THE SENATE THIRTY-SECOND LEGISLATURE, 2024 STATE OF HAWAII

S.B. NO. 2728

JAN 1 9 2024

#### A BILL FOR AN ACT

RELATING TO APPRAISAL MANAGEMENT COMPANIES.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1 SECTION 1. The legislature finds that the Dodd-Frank Wall 2 Street Reform and Consumer Protection Act of 2010 (Dodd-Frank 3 Act) required, among other things, federal regulatory agencies 4 to establish minimum requirements for state registration and 5 supervision of appraisal management companies. While states 6 were not required to enact these minimum requirements, if a 7 state failed to do so by August 10, 2018, certain appraisal 8 management companies would be barred from providing services for 9 federally related transactions within that state.

In response, the legislature enacted Act 118, Session Laws of Hawaii 2017 (Act 118), formerly codified as chapter 466L, Hawaii Revised Statutes, to establish a regulatory framework for appraisal management companies in Hawaii in conformance with the Dodd-Frank Act. However, the framework established by Act 118 was subject to a statutory sunset, and has since been repealed as of June 30, 2023.

#### 2024-0493 SB SMA.docx

#### S.B. NO. 2728

The legislature finds that the continuation of the 1 appraisal management company registration program established by 2 3 Act 118 is in the public's best interest. The lack of a program could result in serious unintended and adverse consequences for 4 Hawaii consumers and others involved in the residential 5 6 appraisal process in the State, especially because a large 7 source of Hawaii's funding for residential mortgage loans comes 8 from lenders outside the State that frequently employ appraisal 9 management companies to perform appraisals relating to those 10 The office of the auditor likewise concluded in its loans. 11 sunset review of Act 118 (Report No. 23-01) that, while 12 appraisal management companies are not a "profession" or 13 "vocation" that would require regulation pursuant to the Hawaii 14 Regulatory Licensing Reform Act, the public interest justifies 15 the reenactment of the appraisal management company registration 16 program.

Accordingly, the purpose of this Act is to permanently
reenact the appraisal management company registration program
established by Act 118.

#### 2024-0493 SB SMA.docx

SECTION 2. The Hawaii Revised Statutes is amended by 1 adding a new chapter to be appropriately designated and to read 2 3 as follows: "CHAPTER 4 APPRAISAL MANAGEMENT COMPANIES 5 -1 Findings and purpose. The legislature finds that 6 S 7 the regulation of appraisal management companies is essential to protect consumers. The legislature further finds that it is 8 9 necessary to establish a regulatory framework for appraisal 10 management companies in the State in conformity with the 11 requirements of the Dodd-Frank Wall Street Reform and Consumer 12 Protection Act, Pub. L. No. 111-203, and the final regulations 13 published on June 9, 2015, at title 12 Code of Federal 14 Regulations, sections 1222.20, et seq., 80 Federal Register 15 32657 et seq. The purpose of this chapter is to establish 16 minimum requirements for the regulation of certain non-federally 17 regulated appraisal management companies. 18 S -2 Definitions. As used in this chapter, unless the 19 context otherwise requires:

#### 2024-0493 SB SMA.docx

Page 3

"Affiliate" has the same meaning as defined under title 12 1 United States Code section 1841, or any successor federal 2 3 statute. "AMC national registry" means the registry of state-4 registered appraisal management companies and federally 5 regulated appraisal management companies maintained by the 6 Appraisal Subcommittee. 7 "Appraisal management company" means a person that: 8 Provides appraisal management services to creditors or 9 (1) secondary mortgage market participants, including 10 11 affiliates; Provides appraisal management services in connection 12 (2) with valuing a consumer's principal dwelling as 13 14 security for a consumer credit transaction or 15 incorporating these transactions into securitizations; 16 and Within a twelve-month calendar year, beginning 17 (3) 18 January 1 of each year and ending on December 31 of 19 each year, oversees an appraiser panel of more than 20 fifteen state-certified or state-licensed appraisers 21 in a state or twenty-five or more state-certified or

Page 4

Page 5

state-licensed appraisers in two or more states, as 1 described in section 2 -5. "Appraisal management company" does not include a department or 3 division of an entity that provides appraisal management 4 5 services only to that entity. 6 "Appraisal management services" means one or more of the 7 following: Recruiting, selecting, and retaining appraisers; 8 (1) 9 Contracting with state-certified or state-licensed (2) 10 appraisers to perform appraisal assignments; 11 (3) Managing the process of having an appraisal performed, 12 including providing administrative services such as 13 receiving appraisal orders and appraisal reports, 14 submitting completed appraisal reports to creditors 15 and secondary market participants; collecting fees 16 from creditors and secondary market participants for 17 services provided; and paying appraisers for services 18 performed; and 19 (4) Reviewing and verifying the work of appraisers. 20 "Appraiser panel" means a network, list, or roster of 21 licensed or certified appraisers approved by an appraisal

2024-0493 SB SMA.docx 

management company to perform appraisals as independent 1 contractors for the appraisal management company. Appraisers on 2 3 an appraisal management company's "appraiser panel" include: Appraisers accepted by the appraisal management 4 (1) company for consideration for future appraisal 5 assignments in covered transactions or for secondary 6 mortgage market participants in connection with 7 covered transactions; and 8 9 Appraisers engaged by the appraisal management company (2) 10 to perform one or more appraisals in covered 11 transactions or for secondary mortgage market 12 participants in connection with covered transactions. 13 For purposes of this chapter, an appraiser is an independent 14 contractor if the appraiser is treated as an independent 15 contractor by the appraisal management company for purposes of 16 federal income taxation. 17 "Appraisal review" means the process of developing and 18 communicating an opinion about the quality of another 19 appraiser's work that was performed as part of an appraisal 20 assignment or appraisal review assignment related to the 21 appraiser's data collection, analysis, opinions, conclusions,

2024-0493 SB SMA.docx

Page 6



2024-0493 SB SMA.docx

Page 7

1	(2) An individual employed, appointed, or authorized by an
2	appraisal management company who has the authority to:
3	(A) Enter a contractual relationship with other
4	persons for performance of services requiring
5	registration as an appraisal management company;
6	and
7	(B) Enter agreements with appraisers for the
8	performance of appraisals; or
9	(3) An individual who possesses, directly or indirectly,
10	the power to direct or cause the direction of the
11	management or policies of an appraisal management
12	company.
13	"Covered transaction" means any consumer credit transaction
14	secured by the consumer's principal dwelling.
15	"Creditor" means a person who regularly extends consumer
16	credit that is subject to a finance charge or is payable by
17	written agreement in more than four installments (not including
18	a down payment) and to whom the obligation is initially payable,
19	either on the face of the note or contract, or by agreement when
20	there is no note or contract.
21	A person regularly extends consumer credit if:

Page 8

The person extended credit (other than credit subject 1 (1) to the requirements of title 12 Code of Federal 2 Regulations section 1026.32) more than five times for 3 transactions secured by a dwelling in the preceding 4 calendar year. If a person did not meet these 5 numerical standards in the preceding calendar year, 6 the numerical standards shall be applied to the 7 8 current calendar year; or (2) In any twelve-month period, the person extends more 9 than one credit extension that is subject to the 10 requirements of title 12 Code of Federal Regulations 11 12 section 1026.32 or one or more such credit extensions 13 through a mortgage broker. "Department" means the department of commerce and consumer 14 15 affairs.

16 "Director" means the director of commerce and consumer 17 affairs.

18 "Dwelling" means a residential structure that contains one 19 to four units, whether or not that structure is attached to real 20 property. "Dwelling" includes an individual condominium unit, 21 cooperative unit, mobile home, and trailer, if it is used as a

2024-0493 SB SMA.docx

Page 9

1 residence. A consumer can have only one principal dwelling at a 2 time. A vacation or other second home is not considered a 3 principal dwelling; provided that for purposes of this 4 definition, if a consumer buys or builds a new dwelling that 5 will become the consumer's principal dwelling within a year or 6 upon the completion of construction, the new dwelling shall be 7 considered the principal dwelling.

8 "Federally regulated appraisal management company" means an 9 appraisal management company that is owned and controlled by an 10 insured depository institution, as defined in title 12 United 11 States Code section 1813, and regulated by the Office of the 12 Comptroller of the Currency, the Board of Governors of the 13 Federal Reserve System, or the Federal Deposit Insurance 14 Corporation.

15 "Federally related transaction" means any real estate-16 related financial transaction that involves an insured 17 depository institution regulated by the Office of the 18 Comptroller of the Currency, Board of Governors of the Federal 19 Reserve System, Federal Deposit Insurance Corporation, or 20 National Credit Union Administration, and that requires the 21 services of an appraiser under the interagency appraisal rules.



Page 10

### S.B. NO. **2728**

1 "Person" means a natural person or an organization, 2 including a corporation, partnership, proprietorship, association, cooperative, estate, trust, or government unit. 3 4 "Real estate-related financial transaction" means any transaction involving the sale, lease, purchase, investment in, 5 6 or exchange of real property, including interests in property or the financing thereof, including the refinancing of real 7 8 property or interests in real property and the use of real 9 property or interests in property as security for a loan or 10 investment, including mortgage-backed securities.

II "Secondary mortgage market participant" means a guarantor or insurer of mortgage-backed securities or an underwriter or issuer of mortgage-backed securities. "Secondary mortgage market participant" only includes an individual investor in a mortgage-backed security if that investor also serves in the capacity of a guarantor, insurer, underwriter, or issuer for the mortgage-backed security.

18 "Uniform Standards of Professional Appraisal Practice"
19 means the most recent iteration of the Uniform Standards of
20 Professional Appraisal Practice developed by the appraisal

#### 2024-0493 SB SMA.docx

standards board of The Appraisal Foundation and approved by the
 director.

§ -3 Appraisal management company registration program. 3 There is established an appraisal management company 4 registration program, subject to the real estate appraiser 5 6 program established pursuant to section 466K-2, to be administered by the director in the director's capacity as the 7 program administrator for both programs. 8 -4 Powers and duties of the director. In addition to 9 S 10 any other powers and duties authorized by law, the director 11 shall have the following powers and duties: 12 Review and approve or deny an appraisal management (1) 13 company's application for initial registration; 14 (2) Renew or deny an appraisal management company's 15 registration periodically; 16 (3) Examine the books and records of an appraisal 17 management company operating in the State and require 18 the appraisal management company to submit reports, information, and documents; 19

# S.B. NO. 2728

1	(4)	Verify that the appraisers on the appraisal management
2		company's appraiser panel hold valid state licenses or
3		certifications, as applicable;
4	(5)	Conduct investigations of appraisal management
5		companies to assess potential violations of applicable
6		appraisal-related laws, regulations, or orders;
7	(6)	Discipline, suspend, terminate, or deny renewal of the
8		registration of an appraisal management company that
9		violates applicable appraisal-related laws,
10		regulations, or orders;
11	(7)	Report an appraisal management company's violation of
12		applicable appraisal-related law, regulations, or
13		orders, as well as disciplinary and enforcement
14		actions and other relevant information about an
15		appraisal management company's operations, to the
16		Appraisal Subcommittee; and
17	(8)	Adopt, amend, and repeal rules, pursuant to chapter
18		91, as may be necessary to establish the appraisal
19		management company registration program and implement,
20		administer, and enforce this chapter.

1 -5 Appraiser panel; annual size calculation. (a) For S 2 purposes of determining whether an appraisal entity meets the size requirement of an appraisal management company, as that 3 -2, an appraiser shall be deemed 4 term is defined in section 5 part of the appraisal management company's appraiser panel as of 6 the earliest date on which the appraisal management company: 7 Accepts the appraiser for the appraisal management (1)8 company's consideration for future appraisal 9 assignments in covered transactions or for secondary 10 mortgage market participants in connection with 11 covered transactions; or 12 (2) Engages the appraiser to perform one or more 13 appraisals on behalf of a creditor for covered 14 transactions or a secondary mortgage market 15 participant in connection with covered transactions. 16 An appraiser who is deemed part of the appraisal (b) 17 management company's appraiser panel pursuant to subsection (a) 18 shall be deemed to remain on the appraiser panel until the date 19 on which the appraisal management company: 20 (1) Sends written notice to the appraiser removing the 21 appraiser from the appraiser panel, with an



Page 15

explanation of the appraisal management company's 1 2 action; or Receives written notice from the appraiser asking to (2) 3 be removed from the appraiser panel or notice of the 4 death or incapacity of the appraiser. 5 If an appraiser is removed from an appraisal 6 (C) 7 management company's appraiser panel pursuant to subsection (b), and the appraisal management company subsequently accepts the 8 9 appraiser for consideration for future assignments or engages 10 the appraiser at any time during the twelve months after the appraiser's removal: 11 12 The removal shall be deemed not to have occurred; and (1) 13 The appraiser shall be deemed to have been part of the (2) 14 appraisal management company's appraiser panel without 15 interruption. 16 -6 Registration required. (a) No person may directly S 17 or indirectly engage or attempt to engage in business as an

18 appraisal management company, directly or indirectly perform or 19 attempt to perform appraisal management services, or advertise 20 or hold oneself out as engaging in or conducting business as an

#### 2024-0493 SB SMA.docx

Page 16

appraisal management company without first being registered 1 pursuant to this chapter. 2 An appraisal management company shall: 3 (b) Register with the real estate appraiser program 4 (1) administered by the department pursuant to chapter 5 466K; 6 (2) Engage only state-licensed or state-certified 7 appraisers for federally related transactions in 8 conformity with any federally related transaction 9 10 regulations; 11 Establish and comply with processes and controls (3) 12 reasonably designed to ensure that the appraisal 13 management company, in engaging an appraiser, selects 14 an appraiser who is independent of the transaction and 15 has the requisite education, expertise, and experience 16 necessary to competently complete the appraisal 17 assignment for the particular market and property 18 type; 19 (4) Direct an appraiser to perform the assignment in 20 accordance with the Uniform Standards of Professional 21 Appraisal Practice; and

2024-0493 SB SMA.docx

1 (5) Establish and comply with processes and controls reasonably designed to ensure that the appraisal 2 management company conducts its appraisal management 3 services in accordance with the requirements of 4 5 section 129E(a) through 129E(i) of the Truth in Lending Act, title 15 United States Code sections 6 1639e(a) through 1639e(i), and regulations adopted 7 thereunder. 8 9 (C) This section shall not apply to: 10 A person that exclusively employs appraisers on an (1) 11 employer and employee basis for the performance of 12 appraisals in this State; 13 (2) A federally regulated appraisal management company; 14 A department or unit within a financial institution (3) 15 that is subject to direct regulation by an agency of 16 the federal government that is a member of the Federal 17 Financial Institutions Examination Council or its 18 successor, or to regulation by the commissioner of 19 financial institutions under chapter 412, that 20 receives a request for the performance of an appraisal 21 from one employee of the financial institution, and

2024-0493 SB SMA.docx

another employee of the same financial institution 1 assigns the request for the appraisal to an appraiser 2 that is an independent contractor to the institution, 3 except that an appraisal management company that is a 4 wholly owned subsidiary of a financial institution 5 shall not be considered a department or unit within a 6 financial institution to which the provisions of this 7 8 chapter do not apply; or

9 (4) An appraiser who enters into an agreement with another
10 appraiser for the performance of an appraisal that
11 upon completion results in a report signed by both the
12 appraiser who completed the appraisal and the
13 appraiser who requested the <sup>7</sup>completion of the
14 appraisal.

(d) Any person who engages in an activity requiring registration as an appraisal management company issued by the director and who fails to obtain the required registration, or who uses any work, title, or representation to induce the false belief that the person is registered to engage in said activity, shall be guilty of a misdemeanor and shall be subject to a fine of not more than \$1,000 or imprisoned not more than one year, or

2024-0493 SB SMA.docx

both, and each day of violation shall be deemed a separate
 offense.

3 (e) The director may maintain a suit to enjoin the
4 performance or the continuance of any act or acts by a person
5 acting without a registration where a registration is required
6 by law, and if injured thereby, for the recovery of damages.

7 S -7 Registration process. An applicant for
8 registration under this chapter shall file an application for
9 registration with the director on a form prescribed by the
10 director and pay a fee established by the director. The form
11 shall require any information necessary to determine eligibility
12 for registration.

13 § -8 Criminal history record checks. (a) The 14 application submitted pursuant to section -7 shall contain 15 the information and authorizations necessary to conduct a 16 criminal history record check in accordance with section 846-2.7 17 for:

18 (1) Each person applying for registration who owns more
19 than ten per cent of an appraisal management company;
20 and

21 (2) Each of the applicant's controlling persons.



#### S.B. NO. 2728

The information and authorizations shall be 1 (b) accompanied by the appropriate payment of the applicable fee for 2 each record check. 3 -9 Appraisal management company registration numbers. 4 S The director shall issue a unique registration number to 5 (a) each appraisal management company registered in this State. 6 The director shall maintain a list of the appraisal 7 (b) management companies that are registered with the director. 8 9 (c) An appraisal management company registered in this State shall place its registration number on engagement 10 documents utilized by the appraisal management company to 11 12 procure appraisal services in this State. 13 S -10 Expiration of registration. Registrations shall 14 expire on December 31 of each odd-numbered year. The expiration 15 date of the registration shall appear on the appraisal 16 management company registration certificate issued to the 17 registrant, and no other notice of its expiration need be given 18 to the registrant. 19 -11 Compliance with the Uniform Standards of S 20 Professional Appraisal Practice. As a condition of registration 21 or renewal of registration, each appraisal management company in



the State shall certify that the company requires appraisers
 completing appraisals at the company's request to comply with
 the Uniform Standards of Professional Appraisal Practice.

4 § -12 Consent to service of process. An applicant for
5 registration under this chapter that is not domiciled in the
6 State shall complete an irrevocable consent to service of
7 process, in a form approved by the attorney general.

8 Reporting requirements; non-federally regulated S -13 9 appraisal management companies. The director shall collect from 10 each appraisal management company registered or seeking 11 registration in the State all information and fees required by 12 the Appraisal Subcommittee to be submitted to the Appraisal 13 Subcommittee by the State, pursuant to regulations or guidance 14 promulgated by the Appraisal Subcommittee.

15 § -14 Reporting requirements; federally regulated 16 appraisal management companies; reporting information for 17 appraisal management companies. A federally regulated appraisal 18 management company operating in the State shall report to the 19 director the information required to be submitted by the State 20 to the Appraisal Subcommittee, pursuant to the Appraisal 21 Subcommittee's policies regarding the determination of the AMC



Page 21

national registry fee. These reporting requirements shall
 include:

A notice of intent to operate in the State; 3 (1) (2)Information related to whether the appraisal 4 management company is owned in whole or in part, 5 directly or indirectly, by any person who has had an 6 appraiser license or certification refused, denied, 7 canceled, surrendered in lieu of revocation, or 8 revoked in any state for a substantive cause, as 9 10 determined by the Appraisal Subcommittee; and 11 (3) If a person has had such action taken on the person's 12 appraisal license or certification, the director shall 13 collect information related to whether the license or 14 certification was revoked for a substantive cause and 15 if the license or certification has been reinstated by 16 the state or states in which the appraiser was 17 licensed or certified.

18 § -15 Owner requirements. (a) An appraisal management 19 company applying for, holding, or renewing a registration under 20 this chapter shall not be owned, in whole or in part, directly 21 or indirectly, by any person who has had an appraiser license or



#### S.B. NO. 2728

1 certification refused, denied, canceled, surrendered in lieu of revocation, or revoked in any state for a substantive cause, as 2 determined by the appropriate state appraiser certifying and 3 licensing agency; provided that an appraisal management company 4 may be registered under this chapter if the license or 5 certification of the appraiser with an ownership interest was 6 not revoked for a substantive cause and the license or 7 certification has been reinstated by the state in which the 8 9 appraiser was licensed or certified.

10 (b) Each person that owns more than ten per cent of an 11 appraisal management company and applies for, holds, or renews a 12 registration under this chapter shall:

13 (1) Be of good moral character; and

14 (2) Submit to a criminal history record check pursuant to
15 section -8.

16 § -16 Controlling person. An appraisal management 17 company applying for registration or renewal of registration in 18 the State shall designate one controlling person to serve as the 19 main contact for all communication between the department and 20 the company. The controlling person shall:

#### 2024-0493 SB SMA.docx

1 (1) Be in good standing in the State and in any other state that has at any time issued the controlling 2 person an appraiser license or certification; provided 3 that nothing in this chapter shall require that a 4 designated controlling person hold or continue to hold 5 an appraiser license or certification in any 6 7 jurisdiction; Never have had an appraiser license or certification 8 (2) 9 in this State or any other state refused, denied, 10 canceled, revoked, or surrendered in lieu of a pending 11 disciplinary proceeding in any jurisdiction and not have had the license or certification subsequently 12 13 reinstated or granted; 14 Be of good moral character; and (3) 15 Submit to a criminal history record check pursuant to (4) 16 section -8. 17 -17 Appraiser engagement. Before or at the time of § 18 placing an assignment to appraise real property in the State 19 with an appraiser on the appraiser panel of an appraisal 20 management company, the appraisal management company shall 21 verify that the appraiser receiving the assignment holds an

2024-0493 SB SMA.docx

#### S.B. NO. 2728

appraiser license or certification in good standing in this
 State and verify that the appraiser receiving the assignment
 meets the competency rule of the Uniform Standards of
 Professional Appraisal Practice. An attestation provided by an
 appraiser that such appraiser is geographically competent within
 the appraiser's scope of practice will satisfy an appraisal
 management company's responsibility under this section.

8 § -18 Appraisal review. Any employee of or independent
9 contractor to an appraisal management company who performs an
10 appraisal review for a property located in this State shall be a
11 licensed or certified appraiser in good standing in the State
12 and any other jurisdiction in which the appraiser is licensed or
13 certified.

14 § -19 Verification of licensure or certification. (a)
15 An appraisal management company registered in the State may not
16 enter into any contract or agreement with an appraiser for the
17 performance of appraisals in the State unless the company
18 verifies that the appraiser is licensed or certified in good
19 standing in the State.

20 (b) An appraisal management company seeking registration
21 or renewal of registration in the State shall certify that the



#### S.B. NO. 2728

company has a system and process in place to verify that an
 individual added to the appraiser panel of the company for
 appraisal services holds an appraiser license or certification
 in good standing in this State.

5 S -20 Fee disclosure. An appraisal management company 6 registered in the State shall not prohibit an independent 7 appraiser who is part of the appraiser panel from recording the 8 fee that the appraiser was paid by the appraisal management 9 company for the performance of an appraisal within the 10 communication of the appraisal.

11 § -21 Retention of records. (a) Each appraisal 12 management company seeking registration or renewal of 13 registration in the State shall certify that the appraisal 14 management company maintains a detailed record of each service 15 request the company receives for appraisals of real property 16 located in the State.

(b) An appraisal management company registered in the State shall retain all records required to be maintained under this chapter for at least five years after the file is submitted to the appraisal management company or at least two years after final disposition of any related judicial proceeding of which

2024-0493 SB SMA.docx 

the appraisal management company is provided notice, whichever
 period expires last.

3 (c) All records required to be maintained pursuant to this
4 section shall be made available for inspection by the director
5 upon request.

6 -22 Payments to appraisers. (a) An appraisal S management company shall, except in bona fide cases of breach of 7 contract or substandard performance of services, make payment to 8 an independent appraiser for the completion of an appraisal or 9 10 valuation assignment within forty-five days of the date on which 11 the appraiser transmits or otherwise provides the completed 12 appraisal or valuation assignment to the appraisal management 13 company or the company's assignee, unless a mutually agreed-upon 14 alternate arrangement has been previously established.

(b) An appraisal management company seeking registration or renewal of registration shall certify that the company will require appraisals to be conducted independently, as required by the appraisal independence requirements under section 129E of the Truth in Lending Act, title 15 United States Code section 1639e, including the requirement that a customary and reasonable fee be paid to an independent appraiser who completes an

2024-0493 SB SMA.docx 

appraisal in connection with a consumer credit transaction
 secured by the principal dwelling.

3 § -23 Appraiser independence. (a) It shall be a
4 violation of this chapter for any employee, director, officer,
5 or agent of an appraisal management company registered in this
6 State to engage in any act or practice that violates appraisal
7 independence as described in subsection (b).

8 (b) For purposes of subsection (a), acts or practices that9 violate appraisal independence shall include:

10 Any appraisal of a property offered as security for (1) 11 repayment of the consumer credit transaction that is 12 conducted in connection with such transaction in which 13 a person with an interest in the underlying 14 transaction compensates, coerces, extorts, colludes, 15 instructs, induces, bribes, or intimidates a person, 16 appraisal management company, firm, or other entity 17 conducting or involved in an appraisal, or attempts to 18 compensate, coerce, extort, collude, instruct, induce, 19 bribe, or intimidate such a person, for the purpose of 20 causing the appraisal value assigned, under the

2024-0493 SB SMA.docx

1		appraisal, to the property to be based on any fact
2		other than the independent judgment of the appraiser;
3	(2)	Mischaracterizing, or suborning any
4		mischaracterization of, the appraised value of the
5		property securing the extension of credit;
6	(3)	Seeking to influence an appraiser or otherwise to
7		encourage a targeted value in order to facilitate the
8		making or pricing of the transaction; and
9	(4)	Withholding or threatening to withhold timely payment
10		for an appraisal report or for appraisal services
11		rendered when the appraisal report or services are
12		provided in accordance with the contract between the
13		parties.
14	(c)	The requirements of subsections (a) and (b) shall not
15	be constr	ued as prohibiting an appraisal management company,
16	employee	of an appraisal management company, consumer, or any
17	other per	son with an interest in a real estate transaction from
18	asking an	appraiser to:
19	(1)	Consider additional appropriate property information,
20		including the consideration of additional comparable
21		properties to make or support an appraisal;

## S.B. NO. 2728

1 Provide further detail, substantiation, or explanation (2) for the appraiser's consideration in the appraisal; or 2 (3) Correct objective errors in the appraisal report. 3 Any appraisal management company, employee of an 4 (d) appraisal management company, or any other person involved in a 5 real estate transaction involving an appraisal in connection 6 with a consumer credit transaction who has a reasonable basis to 7 8 believe an appraiser is failing to comply with the Uniform 9 Standards of Professional Appraisal Practice, is violating 10 applicable laws, or is otherwise engaging in unethical or unprofessional conduct, shall refer the matter to the director. 11 12 (e) Every appraisal management company shall establish and comply with processes and controls reasonably designed to ensure 13 14 that the appraisal management company, in engaging an appraiser, 15 selects an appraiser who is independent of the transaction and 16 who has the requisite education, expertise, and experience 17 necessary to competently complete the appraisal assignment for 18 the particular market and property type. Every appraisal 19 management company shall establish and comply with processes and 20 controls reasonably designed to ensure that the appraisal 21 management company conducts its appraisal management services in



#### S.B. NO. 2728

accordance with the requirements of title 15 United States Code
 section 1639e(a) through (i), and regulations adopted
 thereunder.

4 § -24 Mandatory reporting of violations. An appraisal 5 management company that has a reasonable basis to believe an 6 appraiser has materially failed to comply with applicable laws 7 or rules or has materially violated the Uniform Standards of 8 Professional Appraisal Practice shall refer the matter to the 9 director in conformance with applicable federal laws and 10 regulations.

11 8 -25 Prohibited conduct. (a) No employee, director, 12 officer, agent, independent contractor, or other third party 13 acting on behalf of an appraisal management company shall: 14 (1) Procure or attempt to procure a registration or 15 renewal by knowingly making a false statement, 16 submitting false information, or refusing to provide 17 complete information in response to a question in an 18 application for registration or renewal; 19 (2) Wilfully violate this chapter or rules adopted by the

director pursuant to this chapter;



20

1	(3)	Improperly influence or attempt to improperly
2		influence the development, reporting, result, or
3		review of an appraisal through intimidation, coercion,
4		extortion, bribery, or any other manner, including but
5		not limited to:
6		(A) Withholding payment for appraisal services;
7		(B) Threatening to exclude an appraiser from future
8		work or threatening to demote or terminate the
9		appraiser in order to improperly obtain a desired
10		result;
11		(C) Conditioning payment of an appraisal fee upon the
12		opinion, conclusion, or valuation to be reached;
13		or
14		(D) Requesting that an appraiser report a
15		predetermined opinion, conclusion, or valuation
16		or the desired valuation of any person or entity;
17	(4)	Alter, amend, or change an appraisal report submitted
18		by an appraiser without the appraiser's knowledge and
19		written consent;
20	(5)	Except within the first ninety days after an
21		independent appraiser is added to an appraiser panel,



;

1		remove an independent appraiser from an appraiser
2		panel without prior written notice to the appraiser;
3		provided that the prior written notice shall include
4		the following, if applicable:
5		(A) The appraiser's illegal conduct;
6		(B) The appraiser's violation of the Uniform
7		Standards of Professional Appraisal Practice,
8		this chapter, or rules adopted pursuant to this
9		chapter;
10		(C) The appraiser's improper or unprofessional
11		conduct; or
12		(D) The appraiser's substandard performance or other
13		substantive deficiencies;
14	(6)	Require an appraiser to sign any indemnification
15		agreement that would require the appraiser to defend
16		and hold harmless the appraisal management company or
17		any of its agents or employees for any liability,
18		damage, losses, or claims arising out of the services
19		performed by the appraisal management company or its
20		agents, employees, or independent contractors, and not
21		the services performed by the appraiser;



1	(7)	Prohibit lawful communications between the appraiser
2		and any other person to whom the appraiser, in the
3		appraiser's professional judgment, believes possesses
4		information that would be relevant;
5	(8)	Engage in any other act or practice that impairs or
6		attempts to impair a real estate appraiser's
7		independence, objectivity, and impartiality;
8	(9)	Fail to timely respond to any subpoena or other
9		request for information;
10	(10)	Fail to timely obey an administrative order of the
11		director or department; or
12	(11)	Fail to cooperate in any investigation.
13	(b)	Nothing in this chapter shall prevent an appraisal
14	managemen	t company from requesting an appraiser to provide
15	additiona	l information about the basis for a valuation, correct
16	objective	factual errors in an appraisal report, or consider
17	additiona	l appropriate property information.
18	S	-26 Disciplinary proceedings. The director may deny,
19	suspend,	or revoke the registration of an appraisal management
20	company;	impose a monetary penalty of an amount not to exceed
21	\$5,000 pe	r violation; issue a letter of reprimand; refuse to



issue or renew the registration of an appraisal management
 company; or take other disciplinary action against an appraisal
 management company for any one or more of the following acts or
 conditions:

5 (1) The applicant is not of a good moral character;
6 (2) The applicant has had a registration revoked or
7 suspended for cause, or surrendered in lieu of
8 disciplinary proceedings;

- 9 (3) The applicant, upon renewal of registration, would not
  10 be eligible for registration on a first application;
- 11 (4) The issuance of a registration would result in a
  12 violation of this chapter or any rules adopted
  13 pursuant to this chapter;
- 14 (5) In the conduct of affairs under the registration, the15 registrant has demonstrated incompetency,
- 16 untrustworthiness, or conduct or practices rendering 17 the registrant unfit to carry on appraisal management 18 services; made continuance in the business detrimental 19 to the public interest; or is no longer in good faith 20 carrying on appraisal management services, and for



1		this conduct is found by the director to be a source
2		of detriment, injury, or loss to the public;
3	(6)	The appraisal management company committed any act in
4		violation of this chapter;
5	(7)	The appraisal management company violated any rule
6		adopted by the department in the interest of the
7		public and consistent with this chapter;
8	(8)	The appraisal management company procured a
9		registration or renewal of registration for the
10		appraisal management company or intentionally
11		committed any other act by fraud, misrepresentation,
12		or deceit; or
13	(9)	The appraisal management company violates this
14		chapter, chapter 436B, or any rule or order of the
15		director.
16	S	-27 Fees; bond required. (a) The director may charge
17	the appra	isal management company reasonable fees to offset costs
18	of operat	ing the appraisal management company registration
19	program e	stablished pursuant to this chapter. The following
20	fees shal	l apply:

21 (1) Nonrefundable application fee...\$60;
Biennial registration fee...\$4,200; and 1 (2) 2 (3) Biennial compliance resolution fund fee...\$500. In addition, upon the issuance of a new registration and at each 3 4 renewal period, each appraisal management company shall pay a 5 special assessment fee of \$300 that shall be deposited into the 6 compliance resolution fund established pursuant to section 7 26-9(o). Fees assessed pursuant to this chapter shall be used 8 to defray costs incurred by the department in implementing this 9 chapter. 10 (b) Pursuant to section 26-9(1), the director shall 11 establish other fees relating to the administration of this 12 chapter by rule. 13 (c) Each appraisal management company applying for or 14 renewing a registration shall post with the director and 15 maintain a surety bond in the amount of \$25,000 as follows: 16 (1) The bond shall be in a form satisfactory to the 17 director; 18 (2) The bond will accrue to the program for the benefit of 19 a claimant against the registrant to secure the 20 faithful performance of the registrant's obligations 21 under applicable laws and rules and to a real estate



# S.B. NO. 2728

•

`

1		appraiser who has performed an appraisal for the
2		registrant for which the appraiser has not been paid;
3	(3)	The aggregate liability of the surety shall not exceed
4		the principal sum of the bond;
5	(4)	A party having a claim against the registrant may
6		bring suit directly on the surety bond, or the
7		director may bring suit on behalf of the party having
8		a claim against the registrant, either in one action
9		or in successive actions;
10	(5)	A claim reducing the face amount of the bond shall be
11		annually restored upon renewal of the registrant's
12		registration;
13	(6)	The bond shall remain in effect until cancellation,
14		which may occur only after ninety days' written notice
15		to the program. Cancellation shall not affect any
16	•	liability incurred or accrued during that period; and
17	(7)	Upon termination or cancellation of the bond required
18		in this subsection, a registered appraisal management
19		company shall file a replacement bond or shall
20		surrender its registration to do business in the State
21		and shall immediately cease operation as an appraisal

1 management company in the State. A registered 2 appraisal management company that voluntarily ceases 3 operations in this State shall ensure a surety bond 4 remains in place for not less than two years after the 5 registered appraisal management company ceases 6 operations.

7 § -28 Federal registry requirements. (a) The director 8 shall collect from each appraisal management company registered 9 or seeking to be registered in this State the information that 10 the Appraisal Subcommittee requires to be submitted to it by the 11 State pursuant to regulations or guidance adopted by the 12 Appraisal Subcommittee.

(b) A federally regulated appraisal management company operating in this State shall report to the director the information required to be submitted by the State to the Appraisal Subcommittee, pursuant to the Appraisal Subcommittee's policies regarding the determination of the AMC national registry fee. These reports shall include:

19 (1) A report to the director of the intent of the
20 federally regulated appraisal management company to
21 operate in this State;



#### S.B. NO. 2728

Information related to whether the appraisal 1 (2) management company is owned in whole or in part, 2 directly or indirectly, by any person who has had an 3 appraiser license or certificate refused, denied, 4 canceled, surrendered in lieu of revocation, or 5 revoked in any state for a substantive cause, as 6 determined by the Appraisal Subcommittee; and 7 If such person or persons has had such action taken on 8 (3) their appraisal license, the director shall collect 9 information related to whether the license was revoked 10 11 for a substantive cause and if it has been reinstated by the state or states in which the appraiser was 12 13 licensed. 14 S -29 **Exemption.** This chapter shall not apply to an 15 appraiser who enters an agreement with another appraiser for the performance of an appraisal that, upon completion, results in a 16

17 report signed by the appraiser who completed the appraisal and 18 the appraiser who requested completion of the appraisal."

19 SECTION 3. Section 26H-4, Hawaii Revised Statutes, is 20 amended to read as follows:



# S.B. NO. 2728

1	"§26H-4 Repeal dates for newly enacted professional and
2	vocational regulatory programs. (a) Any professional or
3	vocational regulatory program enacted after January 1, 1994, and
4	listed in this section shall be repealed as specified in this
5	section. The auditor shall perform an evaluation of the
6	program, pursuant to section 26H-5, prior to its repeal date.
7	[ <del>(b) Chapter 466L (appraisal management companies) shall</del>
8	be repealed on June 30, 2023.
9	(c) (b) Chapter 457J (midwives) shall be repealed on
10	June 30, 2025."
11	SECTION 4. Section 846-2.7, Hawaii Revised Statutes, is
12	amended by amending subsection (b) to read as follows:
13	"(b) Criminal history record checks may be conducted by:
14	(1) The department of health or its designee on operators
15	of adult foster homes for individuals with
16	developmental disabilities or developmental
17	disabilities domiciliary homes and their employees, as
18	provided by section 321-15.2;
19	(2) The department of health or its designee on
20	prospective employees, persons seeking to serve as
21	providers, or subcontractors in positions that place



# S.B. NO. 2728

1		them in direct contact with clients when providing
2		non-witnessed direct mental health or health care
3		services as provided by section 321-171.5;
4	(3)	The department of health or its designee on all
5		applicants for licensure or certification for,
6		operators for, prospective employees, adult
7		volunteers, and all adults, except adults in care, at
8		healthcare facilities as defined in section 321-15.2;
9	(4)	The department of education on employees, prospective
10		employees, and teacher trainees in any public school
11		in positions that necessitate close proximity to
12		children as provided by section 302A-601.5;
13	(5)	The counties on employees and prospective employees
14		who may be in positions that place them in close
15		proximity to children in recreation or child care
16		programs and services;
17	(6)	The county liquor commissions on applicants for liquor
18		licenses as provided by section 281-53.5;
19	(7)	The county liquor commissions on employees and
20		prospective employees involved in liquor



1		administration, law enforcement, and liquor control
2		investigations;
3	(8)	The department of human services on operators and
4		employees of child caring institutions, child placing
5		organizations, and resource family homes as provided
6		by section 346-17;
7	(9)	The department of human services on prospective
8		adoptive parents as established under section
9		346-19.7;
10	(10)	The department of human services or its designee on
11		applicants to operate child care facilities, household
12		members of the applicant, prospective employees of the
13		applicant, and new employees and household members of
14		the provider after registration or licensure as
15		provided by section 346-154, and persons subject to
16		section 346-152.5;
17	(11)	The department of human services on persons exempt
18		pursuant to section 346-152 to be eligible to provide
19		child care and receive child care subsidies as
20		provided by section 346-152.5;

(12) The department of health on operators and employees of
 home and community-based case management agencies and
 operators and other adults, except for adults in care,
 residing in community care foster family homes as
 provided by section 321-15.2;

- 6 (13) The department of human services on staff members of
  7 the Hawaii youth correctional facility as provided by
  8 section 352-5.5;
- 9 The department of human services on employees, (14) 10 prospective employees, and volunteers of contracted 11 providers and subcontractors in positions that place 12 them in close proximity to youth when providing services on behalf of the office or the Hawaii youth 13 14 correctional facility as provided by section 352D-4.3; The judiciary on employees and applicants at detention 15 (15)16 and shelter facilities as provided by section 571-34; 17 (16) The department of corrections and rehabilitation on 18 employees and prospective employees who are directly 19 involved with the treatment and care of persons 20 committed to a correctional facility as provided by 21 section 353-1.5 and the department of law enforcement



### S.B. NO. 2728

on employees and prospective employees whose duties 1 involve or may involve the exercise of police powers 2 including the power of arrest as provided by section 3 4 353C-5; The board of private detectives and guards on (17)5 applicants for private detective or private guard 6 licensure as provided by section 463-9; 7 Private schools and designated organizations on 8 (18) 9 employees and prospective employees who may be in positions that necessitate close proximity to 10 11 children; provided that private schools and designated 12 organizations receive only indications of the states 13 from which the national criminal history record 14 information was provided pursuant to section 302C-1; 15 (19) The public library system on employees and prospective 16 employees whose positions place them in close 17 proximity to children as provided by section 18 302A-601.5; 19 (20)The State or any of its branches, political 20 subdivisions, or agencies on applicants and employees 21 holding a position that has the same type of contact



# S.B. NO. 2728

1		with children, vulnerable adults, or persons committed
2		to a correctional facility as other public employees
3		who hold positions that are authorized by law to
4		require criminal history record checks as a condition
5		of employment as provided by section 78-2.7;
6	(21)	The department of health on licensed adult day care
7		center operators, employees, new employees,
8		subcontracted service providers and their employees,
9		and adult volunteers as provided by section 321-15.2;
10	(22)	The department of human services on purchase of
11		service contracted and subcontracted service providers
12		and their employees and volunteers, as provided by
13		sections 346-2.5 and 346-97;
14	(23)	The department of human services on foster grandparent
15		program, senior companion program, and respite
16		companion program participants as provided by section
17		346-97;
18	(24)	The department of human services on contracted and
19		subcontracted service providers and their current and
20		prospective employees that provide home and community-
21		based services under section 1915(c) of the Social



1		Security Act, title 42 United States Code section
2		1396n(c), or under any other applicable section or
3		sections of the Social Security Act for the purposes
4		of providing home and community-based services, as
5		provided by section 346-97;
6	(25)	The department of commerce and consumer affairs on
7		proposed directors and executive officers of a bank,
8		savings bank, savings and loan association, trust
9		company, and depository financial services loan
10		company as provided by section 412:3-201;
11	(26)	The department of commerce and consumer affairs on
12		proposed directors and executive officers of a
13		nondepository financial services loan company as
14		provided by section 412:3-301;
15	(27)	The department of commerce and consumer affairs on the
16		original chartering applicants and proposed executive
17		officers of a credit union as provided by section
18		412:10-103;
19	(28)	The department of commerce and consumer affairs on:
20		(A) Each principal of every non-corporate applicant
21		for a money transmitter license;



1		(B) Each person who upon approval of an application
2		by a corporate applicant for a money transmitter
3		license will be a principal of the licensee; and
4		(C) Each person who upon approval of an application
5		requesting approval of a proposed change in
6		control of licensee will be a principal of the
7		licensee,
8		as provided by sections 489D-9 and 489D-15;
9	(29)	The department of commerce and consumer affairs on
10		applicants for licensure and persons licensed under
11		title 24;
12	(30)	The Hawaii health systems corporation on:
13		(A) Employees;
14		(B) Applicants seeking employment;
15		(C) Current or prospective members of the corporation
16		board or regional system board; or
17		(D) Current or prospective volunteers, providers, or
18		contractors,
19		in any of the corporation's health facilities as
20		provided by section 323F-5.5;
21	(31)	The department of commerce and consumer affairs on:



1		(A) An applicant for a mortgage loan originator
2		license, or license renewal; and
3		(B) Each control person, executive officer, director,
4		general partner, and managing member of an
5		applicant for a mortgage loan originator company
6		license or license renewal,
7		as provided by chapter 454F;
8	(32)	The state public charter school commission or public
9		charter schools on employees, teacher trainees,
10		prospective employees, and prospective teacher
11		trainees in any public charter school for any position
12		that places them in close proximity to children, as
13		provided in section 302D-33;
14	(33)	The counties on prospective employees who work with
15		children, vulnerable adults, or senior citizens in
16		community-based programs;
17	(34)	The counties on prospective employees for fire
18		department positions that involve contact with
19		children or vulnerable adults;



# S.B. NO. 2728

The counties on prospective employees for emergency 1 (35) medical services positions that involve contact with 2 children or vulnerable adults; 3 The counties on prospective employees for emergency (36) 4 management positions and community volunteers whose 5 responsibilities involve planning and executing 6 homeland security measures including viewing, 7 handling, and engaging in law enforcement or 8 classified meetings and assisting vulnerable citizens 9 10 during emergencies or crises; 11 (37) The State and counties on employees, prospective employees, volunteers, and contractors whose position 12 13 responsibilities require unescorted access to secured 14 areas and equipment related to a traffic management 15 center; The State and counties on employees and prospective 16 (38) 17 employees whose positions involve the handling or use 18 of firearms for other than law enforcement purposes; 19 (39) The State and counties on current and prospective 20 systems analysts and others involved in an agency's 21 information technology operation whose position



# S.B. NO. 2728

1		responsibilities provide them with access to
2		proprietary, confidential, or sensitive information;
3	(40)	The department of commerce and consumer affairs on:
4		(A) Applicants for real estate appraiser licensure or
5		certification as provided by chapter 466K;
6		(B) Each person who owns more than ten per cent of an
7		appraisal management company who is applying for
8		registration as an appraisal management company,
9		as provided by section [ <del>466L-7;</del> ]7; and
10		(C) Each of the controlling persons of an applicant
11		for registration as an appraisal management
12		company, as provided by section [4 <del>66L-7;</del> ]7;
13	(41)	The department of health or its designee on all
14		license applicants, licensees, employees, contractors,
15		and prospective employees of medical cannabis
16		dispensaries, and individuals permitted to enter and
17		remain in medical cannabis dispensary facilities as
18		provided under sections 329D-15(a)(4) and
19		329D-16(a)(3);
20	(42)	The department of commerce and consumer affairs on
21		applicants for nurse licensure or license renewal,



1		reactivation, or restoration as provided by sections
2		457-7, 457-8, 457-8.5, and 457-9;
3	(43)	The county police departments on applicants for
4		permits to acquire firearms pursuant to section 134-2,
5		on individuals registering their firearms pursuant to
6		section 134-3, and on applicants for new or renewed
7		licenses to carry a pistol or revolver and ammunition
8		pursuant to section 134-9;
9	(44)	The department of commerce and consumer affairs on:
10		(A) Each of the controlling persons of the applicant
11		for licensure as an escrow depository, and each
12		of the officers, directors, and principals who
13		will be in charge of the escrow depository's
14		activities upon licensure; and
15		(B) Each of the controlling persons of an applicant
16		for proposed change in control of an escrow
17		depository licensee, and each of the officers,
18		directors, and principals who will be in charge
19		of the licensee's activities upon approval of the
20		application,
21		as provided by chapter 449;

2024-0493 SB SMA.docx

# S.B. NO. 2728

The department of taxation on current or prospective 1 (45) employees or contractors who have access to federal 2 tax information in order to comply with requirements 3 of federal law, regulation, or procedure, as provided 4 by section 231-1.6; 5 The department of labor and industrial relations on 6 (46) current or prospective employees or contractors who 7 have access to federal tax information in order to 8 comply with requirements of federal law, regulation, 9 10 or procedure, as provided by section 383-110; 11 (47) The department of human services on current or 12 prospective employees or contractors who have access 13 to federal tax information in order to comply with 14 requirements of federal law, regulation, or procedure, 15 and on current or prospective employees, volunteers, 16 contractors, or contractors' employees or volunteers, 17 subcontractors, or subcontractors' employees or 18 volunteers, whose position places or would place them 19 in close proximity to minors, young adults, or 20 vulnerable adults, as provided by section 346-2.5;



1 The child support enforcement agency on current or (48) prospective employees, or contractors who have access 2 to federal tax information in order to comply with 3 federal law, regulation, or procedure, as provided by 4 5 section 576D-11.5; 6 (49) The department of the attorney general on current or 7 prospective employees or employees or agents of contractors who have access to federal tax information 8 9 to comply with requirements of federal law, 10 regulation, or procedure, as provided by section 11 28 - 17;12 (50) The department of commerce and consumer affairs on 13 each control person, executive officer, director, 14 general partner, and managing member of an installment 15 loan licensee, or an applicant for an installment loan 16 license, as provided in chapter 480J; 17 The University of Hawaii on current and prospective (51) 18 employees and contractors whose duties include 19 ensuring the security of campus facilities and 20 persons; and



#### S.B. NO. 2728

(52) Any other organization, entity, or the State, its 1 branches, political subdivisions, or agencies as may 2 be authorized by state law." 3 SECTION 5. The department of commerce and consumer affairs 4 may employ necessary personnel without regard to chapter 76, 5 Hawaii Revised Statutes, to assist with the implementation and 6 7 continuing function of this Act. SECTION 6. There is appropriated out of the compliance 8 9 resolution fund established pursuant to section 26-9(0), Hawaii 10 Revised Statutes, the sum of \$ or so much thereof as 11 may be necessary for fiscal year 2024-2025 to implement the 12 appraisal management company registration program. 13 The sum appropriated shall be expended by the department of 14 commerce and consumer affairs for the purposes of this Act. 15 SECTION 7. The provisions of this Act shall be enforced to 16 the extent they are not held to conflict with any federal law. 17 If any provision of this Act is held in conflict with any 18 federal law, this Act in its entirety, shall be invalid. 19 SECTION 8. Statutory material to be repealed is bracketed 20 and stricken. New statutory material is underscored.



-

SECTION 9. This Act shall take effect on January 1, 2025; 1 provided that section 6 of this Act shall take effect on July 1, 2 3 2024.

INTRODUCED BY: Canol Julianage



#### Report Title:

Appraisal Management Companies; Registration; Real Property; Appropriation

#### Description:

Reestablishes the Appraisal Management Company Registration Program within the Department of Commerce and Consumer Affairs to conform with the minimum standards of the Appraisal Management Companies Final Rule and federal Dodd-Frank Wall Street Reform and Consumer Protection Act. Reestablishes registration requirements, standards, and penalties for violations. Makes an appropriation from the Compliance Resolution Fund.

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.

