A BILL FOR AN ACT

RELATING TO PROCUREMENT.

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BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1 SECTION 1. The legislature finds that the Hawaii public

2 procurement code currently requires general contractors to

3 disclose the subcontractors they intend to use on a project.

4 The intent of this requirement is to deter bid shopping - the

5 practice of low-bidding general contractors unethically

6 extracting lower prices from subcontractors under the threat of

replacement. Although stakeholders agree that the disclosure

8 requirement accomplishes this goal, the legislature notes that

9 the federal government and a vast majority of states do not have

10 a similar disclosure requirement in their procurement processes.

11 The legislature further finds that this disclosure

requirement has the unintended consequence of increasing the

number and complexity of construction protests. The state

14 procurement office's review of Hawaii procurement laws found

15 that most protests allege technical issues stemming from the

16 subcontractor listing requirement. These technical mistakes

17 include instances where a bidder failed to list a required



- 1 subcontractor or when a listed subcontractor did not possess the
- 2 appropriate license and was not qualified to perform the work.
- 3 Recommendation III-2 of the state procurement office's
- 4 review of Hawaii procurement laws eliminates the requirement for
- 5 bidders to disclose the nature and scope of work expected to be
- 6 performed by a subcontractor. However, the legislature further
- 7 finds that this issue with the subcontractor listing may be
- 8 addressed instead by providing prime contractors with additional
- 9 time to correct immaterial or technical issues with
- 10 subcontractor listings.
- 11 Inadvertent errors can occur due to the complexity of the
- 12 laws regarding contractor licenses under chapter 444, Hawaii
- 13 Revised Statutes; title 16, Hawaii Administrative Rules; and the
- 14 judicial, quasi-judicial, and agency interpretations of these
- 15 laws and rules. Time constraints from when a bidder receives
- 16 the bids from all of its subcontractors up until the procuring
- 17 agency's bid submission deadline may also cause inadvertent
- 18 failures to list a required subcontractor or the listing of
- 19 erroneous subcontractor license numbers in a bid. The
- 20 legislature further recognizes that the provision of additional
- 21 time for prime contractors to correct their subcontractor



- 1 listings would facilitate the legislature's intent of ensuring
- 2 that subcontractors are listed properly on the bid submittal and
- 3 are licensed, while maintaining the integrity of the bid
- 4 process.
- 5 The purpose of this Act is to minimize bid challenges,
- 6 costs, and delays of public works construction projects for five
- 7 years by:
- 8 (1) Allowing a bidder of a public works construction
- 9 project to clarify and correct immaterial or technical
- issues with subcontractor listings for up to twenty-
- four hours after the bid submission deadline, which
- shall be complementary and in addition to the time
- allowed by the procurement policy board to correct or
- withdraw inadvertently erroneous bids;
- 15 (2) Requiring that bids for construction be publicly
- opened no sooner than twenty-four hours after the bid
- 17 submission deadline; and
- 18 (3) Defining "immaterial or technical information".
- 19 SECTION 2. Section 103D-302, Hawaii Revised Statutes, is
- 20 amended to read as follows:



1	"§10	3D-302 Competitive sealed bidding. (a) Contracts	
2	shall be	awarded by competitive sealed bidding except as	
3	otherwise	provided in section 103D-301. Awards of contracts by	
4	competitive sealed bidding may be made after single or multi-		
5	step bidding. Competitive sealed bidding does not include		
6	negotiations with bidders after the receipt and opening of bids		
7	Award is based on the criteria set forth in the invitation for		
8	bids.		
9	(b)	An invitation for bids shall be issued, and shall	
10	include a purchase description and all contractual terms and		
11	conditions applicable to the procurement. If the invitation for		
12	bids is for construction, it shall [specify]:		
13	(1)	Specify that all bids include the name of each person	
14		or firm to be engaged by the bidder as a joint	
15		contractor or subcontractor in the performance of the	
16		contract and the nature and scope of the work to be	
17		performed by each [-]; and	
18	(2)	Allow the bidder to clarify or correct immaterial or	
19		technical information required by paragraph (1) for up	
20		to twenty-four hours after the bid submission	
21		deadline; provided that any additions or substitutions	

1	of listed joint subcontractors shall be proh	ibited,	
2	including changes to the nature and scope of	work as	
3	listed; provided further that the twenty-fou	r-hour	
4	period shall be complementary and in additio	n to the	
5	time for correction or withdrawal of inadver	tently	
6	erroneous bids before or after award, as per	mitted in	
7	accordance with rules adopted by the policy	board	
8	pursuant to subsection (g).		
9	This paragraph does not abrogate or mod	ify, and	
10	shall not be construed or deemed to abrogate	or	
11	modify, the authority of the regulated indus	tries	
12	complaints office of the department of commerce and		
13	consumer affairs and contractors license boa	rd to	
14	enforce chapter 444.		
15	Construction bids that do not comply with this requirement may		
16	be accepted if acceptance is in the best interest of the State		
17	and the value of the work to be performed by the joint		
18	contractor or subcontractor is equal to or less than one per		
19	cent of the total bid amount.		
20	(c) Adequate public notice of the invitation for	bids	
21	shall be given a reasonable time before the date set for	orth in	



- 1 the invitation for the opening of bids. The policy board shall
- 2 adopt rules [which] that specify:
- 3 (1) The form that the notice is to take;
- 4 (2) What constitutes a reasonable interim between
- 5 publication and bid opening; and
- 6 (3) How notice may be published, including publication in
- 7 a newspaper of general circulation, notice by mail to
- 8 all persons on any applicable bidders mailing list,
- 9 publication by any public or private telecommunication
- information network, or any other method of
- 11 publication it deems to be effective.
- 12 (d) Bids shall be opened publicly in the presence of one
- 13 or more witnesses, at the time and place designated in the
- 14 invitation for bids[-]; provided that if the bid is for
- 15 construction, it shall be opened no sooner than twenty-four
- 16 hours after the deadline for the submission of the bids. The
- 17 amount of each bid and other relevant information specified by
- 18 rule, together with the name of each bidder, shall be recorded.
- 19 The record and each bid shall be open to public inspection.

- 1 (e) Bids shall be unconditionally accepted without
- 2 alteration or correction, except as authorized in this chapter
- 3 or by rules adopted by the policy board.
- 4 (f) Bids shall be evaluated based on the requirements set
- 5 forth in the invitation for bids. These requirements may
- 6 include criteria to determine acceptability such as inspection,
- 7 testing, quality, workmanship, delivery, and suitability for a
- 8 particular purpose. Those criteria that will affect the bid
- 9 price and be considered in evaluation for award shall be as
- 10 objectively measurable as possible, such as discounts,
- 11 transportation costs, total or life cycle costs, and the
- 12 bidder's past performance, if available. The invitation for
- 13 bids shall set forth the evaluation criteria to be used. No
- 14 criteria may be used in bid evaluation that are not set forth in
- 15 the invitation for bids.
- 16 (g) Correction or withdrawal of inadvertently erroneous
- 17 bids before or after award, or cancellation of invitations for
- 18 bids, awards, or contracts based on such bid mistakes, shall be
- 19 permitted in accordance with rules adopted by the policy board.
- 20 After bid opening no changes in bid prices or other provisions
- 21 of bids prejudicial to the interest of the public or to fair

- 1 competition shall be permitted. Except as otherwise provided by
- 2 rule, all decisions to permit the correction or withdrawal of
- 3 bids, or to cancel awards or contracts based on bid mistakes,
- 4 shall be supported by a written determination made by the chief
- 5 procurement officer or head of a purchasing agency.
- 6 (h) The contract shall be awarded with reasonable
- 7 promptness by written notice to the lowest responsible and
- 8 responsive bidder whose bid meets the requirements and criteria
- 9 set forth in the invitation for bids. In the event all bids
- 10 exceed available funds as certified by the appropriate fiscal
- 11 officer, the head of the purchasing agency responsible for the
- 12 procurement in question is authorized in situations where time
- 13 or economic considerations preclude resolicitation of work of a
- 14 reduced scope to negotiate an adjustment of the bid price,
- 15 including changes in the bid requirements, with the low
- 16 responsible and responsive bidder, in order to bring the bid
- 17 within the amount of available funds.
- 18 (i) When it is not practicable to initially prepare a
- 19 purchase description to support an award based on price, an
- 20 invitation for bids, which requests the submission of unpriced
- 21 offers to be followed by an invitation for bids limited to those



- 1 bidders whose offers have been qualified under the criteria set
- 2 forth in the first solicitation, may be used. If a multi-step
- 3 sealed bidding process is used, the notice and [the] invitation
- 4 for bids shall describe each step to be used in soliciting,
- 5 evaluating, and selecting unpriced offers.
- 6 (j) For purposes of this section, "immaterial or technical
- 7 information" means:
- 8 <u>(1)</u> An irregularity or abnormality that, as a matter of
- form, does not affect substance; or
- 10 (2) An inconsequential variation that has no, little, or a
- 11 trivial effect on the procurement process and is not
- prejudicial to other vendors.
- 13 "Immaterial or technical information" includes a missing
- 14 signature; typographical errors; an error resulting from an
- 15 inaccuracy or omission; and a listed subcontractor whose license
- 16 at bid time had been suspended or forfeited due solely to a
- 17 ministerial act, pursuant to chapter 444; provided that by the
- 18 time of the award, the subcontractor's license has been
- 19 reinstated. "Immaterial or technical information" does not
- 20 include the identity of a subcontractor."

- 1 SECTION 3. Statutory material to be repealed is bracketed
- 2 and stricken. New statutory material is underscored.
- 3 SECTION 4. This Act shall take effect on July 01, 2025;
- 4 provided that on June 30, 2027, this Act shall be repealed and
- 5 section 103D-302, Hawaii Revised Statutes, shall be reenacted in
- $\mathbf{6}$ the form in which it read on the day before the effective date

7 of this Act.

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INTRODUCED BY:

JAN 1 7 2025

Report Title:

Procurement; Bid Submissions; Immaterial or Technical Information

Description:

Allows bidders to clarify or correct immaterial or technical information required as part of a bid submission for up to twenty-four hours after the bid submission deadline. Requires that bids for construction be opened no sooner than twenty-four hours after the deadline for the submission of bids. Defines "immaterial or technical information". Repeals 6/30/2027.

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