SYLVIA LUKE LT. GOVERNOR



GARY S. SUGANUMA DIRECTOR

KRISTEN M.R. SAKAMOTO DEPUTY DIRECTOR

STATE OF HAWAI'I DEPARTMENT OF TAXATION Ka 'Oihana 'Auhau P.O. BOX 259 HONOLULU, HAWAI'I 96809 PHONE NO: (808) 587-1540 FAX NO: (808) 587-1560

TESTIMONY OF GARY S. SUGANUMA, DIRECTOR OF TAXATION

TESTIMONY ON THE FOLLOWING MEASURE:

S.B. No. 801, Relating to Qualified Internships Tax Credit

BEFORE THE: Senate Committee on Labor and Technology

DATE:Wednesday, February 8, 2023TIME:3:00 p.m.LOCATION:State Capitol, Room 224

Chair Moriwaki, Vice-Chair Lee, and Members of the Committee:

The Department of Taxation ("Department") offers the following <u>comments</u> regarding S.B. 801 for your consideration.

S.B. 801 seeks to amend chapter 235, Hawaii Revised Statutes (HRS), to establish a nonrefundable tax credit for employers of "qualified interns" for taxable years after December 31, 2023. The credit is equal to the amount of 50 hours of the qualified intern's salary, wage, or other remuneration for services rendered, with a maximum dollar amount to be determined, and shall be no more than 50 percent of the taxpayer's tax liability. Credits in excess of the 50 per cent of liability limitation may be carried forward for up to seven years if necessary. The term "qualified intern" is defined within the measure and includes minimum hour requirements in addition to a minimum wage of at least \$12 per hour, with the credit being limited to not more than 5,250 "qualified interns" in a calendar year in the aggregate.

The measure requires taxpayers to submit an initial application to the Department prior to claiming the credit. The application shall include: (1) a description of the daily tasks to be completed by the qualified intern; (2) expected student learning outcomes by the completion of the internship period; and (3) other questions or prompts as necessary to qualify the internship based on requirements set forth by the Department of Education or University of Hawaii. Department of Taxation Testimony SB 801 February 8, 2023 Page 2 of 2

The measure also requires the Department to submit a report to the Legislature no later than January 1, 2024, which contains (1) the total value of qualified internship tax credits allowed for each taxable year; (2) information on the Department's process in administering the credit; and (3) an analysis on the effectiveness of the credit as an incentive to encourage employment of qualified interns.

The measure is effective upon approval and applies to taxable years beginning after December 31, 2023.

First, the Department suggests that "privilege period," as used in section 2, first used on page 3 line 1, be amended to read "taxable years" in all instances that the term is used, or be defined in the statutes, so as to clearly state the restrictions on the credit for taxpayers and provide parity with other tax credits.

Second, the Department notes that it does not have the subject matter expertise or personnel to process the required initial applications. The Department recommends that applications for this credit be administered by a department more appropriately designated for processing such data points.

Finally, the Department will not be able to provide a full and accurate report to the Legislature by January 1, 2024 based upon the timeframe that this measure takes effect and the applicable filing timelines for taxpayers. The Department suggests that any required report be provided to the Legislature after the close of the first applicable taxable year, which would be after January 1, 2025.

Thank you for the opportunity to provide comments on this measure.



UNIVERSITY OF HAWAI'I SYSTEM 'ŌNAEHANA KULANUI O HAWAI'I

Legislative Testimony Hōʻike Manaʻo I Mua O Ka ʻAhaʻōlelo

Testimony Presented Before the Senate Committee on Labor and Technology Wednesday, February 8, 2023, at 3:00 p.m. By Debora Halbert, Vice President for Academic Strategy University of Hawai'i System

SB 801 - RELATING TO QUALIFIED INTERNSHIPS TAX CREDIT

Chair Moriwaki, Vice Chair Lee, and Members of the Committee:

Thank you for the opportunity to provide testimony on SB 801, which seeks to provide qualified internship income tax credits to those who employ student interns from the Hawai'i Department of Education or the University of Hawai'i.

The University of Hawai'i (UH) appreciates the Senate's desire to incentivize the expansion of work-based learning in order to foster collaboration between Hawai'i's educational institutions and local industry, with a common goal of addressing the State's pressing workforce needs. Internships are indeed one of several nationally recognized "high impact practices" that tend to correlate with student success beyond graduation. When done well, internships help students build their self-confidence while acclimating to workplace culture and developing key industry-based skills that will enhance their employability.

The University of Hawai'i's new Strategic Plan 2023-2029, approved by the Board of Regents in November 2022, features an imperative calling on UH to "Meet Hawai'i's workforce needs of today and tomorrow." One of the stated objectives under this imperative is to partner more effectively with employers in order to "ensure the necessary preparation and support for students to succeed in their career," and the University will track its students' participation in internships as one of the metrics used to measure achievement of this objective. Regardless of the outcome of this bill, UH will strive to expand curricular offerings that feature workplace internships in the years ahead.

Thank you for the opportunity to provide testimony on this measure.

Written Only

KEITH T. HAYASHI SUPERINTENDENT

JOSH GREEN, M.D. GOVERNOR



STATE OF HAWAI'I DEPARTMENT OF EDUCATION KA 'OIHANA HO'ONA'AUAO P.O. BOX 2360 HONOLULU, HAWAI'I 96804

> Date: 02/08/2023 Time: 03:00 PM Location: CR 224 & Videoconference Committee: Senate Labor and Technology

Department: Education

Person Testifying: Keith T. Hayashi, Superintendent of Education

Title of Bill:SB 0801 RELATING TO QUALIFIED INTERNSHIPS TAX
CREDIT.

Purpose of Bill: Establishes a qualified internship income tax credit for employers of qualified interns for taxable years beginning after 12/31/2023. Provides that qualified interns shall be paid not less than \$12.00 per hour, for a period of at least one hundred fifty hours. Restricts hours worked per week during the academic year and winter, spring, and summer holiday break periods. Requires a report to the Legislature. Appropriates funds.

Department's Position:

The Hawaii State Department of Education (Department) supports the intent of Senate Bill 801, which proposes a tax credit for employers offering positions to qualified interns in work-based learning programs approved by the Department or the University of Hawaii.

The Department appreciates the Legislature's support in increasing the number of work-based learning opportunities available for high school students across the state. Equitable access to work-based learning opportunities provides all students the means to obtain the experience and develop the skills necessary to succeed in the workforce. This will enable students to secure high-demand, high-wage jobs and positively contribute to Hawaii's economy.

The Department would need more information to assess the impact and any administrative costs that may be associated with implementation of this bill.

The Department defers to the Department of Taxation with regards to the establishment and implementation of the tax credit.

The Department appreciates the opportunity to provide testimony on this measure.

LEGISLATIVE TAX BILL SERVICE

TAX FOUNDATION OF HAWAII

126 Queen Street, Suite 305

Honolulu, Hawaii 96813 Tel. 536-4587

SUBJECT: INCOME, Qualified Internship Tax Credit

BILL NUMBER: SB 801

INTRODUCED BY: DECOITE

EXECUTIVE SUMMARY: Establishes a qualified internship income tax credit for employers of qualified interns for taxable years beginning after 12/31/2023. Provides that qualified interns shall be paid not less than \$12.00 per hour, for a period of at least one hundred fifty hours. Restricts hours worked per week during the academic year and winter, spring, and summer holiday break periods. Requires a report to the Legislature. Appropriates funds.

SYNOPSIS: Adds a new section to chapter 235, HRS, establishing the qualified internship tax credit. The credit amount is fifty hours of the value of salaries, wages, or other renumeration services paid to a qualified intern by the qualified taxpayer, up to a maximum of \$_____ in any taxable year.

There are several conditions on the credit: (1) the qualified intern was not employed by the taxpayer within the six months immediately preceding the commencement of the internship; (2) this credit shall be provided for not more than 5,250 qualified interns per calendar year; (3) the qualified internship tax credit, combined with other credits allowed pursuant to this chapter during the privilege period, shall not exceed fifty per cent of the taxpayer's tax liability and shall not reduce the taxpayer's minimum income tax liability.

The credit is nonrefundable and may be carried forward for seven privilege periods (taxable years?).

Before the internship period starts, the employer needs to apply to DOTAX with an application including a description of daily tasks to be completed, expected student learning outcomes, and other questions necessary to qualify the internship under a work-based learning program approved by the Department of Education or University of Hawaii.

Upon initial approval of the application, the employer needs to certify that the intern was employed and supervised in the State in a position that provides training and experience in the intern's chosen field of study, and was paid a wage of not less than \$12 per hour for a term of at least 150 hours but no more than 15 hours per week during the academic year and no more than 40 hours per week otherwise.

Defines "qualified intern" as an individual who is: (1) Enrolled in a department of education school or public charter school; (2) Employed and supervised in a position located in the State in a position that provides training and experience to the individual in their chosen field of study; and (3) Paid a wage of not less than \$12.00 per hour for a term of employment that includes at least one hundred fifty hours; provided that the qualified intern works not more than fifteen

Re: SB 801 Page 2

hours per week during the academic year and not more than forty hours per week during the winter, spring, and summer holiday periods.

EFFECTIVE DATE: Taxable years beginning after December 31, 2023.

STAFF COMMENTS: The tax system is there to raise revenue to keep the government moving. Using the tax system to give taxpayers money to do things that lawmakers want them to do for social policy reasons merely throws the revenue raising system out of whack, making the system less than reliable as there is no way to determine how many taxpayers will avail themselves of the credit and in what amount.

Furthermore, tax credits are nothing more than the expenditure of public dollars, but out the back door. If, in fact, these dollars were subject to the appropriation process, would taxpayers be as generous about the expenditure of these funds when our kids are roasting in the public school classrooms, there isn't enough money for social service programs, or our state hospitals are on the verge of collapse?

The additional credit would require changes to tax forms and instructions, reprogramming, staff training, and other costs that could be massive compared to the amount that may be paid out in credits.

Digested: 2/5/2023



Testimony to the Senate Committee on Labor & Technology Wednesday, February 8, 2023, at 3:00 P.M. Conference Room 224 & Videoconference

RE: SB 801 Relating to Qualified Internship Tax Credit

Aloha Chair Moriwaki, Vice Chair Lee, and Members of the Committee:

The Chamber of Commerce Hawaii ("The Chamber") **strongly supports SB 801**, which establishes a qualified internship income tax credit for employers of qualified interns for taxable years beginning after 12/31/2023. Provides that qualified interns shall be paid not less than \$12.00 per hour, for a period of at least one hundred fifty hours. Restricts hours worked per week during the academic year and winter, spring, and summer holiday break periods. Requires a report to the Legislature. Appropriates funds.

The Chamber has worked throughout the interim with a working group consisting of private sector leaders, education non-profits like Hawaii Kids CAN, Department of Education, Kamehameha Schools, and other community groups to advance work-based-learning and career pathways for high school and post-secondary students.

At the Chamber we have a team of education and workforce development staff members, led by Executive Vice President Keala Peters, who work solely on this issue and work with a number of private sector companies on advancing work-based-learning. The feedback that our staff members, along with our policy working group have gotten back was that we need more private-sector partners at the table to employ these high school and post-secondary interns.

We have worked to identify best practices to see how we can get more companies to participate, and found that incentivizing these companies in a program to offer internships was something that has worked around the county. Currently, 30 U.S. States and territories offer incentives to businesses hiring interns of apprentices, and that list is growing every year.

A 2019 survey of internship programs by the National Association of Colleges and Employers found that 70% of interns received a job offer after the conclusion of their program. Internships provide clear paths to stable, well-paying jobs.

The pandemic and recovery ahead only underscore the need for action. By encouraging businesses to provide our students with opportunities to advance their knowledge and experience, we can prepare them for a career after they graduate.

There is a cost associated with businesses taking on new interns, and it takes resources and time to get a new intern up to speed, as other employees take time out of their day for



teaching and mentoring. This translates to real costs, meaning internships are unsustainable to take on and offer for many small businesses.

This incentive will also enable high school students to gain valuable experience in their chosen field. Internships can provide students with the opportunity to develop a deeper understanding of their field of interest, as well as gain practical skills such as communication, problem solving, and collaboration. The experience gained from an internship can be invaluable for a student's career prospects.

SB 801, if passed, will help to bridge the gap between the education system and the job market. By providing real-world experiences to high school students, employers can help to create a more well-rounded and educated workforce.

This bill is mutually beneficial for students and employers alike. Boosting opportunities in students' fields of study will create thousands of new positions that some students might not be able to find otherwise, while simultaneously providing small businesses with smart, driven people who are ready and willing to work.

The Chamber of Commerce Hawaii firmly believes that this tax credit is an investment in our future. We are committed to supporting employers who are willing to invest in the development of our high school students and are confident that this credit will help to create a brighter future for our state.

The Chamber is Hawaii's leading statewide business advocacy organization, representing about 2,000+ businesses. Approximately 80% of our members are small businesses with less than 20 employees. As the "Voice of Business" in Hawaii, the organization works on behalf of members and the entire business community to improve the state's economic climate and to foster positive action on issues of common concern.

Thank you for the opportunity to testify.



February 8, 2023

Committee on Economic Development Senator Sharon Y. Moriwaki, Chair Senator Chris Lee, Vice Chair

Aloha Chair Moriwaki, Vice Chair Lee, and Members of the Committee,

HawaiiKidsCAN strongly supports SB801, which establishes a qualified internship income tax credit for employers of qualified interns for taxable years beginning after 12/31/2023; provides that qualified interns shall be paid not less than \$12.00 per hour, for a period of at least one hundred fifty hours; restricts hours worked per week during the academic year and winter, spring, and summer holiday break periods; requires a report to the Legislature; and appropriates funds.

Founded in 2017, HawaiiKidsCAN is a local nonprofit organization committed to ensuring that Hawaii has an excellent and equitable education system that reflects the true voices of our communities and, in turn, has a transformational impact on our children and our state. We strongly believe that all students should have access to excellent educational opportunities, regardless of family income levels and circumstances.

Hawaii's youth are facing an affordability crisis if they want to remain in the state for years to come. While there are many elements needed to address this issue, a must-have is making sure our youth are equipped with the skills and connections they need to pursue their dream careers. Work-based learning opportunities, such as internships in skilled fields including healthcare, IT, and air travel, give students the chance to learn on-the-job and gain experience that will make them stand out high-paying for job opportunities in the future. On the other side, employers across Hawaii will have the opportunity to recruit and grow their own workforce by providing mentorship and training for their next generation of workers. This is a win-win for Hawaii's people and long-term future.

Accordingly, it is critical that youth are exposed to high-quality, high-paying careers while they still have access to free public education at the secondary level, and as they are gaining experience at the postsecondary level. Making sure our youth have a strong springboard prior to graduation and applying for full-time employment is more important than ever, as the current unemployment rates for youth (ages 16-24) across the country are higher than the national average of 3.4%. Currently, 7.3% of all 16-24 year-olds are unemployed. The younger half of that group, the 16-19 year-olds, are unemployed at a rate of 9.1%, while the older half still experiences higher-than-average unemployment at 6.6%. In Hawaii, the numbers are even more concerning, with 10.2% of all youth experiencing unemployment, which is one of the worst rates for this group in the country¹.

This bill will address this issue head-on by encouraging and enabling more employers to offer paid internships for students. The potential impact of paid internships for youth is clearly described in several examples of academic research. One journal article highlights the benefits of internships, including the "application of experiential learning" to promote a greater understanding of their chosen field and increased confidence in entering the workforce or attaining postsecondary education². Furthermore, employers reported that an applicant having experience, such as through an internship, was the most important factor when considering a decision to hire someone. Paid internships also make it more likely that students will invest time into an industry that is of long term interest and passion rather than a low-interest job just for money. The tax credits in this bill will enable more of Hawaii's small and medium sized businesses to offer these internships, which broadens and diversifies the pool for potential employers, thereby better responding to student interest.

HawaiiKidsCAN recognizes the financial investment required to implement this bill as legislation, but finds the long-term benefits for our future workforce and economy far outweigh the costs. By our calculations, over 5,000 interns can benefit from this program every year for \$3.15 million dollars, with endless opportunities for professional and personal growth. These funds directly stimulate the Hawaii economy, and are a literal investment in the success of our youth.

Mahalo for your consideration,

David Miyashiro Founding Executive Director HawaiiKidsCAN

¹ https://www.mathematica.org/dataviz/youth-unemployment-tracker

² https://dc.swosu.edu/cgi/viewcontent.cgi?article=1313&context=aij



February 6, 2023

Committee on Labor and Technology Senator Sharon Y. Moriwaki, Chair Senator Chris Lee, Vice Chair

Aloha Chair Moriwaki, Vice Chair Lee, and Members of the Committee,

On behalf of FCH Enterprises, Inc. and our best-known brand name, Zippy's Restaurants, I would like to voice our full support of SB801.

At Zippy's Restaurants, we have hired interns for culinary, front-of-house, and administrative learning opportunities. Our internships have been win-win for all involved. The students earned valuable work-based learning opportunities and gained experience that will make them stand out high-paying for job opportunities in the future. We have benefited from a skilled and immediately employable workforce.

In Hawaii, 10.2% of all youth (ages 16-24) are experiencing unemployment, which is one of the worst rates for this group in the country. This bill will address this issue head-on by encouraging and enabling more employers to offer paid internships for students. The potential impact of paid internships for youth is clearly described in several examples of academic research. One journal article highlights the benefits of internships, including the "application of experiential learning" to promote a greater understanding of their chosen field and increased confidence in entering the workforce or attaining postsecondary education.

The tax credits in this bill will enable more of Hawaii's small and medium sized businesses to offer these internships, which broadens and diversifies the pool for potential employers, thereby better responding to student interest. These funds directly stimulate the Hawaii economy and are a literal investment in the success of our youth.

Mahalo for your consideration,

Jason Higa Chief Executive Officer FCH Enterprises, Inc.

1765 SOUTH KING | HONOLULU, HI 96826 | P 808.973.0880 | F 808.955.7043 | ZIPPYS.COM A DIVISION OF FCH ENTERPRISES, INC. February 7, 2023

Committee on Labor and Technology Senator Sharon Y. Moriwaki, Chair Senator Chris Lee, Vice Chair



Working together for Kapolei

Wednesday, February 8, 2023, 3:00 p.m. Conference Room #224 and Videoconference

RE: SB801, Relating to Qualified Internship Tax Credit

Dear Chair Moriwaki, Vice Chair Lee and members of the Committee,

My name is Kiran Polk, and I am the Executive Director of the Kapolei Chamber of Commerce. The Kapolei Chamber of Commerce is an advocate for businesses in the Kapolei region and West O'ahu. The Chamber works on behalf of its members and the entire business community to improve the regional and State economic climate and help Kapolei businesses thrive. We are a member-driven, member-supported organization representing the interests of all types of business: small, medium or large, for profit or non-profit businesses or sole proprietorship.

The Kapolei Chamber of Commerce **strongly supports SB801**, which establishes a qualified internship income tax credit for employers of qualified interns for taxable years beginning after 12/31/2023. Provides that qualified interns shall be paid not less than \$12.00 per hour, for a period of at least one hundred fifty hours. Restricts hours worked per week during the academic year and winter, spring, and summer holiday break periods. Requires a report to the Legislature. Appropriates funds.

Kapolei Chamber of Commerce has established itself as a *Career Hub* that generates, supports, connects, documents and reports the programmatic efforts to assist schools in delivering world-class programs that improve student achievement, increase post-secondary attendance, and generate a vibrant workforce. In 2018, the Chamber pioneered student career exploration in the State by holding the 1st multi-school student career expo. Annually we now bring over 1300 9th grade students onto the campus at UH West O'ahu to interact and explore careers by interacting with over 70 employers as they select their career academies.

Career exploration is only the launching point and work-based learning is the continuum needed to strengthen our pipeline from K-12 to post-secondary and into our workforce. The Kapolei Chamber is also dedicated working with our education partners in West O'ahu to address curricular and outreach gaps in the workforce pipeline by advocating and supporting internship and mentoring opportunities for our students with West O'ahu employers among industry sectors including healthcare, innovative technology and the professional trades.

As our small businesses face challenges with staffing shortages and inflationary impacts, this tax credit is a solid investment in our future. It will **provide the support needed for increased participation in workbased learning and will provide the needed investment into our future.** These collaborative learning experiences will help nurture and sustain our future workforce, bringing a brighter horizon for all.

Thank you for this opportunity to provide testimony.

Best,

Alk

Kiran Polk Executive Director



Testimony to The Committee on Labor and Technology

Wednesday, February 8, 2023 3:00 PM Conference Room 329 & VIA Videoconference Hawaii State Capitol

SB 801

Chair Moriwaki, Vice Chair Lee, and members of the committee,

Hawaii Gas **<u>supports</u> SB 801**, which will allow employers to obtain a tax credit for offering internships to qualified students in work-based learning programs that have been approved by the Department of Education or University of Hawaii.

Established in 1904, Hawaii Gas serves over 70,000 customers on all islands through its pipeline and delivery services, all of whom depend on the company for sustainable, reliable, and affordable gas for water heating, cooking, drying, and other commercial and industrial applications. The company employs some 350 professionals, over 75% of whom are members of the Teamsters Union and provides both regulated utility and unregulated propane operations.

Internships allow companies to invest in their own future success and perhaps discover new talent and future leaders. Internship programs give current employees an opportunity to mentor future leaders in the field, and it can promote a healthy work culture and build company morale.

Work-based learning opportunities, such as internships in skilled fields including healthcare, IT, and engineering, give students the chance to learn on-the-job and gain experience that will make them stand out high-paying for job opportunities in the future.

The tax credits in this bill will enable more of Hawaii's small and medium sized businesses, including Hawaii Gas, to offer these internships, which broadens and diversifies the pool for potential employers, thereby better responding to student interest. These funds directly stimulate the Hawaii economy and are a literal investment in the success of our youth.

We urge the committee to pass SB 801.

Thank you for the opportunity to testify.

February 8, 2023

Committee on Labor and Technology Senator Sharon Y. Moriwaki, Chair Senator Chris Lee, Vice Chair

Aloha Chair Moriwaki, Vice Chair Lee, and Members of the Committee,

I am a community member from Oahu and I'm proud to support SB801.

Work-based learning opportunities, such as internships in skilled fields including healthcare, IT, and air travel, give students the chance to learn onthe-job and gain experience that will make them stand out high-paying for job opportunities in the future.

In Hawaii, 10.2% of all youth (ages 16-24) are experiencing unemployment, which is one of the worst rates for this group in the country. This bill will address this issue head-on by encouraging and enabling more employers to offer paid internships for students. The potential impact of paid internships for youth is clearly described in several examples of academic research. One journal article highlights the benefits of internships, including the "application of experiential learning" to promote a greater understanding of their chosen field and increased confidence in entering the workforce or attaining postsecondary education.

The tax credits in this bill will enable more of Hawaii's small and medium sized businesses to offer these internships, which broadens and diversifies the pool for potential employers, thereby better responding to student interest. These funds directly stimulate the Hawaii economy, and are a literal investment in the success of our youth.

Mahalo,

Brian Tatsumura