

# Frank Goodale

## Education

1985 - 1987 University of Hawaii - Hilo Hilo, HI  
**Bachelor of Business Administration** Highest Honors, Wall Street Journal Award, Concentration in Marketing, and Finance

1974 - 1975 Humboldt State University Arcata, CA  
**Oceanography**

1971 - 1974 University of California San Diego La Jolla, CA  
**Psychology**

## Professional experience

2020 - Current SVN | GO COMMERCIAL Kailua Kona, HI  
**Broker in Charge** Consultation and assistance in the management of a commercial real estate firm.

2018 - 2020 Clark Realty LLC Kailua Kona, HI  
**President and Principal Broker** for a multi office brokerage with a Sales and Property Management Divisions until its sale to Coldwell Banker Island Properties.

1995 - 2017 Clark Realty Corporation Kailua Kona, HI  
**President and then Principal Broker** starting in 2017 Previously: Senior Vice-President and Broker in Charge. Directing the firms Sales, Relocation, and Information Technology Divisions, with additional responsibilities for the development and implementation of the company online policy manual.

1988 - 1995 Bradley Properties, Ltd. Kailua Kona, HI  
**Sales Agent and Project Development** Residential sales and subdivision development

1986 (Summer) Kona Marine Supply Kailua Kona, HI  
**Sales Summer** position included counter sales, purchasing, accounts receivable, and balancing of daily records.

1983 - 1984 Orange County Marine Institute Dana Point, CA  
**Ship's Program Director** Development and management of program sales, programming, personnel, and maintenance for a 130 foot square rigged sailing ship. Programs included overnight environmental living history, daytime school programs, summer theater, and private functions.

1976 - 1983 Mystic Seaport Museum Mystic, CT  
**Assistant Supervisor - Education Department** Supervision of approximately 20 employees who manned exhibits and demonstrated crafts and trades in a large outdoor museum. Responsibilities included interviewing, training, performance evaluations, budget management, educational program development and evaluation, research and exhibit development.

## Professional and community activities, memberships and recognition

Hawaii Real Estate License: RB-16428  
**Current:** Hawaii Association of Realtors Standard Forms Committee and Government Affairs Committee; member of Kona Historical Society and Kona Kohala Chamber of Commerce.

**Past:** 2018 President – Hawaii Association of Realtors, President Hawaii CRB Chapter (Certified Residential Broker), Board of Directors – Hawaii Information Service, West Hawaii Association of Realtors Grievance and Finance Committees, Past President - Kona Traffic Safety Committee.

**Recognition:** 2013 Hawaii Island Realtor of the Year, 2015 State Realtor of the Year, 2022 Stewart Wade CRB (aka REBI) Pinnacle Award.

## **References**

Nancy Donahue-Jones, CEO – Hawaii Association of Realtors  
[REDACTED]

Gary Davis – Broker In Charge – Coldwell Banker Island Properties (Waimea Office)  
[REDACTED]

Jim Worley, President Pali Kai Inc., Realtors  
[REDACTED]