SYLVIA LUKE LT. GOVERNOR



GARY S. SUGANUMA DIRECTOR

KRISTEN M.R. SAKAMOTO DEPUTY DIRECTOR

STATE OF HAWAI'I DEPARTMENT OF TAXATION Ka 'Oihana 'Auhau P.O. BOX 259 HONOLULU, HAWAI'I 96809 PHONE NO: (808) 587-1540 FAX NO: (808) 587-1560

TESTIMONY OF GARY S. SUGANUMA, DIRECTOR OF TAXATION

TESTIMONY ON THE FOLLOWING MEASURE:

H.B. No. 612, H.D. 2, S.D. 1, Relating to Taxation

BEFORE THE: Senate Committee on Ways and Means

DATE:	Friday, March 31, 2023
TIME:	9:45 a.m.
LOCATION:	State Capitol, Room 211

Chair Dela Cruz, Vice-Chair Keith-Agaran, and Members of the Committee:

The Department of Taxation ("Department") offers the following <u>comments</u> regarding H.B. 612, H.D. 2, S.D. 1, for your consideration.

H.B. 612, H.D. 2, S.D. 1, adds a new section to chapter 235, Hawaii Revised Statutes (HRS), to create a nonrefundable income tax credit equal to 15 percent of net farm income for eligible farmers with less than \$250,000 in net farm income or 10 percent of net farm income for taxpayers with net farm income greater than \$250,000 but less than \$1,000,000. The term "eligible farmer" is defined as a taxpayer who provides proof of at least two-thirds of excess federal gross income from farming or ranching, as shown by federal Form 1040 Schedule F or from fishing, as shown by federal Form 1040 Schedule C. The bill has a defective effective date of June 30, 3000 and applies to taxable years beginning after December 31, 2023.

The Department appreciates the Senate Committee on Agriculture and Environment's amendments to the measure, which removed the "qualified expenses" language and provide the Department time for implementation.

The Department suggests additional amendments to the measure as follows:

Department of Taxation Testimony H.B. 612, H.D. 2, S.D. 1 March 31, 2023 Page 2 of 2

First, the Department notes that subsection (b) is ambiguous as to whether the amount of the tax credit is equal to a percentage of "tax liability," as indicated on page 2, line 11, or a percentage of "net farm income," as indicated on page 2, lines 13 and line 17. If the intent of the bill is for the amount of the tax credit to be based on a percentage of "net farm income," the Department suggests deleting "tax liability based on" from line 11 of page 2 so that subsection 2 reads as follows:

(b) The amount of the tax credit shall be equal to a percentage of the eligible farmer's net farm income as follows:

Second, the Department suggests that subsection (e), which applies to refundable credits, be deleted to avoid ambiguity.

The Department estimates a revenue loss to the general fund as follows (\$ millions):

FY 2024	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029
-	-5.1	-5.3	-5.4	-5.6	-5.7

Finally, the Department notes that it can implement this bill, with the amendments noted above, for taxable years beginning after December 31, 2023.

Thank you for the opportunity to provide comments on this measure.

Council Chair Alice L. Lee

Vice-Chair Yuki Lei K. Sugimura

Presiding Officer Pro Tempore Tasha Kama

Councilmembers Tom Cook Gabe Johnson Tamara Paltin Keani N.W. Rawlins-Fernandez Shane M. Sinenci Nohelani U'u-Hodgins



Director of Council Services Traci N. T. Fujita, Esq.

Deputy Director of Council Services David M. Raatz, Jr., Esq.

COUNTY COUNCIL COUNTY OF MAUI 200 S. HIGH STREET

WAILUKU, MAUI, HAWAII 96793 www.MauiCounty.us

March 29, 2023

TO: The Honorable Donovan M. Dela Cruz, Chair, and Senate Committee on Ways and Means

FROM: Alice L. Lee Council Chair

SUBJECT: HEARING OF MARCH 31, 2023; TESTIMONY IN <u>SUPPORT</u> OF HB 612, HD2, SD1, RELATING TO TAXATION

Thank you for the opportunity to testify in **support** of this important measure. The purpose of this measure is to establish an income tax credit for local food producers.

The Maui County Council adopted Resolution 23-43, "URGING THE STATE LEGISLATURE TO SUPPORT AND ADOPT THE PRIORITY FOOD POLICIES RECOMMENDED BY THE TRANSFORMING HAWAI'I'S FOOD SYSTEMS TOGETHER INITIATIVE," in support of this measure. Therefore, I offer this testimony on the Council's behalf.

The Maui County Council **supports** this measure for the following reasons:

- 1. This measure will provide much-needed support to local farmers, ranchers, and fishers by helping to alleviate the high costs of food production they face.
- 2. This measure advances the following Maui County General Plan policy: "Assist farmers to help make Maui County more self-sufficient in food production."
- 3. This measure advances the goal of empowering farmers and supporting the production of local food in Hawai'i, as outlined in Hawai'i's Aloha+ Challenge and the Sustainable Development Goals adopted by the United Nations.

For the foregoing reasons, the Maui County Council **supports** this measure.

 $ocs: proj: legis: 23 legis: 23 testimony: hb 612_hd2_sd1_paf23-007(84)_jpp$



March 29, 2023

Hawai'i State Senate COMMITTEE ON WAYS AND MEANS

RE: SUPPORT of HB612 HD2 SD1

Aloha Chair, Vice Chair and members of the committee,

This bill would create tax credits for farmers, ranchers, and fishers, helping to offset the high costs of production that create barriers to making farming/food production economically viable in Hawaii. Support for our local food producers will allow them to invest more in their businesses.

This bill will provide much needed support to grow and sustain our agriculture sector. Please support HB612.

Mahalo,

Anna Camacho, co-founder





Senate Committee on Ways and Means

Hawai'i Alliance for Progressive Action (HAPA) Supports: HB612 HD2 SD1

Friday, March 31, 2023 9:45 a.m. Conference Room 211

Aloha Chair Dela Cruz, Vice Chair Keith-Agaran and Members of the Committee,

HAPA Supports HB612 HD2 SD1 which would create an income tax credit to alleviate the high costs of production for farmers, ranchers, and fishers and incentivize growth in the agricultural sector in the State.

This bill would create tax credits for farmers, ranchers, and fishers, helping to offset the high costs of production that create barriers to making farming/food production economically viable in Hawai'i. It is also important to note that this bill defines "eligible farmer" as a taxpayer that provides proof of at least two-thirds of excess federal gross income from farming or ranching. Therefore this bill specifically targets food producers whose livelihood is primarily earned from local food production, targeting support where it can be most impactful.

Support for our local food producers will allow them to invest more in their businesses and will provide much needed support to grow and sustain our agriculture sector.

Please support HB612 HD2 SD1.

Thank you for your consideration.

Respectfully,

Anne Frederick Executive Director



P.O. Box 253, Kunia, Hawai'i 96759 Phone: (808) 848-2074; Fax: (808) 848-1921 e-mail info@hfbf.org; www.hfbf.org

March 31, 2023

HEARING BEFORE THE SENATE COMMITTEE ON WAYS AND MEANS

TESTIMONY ON HB 612, HD2, SD1 RELATING TO TAXATION

Conference Room 211 & Videoconference 9:45 AM

Aloha Chair Dela Cruz, Vice-Chair Keith-Agaran, and Members of the Committee:

I am Brian Miyamoto, Executive Director of the Hawai'i Farm Bureau (HFB). Organized since 1948, the HFB is comprised of 1,800 farm family members statewide and serves as Hawai'i's voice of agriculture to protect, advocate and advance the social, economic, and educational interests of our diverse agricultural community.

The Hawai'i Farm Bureau supports HB 612, HD2, SD1, which creates an income tax credit to alleviate the high costs of production for farmers, ranchers, and fishers and incentivize growth in the agricultural sector in the State.

Farming is a tough business. High production costs are a major driver of narrow profit margins for Hawai'i's farmers. Land, water, labor, taxes, transportation, utilities, inputs, invasive species, and food safety regulations are all costs of doing business that often results in our farmers just being able to break even. HFB supports any initiative that reduces the cost of production so that locally produced goods can compete with imported products, strengthening our local economy.

Hawai'i Farm Bureau Policy states:

"State tax and monetary policies should be designed to encourage private initiative to help stabilize farm economics in the State of Hawai'i, to promote employment and economic growth, and to distribute the tax burden equitably. Further such policy should be used by the state, when appropriate, to encourage agricultural growth and expansion."

This measure falls in the "encourage agricultural growth and expansion." category.

Thank you for this opportunity to testify on this important subject.

HB-612-SD-1 Submitted on: 3/29/2023 9:58:51 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Lourdes millan	Testifying for Green islands acres llc	Support	Written Testimony Only

Comments:

I support this bill



Email: communications@ulupono.com

SENATE COMMITTEE ON WAYS & MEANS Friday, March 31, 2023 —9:45 a.m.

Ulupono Initiative <u>supports</u> HB 612 HD2 SD1, Relating to Taxation.

Dear Chair Dela Cruz and Members of the Committee:

My name is Micah Munekata, and I am the Director of Government Affairs at Ulupono Initiative. We are a Hawai'i-focused impact investment firm that strives to improve the quality of life throughout the islands by helping our communities become more resilient and self-sufficient through locally produced food, renewable energy and clean transportation choices, and better management of freshwater resources.

Ulupono <u>supports</u> HB 612 HD2 SD1, which creates an income tax credit to alleviate the high costs of production for farmers, ranchers, and fishers and incentivizes growth in the agricultural sector in the State.

Ulupono supports the State's goal to double local food production and the sustainable growth of the agricultural industry here in Hawai'i. According to the 2017 USDA National Agricultural Statistics Service (NASS) Census of Agriculture, 66% of Hawai'i's 7,328 farms statewide, or 4,868 farms, are between 1–9 acres. In addition, 78%, or 5,701 farms, produce less than \$25,000 in sales. This measure will support local producers with the many high costs associated with doing agriculture here in the state.

Thank you for the opportunity to testify.

Respectfully,

Micah Munekata Director of Government Affairs

Investing in a Sustainable Hawai'i

Submitted on: 3/30/2023 7:08:39 AM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Colehour Bondera	Testifying for Kanalani Ohana Farm	Support	Written Testimony Only

Comments:

Aloha Chair and Committee Members:

Please support this needed legislation to help farmers.

Sincerely,

Colehour Bondera

KANALANI OHANA FARM

Honaunau, HI

colemel2@gmail.com



Hawai'i Aquaculture & Aquaponics Association

Hawai'i Cattlemen's Council

Hawai'i Farm Bureau Federation

Hawaiʻi Farmers' Union United

Hawai'i Food Industry Association

Hawaiʻi Food Manufacturers Association

Kohala Center

Land Use Research Foundation of Hawaiʻi

Maui Farm to School Network (Maui F2SN)

Ulupono Initiative

College of Tropical Agriculture and Human Resources - University of Hawai'i at Manoa SENATE COMMITTEE ON WAYS AND MEANS March 31, 2023 – 9:45 a.m. – Conference Room 211 & Videoconference

HB 612 HD2 SD1 - RELATING TO TAXATION

SUPPORT

Aloha Chair Dela Cruz, Vice Chair Keith-Agaran, and Members of the Committee:

The Local Food Coalition **SUPPORTS** HB 612 HD2 SD1, which creates an income tax credit to alleviate the high costs of production for farmers, ranchers, and fishers and incentivize growth in the agricultural sector in the State and applies to taxable years beginning after 12/31/2023.

This tax credit will help those who farm for a livelihood offset some of the high costs associated with farming and help the state reach its goal of doubling local food production.

The Local Food Coalition is an organization comprised of farmers, ranchers, livestock producers, investors and other organizations working to provide Hawaii's food supply.

We respectfully request your support of HB 612 HD2 SD1. Thank you for the opportunity to submit testimony.

Kendall Matsuyoshi 808-544-8345 <u>kmatsuyoshi@wik.com</u>



COMMITTEE ON WAYS AND MEANS Senator Donovan M. Dela Cruz, Chair Senator Gilbert S.C. Keith-Agaran, Vice Chair

HB612, HD2 SD1 RELATING TO TAXATION

Friday, March 31, 2023, 9:45 AM Conference Room 211 & Videoconference

Chair Dela Cruz, Vice Chair Keith-Agaran, and Members of the Committee,

The Hawaii Cattlemen's Council (HCC) is the Statewide umbrella organization comprised of the four county-level Cattlemen's Associations. Our member ranchers represent over 60,000 head of beef cows; more than 75% of all the beef cows in the State. Ranchers are the stewards of over 750 thousand acres of land in Hawaii, or 20% of the State's total land mass. We represent the interests of Hawaii's cattle producers.

The Hawaii Cattlemen's Council **supports HB612 HD2 SD1** which creates an income tax credit to alleviate the high costs of production for farmers, ranchers, and fishers and incentivize growth in the agricultural sector in the State

Increasing costs of doing business is a constraining factor for Hawaii's agriculture sector. The cost of land, labor, equipment, and utilities continue to climb, reducing an already small profit margin. In addition, ranchers contend with environmental factors such as drought and invasive species which can have negative impacts on their bottom line. We support an income tax credit to alleviate these high costs of production and incentivize agricultural production growth.

We appreciate the opportunity to testify on this measure.

Nicole Galase Hawaii Cattlemen's Council Managing Director



P.O. Box 934 • Hilo, HI 96721 • (808) 333-6755 • www.hicattle.org • office@hicattle.org

Officers Kaipo Kekona State President

Anabella Bruch Vice-President

Maureen Datta Secretary

Reba Lopez Treasurer

Chapter Presidents

Madeline Ross Kohala, Hawai'i

Odysseus Yacalis East Hawai'i

Puna, Hawai'i

Andrea Drayer Ka'ū, Hawai'i

Chantal Chung Kona, Hawai'i

Fawn Helekahi-Burns Hana, Maui

> Reba Lopez Haleakala, Maui

Kaiea Medeiros Mauna Kahalawai, Maui

Kaipo Kekona Lahaina, Maui

Rufina Kaauwai Molokai

Negus Manna Lāna'i

Brynn Foster North Shore, Oʻahu

Christian Zuckerman Wai'anae, Oʻahu

Ted Radovich Waimanalo, Oʻahu

Vincent Kimura Honolulu, Oʻahu

> Ray Maki Kauai



Aloha Chair Dela Cruz, Vice Chair Keith-Agaran, and Members of the Senate Ways and Means Committee,

The Hawaii Farmers Union United (HFUU) is a 501(c)(5) agricultural advocacy nonprofit representing a network of over 2,500 family farmers and their supporters across the Hawaiian Islands. **HFUU strongly supports HB612.**

As the legislature has recognized, increasing local food production for local consumption is of vital importance to the state of Hawaii. The high costs associated with agricultural production in Hawaii present a significant challenge to our local food producers. By implementing an income tax credit, we can help alleviate these financial burdens and encourage growth within the agricultural sector. This tax credit would provide essential support to our local farmers, fishers, and ranchers, ensuring the viability of their operations and contributing to the state's progress toward the goals outlined in the Aloha+ challenge.

This bill would create tax credits for farmers, ranchers, and fishers, thereby alleviating the high costs of production that disproportionately burden these sectors of the economy. It will give these businesses a much-needed debit in their fiscal ledger, allowing them to invest more in their enterprise and increase their yields, providing better livelihoods and potentially larger profits. This bill could be a major boon for local agriculture, allowing for more growth and sustainability in the sector.

As a credit, the benefits would accrue solely to livelihood producers and not hobby farms, ensuring efficient use of state resources. Furthermore, this can function as a tool to encourage lifestyle operations to make the leap to full time production.

Mahalo for the opportunity to testify.

Kaipo Kekona, President HFUU/HFUF

Kend S.K. Repue

HB-612-SD-1 Submitted on: 3/29/2023 1:41:51 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Cards Pintor	Individual	Support	Written Testimony Only

Comments:

Aloha,

I support this bill.

Mahalo nui,

Cards Pintor

Submitted on: 3/29/2023 1:51:32 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Samuel M Mitchell	Individual	Support	Written Testimony Only

Comments:

This bill would create tax credits for farmers, ranchers, and fishers, helping to offset the high costs of production that create barriers to making farming/food production economically viable in Hawaii. Support for our local food producers will allow them to invest more in their businesses and will provide much-needed support to grow and sustain our agriculture sector.

Please support HB612.

Thank you for your consideration

Samuel Mitchell Maikiki NB-10

Submitted on: 3/29/2023 4:29:28 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Michele Nihipali	Individual	Support	Written Testimony Only

Comments:

This bill would create tax credits for farmers, ranchers, and fishers, helping to offset the high costs of production that create barriers to making farming/food production economically viable in Hawaii. Support for our local food producers will allow them to invest more in their businesses and will provide much needed support to grow and sustain our agriculture sector.

Please support HB612.

Thank you for your consideration,

Michele Nihipali

54-074 A Kam Hwy.

Hauula, HI 96717

Submitted on: 3/29/2023 5:12:56 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Ezgi Green	Individual	Support	Written Testimony Only

Comments:

Aloha,

This bill would create tax credits for farmers, ranchers, and fishers, helping offset the high production costs that create barriers to making farming/food production economically viable in Hawaii. Support for our local food producers will allow them to invest more in their businesses and provide much-needed support to grow and sustain our agriculture sector.

Please support HB612.

I appreciate your consideration,

Ezgi Green, Kaimanu/Waialua

HB-612-SD-1 Submitted on: 3/29/2023 5:57:34 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Helmut Klauer	Individual	Support	Written Testimony Only

Comments:

Strongly support

Submitted on: 3/29/2023 5:59:53 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Sara Gilligan	Individual	Support	Written Testimony Only

Comments:

I support Bill HB612 to support Hawaii's farmers and to alleviate the high costs they incur in providing local food for the state. This will incentiveize the much needed growth of ag in our state.

HB-612-SD-1 Submitted on: 3/29/2023 6:29:01 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Will Caron	Individual	Support	Written Testimony Only

Comments:

Please support HB612 HD2 SD1.

Submitted on: 3/29/2023 6:41:40 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Susan Stayton	Individual	Support	Written Testimony Only

Comments:

Please support HB612.

Thank you for your consideration,

Susan Stayton, Lawai, Kauai, HI

Submitted on: 3/29/2023 7:15:31 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Vince Kana`i Dodge	Testifying for `Ai Pohaku- The Stone Eaters	Support	Written Testimony Only

Comments:

Aloha kakou!

Writing in strong support for HB612 HD 2SD1 as a small business owner and a part-time farmer. The local food production economy needs government support to grow and thrive to play its ever increasing role in food security here in our islands.

if you support it, it will grow. There has been a lot of supportive testimony for this bill. Please pass HB612 HD 2SD1.

Mahalo Nui!

Vince Kana'i Dodge

HB-612-SD-1 Submitted on: 3/29/2023 7:29:41 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Barbara Barry	Individual	Support	Written Testimony Only

Comments:

Aloha,

I strongly support this important legislation. Mahalo,

HB-612-SD-1 Submitted on: 3/29/2023 8:08:04 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Raphiell Nolin	Individual	Support	Written Testimony Only

Comments:

In strong support

Submitted on: 3/29/2023 8:19:36 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Mary Lu Kelley	Individual	Support	Written Testimony Only

Comments:

Aloha.

This bill is so importat! It would create much needed tax credits for farmers, ranchers, and fishers, helping to offset the high costs of production that create barriers to making farming/food production economically viable in Hawaii. Support for our local food producers will allow them to invest more in their businesses and will provide much needed support to grow and sustain our agriculture sector.

Please support HB612!

Thank you for your consideration, Please do the right thing.

Mary Lu Kelley

Kapa'a, Kauai, H

Submitted on: 3/29/2023 8:55:37 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Thomas Brandt	Individual	Support	Written Testimony Only

Comments:

Strong support!

Ag exporters have long been exempt from GET, and so local farmers who want to reduce our dangerous over-dependency on imported food should enjoy the same exemption..

But in the absence of GET exemption, the very least I think we should do is eliminate as much state income tas liability as possible for local farmers--especially if they sell in Hawaii, IMO, while also helping those who want to sell value added ag products out of state.

Thank you for your time and consideration.

Aloha!

Submitted on: 3/29/2023 8:55:52 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Robert ZUckerman	Individual	Support	Written Testimony Only

Comments:

This is important as it will help the subsistance of the farmers, fishers, and ranchers, and ultimately the community.

Submitted on: 3/30/2023 6:55:00 AM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Lynn J Ishii	Individual	Support	Written Testimony Only

Comments:

This bill would create tax credits for farmers, ranchers, and fishers, helping to offset the high costs of production that create barriers to making farming/food production economically viable in Hawaii. Support for our local food producers will allow them to invest more in their businesses and will provide much needed support to grow and sustain our agriculture sector.

Please support HB612.

Thank you for your consideration,

Lynn Ishii, Wahiawā

HB-612-SD-1 Submitted on: 3/30/2023 8:24:39 AM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Nani Kahinu	Testifying for Na'ike LLC	Support	Written Testimony Only

Comments:

I support this bill especially for the island of Molokai.

Submitted on: 3/30/2023 8:32:18 AM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Troy Person	Individual	Support	Written Testimony Only

Comments:

I support this bill and the farmers who are seeking for the credit to cover 50% of the input transportation cost up to a maximum of \$20,000, and a total cap of \$5M.

Submitted on: 3/30/2023 8:52:45 AM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Naomi Melamed	Individual	Support	Written Testimony Only

Comments:

I am a small farmer in a rural area and I support this bill to support more production and sustainability on the islands. Naomi and Yoav Melamed, Kapaau, HI

HB-612-SD-1 Submitted on: 3/30/2023 8:58:50 AM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
James Fleming	Individual	Support	Written Testimony Only

Comments:

I am writing to support this bill. Farmers need all the help we can get.

Mahalo!

HB-612-SD-1 Submitted on: 3/30/2023 9:01:56 AM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Ann Emmsley	Individual	Support	Written Testimony Only

Comments:

I support HB612. My husband and I are small market farmers. We had been producing Ti Leaves, Kalo and Awa since 2009. We started growing vegetables in 2020 during COVID to help feed our neighbors. We have continued vegetable production and are now full time farmers. We have a CSA, sell some products on a food hub, and do a weekly farmer;s market. We can do this as we have a small pension to help with the bills and we have health care through our former employer. Younger farmers would have a harder time to get started to cover their expenses. Selling fresh produce has very low margins even selling at retail prices. Trying to make a living selling bunches of green onions or beets at \$3 is not the road to quick riches. Produce also has a short shelf life so it is high risk for loss. But it is satisfying to feed our community with healthy fresh food. Helping with a tax credit can assist a little bit with keeping those small profits as income. Limits on the credits for larger established farms that have high volume would be acceptable if \$ for the State are an issue. I think truly helping small farms be competative would behelpful especially for younger farmers trying to start up. We hope our kids will see the value in growing and earning from this 'aina and will take over some day.

Submitted on: 3/30/2023 9:17:42 AM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Roland Barker	Individual	Support	Written Testimony Only

Comments:

In keeping with out statewide goal of developing greater food self-sufficiency, we need to help farmers stay in business and make it attractive to new farmers to set up shop as food producers. An incone tax credit is a good start. Vote in favor of HB612



Submitted on: 3/30/2023 10:12:31 AM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Dennis F Lokmer	Individual	Support	Written Testimony Only

Comments:

I urge strong support for this bill. DFL



<u>HB-612-SD-1</u>

Submitted on: 3/30/2023 10:29:41 AM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Shaun Fleming	Individual	Support	Written Testimony Only

Comments:

Please please support this very important bill. My family relies on farming to make a living. They are professional, farming Avocadoes, coffee, turmeric, organic mangos and other crops. Farming is a 7 day a week job, no days off, no retirement plan and the expense of doing business is outrageous !

I ask that you please support his very important bill. We have ben here for generations and hope to continue doing so..

Mahalo !



HB-612-SD-1 Submitted on: 3/30/2023 12:08:53 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Soo Sun Choe	Individual	Support	Written Testimony Only

Comments:

Please Support HB 612 and reduce barriers to the high costs of farming in Hawaii!



HB-612-SD-1 Submitted on: 3/30/2023 12:18:29 PM Testimony for WAM on 3/31/2023 9:45:00 AM

Submitted By	Organization	Testifier Position	Testify
Nanea Lo	Individual	Support	Written Testimony Only

Comments:

Hello,

This bill would create tax credits for farmers, ranchers, and fishers, helping to offset the high costs of production that create barriers to making farming/food production economically viable in Hawaii. Support for our local food producers will allow them to invest more in their businesses and will provide much needed support to grow and sustain our agriculture sector.

Please support HB612.

Thank you for your consideration,

Nanea Lo, Mō'ili'ili