#### THE THIRTIETH LEGISLATURE APPLICATION FOR GRANTS CHAPTER 42F. HAWAII REVISED STATUTES

	CHAPTER 42F, H	AWAII REVISED STATUTI	5	
	Туре с	of Grant Request:		
	Operating	Capital		
	me of Requesting Organization or Individ namber of Commerce of Hawaii ("FCCH")	dual: Dba:		
	Amount of State Funds R	equested: \$ 100,000		
Priof Dooo	ription of Request (Please attach word docu	and the support		
Operating Hawaii - P Consulate	Grant (\$100,000) will enable the Filipino Ch hilippines Business Symposium in partnersh General of the Philippines in Honolulu. This tural, and most importantly, economic relation	amber of Commerce of Hawa nip with the State of Hawaii, C s event will expand and streng	ii to plan, fund, a ity and County of then the develop	nd host the 2026 Honolulu, and the
Amount o State: Federal:	f Other Funds Available: \$_100,000 \$_0	Total amount of State Fiscal Years: <u>\$</u> 35,000	e Grants Receiv	ved in the Past 5
County:	\$_0 ther: \$_30,000	Unrestricted Assets: <u></u> 17,545.13		
Ne	w Service (Presently Does Not Exist	): Existing Service	(Presently in (	Operation):
	Type of Business Entity: 501(C)(3) Non Profit Corporation Other Non Profit Other	Mailing Address: P.O. Box 1572 City: Honolulu	State: HI	Zip: 96806-1572
Contact	 Person for Matters Involving this App			
Name:	Melody Calisay, Ph.D.	Title: President		
Email:	melodycalisay@gmail.com	Phone: (808) 224-95	535	
md	calisay Melody	v Calisay, FCCH Preside	ent Ja	nuary 17, 2025
Aút	horized Şignature	Name and Title		Date Signed

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#### **Application Submittal Checklist**

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

- 1) Hawaii Compliance Express Certificate (If the Applicant is an Organization)
- 2) Declaration Statement
- 3) Verify that grant shall be used for a public purpose
- 4) Background and Summary
- 5) Service Summary and Outcomes
- 6) Budget
  - a) Budget request by source of funds (Link)
  - b) Personnel salaries and wages (Link)
  - c) Equipment and motor vehicles (Link)
  - d) Capital project details (Link)
  - e) Government contracts, grants, and grants in aid (Link)
- 7) Experience and Capability
- 8) Personnel: Project Organization and Staffing

AUTHORIZED SIGNATURE

Melody Calisay, FCCH President

PRINT NAME AND TITLE

January 17, 2025

DATE



#### STATE OF HAWAII STATE PROCUREMENT OFFICE

#### CERTIFICATE OF VENDOR COMPLIANCE

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs (DCCA).

#### Vendor Name: FILIPINO CHAMBER OF COMMERCE OF HAWAII

Issue Date: 01/08/2025

#### Status: Compliant

Hawaii Tax#:	20303216-01
New Hawaii Tax#:	GE-0214689792-01
FEIN/SSN#:	XX-XXX5546
UI#:	No record
DCCA FILE#:	72460

Status of Compliance for this Vendor on issue date:

Form	Department(s)	Status
A-6	Hawaii Department of Taxation	Compliant
8821	Internal Revenue Service	Compliant
COGS	Hawaii Department of Commerce & Consumer Affairs	Exempt
LIR27	Hawaii Department of Labor & Industrial Relations	Compliant

#### Status Legend:

Status	Description
Exempt	The entity is exempt from this requirement
Compliant	The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance
Pending	A status determination has not yet been made
Submitted	The entity has applied for the certificate but it is awaiting approval
Not Compliant	The entity is not in compliance with the requirement and should contact the issuing agency for more information

#### DECLARATION STATEMENT OF APPLICANTS FOR GRANTS PURSUANT TO CHAPTER 42F, HAWAI'I REVISED STATUTES

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
  - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
  - c) Agrees not to use state funds for entertainment or lobbying activities; and
  - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is incorporated under the laws of the State; and
  - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided; and
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
  - b) Has a governing board whose members have no material conflict of interest and serve without compensation.
- 4) The use of grant-in-aid funding complies with all provisions of the Constitution of the State of Hawaii (for example, pursuant to Article X, section 1, of the Constitution, the State cannot provide "... public funds ... for the support or benefit of any sectarian or nonsectarian private educational institution...").

Pursuant to Section 42F-103, Hawai'i Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

#### FILIPINO CHAMBER OF COMMERCE OF HAWAII

(Typed Name of Individual or Organization)	
(Signature)	January 17, 2025
(Signature)	(Date)
Melody Calisay, Ph.D.	President
(Typed Name)	(Title)

#### **Application for Grants**

If any item is not applicable to the request, the applicant should enter "not applicable"

#### I. Certification – Please attach immediately after cover page

1. Hawaii Compliance Express Certificate (If the Applicant is an organization)

*If the applicant is an organization, the applicant shall submit one (1) copy of a Hawaii Compliance Express Certificate from the Comptroller of the Department of Accounting and General Services that is dated no earlier than December 1, 2024.* 

Hawaii Compliance Express Certificate is attached.

#### 2. Declaration Statement

The applicant shall submit a declaration statement affirming its compliance with Section 42F-103, Hawaii Revised Statutes.

Declaration Statement is attached.

#### 3. Public Purpose

The applicant shall specify whether the grant will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes.

The grant will be used for a public purpose.

#### II. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

#### 1. <u>A brief description of the applicant's background;</u>

The Filipino Chamber of Commerce of Hawaii ("FCCH") is a business organization established in 1954 and incorporated in 1961, with its own 501 (c) (3) Foundation that was established in 2006. When Hawai'i became the 50<sup>th</sup> State, the organization became the first of its kind in the nation. Today, FCCH represents a growing influence of changemakers in Hawaii as well as the Philippines, and in the Filipino Diaspora.

The primary purpose of FCCH is to provide leadership in promoting the Hawaii Business Community through its programs and activities by broadening opportunities for Filipino Entrepreneurs and member businesses. FCCH has been the face and voice of the Filipino business community in Hawaii with over 70 years of recognizing and nurturing vital contributions that Filipinos have made to Hawaii's businesses and the State of Hawaii. The organization has contributed to providing much needed leadership for perpetuating the rich Filipino heritage in Hawai'i. The organization provided regular networking meetings, valuable workshops, and outreach trade missions to the Philippines. This attracted many businessmen and women whose ingenuity and leadership helped birth many great community endeavors such as, establishment of The Filipino Community Center (FilCom Center), the "A Taste of Kalihi" Festival, the Filipino Entrepreneur of the Year awards and the annual Trade Mission - now on its 32<sup>nd</sup> tour in 2025 which promotes and strengthens business relationships between Hawaii and the Philippines, and in 2023 the partnership with the Maui Chamber of Commerce Lahaina Fire project.

Today, the FCCH continues its tradition of promoting Hawai'i's business in the Filipino community through 1) membership & networking meetings; 2) entrepreneurial & business workshops, seminars and awards; 3) leadership support & mentorship network; 4) valuable partnerships & working relationships with local, national and international organizations with similar goals; and 5)

These activities and programs are implemented in support of its mission statement:

- Broadening opportunities for Filipino entrepreneurs and member businesses.
- Strengthening business links between Hawai'i and the Philippines.
- Assisting in the professional growth of its members.
- Supporting the well-being of the community.

#### 2. The goals and objectives related to the request;

This grant request is for the planning, promotion and implementation of the 3rd Hawai'i - Philippines Sister-Province Symposium to be held in mid-2026 in Honolulu, Hawaii. The first one was held in March 2024 at the Hawai'i Convention Center—a joint project of the FCCH and the State's Department of Business Economic Development & Tourism (DBEDT).

The first symposium attracted delegations from all sister provinces especially from Ilocos Norte and Ilocos Sur who sent large delegations to the event. The governor of Ilocos Norte delivered the keynote address and Hawai'i's governor hosted a pre-event reception on the grounds of Washington Place.

Due to the success of this event and the response and results gained from the symposium, the Province of Ilocos Norte is hosting the 2<sup>nd</sup> sister-province symposium in its capital city of Laoag on March 3, 2025. The delegates of the FCCH's 32<sup>nd</sup> Trade Mission are scheduled to participate, and the 32<sup>nd</sup> Trade Mission's organizers are assisting in the symposium's planning and promotion.

The other sister-provinces of the State of Hawai'i are invited. These are: Cebu, Ilocos Sur, Pangasinan, Isabela as well as other provinces and cities that have hosted, or will host the 32<sup>nd</sup> FCCH Trade Mission. These sister-province relationships serve to raise

Hawai'i's profile internationally and attract dynamic cooperative programs. But more importantly it stimulates Hawai'i's economy such that, trade and business potential has been recognized as a crucial component in establishing sister relationships, or at most, co-equal to the "historic purposes of friendship, cultural ties, and goodwill."

Since 1993, the State has consciously sought economic benefits in seeking Sister-State/Province relationships. However it was also evident that substantial grassroots support for the relationship and a strong record of activities are key to an expanded economic, cultural, education and governance exchanges. Although sister-state relationships are partnerships between governments, its success is dependent on the private sector to sustain the relationships.

Accordingly, the State of Hawai'i through its Department of Business, Economic Development and Tourism (DBEDT) sought partnerships with the Filipino Chamber of Commerce of Hawai'i (FCCH) to implement its goal of hosting a Hawai'i - Philippines sister state/province symposium that could enhance the State's relationships with its sister-provinces--with trade and business exchange as a dominant activity.

The symposium is a vehicle where counterparts can discuss issues of mutual interests, and is a tremendous tool in promoting Hawai'i to an audience representing decisionmakers from a region that reflects Asia's "youth exuberance" who will be the nation builders in Asia—the Philippines included, as it positions itself in the ASEAN (Association of Southeast Asian Nations) –which is a potential market for Hawai'i.

The goals of the symposium are:

- Develop new business contacts specially in the area of consulting services in engineering, design, tourism planning, and services related to environmental protection, development of renewable energy resources and construction.
- Encourage foreign direct investments in real estate acquisitions & development
- Promote the visitor industry by attracting tourists via family reunions & other events
- Attract foreign fee-paying students to Hawai'i's colleges, schools, and institutions
- Facilitate technology-sharing and joint research specially in disaster management, environment protection and infrastructure planning in view of climate change
- Promote Hawai'i as a destination for film-makers and creative industry artists
- Share knowledge and ideas to improve local-government infrastructure and services, and help economic and social activity in the community
- Strengthen bonds between local groups and their ties with the homeland.

Obtaining an Operating Grant of \$100,000 will enable the Filipino Chamber of Commerce of Hawaii to plan, fund and successfully execute the 2026 Hawaii Philippines Business Symposium in partnership with the State of Hawaii, City and County of Honolulu, and the Consulate General of the Philippines in Honolulu.

This event will expand internationally, strengthen the development and growth of the business, goodwill, friendship, cultural and economic relationships between Hawaii and the Philippines.

The Filipino Chamber of Commerce of Hawaii provides its members with economic, social, and trade resources to develop business networks for the advancement of the Filipino community within Hawaii and internationally. The trade show which is an integral part of the Business Symposium has created a partnership between the Philippines and Hawaii based on cultural, educational, informational, and trade exchanges. The trade show will be instrumental in strengthening the relationship between the Philippines and the Hawaii Sister Cities/ Sister Provinces benefitting the City and County of Honolulu, the State of Hawaii, the Filipino Chamber of Commerce, the Filipino Community in Hawaii as well as Hawaii businesses.

#### 3. <u>The public purpose and need to be served.</u>

The event being planned is for a public purpose and benefits not only the large Filipino-American residents but also the entire culturally diverse State population.

The 2026 Hawaii – Business Symposium intends to expand the economic partnership between the State of Hawaii and the Philippines Sister Cities/ Sister Provinces, provide an overview of economic conditions in both countries, and promote economic activity by establishing business networks because of the Business Symposium. The Business Symposium will benefit various stakeholders including the City and County of Honolulu, the State of Hawaii, the Filipino Chamber of Commerce, the Filipino Community in Hawaii, as well as-individuals and businesses in Hawaii interested in the Philippines as follows:

• The Filipino Chamber of Commerce of Hawaii will fulfill its mission of providing its members with resources to broaden opportunities. In addition, it will serve as a facilitator of economic activity for the State of Hawaii.

• The Filipino Business Community in Hawaii consisting of Filipino-American organizations, will have the opportunity to meet and conduct business with the Sister Cities/ Sister Provinces participants, share best practices, and create partnerships for trade opportunities.

• The Sister Cities/Sister Provinces participants will have the opportunity to showcase their business, products, craftsmanship, artisan designs, and provide their regional perspectives on industry best practices, technology, and supply chain management.

• In addition to meetings and presentations, FCCH plans to cover the State of Hawaii's objectives that include but not limited to the following:

1- Economy: Promote economic diversification and policies that support growth, including attracting more air carriers to Hawai'i, expanding the U.S. Customs Pre-clearance program

- 2- Upgrading and expanding broadband infrastructure. Recognize and support renewable energy initiatives and the military as crucial pillars of Hawai'i's economy.
- 3- Energy: Ensure a 100 percent renewable energy future in which we work together as a state, focusing on making solar and other technologies available for all.
- 4- Agriculture: Double local food production by 2025; develop water and energy resources to support this effort. Provide loans for farmers and more land for agriculture.
- 5- Environment: Foster environmental stewardship from mountain to sea. Protect and more efficiently use our fresh water supply.

• The State of Hawaii will receive an economic benefit from increased travelers to Hawaii for the Business Symposium and trade show and gain from increased taxes related to their participant expenditures such as hotel, car rental, food, purchase of souvenirs and other items, etc. In addition, direct foreign investment in companies in Hawaii and/or the Sister Cities/Sister Provinces could flourish.

#### Project Scope:

This event is being hosted by the Filipino Chamber of Commerce of Hawaii, the State of Hawaii, the City & County of Honolulu, and the Consulate General of the Philippines in Hawaii in partnership with the Philippines Sister Cities/ Sister Provinces.

The 2026 Business Symposium will include the following:

- a. **Workshops**: with panel speakers addressing different business topics
- b. Trade Show Exhibition: The Trade Show's focus is to showcase products, services, craftsmanship, artistic design, and ideas of the Sister Cities/Sister Provinces that could benefit the State of Hawaii and its business community by building a bridge between Hawaii businesses and those in the Philippines. The exhibition will display one major product from each sister city along with 5 complementing products from their region. The products exhibited by the Sister Cities/Sister Provinces will need to demonstrate the benefits contributing to the businesses in Hawaii in terms of culture, education, and/or trade, creating an economic impact to the State of Hawaii and to the participating Sister City/ Sister Provinces. The event will also encourage other provinces and cities to participate in and promote their businesses and products.

**Location:** Venue will be decided based on availability, the 2026 Business Symposium will be held in Mid 2026 for three business days.

*Participants*: This event will be open to the general public.

**<u>Hosts</u>**: The event will be organized by the Filipino Chamber of Commerce, the State of Hawaii, the City and County of Honolulu, the Consulate General of the Philippines in Hawaii, and other private and public organizations in Hawaii and the Philippines.

#### 4. Describe the target population to be served

The Business Symposium will target individuals and businesses in the State of Hawaii to provide opportunities for relationship development, thereby increasing knowledge on trade, cultural exchange, understanding of local and international economic conditions for trade and the observation of actual products that could enhance their businesses. The economic gains from this initiative will benefit the entire State.

#### **Potential Attendees:**

1) Hawaii individuals and nonprofit businesses

- 2) Filipino Chamber of Commerce Members (nationwide US)
- 3) Filipino Organizations
- 4) Business community leaders in Hawaii and Philippines
- 5) International business leaders and educational institutions
- 6) Government leaders in the relevant economic sectors
- 7) The public in the State of Hawaii

#### Marketing Channels:

1) Websites and Social Media: FCCH, Philippine Consulate of Hawaii, State of Hawaii, City & County, Universities, Shipping Companies, Restaurants, Hotels, etc.

2) Newspaper: Pacific Business News, Fil-Am Courier, Star-Advertiser, Honolulu Magazine, MidWeek circular as well as other print media, etc.

3) Hawaii and Philippines Networks, and Public Service Channels

4) Other Enterprise Sponsors and Corporate Sponsors

#### 5. <u>Describe the geographic coverage.</u>

The geographic coverage is the entire State of Hawaii. Although the symposium will be held in Honolulu, the other counties are expected to encourage their sister-cities to visit their respective islands. While this is a project held in Hawaii and is for the benefit of Hawaii individuals and businesses, the geographic coverage will also include the Philippines Sister Cities/Sister Provinces in that the relationships that have been created will be enhanced and further promoted. A list of the Sister States and Sister Provinces (Hawaii and the Philippines) is attached as **Exhibit "E"**.

#### **III. Service Summary and Outcomes**

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

#### 1.Describe the scope of work, tasks, and responsibilities.

There is a broad scope of work required to achieve the increasing exchange of knowledge, information, experiences and best practices that will contribute to both the economic and social development of the State of Hawaii and the Philippines through the Sister Cities/Sister Provinces Programs. The personnel coordinating the Business Symposium are key members of the Filipino Chamber of Commerce of Hawaii. The top three-positions of the FCCH are The President, President Elect and Business Symposium Chair. The responsibilities of these three members of the current FCCH leadership are provided below. In total, the team for the 2026 Business Symposium will consist of the current board of directors and FCCH Past Presidents (See Organizational Chart - **Exhibit C** and Current Board of Directors / Past Presidents - **Exhibit D**).

The symposium will start with a plenary where all participants will convene and keynote speakers from both countries will address the audience. It is likely that Governor Green will address the assembly. The governors from the Philippines will have the opportunity to speak, or heads of their respective delegations. Hawai'i's community groups will be tapped to provide the welcome activities and in escorting the delegates to the events.

The plenary will be followed by break-out sessions, forums, round-table discussions, and film presentations and the like. The best and brightest of Hawai'i's experts in various fields will be invited to serve as lead discussants to the panel discussions. The other sister-provinces are also expected to encourage experts within their organizations to share information and other issues faced by their respective provinces.

A publication that contains salient facts about Hawai'i and the Hawai'i market in general, and the Filipino community in particular will be prepared. Also included in this publication are list of exhibitors, presenters, participants (in various capacities) to participating organizations.

Some of the proceedings will be documented (possibly the plenary and sister-province forums—at a minimum—depending on availability of rapporteurs). Evaluation of each session will be asked of participants and an evaluation session convened soon after the event so an evaluation report could be compiled. Survey instruments will be sent out to participants after six months to ascertain if any results can be quantified, or if there is a need for follow-up to secure interest in the delivery of consulting services, for example.

# 2. Provide a projected annual timeline for accomplishing the results or outcomes of the service.

July 2025

Notice of award

August to December 2025 Identify team members, businesses; confirm contacts for each sister-city / sister-province in the Philippines; conceptualize events;

January – February 2026 Send letters of invitation; 2<sup>nd</sup> follow-up via informal means; identify possible discussants; seek other funding sources; structure marketing and promotion activities and proponents

- March to April 2026 Secure participants and speakers' confirmation; coordinate with community groups and match with incoming delegations
- May to June 2026 Finalize roster of speakers and participants; develop detailed program of activities; prepare collaterals; Event happens.
- July to December 2026 Collate evaluation responses and summarize; conduct assessments and debriefing; start preparing required reports; Publish findings; quantify data collected; submit required reports

#### DETAILED TIMELINE 2026 Business Symposium / Trade Show

#### 12 Months Out

- Build a Team (see attached Organizational Chart, **Exhibit C**)
- Determine event dates
- Identify planning committee and/or key players for the planning process
- Establish planning meeting frequency and times; schedule remaining planning meetings
- Develop event goals, objectives, program outline, and any key communication messages for printed and web-based materials
- Submit and confirm venue reservations; confirm lodging reservations
- Identify constituencies for guest lists
- Identify possible emcees, keynote speakers, etc.
- Prepare budget estimate
- Discuss the invitation list and estimated yield
- Confirm invitation lists for events and meals
- Design and develop an event database for mailing invitations and tracking RSVPs
- Outline ceremony and dinner program to review with key officers
- Brainstorm gift ideas; identify gift vendors; work on the design, and costs
- Contact designer for the invitation and program designs; initiate design process; determine deadlines and costs; include accessibility information
- Identify specific speakers and program pieces; begin discussing AV needs
- Get sign-offs on event program ideas
- Study floor plans for the (location) seek out potential venue availability

- Review the governmental rules and policies that are involved
- Timelines for marketing, social media, and attendees from the Philippines
- Send out invitations to potential and prospective foreign participants
- Schedule times for the Business Symposium
- Identify local speakers and panelists, emcee, keynote speakers, etc.

#### 9 to 6 Months Out

- Initiate "Save the Date" mailing; Business Symposium website in place
- Gather speaker biographies (if needed for the printed program)
- Obtain final approval of invitation design, marketing and advertising
- Discuss press coverage and press relations
- Identify and reserve caterer and florist, photographer
- Reserve entertainment envelopes, notebooks, wrapping paper, ribbon, guest lists
- Print invitations
- Confirm speakers and speaking order for ceremony and dinner; confirm topic, length of presentation, and AV requirements
- Contact guests requiring lodging; confirm arrangements/needs
- Contact florist to discuss design ideas; caterers to discuss menus
- Reserve security
- Obtain final approval of ceremony program copy
- Facility walkthrough with Conferences & Events, Services, Safety & Security, facility manager and/or vendors (as needed)
- Determine if any directional signage will be needed at the event
- Set up design of the venue (trade show booths)
- Confirmation of vendors and speakers
- Collaborate with travel and tour agency
- Finalize guest lists for symposium, dinners etc.
- Block hotel and housing

#### Four Months Out

- Order gifts, name badge holders, pens, stamps, necessary supplies
- Address envelopes and assemble mailing; mail invitations
- Confirm speakers, programme, topics, length of presentation, AV requirements
- Determine exhibit needs: refurbishments, additions, changes
- Select specific exhibit vendors
- Communicate with primary vendors (exhibit house, shipping, installation, dismantle) regarding services needed and dates
- Finalize new exhibit design.
- Execute show-related advertising.
- Meet deadlines for (free) publicity in the exhibitor guide/preview.

#### Three Months Out

- Review exhibitor manuals / select portable exhibit supplier/vendor
- Review exhibit floor plan and note target dates and restrictions.
- Plan any in-booth presentations/demonstrations.
- Create a list of required services
- Distribute floor plan to staff.
- Reserve any additional meeting rooms (hospitality events, press conferences)
- Select catering menus (for hospitality events, press events, etc.)
- Submit authorization form if you are using an exhibitor-appointed contractor
- Continue with weekly coordination meeting, check loose ends
- Follow up on all promotions, making sure everything is ready to ship by the target date.

#### Two Months Out

- RSVPs due (2-3 weeks prior to the event)
- Send the rooming list to the hotel(s)
- Release unneeded hotel rooms by appropriate deadline (varies by hotel)
- Make any needed publicity/press arrangements
- Arrange to have any directional signage designed/printed
- Forward setup requests, including AV, to Conferences & Events and others as needed (3 weeks prior to the event)
- Send ceremony program to the printer (3 weeks prior to the event or date determined by designer and printer)
- Send agenda, directions, map, and parking instructions to participants
- Make follow up phone calls/emails to pending guests
- Initial run for name badges and place cards; wrap gifts
- Develop scripts for key speakers
- Draft and distribute ceremony and dinner cue sheets
- Plan seating arrangements for dinner
- Make a list of photo opportunities for the photographer; re-confirm photographer
- Re-confirm entertainment
- Set task assignments/determine responsibilities internally and with cosponsoring departments; distribute this "Schedule of Events" to all staff and volunteers working on the event (be sure to have extra copies on-site)
- Confirm catering order (48 hours out or a time determined by caterer);
- Confirm set up, AV, florist, and Media Production orders
- Confirm Safety & Security's role
- Register alcohol "social event" with Safety and Security (if necessary)
- Confirm transportation of guests and VIPs
- Distribute guest list to appropriate parties
- Run final name badges and place cards
- Make confirmation phone calls/emails (if necessary)
- Set up an on-site run-through (if needed)

- Set up sound checks for speakers/musicians
- Print or email media/remarks release form for speakers to sign
- Confirm honorarium amount(s) for speakers; send requests to Finance Office for payment
- Finalize graphics art/copy; order staff badges
- Send information to Trade Show exhibitors; review do's and don'ts for booth staff at the show.
- Create and order lead forms. Finalize inquiry processing procedures.
- Make publicity / press arrangements
- Send an update to the Business Symposium team about briefing meetings (in office and at the show); include agenda.

#### <u>One Month Out</u>

- Set up and hold a pre-symposium briefing meeting.
- Set up in-booth conference room schedule for pre-arranged meetings at the show
- Send follow-up reminder to upper management and all concerned about briefing meeting, agenda
- Follow up on target dates with all vendors.
- Confirm vendors' display products/literature.
- Distribute briefing packet, including training materials, to team and booth staffers

#### Week and Day Prior to the Event

- Arrive at location(s) early to check setups and be prepared to troubleshoot
- Bring registration materials: guest lists, name badges, place cards, gifts, etc.
- Review planning details and walk through the event with all staff and volunteers
- Inform staff and volunteers of the location of restrooms, elevators, and accessible entrances
- Be sure to have extra copies of all materials: schedule of events, agendas, cue sheets, photographer instructions, media releases, etc.
- Check in with the caterer and provide them with any last minute changes or special meal requests; check weather report
- Find the service area. Meet electrician and confirm date and time for electrical installation.
- Supervise booth setup.
- Hold pre-show briefing and training for staff the day before the show.

#### During Business Symposium / Trade Show

• Conduct daily meetings with staff, briefing will be early in the day.

#### After the Business Symposium / Trade Show

- Hold event debrief meeting
- A complete comparison of actual versus budgeted costs
- Send thank-you notes

- Update final event attendance in the computer program used for RSVP's, no shows
- File all materials to assist with the planning of future events

#### 3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

A pro forma budget will be prepared for the Business Symposium, the team will use the pro forma budget as a tool to keeping the expenses of the Business Symposium at a minimum and within budget.

A monthly meeting will be scheduled with all the Business Symposium team (attendance can be at the meeting site, through video or telephone conferencing), or thru *ZOOM*, to assure that timeline is being met. Committees will be created and meetings will be held as often as necessary.

Consistently review the timeline prepared for the Business Symposium and all activities will be reviewed and updated to determine vendors/exhibitor's participation and interest via email. Finalized updates will be uploaded to the FCCH website specifically for the Business Symposium event.

The plenary and each of the break-out sessions will be provided with exit evaluation instruments to measure the satisfaction rating of each participant. Rapporteurs will be posted for each panel to take minutes and provide feedback. A follow-up survey (via email or social media) will also be conducted to participants to gather information that could be quantified (range of fees projected or investments realized by participating in the event.

# 4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

Among the measures of effectiveness that will be provided to the expending agency will be results of the exit surveys from the plenary and break-out sessions. Aside from the measures of size (how many attendees), other data may include satisfaction of each participant on discussion content, manner of delivery, appropriateness of topics and others. A follow-up survey (via email or social media) will also be conducted to participants to gather information that could be quantified. At this time both DBEDT and the Philippines Department of Trade and Industry (DTI) data only show the dollar value of trade via goods and commodities. Nothing is available regarding the range of professional consulting fees generated for Hawai'i, or of economic gains due to backoffice outsourcing, use of virtual assistants, medical transcriptions and the like. There is also no data on gains from the creative industries (monetizing the results of fashion shows, for example).

The Business Symposium effectiveness will be measured by the number of attendees to the event, the number of vendors / exhibits that will be participating, and a follow-up survey conducted through the evaluation of gathered information from participants from Hawaii, Philippines, US Mainland, and other countries.

The estimated number of attendees to the Business Symposium:

- Day 1 : 200 300
- Day 2: 300 400
- Day 3: 300 400

Number of visitors / guests from the Philippines, US Mainland, and Other Countries:

• Estimated at 2,000 to 3,000

#### IV. Financial

#### Budget

### 1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.

- a. Budget request by source of funds (Attached Exhibit B)
- b. Personnel salaries and wages ((Attached—Not Applicable)
- *c. Equipment and motor vehicles* (Attached—Not Applicable)
- d. Capital project details (Attached—Not Applicable)
- e. Government contracts, grants, and grants in aid (Attached)

### 2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2026.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$ 30,000	\$30,000	\$30,000	\$10,000	\$100,000

# 3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2026.

The organizers will seek assistance from the counties who want to participate. Sponsorships will also be sought from the private sector. Other sources of funding will be:

• City and County of Honolulu – NONE

• Sponsorships (Small Business/Corporations - Hawaii & Philippines).

- Donations (Small Business/Corporations Hawaii & Philippines).
- Tickets Sales for the Business Symposium
- 4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

Not applicable—no credits were granted nor applied for from any governmental entity.

5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2026 for program funding.

Not applicable—no funding was requested from any governmental entity.

6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2024.

<u>\$ 17,545.13</u>

#### V. Experience and Capability

1. Necessary Skills and Experience

#### The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

The skills and experience of the individuals tapped to implement this project is described in Section VI below. The FCCH implemented a symposium of a similar nature last March 2024 in Honolulu and is set to implement another on March 3, 2025 in Laoag City, Philippines during the 32<sup>nd</sup> Trade Mission. The FCCH board of directors and past presidents have also been involved in similar events conducted in past years.

The Filipino Chamber of Commerce of Hawaii's experience, institutional knowledge, partnership, and business, government and community connections has been outstanding. Since FCCH's establishment 70 years ago, it has conducted 31 Trade Missions to the Philippines. During one of these trade missions, the Memorandum of Understanding and Cooperation Between the State of Hawaii and the League of Provinces of the Philippines was signed. (See attached **Exhibit F**).

The Officers and Board Members of FCCH, and its past presidents are and have been represented with a wide range of expertise in law, small business, education, real estate, insurance, banking and much more (see attached **Exhibit D**). FCCH also maintains contacts with the Philippine Consulate General in Honolulu, the Hawaii State Government, the City and County of Honolulu and other islands. In addition to regular monthly meetings featuring guest speakers and activities, FCCH has coordinated numerous scholarship golf tournaments, the "A Taste of Kalihi" events, informational events, such as the Business Symposium 2024 in Honolulu, the 2024 "Legislative Breakfast" held at the FilCom Center; the 2024 "How a Bill Becomes a Law" workshop at the Filcom Center; the 2024 "Growing Your Business with Government Support" workshop, the 2024 Joint Filipino Caucus, among others.

#### 2. Facilities

# The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

The event will be held at a facility that offers the best deal within the budget allocated for this purpose. The event will need a gathering place for at least 250 seats; five break-out rooms with a capacity of at least 30 seats; and a lobby area that can accommodate exhibit and reception tables.

#### VI. Personnel: Project Organization and Staffing

#### 2. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

#### See Attached Exhibit C – Organizational Chart

The staffing will be made up of volunteers for the Business Symposium. The management team will tap into the current FCCH Membership, FCCH Past Presidents, Community Leaders, Small Business Owners, Corporations, and the more than 350 Filipino Organizations in Hawaii, the Philippines and the United States.

**1. Project Manager (Symposium Chair)** - Manages the delegation of the project task to the team managers that are identified below. Develop a comprehensive project plan in collaboration with the State of Hawaii, the City and County of Honolulu and the Consulate General of the Philippines in Honolulu. Track the project performance to achieve successful completion. Must have excellent

leadership and communication skills. Ability to work with Hawaii and Philippine project task managers. The following team managers will report directly to the Project Manager.

- a. International/Foreign Affairs Manager
  - i. The Sister States and Sister/ Coordinator
- b. Hawaii and Philippines Government Liaison
- c. Trade Show Manager
- d. Workshop/ Symposium Manager
- e. Tour and Travel Manager
- f. Marketing Manager
  - i. Advertising Coordinator
  - ii. Sales Coordinator
  - iii. Website Designer

2. Administrative/Operations Manager - Manages all the administrative and functional operating support for the Business Symposium including but not limited to the planning of meetings, recording of meeting minutes, record keeping, reviewing the timeline with the team to make sure the Business Symposium is on track. Prepare reports and correspondences, keeps a list of the vendors, contractors, participants and all parties that are involved in the project. Will have the support of the FCCH Secretary and Assistant Secretary. Manager must possess excellent leadership and good communication and writing skills as well as proficiency with technology. Most importantly, must possess the ability to work with Hawaii and Philippines project team managers. The following will report to the Administrative / Operations Manager:

a. Teams Coordinator

**3. Financial / Budget Manager (Treasurer) -** Prepares the budget for the Business Symposium in coordination with the Program Manager. Manages the revenues and expenses. Keeps records and documentation for verification and future audits. Work with the funding sources. Assist in obtaining funds through Sponsorship and Partnerships. Should have accounting and fundraising knowledge. The following will report to the Financial/Budget Manager:

a. Sponsorship/Partners Coordinator

The current (FY 2024-25) and incoming officers (FY 2025-26) of the FCCH will implement the project, including some of its past presidents and affiliated organizations. Its key officers are:

**Melody Calisay -** current FCCH President and she is also the President/CEO of East West Marketing, Inc. a supplier of processed food products from the Philippines. She received her BS & MS from UP Los Banos and a doctorate in soil science and agronomy from the UH Manoa. Until recently she was the state's Brownfields Coordinator with the

Department of Health, a position she held for 20 years. Since the State is not able to fill that position, she continues to assist the department and wants to use her expertise to facilitate the clean-up of contaminated lands so these could be used for affordable housing or assist in securing Federal funds to initiate these activities.

**Elvi Sutherland** is the FCCH's President for FY 2025-26 when the event will be planned and implemented. She is President of Amethyst Builders LLC, a General Contractor established in 2012 and is an SBA Certified 8a Women-Owned Company. A licensed Civil Engineer from the Philippines since 1984, she graduated from Saint Louis University in Baguio City, Philippines. She is a past president of the Filipino American League of Engineers and Architects (FALEA) and the FCCH's Entrepreneur of the Year in 2017 and has chaired the FCCH's Golf Tournament for several years. Born and raised in Banaue, Ifugao Province in the Philippines, she will be the first FCCH President from the Cordillera Administrative Region, home of the Igorot indigenous tribes of Benguet, Ifugao, Bontoc, Apayao and Kalinga (BIBAK).

**Gino Soquena** is the chair of the 32<sup>nd</sup> Trade Mission and a current FCCH Director. He is also the Executive Director of Hawaii Building and Construction Trades Council. With a strong background in trade and labor union advocacy, coupled with skills in political lobbying, Gino is a pivotal figure in the construction industry. Gino's advocacy extends to championing the rights and interests of trade workers and labor unions. Through strategic initiatives and negotiations, he works to ensure fair labor practices, safe working conditions, and equitable opportunities for those in the building and construction sector. As a seasoned political lobbyist, Gino navigates the complex intersection of politics and construction. He engages with policymakers to influence legislation and regulations that impact the industry, advocating for policies that foster growth, sustainability, and fair practices

#### 2. Organization Chart

# The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

The project's organizational chart (attached **Exhibit C**) is circular and collegial--not hierarchal. The designated chair acts as a conductor to ensure that all are providing the information/action items in a timely manner and the activities are in accord with the overall goals and themes.

#### 3. Compensation

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, <u>not employee name</u>.

Not applicable. No compensation is provided to the FCCH officers or FCCH members involved in the event. Each officer or director serves on a voluntary basis including sharing of resources (office resources; access to social media accounts, etc.)

#### VII. Other

#### 1. Litigation

# The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

Not applicable. There is no pending litigation of which FCCH is a party.

#### 2. Licensure or Accreditation

# The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

There are no licensing requirements to implement the project. However, the individuals involved in the project have maintained the necessary licensing and/or acquired the necessary special qualifications to practice their professions or manage their businesses. See attached **Exhibit A** for FCHH's current organization status in the State of Hawaii.

Hawaii's Compliance Express Certificate

#### 3. Private Educational Institutions

#### The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see <u>Article X,</u> <u>Section 1, of the State Constitution</u> for the relevance of this question.

Not applicable. The grant will not be used to support or benefit a sectarian or nonsectarian private educational institutions.

#### 4. Future Sustainability Plan

# The applicant shall provide a plan for sustaining after fiscal year 2026 the activity funded by the grant if the grant of this application is:

- (a) Received by the applicant for fiscal year 2026, but
- (b) Not received by the applicant thereafter.

The grant is specific to the events that will happen on May or June 2026. Other sources of funds will be applied to any other projected events, should there be any.

The Grant request is for the third Business Symposium that is being coordinated by FCCH in partnership with the State of Hawaii, City and County of Honolulu, and the Consulate General of the Philippines in Honolulu. Approval of this Grant will enable FCCH and its partners to plan, fund and successfully execute the Business Symposium.

#### BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2025 to June 30, 2026

#### Applicant: FILIPINO CHAMBER OF COMMERCE OF HAWAII (FCCH)

	UDGET ATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
Α.	PERSONNEL COST				
	1. Salaries	0	0	0	0
	2. Payroll Taxes & Assessments	0	0	0	0
	3. Fringe Benefits	0	0	0	0
	TOTAL PERSONNEL COST	0	0	0	0
6,	OTHER CURRENT EXPENSES				
	1. Airfare, Inter-Island	0	0	0	(
	2. Insurance	2,000	0	0	(
	3. Lease/Rental of Equipment	8,000	0	0	(
	4. Lease/Rental of Space (hall+breakout rms)	10,000	0	0	(
	5. Staff Training (volunteer briefings)	2,000	0	0	(
	6. Supplies (for handouts & stage decor)	2,000	0	0	(
	7. Telecommunication (Internet access)	1,000	0	0	(
	8. Utilities (AV use, projectors, etc.)	20,000	0	0	
	9. Food & Beverage	24,000	0	0	
	10. Printing (souvenir book and flyers)	8,000	0	0	
	11. Centerpieces and Leis	1,000	Q	0	
	12. Plaques and Awards	2,000	0	0	
	13. Gifts	5,000	0	0	
	14. Promotions & Social Media ads	10,000	0	0	
	15. Honoraria	5,000	0	0	
	16. Sponsorships and ADS		0	0	30,000
	17				
	18				
	19				
	20				
	TOTAL OTHER CURRENT EXPENSES	100,000	0	0	30,000
C.	EQUIPMENT PURCHASES				
D.	MOTOR VEHICLE PURCHASES				
Ε.	CAPITAL				
тс	TAL (A+B+C+D+E)	100,000			30,000
SOURCES OF FUNDING			Budget Prepared	By:	
	(a) Total State Funds Requested	100,000	FE VELASCO, FCCH	Treasurer	(808) 222-7436
	(b) Total Federal Funds Requested	0	Name (Please type orr		Phone
	(c) Total County Funds Requested	0		1	January 17, 2025
	(d) Total Private/Other Funds Requested	30,000	Signature o fAutho rize	dOfficial	Date
-	(a) Total i materother i unds requested	00,000			
тс	TAL BUDGET	130,000	ELVIRA SUTHERLAN Name and Title (Pleas	D, FCCH President-El e typ eo rp rint)	ect

#### **BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES**

Period: July 1, 2024 to June 30, 2025

# NOT APPLICABLE

Applicant: \_\_\_\_\_FILIPINO CHAMBER OF COMMERCE OF HAWAII

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
				\$-
				\$-
				\$-
				\$-
				\$ -
				\$-
				\$-
				\$-
				\$-
				\$-
				\$-
				\$-
				\$-
				\$-
TOTAL:				
JUSTIFICATION/COMMENTS:				

#### **BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES**

Period: July 1, 2024 to June 30, 2025

# NOT APPLICABLE

NO. OF	COST PER	TOTAL	TOTAL
ITEMS	ITEM	COST	BUDGETED
		\$-	
		\$-	
		\$-	
		\$-	
		\$-	
	NO. OF ITEMS		ITEMS ITEM COST   Image: Cost state

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
			\$-	
			\$-	
			\$-	
			\$-	
			\$-	
TOTAL:				
JUSTIFICATION/COMMENTS:				

#### **BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS**

Period: July 1, 2024 to June 30, 2025

### NOT APPLICABLE

Applicant: FILIPINO CHAMBER OF COMMERCE OF HAWAII

TOTAL PROJECT COST		ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		OTHER SOURCES OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2022-2023	FY: 2023-2024	FY:2024-2025	FY:2024-2025	FY:2025-2026	FY:2026-2027
PLANS						
LAND ACQUISITION						
DESIGN						
CONSTRUCTION						
EQUIPMENT						
TOTAL:						

#### GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

Applicant: FILIPINO CHAMBER OF COMMERCE OF HAWAII

Contracts Total:

35,000

				GOVERNMENT	
	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/ Maui County)	CONTRACT VALUE
1	Grant - 2020 Hawaii-Philippines Sister City		State of Hawaii	Honolulu	30,000
2	Trade Show and Economic Outlook	2023	State of Hawaii	Honolulu	5,000
3	Symposium				
4					
5					
6					
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30					



FILIPINO CHAMBER OF COMMERCE OF HAWAII

Promoting Hawaii's Business Community since 1954 70 Years of Endurance, Resilience, Excellence and Success

# **EXHIBIT** A

# **Certificate of Vendor Compliance**

P.O. BOX 1572 HONOLULU, HAWAII 96806 Website: https://filipinochamber.org E-mail: filipinochamber@gmail.com



#### STATE OF HAWAII STATE PROCUREMENT OFFICE

#### CERTIFICATE OF VENDOR COMPLIANCE

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs (DCCA).

#### Vendor Name: FILIPINO CHAMBER OF COMMERCE OF HAWAII

Issue Date: 01/08/2025

#### Status: Compliant

Hawaii Tax#:	20303216-01
New Hawaii Tax#:	GE-0214689792-01
FEIN/SSN#:	XX-XXX5546
UI#:	No record
DCCA FILE#:	72460

Status of Compliance for this Vendor on issue date:

Form	Department(s)	Status	
A-6	Hawaii Department of Taxation	Compliant	
8821	Internal Revenue Service	Compliant	
COGS	Hawaii Department of Commerce & Consumer Affairs	Exempt	
LIR27	Hawaii Department of Labor & Industrial Relations	Compliant	

#### Status Legend:

Status	Description
Exempt	The entity is exempt from this requirement
Compliant	The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance
Pending	A status determination has not yet been made
Submitted	The entity has applied for the certificate but it is awaiting approval
Not Compliant	The entity is not in compliance with the requirement and should contact the issuing agency for more information



FILIPINO CHAMBER OF COMMERCE OF HAWAII

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# **EXHIBIT B**

# BUSINESS SYMPOSIUM BUDGET

P.O. BOX 1572 HONOLULU, HAWAII 96806 Website: https://filipinochamber.org E-mail: filipinochamber@gmail.com

#### BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2025 to June 30, 2026

#### Applicant: FILIPINO CHAMBER OF COMMERCE OF HAWAII (FCCH)

	UDGET ATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
Α.	PERSONNEL COST				
	1. Salaries	0	0	0	0
	2. Payroll Taxes & Assessments	0	0	0	0
	3. Fringe Benefits	0	0	0	0
_	TOTAL PERSONNEL COST	0	0	0	0
8,	OTHER CURRENT EXPENSES				
	1. Airfare, Inter-Island	0	0	0	0
	2. Insurance	2,000	0	0	0
	3. Lease/Rental of Equipment	8,000	0	0	0
	4. Lease/Rental of Space (hall+breakout rms)	10,000	0	0	0
	5. Staff Training (volunteer briefings)	2,000	0	0	0
	6. Supplies (for handouts & stage decor)	2,000	0	0	0
	7. Telecommunication (Internet access)	1,000	0	0	0
	8. Utilities (AV use, projectors, etc.)	20,000	0	0	0
	9. Food & Beverage	24,000	0	0	0
	10. Printing (souvenir book and flyers)	8,000	0	0	0
	11. Centerpieces and Leis	1,000	0	0	
	12. Plaques and Awards	2,000	0	0	
	13. Gifts	5,000	0	0	0
	14. Promotions & Social Media ads	10,000	0	0	0
	15. Honoraria	5,000	0	0	0
	16. Sponsorships and ADS		0	0	30,000
	17				
	<u>18</u> 19				
	20				
	TOTAL OTHER CURRENT EXPENSES	100,000	0	0	30,000
0		100,000	u	0	30,000
C.					
Ð.	MOTOR VEHICLE PURCHASES				
E.	CAPITAL				
тс	DTAL (A+B+C+D+E)	100,000			30,000
			Budget Prepared By:		
SC	OURCES OF FUNDING				
<ul><li>(a) Total State Funds Requested</li><li>(b) Total Federal Funds Requested</li><li>(c) Total County Funds Requested</li></ul>		100,000	FE VELASCO, FCCH	Treasurer	(808) 222-7436
		0	Name (Please type orrprimit) Phone		
		0	A AR ON	January 17, 2025	
	(d) Total Private/Other Funds Requested	30,000	Signature o fAutho rize	edOfficial	Date
TOTAL BUDGET		130,000	ELVIRA SUTHERLAND, FCCH President-Elect Name and Title (Please typ eo rp rint)		



FILIPINO CHAMBER OF COMMERCE OF HAWAII

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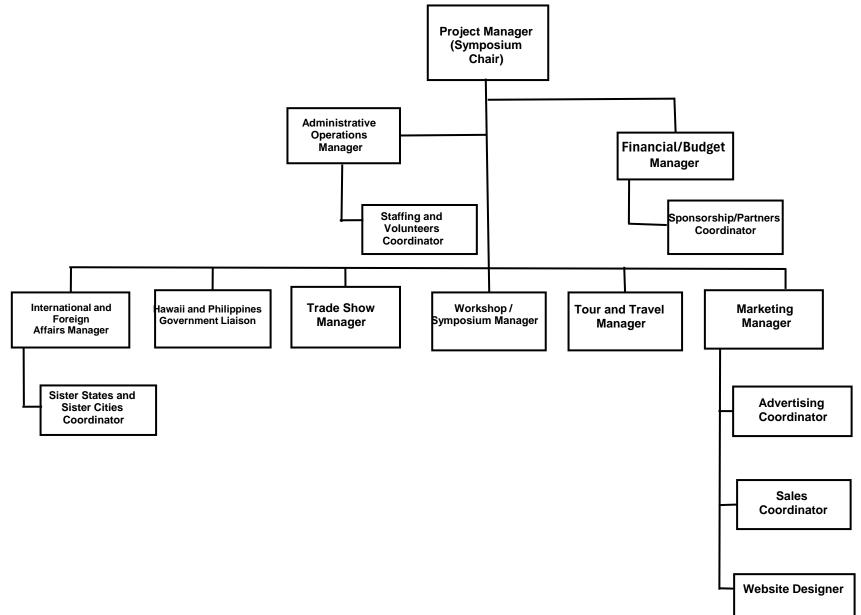
# EXHIBIT C

# ORGANIZATIONAL CHART

P.O. BOX 1572 HONOLULU, HAWAII 96806 Website: https://filipinochamber.org E-mail: filipinochamber@gmail.com

#### **3rd Hawaii - Philippines Sister-Province Symposium**

#### **ORGANIZATIONAL CHART**



Application for GIA 2025



FILIPINO CHAMBER OF COMMERCE OF HAWAII

Promoting Hawaii's Business Community since 1954 70 Years of Endurance, Resilience, Excellence and Success

# EXHIBIT D

# Current Board of Directors Past FCCH Presidents Summary of Events Current Membership Roster

P.O. BOX 1572 HONOLULU, HAWAII 96806 Website: https://filipinochamber.org E-mail: filipinochamber@gmail.com

#### FILIPINO CHAMBER of COMMERCE of HAWAI'I

# OFFICERS & DIRECTORS 2024-2025

### DURANCE SILIENCE E F N -¦H, **SUCCESS**

# **FCCH MISSION**

The Filipino Chamber of Commerce of Hawaii provides leadership in promoting Hawaii's business community through its programs and activities by:

- · Broadening opportunities for Filipino entrepreneurs and member businesses
- Strengthening business links between Hawaii and the Philippines
- Assisting in the professional growth of its members and
- Supporting the well-being of the community



Melody Calisay, Ph.D. President



**Elvi Sutherland** President-Elect



**Randy Cortez** Vice President



Arlina Agbayani Secretary



**Paul Billington** Assistant Secretary



Fe Velasco Treasurer



Susie Berardy Immediate Past President

Ailyn Lum

Director



John Adarna Director



Gene Albano Director



Rhoda Yabes Alvarez Director



Stephanie Chung Director



Keith Kanetani Director



Su Lazo Director



Daniel J. Padilla Legal Counsel



Jasmine Chung **Executive** Director



Jeff Orig Director



**Constancio Paranal III** Director



**Mylene Reyes** Director



Sol Solleza Director



Gino Soquena Director







FILIPINO CHAMBER of COMMERCE of HAWAI'I FOUNDATION

### STANDING & SPECIAL COMMITTEES 2024-2025

### LEADERSHIP

### **ENDURANCE** RESILIENCE EXCELLENCE **SUCCESS**



Membership

Arlina Agbayani, Chair Fe Velasco Elvi Sutherland John Adarna Mylene Reyes Kit Z. Furukawa



Finance & Budget Fe Velasco, Chair Elvi Sutherland Rocky Anguay



### **Government Affairs** (Legislative Breakfast) Randy Cortez, Chair Gino Soquena Constancio Paranal III

Bea Ramos-Razon Sergio Alcubilla Arlina Agbayani



### **International Affairs** (Trade Mission)

Gino Soquena, Chair Elvi Sutherland Rose Churma Rose Mendoza Susie Berardy



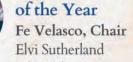
### Workforce Development

Atty. Rhoda Yabez Alvarez, Chair Gino Soquena Bea Ramos Razon Constancio Paranal III

### Nominations & Elections

Elvi Sutherland, Chair Atty. Daniel Padilla Dr. Penny Chung





John Adarna Keith Kanetani Sol Solleza Rose Mendoza

### Anniversary & Installation

Rose Mendoza, Chair Elvi Sutherland Adela Salacup Gino Soquena

### **Public Relations &** Communications Su Lazo, Chair

Arlina Agbayani, Constancio Paranal III

### **Special Business**

### Assistance **Constancio** Paranal III

Keith Kanetani, **Co-Chairs** Paul Billington Ailyn Lum Arlina Agbayani

### **Christmas Party**

Ailyn Lum, Chair Rose Mendoza John Adarna Dr. Penny Chung Susie Berardy

### Board Retreat and Strategic Planning Melody Calisay, Chair Elvi Sutherland



**By-Laws Review** Atty. Rhoda Yabez Alvarez, Chair Atty. Daniel Padilla

### **Golf Tournament** Elvi Sutherland, Chair Gino Soquena Mylene Reyes Rose Mendoza Sol Solleza Ailyn Lum



### Grant Applications

Dr. Penny Chung, Chair Randy Cortez Constancio Paranal III Arlina Agbayani



### Scholarship Program Dr. Penny Chung,

Chair Ailyn Lum Jasmine Chung Paul Billington Susie Berardy



### **FCCH Fellows** Program

Su Lazo, Chair Mylene Reyes Gene Albano Constancio Paranal III Jeff Orig Harry Alonso









FILIPINO CHAMBER of COMMERCE of HAWAI'I FOUNDATION

# RESILIENCE EXCELLENCE & SUCCESS

# **FCCH** Presidents

1954-1955 Pastor A. Pablo + 1955-1956 Jose B. Labrador + 1956-1957 Benjamin E. Ayson + 1957-1959 Bernaldo D. Bicoy + 1959-1960 Lyn U. Remular + 1960-1962 Fred C. Blanco + 1962-1963 N.C. "Bert" Villanueva + 1963-1965 Barney B. Menor + 1965-1966 Ernesto Tesoro + 1966-1967 James Solidum 1967-1968 Vince Dela Cruz 1968-1969 Diosdado G. Avecilla + 1969-1971 Ricardo Labez + 1971-1972 Franciso Ugale 1972-1973 Alfred P. Fernandez 1973-1974 Gene Albano 1974-1976 Raymond Bartolome + 1976-1978 Ernest Bautista 1978-1982 Roland D. Sagum + 1982-1983 Christopher G. Pablo + 1983-1987 Isabel M. Tagala 1987-1988 Joseph F. Blanco 1988-1989 Cecilia Villafuerte 1989-1990 Teresita Umali Okihara + 1990-1991 Perfecto L. Cortez + 1991-1992 Wilfredo O. Tungol 1992-1993 Lito Alcantra 1993-1994 Buddy Gendrano 1994-1995 Alfredo G. Evangelista, Esq.

1995-1996 Theo B. Butuyan 1996-1997 Ismael Europa + 1997-1998 Rose C. Churma 1998-1999 Elias T. Beniga 1999-2000 Bennette E. Misalucha 2000-2001 Rey T. Prado, III 2001-2002 William Rol 2002-2003 Nelly Pongco Liu 2003-2004 Vergel Adonis + 2004-2005 Tony Ofril 2005-2006 Alma A. Caberto 2006-2007 Stephen E. Callo 2007-2008 Jack Legal 2008-2009 Jason Pascua 2009-2010 Rosemarie V. Mendoza 2010-2011 Jamesner A. Dumlao, Esq. 2011-2012 Harry Alonso 2012-2013 Bryan Andaya, Esq 2013-2014 Maria A. F. Etrata + 2014-2015 Paul G. Alimbuyao 2015-2016 Sam Acosta 2016-2017 Bernadette D. Fajardo 2017-2018 Brandon dela Cruz 2018-2019 Vanessa Kop 2019-2020 Dr. Nancy Atmospera-Walch 2020-2021 Jeoffrey Cudiamat 2021-2022 Rose Galanto 2022-2023 Rocky Anguay 2023-2024 Susana Berardy + Deceased

FILIPINO CHAMBER of COMMERCE of HAWAI'I FOUNDATION

# years ENDURANCE of RESILIENCE EXCELLENCE SUCCESS

For the past 70 years, the Filipino Chamber of Commerce of Hawai'i, an organization for entrepreneurs, executives and leaders continue to advance the interests of the business community and perpetuate Filipino culture.

Throughout the years, the Chamber has forged lifelong business connections and relationships, creating a lasting and meaningful impact to the community.

The Chamber exists because of your dedication and support, which will continue to lift the Filipino community and leave a lasting legacy for generations to come.

The Filipino Entrepreneur of the Year awards was launched. In 1992, the Scholarship Awards program was reinstated. The first Legislative Breakfast was held in 1994. The first Golf Tournament to raise funds started in 1995.

### 1999 STRATEGIC

PARTNERSHIPS

Held the 20th Trade Mission to the Philippines. Established the Filipino Chamber of Commerce of Hawaii Foundation, for charitable and educational programs and events. Hosted an International Trade Expo in Honolulu. A Taste of Kalihi was launched in 2007.

## STRENGTHENING TIES WITH THE PHILIPPINES

Created a Quad Chamber alliance with the Japanese, Korean and Chinese Chambers of Commerce. Partnered with Hawaii Business Magazine in 2014 for the first Hawaii Business Leadership Conference. Organized Filipino Restaurant Week with the Philippine Consulate in 2016, and a financial literacy program "Kinabukasan Series" in 2017.

# **INNOVATION AMIDST** A GLOBAL PANDEMIC

Provided crucial recovery support to victims of Aug. 8 Lahaina wildfires. Held the first Hawaii-Philippines Sister Province Business Symposium. Trade Mission.



relevant interest topics. 2015

partnership with the Philippine Chamber

of Commerce & Industry. HPBEC holds

a monthly "Talk Story" series via Zoom on

NEW PROGRAMS WITH GREAT PARTNERS

1989

2006

CELEBRATIONS

SAKADA CENTENNIAL

Created the Hawaii-Philippines Business Economic Council to execute a

MORE SIGNATURE

PROGRAMS ESTABLISHED

Chamber of Commerce. Began

Became a member of the National

Federation of Filipino American Association in America in 2004.

Established an affiliate relationship with the Honolulu Filipino Junior

creating Sister-Chamber links in 2000.

Operations turned virtual. First Fellows program launched, featuring up-and-coming leaders.

THE BEST IS YET TO COME ....

For a more detailed report, include summaries by past presidents through the years, visit filipinochamber.org.

### 1954 **ESTABLISHMENT**

Created the National Association of Filipino Community Council of America. The 1st Trade Mission to the Philippines was held. The Chamber established a scholarship fund.

> DEFYING NORMS FOR THE BETTER

The Filipino Chamber of Commerce was established with 47 charter members. The Chamber sponsored a Trade Mission to Seattle, San Francisco, and Los Angeles.

1963

MAKING AN IMPACT ON THE NATIONAL AND INTERNATIONAL ARENA

Membership in the Chamber was extended to non-Filipinos. The first female president was elected - Isabel Tagala.

### MEMBERSHIP DIRECTORY

#### Antonio, Steven 94-316 Kahualena Street Waipahu, HI 96797 (808) 692-6078 stevenahawaii808@gmail.com

#### Aquino, Jennifer

**VP/Branch Manager** HomeStreet Bank **Pearl City Branch** 98-1258 Kaahumanu Street (808) 484-4750 (888) 472-4484 jenniferaquino17911@gmail.com

Aquino, Dr. Belinda A. Professor, University of Hawaii 2740 Kuilei Street #2203 Honolulu, HI 96826 (808) 956-6086 (808) 947-7011 lindyaquino@gmail.com

Arenas, Pliny Regional VP Operations Pacific US Renal Care 98-1005 Moanalua Road #420 Aiea, HI 96701 (808) 440-4800 (808) 225-2957 pliny.arenas@usrenalcare.com

Armas, Angie Owner, Armas Financial Service 94-210 Pupukahi St. Ste# 203 Waipahu, HI 96797 (808)382-6290 angiearmas67@gmail.com

#### Armas, Marc

**Owner, Armas Financial Service** 94-210 Pupukahi St. Ste# 203 Waipahu, HI 96797 (808) 392-3840 marcarmas51@gmail.com

#### Arnobit, Violeta

CEO, ACE Medical Inc. 94-910 Moloalo St, Suite B Waipahu, HI 96797 (808) 678-3600 (808) 306-3766 violeta@acemedicalinc.com

#### Arrastia, Bridget C

Realtor, Coldwell Banker Realty P.O. Box 29151 Honolulu, HI 96818 (808) 676-7200 (808) 223-9297 barrastia13@gmail.com

### Atmospera-Walch, Nancy CEO/Owner Advantage Health Care Provider

1188 Bishop Street Suite #2502 Honolulu, HI 96813 (808) 525-8888 (808) 778-3832 aimnancywalch@yahoo.com dr.nancy@advantagehealth.care

Badua, Espie Owner/Broker, Espie D Badua, LLC 1488 Alencastre St Honolulu, HI 96816 (808) 551-4419 espiebadua@gmail.com

#### Banasan, Josie

President, JB Rentals 4038 Keaka Drive Honolulu, HI 96818 (808) 282-8113 jbanasan1@gmail.com

### Baraquio, John

Manager, Able Pest Management LLC PO Box 1598 Aiea, HI 96701 (808) 853-2253 (808) 330-1839 ibaraquio@ablepestex.com

**Bargamento**, Bertram (808) 753-7964 bbargamen@gmail.com

Barnhill, Kristel Dianne **Business Operations Manager** Mr. Water Pro 1933 Kalani Street Honolulu, HI 96819 (808) 460-7358 (808) 490-1526 kristel@mrwaterpro.com

Bartasan, Flordeline 808-649-0092 flora.lanai@gmail.com

Bautista, Ernest G KNDI Radio 1270 AM (808) 676-8771

#### Benigas, Elias Vice President/Senior Financial Advisor, Merrill Lynch: the Kimura Beniga Meade Group 1003 Bishop St. Honolulu, HI 96813 (808) 525-7399 (808) 291-5797 elias\_beniga@ml.com

Berardy, Joseph S Vice President, DBI-HI, Inc PO Box 25033 Honolulu, HI 96825 (808) 729-6539 joe@dbihawaii.com

#### Berardy, Susana President, DBI-HI Inc PO Box 25033 Honolulu, HI 96825 (808) 392-7083 susie@dbihawaii.com

Berueda, Margie President & CEO **Residential Choices** 94-450 Mokuda Street Waipahu, HI 96797 (808) 676-3948 (808) 383-9803 margieberueda@gmail.com

#### **Billington**, Paul 1222 Makaloa Street, #3 Honolulu, HI 96814 (808) 754-0027 superbprb@yahoo.com

Blanco, Joseph F Daligcon DD Foster Home c/o KCOM Corp, 99-1324 Koaha Place Aiea, HI 96701 (808) 533-7419 blancohawaii@gmail.com

#### **Boling, Debbie**

Founder/CEO 808Notary.net 115 Lehua St #861402 Wahiawa, HI 96786 (808) 978-6948 deb@808notary.net

#### Bongco, Joel

CEO, Inspired Life Investments LLC 95-116 Lalei Place Mililani, HI 96789 (808) 382-8151 joel@ilihawaii.com

#### Brewer, Aurora Cauilan

Retired, Philippine Army, **Light Armor Division** 92-1093 Koio Drive, APT D Kapolei, HI 96707 (808) 364-2251

#### Bringas, Anselmo Eduardo G.

CEO & Founder The CAMDAP Group, LLC 590 Farrington Hwy #210-133 Kapolei, HI 96707 (808) 953-5724 ed\_bringas@yahoo.com

#### Brown, Exavier

President **Boweaks Electrical Solutions LLC** 1967 Paula Drive Honolulu, HI 96816 (808) 783-3978 info@boweaks-electric.com

#### Burgos, Annalisa

Reporter, Hawaii News Now 420 Waiakamilo Road, Suite 205 Honolulu, HI 96817 (808) 223-9606 annalisaburgos@gmail.com

#### Burns, Joseph

Associate Director, Hawaii Small Business Development Center www.hisbdc.org 2800 Woodland Drive, Suite 299 Honolulu, HI 96822 (808) 945-1430 joseph.burns@hisbdc.org

Bustamante, Marietta S. Facility Manager, SPPLUS Corporation 733 Bishop Street Suite 2300 Honolulu, HI 96815 (808) 377-6772 (808) 780-1260 marietta.bustamante@gmail.com

#### Butuyan, Elena T

President, Elena's Restaurant 3130 Binaggio Ct Las Vegas, NV 89141 (702) 791-7912 (702) 308-3521 ElenasRestaurant@gmail.com

Cabingabang, Delia Administrator Cabingabang Care Home 94-1121 Waipahu St. Waipahu, HI 96797 (808) 381-3673 deliacabingabang@gmail.com

#### Cachola, Romy M

Retired/Former State Representative, State of Hawaii 936 Kalihi Street Honolulu, HI 96819 (808) 845-5433 (808) 754-7070 rmcachola@yahoo.com

#### Cachola, Fil M

1451 Dement Street Honolulu, HI 96819 (808) 741-0980 cacholafil@yahoo.com

### Become a member









#### SEMINARS AND WORKSHOPS

The Chamber offers educational and professional development workshops on various topics such as investment opportunities, tax updates and workforce development.



Become a member online at filipinochamber.org.

Cadiz, Erwin Owner, Erbe's Cleaning 94-444 Awamoi Street Waipahu, HI 96797 (808) 349-2984

#### Cadiz, Jasmin F

Realtor, Century 21 HomeFinders of Hawaii 94-1024 Waipio Uka #206 Waipahu, HI 96797 (808) 260-8400 hawaiiproperties@aol.com

Calinao, Arlene Business Owner, Forever Living Products 1617 Keeaumoku St. Apt. 1808 Honolulu, HI 96822 (808) 675-8026 arlene\_050527@yahoo.com

#### Calisay, Melody

Owner, East West Marketing Inc. P. O. Box 17096 Honolulu, HI 96817 (808) 843-1221 (808) 224-9535 melodycalisay@gmail.com

Callo, Andrew President, Kelly's Mini Mart & Fast Food 65 W Kaahumanu Ave 3A Kahului, HI 96732 (808) 214-3031 ajkc.kmmffi@gmail.com

#### Callo, Tessie

Vice President, Callo Care Home LLC 1027A Lowell Place Honolulu, HI 96817 (808) 843-1240 (808) 983-9240 cornerstonellc808@gmail.com

#### **Callo, Stephen E**

Accountant, CS Accounting & Tax Services Inc. 1188 Bishop Street Ste 2105 Honolulu, HI 96813 (808) 537-5714 (808) 351-0972 stephen@cscpahi.com

Calpo, Kimberly Operations Program Assistant **US Vets Initiative** PO BOX 701325 Kapolei, HI 96709 (808) 342-2319 (808) 388-7326 kimberlycalpo808@gmail.com

#### Camp, Phillip

Principal Architect, hi\*arch\*y llp 1188 Fort Street Mall, Suite 201 Honolulu, HI 96813 (808) 721-3411 pcamp@hiarchy.net

#### Cantorna, Erlinda J

Retired Accountant, Department of Taxation 1403 Molehu Drive Honolulu, HI 96818 (808) 220-6737 linda.cantorna@gmail.com

#### Caranto, Evelyn Calisay

Vice President, East West Marketing Inc 1037 Gulick Avenue Honolulu, HI 96819 (808) 843-1221 (808) 265-0759 cavanevelyn@gmail.com

Cardenas, Carolina B Owner, A & C Transport, LLC 94-1067 Kuhaulua Street Waipahu, HI 96797 (808) 723-4639 (808) 677-8908 ardelsalacup@yahoo.com

Caringal, Monica Business Development Manager, **ProService Hawaii** 99-303 Uwau Drive Aiea, HI 96701 (808) 725-6826 (808) 321-9294 monica.caringal@proservice.com

Casamina, Roland President & CEO, House of Finance 2300 North King Street Honolulu, HI 96819 (808) 847-8493 (808) 391-1325 roland@hofhawaii.com

Casamina-Cabatu, Amelia Owner/Administrator, Casamina Adult Day Care Home 1426 Ala Napunani Street Honolulu, HI 96818 (808) 839-9733 (808) 282-2033 acmina808@gmail.com

Castillo, Edmar Photographer, Specular Industries LLC 3408 Waialae Ave Honolulu, HI 96816 (808) 312-9988 (808) 312-9988 edmar.t.castillo@gmail.com

Castillo, Mary Jean 1330A Moanalualani Place Honolulu, HI 96819 micastillo2011@yahoo.com

Cheng, Jeremy Owner, **Creative Building Solutions LLC** 978 Valley View Drive Honolulu, HI 96819 (808) 729-3751 jeremy.cheng@exprealty.com

Chung, Jasmine Real Estate Property Manager Co-owner S&J Cleaners 98-1964 Hoala Street Aiea, Hi 96701 (808) 542-4260 jchung808@gmail.com

Chung, Stephanie M Co- Owner S&J Cleaners 98-1964 Hoala Street Aiea, HI 96701 (808) 221-6212 spennyc808@gmail.com

Churma, Rose Cruz Principal Architect, DesignLab 47-233 Kamehameha Highway Kaneohe, HI 96744 (808) 239-6365 (808) 358-2868 rosechurma@mac.com

#### Cordero, David

President, Pacific Century Realty 1188 Bishop Street, Suite 2704 Honolulu, HI 96813 (808) 377-5088 (808) 721-0700 corderocorp@aol.com

# MEMBERSHIP DIRECTORY

Cordero, Mary Publisher, Fil-Am Courier P.O. Box 17753 Honolulu, HI 96817 (808) 595-8787

Corpuz, John VIPAIII, DOT, State of Hawaii 91-1033 Ahuua Ewa Beach, HI 96706 (808) 679-8427 corpuzj015@yahoo.com

Corpuz, Rashan P Owners, Honolulu Premier Flooring, LLC PO Box 631 Honolulu, HI 96809 (808) 451-2765 (808) 389-9388

Cortez, Randy Economic Development Specialist DBEDT (808) 829-0138 (808) 342-7685 randy.j.cortez@hawaii.gov

Correa, Albert Financial Fitness Director, FinFit Life 86-900 Pokaihene Place Waianae, HI 96792 (808) 551-4771 albertcorreafinfit@gmail.com

Cortez, Marylou Food Analyst Palaman Purveyor (808) 829-0138 info@palamanpurveyor.com

**Cudiamat, Cheryl** Owner / Preschool Director, Keiki Care Center of Hawaii, Inc 757 Hoomalu Street Pearl City, HI 96782 (808) 455-5545 (808) 358-5602 CEO@keikicarehawaii.com

Cudiamat, Glenn President & CEO, TDA, Inc Top-Down Analytics 1255 Kuala Street, 2nd Floor Pearl City, Hi 96782 (310) 871-3768 glenncudiamat@gmail.com

Cudiamat, Jeoffrey Principal Engineer / Business Owner, Structural Hawaii Inc. 1256 Kuala Street, 2nd Floor (Suite #2) Pearl City, HI 96782 (808) 488-5000 (808) 358-7111 jcudiamat@structuralhawaii.com

Culanay, Gerric Financial Professional, New York Life 1560 Kanunu St APT 1416 Honolulu, HI 96814 (808) 636-0366 gdculanay@ft.newyorklife.com

Dahilig, Estrelita Secretary Office of the Mayor - County of Maui 200 S. High /street 9th Floor Wailuku, HI 96793 (808) 280-6308 tedlee.dahilig@gmail.com

#### Dalit, Edgar

Managing Broker, TeamELite Hawaii 1132 Bishop Street #2101 Honolulu, HI 96813 (602) 377-1164 (808) 753-7465 bcsarizona@gmail.com

Davis, Azeleah C Owner, Chano's Best LLC 2043 North King Street Honolulu, HI 96819 (808) 892-1105 (808) 763-7205 davisazeleah@aol.com

Dar, Marivic Financial Planner, Prudential 1100 Alakea Street, 28th Floor Honolulu, HI 96813 (808) 535-4437 (808) 342-8879 Marivic.Dar@prudential.com

Dayoan, Darlyn Project Manager, TransPerfect 1518 Makaloa Street Apt. 1014 Honolulu, HI 96814 (808) 463-5503 (808) 463-5504 darlyndayoan@gmail.com

De Vega, Ma Rosario President, Kitchen Legacy, Inc. Saladmaster 2200 Kamehameha Highway, Suite 105, Honolulu, HI 96819 (808) 888-2124 (808) 852-0780 kitchenlegacyinc@gmail.com

**DeCosta**, Bernice Account Executive, KHON2 1015 Aoloa Pl. Apt #205 Kailua, HI 96734 (808) 591-4213 (808) 693-6998

**Dela Cruz, Brandon T** Director of Marketing, L & L Hawaiian Barbecue 931 University Ave #202 Honolulu, HI 96826 (808) 951-9888 ext. 109 brandon@hawaiianbarbecue.com

Delos Santos, John H. CEO/President, Citizens Mortgage Corporation 1101 N. King Street Honolulu, HI 96817 (808) 847-6566 (808)728-1308 john@citizensmtq.com

Dimovska, Christina Director, Servpac 200 Kahelu Ave. Mililani, HI 96789 (808) 237-5101 (734) 560-9064 cdimovska@servpac.com

Domingo, Magdalena Pasion Owner, Phil-American Travel Agency 2150 Jennie Street Honolulu, HI 96819 (808) 783-0068 magdalena.domingo32@gmail.com

Duhachek, Janeth D Seniro Admin. Rep., University Alliance 94-698 Honowai Street Waipahu, HI 96797 (808) 532-4000 jrxdoruelo@yahoo.com

#### **Dulay, Michael**

**Owner, Infinity Lending Providers** 67-106 Kealohanui Suite A1 Waialua, HI 96791 (808) 888-4362 (808) 554-1671 michael@infinitylendingproviders.com

#### Dulay, Melanie

Consultant, Infinity Lending Providers 95-1135 Koolani Drive #134 Mililani, HI 96789 (720) 878-8456 (808) 542- 5206 melsteph808@gamil.com

#### Dumbrique, Celia

Owner, Dumbrique Dental Clinic 458 Manawai Street, Unit 608 Kapolei, HI 96707 808-285-3580 celiad003@gmail.com

#### Dumlao, Jamesner

**Compliance Auditor, Finance Factors** 1164 Bishop Street, Ste. 710 Honolulu, HI 96813 (808) 548-4935 (808) 728-5767

Dumlao, Maryvic

Owner, Mary-Jo Cleaning 98-878 Olena St. Aiea, HI 96701 (808) 979-1072 maryvicdumlao808@gmail.com

**Durham**, Shirley

SVP & Division Manager, First Hawaiian Bank 45675 Lohiehu St. Kaneohe, HI 96744 (808) 844-3162 (808) 342-8233 sdurham@fhb.com

#### Eugenio, Mary Ann E

President, Golden Traders Wholesale Inc. 2312 Kamehameha Hwy Honolulu, HI 96819 (808) 837-2700 (626) 373-3384 maryann@goldentradersinc.com

#### Eustace, Alma

Registered Nurse, Case Manager 1655 Makaloa St. Honolulu, HI 96814 (808) 321-6465 almaeustace@yahoo.com

#### Eustace, Laren

Commercial Real Estate Advisor, NAI | CBI Hawaii 1712 South King Street Honolulu, HI 96826 (808) 427-8516 (630) 659-8434

#### Evangelista, Alfredo G.

President/Attorney, Law Offices of Alfredo Evangelista, A Limited Liability Law Company 24 Central Avenue Wailuku, HI 96793 (808) 242-8100 (808) 294-5510 AlfredoGEvangelista@gmail.com

#### Fajardo, Bernadette D.

Owner, B2B Enterprises LLC 91-978 Huaulaula Loop Ewa Beach, HI 96706 (808) 623-3062 (808) 342-8090 bernafajardo@gmail.com

#### Fajardo, Candice Beryl

Executive Director, Hawaii Market, March of Dimes 1580 Makaloa Street, Suite 1200 honolulu, HI 96814 (888) 663-4367 (818) 636-7988 candiceberyl@gmail.com

#### Fannon, Winnie

Business Owner & Director, Wolfpack **Consulting Pte Ltd** 46-020 Aliikane Place Apt 325 Kaneohe, HI 96744 (808) 206-1172 winniefannon@gmail.com

#### Feliciano, Miriam

Manager, MGF / Miriam's Foster Family Home LLC 819 Ala Lilikoi St. Apt 1 Honolulu, HI 96818 (808) 807-7979 (808) 744-6973 feliciano\_miriam@yahoo.com

#### Feliciano, Romelyn Owner/Founder, RC Property Group, LLC 1345 Akaiki St Kailua, HI 96734 (808) 773-1415 romelyn@rcpropertygroup.com

Flores, Devina VP of Finance and Operations, NDC Water Extraction LLC dba AdvantaClean of Honolulu 91-1367 Maliko St. Ewa Beach, HI 96706 (808) 486-5074 (808) 489-6175 devina.flores@advantaclean.com

#### Ford, Mary Ann Owner, Mary Ann's ARCH & E-ARCH 745 Puu Kala Street Pearl City, HI 96782 (808) 690-0855 maryann131310@gmail.com

Gacula, Maria Tereza Managing Member, Keaau Filipino Food Store LLC 16-577 Old Volcano Rd Keaau, HI 96749 (808) 966-7222 (808) 366- 2682 maritess@keaaufilfoodstore.com

#### Gahol, Bob Pablito

Colonel (Retired) US Army, 311 Iliwahi Loop Kailua, HI 96734 (808) 218-2393 (808) 218-2393 bgahol@hotmail.com

#### Galang, Norie

Owner, Cryo Health Hawaii 94-550 Farrington Hwy Waipahu, HI 96797 (808) 673-6499 cryohealthhawaii@gmail.com

#### Galanto, Rose

Owner, Aloha Tours & Travels, Inc. 2153 North King St # 110 Honolulu, HI 96819 (808) 845-2218 (808) 688-4458 hills@hawaii.rr.com

#### Gambol, Melinda

Administration Office, Mutual Housing Association of Hawaii 91-1159 Keahumoa Parkway# 112 Ewa Beach, HI 96706 (808) 295-1363 melinda.p.gambol@gmail.com

#### Garcia, Froebel A

President (owner) Frobel Investment Co. P.O. Box 4303 Kaneohe, HI 96744 (808) 386-6857 froebelgarcia07@aol.com

Gascon, Elaine **Commercial Account Executive** King & Neel 91 2022 Kanela St Ewa Beach, HI 96706 (808) 497-3203 elaine.gascon@kingneel.com

#### Gendrano, Buddy President & Principal Broker, KFG Properties, Inc. 909 Lehua Avenue 2nd Floor Pearl City, HI 96782 (808) 456-8188 (808) 384-9589 bgendrano@gmail.com

Go, Helen Grace Manager/Owner United Family Care Home LLC 1328 Molehu Drive Honolulu, HI 96818 (808) 421-1775 (808) 389-1989 rnhgvgo@aol.com

#### **Gonzales**, Lennard

Founder, Galleon Chocolate Trade Company 375 Huku Lii PI Ste 101 Kihei, Hawaii 96753 (808) 757-3900 (415) 948-3075 len.gonzales@gmail.com

#### Gozar, Amalia Owner, Manzano Collection 1260 Richard Lane Apt. #504 Honolulu, HI 96819 (808) 312-0778 Manzanocollection@gmail.com

Gozar, Leo Managing Member, Pygmalio Arts Consortium, LLC dba Pygmalia Communications 1260 Richard Ln Apt B504 Honolulu, HI 96819 (808) 630-6268 voguepygmalion@gmail.com

#### Grant, William Joshua Jr.

VP/Mortgage Loan Officer, Finance Factors 1164 Bishop St. Suite# 300 Honolulu, HI 96813 (808) 256-7398 joshg@financefactors.com

#### Guerrero, Arlene

Business Intermediary, Oceanside **Business Brokerage** 84-526 Manuku Street Waianae, HI 96792 (808) 999-7032 (808) 620-2433 arlene@xcllusivebusinessbrokers.com

#### Guevarra, Pepito

President, Guevarra Appraisal Services, LLC P.O. Box 971612 Waipahu, HI 96797 (808) 676-4572 (808) 386-6379

#### Guieb, Wendell V

Owner, W.G. Construction LLC 94-065 Waipahu Depot Street Unit #F Waipahu, HI 96797 (808) 676-8898 (808) 330-8943 wgconstruction@hawaii.rr.com

#### **Gutierrez**, Lynne V

1523 Lehia Street Honolulu, HI 96818 (808) 728-1700 mestralynne@aol.com

Halagao, Avelino J, Jr President, Hawaii Leadership Forum 700 Bishop Street Suite 1701 Honolulu, HI 96813 (808) 380-3570 aj.halagao@gmail.com

#### Hamakawa, Gary

**Owner, GFH Global LLC** 521 Ala Moana Blvd., Suite 225 Honolulu, HI 96813 (808) 523-0717 gary.h@gfhglobalhawaii.com

#### Han, John J

VP of Administration and CFO, University of Hawaii Foundation 1314 S. King St, Suite B Honolulu, HI 96814 (808) 295-0148 johnhan99@gmail.com

Handel, Milagros Director of Finance & Administration, Hawaii Job Corps 400 Hobron Lane #2115 Honolulu, HI 96815 (808) 259-6001 (808) 291-5875 milguiang@hotmail.com

#### Heatherly, Shirley

**Business Programs Specialist, USDA** Rural Development Hawaii Office www.rd.usda.gov/hi Honolulu, HI (808) 600-2943 shirley.heatherly@usda.com

#### Hiramatsu, Lori

Business Advisor, VBOC of the Pacific 2800 Woodlawn Drive, Suite 293 Honolulu, HI 96822 (808) 988-1236 lori.hiramatsu@hawaii.edu

#### Hosaka, Sarah

**Employer Services Manager** University Health Alliance (UHA) 700 Bishop Street, 3rd Floor Honolulu, HI 96813 (808) 532-4000 (808) 497-5575

#### lidefonso, Joe **Owner, JMI Electric, LLC** 94-058 Pumaia Way Waipahu, HI 96797 (808) 497-5413 Joe@jmielectricllc.com

### Become a member





#### **OPPORTUNITIES TO GIVE BACK**

The Chamber hosts a Scholarship program and raises funds with a Golf Tournament, among other charitable and educational programs planned.





#### LOBBYING AND INFLUENCE Stay on top of new policies and legislative updates that may affect your business and lifestyle. Meet legislators at events, and amplify your voice!



Become a member online at filipinochamber.org.

# **IEMBERSHIP DIRECTORY**

#### Ildefonso, Remedios

Owner, JMI Electric, LLC 94-058 Pumaia Way Waipahu, HI 96797 (808) 425-8188 ildefonsojoeandmimi@yahoo.com

#### Imakyure, Carlota H

Reverend. Doctor Self-Employed (808) 258-3151 carlimakyure@hotmail.com

#### Imperial, Lorna

CED, Med Consultants 1062 Wiliki Drive Honolulu, HI 96818 (808) 628-0984 delegatingnurse@gmail.com

#### Jacob, Marianela

Business Owner Healthcare School of Hawaii 95-1008 Hololea St Mililani, Hi 96789 (808) 488-9449 (808) 255-9198 nelaaprn@gmail.com

#### Kahinhina, Lennie

Business Development Executive (808) 834-5931 (808) 927-0062 lenniec@alohafreight.com

Katakyie,Robert S. K. Director, Na Kanatona O Osiania (The Cantonments of Oceania) 94-272 Kahuawai St Waipahu, HI 96797 (808) 990-9139 nalunahookele@gmail.com

Kane, Will

Senior Vice President, Strategies 360 850 Richards Street Honolulu, Hawaii 96813 (808) 291-1869 willk@strategies360.com

Kanetani, Keith Business Development Manager Engineering Partners Inc. 455 E Lanikaula Street Hilo, HI 96720 (808) 930-7851 (808) 895-5780 keith.kanetani@epinc.pro

#### Keliikoa, Martines

Marketing Coordinator Wyndham Destination 920 Kaheka Street #5 Honolulu, HI 96814 (808) 478-5562

#### Kim, Donna Mercado

Hawaii State Senator, State Capitol 415 S. Beretania Street Room 218 Honolulu, HI 96813 (808) 587-7200 (808) 587-7205 senkim@capitol.hawaii.gov

#### Kim, Sam Q.

Senior executive Director, H Mart 165 Chubb Ave. STE130 Lyndhurst, HI 7071 (201) 636-5250

#### Kop, Vanessa (B)

Executive Vice President, Sales, Leasing & Investments, NAI CBI Hawaii 1712 South King Street, Suite 201 Honolulu, HI 96826 (808) 441-0509 (808) 256-0370 vkop@cbi-hawaii.com

Lacambra, Nancy Co-Owner, Lacambra & Associates CPA 92-569 Pilipono Sreet Kapolei, HI 96707 (808) 630-1527 (808) 630-1527 nancy.Lacpa@gmail.com

Lazaro, Myra Roces V. Pres / Travel Consultant, Aloha Tours and Travel 2153 N. King St. Ste# 110 Honolulu, HI 96819 (808) 741-8218 myra-alohatours@hawaii.rr.com

Lazo, Su Director of Career Development, Purple Maïa Foundation P0 B0X 12178 Honolulu, HI 96828 (808) 256-2745 sulazo@gmail.com

Leaverton, Matt GFH Global LLC (808) 523-0717 matt@gfhglobalhawaii.com

Legal, Jack Owner Principal Broker, Legal Realty 92-1389 Hoali Street Kapolei, HI 96707 (808) 284-6832 jack.legal1350@gmail.com

Lerch, Anne-Marie CXO, Hi Tech Hui, LLC 1050 Queen Street Suite 100 Honolulu, HI 96814 (206) 890-1880 amlerch@hitechhui.com

Lindley, Amanda Business Development Manager, Makai HR 99-960 Aiea Heights Drive Aiea, HI 96701 (808) 256-9874

Lopez, Sarah Broker/Owner, Scale, LLC 15 Kulanihakoi Street , Unit 19A Same, HI 96753 (808) 250-6721 slopez7272@qmail.com

Lum, Ailyn P Owner, Damsel In Defense 45-113 Holio Place Kaneohe, HI 96744 (808) 226-1228 Jumt013@hawaii.rr.com

#### Lum, Jeannie

Uutreach Partnership Specialist, Hawaii Stateside Military Operations UMGC Pearl City 98-1238 Kaahumanu St., Suite 404 Pearl City, HJ 96782 (808) 583-3096 jeannieanne.lum@umgc.edu

## MEMBERSHIP DIRECTORY

#### Luna, Ethel M

Co-owner, Malasig, 7 Sisters The MarketPlace at City Square 1199 Dillingham Blvd Honolulu, HI 96817 (808) 284-8394 ethelmalasig@yahoo.com

Mabalot, Daniel Business Owner

Dickey's Barbecue Pit 91-710 Farrington Hwy. Kapolei, HI 96797 (808) 255-7463 (808) 2557463 danny.mabalot@hotmail.com

Magacay, Zhoydell Neighborhood Assistant Neighborhood Commission Office City & County of Honolulu 1921 Kalihi Street Honolulu, HI 96819 (808) 478-9802 magacayz@gmail.com

Magbojos, Gerard Mortgage Loan Officer American Savings Bank 1582 Wailele St Honolulu, HI 96819 (808) 593-4872 (808) 452-1470 gmagbojos@asbhawaii.com

Malalis, Rosalinda Owner/Case Manager, Nightingale Case Management Inc. 98-029 Hekaha Street #30 Aiea, HI 96701 (808) 484-2205 (808) 741-8033 nightingalecmi@hotmail.com

Malig-on, Yonie Payroll Coordinator Nordic PCL Construction 1099 Alakea Street Suite 1600 Honolulu, HI 96813 (808) 541-8161 (808) 497-9244 LBMaligon@nordicpcl.com

Malone, Treston Executive Marketing Director Visionary Views LLC 711 Kapiolani Blvd Ste 1420 Honolulu, HI 96813 (808) 475-2497 treston@visionaryviewsllc.com

Manahan, Peter Dwner, Fil-Am Enterprises LLC 2141 Kaumualii Street Honolulu, HI 96819 (808) 843-0007 (808) 306-5661 filamtermite@yahoo.com

Manlansing, Rosemarie G Owner, 4-R Oriental Food Mart & Produce 350 Hukilike Street Ste B Kahului, HI 96732 (808) 419-8154 rogermanlansing64@gmail.com

Manuel, Rosemary Administrator, Preferred Home & Community Based Services of HI, Inc. 94-412 Maikoiko Street Waipahu, HI 96797 (808) 456-0078 phcbs@hawaiiantel.net

#### Marcelo, Lourdes

CEO, Administrator, Lou's Quality Home Health Care Services, LLC Advanced Care Training, LLC School for Certified Nursing Assistants P.O. Box 893224 Mililani, HI 96789 (808) 623-7109 (808) 623-1777 Iou@louscare.com

Martinez-Boyette, Cheyenne

Vice President, Bank of Hawaii P.O. Box 2900 Honolulu, HI 96846 (808) 694-4907 (808) 457-0325 cheyenne.martinez-boyette@boh.com

Matas, Flor Owner, Flor Cleaning Services 94-501 Hiapaiole Waipahu, HI 96797 (808) 389-9636 (808) 677-9639 florhomecleaning@gmail.com

Matsuki, Cindy Hawaii Foreign-Trade Zone No.9 521 Ala Moana Blvd. Honolulu, HI 96813 (808) 586-2509 (808) 348-2721 cindy.matsuki@ftz9.org

Matsumoto, Matthew Membership, U Okada & Company Ltj 1052 Ala Nanu St #204 Honolulu, HI 96818 (808) 597-1102 (808) 341-1197 easyrider309@aol.com

McCaleb, Glorey Owner, Hair Creations By Glorey 94-1144 Ka Uka Blvd Waipahu, Hi 96797 (808) 691-9747 (808) 349-9912 germitanio2005@gmail.com

McCleave, Dani Architect/Designer, Sol Studios LLC 3628 Sierra Drive Honolulu, HI 96816 (808) 465-6944 danielle@solstudiosllc.com

Meadows, Hong Lee Owner, Blessed and Beautiful Kangen 808 95-1016 Kahualea St. Mililani, Hi 96789 (808) 501-9878

Medalle, Margie Realtor, Better Homes and Gardens Realty Advandate Realty 1177 Queen St. #2403 Honolulu, HI 96814 (808) 479-8851 margiem@betterhawaii.com

Medina, Linette Marielle V. Accountant, Amethyst Builders LLC 91-1081 Iwikuamoo St. Apt. 508 Ewa Beach, HI 96706 (808) 208-6126 medinalmv13@gmail.com

#### Mejia, Arnel

Registered Representative, New York Life Insurance Company 2111A Booth Rd. Honolulu, HI 96813 (808) 397-7238 arnel.mejia@gmail.com

Mendoza, Michael

Partner/Owner, Homeland Construction LLC 91-815 Hanakahii Street Ewa Beach, HI 96706 (808) 690-1153 homeland.construction@yahoo.com

#### Mendoza, Rosemarie

President/Owner NAWS powered by AKVO P.O. Box 29356 Honolulu, HI 96820 (808) 375-2708 (808) 371-3902 rmendozahi808@gmail.com

Menor, Gladys Mae

Owner, Gladys Menor Foster Homes 1436 Uila St. Honolulu, HI 96818 (808) 366-2317 menor330@gmail.com

Mercado, Lina B President & Owner, Lina B Flowers 1195 River St. Honolulu, HI 96817 (808) 526-9009 (808) 382-7751 linabmercado@aol.com

Merriam, Mark President, Aloha Graphics Inc. 64 South Hotel Street Honolulu, HI 96813 (808) 544-2679 (808) 381-5504 mark@alohagraphics.com

Miller, Carrie C

Owner, Bliss Concierge dba Hawaii Senior Concierge 95-401 Ikaola Street Mililani, HI 96789 (808) 829-2105

#### Millon, Natalie Luz B

Program Associate, Community Grants & Initiatives, Hawaii Community Foundation 827 Fort Street Mall Honolulu, HI 96813 (808) 566-5544 (808) 366-9583 nataliemillion@hotmail.com

#### Miraflor, Clarita

Founding President Philippine Nurses Association of America (760) 285-2796 claritamiraflor1979@gmail.com

#### Misalucha, Bennette

Executive Director Workforce Development Council State of Hawaii 830 Punchbowl Street, Suite 317 Honolulu, HI 9813 (808) 398-5988 bennette.misalucha808@gmail.com

#### Miyat, Natylia

Home Care Administrator, Flor & Naty's Adult Foster Home 1328 Anapa Street Honolulu, HI 96818 (808) 421-0721 (808) 728-4956 NatyMiyat@yahoo.com

#### Mizukami, Evelyn

Owner, Damsel In Defense 1624 Konunu Street #807 Honolulu, HI 96814 (808) 721-1735 belen@hawaii.rr.com

#### Mobley, Robert Timothy

President, Connext, LLC dba **Connext Global Solutions** 2432 Sonoma Street Honolulu, HI 96822 (808) 377-6198 (808) 222-4321 tim@connextglobal.com

#### Morales, Helena

Financial Professional New York Life - Honolulu 462-A Kahinu St. Honolulu, HI 96821 (808) 277-7826 moraleshelena23@gmail.com

#### Morales, Nenita Financial Strategist Impact Wealth Innovations (808) 439-3589 91-1790 Kupeleko Place Ewa Beach, Hi 96706 (808) 979-1547 nenitam007@gmail.com

#### Munoz, Fe D Personal Banking Officer, First Hawaiian Bank 94-115 Poolau Way Waipahu, HI 96797 (808) 671-3977 (808) 382-8528 fmunoz@fhb.com

Munoz, Edwin M **Operations Manager, Munoz Vacations** & Travel 94-115 Poolau Way Waipahu, HI 96797 (808) 351-0374 (808) 351-0374 eddie\_munoz56@yahoo.com

#### Nakasone, Kenneth Partner, Kobayashi, Sugita & Goda 999 Bishop Street - 25th Floor Honolulu, HI 96813 (808) 535-5744 (808) 381-9009

Nakata, Barbara Pension Professionals LLC 1585 Kapiolani Boulevard #1700 Honolulu, HI 96814 (808) 697-5540 barb@pensionproshawaii.com

### Nava, Anna Melissa 1 Export - Philippines

Unit 404 Angelus Plaza 104 V.A. Rufino St. Legaspi Village Makaki City, Philippines melnava@lexport.net

#### Navarro, May

Tech, Queens Hospital 4229 Keaka Dr. Honolulu, HI 96818 (808) 388-8826 may52542004@yahoo.com

#### Navasca, Joel

President, Food Group Inc dba Tiano's 94-223 Hanawai Circle Waipahu, HI 96797 (808) 484-5855 (808) 688-6094 joel@purewatertechhawaii.com

Nguyen, Davis Paul Brown Salon, President 2511 Henry St. Honolulu, Hi 96817 (808) 591-1881 (808) 227-4503 davisnguyen65@yahoo.com

Nicolas, Lyraleli Real Estate Agent, 91-1001 Keaunui Drive Unit 382 Ewa beach, HI 96706 (808) 628-8685 lyralelicsn@gmail.com

Noble, Teresita President/Owner, Noble Travel 160 N. Market Street #D Wailuku, HI 96793 (808) 249-8025 (808) 385-0456 nobletravel1@yahoo.com

#### Obaldo, Salvador Service Supervisor, Aloha Habilitation 92-668 Makakilo Drive Kapolei, HI 96707 (808) 778-3841 salvadorobaldo@yahoo.com

Oliguino, Ruth Ann Business Owner, Radiant Allure 94-1016 Mawaho Street Waipahu, HI 96797 (808) 259-1363 (808) 2581363

Orig, Jeffrey President/Owner, Orig Media LLC 1136 Union Mall, Unit 703 Honolulu, HI 96813 808 447-9559 (808) 561-1651 jefforig@origmedia.com

#### **Orly, Petalver** Sales Representative, Primerica 99-009 Kalaloa Street A1202 Aiea, HI 96701 (808) 258-9781 alanjane\_petal95@yahoo.com

Otsuka, Vince President & CEO, Aloha Pacific Federal Credit Union Honolulu, HI (808) 256-3364 Vince.Otsuka@alohapacific.com

#### Pacquing, Joe Principal Broker, Granventure Realty LLC 2153 N King Street, Suite 110 Honolulu, HI 96819 (808) 845-5918 (808) 228-3528 granventure@hawaii.rr.com

### Pacquing, Felipe II

Attorney FP Consulting & Interpreter Services 1321 Waimano Home Rd Pearl City, HI 96782 (808) 455-6794 fpacquingii@yahoo.com

#### Padilla, Daniel J

Attorney Carlsmith Ball LLP 1001 Bishop Street, Suite 2100 Honolulu, HI 96813 (808) 523-2523 (808) 386-6987 dpadilla@carlsmith.com

MEMBERSHIP DIRECTORY

Padilla, Duane Violinist/Teacher **Duane Padilla Violin** duane@duanepadilla.com

#### Padron, Francis

Trustee, P Padron Trust 1322 Ala Mahamoe Street Honolulu, HI 96819 (808) 223-6877

Pagaduan, Hermie M **Compliance Specialist, American** 

Savings Bank 823 Lakimela Lane Honolulu, HI 96817 (808) 258-8542 hpagaduan115@gmail.com

#### Papin, Mallorie

Associate Account Executive, Atlas Insurance Agency 803 Waimanu St #321 Honolulu, HI 96813 (808) 533-8658 (808) 218-8798 malpapin@gmail.com

#### Paranal, Constancio

Owner, Primed Hawaii LLC 600 Queen St., Unit 2704 Honolulu, 96813 (816) 682-7905 c.paranal@honolulu.gov

#### Pascua, Tessie

Retired/Accounting Retired/Hawaiian Airlines 1723 Kamohoalii St. Honolulu, HI 96819 (808) 780-7632 tessie\_balpascua@yahoo.com

#### Pasion, Arlynne

Realtor-Associate Compass dba Arlynne Pasion 55 S. Kuki St., # 706 Honolulu, HI 96813 808-391-2249 arlynnemp@gmail.com

**Pasion, Randall** Retired / Supervisor, Office of the Prosecutor, C&C of Honolulu PO Box 17886 Honolulu, HI 96817 (808)741-6496 randallpasion@yahoo.com

Patino, Bles M Owner, A & B Import-Export, Inc 1818 North King Street Honolulu, HI 96819 (808) 843-8200 a-bhawaii@hotmail.com

#### Peirson, Luz

Accountant, City & County of Honolulu 95-411 Lauawa St. Mililani, HI 96789 (808) 351-5395 lpeirson@gmail.com

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#### Phu, Isabel Rivera

Real Estate Agent, West Oahu Realty, Inc. 801 South Street, Suite #2513 Honolulu, HI 96817 (808) 223-2888 isabelphu@qmail.com

#### Pineda, Melissa Anne A.

Civil Engineer, Amethyst Builders LLC 91-1098 G Hamana St Ewa Beach, HI 96706 808-253-8699 mlssaapnd@gmail.com

Pongco Liu, Nelly Principal Broker - Owner, Nell Properties 1177 Queen Street #2802 Honolulu, HI 96814 (808) 593-7808 (808) 228-7808 nellyliu88@gmail.com

#### Prado, Rey

Sr. HR Manager, Brunswick Corp. 2519 Canterbury Circle Rockledge, FL 32955 (202) 246-2223 rxprado@gmail.com

#### Prather, Lyla Vice President, Cachola Medical Clinic LLC 936 Kalihi Street Honolulu, HI 96819 (808) 845-9955 lylaprathermd@gmail.com info@caholamedical.com

Quemado, Rey Principal, Next Design LLC 1003 Bishop Street Suite 2000 Honolulu, HI 96813 (808) 440-2789 (808) 232-4468 rquemado@nextdesignllc@gmail.com

Quinabo, Jesusa G. RN, Administrator, J. Quinabo ARCH 182 LLC 1805 Hookupa St. Pearl City, HI 96782 (808) 230-0934 susanguinabo2@gmail.com

#### Quintanilla, Rosario

Owner, Twin Dragon Café 2021 N. King Street Honolulu, HI 96819 (808) 744-3311 (808) 861-7387 islaqc\_rosario@aol.com

Rabago, Jayrald Financial Advisor, WestPac Wealth Partners LLC **3127 Francis Street** Honolulu, HI 96815 (808) 721-9691

#### Rabe, Scott M

Financial Advisor, Northwestern Mutual 407 Smoke Bush Drive Stafford, VA 22554 (703) 848-4825 (808) 225-0096 scott.rabe@nm.com

#### Rahman, Inam

Medical Doctor, Galaxy Urgent Care 50 S Beretania Street #C210B Honolulu, Hi 96813 (808) 521-1165 (808) 398-2753 inamr01@qmail.com

#### Ramos, Danicole

Immigration Veterans Lawyer, William S Richardson School of Law, Refugee and Immigration Clinic 66-102 Alena Place Wailua, HI 96791 (808) 428-7206 danicoleramos@gmail.com

Ramos, DeAnn F P Account Manager, Aloha Freight Forwarders 94-1022 Lahe Street Mililani, HI 96789 deannr@alohafreight.com

Ramos-Razon, Beatrice **Executive Director, HINAMI** 2929 Ala Ilima St. #1203 Honolulu, HI 96818 (808) 778-6291 bramosrazon@aol.com

#### **Ranchez**, Charlayne Workforce Consultant, Kaiser Permanente 711 Kapiolani Boulevard Honolulu, HI 96813 (808) 208-9090 Charlayne.D.Ranchez@kp.org

Raqueno, Margarita Practice Administrator, Hawaiian Eye Center, Inc 606 Kilani Avenue Wahiawa, HI 96786 (808) 621-3155 (808) 726-1309 mraqueno@hawaiianeye.com

#### Raymundo, Rommel Owner, Raymundo Digital 4742 Nara Vista Way, Unit 102 Las Vegas, NV 89103 (808) 551-2768 hello@rommelraymundo.com

Raymundo, Jay Chief Executive Officer, Aloha Habilitation Services 100 Kahelu Avenue, Suite 110 Mililani, HI 96786 (808) 622-4200 (808) 497-8157 jraymundo@alohahab.com

**Redick-Yundt**, Joni B Motivational Writer, Million Dollar Attitude 95-130 Punanu Street Mililani, HI 96789 (808) 781-5905 jonimda@yahoo.com

Reyes, Mylene President, R&M REYES ENTERPRISE, LLC 94-479 Ukee Street, Ste 101 Waipahu, HI 96797 (808) 676-7661 (808) 452-0380 rnmreves@amai.com

#### **Robiniol**, Jennifer

Owner, JMR Builders, LLC 1328C Kamehameha IV Rd Honolulu, HI 96819 (808) 372-6731 (808) 546-0455 jmrbuilders808@gmail.com

#### Robiniol, Minda

Vice President, International Roofing & Bldg Construction 1328C Kamehameha IV Rd Honolulu, HI 96819 (808) 456-2880 (808) 478-2811 minda@internationalroofing.net

Rodrigues, Nedy Pia Directo Vice President, Bank of Hawaii 130 Merchant Street, 16th Floor Honolulu, HI 96813 (808) 694-8767 (808) 953-0776 ned.rodrigues@boh.com

Rodrigues, Robert Bank of Hawaii PO Box 2579 Honolulu, HI 96803 (808) 554-1535

Rol, William PR Marketing, Am Income Life 3524 Maunalei Ave Honolulu, HI 96816 (808) 741-7777 (808) 722-0470 willyrol7777@gmail.com

Rous, Ruth Grace G Licensed Insurance Agent, 94-829 Kimopelekane Road Ewa Beach, HI 96706 (808) 384-2588 gracerous@hotmail.com

Ruth, Lynn S VP & Manager, HomeStreet Bank 2 S. King Street Honolulu, HI 96813 (808) 537-9404 (808) 387-0754 lynn.ruth@homestreet.com

Saban, Leticia Owner, Let's Travel & Tour, LLC 1350 Ala Moana Blvd. Suite 2306 Honolulu, HI 96814 (808) 589-2525 (808) 255-9429 lettysaban@yahoo.com

Sadural, Epifanio Proprietor/Master Cutter D'Shadows Tailoring 1104 Wiliki Drive Honolulu, HI 96818 (808) 423-0553 (808) 226-8498 Saduralv001@hawaii.rr.com

Sadural, Violeta RN/BSN Carehome Administrator, Violet's Care Home LLC 1104 Wiliki Drive Honolulu, HI 96818 (808) 542-1562 Saduralv001@hawaii.rr.com

Sakoda, Richard M Attorney 945 Makaiwa Street Honolulu, HI 96816 (808) 224-1239 sakodaesq@aol.com

#### Salacup, Adela D

MEMBERSHIP DIRECTORY

Owner, Aveias Adult Residential Care Home LLC 94-1067 Kuhaulua Street Waipahu, HI 96797 (808) 677-8908 (808)723-4639 adelasalacup0469@yahoo.com

Salacup, Ardel D. Owner, Ashley's Chair Covers 94-1067 Kuhaulua St. Waipahu, HI 96797 (808) 797-7153 (310) 261-8046

ardelasalacup@gmail.com

Salomon, Michael Area Manager LBC Express Southern California Head Office 277 East Redondo Beach Blvd Gardena, CA 90248 (310) 261-8046 jong@lbcusa.net

Salvador, Primrose Life Insurance Field Trainer Associate, Banker's Life 94-1024 Waipio Uka St. Ste. 207 Waipahu, HI 96797 (808) 861-1592 primrose.salvador@gmail.com

Salvador, Tina Registered Nurse (Retired) Kuakini Medical Center 1578 Ala Aeloa Loop Honolulu, HI 96819 (808) 426-6183 tsal808@yahoo.com

Salvador, Vivien Senior Business Development Manager, Aloha Pacific FCU 832 S Hotel Street Honolulu, HI 96813 (808) 539-0159 (808) 754-2114 vivien.salvador@alohapacific.com

Santiago, Angie D EEO, Joint Base Pearl Harbor-Hickam 94-397 Hokuili Street Mililani, HI 96789 (808) 768-8507 (808) 542-1418

Santos, Joyleanne Leialohalani Escrow Officer, Title Guaranty 1426 Keeaumoku Street A3 Honolulu, HI 96822 (808) 483-8136 (808) 561-8855 joyleanne.santos@gmail.com

Sarinas, Naneth

Personal Banking Officer First Hawaiian Bank 2402 Puunoa PL Honolulu, HI 96816 (808) 220-9382 naneth693@gmail.com

Sarmiento, Ruby President, Water Group 7 4354 Pahoa Avenue #161267 Honolulu, HI 96816 (808) 732-9777 rusarmiento@yahoo.com

Sebastian, Cecile

Dentist, Hawaiian Smile Implants 1003 Bishop Street Suite 340 Honolulu, HI 96813 (808) 537-2880 (808) 781-7266 drs@hawaiiansmile.com

#### Sebastian, Raymond

Owner, Raymond Sebastian Enterprises 91-1015 Opaehuna Street Ewa Beach, HI 96706 (808) 680-0748 (808) 799-6080 monsebastian@gmail.com

#### Sevilleja, Raven

Deputy Prosecuting Attorney, Department of the Prosecuting Attorney 888 Kapiolani Blvd, Apt 1811 Honolulu, HI 96813 (808) 68-6497 (818) 371-6169 risevilleja@gmail.com

Shiroma, Angeline Assistant Vice President First Hawaiian Bank 999 Bishop Street Honolulu, HI 96813 (808) 525-7883 ashiroma@fhb.com

Smith, Jr, Matthew James

President CS Accounting & Tax Services Inc. 1188 Bishop Street Ste 2105 Honolulu, HI 96813 (808) 954-6402 (808) 382-0692 matt@cscpahi.com

#### Solamillos, Marylou

Executive Marketing Director, World Financial Group 91-1210 Kuanoo St. Ewa Beach, HI 96706 (808) 357-1017 momentumempire29@gmail.com

Solleza, Sol Area Manager Philippines Airlines **300 Rodgers Blvd** 

Honolulu, HI 96819 (808) 222-2335 Sol\_solleza@pal.com.ph

Solidum, James

CS Accounting & Tax Services Inc. 1188 Bishop Street Ste 2105 Honolulu, HI 96813 matt@cscpahi.com

Soquena, Gino P Founder & CEO, Mariano-Soquena Foundation PO BOX 2963 Honolulu, HI 96802 (808) 393-1807 gsoquena@gmail.com

Soquena, Ryan Vice president, Mariano Soquena Foundation PO Box 2963 Honolulu, Hawaii 96802 (808) 384 5346 ryansoquena46@gmail.com

Stabilio-Cudiamat, Desiree

Office Manager, Structural Hawaii, Inc. 94-323 Honowai Street Waipahu, HI 96797 (808) 488-5000 (808) 256-0092 dstabilio@structuralhawaii.com

#### Susas, Marcelino

Vice President, Strategy and Business Development, Pacific Current, LLC 733 Bishop St, Suite 1880 Honolulu, Hi 96813 (808) 445-0064 marcelino.susas@pacificcurrenthawaii.com

#### Sutherland, Elvira

President, Amethyst Builders LLC 91-1052 Kaiapele St Ewa Beach, HI 96706 (808) 397-0754 elvi@amethystbuilders.com

#### Sutherland, Vincent

Vice President, Amethyst Builders LLC 91-1052 Kaiapele St Ewa Beach, HI 96706 (808) 397-0459 vsutherland@amethystbuilders.com

#### Tabiolo-Ventura, Benedith

Personnel Specialist/Accountant, Maryknoll School 4725 Bougainville Drive #234 Honolulu, HI 96818 (808) 952-7325 (808) 392-3756 bzvnommee@gmail.com

#### **Tabios**, Erlinda

Owner, Cleaning Trends 94-508 Halekuai Place Waipahu, HI 96797 (808) 729-7458 (808) 677-0809 tabiose001@hawaii.rr.com

#### Tabios, Judy

President, Mechanical Trends 94-508 Halekuai Place Waipahu, HI 96797 (808) 729-7589 tabiose001@hawaii.rr.com

#### Tagala, Isabel President, Tagala & Associates

469 Ena Road #2311 Honolulu, HI 96815 (808) 949-7165

#### Takayesu, Jessica

Senior Loan Officer Guild Mortgage Company 970 N. Kalaheo Ave. Suite A304 Kailua, HI 96734 (808) 277-3693 jtakayesu@guildmortgage.net

#### Takayesu, Paul

Private Investor, Self Employed 1212 Nuuanu Avenue #1.0.1.1. Honolulu, HI 96817 (808) 286-6205 goldenlemurs@yahoo.com

#### Talavera, Elsa

President & CEO, All Island Case Management Corporation 1188 Bishop Street Suite 1508 Honolulu, HI 96813 (808) 536-7100 (808) 358-8964 elsa@allisland-cmc.com

#### Tamayo, Edna

Owner, PEK Professional Medical Billing Services 91-1011 # A Ipolani Street Kapolei, HI 96707 (808) 628-8242 etamayo01@hotmail.com

#### Tan, Rosemarie

Owner/Orthodontist, Oahu Orthodontics 422 Akoakoa Place Kailua, HI 96734 (808) 7385500 (808) 7386571 rctddsms@gmail.com

Tanaka, Leilanie A Owner/Manager, Life Is Music Entertainment Production LLC 91-1058 Apuu Street Ewa Beach, HI 96706

#### Ewa Beach, HI 96706 (808) 937-9162 msperidot73@gmail.com

Tanjuakio, Karlo CEO & Founder Kure Kompany, Inc. 91-1121 Keaunui Dr., Suite 108 PMB 190 Ewa Beach, HI 96706 (702) 533-6917 Karlo@kureko.com

#### Tsujimura, Sandy AARP Hawaii Marketing Ambassador JonT Media Hawaii Vice President, AARP Hawaii / JonT Media Hawaii 95-1054 Kuauli Street, #189 Mililani, Hawaii 96789 (808) 386-8758 sandytsujimura@gmail.com

Tungol, Wilfredo Retired - State of Hawaii Volunteer - The Filipino Veterans Recognition and Education Project Hawaii Director 2512 Komo Mai Drive Pearl City, HI 96782 (808) 456-9739 tungolw@yahoo.com

#### Tungpalan, April Independent Beauty Consultant, Mary Kay Cosmetics 91-801 Aiami Place Ewa Beach, HI 96706 (808) 227-7605 atungpalanmk@gmail.com

Ulep, Marnelli Joy Director; Pamantasan University of Hawai'i 2600 Campus Road QLC 406 Honolulu, HI 96822 (808) 956-0668 marnellijoy.ulep@gmail.com

Urbi, Clarita Vice President, Clareville Corporation 91-1028 Kanihaalilo Street Kapolei, HI 96707 (808) 729-5766 (808) 744-9828 courbi@hawaii.rr.com

#### Urbi, Rogelio

President, Clareville Corporation 91-1028 Kanihaalilo Street Kapolei, HI 96707 (808) 729-5096 (808) 744-9828 rurbil@hawaii.rr.com

# MEMBERSHIP DIRECTORY

#### Uy, Gloria S C

President, GU Industrial & Business Corp dba Golden Coin Food Industries Corp 1833 N. King Street Floor 2 Honolulu, HI 96819 (808) 842-0866

Uytiepo, Mildred Family Foster Caregiver,

1637 Ahihi St. Honolulu, HI 96819 (808) 291-0680

#### Valdez, Charmaine Tomaquin

Treasurer/Director Hale Lehua Care Home 984 Ala Lehua Street Honolulu, HI 96813 (808) 674-2563 (808) 674-2564 charmentv@gmail.com

Valera, Arthur Realtor & Property Manager, Arthur Valera 2963 Papali Pl Honolulu, HI 96819 (808) 228-3143 realtor@arthurvalera.com

Vargas, Levy Dwner, Shay's Filipino Café 94-296 Kahuahele Street Waipahu, HI 96797 (808) 892-1793 (808) 268-2427

Velasco, Fe Edita M Owner, Fe Edita M. Velasco Accounting & Bookkeeping Service 1159 Manuwa Dr. Honolulu, HI 96818 (808) 222-7436 fevelasco327@yahoo.com

Velasco, Dandy President Royal Mechanical & Sheet Metal Inc. 99-656 Aiea Heights Drive Aiea, HI 96701 (808) 779-6560 royalmsm63@yahoo.com

Velasco, Maureen Legal Assistant, Leavitt Yamane & Soldner 1159 Manuwa Drive Honolulu, HI 96818 (808) 224-9398 velascom@me.com

Velasco, Tony Division Chief City and County of Honolulu/DIT 1698 Komo Mai Drive Pearl City, Hawaii 96782 (808) 768-7888 (808) 256-9542 tivelasco@gmai.com

Ver, Dr Marel R President, Philippine Medical Association of Hawaii PO Box 1294 Pearl City, HI 96782 (888) 674-7624 (773) 241-9263 m.ver.md@gmail.com

#### Vergara, Alex R Rev.Dr., Alex Vergara Photography 91-896 Daniani Street Kapolei, HI 96707 (808) 551-4303 alex@alexvergaraphotography.com

#### Vergara, Marienne V

Recreational Activities Specialist, Remote Dream Team Digital Marketing 91-896 Oaniani Street Kapolei, HI 96707 (808) 542-6077 marienne@alexvergaraDhotograDhv.ccm

Vergara, Virgil V Owner, Remote Dream Team Digital Marketing 91-896 Oaniani Street Kapolei, HI 96707 (808) 227-8584 virgil@veethreemarketing.com

Vila, Flordeline Ambassador Four Seasons Resort Lana'i 1 Manele Bay Rd. Lanai City, HI 96763 (808) 649-0092 flora.lanai@gmail.com

Vila, Edwin Hospital Administrator Lana's Community Hospital 628 7th Street Lanai City, HI 96763 (808) 649-0092 edvila.lanai@gmail.com

Villafuerte, Cecilia Professional Mortgage Loan Officer, Security National Mortgage Company 1718 Fernandez Street Honolulu, HI 96819 (808) 371-8538 (808) 780-4985 ceciliavillafuerte@gmail.com

Wade, Daniel P Owner, Dan Does Plumbing 91-739 Poloula Place Ewa Beach, HI 96706 (808) 298-4041 dandoesplumbing@yahoo.com

Walch, Gerhart AIM HI 1188 Bishop Street Suite #2502 Honolulu, HI 96813

Wayfield, Fely Real Estate Investor Various Rental Properties 94-269 Puamano Place Waipahu, HI 96797 (808) 779-1669 (808) 676-2300 felywayfield@icloud.com

White, John

Senior Vice President, Strategies 360 850 Richards Street, Suite 300 Honolulu, Hawaii 96813 (808) 228-8339 johnw@strategies360.com

Wong, Delia

Senior Accountant-Operations, Atlas Insurance Agency 94-1014 Nawele Street Waipahu, HI 96797 (808) 678-8270 (808) 499-8971 Wong-Arlett, Milagros

Owner, Flower By Mila 888 Iwilei Road, Unit 1404 Honolulu, HI 96817 (808) 852-2227 milawong27@gmail.com

#### Yamasaki, Cynthia

Outreach & Marketing Specialist, U.S. Small Business Administration Hawaii District Office Honolulu, HI (808) 460-8967 (202) 941-8088 Cynthia.Yamasaki@sba.gov

Yanguas, Jeanette T Owner, Maui Asian Distribution LLC 37 Ohana Hana Loop Wailuku, HI 96793 (808) 214-2608 mauiasiandistributionIlc@gmail.com

#### Yere, Norlita

President M & N Filipino Restaurant 844 N. King Street Honolulu, HI 96817 (808) 842-3515 (808) 291-1192 mnnrestaurant@gmail.com

Young, Mae CNA Manager, Arcadia Home Health Services 1448 Young Street, Apt. # 507 Honolulu, HI 96814 (808) 284-7856 sweetmae77@gmail.com

Young, Michael Pono Consulting Management (206) 227-8851 mpyoung808@gmail.com

Zorilla, Kristoffer Regional HR Director PureStar-Hawaii 2291 Alahao Place Honolulu, HI 96734 (800) 380-7458 (800) 483-0200 kristofferz@unitedlaundry.net

Zulueta Furukawa, Kit Owner, Kit Zulueta Productions LLC P.O. Box 2853 Wailuku, HI 96793 (808) 291-9407 Kit@kitzulueta.com



# THE PHILIPPINES

SAVE THE DATES 2025 FCCH Trade Mission to the Philippines February 20 to March 4, 2025

Laoag, Cebu, Iloilo, Makati, and Laguna Optional trip to Palawan (El Nido and Coron) from March 4 to 9, 2025.



FILIPINO CHAMBER OF COMMERCE OF HAWAII

Promoting Hawaii's Business Community since 1954 70 Years of Endurance, Resilience, Excellence and Success

# **EXHIBIT E**

# **CURRENT LIST OF SISTER CITIES / PROVINCES BETWEEN HAWAII and the PHILIPPINES**

P.O. BOX 1572 HONOLULU, HAWAII 96806 Website: https://filipinochamber.org E-mail: filipinochamber@gmail.com

#### LIST OF SISTER CITIES AND SISTER PROVINCES Updated as of December 31, 2025

#### List of Sister States and Sister Cities (Hawaii and Philippines)

- 1. State of Hawaii
  - a. Ilocos Sur, Philippines (1985)
  - b. Cebu, Philippines (1996)
  - c. Pangasisan, Philippines (2002)
  - d. Ilocos Norte, Philippines (2005)
  - e. Isabela, Philippines (2006)
  - f. Memorandum of Understanding and Cooperation between the State of Hawaii and the League of Provinces of the Philippines (Cebu, Ilocos Norte, Ilocos Sur, Pangasisan, and Isabela – 2017).
- 2. County of Honolulu
  - a. Baguio, Philippines (1995)
  - b. Candon, Philippines (2015)
  - c. Cebu, Philippines (1990)
  - d. Laoag City, Philippines (1969)
  - e. Mandaluyong, Philippines (2006)
  - f. Manila, Philippines (1980)
  - g. Vigan, Philippines (2003)
- 3. County of Kauai
  - a. Bangued, Abra, Philippines (2000)
  - b. Davao City, Philippines (2000)
  - c. Urdaneta, Pangasinan, Philippines (1991)
  - d. Davao City, Philippines (2018)
- 4. County of Maui
  - a. Zambales Province, Philippines (State) Resolution No. 68-88 by Supervisor Richard Caldito dated June 21, 1968
  - Quezon City, Republic of the Philippines Resolution No. 70-58 by Councilmember Richard Caldito dated February 20, 1970
  - Bacarra, Ilocos Norte Province, Republic Of The Philippines Resolution No 370 by Councilmember Yoneto Yamaguchid dated November 20, 1970
  - d. Santa & San Juan, Province of Ilocos Sur, Philippines Resolution No. 91-114 by Councilmember Vinco Bagoyo, Jr. dated December 6, 1991
  - e. Manila, Republic of the Philippines
  - Resolution No. 94-95 by Councilmember Goro Hokama dated September 16, 1994 f. Puerto Princesa, Palawan Philippines
    - Resolution No. 99-33 by James "Kimo" Apana dated March 5, 1999
  - g. Cabugao, Ilocos Sur, Republic of the Philippines (May 2005)
  - h. Sarrat, Ilocos Norte, Republic of the Philippines (May 2006)
  - i. Badoc, Ilocos Norte, Republic of the Philippines

#### Resolution No. 10-71 by Councilmember Gladys Baisa dated November 19, 2010

- 5. County of Hawaii (Big Island)
  - a. Ormoc City, Philippines (9/14/11)
    - i. Supporting Organizations: Kona Visayan Club, Hilo Visayan Club
  - b. Legaspi City, Philippines (1970)

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FILIPINO CHAMBER OF COMMERCE OF HAWAII

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# **EXHIBIT F**

### MEMORANDUM OF UNDERSTANDING AND COOPERATION BETWEEN THE STATE OF HAWAII AND THE LEAGUE OF PROVINCES OF THE PHILIPPINES

P.O. BOX 1572 HONOLULU, HAWAII 96806 Website: https://filipinochamber.org E-mail: filipinochamber@gmail.com

#### MEMORANDUM OF UNDERSTANDING AND COOPERATION BETWEEN THE STATE OF HAWAII AND THE LEAGUE OF PROVINCES OF THE PHILIPPINES

#### KNOW ALL MEN BY THESE PRESENTS:

This MEMORANDUM OF UNDERSTANDING is entered into this 19<sup>th</sup> day of October 2017 in Vigan City, Philippines by and between:

The STATE OF HAWAI'I, a state duly organized and existing under the laws of the United States of America, with office address at State Capitol Honolulu, Hawaii, USA, represented herein by its Governor, HON. DAVID IGE, duly authorized for the purpose, hereinafter, "STATE OF HAWAII",

and

The LEAGUE OF PROVINCES OF THE PHILIPPINES, a non-stock, nonprofit organization of provincial governments of the Republic of the Philippines organized under the 1991 Local Government Code of 1991 and existing under the said laws and others laws of the Republic of the Philippines, with office address at Unit 1510 West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City, Philippines, represented herein by its National President, HON. RYAN LUIS V. SINGSON, duly authorized for the purpose, hereinafter, the "LPP".

#### RECITALS

WHEREAS, the State of Hawai'i maintains sister state relationships with the Provinces of Cebu, llocos Norte, llocos Sur, Pangasinan, and Isabela, and has had significant exchanges with these Philippine provinces in the areas of arts, culture, education, business, and trade;

WHEREAS, the State of Hawai'i seeks to expand its international ties and has interest in developing goodwill, friendship, and cultural and economic relations between the people of Hawai'i and the people of the Philippines;

WHEREAS, the LPP also seeks opportunities for cooperation with other entities in the fields of economy, trade, culture, education, health, tourism and environmental protection to benefit the economic and social development of Philippine Provinces;

WHEREAS, the Legislative of the State of Hawai'i has passed significant laws on matters, which are also the main concerns of the member provinces of the LPP, such as land use, conservation of environmental and natural resources, alternative and renewable sources of energy, water and sewerage management, juvenile justice system, educational system, public health, mass transport, housing, and tourism;

WHEREAS, the Filipinos constitute the largest ethnic group in Hawaii, who have contributed significantly to the prosperity and development of the State;

WHEREAS, the State of Hawai'i and the LPP recognize the rich historical relationship between the United States and the Republic of the Philippines;

WHEREAS, the State of Hawaii has designated December 20 of every year as "Sakada Day" to commemorate the anniversary of the arrival of the first Filipino plantation workers in Hawai'i on December 20, 1906.

WHEREAS, there are more than 300 Filipino-American organizations in Hawaii reflecting the close people-to-people and cultural links between Filipinos in Hawai'i and in the Philippines.

NOW, THEREFORE, for and in consideration of the foregoing, the State of Hawai'i and the LPP enter into this Memorandum of Understanding (hereinafter referred to as "MOU") to represent the commitment of the State of Hawai'i and the LPP to work together to achieve the benefits of cooperation in pursuing the objectives of this MOU.

#### I. PURPOSE AND OBJECTIVES

The purpose of this MOU is to strengthen political, social and economic cooperation between the State of Hawai'i and the LPP, and to this end, both shall contribute to the fulfillment of the following objectives:

- A. To increase the exchange of knowledge, information, experiences and best practices that can contribute to the economic and social development of the State of Hawai'i and the member provinces of the LPP and their respective constituents;
- B. To foster peace and goodwill between the people of the State of Hawai'i and the member provinces of the LPP; and
- C. To promote the mutual understanding of the cultures of the each of the Parties through education, information and campaigns, and exchange programs.

#### II. ACTIVITIES

The activities to be undertaken pursuant to this MOU may include:

- A. Exchange visits by the citizens of both the State of Hawai'i and the member provinces of the LPP;
- B. Official visits between representatives from both the State of Hawai'i and the LPP officials;
- C. Cultural exchanges and exchange of various information and materials towards the development of mutual understanding between the citizens of both the State of Hawai'i and the member provinces of the LPP, subject to existing laws, rules and regulations of the countries of both Parties;
- D. Sharing of information and best practices in the fields of economy, trade, culture, education, health, tourism, urban land use, alternative sources of energy, mass transport, water and sewerage management, and environmental protection, subject to existing laws, rules, and regulations of the countries of both Parties; and
- E. Sharing of technical experts for policy and program development on identified issues common to both the State of Hawai'i and the LPP.

#### III. IMPLEMENTATION

To implement and advance the objectives stated in this MOU, the Parties shall create a Working Group consisting of ten (10) members, five (5) from each of the Party, to adopt and recommend plans and programs and joint initiatives for the purpose. The President of the LPP shall be responsible for naming the (5) members from the Philippines. The Governor of Hawaii can designate the Director of the Hawaii Department of Business, Economic Development and Tourism to name the (5) members of the Hawaii Working Group. Towards this end, the members of the Working Group shall closely coordinate and meet periodically to recommend and review the joint initiatives and to assess and monitor the general progress on the goals and objectives stated in this MOU.

Each of the Parties shall name their respective members to the Working Group within twenty (20) days from signing hereof. Thereafter, upon the initiative to the LPP, the members of the Working Group shall mutually agree to schedule future meetings upon their designation.

#### IV. FUNDING MECHANISM

The travel expense and other administrative cost to be incurred by each of the Parties to implement this MOU shall be before by the concerned Party.

#### V. TERM AND AMENDMENT

This MOU shall remain in effect until terminated by mutual agreement between the State of Hawai'i and the LPP.

This MOU may be amended at any time by written agreement by the State of Hawai'i and the LPP.

IN WITNESS WHEREOF, the State of Hawai'i and the LPP have executed this MOU on the date and at the place first above written.

THE STATE OF HAWAI'I

DAVID Y. IGE

Governor of Hawai'i

LEAGUE OF PROVINCES OF THE PHILIPPINES (LPP) \$

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**RYAN I** President of

WITNESSES:

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Application for GIA 2025

#### ACKNOWLEDGEMENT

Republic of the Philippines) Vigan City ) S.s.

BEFORE ME, on this \_\_\_\_\_ day of \_\_\_\_\_, 2017 at Vigan City Macas Cur., Personally appeared the following persons, namely:

NAME	Gov't ID	Place and Date Issued
HON. RYAN LUIS V. SINGSON	P3554809A	OFA Manila July 3,2017
HON. DAVID IGE	H00817000	Hawan

Known to me and to me known to be the same persons who executed the foregoing instrument and acknowledged to me that the same in their free and voluntary act and voluntary act and deed, and that of the institutions represented including their instrumental witnesses.

This instrument refers to the memorandum of Understanding consisting of four (4) pages, including this page whereon this Acknowledgment is written, duly signed on each and every page and on the left hand margin by the parties, by themselves or by their respective representatives and their instrumental witnesses.

WITNESS MY HAND SEAL on the date and at the place written above.

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Application for GIA 2025

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