#### A BILL FOR AN ACT

RELATING TO OFFICE OF ENTREPRENEURSHIP.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. The legislature finds that entrepreneurship is
- 2 vital to the State's economic innovation. Recent data evaluated
- 3 an uptick in the rate of entrepreneurship. In 2020, 4.1 out of
- 4 every one thousand adults became entrepreneurs in a given month.
- 5 However, high fees, complicated requirements, and delayed
- 6 permitting create barriers to starting a new business in the
- 7 State.
- 8 According to a 2019 Bureau of Labor Statistics study, fifty
- 9 per cent of Hawaii businesses close within the first six years.
- 10 More than twenty-five per cent of businesses in Hawaii failed in
- 11 their first year. This is the highest first-year failure rate
- 12 in the nation.
- 13 The purpose of this Act is to establish the office of
- 14 entrepreneurship and create a partnership program with the
- 15 Hawaii film and creative industries development special fund.

| 1  | SECTION 2. The Hawaii Revised Statutes is amended by            |
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| 2  | adding a new chapter to be appropriately designated and to read |
| 3  | as follows:   |
| 4  | "CHAPTER  |
| 5  | OFFICE OF ENTREPRENEURSHIP                                      |
| 6  | § -A Definitions. For the purpose of this chapter:              |
| 7  | "Business" means any corporation, partnership, company,         |
| 8  | cooperative, sole proprietorship, or other legal entity         |
| 9  | organized or operating for pecuniary or nonpecuniary gain.      |
| 10 | "Entrepreneur" means a person who initiates and assumes th      |
| 11 | financial risk of a business.                                   |
| 12 | "Office of entrepreneurship" means the office of                |
| 13 | entrepreneurship created by section -B.                         |
| 14 | "State agency" means an agency, bureau, board, commission,      |
| 15 | department, division, or any other unit of the executive        |
| 16 | department of the state government.                             |
| 17 | S → B Office of entrepreneurship; director; general             |
| 18 | functions, duties, and powers. (a) There is established an      |
| 19 | office of entrepreneurship that shall be temporarily placed     |
| 20 | within the office of the governor; provided that on July 1,     |
| 21 | 2027, the office of entrepreneurship shall be permanently       |

| 2  | developme | nt, and tourism for administrative purposes only.      |
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| 3  | (b)       | The head of the office of entrepreneurship shall be    |
| 4  | known as  | the director of the office of entrepreneurship,        |
| 5  | hereinaft | er referred as director. The director shall:           |
| 6  | (1)       | Be nominated by the governor and, by and with the      |
| 7  |           | advice and consent of the senate, appointed by the     |
| 8  |           | governor without regard to chapter 76;                 |
| 9  | (2)       | Have professional training in the field of business,   |
| 10 |           | marketing, community economic development, or other    |
| 11 |           | relevant fields, preferably holding an academic degree |
| 12 |           | in one of the fields listed above;                     |
| 13 | (3)       | Have experience in programs or services related to     |
| 14 |           | business, marketing, community economic development,   |
| 15 |           | or other relevant fields;                              |
| 16 | (4)       | Have recent experience in a supervisory, consultative  |
| 17 |           | or administrative position; .                          |
| 18 | (5)       | Be paid a salary set by the governor;                  |
| 19 | (6)       | Be included in any benefit program generally           |
| 20 |           | applicable to the officers and employees of the State  |
| 21 |           | and  |

1 established within the department of business, economic

| 1  | (7) | Report to the director of business, economic           |
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| 2  |     | development, and tourism and not be required to report |
| 3  |     | directly to any other principal executive department.  |
| 4  | (C) | The director shall be responsible for:                 |
| 5  | (1) | Serving as the principal officer in state government   |
| 6  |     | responsible for the performance, development, and      |
| 7  |     | control of programs, policies, and activities under    |
| 8  |     | the jurisdiction of the office;                        |
| 9  | (2) | Supervising and directing the performance of the       |
| 10 |     | director's subordinates in various activities,         |
| 11 |     | including planning, evaluation, and coordination of    |
| 12 |     | office programs;                                       |
| 13 | (3) | Administering funds allocated for the office and       |
| 14 |     | applying for, receiving, and disbursing grants and     |
| 15 |     | donations from all sources for office programs and     |
| 16 |     | services;  |
| 17 | (4) | Assessing the policies and practices of other agencies |
| 18 |     | impacting economic development and conducting advocacy |
| 19 |     | efforts for entrepreneurship;                          |
| 20 | (5) | Advising agencies on new legislation, programs, and    |
| )1 |     | policy initiatives relating to entrepreneurabine       |

| •  | (0)       | improying and recarning scarr as may be necessary for  |
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| 2  |           | the purposes of this section; and                      |
| 3  | (7)       | Contracting for services that may be necessary for the |
| 4  |           | purposes of this section, including through master     |
| 5  |           | contracts, memoranda of understanding, and memoranda   |
| 6  |           | of agreement with other state agencies receiving       |
| 7  |           | federal and state funds for programs and services for  |
| 8  |           | entrepreneurship, and purchase of service agreements   |
| 9  |           | with appropriate agencies.                             |
| 10 | \$        | -C Responsibilities. (a) The office of                 |
| 11 | entrepren | eurship shall:   |
| 12 | (1)       | Work to strengthen policies and programs supporting    |
| 13 |           | the growth of entrepreneurship in the State,           |
| 14 |           | including, without limitation, across demographic      |
| 15 |           | segments and geographic areas;                         |
| 16 | (2)       | Work with stakeholders and organizations supporting    |
| 17 |           | entrepreneurship to enhance the learning and skills    |
| 18 |           | of, provide technical support to, and expand access to |
| 19 |           | resources for entrepreneurs across the State;          |
| 20 | (3)       | Serve as a point of contact to assist businesses that  |
| 21 |           | have been in operation for not more than five years in |

| 1  |           | their interactions with state agencies and, where     |
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| 2  |           | appropriate, refer businesses to other state or local |
| 3  |           | agencies that provide assistance to businesses; and   |
| 4  | (4)       | Encourage five per cent of the total number of state  |
| 5  |           | contracts to be awarded to businesses that have been  |
| 6  |           | in operation for not more than five years and whose   |
| 7  |           | principal place of business is in this State;         |
| 8  | (5)       | Serve as a liaison to provide resources to help       |
| 9  |           | entrepreneurs navigate regulatory requirements; and   |
| 10 | (6)       | Advocate entrepreneurs in the legislative and         |
| 11 |           | administrative rule-making process.                   |
| 12 | §         | -D Annual report. (a) At least twenty days prior to   |
| 13 | the conve | ning of each regular session of the legislature       |
| 14 | beginning | two years after the creation of the office of         |
| 15 | entrepren | eurship, and annually thereafter, the office of       |
| 16 | entrepren | eurship shall submit to the legislature a report that |
| 17 | includes, | without limitation:                                   |
| 18 | (1)       | The number and total dollar amount of state contracts |
| 19 |           | awarded to businesses that have been in operation for |
| 20 |           | not more than five years, including, without          |

| I  |     | limitation, a breakdown by demographic segments and    |
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| 2  |     | geographical areas throughout the State;               |
| 3  | (2) | The percentage of the number of state contracts        |
| 4  |     | awarded to businesses that have been in operation for  |
| 5  |     | not more than five years compared to the total number  |
| 6  |     | of contracts awarded;                                  |
| 7  | (3) | The number of businesses owned by women, minorities,   |
| 8  |     | or veterans that have been in operation for not more   |
| 9  |     | than five years and have been awarded a state          |
| 10 |     | contract;  |
| 11 | (4) | The percentage of the total dollar amount of state     |
| 12 |     | contracts awarded to businesses that have been in      |
| 13 |     | operation for not more than five years compared to the |
| 14 |     | total dollar amount of contracts awarded;              |
| 15 | (5) | The types of businesses awarded a state contract;      |
| 16 | (6) | Recommendations on improving access to state contracts |
| 17 |     | for businesses that have been in operation for not     |
| 18 |     | more than five years, including, without limitation,   |
| 19 |     | those businesses in statistically underrepresented     |
| 20 |     | demographic segments and geographic areas of Hawaii;   |

| 1                                | (7)                               | Recommendations on improving overall entrepreneurship  |
|----------------------------------|-----------------------------------|--|
| 2                                |                                   | in this State including, without limitation,   |
| 3                                |                                   | identifying regional challenges to entrepreneurship;   |
| 4                                |                                   | and  |
| 5                                | (8)                               | Any additional information deemed necessary by the   |
| 6                                |                                   | office of entrepreneurship to provide an accurate  |
| 7                                |                                   | depiction of the condition of entrepreneurship in  |
| 8                                |                                   | Hawaii."   |
| 9                                | SECT                              | ION 3. Section 201-113, Hawaii Revised Statutes, is  |
| 10                               | amended t                         | o read as follows:   |
| 10                               |                                   |  |
| 11                               | "§20                              | 1-113 Hawaii film and creative industries development  |
|                                  |                                   | 1-113 Hawaii film and creative industries development und. (a) There is established in the state treasury  |
| 11                               | special f                         |  |
| 11<br>12                         | special f                         | und. (a) There is established in the state treasury  |
| 11<br>12<br>13                   | special f                         | und. (a) There is established in the state treasury i film and creative industries development special fund  |
| 11<br>12<br>13<br>14             | special f the Hawai into whic     | und. (a) There is established in the state treasury i film and creative industries development special fund h shall be deposited:  |
| 11<br>12<br>13<br>14<br>15       | special f the Hawai into whic (1) | <pre>und. (a) There is established in the state treasury i film and creative industries development special fund h shall be deposited: Appropriations by the legislature;</pre>  |
| 11<br>12<br>13<br>14<br>15<br>16 | special f the Hawai into whic (1) | <pre>und. (a) There is established in the state treasury i film and creative industries development special fund h shall be deposited: Appropriations by the legislature; Donations and contributions made by private</pre>  |
| 11<br>12<br>13<br>14<br>15<br>16 | special f the Hawai into whic (1) | und. (a) There is established in the state treasury i film and creative industries development special fund h shall be deposited:  Appropriations by the legislature;  Donations and contributions made by private individuals or organizations for deposit into the |

| 1  | (4)  | Effective January 2, 2023, all revenues, fees, and      |
|----|------|---|
| 2  |      | charges from the processing of the motion picture,      |
| 3  |      | digital media, and film production income tax credit    |
| 4  |      | pursuant to section 235-17; and                         |
| 5  | (5)  | Effective July 1, 2022, all existing and future         |
| 6  |      | revenues, fees, and income received by the department   |
| 7  |      | from its management of public facilities that support   |
| 8  |      | media and entertainment workforce and business,         |
| 9  |      | development, with the exception of the Hawaii film      |
| 10 |      | studio.   |
| 11 | (b)  | The fund shall be used by the department to provide     |
| 12 | for: |   |
| 13 | (1)  | A program to provide seed capital for film, media,      |
| 14 |      | electronic sports, and creative industries              |
| 15 |      | intellectual property development projects for export,  |
| 16 |      | as determined by the department;                        |
| 17 | (2)  | Programs that expand the skills of the State's resident |
| 18 |      | workforce in the film, media, and creative industries;  |
| 19 | (3)  | Marketing programs that attract business opportunities  |
| 20 |      | in the film, media, and creative industries in the      |
| 21 |      | State; [and]  |

### H.B. NO. 5건

| 1  | (4)                | A program in partnership with the office of            |
|----|--------------------|--|
| 2  |                    | entrepreneurship; and                                  |
| 3  | [ <del>(4)</del> ] | (5) Repair, maintenance, and related costs of the      |
| 4  |                    | department's management of public facilities that      |
| 5  |                    | support media and entertainment workforce and busines  |
| 6  |                    | development."  |
| 7  | SECT               | ION 4. There is appropriated out of the general        |
| 8  | revenues o         | of the State of Hawaii the sum of \$ or so             |
| 9  | much there         | eof as may be necessary for fiscal year 2025-2026 and  |
| 10 | the same s         | sum or so much thereof as may be necessary for fiscal  |
| 11 | year 2026-         | -2027 for the purpose of establishing an office the    |
| 12 | office of          | entrepreneurship.                                      |
| 13 | The s              | sums appropriated shall be expended by the department  |
| 14 | of busines         | ss, economic development, and tourism for the purposes |
| 15 | of this Ad         | et.  |
| 16 | SECT               | ION 5. In codifying the new sections added by section  |
| 17 | 2 of this          | Act, the revisor of statutes shall substitute          |
| 18 | appropriat         | te section numbers for the letters used in designating |
| 19 | the new se         | ections in this Act.                                   |
| 20 | SECT               | ION 6. Statutory material to be repealed is bracketed  |
| 21 | and strick         | ken. New statutory material is underscored.            |



1 SECTION 7. This Act shall take effect on July 1, 2025.

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INTRODUCED BY:

JAN 17 2025

#### Report Title:

Small Business Caucus; Entrepreneurship; Appropriation

#### Description:

Establishes the Office of Entrepreneurship. Creates a program in partnership with the Hawaii film and creative industries development special fund. Appropriates moneys to establish the Office of Entrepreneurship.

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