THE THIRTIETH LEGISLATURE APPLICATION FOR GRANTS

CHAPTER 42F, HAWAII REVISED STATUTES

| Type of G | rant Request: | | |
|--|--|--|--------------------|
| Legal Name of Requesting Organization or Individua Hale Makua Health Services | l: Dba: | | |
| Amount of State Funds Requ | uested: \$ <u>3,500,000</u> | | |
| Brief Description of Request (Please attach word document State Grant-in-Aid funds will support Phase I planning, de management services and all related costs of Hale Makua one-story 39,360 sf state-of-the-art rehabilitation center in health, social service and workforce development needs of | sign, entitlements, civil site w a's one-story rehabilitation cel Kahului will accommodate 4 | ork, infrastruct nter. Once con 6 patient beds | ture, construction |
| Amount of Other Funds Available: State: \$\frac{0}{3,000,000}\$ | Total amount of State 0 Fiscal Years: \$790,000 | Grants Receiv | ved in the Past 5 |
| County: \$\frac{0}{4,500,000} Private/Other: \$\frac{4,500,000}{4,500,000} | Unrestricted Assets: \$\frac{6,419,900}{} | | |
| New Service (Presently Does Not Exist): | Existing Service (P | resently in (| Operation): |
| Type of Business Entity: 501(C)(3) Non Profit Corporation Other Non Profit Other | Mailing Address: 472 Kaulana Street City: Kahului | State: HI | Zip: 96732 |
| Contact Person for Matters Involving this Applica | ation | | |
| Name: Wesley Lo | Title: Chief Executive Office | er | |
| Email: WesL@halemakua.org | Phone: (808) 871-9217 | | |
| Federal Tax ID#: | State Tax ID# | | |
| Wesley I o | Chief Executive Office | r Jar | nuary 11, 2024 |

Authorized Signature Name and Title Date Signed

Application Submittal Checklist

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

| 1) Hawaii Compliance Express Certificate (If the Applicant is an Organization) |
|--|
| 2) Declaration Statement |
| 3) Verify that grant shall be used for a public purpose |
| 4) Background and Summary |
| 5) Service Summary and Outcomes |
| 6) Budget a) Budget request by source of funds (Link) b) Personnel salaries and wages (Link) c) Equipment and motor vehicles (Link) d) Capital project details (Link) e) Government contracts, grants, and grants in aid (Link) |
| 7) Experience and Capability |
| 8) Personnel: Project Organization and Staffing |
| |

WESLEY LO, CHIEF EXECUTIVE OFFICER

 $\texttt{january}\ 11,2024$

DRIZED SIGNATURE PRINT NAME AND TITLE

DATE



STATE OF HAWAII STATE PROCUREMENT OFFICE

CERTIFICATE OF VENDOR COMPLIANCE

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs (DCCA).

Vendor Name: Hale Makua Health Services

Issue Date: 01/10/2024

Status: Compliant

Hawaii Tax#:

New Hawaii Tax#:

FEIN/SSN#: XX-XXX0460 UI#: XXXXXX0020

DCCA FILE#:

Status of Compliance for this Vendor on issue date:

| Form | Department(s) | Status | |
|-------|---|-----------|--|
| A-6 | Hawaii Department of Taxation | Compliant | |
| 8821 | Internal Revenue Service | Compliant | |
| COGS | Hawaii Department of Commerce & Consumer Affairs | Exempt | |
| LIR27 | Hawaii Department of Labor & Industrial Relations | Compliant | |

Status Legend:

| Status | Description |
|---------------|---|
| Exempt | The entity is exempt from this requirement |
| Compliant | The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance |
| Pending | A status determination has not yet been made |
| Submitted | The entity has applied for the certificate but it is awaiting approval |
| Not Compliant | The entity is not in compliance with the requirement and should contact the issuing agency for more information |

DECLARATION STATEMENT OF APPLICANTS FOR GRANTS PURSUANT TO CHAPTER 42F, HAWAI'I REVISED STATUTES

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided; and
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.
- 4) The use of grant-in-aid funding complies with all provisions of the Constitution of the State of Hawaii (for example, pursuant to Article X, section 1, of the Constitution, the State cannot provide "... public funds ... for the support or benefit of any sectarian or nonsectarian private educational institution...").

Pursuant to Section 42F-103, Hawai'i Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

| Hale Makua Health Services | |
|--|-------------------------|
| (Typed Name of Individual or Organization) | |
| /475 N | January 11, 2024 |
| (Signature) | (Date) |
| Wesley Lo | Chief Executive Officer |
| (Typed Name) | (Title) |
| | |

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Application for Grants

If any item is not applicable to the request, the applicant should enter "not applicable".

I. Certification – Please attach immediately after cover page

1. Hawaii Compliance Express Certificate (If the Applicant is an Organization)

If the applicant is an organization, the applicant shall submit one (1) copy of a Hawaii Compliance Express Certificate from the Comptroller of the Department of Accounting and General Services that is dated no earlier than December 1, 2023.

See attached Certificate of Vendor Compliance.

2. Declaration Statement

The applicant shall submit a declaration statement affirming its compliance with <u>Section 42F-103</u>, Hawaii Revised Statutes.

See attached Declaration Statement.

3. Public Purpose

The applicant shall specify whether the grant will be used for a public purpose pursuant to Section 42F-102. Hawaii Revised Statutes.

If awarded the State Grant-in-Aid, the grant would be used for a public purpose as stated in **Section II**. **Background and Summary**. Funds would support Phase I planning, design, entitlements, civil site work, infrastructure, construction management services and all related costs of Hale Makua's one-story rehabilitation center. Once constructed, the new one-story 39,360 square foot state-of-the-art rehabilitation center will feature patient beds, kitchen, laundry and administrative services. The addition of this building will enable Hale Makua to eventually consolidate operations of the Wailuku and Kahului campuses for greater efficiency to support the health, social services and workforce development needs of Maui's growing kupuna population.

II. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

1. A brief description of the applicant's background;

Hale Makua Health Services is a private, non-profit 501(c)(3) corporation, initially established in 1946 to provide a residence for elders lacking care and financial means. Today, Hale Makua is one of Maui's largest non-government employers, boasting over 450 staff members who deliver post-acute care annually to more than 1,000 individuals from Maui County. The organization's continuum of healthcare programs encompasses two nursing homes and rehab centers specializing in both in and out-patient physical, occupational, and speech therapies. Additionally, Hale Makua operates a home health care agency, an adult day health center, and an adult residential care home.

2. The goals and objectives related to the request;

The overall goal of Hale Makua's new rehabilitation center is to ensure there are adequate long-term care beds on Maui to keep pace with the rapidly changing healthcare environment, particularly as there are no other "major providers" of post-acute healthcare services on Maui.

As part of this shovel-ready construction project, Hale Makua anticipates accomplishing the following major objectives:

- Provide much-needed long-term bed capacity to provide for our rapidly aging population.
- Improve our capacity in the post-acute care space to allow for us to take higher acuity patients (in our rehabilitation beds) from the hospital to decompress the overcrowded hospital system in Maui County.
- Use this new center as a key component in "redesigning our healthcare delivery system" that will focus more on rehabilitation and wellness rather than the current "sick care system". This new development will provide for outpatient services, as well as allow Hale Makua to expand its home and community-based services in the "community where people live".

In collaboration with Hale Makua's new relationships with the education system, we will continue expanding our workforce development efforts to allow entry level workers to enter our "earn and learn" programs that will provide a career ladder to a living wage (i.e. our current CNA to LPN Bridge program). This will ultimately provide for diversification of our economy through the development of a more robust healthcare system, which is more "recession proof" than our current tourism-based economy.

3. The public purpose and need to be served;

Hale Makua Health Services is the largest provider of long-term care services in Maui County, currently providing nearly 80% of the long-term care beds in our county. Hale Makua currently operates out of two campuses; our Wailuku campus, which consists of 90 long term care beds and 22 care home beds which was built in 1965 (approximately 58 years old), and our Kahului campus, which consists of 254 long term care/rehabilitation beds. which was built in 1978.

According to the U.S. Census, more than one-fifth of the nation's population will be 65 years or older by 2030. AARP Hawaii reveals that in less than 10 years, long-term care systems will face overwhelming demand for services as baby boomers turn 80. In only 6 years, seniors over age 65 will represent 20% of Maui's population (35,337 people), compared to only 5.88% of Maui's population over 65 in the 70s. This issue will be exacerbated by an income decline in populations earning between \$50,000 - \$75,000, thereby increasing the demand for lower cost services.

According to the 2020 Health Care Utilization Reports by the State Health Planning & Development Agency, Maui County had the highest long-term care bed utilization in the state at 84.9%. This is a clear indication of the demand for increased long-term care services in Maui County.¹ Even despite the devastating COVID-19 pandemic in 2020, bed utilization in Maui County rose from 84.15% in 2019, contrary to trends statewide and across the nation.

In 2020, there were also 491 waitlisted patients in Maui County accounting for 13,219 patient days.² Patients on the waitlist, meaning individuals who no longer need acute care but remain in an acute bed due to the absence of a long-term care bed, cannot be discharged from the hospital. Consequently, they still receive care and services from the acute care facility. The cost for the provision of waitlisted care and services significantly exceeds the cost at a long-term care facility.³ In some cases, the acute care facility is never paid despite provision of the care and services. Based on the 2020 data, an average of 36 patients per day were waiting to be discharged to a long-term care facility across Maui County. Access to additional long-term care, expanded home health, and care management services will help alleviate some of the waitlist patient days.

There is currently a ratio of 14 long-term care beds per 1000 aged 65 and over. This is far below the national average of 34 beds per 1000⁴ and further indicates the need for long-term care beds. Based on the national average, Maui County presently faces a deficit of 658 beds, while the State as a whole experiences a shortage of 4,883 beds. Compared to the statewide average, there is currently a shortage of 67 beds for Maui County.

This project will create an additional 46 + bed as well as enable Hale Makua to take higher acuity patients to decompress the hospital as well as provide a transformation of the Healthcare Delivery system to focus on Rehabilitation and wellness.

¹ State of Hawaii, State Health Planning & Development Agency, Health Care Utilization Reports (2020 Data), Table 5: Licensed Long-Term Care Bed Utilization, 2020. health.hawaii.gov%2Fshpda%2Ffiles%2F2021%2F10%2F2020UR-Table-5-Licensed-Long-Term-Care-Bed-Utilization.pdf

² State of Hawaii, State Health Planning & Development Agency, Health Care Utilization Reports (2020 Data), Table 5: Licensed Long-Term Care Bed Utilization, 2020. health.hawaii.gov%2Fshpda%2Ffiles%2F2021%2F10%2F2020UR-Table-5-Licensed-Long-Term-Care-Bed-Utilization.pdf

³ Hawaii Free Press (2014). Waitlisted patients cost Hawaii Hospitals \$62.7M. http://www.hawaiifreepress.com/Articles-Main/ID/12814/Waitlisted-patients-cost-Hawaii-Hospitals-627M

⁴ National Center for Health Statistics, Vital and Health Statistics, February 2019, Series 3, Number 43.

A major component of this project will be to ultimately grow the health care and social services workforce to meet Maui's aging population and other community needs. Hale Makua Health Services has implemented a nursing workforce development initiative that addresses the current shortage of Licensed Practical Nurses (LPNs), as well as certified nursing assistants (CNAs) and Registered Nurses (RN) in anticipation of the growing need for a healthcare workforce able to support Maui's aging population. The Hale Makua nursing workforce development program includes Nurse Aide Training and Apprenticeship Programs, an LPN Pathway in partnership with the University of Hawaii Maui College, and LPN and RN Residency Programs.

4. Describe the target population to be served; and

This capital project will serve Maui's kupuna, prioritizing those impacted by the wildfires. This project will also expand Maui's healthcare workforce development from within local communities to meet the growing needs of our vulnerable elderly population.

5. Describe the geographic coverage.

This project will serve residents from all geographic locations in Maui County as well as visitors to our county as needed for short term rehabilitation needs.

III. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities;

In 2022, the Maui County Council approved the fee simple conveyance of a 2.8-acre parcel to Hale Makua for development of a new rehabilitation center. State Grant-in-Aid funds will be used toward Phase I planning, design, entitlements, civil site work, infrastructure, construction management services and all related costs of Hale Makua's one-story rehabilitation center. Once constructed, the one-story, 39,360 sf state-of-the-art rehabilitation center will feature 46 patient beds, kitchen, laundry and administrative services.

2. Provide a projected annual timeline for accomplishing the results or outcomes of the service:

Phase I Construction is slated to commence in mid-2025 and take approximately 12 months to complete.

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

Hale Makua will track performance based on monthly reports accompanying contractor payment requests, with major milestones established throughout the construction process. The construction project manager will be responsible for periodic job inspections and for monitoring the punch list and close out.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

Hale Makua will report progress of Phase I construction to the State on a quarterly basis.

IV. Financial

Budget

- 1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
 - a. Budget request by source of funds (Link)
 - b. Personnel salaries and wages (Link)
 - c. Equipment and motor vehicles (Link)
 - d. Capital project details (Link)
 - e. Government contracts, grants, and grants in aid (Link)

See attached Budget Forms.

2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2025.

| Quarter 1 | Quarter 2 | Quarter 3 | Quarter 4 | Total Grant |
|-----------|-----------|-----------|-----------|-------------|
| \$875,000 | \$875,000 | \$875,000 | \$875,000 | \$3,500,000 |

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2025.

To date, \$7.5M has been committed to Phase I. A \$3.5M State Grant-in-Aid award will complete funding for Phase I of this CIP project.

4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

Not Applicable

5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2025 for program funding.

| Funding Source | <u>Amount</u> |
|------------------------------------|---------------|
| DHHC – Physician Services | \$200,000 |
| OED – Eldercare Pathways | \$47,000 |
| OED – Workforce Development | \$13,000 |
| State GIA – Home Health | \$450,000 |
| ARPA for Workforce Development | \$2,500,000 |
| State of GIA – Medical Respite GIA | \$140,000 |

6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2023.

The balance of Hale Makua's unrestricted current assets is \$6,419,900 as of December 31, 2023.

V. Experience and Capability

1. Necessary Skills and Experience

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

Hale Makua is well equipped and staffed with over 450 employees to provide healthcare services for the frail elderly and disabled. The organization has been providing care for the elderly in the Maui community for the past 78 years since 1946.

Hale Makua owns and operates two of the three skilled nursing facilities on Maui. Its nursing homes and rehab centers are both located in Central Maui. In addition, Hale Makua has operated a CHAP accredited home health care agency that provides home-bound individuals with skilled nursing and therapy for over 46 years, a state licensed Adult Day Health (ADH) program for over 26 years, and most recently opened a state licensed adult residential care home in 2013. In the past year, we served over 750 individuals and discharged over 50% of these individuals back into their own homes.

We also served approximately 400 individuals through our home health program, and 75 kupuna through our licensed ADH, the only ADH program on island.

Hale Makua has been working for the past six years with Maui Memorial Medical Center and Kula Hospital to address the current and future needs of Maui's aging population. As a result, Hale Makua has improved local capacity and coordination of care, allowed the organizations to work collaboratively to tackle other challenges in the current healthcare delivery system, as well as explored strategies to strengthen the continuum of care from acute to the post-acute settings on Maui while actively managing the waitlist.

For many years Hale Makua has worked with Maui Economic Opportunity to provide transportation for nursing home residents and homebound clients. Because of this collaboration, long-term care residents can access dialysis three times per week, and community-dwelling clients receive transportation from their homes to the ADH in Kahului.

Hale Makua has been collaborating with the University of Hawaii Maui College for the past nine years to create a Licensed Practical Nurse (LPN) program that provides onsite clinical training at Hale Makua. The goal of the training is to create an LPN nursing tract for students, which will hopefully help alleviate the organization's shortage of LPNs. We are now beginning our seventh cohort of LPN students and have expanded our Nursing Workforce Development program to include LPN and RN residencies.

2. Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

Hale Makua operates two nursing homes that include rehab services, one in Kahului, Maui with 254 beds and the other in Wailuku with 90 beds. These nursing home beds comprise nearly 80% of all long-term care beds on Maui. Home Health by Hale Makua occupies 2,000 square feet of the Wailuku location.

VI. Personnel: Project Organization and Staffing

1. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

In addition to 77 years of experience running nursing homes on Maui, Hale Makua has a team of highly qualified staff who will be responsible for implementing this request.

- CEO Wesley Lo will be responsible for providing oversight for this project. With over 19 years of experience in the healthcare industry on Maui, Wesley most recently served as the CEO of Maui Memorial Medical Center and led the transition of the public hospital to a partnership with Kaiser Permanente.
- CFO Suanne Morikuni will be responsible for managing the financial aspects of the project, including oversight of financial assessments, billing and fiscal reporting; and will be responsible for quarterly reports to the State. She has over 20 years of business and finance experience in the healthcare sector.
- With over 15 years of experience, Administrative Director Traci Nunokawa will
 provide administrative support for the implementation and oversight of this
 project to ensure it runs smoothly.

2. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

See attached Organization Chart.

3. Compensation

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, <u>not employee name.</u>

Administrator – Kahului \$175,000 Administrative Director \$164,520 Administrator – Wailuku \$164,545

VII. Other

1. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

Not Applicable

2. Licensure or Accreditation

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

Both Hale Makua Health Services' nursing homes in Kahului and Wailuku are federally and state licensed and surveyed for licensure and compliance with federal and state long-term care facility regulations annually.

3. Private Educational Institutions

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see <u>Article X, Section</u> 1, of the State Constitution for the relevance of this question.

Not Applicable

4. Future Sustainability Plan

The applicant shall provide a plan for sustaining after fiscal year 2024-25 the activity funded by the grant if the grant of this application is:

- (a) Received by the applicant for fiscal year 2024-25, but
- (b) Not received by the applicant thereafter.

A \$3.5 million grant from State GIA will complete funding for this capital improvement project. Once Phase I construction is fully funded, there will be no additional need for funding for this phase in subsequent years.

BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2024 to June 30, 2025

Applicant: Hale Makua Health Services

| В | UDGET | Total State | Total Federal | Total County | Total Private/Other |
|----------|---|-----------------|-------------------------|---------------|---------------------|
| | ATEGORIES | Funds Requested | | | Funds Requested |
| | | (a) | (b) | (c) | (d) |
| Α. | PERSONNEL COST | | | | |
| | 1. Salaries | \$0 | \$0 | \$0 | \$0 |
| | Payroll Taxes & Assessments | \$0 | \$0 | \$0 | \$0 |
| | Fringe Benefits | \$0 | \$0 | \$0 | \$0 |
| <u> </u> | TOTAL PERSONNEL COST | \$0 | \$0 | \$0 | \$0 |
| B. | OTHER CURRENT EXPENSES | | | | |
| | Airfare, Inter-Island | \$0 | \$0 | \$0 | \$0 |
| ı | 2. Insurance | \$0 | \$0 | \$0 | \$0 |
| ı | Lease/Rental of Equipment | \$0 | \$0 | \$0 | \$0 |
| ı | Lease/Rental of Space | \$0 | \$0 | \$0 | \$0 |
| ı | 5. Staff Training | \$0 | \$0 | \$0 | \$0 |
| ı | 6. Supplies | \$0 | \$0 | \$0 | \$0 |
| Ī | 7. Telecommunication | \$0 | \$0 | \$0 | \$0 |
| ı | 8. Utilities | \$0 | \$0 | \$0 | \$0 |
| ı | 9 | | | | |
| ı | 10 | | | | |
| ı | 11 | | | | |
| ı | 12 13 | | | | |
| ı | 14 | | | | |
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| ı | 17 | | | | |
| ı | 18 | | | | |
| ı | 19 | | | | |
| ı | 20 | | | | |
| ı | | | | | |
| | TOTAL OTHER CURRENT EXPENSES | \$0 | \$0 | \$0 | \$0 |
| C. | EQUIPMENT PURCHASES | \$0 | \$0 | \$0 | \$0 |
| D. | MOTOR VEHICLE PURCHASES | \$0 | \$0 | \$0 | \$0 |
| E. | CAPITAL (includes Planning & Design) | \$3,500,000 | \$0 | \$0 | \$0 |
| ТО | TAL (A+B+C+D+E) | \$3,500,000 | \$0 | \$0 | \$0 |
| Г | - | | Budget Prepared | By: | |
| ۰۵ | NIBOTO OF FUNDING | | Dudget Flepaled | Dy. | |
| 150 | URCES OF FUNDING | | | | |
| Ī | (a) Total State Funds Requested | \$3,500,000 | | | 808-791-4485 |
| Ī | (b) Total Federal Funds Requested | \$0 | Name (Please type or p | orint) | Phone |
| Ī | (c) Total County Funds Requested | \$0 | 145 h | | January 11, 2024 |
| 1 | (d) Total Private/Other Funds Requested | \$0 | Signature of Authorized | l Official | Date |
| | · | | Wesley Lo, Chief Exec | utive Officer | |
| TO | TAL BUDGET | \$3,500,000 | Name and Title (Please | | • |
| ľ | THE DODGET | ψ5,500,000 | Traine and True (Fiedst | gpe or print) | |
| | | | | | |

Note: To date, \$7.5 million has been committed toward the estimated Phase I \$11M budget.

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES Period: July 1, 2024 to June 30, 2025

Applicant: Hale Makua Health Services

| POSITION TITLE | FULL TIME EQUIVALENT | ANNUAL SALARY A | % OF TIME ALLOCATED TO GRANT REQUEST B | TOTAL STATE FUNDS REQUESTED (A x B) |
|-------------------------|-------------------------|--------------------|---|--|
| Not Applicable | | | | \$ |
| | | | | \$ |
| | | | | · \$ |
| | | | | \$ |
| | | | | - \$ |
| | | | | \$ |
| | | | | · • |
| | | | | \$ |
| | | | | \$ |
| | | | | - \$ |
| | | | | \$ |
| | | | | \$ |
| | | | | - \$ |
| | | | | \$ |
| TOTAL: | | | | |
| JUSTIFICATION/COMMENTS: | | | | |
| | | | | |

Application for Grants

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2024 to June 30, 2025

Applicant: Hale Makua Health Services

| | _ | | | |
|-------------------------|--------|----------|-------|----------|
| DESCRIPTION | NO. OF | COST PER | TOTAL | TOTAL |
| EQUIPMENT | ITEMS | ITEM | COST | BUDGETED |
| Not Applicable | | | - \$ | |
| | | | - \$ | |
| | | | - \$ | |
| | | | - \$ | |
| | | | - \$ | |
| TOTAL: | | | | |
| JUSTIFICATION/COMMENTS: | | | | |
| | | | | |

| DESCRIPTION | NO. OF | COST PER | TOTAL | TOTAL |
|-------------------------|----------|----------|-------|----------|
| OF MOTOR VEHICLE | VEHICLES | VEHICLE | COST | BUDGETED |
| Not Applicable | | | - \$ | |
| | | | - \$ | |
| | | | - \$ | |
| | | | - \$ | |
| | | | \$ | |
| TOTAL: | | | | |
| JUSTIFICATION/COMMENTS: | | | | |
| | | | | |
| | | | | |

Application for Grants

BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2024 to June 30, 2025

Applicant: Hale Makua Health Services

| TOTAL PROJECT COST ALL SOURCES OF FUNDS STATE FUNDS TOTAL PROJECT COST FY: 2022-2023 FY: 2023-2024 FY:2024-2025 LAND ACQUISITION FY: 2022-2023 FY: 2023-2024 FY:2024-2025 PLANNING & DESIGN \$250,000 CONSTRUCTION \$7,500,000 \$3,250,000 EQUIPMENT \$7,500,000 \$3,250,000 | FUNDING AMOUNT REQUESTED | |
|--|--------------------------|--------------------------------------|
| IGN | | FUNDING REQUIRED IN SUCCEEDING YEARS |
| IGN \$7,500,000 \$3 | Н | FY:2025-2026 FY:2026-2027 |
| IGN \$7,500,000 \$3 | | |
| \$7,500,000 | \$250,000 | |
| EQUIPMENT | 0,000 \$3,250,000 | |
| | | |
| TOTAL: \$7,500,000 \$3,500,000 | 0,000 \$3,500,000 | |

JUSTIFICATION/COMMENTS: State GIA Funds would support Phase I planning, design, entitlements, civil site work, infrastructure, construction management services and all related costs of Hale Makua's one-story rehabilitation center.

GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

\$3,350,000

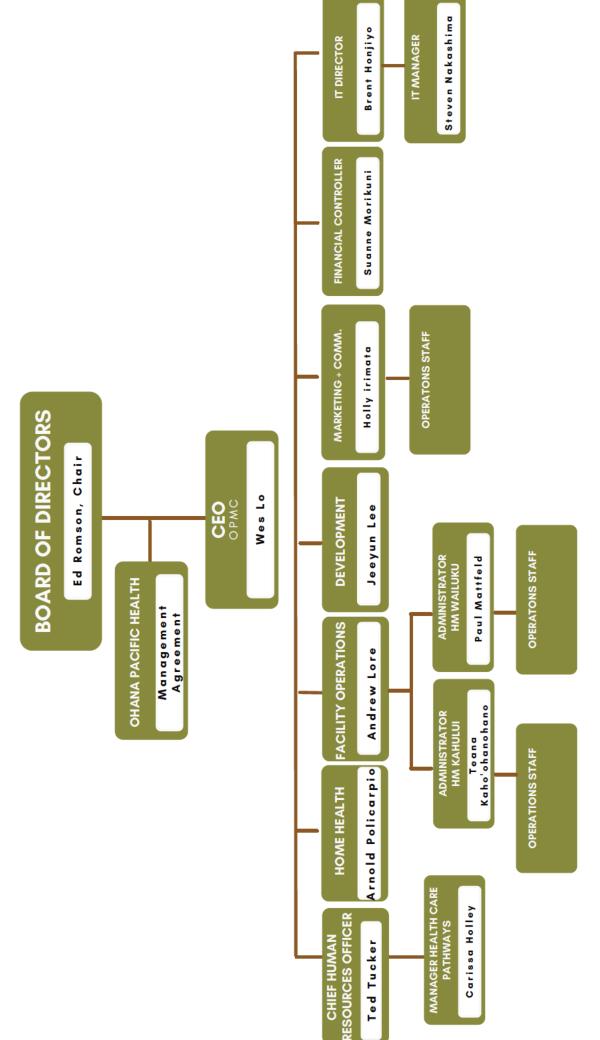
Contracts Total:

Applicant: Hale Makua Health Services

| | NOITGIGOSSU TOAGTNOO | A TANG DATES | N C | GOVERNMENT | CONTRACT |
|----|--------------------------------|-------------------|-----------------|---|----------------|
| | | | | (U.S./State/Hawall/ Honolulu/ Kauai/ Maui County) | VALUE |
| _ | Physician Services | 07/01/20-06/30/23 | DHHC | Maui County | \$200,000.00 |
| 4 | Eldercare Pathways | 8/14/23-6/30-24 | OED | Maui County | \$47,000.00 |
| 2 | Workforce Development | 1/25/23-1/24/24 | OED | Maui County | \$13,000.00 |
| 7 | Home Health | 12/20/22-12/29/24 | OCS | State of Hawaii | \$450,000.00 |
| ∞ | ARPA for Workforce Development | 6/1/22-5/31/24 | Office of Mayor | Federal/County | \$2,500,000.00 |
| 10 | Medical Respite GIA | Pending 2024-2025 | Pending GIA | State of Hawaii | \$140,000.00 |
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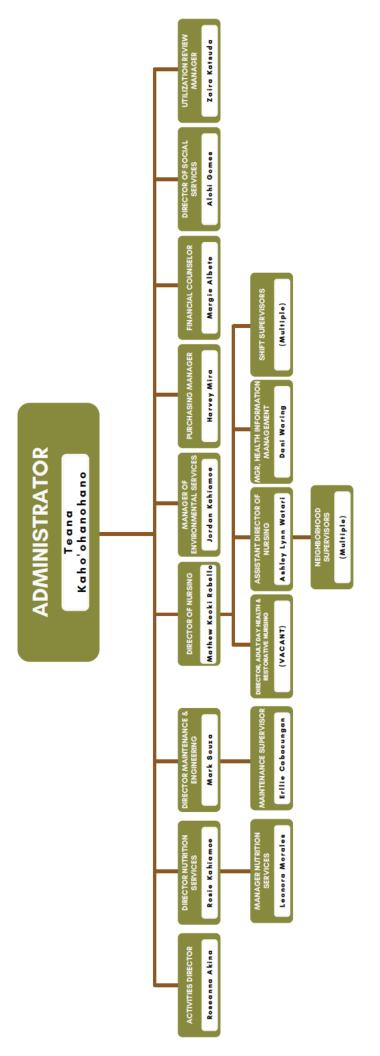


ORGANIZATIONAL CHART





ORGANIZATIONAL CHART - HALE MAKUA KAHULUI





ORGANIZATIONAL CHART - HALE MAKUA WAILUKU

