# THE THIRTIETH LEGISLATURE **APPLICATION FOR GRANTS CHAPTER 42F, HAWAII REVISED STATUTES**

Type of Gra	ant Request:		
Operating	Capital		
Legal Name of Requesting Organization or Individual: Hale Halawai 'Ohana O Hanalei	Dba:		
Amount of State Funds Reque	ested: \$_100,000.00		
Brief Description of Request (Please attach word document The public purpose of this Operating Grant is vital for sustai Cross Emergency Shelter, weekly Farmers' Market, Keiki A programs are integral components of our community focuse well-being to the public we serve.	ning and enhancing our ongo fterschool Enrichment Progra	ing initiatives, m, and Facility	y Rentals. These
Amount of Other Funds Available:State:\$	Total amount of State Gra Fiscal Years: <u>\$</u> 0 Unrestricted Assets: <u>\$</u> 226,428.89	ants Receive	d in the Past 5
New Service (Presently Does Not Exist):	Existing Service (Pre	esently in Op	peration):
Type of Business Entity: 501(C)(3) Non Profit Corporation Other Non Profit Other	Mailing Address: PO Box 822 City: Hanalei	State: HI	Zip: 96714
Contact Person for Matters Involving this Applicati	on		
Name: Kati Conant	Title: Executive Director		
Email: kconant@halehalawai.org	Phone: 808-826-1011		
Federal Tax ID#:	State Tax ID#		

Kati Conant

Kati Conant, Executive Director

Date Signed



#### STATE OF HAWAII STATE PROCUREMENT OFFICE

# **CERTIFICATE OF VENDOR COMPLIANCE**

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs (DCCA).

# Vendor Name: HALE HALAWAI OHANA O'HANALEI

# DBA/Trade Name: HALE HALAWAI 'OHANA O HANALEI

- Issue Date: 01/17/2024
- Status:CompliantHawaii Tax#:Image: CompliantNew Hawaii Tax#:Image: Compliant
- FEIN/SSN#:
   XX-XXX4903

   UI#:
   XXXXX6147

   DCCA FILE#:
   91734

Status of Compliance for this Vendor on issue date:

Form	Department(s)	Status
A-6	Hawaii Department of Taxation	Compliant
8821	Internal Revenue Service	Compliant
COGS	Hawaii Department of Commerce & Consumer Affairs	Exempt
LIR27	Hawaii Department of Labor & Industrial Relations	Compliant

#### Status Legend:

Status	Description
Exempt	The entity is exempt from this requirement
Compliant	The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance
Pending	A status determination has not yet been made
Submitted	The entity has applied for the certificate but it is awaiting approval
Not Compliant	The entity is not in compliance with the requirement and should contact the issuing agency for more information

# **Application Submittal Checklist**

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

$\bowtie$	1) Hawaii Compliance Express Certificate (If the Applicant is an Organization)
$\square$	2) Declaration Statement
$\square$	3) Verify that grant shall be used for a public purpose
$\square$	4) Background and Summary
$\square$	5) Service Summary and Outcomes
	<ul> <li>6) Budget</li> <li>a) Budget request by source of funds (<u>Link</u>)</li> <li>b) Personnel salaries and wages (<u>Link</u>)</li> </ul>

- c) Equipment and motor vehicles (Link)
- d) Capital project details (Link)
- e) Government contracts, grants, and grants in aid (Link)
- 7) Experience and Capability
- 8) Personnel: Project Organization and Staffing

Kati Conant

KATI CONANT, EXECUTIVE DIRECTOR

01/18/2024

AUTHORIZED SIGNATURE

PRINT NAME AND TITLE

Date

# Application for Grants

If any item is not applicable to the request, the applicant should enter "not applicable".

# I. Certification – Please attach immediately after cover page

- 1. Hawaii Compliance Express Certificate (If the Applicant is an Organization)
  - Attached
- 2. Declaration Statement
  - Attached

# 3. Public Purpose

- 1. Hale Halawai 'Ohana O Hanalei
- 2. The public purpose of this operational grant is vital for sustaining and enhancing our ongoing initiatives, namely our weekly Farmers' Market, Keiki Afterschool Enrichment Program, and Facility Rentals. These programs are integral components of our community focused efforts, each contributing uniquely to the enrichment and well-being to the public we serve.
- 3. <u>Farmers' Market</u> The grant will contribute to the operational funding of our market, which operates as a community hub to connect local farmers and artisans with residents. This support ensures the ongoing success of the market, providing a platform for local producers to showcase their goods, fostering sustainable agriculture, and offering the community access to fresh, locally sourced products.

<u>Keiki Afterschool Enrichment Program (KAEP)</u> - The grant will bolster the Keiki Program, an afterschool enrichment initiative designed to provide educational, cultural, and recreational activities for children aged 6-12. Funding will support the program's sustainability and growth, allowing for a diverse range of activities from arts and crafts to STEM learning to Hawaiiana sessions, contributing to the holistic development of our participants.

**Facility Rentals** - The grant will support the operational costs associated with facility rentals, ensuring the availability and accessibility of our spaces island-wide. This service brings our community together and contributes to the vibrancy of our residents.

# II. Background and Summary

# 1. A brief description of the applicant's background;

Hale Halawai 'Ohana O Hanalei is a grass roots 501(c)(3) organization founded by community members in 1993. Established out of a need for a gathering place on the North Shore, Hale Halawai 'Ohana O Hanalei became the first privately funded community center in the state of Hawai'i. Our name translates to, "A house for the coming together of the extended family of Hanalei."

Our mission is to create and sustain a gathering place for cultural education and for community engagement and actions to support social, civic and recreation events that perpetuate the value of aloha and the betterment of our community.

Locally referred to as Hanalei's Cultural Community Center, our center serves as a venue for a variety of services, classes, programs, events, an emergency Red Cross shelter during weather events, an administrator for sub-grants to mitigate flooding, Hawaiian cultural programs and much more. Our programs are dedicated to preserving traditional Hawaiian culture and promoting the Aloha Spirit. Hale Halawai 'Ohana O Hanalei is dedicated to celebrating and increasing the resources of the people.

#### 2. The goals and objectives related to the request;

**Goal:** Within the next twelve months, increase community engagement by 20% and participation in Hale Halawai's three key initiatives: Farmers' Market, Keiki Afterschool Enrichment Program, and Facility Rentals.

**Objective:** Increase community participation and awareness in our three key initiatives by implementing targeted promotional campaigns and community outreach strategies. Achieve increase in attendance and engagement across our three initiatives within the next fiscal year.

#### 3. The public purpose and need to be served;

Hale Halawai actively contributes to the overall well-being of the community, supporting economic empowerment, educational and cultural enrichment, and fosters a sense of community among residents, enhancing the quality of life for those it serves.

Through our three key initiatives, Hale Halawai serves the public by addressing critical needs within the community. Our weekly Farmers' Market serves as an incubator for local farmers and artists, which fosters economic growth and sustainability. KAEP contributes to the educational and cultural development of children, ensuring a supportive environment for learning and growth Finally, our Facility Rentals, doubling as an emergency shelter in times of crisis, provide adaptable spaces ideal for a wide array of community events. This not only supports social cohesion but also encourages active community engagement.

#### 4. Describe the target population to be served; and

This target population serves the local communities residing on the North Shore of Kaua'i. Our programs, including the Farmers' Market and KAEP are tailored to meet the needs and interests of residents ages 5 to 99+.

#### 5. Describe the geographic coverage.

Our Farmers' Market and Keiki Program play an important role in serving the North Shore community, stretching from Anahola to Hā'ena. Our Facility Rentals service extends beyond the North Shore, providing island-wide accessibility for events and gatherings.

III. Service Summary and Outcomes

1. Describe the scope of work, tasks and responsibilities.

By delineating these tasks and responsibilities, this operational grant helps support the successful execution and continuous improvement of the Farmers' Market, Keiki Afterschool Enrichment Program (KAEP), and Facility Rentals contributing to community engagement and economic development.

# Farmers' Market:

- Vendor Coordination
  - o Identify and recruit local vendors to participate in the Farmers' Market
  - Manage vendor applications, approvals, and ensure compliance with market guidelines
- Promotion and Marketing
  - Implement a marketing strategy to promote the Farmers' Market to the community.
  - Utilize various channels, including social media, local publications, and community outreach, to maximize visibility.

# Financial Management:

- Manage budget allocation for the Farmers' Market, ensuring prudent financial practices.
- Track revenue, expenses, and prepare financial reports for grant reporting purposes.

# **Community Partnerships:**

- Establish and nurture partnerships with local community organizations.
- Collaborate with local businesses or sponsors for mutual support and promotion.

# KAEP Program Development:

- Continue to expand and design a comprehensive curriculum
- Ensure alignment with educational standards and objectives

# Staff Recruitment and Training:

- Conduct training sessions to ensure staff is equipped with the necessary skills for effective program delivery.
- Recruit qualified staff members, including teachers and support staff, for the afterschool program.

#### **Daily Program Operations:**

- Oversee day-to-day operations of the afterschool program, including homework assistance, educational activities, and recreational components.
- Ensure a safe and inclusive environment for all participating students.

# Enrichment Activities:

- Plan and organize a variety of enrichment activities, including arts and crafts, sports, and cultural experiences.
- Collaborate with local experts or organizations to enhance program offerings.

# Facility Rental - Facility Assessment:

- Conduct an initial assessment of available facilities to determine suitability for various rental purposes.
- o Identify potential improvements or modifications to enhance rental appeal.

#### **Reservation Management:**

- Establish a streamlined reservation system for individuals or organizations interested in renting the facilities.
- Maintain an up-to-date calendar to manage reservations and prevent scheduling conflicts.

# Marketing and Promotion:

- Implement marketing strategies to promote facility rentals to local businesses, organizations, and individuals.
- Utilize various channels, such as social media, community bulletin boards, and local publications, to increase visibility.

#### Provide a projected annual timeline for accomplishing the results or outcomes of the service;

In pursuit of our mission to foster community well-being and sustainable agriculture, we actively organize and manage a diverse range of programs and services throughout the year. Specifically, we host 52 farmers' markets annually, creating vibrant spaces for local farmers and artisans to showcase their products and connect with the community.

Our commitment to the educational development of the younger generation is reflected in our Keiki programs, seamlessly integrated into the school year. These programs not only provide enriching experiences but also instill a love for learning and an appreciation for our cultural heritage.

Recognizing the needs of families during school breaks, we extend our offerings to include break camps, ensuring a safe and engaging environment for children to explore, learn, and have fun. This initiative aligns with our dedication to supporting families and contributing positively to the community.

Furthermore, during adverse weather conditions, our facilities transform into a Red Cross emergency shelter, offering a safe haven for both visitors and community members in need. Beyond these emergency situations, our facilities are available for rental throughout the entire year. From event spaces to outdoor areas, our versatile facilities cater to a variety of needs, fostering a sense of community and providing a platform for diverse activities and gatherings.

This comprehensive and year-round approach is a testament to our commitment to community engagement, education, and sustainability. With your support through an operational grant, we aim to enhance and expand these initiatives for the greater benefit of our community.

# 3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

Our commitment to quality assurance is an ongoing process that we continuously monitor, evaluate, and strive to improve upon. The following outlines our approach:

- 1. <u>Pre-Implementation Assessment:</u> We will conduct a thorough preimplementation assessment to ensure all project parameters and requirements are clearly understood and engage in extensive planning sessions to ensure alignment of expectations.
- <u>Regular Process Monitoring:</u> Implementation of a continuous monitoring system to track the progress of each aspect of the project against predetermined milestones. In addition, regular team meetings to assess progress, identify potential issues, and take proactive measures to address them.
- 3. Key Performance Indicators (KPIs):

- Project Timeline Adherence: Percentage of tasks completed on time compared to the project plan.
  - Budget Variance: Difference between actual project costs and budgeted costs.
  - Scope: Number of changes or additions to the project scope.
  - Community Outreach:
    - Community Engagement Index: Measurement of community involvement and participation in non-profit initiatives.
    - Media Impressions: Number of times non-profit activities are covered or mentioned in the media.
- Program(s) Impact:
  - Number of Beneficiaries Reached: Count of individuals or communities positively impacted by the non-profit's programs.
  - Outcome Achievement Rate: Percentage of program objectives and outcomes successfully achieved.
- 4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

# 1. <u>Community Integration:</u>

- Objective: Integrate the program into the local community to amplify its impact.
- Measure: Document and report the number of community events or collaborations facilitated by the program(s).

#### 2. Community Awareness and Promotion:

- Objective: Increase community awareness of the Farmers' Market, KAEP, and Facility Rentals' offerings.
- Measure: Utilize pre- and post-grant surveys to assess the awareness levels in the community, focusing on promotional efforts and effectiveness.

# 3. Attendance and Engagement:

- Objective: Boost community engagement by attracting more visitors, keiki participants, and renters to our three programs.
- Measure: Record and report the total number of visitors, keiki participants, and renters per market/program/event day along with engagement metrics (e.g., attendance, participation, feedback and surveys, repeat visits).

# 4. Participant Satisfaction:

- Objective: Ensure a positive experience for both vendors, keiki participants, and facility renters.
- Measure: Administer satisfaction surveys to vendors, keiki participants, and facility renters collecting feedback on overall experience and areas for improvement.

# IV. Financial

# **Budget**

#### The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.

- a. Budget request by source of funds (Link)
- b. Personnel salaries and wages (Link)
- c. Equipment and motor vehicles (Link)
- d. Capital project details (Link)
- e. Government contracts, grants, and grants in aid (Link)

#### 2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2025.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$115,000.00				\$115,000.00

# 3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2025.

We plan to seek funding from the following grants in 2024:

- McInerny Foundation \$50,000.00 due 2/1/24
- Clif Foundation \$20,000.00 2/1/24
- Walmart Community Foundation \$5,000.00 2/1/24
- Historic Hawai'i Foundation \$20,000.00 2/1/24
- Strong Foundation \$20,000.00 due 3/1/24

4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

• 2020 Employee Retention Credit \$24,470.92

5 - The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2025 for program funding.

• Please see Form E

#### 6 - The applicant shall provide the balance of its unrestricted current assets as of December 31, 2023.

• Unrestricted Net Assets on Balance Sheet as of 12/31/2023: \$226,428.89

V. Experience and Capability

1. Necessary Skills and Experience

Hale Halawai 'Ohana O Hanalei has proudly been in operation since 1993, with over three decades of service to the North Shore community. Throughout our evolutionary journey, we have successfully implemented a series of impactful initiatives, including our Farmers' Market, Keiki Programs, and Facility Rentals. These programs have consistently received essential operational funding, enabling us to continue our commitment to community enrichment and engagement. We extend our impact by partnering with local nonprofits such as Hanalei Initiative, Watershed Hui, and Kaua'i Lifeguard Association, among others.

In 2021, Hale Halawai 'Ohana O Hanalei was chosen to be the custodian of the North Shore Watershed Flood Mitigation Subrant due to our experience, deep connection to the community and ability to responsibly manage all aspects of the project. Along with relevant committees, Hale Halawai examines existing flood mitigation data and identifies areas where no data exists and supports the community to collect necessary data. Existing data and studies will then be used to identify, evaluate and prioritize areas of focus for flood mitigation work.

# **Grantor:** Atherton Family Foundation

Contact: Elise von Dohlen (808) 565-5585

Grant Period: 12/8/23-12/7/24

**Description:** The Atherton Family Foundation awarded Hale Halawai \$10,000.00 to fund our Keiki Afterschool Enrichment Program (KAEP), a much-needed North Shore after school care option for families with students in grades K-6, to combat childhood poverty and enhance community health equity. KAEP was established in 2020 to provide quality after school childcare on the North Shore, enabling parents to work and children to learn. Since then, the program has continued and expanded its offerings to include diverse educational opportunities rooted in the community, such as hula, plant medicine, and ukulele. We are proud to offer scholarships to 80% of our 150 participants, ensuring equal access and affordability for families across the socio-economic spectrum.

#### Grantor: County of Kaua'i - Act 12 Funding Contact: OED- Nalani Brun (808) 241-4925 Grant Period- 6/1/2019-8/31/2021

**Description:** The County of Kaua'i awarded Hale Halawai \$72,000.00 to assist with ongoing flood recovery efforts. Many north shore keiki were still dealing with the impacts of the flood (some still living in tents at Haena Beach Park). Hale Halawai staff and volunteers committed to creating a sense of normalcy for these children by providing more focused, individualized attention. Hale Halawai worked closely with Child and Family Services to meet needs outside of our expertise and collaborated with the Hanalei Watershed Hui and invited their team of interns from Duke University to work with the keiki at our keiki program. Hale Halawai worked with the County of Kaua'i, Watershed Hui, Disaster Resilience LLC and the community to write a keiki focused portion of the community's disaster resilience plan to help keiki and their families prepare, endure and recover from current and future disaster events.

Additionally, disaster resilience training specific to children's disaster preparedness and recovery. In April 2021, a Psychological First Aid (PFA) training was offered to teachers and childcare workers so that they would be prepared to assist keiki in recovering from psychological trauma caused by disasters by leading appropriate activities and/or connecting them to local services.

Grantor: Chan Zuckerberg Kaua'i Community Fund

Contact: Joy (Koerte) Miura joy@fmpr.net

Grant Period- January 2020

**Description:** On behalf of Mark Zuckerberg, Priscilla Chan and Facebook, a donation of 40 refurbished Macbook laptops were awarded to Hale Halawai. During flood recovery, Hale Halawai used existing laptops in their Learning Center to help collect flood data and allow community members to quickly fill out surveys and necessary documents. These new Macbooks increase the ability to quickly collect and manage data from the community.

# 2. Facilities

Established in 1993, Hale Halawai is located in Hanalei and has a rich history deeply rooted in community service. Throughout our 30 years of operation, Hale Halawai has developed several programs, community strategies, and provided funds and resources to foster resilience and strengthen the community. Over the years, our facilities have weathered the natural elements, symbolizing our resilience and commitment to providing a reliable community space. Our structures bear the marks of time from tropical storms, gusty winds, while also showcasing the enduring spirit of our organization.

Beyond our history, Hale Halawai is more than just a physical space; it serves as a vital community hub for activities, events, and lasting generational memories. In times of emergency, we collaborate with the Red Cross, transforming our facility into an emergency flood shelter. This dual role is dedicated to not only offering enriching programs but prioritizing the safety and well-being of residents. By seamlessly transitioning into an emergency shelter, we are prepared to provide refuge and support to those affected by any unforeseen challenges, reinforcing our role as a safety hub in times of crisis.

# VI. Personnel: Project Organization and Staffing

#### 1. Proposed Staffing, Staff Qualifications, Supervision and Training

#### Kati Conant, Executive Director

As the head of Hale Halawai, she's led the organization and community through many challenges for 10 years. Some examples include the April 2018 flood, the Covid-19 pandemic, the Hanalei hill landslide and many, many community challenges. She continues to grow the organization to serve the community with a strong fiscal background and firm sense of integrity. Previously, she helped manage the Learning and Education Department at Duff and Phelps (D&P), a world leader in Financial Advisory and Investment Banking. At D&P, she successfully managed and oversaw a \$10,000,000-\$12,000,000 annual budget for 3,000+ employees worldwide. She obtained her BA, BFA and MFA and studied overseas in Italy. She has taught as a professor at several universities and colleges in New York City and Hawaii. She is deeply committed to the north shore community and enjoys outrigger canoe paddling.

#### Gaylord Wilcox, Board Treasurer & Founding Member

Gaylord Wilcox is the great great grandson of missionaries who taught in Hanalei in the mid-1800s. He is a part-time Kaua'i resident, spending most of his time in Honolulu. He attended grammar school in Lihue from kindergarten to 8th grade and raised children in Hanalei from 1975-82. He is a former book publisher and current owner of Hanalei Center. In his free time, he is an avid outrigger canoe paddler.

#### Blake Conant, Board Finance Committee Member & Board President

Born and raised on the North Shore of Kaua'i, Blake left Kaua'i to attend Kamehameha HS and then on to Massachusetts, where he earned his BA in English Literature. He owned a computer retailing business for ten years and after selling the business, worked for Hewlett Packard Co. where he worked as a lead Corporate Sales Executive for some of the country's largest companies. He has extensive experience in nonprofit organizations, Project Management and accounting and a love for outrigger canoe paddling.

# Naomi Yokotake, Cultural Director & original found of Hale Halawai

Kumu Naomi Yokotake, our revered Cultural Director brings a wealth of experience as a former teacher and one of the most respected Native Hawaiians in our community. A graduate of Kamehameha Schools with a BA in Elementary Education, she leads Halau O Hanalei as Kumu Hula. With over 30 years as an elementary teacher in the Hawai'i DOE, as well as past president of the Hanalei Hawaiian Civic Club, Kumu Naomi embodies a deep dedication to our community and organization.

# Kaylee Kim, Associate Director, Bookkeeper

Detail oriented and dedicated to bringing streamlined processes. Kaylee has worked at multiple on island organizations as a bookkeeper for over 5 years including Samantha Schetzline CPA Inc and Hawaii Life Real Estate. Completing the Accounting Fundamentals course at Kauai Community College in 2019, she is currently a part of the Hale Halawai team and has been assisting in financial documentation during the beginning phases of the pandemic. Being passionate about helping farmers and promoting local food, her role has taken on assisting the market manager in all farmers'.

market related operations such as SNAP/EBT implementation, staffing and scheduling. Born and raised on a small island in the San Juans, Kaylee is familiar with remote island life and the community challenges and opportunities that come with it.

#### **Staffing Approach**

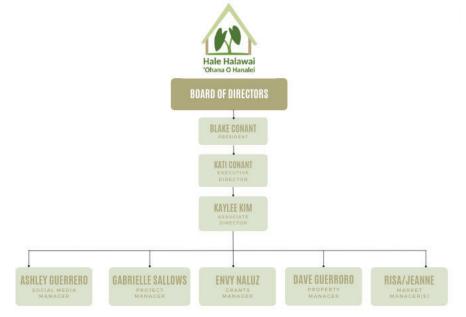
Hale Halawai's Staffing Approach consists of Recruitment, Performance Management, Implementation & Training and Coaching & Development. Hale Halawai consistently maintains a clear understanding of the workforce needed to successfully deliver on current and future programs, processes to be responsive to changes in program work and builds upon an ongoing succession plan while maintaining methods for tracking and analyzing employee work performance. Hale Halawai's best practices include a 24 hour or less response time during business hours. This allows Hale Halawai to maintain timely and professional internal and external communications.

Included in Hale Halawai's Employee Manual (reviewed and signed upon hiring by each new employee) is section 7.4 "Procedure For Handling Complaints." This states, "Under normal working conditions, employees who have a job-related problem, question or complaint should first discuss it with their immediate supervisor. At this level, employees usually reach the simplest, quickest, and most satisfactory solution. If the employee and supervisor do not solve the problem, Hale Halawai 'Ohana O Hanalei encourages employees to contact the Executive Director and the President of the Board of Directors."

Additional Human Resource guidelines are followed, and staff training provided in Diversity and Inclusion, Sexual Harassment Prevention and avoiding microaggressions. Yearly training and Employee Development is encouraged and expected for full-time employees and all leadership positions.

# 2. Organization Chart

The final decisions are made by the Board of Directors while the Executive Director continues to lead Hale Halawai for ten years with no significant turnover. As the community and organization grows, key additions to the team are made. Hale Halawai's team is motivated and committed to the mission and community as demonstrated in all work and outreach performed.



#### 3. Compensation

Executive Director \$80-\$90k Associate Director \$60-\$70k Grant Manager (part-time) \$20-\$30k

#### VII. Other

#### 1. Litigation

• N/A

#### 2. Licensure or Accreditation

- Contractor: Shioi Construction, Conrad Murashige License #ABC-12379 shioihawaii@shioi.com
- 3. Private Educational Institutions
  - N/A

#### 4. Future Sustainability Plan

Additional grants will continue to be pursued to contribute to the funding of relevant programs. The income generated from fundraising events and facility usage will be directed towards covering future operational expenses, a practice we have maintained for the past decade.

#### BUDGET REQUEST BY SOURCE OF OPERATIONAL FUNDS

Period: July 1, 2024 to June 30, 2025

Applicant: Hale Halawai 'Ohana O Hanalei

CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (C)	Total Private/Other Funds Requested (d)
A. PERSONNEL COST				
1. Salaries	\$80,000	\$0	\$0	\$261,020
2. Payroll Taxes & Assessments	\$5,000	\$0	\$0	\$30,155
3. Fringe Benefits	\$5,000	\$0	\$0	\$34,281
TOTAL PERSONNEL COST	\$90,000	\$0	\$0	\$325,456
B. OTHER CURRENT EXPENSES				
1. Advertising/Promotional	\$0	\$0	\$0	\$2,940
2. Bank & Account Fees	\$0	\$0	\$0	\$100
3. Merchant Fees & CC Processing Fees	\$0	\$0	\$0	\$1,600
4. Building & Grounds Maintenance	\$0	\$0	\$0	\$22,000
5. Business Licenses & Fees (Registrations)	\$0	\$0	\$0	\$205
6. Contract Services	\$0	\$0	\$0	\$8,500
7. Background Checks	\$0	\$0	\$0	\$450
8. Dues & Subscriptions	\$0	\$0	\$0	\$150
9. Employee Development & Continuing Ed	\$0	\$0	\$0	\$900
10. General Excise Tax	\$0	\$0	\$0	\$1,300
11. Insurance	\$1,000	\$0	\$0	\$26,520
12. Legal & Professional Fees	\$0	\$0	\$0	\$5,202
13. Accounting Fees	\$0	\$0	\$0	\$10,000
14. Audit Fees	\$0	\$0	\$0	\$15,606
15. Payroll Accounting/Admin	\$0	\$0	\$0	\$3,000
16. Employee Retirement Plan	\$0	\$0	\$0	\$5,000
17. Entertainment	\$0	\$0	\$0	\$6,750
18. Office Supplies, Software, appreciation events	\$2,000	\$0	\$0	\$5,780
19. Field Trips	\$0	\$0	\$0	\$2,000
20. Permits	\$0	\$0	\$0	\$200
21. Shipping	\$0	\$0	\$0	\$200
22. Property Tax	\$0	\$0	\$0	\$270
23. Rent/Parking	\$0	\$0	\$0	\$150
24. Stipends	\$0	\$0	\$0	\$2,500
25. Supplies	\$3,000	\$0	\$0	\$4,540
26. Travel	\$0	\$0	\$0	\$1,500
27. Transportation	\$0	\$0	\$0	\$2,500
28. Mileage 29. Utilities	\$0 \$4,000	\$0 \$0	\$0 \$0	\$100 \$4,260
Total Expenses:	\$4,000 \$100,000	\$0 <b>\$0</b>	\$0 \$0	\$459,679
Total Expenses.	\$100,000	<b>Φ</b> 0	<b>Φ</b>	\$459,673
		Budget Prepared By:		<u> </u>
SOURCES OF FUNDING				
(a) Total State Funds Requested	\$100,000	Kaylee Kim, Associate	e Director	808-826-1011
(b) Total Federal Funds Requested	\$0	Name (Please type or		Phone
	\$0	State a		
(c) Total County Funds Requested (d) Total Private/Other Funds Requested		Signature of Authorize	ad Official	01/17/2024 Date
	ψ-00,079			Dale
TOTAL BUDGET	\$559,679	Kati Conant, Executive Name and Title (Pleas		

#### BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES Period: July 1, 2024 to June 30, 2025

#### Applicant: Hale Halawai 'Ohana O Hanalei

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
Executive Director	FT	\$89,784	18.00%	\$16,161
Associate Director	FT	\$67,080	20.00%	\$13,416
Grant Manager	PT	\$20,000	10.00%	\$2,000
Keiki Program Teacher	PT	\$20,000	75.00%	\$15,000
Caretaker	РТ	\$35,000	75.00%	\$26,250
Market Manager	PT	\$10,400	70.00%	\$7,280
TOTAL:				\$80,107

Our team is highly qualified and experienced in our programs and services. We are deeply committed to our community-driven programs, and our management team allocates their time based on their active involvement in these initiatives.

#### BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES Period: July 1, 2024 to June 30, 2025

#### Applicant: Hale Halawai 'Ohana O Hanalei

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
	0.00		\$ -	
	0		\$ -	
TOTAL:	0			
JUSTIFICATION/COMMENTS:				
N/A				

DESCRIPTION	NO. OF	COST PER	TOTAL		TOTAL
OF MOTOR VEHICLE	VEHICLES	VEHICLE	COST		BUDGETED
	0.00		\$	-	
	0.00		\$	-	
	0.00		\$	-	
	0.00		\$	-	
	0.00		\$	-	
TOTAL:	0				
JUSTIFICATION/COMMENTS:					
N/A					

#### BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS Period: July 1, 2024 to June 30, 2025

Applicant: Hale Halawai 'Ohana O Hanalei

TOTAL PROJECT COST		ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		OTHER SOURCES OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2022-2023	FY: 2023-2024	FY:2024-2025	FY:2024-2025	FY:2025-2026	FY:2026-2027
PLANS	\$0	\$0	\$0	\$0	\$0	\$0
LAND ACQUISITION	\$0	\$0	\$0	\$0	\$0	\$(
DESIGN	\$0	\$0	\$0	\$0	\$0	\$(
CONSTRUCTION	\$0	\$0	\$0	\$0	\$0	\$(
EQUIPMENT	\$0	\$0	\$0	\$0	\$0	\$(
TOTAL:	\$0	\$0	\$0	\$0	\$0	\$0

# GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

Applicant: Hale Halawai 'Ohana O Hanalei

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/ Maui County)	CONTRACT VALUE
1	North Shore Watershed Flood Mitigation Grant	2022 - 2029	County of Kaua'i	Kaua'i	\$7,285,000
2	SW Wilcox Grant for Keiki Programs	2024	Bank of Hawai'i	Kaua'i	\$10,000
3	Atherton Foundation Grant for Keiki Programs	12/08/2023 - 12/07/2024	Hawai'i Community Foundation	Hawai'i	\$10,000
4	First Hawaiian Bank Grant for Keiki Programs	2023 - 2024	First Hawaiian Bank	Hawai'i	\$15,000
5	Annie Sinclair Knudsen Memorial Fund Grant for Keiki Programs	09/06/2023 - 09/05/2024	Hawaiʻi Community Foundation	Hawai'i	\$15,000
6	Chan Zuckerberg Kauai Community Fund Grant for Keiki Programs	10/24/2022 - 10/23/2023	Hawaiʻi Community Foundation	Hawai'i	\$50,000
7	Chan Zuckerberg Kaua'i Community Fund Grant for Keiki Programs	11/15/2020 - 11/1/2021	Hawaiʻi Community Foundation	Hawai'i	\$25,000
		11/15/2020 - 11/1/2021	Foundation	Hawai'i	

Contracts Total:

\$7,410,000

# DECLARATION STATEMENT OF APPLICANTS FOR GRANTS PURSUANT TO CHAPTER 42F, HAWAI'I REVISED STATUTES

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
  - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
  - c) Agrees not to use state funds for entertainment or lobbying activities; and
  - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is incorporated under the laws of the State; and
  - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
  - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawai'i Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

<u>Hale Halawai 'Ohana O Hanalei</u> (Typed Name of Individual or Organization)

Kati Conant

(Signature)

Kati Conant (Typed Name) January 17, 2024 (Date)

Executive Director (Title)