitable organization			
10	may not receive donations or grants, with an				
11	explanation identifying the most pertinent reasons				
12	that a recipient charitable organization may not				
13	receive the funds; provided that the explanation of				
14		the most pertinent reasons that a recipient charitable			
15		organization may not receive the funds may be provided			
16		through a conspicuous hyperlink, so long as the			
17		disclosure is conspicuous when the hyperlink is			
18		selected; provided further that this paragraph shall			
19		not apply when there are no circumstances under which			
20		a recipient charitable organization may not receive			
21		the funds;			

1	<u>(3)</u>	The maximum length of time it will take to send the					
2	donation or a grant of the recommended donation to a						
3	recipient charitable organization with an explanation						
4	of the time needed, unless the donation is sent						
5		contemporaneously to a recipient charitable					
6		organization after the donation is made; provided that					
7		the explanation as to the maximum length of time may					
8		be provided through a conspicuous hyperlink, so long					
9	as the disclosure is conspicuous when the hyperlink is						
10		selected;					
11	(4)	The fees or any other amounts that will be deducted					
12		from or added to the donation or a grant of the					
13		recommended donation and that are charged or retained					
14		by the charitable fundraising platform, platform					
15		charity, or any other partnering vendor, other than					
16		any applicable digital payment processing fees; and					
17	(5)	A statement as to the tax deductibility of the					
18		donation.					
19	<u>(e)</u>	Each platform charity that solicits, permits, or					
20	otherwise	enables solicitations shall obtain the written consent					
21	of a recip	pient charitable organization before using the					

- 1 recipient charitable organization's name in a solicitation for a
- 2 purported charitable purpose. Written consent shall be provided
- 3 directly to the platform charity or may be provided to a
- 4 platform charity by one authorized officer, director, trustee,
- 5 or other duly authorized representative of the recipient
- 6 charitable organization and may apply to multiple affiliated
- 7 charitable fundraising platforms expressly identified in the
- 8 agreement providing consent.
- 9 (f) After a donor contributes donations and with respect
- 10 to purported charitable purposes, the platform charity shall
- 11 promptly provide a tax donation receipt to the donor in a manner
- 12 provided by section 170(f)(8) of the Internal Revenue Code of
- 13 1986, as amended.
- 14 (g) The platform charity shall not divert or otherwise
- 15 misuse any donations made for purported charitable purposes that
- 16 the platform charity receives through solicitation on the
- 17 charitable fundraising platform and shall hold the donations in
- 18 a separate account or accounts from other funds belonging to the
- 19 platform charity. The platform charity shall promptly ensure
- 20 that donations and grants of recommended donations are sent to
- 21 the recipient charitable organizations with an accounting of any

- 1 fees assessed for processing the funds, and in accordance with
- 2 any rules adopted by the department pursuant to chapter 91.
- 3 (h) If a platform charity enters into any contract with a
- 4 vendor to solicit, receive, control, process, distribute, and
- 5 otherwise account for donations on the charitable fundraising
- 6 platform, the contract shall be available for inspection by the
- 7 department.
- 8 (i) As used in this section, "good standing" means that a
- 9 platform charity, recipient charitable organization, or other
- 10 charitable organization is not prohibited by the department from
- 11 soliciting or operating in the State."
- 12 SECTION 3. Section 467B-1, Hawaii Revised Statutes, is
- 13 amended as follows:
- 1. By amending the definition of "commercial co-venturer"
- 15 to read:
- ""Commercial co-venturer" means a person who, for profit,
- 17 is regularly and primarily engaged in trade or commerce other
- 18 than in connection with soliciting for charitable organizations
- 19 or charitable purposes, and who conducts charitable sales
- 20 promotions. A person who meets the definitions of "commercial
- 21 co-venturer" and "charitable fundraising platform" shall be

- 1 considered a commercial co-venturer when the acts of
- 2 solicitation through an internet website, service, or other
- 3 platform to persons in this State are for six or fewer recipient
- 4 charitable organizations per calendar year, and the commercial
- 5 co-venturer complies with section 467B-5.5."
- 6 2. By amending the definition of "owner" to read:
- 7 ""Owner" means any person who has a direct or indirect
- 8 interest in any professional fundraising counsel  $[\tau]$  or
- 9 professional solicitor ( charitable fundraising platform, or
- 10 platform charity]."
- 11 3. By amending the definition of "platform charity" to
- **12** read:
- ""Platform charity" means a charitable organization that
- 14 facilitates acts of solicitation on a charitable fundraising
- 15 platform, which includes either of the following and any similar
- 16 activity:
- 17 (1) [Solicits] Soliciting donations through a charitable
- fundraising platform for itself from donors who use
- 19 the charitable fundraising platform with the implied
- or express representation that the platform charity

1	may grant donations to recipient charitable
2	organizations; or
3	(2) [Grants] Granting funds to recipient charitable
4	organizations based on purchases made or other
5	activity performed by persons who use a charitable
6	fundraising platform.
7	"Platform charity" does not include a sponsoring organization of
8	donor advised funds that solicits donors to open donor advised
9	fund accounts or similar accounts, receives recommendations from
10	donors on charitable organizations that may receive grants of
11	funds previously contributed to the sponsoring organization for
12	a donor's donor advised fund account, and the sponsoring
13	organization does not list or reference by name one or more
14	recipient charitable organizations for solicitation purposes on
15	its platform for persons who do not have advisory privileges
16	with respect to the granting of funds in a donor advised fund of
17	the sponsoring organization. A person who meets the definitions
18	of "platform charity" and "charitable fundraising platform"
19	shall be deemed a charitable fundraising platform."
20	SECTION 4. Section 467B-1.5, Hawaii Revised Statutes, is
21	amended to read as follows:

1	"546	7B-1.5 Professional solicitors[7] and charitable
2	fundraisi	ng platforms[ <del>, platform charities</del> ]; required
3	disclosur	es. (a) Every professional solicitor, charitable
4	fundraisi	ng platform, [ <del>platform charity,</del> ] and every employee or
5	agent the	reof, who solicits contributions from a prospective
6	donor or	contributor in this State shall at the outset of any
7	oral or w	ritten request for a contribution:
8	(1)	Identify themselves by their true surname and first
9		name, and the name of their employer or the contractor
10		as the case may be, that is compensating the
11		individual making the solicitation;
12	(2)	Identify the name of the professional solicitor $[\tau]$ or
13		charitable fundraising platform[, or platform charity]
14		registered with the department that has contracted
15		with the charitable organization to provide the
16		solicitation services and, if the individual is
17		employed by a subcontractor, the name of the
18		registered subcontractor;
19	(3)	Disclose that the person making the oral or written
20		request for a donation is being paid to make [such]
21		the solicitation and the name of the charitable

1		organization on whose behalf the person making the
2		request is soliciting; and
3	(4)	Disclose, orally and in writing, the fact that a copy
4		of the professional solicitor's $[\tau]$ or charitable
5		fundraising platform's[, or platform charity's]
6		registration data and financial reports are available
7		from the department.
8	(b)	A professional solicitor[, charitable fundraising
9	platform,	or platform charity] who makes an oral solicitation by
10	telephone	, door-to-door, or otherwise, [ <del>prior to</del> ] <u>before</u>
11	collectin	g or attempting to collect any contribution, shall
12	provide a	written confirmation of the expected contribution and
13	clearly d	isclose that the contribution is not tax-deductible, if
14	applicable	e, or, if the professional solicitor[, charitable
15	fundraisi	ng platform, or platform charity] maintains that the
16	contribut	ion is tax-deductible in whole or in part, the portion
17	of the con	ntribution that the professional solicitor[, charitable
18	<del>fundraisi</del>	ng platform, or platform charity] maintains is
19	tax-deduct	tible. The written confirmation shall also
20	conspicuo	usly disclose the name and current address of the

2 platform, or platform charity]." 3 SECTION 5. Section 467B-2.3, Hawaii Revised Statutes, is 4 amended to read as follows: 5 "[+]\$467B-2.3[+] Charitable fundraising platforms[+ platform charities]. (a) [Each charitable fundraising platform 6 7 shall be subject to the department's supervision for activities 8 regulated by this section.] Before soliciting, permitting, or 9 otherwise enabling any solicitations for purported charitable 10 purposes, a charitable fundraising platform shall register with 11 the department on a form or in a manner as provided by the 12 department. [Registrations under this section shall be subject 13 to an annual report and an annual renewal fee imposed by the 14 department. Fee revenues from this section shall be deposited 15 into the solicitation of funds for charitable purposes special 16 fund. 17 (b) A platform charity shall be subject to the 18 department's supervision. The platform charity shall register 19 with the department as a platform charity before conducting 20 activities regulated by this section.

registered professional solicitor[, charitable fundraising

1 (c) Each charitable fundraising platform and platform 2 charity shall file periodic reports with the department on a 3 form provided by the department. Reports shall be filed pursuant to section 467B-12.] The registration statement shall 4 5 contain the information set forth in subsection (b). The 6 registration under this section shall be accompanied by a fee in 7 the amount of \$250, or in the amount and with any additional 8 sums as may be prescribed by the attorney general. Renewal 9 registration statements shall be filed with the department on or 10 before July 1 of each calendar year by each charitable 11 fundraising platform. The renewal statement shall contain the 12 information set forth in subsection (b). A renewal fee of \$250, 13 or in any amount and with any additional sums as may be 14 prescribed by the attorney general, shall accompany the renewal 15 statement. If a renewal registration required under this subsection is not filed, unless it is shown that the failure is 16 17 due to reasonable cause, a fine of \$20 shall be imposed for each day during which the violation continues; provided that the 18 19 total amount imposed under this subsection shall not exceed 20 \$1,000.

1	<u>(b)</u>	Each registration and renewal registration report		
2	shall:			
3	(1)	Enable the department to ascertain whether charitable		
4	funds have been properly solicited, received, hel			
5		controlled, or distributed;		
6	(2)	Provide information on the number of donations made,		
7		amount raised, length of time for distributing		
8		donations or grants of recommended donations, fees		
9		charged by or through a charitable fundraising		
10		platform or platform charity, and names of recipient		
11		charitable organizations or other charitable		
12		organizations that were sent or have not yet been sent		
13		donations or grants of recommended donations; and		
14	(3)	Protect from disclosure any personally identifiable		
15		information of donors or other users of the charitable		
16		fundraising platform.		
17	[ <del>(d)</del>	No platform charity shall facilitate acts of		
18	solicitat	ion on a charitable fundraising platform unless the		
19	<del>platform</del>	charity is in good standing.		
20	<del>(e)</del> ]	(c) A charitable fundraising platform [or platform		
21	<del>charity</del> ]	shall only solicit, permit, or otherwise enable		

1 solicitations, or receive, control, or distribute funds from 2 donations for purported charitable purposes for recipient 3 charitable organizations or other charitable organizations in 4 good standing. To determine good standing of a recipient 5 charitable organization or other charitable organization, a 6 charitable fundraising platform [or platform charity] may rely 7 on [electronic lists periodically published by the Internal Revenue Service, department of taxation, or department.] the 8 9 department's registry. 10  $\left[\frac{f}{f}\right]$  (d) With respect to purported charitable purposes, a 11 charitable fundraising platform [or platform charity] that 12 performs, permits, or otherwise enables solicitation activities 13 shall, before a person can complete a donation or select or 14 change a recipient charitable organization, provide conspicuous 15 disclosures that reduce the likelihood of deception, confusion, 16 or misunderstanding, including: 17 (1) A statement that donations are made to the charitable 18 fundraising platform, platform charity, recipient 19 charitable organization, or person engaging in peer-20 to-peer charitable fundraising, whichever is 21 applicable;

1	(2)	A statement that a recipient charitable organization			
2		may not receive donations or grants [or recommended			
3		donations], with an explanation identifying the most			
4		pertinent reasons [under which] that a recipient			
5		charitable organization may not receive the funds;			
6		provided that the explanation [as to the maximum			
7		<pre>length of time] of the most pertinent reasons that a</pre>			
8		recipient charitable organization may not receive the			
9		funds may be provided through a conspicuous hyperlink,			
10		so long as the disclosure is conspicuous when the			
11		hyperlink is selected; provided further that this			
12		paragraph shall not apply when there are no			
13		circumstances under which a recipient charitable			
14		organization may not receive the funds;			
15	(3)	The maximum length of time it will take to send the			
16		donation or a grant of the recommended donation to a			
17		recipient charitable organization with an explanation			
18		of the time needed, unless the donation is sent			
19		contemporaneously to a recipient charitable			
20		organization after the donation is made; provided that			
21		the explanation as to the maximum length of time may			

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2		as the disclosure is conspicuous when the hyperlink is
3		selected;
4	(4)	The fees or any other amounts that will be deducted
5		from or added to the donation or a grant of the
6		recommended donation and that are charged or retained
7		by the charitable fundraising platform, [platform
8		charity, or any other partnering vendor, other than
9		any applicable digital payment processing fees; and
10	(5)	A statement as to the tax deductibility of the
11		donation.
12	[ <del>-(g)</del>	] <u>(e)</u> Each charitable fundraising platform [ <del>or</del>
13	<del>platform</del>	charity] that solicits, permits, or otherwise enables
14	solicitat	ions shall obtain the written consent of a recipient
15	charitabl	e organization before using the recipient charitable

be provided through a conspicuous hyperlink, so long

provided to a charitable fundraising platform [or platform
the charity] by one authorized officer, director, trustee, or other

purpose. Written consent shall be provided directly to the

organization's name in a solicitation for a purported charitable

charitable fundraising platform [or platform charity], or may be

21 duly authorized representative of the recipient charitable

- 1 organization and may apply to multiple affiliated charitable
- 2 fundraising platforms expressly identified in the agreement
- 3 providing consent.
- 4 [\(\frac{(h)}{l}\)] (f) After a donor contributes donations and with
- 5 respect to purported charitable purposes, the charitable
- 6 fundraising platform [or platform charity] shall promptly
- 7 provide a tax donation receipt to the donor in a [format
- 8 determined by the department.] manner provided by section
- 9 170(f)(8) of the Internal Revenue Code of 1986, as amended.
- 10  $\left[\frac{(i)}{(i)}\right]$  (g) The charitable fundraising platform  $\left[\frac{(i)}{(i)}\right]$
- 11 charity] shall not divert or otherwise misuse any donations made
- 12 for purported charitable purposes that the charitable
- 13 fundraising platform [or platform charity] receives through
- 14 solicitation on the charitable fundraising platform, and shall
- 15 hold the donations in a separate account or accounts from other
- 16 funds belonging to the charitable fundraising platform [or
- 17 platform charity]. The charitable fundraising platform [or
- 18 platform-charity] shall promptly ensure that donations and
- 19 grants of recommended donations are sent to the recipient
- 20 charitable organizations with an accounting of any fees assessed
- 21 for processing the funds, and in accordance with any rules

- 1 adopted by the department pursuant to chapter 91. A platform
- 2 charity shall be [vicariously] liable for [a charitable
- 3 fundraising platform's its misuse of funds[, and vice versa].
- 4 A charitable fundraising platform shall maintain and operate a
- 5 process for complaints about any fundraising activity regulated
- 6 by this chapter and shall investigate and make findings on
- 7 complaints, and, at the request of the department, shall report
- 8 its findings to the department along with its actions for
- 9 resolution, including any full refunds of contributions.
- 10  $\left[\frac{(i)}{(i)}\right]$  (h) If a charitable fundraising platform  $\left[\frac{\partial r}{\partial i}\right]$
- 11 platform charity enters into any contract with a vendor to
- 12 solicit, receive, control, process, distribute, and otherwise
- 13 account for donations on the charitable fundraising platform,
- 14 the contract shall be available for inspection by the
- 15 department.
- 16 (i) The attorney general may require that registration and
- 17 renewal registration and contracts be filed with the department
- 18 electronically and may require the use of electronic signatures.
- 19 [<del>(k)</del>] (j) As used in this section, "good standing" means
- 20 that a platform charity, recipient charitable organization, or
- 21 other charitable [organization's tax-exempt status has-not been

- 1 revoked by the Internal Revenue Service or organization is not
- 2 prohibited from soliciting or operating in the [state] State by
- 3 the department."
- 4 SECTION 6. Section 467B-2.5, Hawaii Revised Statutes, is
- 5 amended to read as follows:
- 6 "§467B-2.5 Professional solicitor[, charitable
- 7 fundraising platform, and platform charity] financial
- 8 reports; contribution account. (a) A professional solicitor[7]
- 9 charitable fundraising-platform, or platform charity | shall file
- 10 with the attorney general a financial report for any charitable
- 11 solicitation campaign, including gross revenue from Hawaii
- 12 donors and national gross revenue and an itemization of all
- 13 expenses incurred on a form prescribed by the attorney
- 14 general no more than ninety days after the end of the
- 15 solicitation campaign and, for solicitation campaigns
- 16 lasting more than one year, within ninety days after each
- 17 anniversary of the commencement of the solicitation
- 18 campaign and within ninety days after the end of the
- 19 solicitation campaign.
- 20 (b) The attorney general may require the financial
- 21 report required by subsection (a) to be submitted

- 1 electronically and may require the use of electronic
- 2 signatures. This report shall be signed by the professional
- 3 solicitor, [charitable fundraising platform, platform charity,]
- 4 or [by] an authorized officer or agent of the professional
- 5 solicitor[, charitable fundraising platform, or platform
- 6 charity] who shall certify that the statements therein are true
- 7 and correct to the best of the solicitor's, officer's, or
- 8 agent's knowledge subject to penalties imposed by section 710-
- 9 1063. If a financial report required under this section is not
- 10 filed in a timely manner, taking into account any extension of
- 11 time for filing, unless it is shown that the failure is due to
- 12 reasonable cause, an initial late filing fee of \$100 shall be
- 13 imposed, and an additional late filing fee of \$20 per day shall
- 14 be imposed, for each day during which the violation continues;
- 15 provided that the total fee amount imposed under this subsection
- 16 shall not exceed \$1,000. The attorney general may waive all or
- 17 part of the late filing fee imposed by this subsection if
- 18 there is a reasonable cause for the failure to timely file.
- 19 The professional solicitor [ charitable fundraising platform,
- 20 or platform charity] shall provide a copy of the financial
- 21 report to the charitable organization to which the financial

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2 report to the attorney general. 3 A professional solicitor ( charitable fundraising 4 platform, or platform charity] shall maintain during each 5 solicitation campaign and for not less than three years 6 after the completion of that campaign the following records, 7 which shall be available for inspection upon demand by the 8 attorney general: 9 The date and amount of each contribution received (1)10 and the name and address of each contributor; 11 (2) The name and residence of each employee, agent, or

other person involved in the solicitation;

Records of all revenue received and expenses

professional solicitor[, charitable fundraising

incurred in the course of the solicitation

report pertains within ten days of its submission of the

- campaign; and

  (4) The location and account number of each bank or
  other financial institution account in which the

- 1 (d) Any material change in any information filed with the
- 2 attorney general pursuant to this section shall be reported in
- 3 writing by the professional solicitor[ charitable fundraising
- 4 platform, or platform charity] to the attorney general not more
- 5 than seven days after the change occurs.
- **6** (e) Each contribution in the control or custody of the
- 7 professional solicitor[ r charitable fundraising platform, or
- 8 platform charity in its entirety and within five days of its
- 9 receipt, shall be deposited in an account at a bank or other
- 10 federally insured financial institution, which shall be in the
- 11 name of the charitable organization. The charitable
- 12 organization shall maintain and administer the account and shall
- 13 have sole control of all withdrawals."
- 14 SECTION 7. Section 467B-9, Hawaii Revised Statutes, is
- 15 amended by amending subsection (d) to read as follows:
- "(d) No professional solicitor, charitable fundraising
- 17 platform, or platform charity, and no agent, employee,
- 18 independent contractor, or other person acting on behalf of the
- 19 professional solicitor, charitable fundraising platform, or
- 20 platform charity, shall solicit in the name of or on behalf of
- 21 any charitable organization unless[:] the charitable fundraising

1 platform or platform charity has obtained written	consent
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	2	pursuant	to	section	467B-2.3(e)	or:
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3	(1)	The professional solicitor( <del>, charitable fundraising</del>
4		platform, or platform charity] has obtained the
5		written authorization of two officers of the
6		organization, which authorization shall bear the
7		signature of the professional solicitor[, charitable
8		fundraising platform, or platform charity] and the
9		officers of the charitable organization and shall
10		expressly state on its face the period for which it is
11		valid, which shall not exceed one year from the date
12		of issuance, and has filed a copy of the written
13		authorization with the attorney general [prior to]
14		before the solicitation; and

(2) The professional solicitor[, charitable fundraising platform, or platform charity] and any person who, for compensation, acts as an agent, employee, independent contractor, or otherwise on behalf of the professional solicitor, [charitable fundraising platform, or platform charity,] carries a copy of the authorization while conducting solicitations, and exhibits it on

1 request to persons solicited or police officers or agents of the department." 2 SECTION 8. Section 467B-12, Hawaii Revised Statutes, is 3 amended to read as follows: 4 5 "\$467B-12 Filing requirements for professional fundraising counsel[7] and professional solicitors[7 charitable fundraising 6 platforms, and platform charities]. (a) Every professional 7 fundraising counsel[7] or professional solicitor, [charitable 8 9 fundraising platform, or platform charity, prior to] before any solicitation, shall register with the department. 10 registration statement shall contain the information set forth 11 12 in subsection (e). The registration statement shall be accompanied by a fee in the amount of \$250, or in the amount and 13 with any additional sums as may be prescribed by the attorney 14 general. Renewal registration statements shall be filed with 15 16 the department on or before July 1 of each calendar year by each **17** professional fundraising counsel[7] or professional solicitor[7] 18 charitable fundraising platform, or platform charity]. 19 renewal statement shall contain the information set forth in 20 subsection (e). A renewal fee of \$250, or in any amount and 21 with any additional sums as may be prescribed by the attorney

- 1 general, shall accompany the renewal statement. If a renewal
- 2 registration required under this section is not filed, unless it
- 3 is shown that the failure is due to reasonable cause, a fine of
- 4 \$20 shall be imposed for each day during which the violation
- 5 continues; provided that the total amount imposed under this
- 6 subsection shall not exceed \$1,000.
- 7 (b) Each professional solicitor, [charitable fundraising
- 8 platform, or platform charity, ] at the time of each filing,
- 9 shall file with and have approved by the attorney general a bond
- 10 in which the applicant is the principal obligor in the penal sum
- 11 of \$25,000 issued with good and sufficient surety or sureties
- 12 approved by the attorney general and which shall remain in
- 13 effect for one year. The bond shall inure to the benefit of the
- 14 State, conditioned that the applicant, its officers, directors,
- 15 employees, agents, servants, and independent contractors shall
- 16 not violate this chapter. A partnership or corporation that is
- 17 a professional solicitor[, charitable fundraising platform, or
- 18 platform charity] may file a consolidated bond on behalf of all
- 19 its members, officers, and employees.
- 20 (c) The attorney general shall examine each registration
- 21 statement and supporting document filed by a professional

- 1 fundraising counsel[7] or professional solicitor[7 charitable
- 2 fundraising platform, or platform charity] and shall determine
- 3 whether the registration requirements are satisfied. If the
- 4 attorney general determines that the registration requirements
- 5 are not satisfied, the attorney general shall notify the
- **6** professional fundraising counsel  $[\tau]$  or professional solicitor  $[\tau]$
- 7 charitable fundraising platform, or platform charity] in writing
- 8 within fifteen business days of its receipt of the registration
- 9 statement; otherwise the registration statement [is] shall be
- 10 deemed to be approved. Within seven business days after receipt
- 11 of a notification that the registration requirements are not
- 12 satisfied, the professional fundraising counsel  $[\tau]$  or
- 13 professional solicitor[, charitable fundraising platform, or
- 14 platform charity] may request a hearing.
- 15 (d) The attorney general may require that registration and
- 16 renewal registration, surety bonds, and contracts be filed with
- 17 the department electronically and may require the use of
- 18 electronic signatures.
- (e) Each registration and renewal registration shall
- 20 contain:

1	( 1 )	The names and addresses of all owners, officers, and
2		directors of a professional fundraising counsel [or
3		charitable fundraising platform], and the names and
4		addresses of all owners, officers, and directors of a
5		<pre>professional solicitor [or platform charity];</pre>
6	(2)	A statement concerning the corporate form of the
7		registrant, whether corporation, limited liability
8		corporation, partnership, or individual;
9	(3)	A statement whether the registrant has an office in
10		Hawaii and the name and phone number of the person in
11		charge of the office;
12	(4)	The names and addresses of any individuals supervising
13		any solicitation activity;
14	(5)	A statement whether the [f]registrant[f] has entered
15		into a consent agreement with, or been disciplined by
16		or subject to administrative action by, another
17		governmental agency;
18	(6)	A statement whether any officer, director, or any
19		person with a controlling interest in the registrant
20		has ever been convicted of a felony or a misdemeanor

1		involving dishonesty in the solicitation for a
2		charitable purpose;
3	(7)	The date that the registrant began soliciting Hawaii
4		residents on behalf of a charitable organization or
5		providing professional fundraising counsel services;
6		and
7	(8)	Whether any owners, directors, or officers are related
8		to:
9		(A) Any other officers, directors, owners, or
10		employees of the registrant;
11		(B) Any officer, director, trustee, or employee of a
12		charitable organization under contract with the
13		registrant; and
14		(C) Any vendor or supplier providing goods or
15		services to a charitable organization under
16		contract with the registrant."
17	SECT	ON 9. Section 467B-12.5, Hawaii Revised Statutes, is
18	amended by	amending subsections (a), (b), and (c) to read as
19	follows:	
20	"(a)	There shall be a written contract between a
21	charitable	e organization and a professional fundraising

1 counsel[7] or professional solicitor[7 charitable fundraising 2 platform, or platform charity] that shall be filed by the 3 professional fundraising counsel[7] or professional solicitor[7] 4 charitable fundraising platform, or platform charity with the 5 attorney general at least ten business days [prior to] before 6 the performance by the professional fundraising counsel  $[\tau]$  or 7 professional solicitor[, charitable fundraising platform, or 8 platform charity] of any service. No solicitation or service 9 pursuant to the contract shall begin before the contract is 10 filed with the attorney general. The contract shall be signed 11 by two authorized officials of the charitable organization, one 12 of whom shall be a member of the organization's governing body, 13 and the authorized contracting officer for the professional 14 fundraising counsel[7] or professional solicitor[7 charitable 15 fundraising platform, or platform charity]. The contract shall 16 contain all of the following provisions: 17 (1)The legal name and address of the charitable 18 organization; 19 (2) A statement of the charitable purpose for which the

solicitation campaign is being conducted;

20

1	(3)	A statement of the respective obligations of the
2		professional fundraising counsel[ $_{ au}$ ] or professional
3		solicitor[ <del>, charitable fundraising platform, or</del>
4		platform charity] and the charitable organization;
5	(4)	A statement of the guaranteed minimum percentage of
6		the gross receipts from contributions that will be
7		remitted to or retained by the charitable
8		organization, if any, or, if the solicitation involves
9		the sale of goods, services, or tickets to a
10		fundraising event, the percentage of the purchase
11		price that will be remitted to the charitable
12		organization, if any. The stated percentage shall
13		exclude any amount that the charitable organization is
14		to pay as fundraising costs;
15	(5)	Information concerning the compensation of the
16		professional solicitor and professional fundraising
17		counsel as follows:
18		(A) If the compensation of the professional
19		fundraising counsel[ $_{ au}$ ] or professional
20		solicitor[, charitable fundraising platform, or
21		platform charity] is contingent upon the number

1		of contributions or the amount of revenue
2		received, a statement shall be included
3		specifying the percentage of the gross revenue
4		that is the basis for that compensation. The
5		stated percentage shall include any amount that
6		the professional fundraising counsel[ $ au$ ] or
7		professional solicitor[, charitable fundraising
8		platform, or platform charity] is to be
9		reimbursed for fundraising costs;
10	(B)	If the compensation of the professional
11		solicitor[, charitable fundraising platform, or
12		platform charity] is not contingent upon the
13		number of contributions or amount of revenue
14		received from the solicitation campaign, the
15		compensation shall be expressed as a reasonable
16		estimate of the percentage of the gross revenue,
17		and the contract shall clearly disclose the
18		assumptions upon which the estimate is based.
19		The stated assumptions shall be based upon all of
20		the relevant facts known to the professional

1		solicitor regarding the solicitation to be
2		conducted by the professional solicitor; or
3		(C) If the compensation of the professional
4		fundraising counsel[, charitable fundraising
5		platform, or platform charity] is not contingent
6		on the number of contributions or amount of
7		revenue received from the solicitation campaign,
8		the compensation shall be stated in a dollar
9		amount;
10	(6)	The effective and termination dates of the contract
11		or, if the contract does not have a set termination
12		date, a clause allowing either party a reasonable
13		period to terminate the contract or notify the other
14		party if either party chooses not to renew. The
15		contract shall also contain the date services will
16		commence with respect to solicitation in this State of
17		contributions for a charitable organization;
18	(7)	In the case of a professional fundraising counsel,
19		[charitable fundraising platform, or platform
20		charity, a statement that the professional

1		fundraising counsel will not at any time have custody
2		or control of contributions, as applicable;
3	(8)	A statement that the charitable organization exercises
4		control and approval over the content and volume of
5		any solicitation; and
6	(9)	Any other information required by the rules of the
7		attorney general.
8	(b)	No professional fundraising counsel[ $_{7}$ ] or professional
9	solicitor	[, charitable fundraising platform, or platform
10	<del>charity</del> ]	shall contract with a charitable organization unless
11	the profe	ssional fundraising counsel[ $ au$ ] or professional
12	solicitor	[, charitable fundraising platform, or platform
13	<del>charity</del> ]	is registered with the department. A contract with an
14	unregiste	red professional fundraising counsel[ $ au$ ] or professional
15	solicitor	[, charitable fundraising platform, or platform
16	<del>charity</del> ]	shall be voidable at the option of the charitable
17	organizat	ion.
18	(c)	Whenever a charitable organization contracts with a
19	profession	nal fundraising counsel[ $ au$ ] or professional solicitor[ $ au$
20	<del>charitabl</del>	e fundraising platform, or platform charity, ] the
21	charitable	e organization shall have the right to cancel the

- 1 contract without cost, penalty, or liability, for a period of
- 2 ten days following the date on which that contract is executed.
- 3 Any provision in the contract that is intended to waive this
- 4 right of cancellation shall be void and unenforceable."
- 5 SECTION 10. Act 205, Session Laws of Hawaii 2024, is
- 6 amended by amending section 16 to read as follows:
- 7 "SECTION 16. This Act shall take effect on [January]
- **8** July 1, 2026."
- 9 SECTION 11. This Act does not affect rights and duties
- 10 that matured, penalties that were incurred, and proceedings that
- 11 were begun before its effective date.
- 12 SECTION 12. Statutory material to be repealed is bracketed
- 13 and stricken. New statutory material is underscored.
- 14 SECTION 13. This Act shall take effect on July 1, 2026;
- 15 provided that section 10 shall take effect on July 1, 2025.

#### Report Title:

Department of the Attorney General; Solicitation of Funds from the Public; Donations; Charitable Funding Platforms; Platform Charities; Registration

#### Description:

Amends Act 205, SLH 2024, to clarify standards and safeguards in online crowdfunding, including creating separate registration, reporting, and fee requirements that are specific to platform charities and charitable fundraising platforms. Extends the effective date of Act 205 to July 1, 2026. (CD1)

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.