EXPERIENCE

While the majority of my professional experience has been in real estate transactions representing Buyers, Sellers, Lessees and Lessors with sales, listings, leasing and management of all types of real estate (e.g. Residential, Commercial, and Businesses from condos to land and luxury estates). My experience in management is all-encompassing. For years I have been responsible for managerial duties, budgetary oversight, and personnel duties. All Administrative tasks, Press Releases and interviews with the media for both real estate and the non-profit organizations to which I belong. I am a team player in every aspect, with collaboration paramount in a managerial position. I LISTEN. I AM INQUISITIVE. I AM RESPONSIVE. I AM RESOURCEFUL. I FIND SOLUTIONS. I HAVE OUTSTANDING LEADERSHIP SKILLS. I AM YOUR CANDIDATE!

PROFESSIONAL

1992 Licensed as Real Estate Salesperson and Licensed as Real Estate Broker since 2001, Principal Broker since 2004

2021-2025 Hawai'i Real Estate Commission - Maui County Commissioner

2021-2022 President-Maui Commercial Roundtable

2022-2023 CHAIR Maui Planning Commission

2018 - 2023 Maui County Planning Commissioner

2017 – 2018 President- Maui Commercial Roundtable

2016 Voting Member - National Association of Realtors, Board of Directors

2015 through 2016 Hawai'i State Chair - Realtors® Political Action Committee.

2012 through 2014 Executive Committee -Realtors Association of Maui

2013 President - Realtors Association of Maui

2010-2014 Board of Directors - Hawai'i Board of Realtors.

2010-2015 RPAC Trustee; 1992-2017 Member -Various Committees and Boards; i.e. Public Relations Committee, Government Affairs Committee, Finance Committee, Arbitration Panel-Honolulu Board of Realtors. RAM's Got Talent, Scholarship Committee, RAM Nominating Committee.

2011-2015 Member- State Nominating Committee, Hawai'i Board of Realtors

DESIGNATIONS

Accredited Buyers' Representative / Seller Representative Specialist/ Short Sale and Foreclosure Resource/ Designated Realtor/ Real Estate Negotiation Expert. GREEN Certification, Director of Administration – Lawrence Welk Resorts 1988-1992. Responsible for ALL non sales and marketing duties in the timeshare program from contracts, to accounting to personnel.

EDUCATION

My education in real estate and governance has been ongoing for the past 33+ years. I have taken personal self-improvement courses all my life and enjoy learning and expanding my knowledge. 1987 Central Washington University, BS in Business with an emphasis in Marketing and Management with minors in Finance and English, graduating with honors and on the Dean's list every quarter. 1985 Tacoma Community College, AAS in Business, graduating Magna Cum Laude 1992-Present Continuing Education for Real Estate licensing. Hawaiian Title History and issues. 2019, 2021 and 2022 not held in 2020 – Covid - State of Hawai'i Planning officials' conference 2022 ARELLO Conference representing State of Hawai'i Real Estate Commission. Ongoing Commissioners College

REAL ESTATE PROFESSION JOURNEY

August 2014 - Present Principal Broker/Owner La Costa Realty Hawai'i, LLC Lahaina, HI (License # RB 18349)

August 2011 - July 2014 Principal Broker - Prudential Locations Maui, Wailea, HI

June 2004 – July 2011 Principal Broker/Owner La Costa Realty Hawai'i, LLC, Lahaina, HI

May 2001 - June 2004 Realtor® Broker/ Coldwell Banker Island Prop.

1998 Realtor® Sales / - Coldwell Banker Island Prop. Lahaina, HI - Sales Agent of the Year

1996-1998 RE Inactive- moved to mainland for injured back care

1994-1995 Realtor® Sales / Makalani Realty, Kahului, HI

1992-1994 Realtor® Sales/ Prudent Investors Real Estate, Kahului, HI

1990-1992 Director of Administration, Maui Schooner Resort, Shell-Welk JV Timeshare resort,

Kihei, HI Responsible for all back-of-the-house operations of timeshare sales, marketing and administration.

PERSONAL

2024 Vice President and President-Elect West Maui Community Task Force, Inc. A 501 (c)(3) non profit to benefit West Maui residents.

2019-2023 Vice President West Maui Community Task Force Inc.

2021-2022 BROKER OF THE YEAR - Realtors Assn of Maui

2022 MANA WAHINE - Maui County Woman of Excellence

2022-2023 CHAIR - Maui County Planning Commission

2023 RPAC HALL OF FAME

2023 HAWAI'I ASSOCIATION OF REALTORS-HALL OF HONOR

2021-2024 - Hawaii Real Estate Commission-Maui County Commissioner

2021-2024 Maui Chamber Orchestra - Director

2021-22 AND 2017-2018 President-Commercial Round table of Maui

2018-2023 - Maui County Planning Commission- Vice Chair and Commissioner

2018 Dame of Honor - Orthodox Order of St. John Hospitallers, Priory of Hawai'i

2013 - President Realtors Association of Maui

2004-2019 Founding Member – West Maui Domestic Violence Task Force which evolved into the WMCTF

1995-Present - Lector and Eucharist Minister - Maria Lanakila Church and Sacred Hearts Mission Church-Lahaina/Kapalua

1996-Present Resident and Active participant of the West Maui Community for 28 years. (1990=1996) Resident of South Maui.

Respectfully Submitted,

