#### A BILL FOR AN ACT

RELATING TO OFFICE OF ENTREPRENEURSHIP.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. The legislature finds that entrepreneurship is
- 2 vital to the State's economic innovation. Recent data evaluated
- 3 an uptick in the rate of entrepreneurship. In 2020, 4.1 out of
- 4 every one thousand adults became entrepreneurs in a given month.
- 5 However, high fees, complicated requirements, and delayed
- 6 permitting create barriers to starting a new business in the
- 7 State.
- 8 According to the 2019 Bureau of Labor Statistics study,
- 9 fifty per cent of Hawaii businesses close within the first six
- 10 years. Over twenty-five per cent of businesses in Hawaii failed
- 11 in their first year. This is the highest first-year failure
- 12 rate in the nation.
- 13 The purpose of this Act is to establish the office of
- 14 entrepreneurship and create a partnership program with the
- 15 Hawaii film and creative industries development special fund.

1	SECTION 2. The Hawaii Revised Statutes is amended by
2	adding a new chapter to be appropriately designated and to read
3	as follows:
4	"CHAPTER
5	OFFICE OF ENTREPRENEURSHIP
6	§ - Definitions. For the purpose of this chapter:
7	"Business" means any corporation, partnership, company,
8	cooperative, sole proprietorship or other legal entity organized
9	or operating for pecuniary or nonpecuniary gain.
10	"Entrepreneur" means a person who initiates and assumes the
11	financial risk of a business.
12	"Office of entrepreneurship" means the office of
13	entrepreneurship created by section B of this act.
14	"State agency" means an agency, bureau, board, commission,
15	department, division or any other unit of the executive
16	department of the state government.
17	§ - Office of entrepreneurship; director; general
18	functions, duties, and powers. (a) There is established an
19	office of entrepreneurship that shall be temporarily placed
20	within the office of the governor; provided that on July 1,

2027, the office of entrepreneurship shall be permanently

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1	escabilsii	led within the department of business, economic
2	developme	ent, and tourism for administrative purposes only.
3	(b)	The head of the office of entrepreneurship shall be
4	known as	the director of the office of entrepreneurship,
5	hereinaft	er referred as director. The director shall:
6	(1)	Be nominated by the governor and, by and with the
7		advice and consent of the senate, appointed by the
8		governor without regard to chapter 76;
9	(2)	Have professional training in the field of business,
10		marketing, community economic development, or other
11		relevant fields, preferably holding an academic degree
12		in one of the fields listed above;
13	(3)	Have experience in programs or services related to
14		business, marketing, community economic development,
15		or other relevant fields;
16	(4)	Have recent experience in a supervisory, consultative,
17		or administrative position;
18	(5)	Be paid a salary set by the governor;
19	(6)	Be included in any benefit program generally
20		applicable to the officers and employees of the State;
21		and

1	(7)	Report to the director of business, economic
2		development, and tourism and not be required to report
3		directly to any other principal executive department.
4	(c)	The director shall be responsible for:
5	(1)	Serving as the principal officer in state government
6		responsible for the performance, development, and
7		control of programs, policies, and activities under
8		the jurisdiction of the office;
9	(2)	Supervising and directing the performance of the
10		director's subordinates in various activities,
11		including planning, evaluation, and coordination of
12		office programs;
13	(3)	Administering funds allocated for the office and
14		applying for, receiving, and disbursing grants and
15		donations from all sources for office programs and
16		services;
17	(4)	Assessing the policies and practices of other agencies
18		impacting economic development and conducting advocacy
19		efforts for entrepreneurship;
20	(5)	Advising agencies on new legislation, programs, and
21		policy initiatives relating to entrepreneurship;

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1	(6)	Employing and retaining staff as may be necessary for
2		the purposes of this section; and

- (7) Contracting for services that may be necessary for the purposes of this section, including through master contracts, memoranda of understanding, and memoranda of agreement with other state agencies receiving federal and state funds for programs and services for entrepreneurship, and purchase of service agreements with appropriate agencies.
- 10 Responsibilities. (a) The office of 11 entrepreneurship shall:
- (1) Work to strengthen policies and programs supporting 13 the growth of entrepreneurship in the State, including, without limitation, across demographic segments and geographic areas;
  - (2) Work with stakeholders and organizations supporting entrepreneurship to enhance the learning and skills of, provide technical support to and expand access to resources for entrepreneurs across the State;
- 20 (3) Serve as a point of contact to assist businesses that 21 have been in operation for not more than five years in

1		their interactions with state agencies and, where
2		appropriate, refer businesses to other state or local
3		agencies that provide assistance to businesses; and
4	(4)	Encourage five per cent of the total number of state
5		contracts to be awarded to businesses that have been
6		in operation for not more than five years and whose
7		principal place of business is in this State;
8	(5)	Serve as a liaison to provide resources to help
9		entrepreneurs navigate regulatory requirements; and
10	(6)	Advocate entrepreneurs in the legislative and
11		administrative rule-making process.
12	§ -	Annual report. (a) At least twenty days prior to
13	the conve	ning of each regular session of the legislature
14	beginning	two years after the creation of the Office of
15	entreprene	eurship, and annually thereafter, the Office of
16	entrepren	eurship shall submit to the legislature a report that
17	includes,	without limitation:
18	(1)	The number and total dollar amount of state contracts
19		awarded to businesses that have been in operation for
20		not more than five years, including, without

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### H.B. NO. 1709

1		limitation, a breakdown by demographic segments and
2		geographical areas throughout the State;
3	(2)	The percentage of the number of state contracts
4		awarded to businesses that have been in operation for
5		not more than five years compared to the total number
6		of contracts awarded;
7	(3)	The number of businesses owned by women, minorities or
8		veterans that have been in operation for not more than
9		five years and have been awarded a state contract;
10	(4)	The percentage of the total dollar amount of state
11		contracts awarded to businesses that have been in
12		operation for not more than five years compared to the
13		total dollar amount of contracts awarded;
14	(5)	The types of businesses awarded a state contract;
15	(6)	Recommendations on improving access to state contracts
16		for businesses that have been in operation for not
17		more than five years, including, without limitation,

Recommendations on improving overall entrepreneurship (7) in this State including, without limitation,

those businesses in statistically underrepresented

demographic segments and geographic areas of Hawaii;

1		identifying regional challenges to entrepreneurship;
2		and
3	(8)	Any additional information deemed necessary by the
4		Office of Economic Development to provide an accurate
5		depiction of the condition of entrepreneurship in
6		Hawaii."
7	SECT	ION 3. Section 201-113, Hawaii Revised Statutes, is
8	amended t	o read as follows:
9	"§20	1-113 Hawaii film and creative industries development
10	special f	und. (a) There is established in the state treasury
11	the Hawai	i film and creative industries development special fund
12	into which	h shall be deposited:
13	(1)	Appropriations by the legislature;
14	(2)	Donations and contributions made by private
15		individuals or organizations for deposit into the
16		fund;
17	(3)	Grants provided by governmental agencies or any other
18		source;
19	(4)	Effective January 2, 2023, all revenues, fees, and
20		charges from the processing of the motion picture,

1		digital media, and film production income tax credit
2		pursuant to section 235-17; and
3	(5)	Effective July 1, 2022, all existing and future
4		revenues, fees, and income received by the department
5		from its management of public facilities that support
6		media and entertainment workforce and business
7		development, with the exception of the Hawaii film
8		studio.
9	(b)	The fund shall be used by the department to provide
10	for:	
11	(1)	A program to provide seed capital for film, media,
12		electronic sports, and creative industries
13		intellectual property development projects for export,
14		as determined by the department;
15	(2)	Programs that expand the skills of the State's resident
16		workforce in the film, media, and creative industries;
17	(3)	Marketing programs that attract business opportunities
18		in the film, media, and creative industries in the
19		State; [and]
20	(4)	A program in partnership with the office of
21		entrepreneurship; and

1	$\left[\frac{(4)}{(5)}\right]$ Repair, maintenance, and related costs of the
2	department's management of public facilities that
3	support media and entertainment workforce and business
4	development."
5	SECTION 4. In accordance with section 9 of article VII of
6	the Constitution of the State of Hawaii and sections 37-91 and
7	37-93, Hawaii Revised Statutes, the legislature has determined
8	that the appropriations contained in this Act will cause the
9	state general fund expenditure ceiling for fiscal year 2024-2025
10	to be exceeded by \$ or per cent. The reasons for
11	exceeding the general fund expenditure ceiling are that the
12	appropriation made for this Act is necessary to serve the public
13	interest and to meet the need addressed by this Act.
14	SECTION 5. There is appropriated out of the general
15	revenues of the State of Hawaii the sum of \$ or so much
16	thereof as may be necessary for fiscal year 2024-2025 for the
17	purpose of establishing the office of entrepreneurship.
18	The sum appropriated shall be expended by the department of
19	business, economic development, and tourism for the purposes of
20	this Act.



1	SECTION 6. Statutory material to be repealed is bracketed
2	and stricken. New statutory material is underscored.
3	SECTION 7. This Act shall take effect on July 1, 2024.

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INTRODUCED BY:

J- Meter Dingthe & Dans

JAN 18 2024

#### Report Title:

Minority Caucus Package; Entrepreneurship; General Fund Exceeded

#### Description:

Establishes the office of entrepreneurship. Creates a program in partnership with the Hawaii film and creative industries development special fund. Declares the general fund expenditure ceiling is exceeded.

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