

NICHOLAS TESTA

SPECIAL SERVICES MANAGER

GOV. MSG. NO. 532

My objective in any job roll is to grow in knowledge and skill, to push myself to perform at a higher level than what is expected and produce better results.

LEADERSHIP

I believe in leading by doing, communicating clearly, respectfully, and compassionately while remaining clearly focused on goals and objectives, while collaborating with others.

LICENSES

7a, 7b, 7c, 7e - Dept. of Ag.
PCFR 1646 - DCCA
CDL class C / Hazmat
OSHA 511
OSHA 501

CONTACT

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

EXPERIENCE

SALES REPRESENTATIVE - SANDWICHISLE PEST 2019-2021
Close residential and commercial sales covering a wide range of pest control offerings, manage accounts. Provide termite inspection reports, drywood and subterranean termite treatments, and general pest control treatments.

FIELD REPRESENTATIVE - ALOHA TERMITE 2021-2023
Close residential and commercial sales with a focus on selling and servicing unusual jobs, complicated contracts and property management accounts. Provide inspections and assessments, rodent and bird trapping and exclusion services, termite spot treatment services, in-ground bait station installations, general pest control services, and termite inspection reports.

TRAINER & COMPLIANCE OFFICER - ALOHA TERMITE 2022-PRESENT
Build weekly educational and safety programs for technicians, statewide. Hold weekly safety classes with fumigators, including ordering, inspecting, auditing and educating on safety equipment and requirements. Assist with licensing for applicators through the Department of Agriculture, Field Representative Licenses through the DCCA and Commercial Drivers Licenses with hazmat endorsements.

SPECIAL SERVICE MANAGER - ALOHA TERMITE 2024-PRESENT
Build a department focused on bird services, Coconut Rhinoceros Beetle treatments, Little Fire Ant management, and commercial accounts. Research new invasive threats and treatment options while working with the Department of Agriculture, CTAHR of UH Manoa, the Invasive Species Council, Coconut Rhinoceros Beetle Response Team Hawaii and the Hawaii Ant Lab.