## A BILL FOR AN ACT

RELATING TO PROCUREMENT.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

SECTION 1. The legislature finds that the Hawaii public 1 procurement code currently requires general contractors to 2 disclose the subcontractors they intend to use on a project. 3 The intent of this requirement is to deter bid shopping - the 4 practice of low-bidding general contractors unethically 5 extracting lower prices from subcontractors under the threat of 6 replacement. Although stakeholders agree that the disclosure 7 requirement accomplishes this goal, the legislature notes that 8 9 the federal government and a vast majority of states do not have 10 a similar disclosure requirement in their procurement processes.

11 The legislature further finds that this disclosure 12 requirement has the unintended consequence of increasing the 13 number and complexity of construction protests. The state 14 procurement office's review of Hawaii procurement laws found 15 that most protests allege technical issues stemming from the 16 subcontractor listing requirement. These technical mistakes 17 include instances where a bidder failed to list a required

2023-1878 HB542 HD2 HMS0

## H.B. NO. <sup>542</sup> H.D. <sup>2</sup>

2

subcontractor or when a listed subcontractor did not possess the 1 appropriate license and was not qualified to perform the work. 2 Recommendation III-2 of the state procurement office's 3 review of Hawaii procurement laws eliminates the requirement for 4 bidders to disclose the nature and scope of work expected to be 5 performed by a subcontractor. However, the legislature further 6 finds that this issue with the subcontractor listing may be 7 addressed instead by providing prime contractors with additional 8 time to correct immaterial or technical issues with 9 10 subcontractor listings.

11 Inadvertent errors can occur due to the complexity of the 12 laws regarding contractor licenses under chapter 444, Hawaii Revised Statutes; title 16, Hawaii Administrative Rules; and the 13 14 judicial, quasi-judicial, and agency interpretations of these laws and rules. Time constraints from when a bidder receives 15 16 the bids from all of its subcontractors up until the procuring 17 agency's bid submission deadline may also cause inadvertent 18 failures to list a required subcontractor or the listing of 19 erroneous subcontractor license numbers in a bid. The 20 legislature further recognizes that the provision of additional time for prime contractors to correct their subcontractor 21

## 2023-1878 HB542 HD2 HMS0

Page 2

listings would facilitate the legislature's intent of ensuring 1 that subcontractors are listed properly on the bid submittal and 2 are licensed, while maintaining the integrity of the bid 3 4 process. The purpose of this Act is to minimize bid challenges, 5 costs, and delays of public works construction projects for five 6 7 years by: 8 (1) Allowing a bidder of a public works construction 9 project to clarify and correct immaterial or technical 10 issues with subcontractor listings for up to twentyfour hours after the bid submission deadline, which 11 shall be complementary and in addition to the time 12 allowed by the procurement policy board to correct or 13 withdraw inadvertently erroneous bids; 14 Requiring that bids for construction be publicly 15 (2) opened no sooner than twenty-four hours after the bid 16 submission deadline; and 17 Defining "immaterial or technical information". 18 (3) SECTION 2. Section 103D-302, Hawaii Revised Statutes, is 19 20 amended to read as follows:

## 2023-1878 HB542 HD2 HMSO

Page 3

## H.B. NO. $^{542}_{H.D.2}$

1	"§103)	0-302 Co	mpetitive	sealed b	oidding.	(a)	Contracts
2	shall be av	warded by	competit	ive seale	ed bidding	g exc	ept as
3	otherwise ]	provided	in section	n 103D-30	)1. Award	ds of	contracts by
4	competitive sealed bidding may be made after single or multi-						
5	step bidding. Competitive sealed bidding does not include						
6	negotiations with bidders after the receipt and opening of bids.						
7	Award is b	ased on t	he criter:	ia set fo	orth in tl	he in	vitation for
8	bids.						
9	(b)	An invita	tion for 1	oids shal	ll be iss	ued,	and shall
10	include a purchase description and all contractual terms and						
11	conditions applicable to the procurement. If the invitation for						
12	bids is for construction, it shall [specify]:						
13	(1)	Specify t	hat all b	ids incl	ude the n	ame c	f each person
14		or firm t	o be enga	ged by th	ne bidder	as a	joint
15		contracto	or or subc	ontracto	r in the	perfo	ormance of the
16		contract	and the n	ature an	d scope o	f the	work to be
17		performed	l by each[	-]; and			
18	(2)	Allow the	e bidder t	o clarif	y or corr	ect i	mmaterial or
19		technical	_ informat	ion requ	ired by p	aragr	aph (1) for up
20		to twenty	-four hou	rs after	the bid	submi	ssion
21		deadline;	provided	that an	y additio	ns or	substitutions

# 2023-1878 HB542 HD2 HMSO

Page 4

1	of listed joint subcontractors shall be prohibited,			
2	including changes to the nature and scope of work as			
3	listed; provided further that the twenty-four-hour			
4	period shall be complementary and in addition to the			
5	time for correction or withdrawal of inadvertently			
6	erroneous bids before or after award, as permitted in			
7	accordance with rules adopted by the policy board			
8	pursuant to subsection (g).			
9	This paragraph does not abrogate or modify, and			
10	shall not be construed or deemed to abrogate or			
11	modify, the authority of the regulated industries			
12	complaints office of the department of commerce and			
13	consumer affairs and contractors license board to			
14	enforce chapter 444.			
15	Construction bids that do not comply with this requirement may			
16	be accepted if acceptance is in the best interest of the State			
17	and the value of the work to be performed by the joint			
18	contractor or subcontractor is equal to or less than one per			
19	cent of the total bid amount.			
20	(c) Adequate public notice of the invitation for bids			
21	shall be given a reasonable time before the date set forth in			

## 2023-1878 HB542 HD2 HMSO

## H.B. NO. $^{542}_{H.D.2}$

1	the invit	ation for the opening of bids. The policy board shall					
2	adopt rules [ <del>which</del> ] <u>that</u> specify:						
3	(1)	The form that the notice is to take;					
4	(2)	What constitutes a reasonable interim between					
5		publication and bid opening; and					
6	(3)	How notice may be published, including publication in					
7		a newspaper of general circulation, notice by mail to					
8		all persons on any applicable bidders mailing list,					
9		publication by any public or private telecommunication					
10		information network, or any other method of					
11		publication it deems to be effective.					
12	(d)	Bids shall be opened publicly in the presence of one					
13	or more w	itnesses, at the time and place designated in the					
14	invitatic	n for bids $[-]$ ; provided that if the bid is for					
15	construct	ion, it shall be opened no sooner than twenty-four					
16	hours aft	er the deadline for the submission of the bids. The					
17	amount of each bid and other relevant information specified by						
18	rule, together with the name of each bidder, shall be recorded.						
19	The recor	d and each bid shall be open to public inspection.					

2023-1878 HB542 HD2 HMS0

Page 6

## H.B. NO. <sup>542</sup> H.D. <sup>2</sup>

(e) Bids shall be unconditionally accepted without 1 alteration or correction, except as authorized in this chapter 2 or by rules adopted by the policy board. 3 (f) Bids shall be evaluated based on the requirements set 4 forth in the invitation for bids. These requirements may 5 include criteria to determine acceptability such as inspection, 6 testing, quality, workmanship, delivery, and suitability for a 7 particular purpose. Those criteria that will affect the bid 8 9 price and be considered in evaluation for award shall be as 10 objectively measurable as possible, such as discounts, transportation costs, total or life cycle costs, and the 11 12 bidder's past performance, if available. The invitation for 13 bids shall set forth the evaluation criteria to be used. No 14 criteria may be used in bid evaluation that are not set forth in 15 the invitation for bids. (g) Correction or withdrawal of inadvertently erroneous 16 bids before or after award, or cancellation of invitations for 17 18 bids, awards, or contracts based on such bid mistakes, shall be 19 permitted in accordance with rules adopted by the policy board. After bid opening no changes in bid prices or other provisions 20 21 of bids prejudicial to the interest of the public or to fair

## 2023-1878 HB542 HD2 HMS0

Page 7

H.B. NO. <sup>542</sup> H.D. <sup>2</sup>

competition shall be permitted. Except as otherwise provided by
 rule, all decisions to permit the correction or withdrawal of
 bids, or to cancel awards or contracts based on bid mistakes,
 shall be supported by a written determination made by the chief
 procurement officer or head of a purchasing agency.

The contract shall be awarded with reasonable 6 (h) 7 promptness by written notice to the lowest responsible and responsive bidder whose bid meets the requirements and criteria 8 set forth in the invitation for bids. In the event all bids 9 10 exceed available funds as certified by the appropriate fiscal officer, the head of the purchasing agency responsible for the 11 procurement in question is authorized in situations where time 12 13 or economic considerations preclude resolicitation of work of a 14 reduced scope to negotiate an adjustment of the bid price, including changes in the bid requirements, with the low 15 16 responsible and responsive bidder, in order to bring the bid 17 within the amount of available funds.

18 (i) When it is not practicable to initially prepare a
19 purchase description to support an award based on price, an
20 invitation for bids, which requests the submission of unpriced
21 offers to be followed by an invitation for bids limited to those

## 2023-1878 HB542 HD2 HMS0

Page 8

1	bidders whose offers have been qualified under the criteria set						
2	forth in the first solicitation, may be used. If a multi-step						
3	sealed bidding process is used, the notice and [the] invitation						
4	for bids shall describe each step to be used in soliciting,						
5	evaluating, and selecting unpriced offers.						
6	(j) For purposes of this section, "immaterial or technical						
7	information" means:						
8	(1) An irregularity or abnormality that, as a matter of						
9	form, does not affect substance; or						
10	(2) An inconsequential variation that has no, little, or a						
11	trivial effect on the procurement process and is not						
12	prejudicial to other vendors.						
13	"Immaterial or technical information" includes a missing						
14	signature; typographical errors; an error resulting from an						
15	inaccuracy or omission; and a listed subcontractor whose license						
16	at bid time had been suspended or forfeited due solely to a						
17	ministerial act, pursuant to chapter 444; provided that by the						
18	time of the award, the subcontractor's license has been						
19	reinstated. "Immaterial or technical information" does not						
20	include the identity of a subcontractor."						

2023-1878 HB542 HD2 HMS0

Page 10

#### H.B. NO. <sup>542</sup> H.D. 2

SECTION 3. Statutory material to be repealed is bracketed
 and stricken. New statutory material is underscored.
 SECTION 4. This Act shall take effect on June 30, 3000;
 provided that on June 30, 2026, this Act shall be repealed and
 section 103D-302, Hawaii Revised Statutes, shall be reenacted in
 the form in which it read on the day before the effective date
 of this Act.



#### Report Title:

Procurement; Bid Submissions; Immaterial or Technical Information

#### Description:

Allows bidders to clarify or correct immaterial or technical information required as part of a bid submission for up to twenty-four hours after the bid submission deadline. Requires that bids for construction be opened no sooner than twenty-four hours after the deadline for the submission of bids. Defines "immaterial or technical information". Repeals 6/30/2026. Effective 6/30/3000. (HD2)

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.

