

**Testimony of the Motor Vehicle Industry Licensing Board**

**Before the  
Senate Committee on Commerce & Consumer Protection  
Friday, April 5, 2024  
9:30 a.m.  
Conference Room 229 and Videoconference**

**On the following measure:  
G.M. 742, SUBMITTING FOR CONSIDERATION AND CONFIRMATION  
TO THE MOTOR VEHICLE INDUSTRY LICENSING BOARD  
GUBERNATORIAL NOMINEE, WAYNE DE LUZ,  
FOR A TERM TO EXPIRE 06-30-2028**

Chair Keohokalole and Members of the Committee:

My name is Hector West, and I am the Executive Officer of the Motor Vehicle Industry Licensing Board (Board). The Board supports the confirmation of Mr. Wayne De Luz's appointment to the Board as an industry member.

Mr. De Luz has vast experience in the motor vehicle industry including: his current ownership and presidency for Big Island Motors Inc.; serving as the Vice-President of Corporate Operations for Hilo-Kona Mazda/Subaru & Big Island Toyota Inc. from 2003 to 2005; serving as the General Manager for Hilo-Kona Mazda/Subaru from 1993 to 2003; and the Director of Parts and Service as well as the Sales Manager for Big Island Toyota Inc. from 1983 to 1993.

Mr. De Luz served as a Board member for the Motor Vehicle Dealer Licensing Board from 2000 to 2008. He also served as the president for the Hawaii Auto Dealers Association (HADA) from 2006 to 2008. In 2001, he was recognized as Small Business Administration's Small Businessperson of the Year, and as the TIME Quality Dealer for the State of Hawaii in 2002.

Mr. De Luz's experience working for the motor vehicle industry and his serving as a member for the Motor Vehicle Dealer Licensing Board makes him the perfect candidate for this Board. He also understands that as an industry member he must apply the laws and rules of the Board accurately to ensure the health, safety, and welfare of the public.

Thank you for the opportunity to testify on this measure.

**GM-742**

Submitted on: 4/3/2024 10:31:36 AM

Testimony for CPN on 4/5/2024 9:30:00 AM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Testify</b>
Robert Gardiner	Testifying for Bank of Hawaii	Support	Written Testimony Only

Comments:

Aloha,

Please accept my written testimony in support of Wayne De Luz for consideration and confirmation to the Motor Vehicle Industry Licensing Board.

I have known Wayne for over 20 years. As a business owner and individual, Wayne has a good credit history with the Bank of Hawaii. As a reputable franchised auto dealership, he has familiarity with consumer laws and is a consumer advocate.

Should you have any questions or need any additional information, please feel free to contact me via email ([robert.gardiner@boh.com](mailto:robert.gardiner@boh.com)) or phone (808) 694-8691.

Sincerely,

Robert Gardiner,

Senior Vice President & Manager

Dealer Commercial Services



**LATE**

DATE: April 5, 2024  
TIME: 9:30 AM  
PLACE: VIA VIDEOCONFERENCE and Conference Room 229  
BILL: GM 742, Wayne DeLuz

Aloha Chair Keohokalole, Vice Chair Fukunaga, and members of the committee,

On behalf of the Hawai'i Automobile Dealers Association (HADA), we are writing to **support** GM 742, the nomination of Wayne DeLuz to the Motor Vehicle Industry Licensing Board.

Mr. DeLuz is an outstanding business leader in the motor vehicle industry and the broader community. He serves as a leader in the Hawaii Automobile Dealers Association and consistently provides the knowledge, skills, and expertise to ensure that HADA is successful in its mission, including helping to envision and implement workforce development programs for Hawaii students. Beyond that, he is the kind of intelligent, diligent, community-minded leader that will advance the goals of the Motor Vehicle Industry Licensing Board. He will be an asset to the board and the state. Please support his nomination.

HADA seeks to engage with legislators on issues of importance relevant to motor vehicles, our state's clean energy future, and safety.

We thank you for the opportunity to testify.

The Hawai'i Automobile Dealers Association is the voice of more than 60 new car dealerships across the islands, accounting for over 4,000 direct jobs, \$6 billion total sales and more than \$250 million in general excise taxes paid.

**LATE**

**GM-742**

Submitted on: 4/4/2024 9:45:16 AM

Testimony for CPN on 4/5/2024 9:30:00 AM

<b>Submitted By</b>	<b>Organization</b>	<b>Testifier Position</b>	<b>Testify</b>
JOHN K UEKAWA	Individual	Support	Written Testimony Only

Comments:

Wayne DeLuz has all the experience of being on the MVILB.

His former expertise and knowledge of the Motor Vehicle Licensing Board has been unmeasurable.

Formerly a Chairperson of this board he has guided the MVILB in the direction that is needed to get the job done.

He has a welth of experience in the AUTO industry being a dealer on the Island of Hawaii.

Stern in his ways but has compassion and dedication needed to be a industry member.

He is the complete package.

Aloha,

John Uekawa

Current Chairperson MVILB

Melissa Pavlicek  
1099 Alakea Street, Suite 2530  
Honolulu, Hawaii 96813

**LATE**

**DATE:** April 5, 2024  
**TIME:** 9:30 AM  
**PLACE:** VIA VIDEOCONFERENCE and Conference Room 229  
**BILL:** GM 742, Motor Vehicle Licensing Board appointment of Wayne DeLuz

Chair Keohokalole, Vice Chair Fukunaga, and members of the Senate Consumer Protection committee,

My name is Melissa Pavlicek and I am an attorney and small business owner in Honolulu. I am writing in support of the nomination of Wayne DeLuz to the Motor Vehicle Licensing Board. In my personal and professional capacity, I have known Mr. DeLuz for approximately two years and we often work together on a weekly basis.

I know him to be a very hard-working member of the small business community, truly committed to advancing the interests of the people of the state of Hawaii. He has demonstrated to me many times that he has the best interests of the community at heart. He is collaborative, thorough, and highly qualified to serve in a leadership role with the Motor Vehicle Industry Licensing Board.

He is highly regarded by members of the automotive industry and I strongly believe that he will make significant contributions, ensuring the success of the MVILB.

Please confirm his nomination.