

Wahiawa Value-Added Product Development Center (WVAPDC)

Major Milestones



Welcome Chris Bailey!



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- Active business developer, entrepreneur and research chef in product development, marketplace access and business foundations.
- Coming from Portland, Oregon where he has served as the Project Director for Community Co-Pack, a community-rooted contract-manufacturing production facility, which serves the Pacific Northwest's black, indigenous and people of color community.
- In addition to Community-Co Pack, Chris has been the Senior Business Advisor for the Portland Mercado, a small business incubator and market hall, where he has supported the accelerated growth of food businesses from startup to traded sector by providing one-on-one advising, product development and technical assistance.
- Chris has been actively engaged as a volunteer within the Portland community where he serves as a board member for the James Beard Public Market and Built Oregon to name a few.
- Chris earned his degree from Lewis and Clark College and is an alumnus of Punahou School.

Who Benefits?





Value Added Product Development Center

Education

- K12 Pipeline
- Short-term training
- Post Secondary Credentials
- Pipeline to Baccalaureate and beyond
- Seminars
- Business Development

Services

- Pilot and Development Laboratories
- Lab Services and Validation
- Product and Process Research and Development
- Sensory Analysis
- Consulting

Creative Hub

- Laboratory Spaces
- Professional Facilities
- Loft Display and Presentation Space
- Events and Work Spaces
- Network...

Where do we fit?



Maximize use Reduce waste Support new products





Maximize use What to grow How to distribute Maximize Seasons

New Ideas Reduce waste Support new products



New Ideas Longer shelf life New variations Business Development







Support businesses Develop new products Support sustainability

Credit Curriculum Pathway



Agriculture– 60 creditsAgriculturalCertificate of Achievement Requirements (25
credits) + the following courses:
vest
AG 112 – Intro to Organic Agriculture (4) or
AG 251 – Sustainable Crop Production (4)
ement (3) AG 293V – Agriculture Internship (1-4)
ICS 101 – Digital Tools for the Information
ture (4) or World (or higher) (3) or BUS 101 – Business
re (3) & Information Systems (3)
re Lab (1) ENT 125 – Starting a Business (3) or BUSN 164
Env (3) & – Career Success (3)
n Env Lab (1) General Education Requirements (22)
& Nutrition
ure &

Wahiawa Value-Added Product Development Center Initial Offerings Draft

I. Entrepreneurship Non-credit Courses – To be offered free online synchronous classes to community in Fall 2022.

a. Workshop 1 - "What You Need to Start A Business Now!" – Tuesday, 10/11 from 6pm – 7:30pm
b. Workshop 2 - "Create Your Vision for 2023" – Tuesday, 10/18 from 6pm – 8pm
Flyers with registration information to be sent to the Wahiawa-Whitmore Village Neighborhood Board from our Office of Continuing Education & Workforce Development (OCEWD) by 9/26.

II. Farm to Retail: Value-Added Product Development Workshops – To be offered in-person to high school students in agriculture, business, and culinary arts in Fall 2022.

a. Workshop 1 - "*Sauces*" – Saturday, 10/22 from 10am – 3:30pm at Leeward CC
b. Workshop 2 - "*Pickles*" – Saturday, 10/29 from 10am – 3:30pm at Leeward CC
c. Workshop 3 - "*Sausages*" – Saturday, 11/12 from 10am – 3:30pm at Leeward CC
Our culinary arts and agriculture programs will be contacting the high schools by 9/26.

"Bringing Your Product to Market: From 'Āina to Mākeke"

This 12-week education program examines what it takes to become a successful food business entrepreneur. Workshop sessions guide the participant in how to scale-up a kitchen recipe into a commercial product that is ready for market.

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Introduction to A2M, Your Product & Consumer, Marketplace Survey, Product Costs	Licensing & regulations, Introduction to cost of goods	Food Science Workshop (FIC), Working in a com	Working with a co packer, Cost of goods and Recipe scaling	Business law, Startup costs, Margins, Break even	Food safety modernization act, Managing your business
Branding, Packaging	Doing your pitch: Sales sheets and evaluation night information	E commerce and social media	Selling at Super Markets, Selling at Farmers Markets	Distribution	Pitch Presentations

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"Aina to Makeke" - Twelve Weeks Workshop Series – To be offered hybrid with in-person and online synchronous modalities starting January 2023 through June 2023

Weeks 1-4

- Introduction to Aina to Makeke, Your Product & Consumer, Marketplace Survey, Product Costs
- Licensing & Regulations, Introduction to Cost of Goods
- Food Science Workshop, Working in a Commercial Kitchen
- Working with a Co-Packer, Cost of Goods and Recipe Scaling

Weeks 5-8

- Business Law, Start-up Costs, Margins, Break-Even
- Food Safety Modernization Act, Managing Your Business
- Branding, Packaging
- Doing Your Pitch: Sales Sheets and Evaluation Night Information

Weeks 9-12

- E-Commerce and Social Media
- Selling at Super Markets, Selling at Farmers Market
- Distribution
- Pitch Presentations

Food and beverage preservation method that guarantees food safety and achieves an increased shelf life, while maintaining the organoleptic and nutritional attributes of fresh products.



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COMMUNITY COLLEGE

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Sensory Lab



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SENSORY LAB

RECEPTION AREA The Sensory Lab will conduct testing services for consumer behavior research. The reception area will be a space to check in test participants and will also serve as a waiting room. **TEST KITCHEN** The sensory lab will require a loading zone for offloading food and equipment. The test kitchen will require necessary utility connections for various cooking equipment and tools.

PREPARATION and STAGING ROOM The preparation and staging room is directly adjacent to the kitchen and the tasting booths and serves as the intermediary space where the food is served to the participants. A wall between the kitchen and booths will have passthroughs to each booth and countertops on both sides.

BOOTHS The booths room should be climate controlled and may require additional features such

as air filtration and the ability to change the color of the room.

DISCUSSION and VIEWING ROOM A discussion room and viewing room should be located adjacent to each other. The wall between the two rooms will require a one-way mirror. Staff will remain in the viewing room to observe pre- and post-participation conversations in the discussion room. The Sensory Lab will function in collaboration with the nearby Value Added Product Development Center. Because of the public library's proximity to the Sensory Lab, HSPLS has expressed interest in a collaboration with UHCC on a culinary literacy program.

CYBER TECHNOLOGY

The Cyber Technology program will have rooms that should be equipped with network and electrical connections to function for both cyber technology



Validation Lab

LEEWARD COMMUNITY COLLEGE



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LAB SERVICES								
နိုင်ငံ FOOD အိုင္လီလံံ MICROBIOLOGY	FOOD CHEMISTRY	FOOD ALLERGENS						
	PESTICIDES	VITAMINS						
FDA IMPORT DETENTION SERVICES	HACCP GUIDANCE & TESTING	SPECIAL (슈) PROJECTS						
号 NATURAL 愛 TOXINS	ADULTERATION & QUALITY CONTROL	SAMPLING SUPPLIES & PRODUCTS						
S TOXINS	QUALITY CONTROL	PRODUCTS						







What Next?





Visit Different Sites and Explore Opportunities

• Equipment

- Services
- Resources
- Expertise
- Partnerships



Get the word out and build excitement

- Workshops
- Presentations
- Community Presence
- Engaging Partners



Curate list of Fee for Services

- Labs Spaces
- Consulting



Hub and Spoke

- Statewide Impact
- Leverage resources

- Validation Studies





