

**THE THIRTIETH LEGISLATURE
APPLICATION FOR GRANTS
CHAPTER 42F, HAWAII REVISED STATUTES**

Type of Grant Request:

Operating Capital

Legal Name of Requesting Organization or Individual: Dba:

KIMOKEO FOUNDATION

KIMOKEO FOUNDATION

Amount of State Funds Requested: \$ 500,000.00

Brief Description of Request (Please attach word document to back of page if extra space is needed):

Kimokeo Foundation requests \$500,000 to support the down payment of a 2.723 acre property in Māliko, Maui, Hawai'i which will be created into Ke Ala Kupuna Hawaiian Cultural Education Center. The purpose of this center will be to offer a variety of Hawaiian cultural educational programs and resources for Maui's various public communities which will help fulfill Kimokeo Foundation's mission to preserve and perpetuate the Hawaiian culture, its traditions, practices, language, and Maui community's health and environment through education programs which benefit the people of Hawai'i.

Amount of Other Funds Available:

State: \$ _____
Federal: \$ _____
County: \$ _____
Private/Other: \$ 150,000.00

Total amount of State Grants Received in the Past 5 Fiscal Years:

\$ 50,000.00

Unrestricted Assets:

\$ 22,170.39

New Service (Presently Does Not Exist): Existing Service (Presently in Operation):

Type of Business Entity:

- 501(C)(3) Non Profit Corporation
 Other Non Profit
 Other

Mailing Address:

95 Mahalani St., Ste. 12

City: Wailuku State: HI Zip: 96793

Contact Person for Matters Involving this Application

Name:
Joylynn Paman

Title:
Executive Director

Email:
joy@kimokeofoundation.org

Phone:
(808) 446-3030

Federal Tax ID#:

State Tax ID#



Authorized Signature

Executive Director

Name and Title

January 18, 2024

Date Signed

Application Submittal Checklist

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

- 1) Hawaii Compliance Express Certificate (If the Applicant is an Organization)
- 2) Declaration Statement
- 3) Verify that grant shall be used for a public purpose
- 4) Background and Summary
- 5) Service Summary and Outcomes
- 6) Budget
 - a) Budget request by source of funds ([Link](#))
 - b) Personnel salaries and wages ([Link](#))
 - c) Equipment and motor vehicles ([Link](#))
 - d) Capital project details ([Link](#))
 - e) Government contracts, grants, and grants in aid ([Link](#))
- 7) Experience and Capability
- 8) Personnel: Project Organization and Staffing



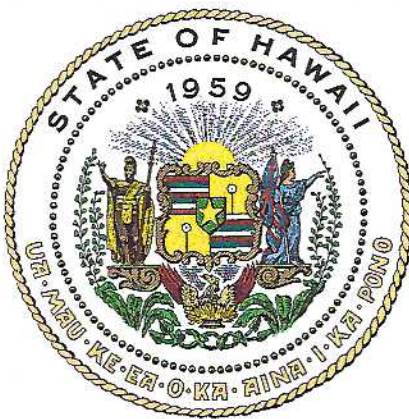
JOYLYNN PAMAN, EXECUTIVE DIRECTOR

JANUARY 18, 2024

AUTHORIZED SIGNATURE

PRINT NAME AND TITLE

DATE



Department of Commerce and Consumer Affairs

CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

KIMOKEO FOUNDATION

was incorporated under the laws of Hawaii on 09/23/2015 ; that it is an existing nonprofit corporation; and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporations Act, regulating domestic nonprofit corporations.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: January 07, 2024

Director of Commerce and Consumer Affairs

**DECLARATION STATEMENT OF
APPLICANTS FOR GRANTS PURSUANT TO
CHAPTER 42F, HAWAII REVISIED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

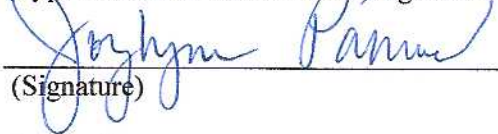
- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided; and
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.
- 4) The use of grant-in-aid funding complies with all provisions of the Constitution of the State of Hawaii (for example, pursuant to Article X, section 1, of the Constitution, the State cannot provide "... public funds ... for the support or benefit of any sectarian or nonsectarian private educational institution...").

Pursuant to Section 42F-103, Hawaii Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

KIMOKEO FOUNDATION

(Typed Name of Individual or Organization)



(Signature)

January 18, 2024

(Date)

Joylynn Paman

(Typed Name)

Executive Director

(Title)

Kimokeo Foundation

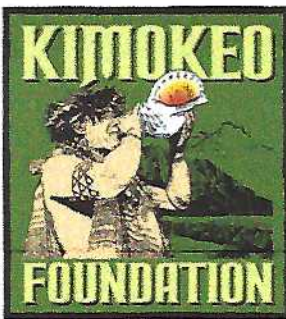
95 Mahalani St., Ste. #12

Wailuku, Hawai'i 96793

(808) 446-3030

www.kimokeofoundation.org

info@kimokeofoundation.org



**CERTIFICATION OF PUBLIC PURPOSE
APPLICANTS FOR GRANTS PURSUANT TO
CHAPTER 42F-102, HAWAI'I REVISED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

1) The applicant meets and will comply with all of the following standards for the application of grants pursuant to Section 42F-102, Hawai'i Revised Statutes:

- (1) The name of the requesting organization or individual;
- (2) The public purpose for the grant;
- (3) The services to be supported by the grant;
- (4) The target group; and
- (5) The cost of the grant and the budget. [L 1997, c 190, pt of §3; am L 2014, c 96, §6]

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Kimokeo Foundation

(Typed Name of Individual or Organization)

Joylynn Paman

(Signature)

January 18, 2024

(Date)

Joylynn J. M. Paman

(Typed Name)

Executive Director

(Title)

The mission of Kimokeo Foundation is to preserve and perpetuate the Native Hawaiian culture, its traditions, practices and language, Maui's environment and community's health through educational programs which benefit the people of Hawai'i.



Application for Grants

If any item is not applicable to the request, the applicant should enter "not applicable".

I. Certification – Please attach immediately after cover page

1. Certificate of Good Standing (If the Applicant is an Organization)

Kimokeo Foundation's Certificate of Good Standing, dated January 7, 2024 is attached as Attachment A.

2. Declaration Statement

Kimokeo Foundation's Declaration Statement is attached as Attachment B.

3. Public Purpose

Kimokeo Foundation's Public Purpose statement is attached as Attachment C.

II. Background and Summary

1. Brief Background Description

Founded in 2015 by Native Hawaiian Kimokeo Kapahulehua, the Kimokeo Foundation is a 501(c)(3) nonprofit organization located on Maui. Its mission is to preserve and perpetuate the Hawaiian culture, its traditions, practices, language, and Maui community's health and environment through education programs which benefit the people of Hawai'i.

One of the many ways that the Kimokeo Foundation has been fulfilling its mission is by building relationships and partnerships with all of Maui's Hawaiian immersion schools and immersion community members over the past eight years. Past beneficiaries include: Nā Pūnana Leo O Maui, Lahaina, and Hāna; Nā Kula Kaiapuni o Maui ma Pā'ia, Kalama, Kekaulike, Hāna and Lahaina; Nā Leo Kāko'o O Maui; Nā Leo Kalele; and Ke Kula 'O Pi'ilani.

Kimokeo Foundation's most recent education achievement was made in the fall of 2023 in response to the Maui wildfires disaster of August 8, 2023. Kimokeo Foundation provided a collective total of \$145,435 of direct financial support to Pūnana Leo O Lahaina, Kula Kaiapuni O Maui ma Lahaina, and Nā Leo Kalele, to assist the Lahaina Hawaiian immersion community as they began picking up the pieces of recovering from the devastation. This sum also included financial support distributed to two Central Maui Hawaiian immersion schools who took in displaced Lahaina Hawaiian immersion students.



Aligning with Kimokeo Foundation's mission statement of preserving and perpetuating the Hawaiian culture through education, the nonprofit firmly believes that in order for people to connect with our indigenous culture, they need to be connected to our land. Therefore, it has been an important endeavor for Kimokeo Foundation to find a parcel of land that can serve this purpose.

In late 2021, Kimokeo Foundation was offered an exclusive opportunity to purchase a 2.723 acre parcel of agricultural land in Mālika, Maui for the purpose of conducting Hawaiian cultural education programs. This led to an annual lease which enabled Kimokeo Foundation to move forth with its own cultural programming. Since then, Kimokeo Foundation has been campaigning to raise funds for a down payment to secure the purchase of this property that has an appraised market value of \$1.3M. (Appraisal information available upon request.)

Throughout 2022, the Foundation conceptualized how the property could be best used for the stated purpose and began formulating the basic framework of Ke Ala Kupuna Hawaiian Cultural Education Center. The Foundation offered an out-of-school Hawaiian cultural education program for Hawaiian immersion students as they learned cultural practices from authentic Hawaiian cultural practitioners. The property also housed Hawaiian cultural practitioners from outer islands on a monthly basis to enable them to conduct their practices with Maui's Hawaiian communities and provided valuable cultural resources for local hālau for their cultural practices.

Kimokeo Foundation has leased the property for two years. During this time, the nonprofit has had limited capabilities of growing its programming and conducting property improvements as a lessee. In order to create Ke Ala Kupuna Hawaiian Cultural Education Center and provide cultural education programs for the public on a long-term scale, Kimokeo Foundation needs to secure permanent ownership of the site. The Foundation has already placed \$100,000 towards the down payment. Kimokeo Foundation has worked out a payment plan with the current owner that enables the Foundation to own the land immediately by providing a total down payment of \$650,000 by October 31, 2024 and pay off the remaining balance over the next twelve to fifteen years. Therefore, Kimokeo Foundation is seeking financial support of \$500,000 from the State Legislature to contribute towards this down payment. The remaining \$50,000 will be acquired through other secured sources of income in 2024.

Acquisition of this property will allow Kimokeo Foundation to develop and implement a long-term master plan for Ke Ala Kupuna and provide innovative education programs centered around the Hawaiian culture, offer more opportunities for the public to explore and engage with nature from a Hawaiian cultural lens, offer a site for West Maui wildfire victims to connect with the land and secure Kimokeo Foundation's efforts to become a sustainable nonprofit organization.



2. Goals and Objectives

The overall goal of purchasing the property is to create Ke Ala Kupuna Hawaiian Cultural Education Center so that the Hawaiian culture can be perpetuated through education programs for the benefit of the public. This learning center is meant to inspire participants to learn and engage in Hawaiian cultural practices, traditions and language by creating an outdoor environment that immerses learners in the Hawaiian culture and language. In the long-term, the center will include Hawaiian gardens, a traditional Hawaiian hale (house), ti leaf farm, indoor/outdoor classrooms, commercial kitchen, parking, and other features that will be defined by the nonprofit and community during its master planning phase.

In order to achieve this goal of creating Ke Ala Kupuna Hawaiian Cultural Center, Kimokeo Foundation's grant request's objective is to provide a total down payment of \$650,000 by October 31, 2024 to secure the purchase of 1995 Hāna Highway, Ha'ikū, HI 96708 (TMK: (2)2-5-004-029-0000).

3. Public Purpose and Need

The purchase of the property will enable Kimokeo Foundation to create Ke Ala Kupuna Hawaiian Cultural Education Center. Through engaging experiences, Ke Ala Kupuna will strengthen the public's understanding and awareness of the Hawaiian culture, language and natural environment. This will then increase learners' connection and respect for the Hawaiian culture and our land. Ultimately, leading to the Kimokeo Foundation's role in the preservation and perpetuation of Hawai'i's indigenous culture through education for the benefit of the people of Hawai'i.

As a result of our relationship built with victims of the Maui wildfires disaster, including the West Maui Hawaiian immersion community, we have identified that the development of Ke Ala Kupuna can also provide a safe place for healing on physical, mental, emotional, and spiritual levels, as well as reconnect them with nature and the Hawaiian culture.

In the *Final Report of the House of Representatives Lahaina Wildfire Interim Working Groups* (Dec. 2023), the Schools Working Group identified several findings for West Maui education and their needs. Amongst those listed in Finding 2: Learning Options for Displaced Department of Education Students, bullet 2A states that "Learning hubs in West Maui, which provide a structured learning environment, are operated by DOE employees, and provide services for students with special needs and students from Kaiapuni (Hawaiian immersion) schools."

Kimokeo Foundation has a track record of assisting West Maui fire victims, particularly the Hawaiian immersion students, with the reorganization of their



education programming. Ke Ala Kupuna will be offered to West Maui Hawaiian immersion schools as well as all other immersion schools on Maui as an alternate learning hub for field trips, family gatherings and possibly mentoring and workforce development programs.

4. Target Population Description

In order to perpetuate the Hawaiian culture, Kimokeo Foundation plans to take a multi-generational approach and target Maui's youth and their families with a special emphasis on primarily serving Maui's Hawaiian immersion community. It is estimated that with approximately 1,015 Hawaiian immersion students currently enrolled throughout Maui in the 2023-2024 school year, an additional 2,000+ family members are also represented. Approximately 175 of these students are from West Maui's Hawaiian immersion program. Kimokeo Foundation has identified youth and their families as a main target population because their learning experiences can help build and strengthen family bonds.

In addition, Ke Ala Kupuna will target Maui's general public and visitor industry. According to the Maui County Data Book (2020), Maui's population was 144,444. State of Hawai'i's Dept. of Business, Economic Development & Tourism reported that 228,803 visitors arrived on Maui in November 2022. These populations are extremely large and Kimokeo Foundation plans to target a small portion of them through in-person Hawaiian and environmental classes and tours offered in the future at Ke Ala Kupuna. Kimokeo Foundation will be able to make a larger impact on this large community by taking its programming directly into the community and offer learning experiences at satellite locations on Maui. The majority will also be served through outreach education resources such as online videos, social media posts, websites, Hawaiian word of the day subscriptions, online audio books, etc.

5. Geographic Coverage

The property to be purchased is located at 1995 Hāna Hwy, Ha'ikū, HI 96708. Its TMK is (2) 2-5-004-029-0000. The 2.723 acre parcel is situated on the island of Maui, within the moku of Hāmākualoa, along the ma kai section of the ahupua'a of Ha'ikū. It is in State Senatorial District 7 and State House of Representatives District 13.



TMK is (2) 2-5-004-029-0000



III. Service Summary and Outcomes

1. Scope of Work, Tasks and Responsibilities Description

Goal: After acquiring ownership of the parcel, Kimokeo Foundation will create Ke Ala Kupuna Hawaiian Cultural Education Center so that the Hawaiian culture can be perpetuated through education programs for the benefit of the people of Hawai'i.

Objective: By October 31, 2024, provide a total down payment of \$650,000 to secure the purchase of 1995 Hāna Highway, Ha'ikū, HI 96708 (TMK: (2)2-5-004-029-0000).

Kimokeo Foundation's Board President, Executive Director and Land Acquisition Team will work together to complete the purchase of the property in Māliko. In 2021, Kimokeo Foundation began the process of purchasing the property. The Land Acquisition Team was established and a total of \$100,000 has been raised and put into escrow thus far. This team will continue to work diligently with the current land owner and his real estate agent to carry out the transaction and submit the remaining down payment amount. Once the down payment total of \$650,000 is in escrow, the landowner has agreed to turn the title over to Kimokeo Foundation and be the bank for Kimokeo Foundation over the period of twelve to fifteen years, allowing the nonprofit to raise the remaining 50% of the real estate's market value over an extended amount of time.

2. Projected Annual Timeline

Quarter 1 (July – September 2024):

- Grant-In-Aid and additional campaign funding received from State Legislature and other funders
- Real estate sales transaction moves forth by Land Acquisition Team

Quarter 2 (October - December 2024):

- Down payment transaction completed and property title transferred to Kimokeo Foundation

Quarters 3 and 4 (January – June 2025):

- Ke Ala Kupuna Hawaiian Cultural Education Center Master Plan Development



3. **Quality Assurance and Evaluation Plan**

In 2021, Kimokeo Foundation secured a Land Acquisition Team comprised of successful professionals who have extensive experience in completing real estate transactions. This team of professionals (two real estate agents and an attorney) assures that the transfer of title is completed efficiently and accurately.

Fidelity National Title & Escrow of Hawai'i, Inc. is being used to facilitate the sale, manage escrow and evaluate the transaction. By using this third neutral party who is an expert in real estate closing procedures and the issuance of title insurance, Fidelity National Title will provide technical experience and knowledge and will keep track of all the transaction details to assure accurate closing of the sale. Also, the market value of the property was assessed in June 2022 by a contracted appraiser. The final determination of the value of the sale was compared to the market value listed in the appraisal report.

The Board President and Executive Director will monitor the progress of the transaction and will assist the Land Acquisition Team by participating in meetings and being readily available as needed.

4. **Measures of Effectiveness**

Quality assurance and evaluation for the proposed Capital Improvement Project will be accomplished by tracking success in achieving the project's objective, meeting budgets and timelines. The Board President will have the ultimate responsibility for the success of the project and the Executive Director will assist him in the execution of the project.

| Performance Indicators | Measures of Effectiveness |
|---------------------------------------|---|
| Dollar amount raised for down payment | \$650,000 placed into escrow |
| Title transfer document | Certified title transfer document to Kimokeo Foundation |



IV. Financial

Budget

1. Budget Forms

Please refer to the following completed budget form attachments:

- a. Budget Form A: Budget Request by Source of Funds
- b. Budget Form B: Personnel Salaries and Wages
- c. Budget Form C: Equipment and Motor Vehicles
- d. Budget Form D: Capital Project Details
- e. Budget Form E: Government Contracts, Grants, and Grants in Aid

2. Anticipated Quarterly Funding Requests for Fiscal Year 2025

| Quarter 1 | Quarter 2 | Quarter 3 | Quarter 4 | Total Grant |
|-----------|-----------|-----------|-----------|-------------|
| \$500,000 | | | | \$500,000 |

3. List of All Other Sources of Funding in Fiscal Year 2025

- Property Income = \$50,000

4. List of All State and Federal Tax Credits Granted Within the Prior Three Years

Kimokeo Foundation has not been granted nor plans to apply for any state and federal tax credits within the prior three years or in the future.

5. List of All Government Contracts, Grants, and Grants in Aid Granted within the Prior Three Years or Receiving for Fiscal Year 2025

No government funding has been awarded in the prior three years for *capital* funding. The following lists government funding received for *program* funding only.

| Funder | Type | Purpose | Amount | Time |
|---------------------------------------|---------|---------|-----------|--------|
| National Endowment for the Humanities | Federal | Program | \$50,000 | FY2022 |
| National Endowment for the Humanities | Federal | Program | \$12,600 | FY2023 |
| County of Maui | County | Program | \$450,000 | FY2023 |

6. Balance of Unrestricted Current Assets

Unrestricted current assets as of December 31, 2023 was \$22,170.39.



V. Experience and Capability

1. Necessary Skills and Experience

Necessary Skills and Experience

Kimokeo Foundation has worked with a Land Acquisition Team since 2019 to carry out the detailed process of purchasing the property. The professional team consists of two local Maui realtors from Sotheby's International Realty and a local attorney at law.

Ms. Wendy Rice Peterson is an award-winning realtor and was the most productive realtor for Island Sotheby's International Realty in 2016, has been noted to be a part of the top 3 percent of realtors on Maui and has been in the Top 100 Realtors in the state several times. She is a local Maui girl who has been in the real estate industry for over 18 years. Her task for real estate sale management is shared with realtor, Mr. Jamie Woodburn. Mr. Woodburn specializes in the Upcountry Maui market but is equally well acquainted and adept at representing the entire island of Maui. He is a reputable and reliable source capable of assisting buyers in determining which part of Maui will best meet their personal needs and preferences.

Attorney Keri C. Mehling, LLC has engaged in complex litigation, real estate and business transactions for the past twenty years in Hawai'i representing business owners, associations, developers, and sellers and buyers of commercial and residential properties. Having started her legal career doing only litigation, Attorney Mehling offers a unique perspective in handling both business creation and buy or sell transactions involving entities, assets, and real property. Attorney Mehling has successfully completed many multi-million dollar transactions involving businesses, restaurants, commercial properties, and high-end residences. She also acts as general counsel for many condominium and community association clients, assisting boards and property managers with compliance, contract review and preparation for board and annual meetings.

All members of the Land Acquisition Team are long-time friends of Kimokeo Foundation's President who will provide honest feedback and are committed to looking after Kimokeo Foundation's best interests throughout the purchase process.

Verifiable Experience

Below is verifiable experience of related projects or contracts for the most recent three years that are pertinent to this request.

| | |
|-----------|--|
| Company | Fidelity National Title & Escrow of Hawaii, Inc. |
| Type | Escrow Account |
| ID Number | 72105219-WG |
| Timeframe | 2021 to Present |



| | |
|-----------|----------------------------------|
| Company | Mojgan Scheidler, LLC, Appraiser |
| Type | Appraisal Report |
| ID Number | File # Haiku-Hana-1995 |
| Timeframe | June 2002 |

2. Facilities

The proposed capital purchase is 2.723 acres located in Māliko, Maui, Hawai'i at 1995 Hāna Highway, Ha'ikū, HI 96708 (Photo 1). The TMK number is (2) 2-5-004-029-0000. A majority of the property is used for agricultural purposes with a large ti leaf farm and various Hawaiian and edible plants planted throughout (Photos 2 to 4). The main building (Photo 5) is a residential three bedroom home (1,116 sq. ft.) with a kitchen, 1.5 baths and the current residence of the Property Manager. The farm building (Photo 6) which also serves as classroom space (944 sq. ft.) has two storage rooms and two full size bathrooms with covered patio areas. A storage shed (210 sq. ft.) is located at the back of the property with two small storage rooms and hand wash station.

A well was installed in summer 2019 and a professional water quality report was completed in fall 2022 stating the quality of the water is potable. A large water tank serves as a backup water catchment system. A septic sewer system is also present.

In June 2022, a professional appraisal was completed, verifying the real market value of the property. The sale is private, fee simple, and Kimoqueo Foundation, with leadership from its Land Acquisition Team, has done its due diligence by completing a site inspection and receiving confirmation that the property has a clear title. A dirt driveway provides access throughout the property and is used as an easement by neighbors located ma uka of the property.



Photo 1. Aerial and general property boundaries.



Photo 2. Ti leaf farm with 14,000 ti plants.



Photo 3. Hawaiian landscape.



Photo 4. Mature Hawaiian trees on property.



Photo 5. Property Manager's residence.



Photo 6. Farm building and classroom space.



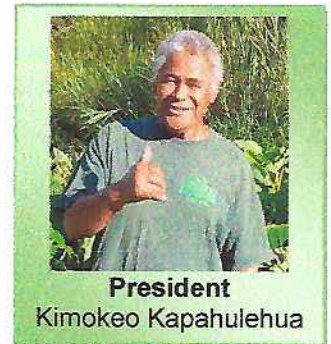
VI. Personnel: Project Organization and Staffing

1. Proposed Staffing, Staff Qualifications, Supervision and Training

The proposed capital project will be overseen by Kimokeo Foundation's President and will be regularly managed by the Executive Director. The President and Executive Director will work together with the contracted Land Acquisition Team, consisting of two realtors and an attorney, to successfully carry out this project.

President: Mr. Kimokeo Kapahulehua

As Board President, Mr. Kapahulehua has a responsibility to oversee the overall direction of Kimokeo Foundation. He is the nonprofit's founder and has provided the vision for what Kimokeo Foundation has evolved into today, eight years after its incorporation in 2015. He has been the key factor in Kimokeo Foundation receiving this unique exclusive opportunity to make this capital purchase because of his close relationship with the current landowners who have extreme admiration and confidence in his abilities to perpetuate the Hawaiian culture through educating Maui's next generation. Mr. Kapahulehua has numerous personal and professional experiences working with members of the Land Acquisition Team who are close confidants and offer their honest expert opinions and guidance in professional matters such as this.



Executive Director: Mrs. Joylynn Paman

The Executive Director, Mrs. Joylynn Paman, began with Kimokeo Foundation in 2015 as a board member and has served this staff role since September 2019. She has been involved with several Maui nonprofits since 1998, has served on various Hawaiian boards and is a leader in Maui's Hawaiian immersion community. As Executive Director, she is the key management leader of Kimokeo Foundation. She is responsible for overseeing the daily operations, programs, grant and fiscal management, fundraising, marketing, donor recruitment and community outreach. She has successfully administered over 30 private and government grants throughout her career and currently, collectively manages over \$2.8M in federal, county and local grants through her work with Kimokeo Foundation and volunteer work with other Hawaiian nonprofits.



Her position reports directly to the Board of Directors. Her role in the proposed capital project will be to assist the President and provide information to the Land Acquisition Team for the transaction to go through. She will also be responsible for safeguarding sensitive legal documents.



2. Organization Chart

Kimokeo Foundation's Organization Chart can be found at Attachment D.

3. Compensation

Executive Director annual compensation is \$72,800.

No other compensations are distributed.

VII. Other

1. Litigation

Kimokeo Foundation does not have any current or pending litigation.

2. Licensure or Accreditation

No licensure or accreditation is necessary for this capital request.

3. Private Educational Institutions

As defined in Article X, Section 1, of the State Constitution, Kimokeo Foundation is not considered a private educational institution. Therefore, Question VII.3 is not applicable.

4. Future Sustainability Plan

As a Native Hawaiian led nonprofit organization, there is priceless value in being able to achieve Kimokeo Foundation's vision of a lasting legacy where the Native Hawaiian culture, language, people and environment are preserved and perpetuated for generations. What grounds Hawai'i's unique culture and people together is 'āina - the land that feeds.

By receiving the proposed capital request, this will greatly propel Kimokeo Foundation's position to secure the site permanently, enable the Foundation to plan its future through master planning and thus, ensure the implementation of educational programming at Ke Ala Kupuna Hawaiian Cultural Education Center.

The current plan for financially sustaining the property after fiscal year 2024-25 is through revenue generated from renting the property for facility use, ti leaf farm income (historically has generated at least \$3,000 monthly), private donations and program income.



Kimokeo Foundation will be grateful for any financial support from the State Legislature. If Kimokeo Foundation receives the full request of \$500,000, it will not need to seek further funding from the State Legislature for this specific purpose. The remaining down payment amount will be obtained through facility rental income throughout 2024 and the \$100,000 currently in escrow. However, if only a partial amount of the request is funded, then Kimokeo Foundation will continue to seek other funding sources including funds raised on the property through facility rentals and programming.

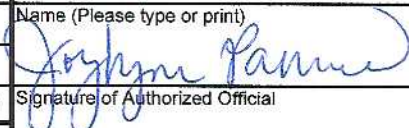
If State Legislature funding is not received in the future, then additional donations, grants, facility rental income and revenue generated by the ti leaf farm will provide steady income over time ensuring financial sustainability.

If Kimokeo Foundation does not reach its goal by October 31st, then the land owner will not renew our current annual lease and we will need to immediately vacate the property and cancel all programming. The land owner will then put the property on the market and the opportunity to use this land for the perpetuation of the Hawaiian culture within our community will be lost.

BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2024 to June 30, 2025

Applicant: KIMOKEO FOUNDATION

| BUDGET CATEGORIES | Total State Funds Requested (a) | Total Federal Funds Requested (b) | Total County Funds Requested (c) | Total Private/Other Funds Requested (d) |
|---|------------------------------------|--|-------------------------------------|--|
| A. PERSONNEL COST | | | | |
| 1. Salaries | | | | |
| 2. Payroll Taxes & Assessments | | | | |
| 3. Fringe Benefits | | | | |
| TOTAL PERSONNEL COST | | | | |
| B. OTHER CURRENT EXPENSES | | | | |
| 1. Airfare, Inter-Island | | | | |
| 2. Insurance | | | | |
| 3. Lease/Rental of Equipment | | | | |
| 4. Lease/Rental of Space | | | | |
| 5. Staff Training | | | | |
| 6. Supplies | | | | |
| 7. Telecommunication | | | | |
| 8. Utilities | | | | |
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| 19 | | | | |
| 20 | | | | |
| TOTAL OTHER CURRENT EXPENSES | | | | |
| C. EQUIPMENT PURCHASES | | | | |
| D. MOTOR VEHICLE PURCHASES | | | | |
| E. CAPITAL | 500,000 | 0 | 0 | 150,000 |
| TOTAL (A+B+C+D+E) | 500,000 | | | |
| SOURCES OF FUNDING | | Budget Prepared By: | | |
| (a) Total State Funds Requested | 500,000 | Joylynn Paman | (808) 446-3030 | |
| (b) Total Federal Funds Requested | | Name (Please type or print) | | Phone |
| (c) Total County Funds Requested | |  | | 45,309 |
| (d) Total Private/Other Funds Requested | 150,000 | Signature of Authorized Official | | Date |
| TOTAL BUDGET | 650,000 | Joylynn Paman Executive Director | | |
| | | Name and Title (Please type or print) | | |

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2024 to June 30, 2025

Applicant: KIMOKEO FOUNDATION

| POSITION TITLE | FULL TIME EQUIVALENT | ANNUAL SALARY A | % OF TIME ALLOCATED TO GRANT REQUEST B | TOTAL STATE FUNDS REQUESTED (A x B) |
|--------------------------------|----------------------|-----------------|--|-------------------------------------|
| NOT APPLICABLE | | | | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| | | | | \$ - |
| TOTAL: | | | | |
| JUSTIFICATION/COMMENTS: | | | | |
| | | | | |

BUDGET FORM B

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2024 to June 30, 2025

Applicant: KIMOKEO FOUNDATION

| DESCRIPTION EQUIPMENT | NO. OF ITEMS | COST PER ITEM | TOTAL COST | TOTAL BUDGETED |
|--------------------------------|-----------------|------------------|---------------|-------------------|
| NOT APPLICABLE | | | \$ - | |
| | | | \$ - | |
| | | | \$ - | |
| | | | \$ - | |
| | | | \$ - | |
| TOTAL: | | | | |
| JUSTIFICATION/COMMENTS: | | | | |

| DESCRIPTION OF MOTOR VEHICLE | NO. OF VEHICLES | COST PER VEHICLE | TOTAL COST | TOTAL BUDGETED |
|---------------------------------|--------------------|---------------------|---------------|-------------------|
| NOT APPLICABLE | | | \$ - | |
| | | | \$ - | |
| | | | \$ - | |
| | | | \$ - | |
| | | | \$ - | |
| TOTAL: | | | | |
| JUSTIFICATION/COMMENTS: | | | | |

BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2024 to June 30, 2025

Applicant: KIMOKEO FOUNDATION

| FUNDING AMOUNT REQUESTED | | | | | | |
|---|--|---------------|-----------------------|----------------------------------|--------------------------------------|---------------|
| TOTAL PROJECT COST | ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS | | STATE FUNDS REQUESTED | OTHER SOURCES OF FUNDS REQUESTED | FUNDING REQUIRED IN SUCCEEDING YEARS | |
| | FY: 2022-2023 | FY: 2023-2024 | FY:2024-2025 | FY:2024-2025 | FY:2025-2026 | FY:2026-2027 |
| PLANS | | | | | | |
| LAND ACQUISITION | 50000 | 50000 | 500000 | 50000 | 72000 | 72000 |
| DESIGN | | | | | | |
| CONSTRUCTION | | | | | | |
| EQUIPMENT | | | | | | |
| TOTAL: | 50,000 | 50,000 | 500,000 | 50,000 | 72,000 | 72,000 |
| JUSTIFICATION/COMMENTS: Kimokeo Foundation has already raised and placed \$100,000 in escrow and is requesting \$500,000 from the State to support the down payment in FY2024. The remaining \$50,000 in FY2024 will be received from secured donations and income generated by the property and programs. The succeeding years will consist of monthly mortgage payments to address the remaining purchase balance. | | | | | | |

BUDGET FORM D

GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

Applicant: KIMOKEO FOUNDATION

Contracts Total: 562,600

| | CONTRACT DESCRIPTION | EFFECTIVE DATES | AGENCY | GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/ Maui County) | CONTRACT VALUE |
|----|---|------------------------|---|--|-----------------------|
| 1 | Kula Agriculture Park Produce Wash Station | 5/18/23 - 5/17/24 | Dept. of Agriculture | Maui County | 450,000 |
| 2 | GIA Grant 2023 | 7/1/23 - 6/30/24 | State Legislature | State | 50,000 |
| 3 | National Endowment for the Humanities - Program Funding | 3/1/22 - 2/28/23 | Association of Tribal Archives, Libraries and Museums | Federal | 50,000 |
| 4 | National Endowment for the Humanities - Program Funding | 3/15/23 - 7/31/23 | Association of Tribal Archives, Libraries and Museums | Federal | 12,600 |
| 5 | | | | | |
| 6 | | | | | |
| 7 | | | | | |
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Kimokeo Foundation Organization Chart

Board of Directors



President
Kimokeo Kapahulehua



Vice President
Nāpua Aloy



Treasurer
Michael Phillips



Secretary
Nancy La Joy



Director
Nāmomi McCorriston



Director
Brian Walsh



Director/Hawaiian Cultural Advisor
Kahu Lyons Naone

Staff, Contractors and Partners



Executive Director
Joylynn Paman

