## THE THIRTIETH LEGISLATURE APPLICATION FOR GRANTS

	WAII REVISED STATUTES
Type of	Grant Request:
Operating	Capital
Legal Name of Requesting Organization or Individu	al: Dba:
lo Water Polo Club, Inc.	'lo Water Polo Club
Amount of State Funds Rec	quested: \$ <u>24,514</u>
12 and under (12U) at Salt Lake Pool in Aiea, HI. In part Parks and Recreation, this program provides accessible youth to water polo in a safe, inclusive, and engaging er promotes physical activity, teamwork, and confidence w will allow the club to compensate coaches, expand prog	water polo program for children aged 10 and under (10U) and thership with the City and County of Honolulu Department of elessons twice a week throughout the year, introducing Oahu's nvironment. By removing financial barriers, the program hile fostering lifelong skills and interests. The requested funding ram capacity, and ensure its sustainability for future sessions. spire Hawaii's youth, particularly those from underserved
Amount of Other Funds Available:State:\$ 0.00Federal:\$ 0.00County:\$ 0.00Private/Other:\$ 0.00	Total amount of State Grants Received in the Past 5 Fiscal Years: <u>\$</u> 0.00 Unrestricted Assets: <u>\$</u> 21,081
New Service (Presently Does Not Exist):	Existing Service (Presently in Operation):
Type of Business Entity:	Mailing Address:
501(C)(3) Non Profit Corporation	1050 Bishop St. #427
Other Non Profit	City: State: Zip:
Other	Honolulu HI 96813
Contact Person for Matters Involving this Applie	cation
Name: Peggy Yee	Title: Director
Email: iowaterpoloclub@gmail.com	Phone: 808-255-6433
Peggy Vee Peggy Yee Peggy Yee	e, Dir 1/16/2025
Authorized Signature	lame and Title Date Signed



### Department of Commerce and Consumer Affairs

### CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

IO WATER POLO CLUB, INC.

was incorporated under the laws of Hawaii on 03/18/2024 ; that it is an existing nonprofit corporation; and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporations Act, regulating domestic nonprofit corporations.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: January 16, 2025

Nadinil/ando

Director of Commerce and Consumer Affairs

#### DECLARATION STATEMENT OF APPLICANTS FOR GRANTS PURSUANT TO CHAPTER 42F, HAWAI'I REVISED STATUTES

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
  - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
  - c) Agrees not to use state funds for entertainment or lobbying activities; and
  - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is incorporated under the laws of the State; and
  - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided; and
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
  - b) Has a governing board whose members have no material conflict of interest and serve without compensation.
- 4) The use of grant-in-aid funding complies with all provisions of the Constitution of the State of Hawaii (for example, pursuant to Article X, section 1, of the Constitution, the State cannot provide "... public funds ... for the support or benefit of any sectarian or nonsectarian private educational institution...").

Pursuant to Section 42F-103, Hawai'i Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

lo Water Polo Club, Inc.

(Typed Name of Individual or Organization)						
Peggy Ce Peggy Yee	1/16/2025					
(Signatuke)	(Date)					
Peggy Yee	Director					
(Typed Name)	(Title)					

# I. Certification

#### 1. Hawaii Compliance Express Certificate (If the Applicant is an Organization)

Please see attached Certificate of Good Standing.

#### 2. Declaration Statement

Please see attached.

#### 3. Public Purpose

Io Water Polo Club attests and certifies that the grant will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes.

## II. Background and Summary

#### 1. Applicant Background

The lo Water Polo Club, a non-profit organization based in Honolulu, HI, is dedicated to promoting youth development through the sport of water polo. Founded by a team of experienced coaches and community leaders, the club's mission is to provide Hawaii's youth with accessible opportunities to learn and grow through aquatic sports. By fostering teamwork, discipline, and physical fitness, the lo Water Polo Club aims to cultivate lifelong skills that extend beyond the pool.

#### 2. Goals & Objectives Related to the Request

The primary goal of this grant request is to support a free water polo program for children aged 10 and under (10U) and 12 and under (12U) at Salt Lake Pool in Aiea, HI. In partnership with the City and County of Honolulu Department of Parks and Recreation, the program seeks to:

- Introduce Hawaii's youth to water polo in a fun, inclusive, and engaging environment.
- Encourage physical activity and teamwork, promoting the long-term health benefits of regular exercise.
- Identify and nurture potential talent, providing opportunities for growth in high school, college, and beyond.
- Create a safe, structured after-school activity that keeps children engaged in positive, skill-building experiences.

#### 3. Public Purpose and Need to be Served

Organized sports play a vital role in the healthy development of children, providing not only physical exercise but also valuable life lessons in teamwork, discipline, and perseverance. However, access to sports like water polo is extremely limited on Oahu, particularly for younger age groups. High costs for equipment, training, and pool time often create barriers for families, leaving many children without the opportunity to explore this dynamic and rewarding sport.

The lo Water Polo Club's free program directly addresses these barriers, creating an inclusive space for children to participate regardless of their economic background. The lessons at Salt Lake Pool will provide a structured, safe, and supportive environment where children can learn new skills, build confidence, and develop a sense of belonging. By introducing water polo to younger age groups, this program not only offers immediate benefits but also lays the groundwork for sustained athletic and personal growth.

Studies show that children engaged in organized sports are more likely to succeed academically, develop healthier habits, and avoid risky behaviors such as substance abuse or truancy. This is particularly important during after-school hours, which are often when youth are most vulnerable to negative influences. Programs like this water polo initiative help fill that critical gap, keeping kids engaged in positive, skill-building activities.

The need for such a program is especially pressing on Oahu, where community resources for youth are often limited. Many families lack access to sports beyond the more traditional ones like basketball or soccer, leaving water polo virtually out of reach. This program will give children exposure to a unique sport that teaches essential skills, fosters social connections, and promotes long-term health.

Moreover, water polo is a sport that offers significant opportunities for those who excel. Participation in this program could inspire children to continue playing at the high school and collegiate levels, potentially opening doors to scholarships or professional opportunities. Beyond athletics, the program instills values such as goal-setting, teamwork, and resilience, which are crucial for success in any field.

By providing free lessons, the Io Water Polo Club is ensuring that even the most underserved families on Oahu have access to these benefits. This initiative not only helps individual children but also strengthens the community by fostering healthier, more engaged youth who contribute positively to society. The ripple effect of this program will be felt for years to come as participants grow into well-rounded individuals who carry the lessons of teamwork, discipline, and confidence into their future endeavors.

#### 4. Target Population

The program serves children aged 10 and under (10U) and 12 and under (12U) on Oahu, focusing on those who may not have access to organized sports due to financial or logistical challenges. It is open to boys and girls from all backgrounds, with no prior water polo experience required.

These children include beginners exploring team sports for the first time and those looking for new challenges. Many come from underserved communities where recreational opportunities are limited. By providing a safe and inclusive environment, the program fosters physical activity, discipline, and teamwork while building confidence and a sense of belonging. Early exposure to water polo through this program can spark a lifelong passion and open doors to opportunities in the future, helping children grow into well-rounded, resilient individuals.

#### 5. Geographic Coverage

The program will be held at Salt Lake Pool in Aiea, HI, a central and accessible location on Oahu. This geographic placement allows families from across the island to participate. As the program grows, the Io Water Polo Club hopes to expand its reach, providing opportunities for even more children in the surrounding communities.

## **III. Service Summary and Outcomes**

#### 1. Scope of Work, Tasks, and Responsibilities

The lo Water Polo Club will provide free water polo lessons twice a week on Tuesdays and Thursdays from 4:15–5:00 PM at Salt Lake Pool. The program is geared toward 10U and 12U girls and boys, with no prior water polo experience required. The lessons are open to the public and designed to introduce Hawaii youth to water polo in a fun, engaging, and inclusive environment. The club will donate its time and equipment to ensure accessibility for all participants.

Key responsibilities include:

- **Coaches:** Deliver high-quality instruction in water polo fundamentals, teamwork, and sportsmanship.
- **Specialty Coaches:** Provide targeted training, such as goalie-specific instruction, as needed.
- Lifeguards: Ensure participant safety during lessons.
- **Board of Directors:** Oversee program logistics, financial management, and community outreach.

#### 2. Projected Annual Timeline

The program will be delivered in 8-week increments, starting in January, for a total of six sessions annually. Each session has the capacity to train 10 children for free, with potential expansion if additional funding is secured.

- **January–February**: Launch Session 1, collect initial feedback from students, parents, and coaches, and refine the program.
- **March–December**: Continue with Sessions 2 through 6, maintaining an 8-week cycle. Feedback from participants, parents, and coaches will be gathered at the conclusion of each session to ensure continuous improvement.
- **Ongoing**: Conduct outreach to recruit participants, expand capacity, and strengthen community engagement.

#### 3. Quality Assurance

The Io Water Polo Club is committed to maintaining high program standards through:

- **Continuous Feedback**: After each 8-week session, feedback will be collected from participants, parents, and coaches to evaluate the program's strengths and identify areas for improvement.
- Attendance and Engagement Monitoring: Participation rates and engagement levels will be tracked to assess program reach and retention.
- **Team Collaboration**: Regular meetings with coaches, lifeguards, and Board members will ensure alignment and address operational challenges.
- **Iterative Improvements**: Insights from feedback and observations will inform adjustments to the curriculum, coaching methods, and logistical operations for subsequent sessions.

#### 4. Metrics and Measures of Effectiveness

The following metrics will be reported to the State agency to assess the program's success:

- **Participant Numbers**: Total number of children served annually and their retention rates across sessions.
- **Expanded Capacity**: Number of additional participants accommodated if funding allows for program growth.
- **Skill Development**: Observable improvements in participants' water polo skills, teamwork, and confidence as assessed by coaches.
- **Community Feedback**: Positive feedback and testimonials from participants, parents, and community stakeholders.

# IV. Financial

#### <u>1. Budget</u>

Please see attached budget forms.

#### 2. Quarterly Funding Requests

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$10,534	\$5,050	\$4,490	\$4,440	\$24,514

#### 3. Other Sources of Funding

lo Water Polo Club is actively pursuing private donations from the local water polo community through networking and outreach. We are looking into hosting a water polo tournament to raise funds through sponsorships and registration fees. Additionally, the club is organizing local fundraising sales and exploring other grant opportunities. These efforts aim to create a stable funding base to ensure the program remains free and accessible for Hawaii's youth.

#### 4. State and Federal Tax Credits

Io Water Polo Club has not received or applied for any state or federal tax credits at this time. There are no previous requests for state or federal tax credits.

#### 5. Federal, State, or Government Contracts

lo Water Polo Club has not received or applied for any federal, state, or government contracts. There are no previous requests for federal, state, or government contracts.

#### 6. Current Unrestricted Assets

Io Water Polo Club currently has \$21,081 in unrestricted assets.

#### **BUDGET REQUEST BY SOURCE OF FUNDS**

Period: July 1, 2025 to June 30, 2026

Applicant: Io Water Polo Club

	UDGET	Total State Funds Requested	Total Federal Funds Requested	Total County Funds Requested	Total Private/Other Funds Requested
C	ATEGORIES	(a)	(b)	(C)	(d)
А.	PERSONNEL COST				
	1. Salaries	15,000	0	0	0
	2. Payroll Taxes & Assessments	0			
	3. Fringe Benefits	0			
	TOTAL PERSONNEL COST	15,000			
В.	OTHER CURRENT EXPENSES				
	1. Airfare, Inter-Island	0			
	2. Insurance	0			
	3. Lease/Rental of Equipment	0			
	4. Lease/Rental of Space	1,200			
	5. Staff Training	830			
	6. Supplies	1,000			
	7. Telecommunication				
	8. Utilities				
	<u>9</u> 10				
	11				
	12				
	13				
	14				
	15				
	16				
	17				
	18				
	19				
	20				
	TOTAL OTHER CURRENT EXPENSES	3,030			
C.	EQUIPMENT PURCHASES	6,484			
D.	MOTOR VEHICLE PURCHASES	0			
E.	CAPITAL	0			
то	TAL (A+B+C+D+E)	24,514			
			Budget Prepared	By:	
so	URCES OF FUNDING				
	(a) Total State Funds Requested	24,514	Descultos		000 055 0400
			Peggy Yee	orint)	808-255-6433 Phone
	(b) Total Federal Funds Requested	0	O Peggy Yoo 1/1		THUNE
	(c) Total County Funds Requested	0			1/16/2025
	(d) Total Private/Other Funds Requested	0			Date
			Peggy Yee, Director		
то	TAL BUDGET	24,514	Name and Title (Please	e type or print)	_

#### **BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES**

Period: July 1, 2025 to June 30, 2026

Applicant: Io Water Polo Club

POSITION TITLE		FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)	
Head Coach	(\$35/hr)	0.075	\$56,000.00	7.50%	\$ 4,200.0	
Assistant Coach	(\$35/hr)	0.075	\$56,000.00	7.50%	\$ 4,200.0	
Specialty Coach	(\$35/hr)	0.075	\$56,000.00	7.50%	\$ 4,200.0	
Lifeguard	(\$20/hr)	0.075	\$32,000.00	7.50%	\$ 2,400.0	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
					\$ -	
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					\$-	
TOTAL:					15,000.0	

JUSTIFICATION/COMMENTS: We are only asking for the salary to be paid for the coaching staff and lifeguard during the time of the free Water Polo lessons. The coaches have dedicated an additional 10-15 hours per week on a volunteer basis (with \$0 salary) to coach their regular members. Io Water Polo covers the cost of the lifeguard at all other times from our operations funds.

Applicant: Io Water Polo Club

DESCRIPTION EQUIPMENT	NO. OF	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
12U Water Polo Goals	2	\$1,600.00	\$3,200.00	\$3,200.00
Water Polo Goal Course Lanes Inflatable Set	1	\$1,600.00	\$1,600.00	\$1,600.00
Water Polo Cap Set	2	\$342.00	\$684.00	\$684.00
Water Polo Balls (Size 2)	5	\$30.00	\$150.00	\$150.00
Water Polo Balls (Size 3)	5	\$30.00	\$150.00	\$150.00
Water Polo Balls (Size 4)	2	\$62.00	\$124.00	\$124.00
Water Polo Cones (Yellow and Red)	8	\$12.95	\$103.60	\$103.60
Ball Bag	2	\$20.95	\$41.90	\$41.90
Electric Air Pump	1	\$50.00	\$50.00	\$50.00
Aqua Joggers	10	\$35.00	\$350.00	\$350.00
Backstroke Flags and Posts	1	\$30.00	\$30.00	\$30.00
TOTAL:	39		\$ 6,483.50	\$6,483.50

JUSTIFICATION/COMMENTS:

The 10U and 12U goals and playing field are a different size than for older kids. Therefore, it will be necessary for us to purchase equipment that is the correct size for the kids. Some kids will also need aqua joggers because they cannot tread water for long periods of time and is necessary for the safety of beginner water polo players. There is additional equipment such as the rebounder, shot clock, and other equipment that we already have and will use in addition to this request.

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
			\$-	
			\$-	
			\$-	
			\$-	
			\$-	
TOTAL:				
JUSTIFICATION/COMMENTS: N/A				

Applicant: Io Water Polo Club

			STATE FUNDS REQUESTED	OTHER SOURCES OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
TOTAL PROJECT COST	FY:2023-2024	FY:2024-2025	FY:2025-2026	FY:2025-2026	FY:2026-2027	FY:2027-2028
PLANS						
LAND ACQUISITION						
DESIGN						
CONSTRUCTION						
EQUIPMENT						
TOTAL:						

#### GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

Applicant: Io Water Polo Club

Contracts Total:

-

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/ Maui County)	CONTRACT VALUE
1	N/A				
2					
3					
4					
5					
6					
7					
8	1				
9					
10					
11					
12					
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# V. Experience and Capability

#### 1. Necessary Skills and Experience

The Io Water Polo Club is uniquely positioned to conduct the proposed water polo class, thanks to the expertise and experience of its key leaders, Ethan Lau and Stephen Cho. Both individuals bring extensive knowledge of water polo and a proven track record of working with youth in aquatic sports, making them highly qualified to deliver a successful program.

Ethan Lau is a dedicated water polo coach with years of experience coaching youth and high school teams in Hawaii. Ethan grew up playing water polo in his hometown of Honolulu, Hawai'i as a 2nd generation water polo player for 'Iolani School. Ethan competed at Junior Olympics for Bay Area powerhouse, San Jose Express. Recruited to play Division 1 water polo at San Jose State University, Ethan gained valuable experience at the collegiate level. Most recently, Coach Ethan competed for OC Riptide in USA Water Polo's premier National League.

Recently, Ethan was tapped by USA Water Polo to spearhead a groundbreaking initiative called the Keiki Cup. This Oahu-based league is the first of its kind in Hawaii, providing children 12 and under with opportunities to play water polo in a structured environment. The trust placed in Ethan by both local and national water polo organizations to lead such an initiative underscores his expertise, leadership, and ability to foster growth in the sport. Ethan's hands-on coaching approach and passion for developing young athletes ensure participants will receive exceptional instruction tailored to their skill levels.

A former athlete for No.1 ranked Stanford Water Polo Club and Division 1 Athlete for the Harvard Crimson, Stephen Cho complements Ethan's expertise with his own rich background in coaching and developing water polo programs. His experience includes mentoring young athletes, organizing community sports events, and leading introductory water polo clinics that promote inclusivity and skill development. Stephen's ability to connect with youth and foster teamwork and sportsmanship has been instrumental in growing the sport at the grassroots level. In addition to Io Water Polo, Stephen Cho has also been the head of the boys water polo program at Iolani School for the past 4 years.

Together, Ethan and Stephen have cultivated strong relationships within Hawaii's water polo community, as well as connections to collegiate and Master's-level players. These networks will allow the program to feature guest instructors and role models, enhancing the learning experience and inspiring participants.

In the past three years, Ethan and Stephen have been actively involved in coaching and hosting clinics that introduce water polo to beginners. Their proven ability to design and execute successful youth programs demonstrates their readiness to deliver this free, public class at Salt Lake Pool. Their

combined skills and experience, alongside Ethan's leadership of the Keiki Cup, position the lo Water Polo Club as the ideal organization to provide this service to the community.

#### 2. Facilities

The Io Water Polo Club will utilize the Salt Lake District Park pool in Aiea, HI, to host the proposed water polo program. This facility is ideally suited for the needs of the program and offers an environment conducive to teaching and growing water polo among Hawaii youth.

The Salt Lake District Park pool is 50 meters long, making it the perfect size to accommodate structured lessons and a growing program. Its generous dimensions allow for multiple groups to participate simultaneously, ensuring participants have ample space to learn, practice, and enjoy the game. The pool's design and depth also provides young athletes with an authentic water polo experience.

Located in Aiea, HI, the Salt Lake District Park pool is an ideal location for accessibility and community impact. Situated in a central area of Oahu, it is easily reachable by families across the island. This accessibility is critical to the program's mission of serving Hawaii youth, particularly those who may not otherwise have access to water polo due to financial, geographical, or other barriers. The pool's placement within a public park aligns with the program's focus on inclusivity and fostering a welcoming environment for all children.

## VI. Personnel: Project Organization and Staffing

#### 1. Proposed Staffing, Staff Qualifications, Supervision and Training

The Io Water Polo Club has designed a comprehensive staffing plan to ensure the success of the proposed water polo program. Our approach emphasizes high-quality instruction, tailored support for participants, and efficient administrative oversight, all of which contribute to the program's ability to serve Hawaii youth effectively.

The program will be led by head coaches Ethan Lau and Stephen Cho, whose extensive experience in coaching and youth development has been detailed previously. Their expertise ensures participants will receive excellent instruction in water polo fundamentals, teamwork, and sportsmanship. Additionally, the program has access to specialty coaches, such as a dedicated goalie coach, who can be engaged based on the specific needs of the youth. This flexibility allows us to tailor the program to participants' strengths and areas of interest. For example, if a child demonstrates potential as a goalie, they can receive individualized attention and specialized training, free of charge, through this program.

To ensure the safety of all participants, lifeguards will be on duty during all classes. Their presence guarantees a safe aquatic environment, reinforcing our commitment to participant well-being and providing parents with peace of mind.

The lo Water Polo Club is supported by a dedicated Board of Directors, composed of volunteers who manage the organization's administrative responsibilities. Their efforts ensure that the coaching staff can focus entirely on delivering high-quality instruction without being burdened by operational tasks. The Board's oversight includes financial management, program logistics, and community outreach, which are critical for the program's long-term success.

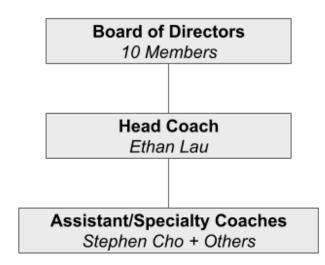
Supervision and training are core components of our staffing strategy. The coaches, specialty staff, and lifeguards will collaborate to ensure program consistency, participant safety, and the highest standards of instruction. Regular meetings and evaluations will allow the coaching team to adapt the curriculum as needed, address challenges, and ensure that all participants are progressing in a supportive environment.

The lo Water Polo Club's staffing model combines expert coaching, tailored instruction, safety measures, and strong administrative support to create a program that is both sustainable and impactful. By prioritizing the needs and potential of Hawaii's youth, this initiative will provide a foundation for participants to build skills, confidence, and a lifelong love for water polo.

#### 2. Organization Chart



## Io Water Polo Club - Organization Chart



#### 3. Compensation

Currently, none of the coaches or Board of Directors for the Io Water Polo Club receive any salary or compensation for their time and contributions. All roles are currently performed on a volunteer basis to serve the community and foster youth development through water polo.

## VII. Other

#### 1. Litigation

There are no current pending litigations in which Io Water Polo Club is a party to.

#### 2. Licensure or Accreditation

There are no special accreditations that Io Water Polo Club possesses.

#### 3. Private Educational Institutions

This grant will not be used to support sectarian or non-sectarian private educational institutions.

#### 4. Future Sustainability Plan

The lo Water Polo Club is committed to ensuring the sustainability of the program beyond fiscal year 2026, even if grant funding is not received after this period. The following plan outlines our strategy for maintaining the program's viability and continuing to serve Hawaii's youth:

#### **Diversifying Revenue Streams**

- **Membership Fees:** Transition to a sliding-scale membership model for participants to help offset operational costs while remaining accessible to families with varying financial means.
- **Sponsorships:** Actively pursue partnerships with local businesses and organizations that align with our mission to promote youth sports and community engagement. Sponsorship funds would be used to support program expenses and scholarships for participants in need.
- **Fundraising Events:** Organize annual fundraising events, such as swim-a-thons, silent auctions, or community sports days, to raise funds and engage the community in supporting the program.

#### **Community Support and Engagement**

- **Volunteer Network:** Expand our network of volunteers to include additional coaches, assistants, and community members who can help with program operations. This reduces the reliance on paid staff and fosters a sense of ownership and pride among local supporters.
- **Alumni Engagement:** Build a strong alumni network of former participants and their families who can contribute through donations, volunteer work, or mentorship for current participants.

#### **Collaborations and Partnerships**

- **Public-Private Partnerships:** Collaborate with local schools, community organizations, and athletic programs to share resources, promote the program, and gain access to additional funding opportunities.
- **Grant Opportunities:** Identify and apply for other local, state, and national grants aimed at supporting youth sports and community development.

#### **Scaling and Program Adjustments**

- **Streamlined Operations:** Implement cost-effective measures, such as consolidating program schedules and sharing facilities with other community groups, to optimize resources while maintaining program quality.
- Focus on Growth: Leverage the program's success and positive community impact to attract additional participants and supporters, increasing the program's financial and operational stability over time.

By employing this multifaceted approach, the Io Water Polo Club will ensure the program remains accessible and impactful for Hawaii's youth, providing them with valuable opportunities to develop skills, confidence, and a love for water polo well into the future.

### **Application Submittal Checklist**

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

- X 1) Hawaii Compliance Express Certificate (If the Applicant is an Organization)
- X 2) Declaration Statement
- X 3) Verify that grant shall be used for a public purpose
- X 4) Background and Summary
- 5) Service Summary and Outcomes
- X 6) Budget
  - a) Budget request by source of funds (Link)
  - b) Personnel salaries and wages (Link)
  - c) Equipment and motor vehicles (Link)
  - d) Capital project details (Link)
  - e) Government contracts, grants, and grants in aid (Link)
- X 7) Experience and Capability
- X 8) Personnel: Project Organization and Staffing

Poggy Yoo

Peggy Yee, Director PRINT NAME AND TITLE 1/16/25 Date