H.R. NO. 100

HOUSE RESOLUTION

URGING THE DEPARTMENT OF COMMERCE AND CONSUMER AFFAIRS, IN COLLABORATION WITH THE DEPARTMENT OF THE ATTORNEY GENERAL, TO INVESTIGATE AND REGULATE THE SALE OF TICKETS TO LIVE ENTERTAINMENT EVENTS UNDER ITS AUTHORITY TO PROTECT CONSUMERS AGAINST UNFAIR OR DECEPTIVE ACTS OR PRACTICES IN THE CONDUCT OF ANY COMMERCE.

WHEREAS, the ticket-purchasing process for popular live 1 entertainment events is frustrating for consumers in the State; 2 and 3 4 WHEREAS, event tickets for popular live entertainment 5 6 events are distributed through one of three channels: holds, 7 pre-sales, and general public sales; and 8 9 WHEREAS, tickets placed on hold are those reserved for a variety of industry insiders, including the venue operator, 10 artists, promoters, agents, marketing departments, record 11 labels, media outlets, high-profile guests, or friends and 12 family; and 13 14 WHEREAS, pre-sales are the sale of tickets to non-public 15 groups, such as persons who are holders of certain credit cards 16 or members of the artist's fan club; and 17 18 19 WHEREAS, there have been a number of live entertainment events in the State where the number of tickets made available 20 to the general public has been significantly reduced due to 21 22 event tickets being placed on hold or sold through pre-sales: 23 For Earth, Wind and Fire's 2017 concert at the Neal S. 24 (1) 25 Blaisdell Arena, eighty-two percent of tickets were held or sold through pre-sales; 26 27



H.R. NO. 100

(2) For Mariah Carey's 2017 concert at the Neal S. 1 Blaisdell Arena, ninety-three percent of tickets were 2 held or sold through pre-sales; and 3 4 For Janet Jackson's 2016 concert at the Neal S. 5 (3) Blaisdell Arena, ninety-two percent of tickets were 6 held or sold through pre-sales; and 7 8 WHEREAS, the total cost for an event ticket is typically 9 not disclosed until the end of the ticket-purchasing process, 10 further adding to the frustration of consumers; and 11 12 WHEREAS, popular live entertainment events attract 13 secondary market profiteers who exacerbate the frustration of 14 the ticket-purchasing process to the detriment of ordinary 15 consumers by competing with consumers for the limited event 16 17 tickets; and 18 19 WHEREAS, modern technology has made it substantially easier for secondary market profiteers to engage in ticket scalping, 20 with some profiteers using computer programs to circumvent 21 security measures or other technological control or access to 22 23 purchase many tickets; and 24 25 WHEREAS, the federal Better Online Ticket Sales Act of 2016, also referred to as the BOTS Act of 2016, deems the use of 26 such program as an unfair or deceptive act or practice under 27 federal law; and 28 29 WHEREAS, state law prohibits unfair or deceptive acts or 30 practices in the conduct of any commerce and authorizes the 31 Attorney General and Director of the Office of Consumer 32 Protection to enforce the prohibition; now, therefore, 33 34 35 BE IT RESOLVED by the House of Representatives of the Thirty-second Legislature of the State of Hawaii, Regular 36 Session of 2024, that the Department of Commerce and Consumer 37 Affairs, in collaboration with the Department of the Attorney 38 39 General, is urged to investigate and regulate the sale of tickets to live entertainment events under its authority to 40 41 protect consumers against unfair or deceptive acts or practices in the conduct of any commerce; and 42



Page 2

7 8

H.R. NO. 100

BE IT FURTHER RESOLVED that certified copies of this Resolution be transmitted to the Director of Commerce and Consumer Affairs, Attorney General, and Executive Director of the Office of Consumer Protection.

OFFERED BY:

The.U

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