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DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT & TOURISM

ka 'oihana ho'omohala pā'oihana, 'imi waiwai A ho'omāka'ika'i

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Statement of James Kunane Tokioka Director Department of Business, Economic Development, and Tourism before the SENATE COMMITTEE ON WAYS AND MEANS

> Thursday, April 4, 2024 10:15 AM State Capitol, Conference Room 211

In consideration of HB2369, HDI SD1 RELATING TO THE HAWAII COMMUNITY-BASED ECONOMIC DEVELOPMENT TECHNICAL AND FINANCIAL ASSISTANCE PROGRAM.

Chair Dela Cruz, Vice Chair Moriwaki and members of the Committee. The Department of Business, Economic Development and Tourism (DBEDT) <u>supports</u> **HB2369, HDI SD1** which will allow for the increase of the <u>maximum</u> interest rate on Community-Based Economic Development (CBED) loans to 10 percent.

By current statute the interest rate allowable on CBED business loans is between 3 and 6 percent. CBED uses federal funds to leverage or supplement these loans. The federal rules require an interest rate floor according to market conditions which is defined as WSJ Prime Rate minus four (4) percent. Currently, WSJ Prime is 8.5%. At some point in the future the federal floor may approach or overtake the CBED maximum interest rate, thus making it impossible to use federal funds for these loans.

Increasing the CBED maximum rate to 10 percent will ensure the CBED loan program has the flexibility to offer low interest loans, but also comply with federal requirements.

Thank you for the opportunity to testify.