	Týpe o	f Grant Request:		
		Capital		
Legal Name	of Requesting Organization or Individ	and a sublema resultion de lieu	998, 1997 (S. A. S. S. 1997 - S.	on soldofiait
Aloha Harvest				
	Amount of State Funds R	equested: \$ ^{190,000}		
Brief Descript	ion of Request (Please attach word docu		beheen ei enens	1999 - Tong ang ang ang ang ang ang ang ang ang a
To combat Ha food storage t These pantrie periods (utilizi	awaii's significant 11.9% food insecurity is to rapidly scale-up food rescue and redis as will enable rescuing and redistributing ing dry/chill/frozen storage to ensure safe redistributed. Aloha Harvest expects to re	ssue, Aloha Harvest will utilize tribution operations – by creat larger volumes of food, allow f ety and extend the shelf life), a	a 3 partners to pr ing Community I for proper storag and to further div	rovide temporary Based Pantries, je of food for longer rersify the food types
Amount of O	ther Funds Available:	Total amount of State	e Grants Recei	ived in the Past 5
State:	\$_150,000 (Secured)	Fiscal Years:		
Federal:	<u></u> 124,262 (Secured)	\$ <u>150,000</u>		
County:	\$_200,000 (Pending)	Unrestricted Assets:		
Private/Othe	r: \$584,330 (Secured/Pending)	\$ <u>870,477</u>		
NI	Service (Presently Does Not Exist)): Existing Service	(Presently in	Operation):
News	Type of Business Entity:	Mailing Address:		
<u>, 1946 GLOANES</u>	Type of Business Entity: 501(C)(3) Non Profit Corporation	Mailing Address: 3599 Waialae Aver	nue. Suite 23	
, į	Type of Business Entity: 501(C)(3) Non Profit Corporation Other Non Profit	Mailing Address: 3599 Waialae Aver City:	nue, Suite 23 State:	Zip:
	501(C)(3) Non Profit Corporation	3599 Waialae Aver		Zip: 96816
	501(C)(3) Non Profit Corporation Other Non Profit	3599 Waialae Aver City: Honolulu	State:	-
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Contact Per Name: Brandon To Email:	501(C)(3) Non Profit Corporation Other Non Profit Other rson for Matters Involving this App	3599 Waialae Aver City: Honolulu lication Title:	State:	-
Contact Per Name: Brandon To Email:	501(C)(3) Non Profit Corporation Other Non Profit Other rson for Matters Involving this App omita	3599 Waialae Aver City: Honolulu lication Title: Executive Director Phone:	State:	-

Application Submittal Checklist

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

- 1) Hawaii Compliance Express Certificate (If the Applicant is an Organization)
- 2) Declaration Statement
- 3) Verify that grant shall be used for a public purpose
- 4) Background and Summary
- 5) Service Summary and Outcomes
- 6) Budget
 - a) Budget request by source of funds (Link)
 - b) Personnel salaries and wages (Link)
 - c) Equipment and motor vehicles (Link)
 - d) Capital project details (Link)
 - e) Government contracts, grants, and grants in aid (Link)
- 7) Experience and Capability
- 8) Personnel: Project Organization and Staffing

AUTHORIZED SIGNATURE

Brandon Tomita, Executive Director PRINT NAME AND TITLE 1/5/2024 Date



STATE OF HAWAII STATE PROCUREMENT OFFICE

CERTIFICATE OF VENDOR COMPLIANCE

This document presents the compliance status of the vendor identified below on the issue date with respect to certificates required from the Hawaii Department of Taxation (DOTAX), the Internal Revenue Service, the Hawaii Department of Labor and Industrial Relations (DLIR), and the Hawaii Department of Commerce and Consumer Affairs (DCCA).

Vendor Name:	ALOHA HARVEST
DBA/Trade Name:	ALOHA HARVEST
Issue Date:	01/02/2024
Status:	Compliant
Hawaii Tax#:	
New Hawaii Tax#:	
FEIN/SSN#:	XX-XXX4209

Status of Compliance for this Vendor on issue date:

No record

116372

Form	Department(s)	Status
A-6	Hawaii Department of Taxation	Compliant
8821	Internal Revenue Service	Compliant
COGS	Hawaii Department of Commerce & Consumer Affairs	Compliant
LIR27	Hawaii Department of Labor & Industrial Relations	Compliant

Status Legend:

UI#:

DCCA FILE#:

Status	Description
Exempt	The entity is exempt from this requirement
Compliant	The entity is compliant with this requirement or the entity is in agreement with agency and actively working towards compliance
Pending	A status determination has not yet been made
Submitted	The entity has applied for the certificate but it is awaiting approval
Not Compliant	The entity is not in compliance with the requirement and should contact the issuing agency for more information

DECLARATION STATEMENT OF APPLICANTS FOR GRANTS PURSUANT TO CHAPTER 42F, HAWAFI REVISED STATUTES

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
 - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
 - c) Agrees not to use state funds for entertainment or lobbying activities; and
 - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is incorporated under the laws of the State; and
 - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided; and
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
 - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
 - b) Has a governing board whose members have no material conflict of interest and serve without compensation.
- 4) The use of grant-in-aid funding complies with all provisions of the Constitution of the State of Hawaii (for example, pursuant to Article X, section 1, of the Constitution, the State cannot provide "... public funds ... for the support or benefit of any sectarian or nonsectarian private educational institution...").

Pursuant to Section 42F-103, Hawai'i Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Aloha Harvest

(Typed Name of Individual or Organization)

(Signature)

<u>1/5/2024</u> (Date)

Brandon Tomita	Executive Director
(Typed Name)	(Title)

Application for Grants

If any item is not applicable to the request, the applicant should enter "not applicable".

I. Certification – Please attach immediately after cover page

1. Hawaii Compliance Express Certificate (If the Applicant is an Organization)

If the applicant is an organization, the applicant shall submit one (1) copy of a Hawaii Compliance Express Certificate from the Comptroller of the Department of Accounting and General Services that is dated no earlier than December 1, 2023.

Certificate of Vendor Compliance attached.

2. Declaration Statement

The applicant shall submit a declaration statement affirming its compliance with <u>Section</u> <u>42F-103</u>, <u>Hawaii Revised Statutes</u>.

Declaration Statement attached.

3. Public Purpose

The applicant shall specify whether the grant will be used for a public purpose pursuant to <u>Section 42F-102</u>, <u>Hawaii Revised Statutes</u>.

Aloha Harvest confirms that the requested grant will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes.

II. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

1. A brief description of the applicant's background;

MISSION

Established in 1999, Aloha Harvest has a *mission To Rescue Quality Food to Nourish and Strengthen Our Community*. Our vision is *A Resilient and Sustainable Hawaii, Where Hunger and Food Waste No Longer Exist.*

PROGRAMS

Aloha Harvest addresses the misalignment of our food system where people can go hungry while an enormous amount of food is wasted. Our primary activity is to rescue quality food before it enters the waste stream and to deliver it on the same day to community partners that feed the hungry. We provide these critical services seven (7) days a week, free of charge to the donors and recipient agencies. In the process, we also provide a boost to our local businesses and economy while reducing the impact of food waste on the environment. Our work is closely aligned with both the State and County's sustainability goals.

COLLABORATION

Aloha Harvest works with over 250 participating donors and 175 social-service agencies on Oahu, and has curated a network of over 1,000 collaborators over the past 24 years. We have created one of the largest collaborations between the for-profit and nonprofit sectors in the state. We average over 130 food donors each month, with entities including grocery stores, wholesalers and distributors, restaurants and caterers, farms, and more.

MILESTONES REACHED

Working with our network over the past two decades, Aloha Harvest has:

- Rescued over 34 million pounds of food that would have been discarded (equivalent to over 600 metric tons of CO2 emissions sequestered, 31 million meals served, or \$109 million dollars saved!)
- During the COVID pandemic, in partnership with the USDA, Hawaii Community Foundation, Hawaii Public Health Institute, and the City & County of Honolulu's Department of Community Services, Aloha Harvest redistributed over 4.1M pounds of food, and hosted over 200 community-based food distribution events.
- Launched several programs to complement its food rescue efforts:
 - <u>Meals with Aloha</u> a program creating prepared meals and value-added products utilizing rescued food and locally sourced ingredients.
 - <u>Community Harvest</u> a gleaning program that captures excess produce from backyards, community gardens, farmers markets, and small farms.
 - <u>Oahu Compost Project</u> a 2-year pilot project with the USDA, City & County of Honolulu, and several local nonprofit organizations which created nutrient-rich compost from consumer waste.

EXPERTISE

Aloha Harvest has demonstrated leadership in connecting and bringing together partners, as well as coordinating difficult same-day distribution logistics. After more than 24 years of operations, we continue to build on our strong organizational experience, reputation, and resources to successfully achieve our proposed objectives.

2. The goals and objectives related to the request;

Aloha Harvest is moving into Phase II of its Food Resilience Hub project, creating and maintaining storage spaces in the community. In collaboration with partners, Aloha Harvest is establishing regional staging networks, creating spaces for food storage which will scale food rescue operations and ensure a more equitable redistribution of food throughout Oahu. The proposed grant activity provides financial means to scale up our current food rescue operations, and more equitably meet the increased demand for food assistance in FY2025.

MEASURABLE OUTCOMES IN FY2025

- 1. Rescue 3.2 million pounds of food
- 2. Establish and operate three to four (3-4) community-based pantries
- 3. Equitably redistribute food to 50,000 food-insecure individuals

LONG TERM OUTCOMES

As we move closer towards creating a more robust Oahu Food Resilience Hub, the communitybased pantries will allow Aloha Harvest to serve our community in these ways:

- <u>Increased Capacity and Decision Making:</u> With increased storage capacity through Hub activities, Aloha Harvest will not be required to make immediate day-of delivery decisions. This will allow distribution planning to be more efficient and effective.
- <u>Shelf Life Timing</u>: The planned increase in refrigerated storage will allow Aloha Harvest to increase the shelf life of donated food.
- <u>Distribution Equity</u>: Community Based Pantries will provide an opportunity for better distribution equity. Our most active food recipients tend to be centered in Downtown Honolulu, but the demand for food distribution is prevalent throughout Oahu.
- <u>Diversity of Items Rescued:</u> Community Based Pantries will enable Aloha Harvest to rescue more healthy, fresh items and store them in climate controlled environments. This could allow Aloha Harvest to provide more fresh produce for distribution.

3. The public purpose and need to be served;

Food needs have increased because of the COVID-19 pandemic and its aftereffects, and this has illuminated the risk to ALICE groups (Asset Limited, Income Constrained and Employed) during crises. Additionally, the rising cost of fuel, rent, and other essentials is affecting the financial stability of Hawaii's families. As Hawaii emerges from the pandemic, a rise in food insecurity now comes amid cuts to social safety net programs.

At the same time of increasing need for food assistance, there are 237,000 tons of food (26% of the available food supply) wasted annually on Oahu (C&C of Honolulu, 2017). Additionally, only 2% of potentially recoverable food on Oahu is being captured through waste diversion.

Aloha Harvest assists the most vulnerable and at-risk members of the community, serving lowerincome individuals and families who are food insecure by partnering with, and providing logistical support to, social service and charitable agencies. The result for our community is improved access to food assistance for those who experience long-standing inequities and those who are disproportionately impacted by disaster events.

While much progress has been made in the collection and distribution of food in Hawaii, there is still a great opportunity to bring partners together to address food security as a Social Determinant of Health. The 2021 Hawaii Community Health Needs Assessment, led by The Healthcare Association of Hawaii, identified Food Security as the second largest concern of our community.

Through our Oahu Food Rescue and Redistribution program, Aloha Harvest directly addresses our community's needs by:

• <u>Reducing Dependence on Food Imports</u>: The Oahu Food Rescue Program helps maximize the use of our food supply, reducing dependence on imported food and increasing food security.

- <u>Improving Financial Security</u>: Food rescue and assistance programs are a lifeline for the food insecure, and these programs help free up their financial resources for other living expenses.
- <u>Reducing Waste and Greenhouse Gas</u>: By reducing waste and the resources it takes to produce food, Aloha Harvest is working towards strengthening our climate resilience.
- <u>Addressing The Social Determinants of Health</u>: Aloha Harvest partners with heatlhcare providers, particularly those in communities with signicant food-security issues, to increase community resilience and improve health outcomes.

4. Describe the target population to be served;

A 2023 report by Feeding America estimated a total of 170,970 food insecure residents in Hawaii, or 11.9% of the population in the state. This is calculated at a \$139,174,000 shortfall in annual food budgets inside our state. Children's food insecurity (as a subset of the data above) is estimated at over 54,000 children, or 17.8% of children in the state.

Aloha Harvest assists the most vulnerable and at-risk members of the community, serving lowerincome individuals and families who are food insecure by partnering with, and providing logistical support to, social service and charitable agencies. The populations served also include, but are not limited to: the houseless, seniors, at-risk youth, individuals with mental illness, disabilities, the chronically ill, veterans, and victims of domestic violence.

5. Describe the geographic coverage.

Aloha Harvest services the entire island of Oahu with its food rescue and distribution operations.

III. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities;

During Phase II of our Food Resilience Hub project, Aloha Harvest will work with community partners to scale-up food storage and distribution capabilities, as well as to develop capacity to support the organization's growth over the coming years.

Community Based Pantries will enable rescuing and redistributing larger volumes of food, allow for proper storage of food for longer periods (utilizing chill/frozen storage to ensure safety and extend the shelf life), and to further diversify the food types rescued and redistributed.

TASKS

A. Planning for Phase II of the Food Resilience Hub Plan

• Milestones: MOU, Policies & Procedures created

- Specific Actions:
 - Fully effect applicable MOUs and Agreements
 - Establish policies and procedures for the operation of Community Based Pantries
 - Manage the Community Based Pantry logistics and operations
 - Work with partners on advertising and marketing plan, increasing public awareness and highlighting the value of donating food, funding, and time
- B. Establish Community Based Pantries as Regional Staging Sites for Aloha Harvest
 - Milestone: Community Based Pantry sites operational by end of the project period
 - Specific Actions:
 - Acquisition of equipment & supplies for dry/cold storage
 - o Purchase a refrigerated storage unit and place on farm-partner site
 - Expand and train AH volunteer team to supplement site operations
 - Empower communities to enhance their food security efforts

2. Provide a projected annual timeline for accomplishing the results or outcomes of the service;

Q1 (Jul - Sept 2024)

- Grant period begins
- Food rescue team will collect and distribute 800,000 lbs. of food
- Business Development Team will acquire or reengage 30 new, active food donors
- Aloha Harvest will have started piloting the operation of one (1) Community Pantry

<u>Q2 (Oct - Dec 2024)</u>

- Food rescue team will collect and distribute 800,000 lbs. of food
- Business Development Team will acquire or reengage 30 new, active food donors
- Aloha Harvest will have established policies & procedures for Pantry operations
- Midpoint project evaluation

<u>Q3 (Jan - Mar 2025)</u>

- Food rescue team will collect and distribute 800,000 lbs. of food
- Business Development Team will acquire or reengage 30 new, active food donors
- Aloha Harvest will have three (3) community pantries set up at partner sites

Q4 (Apr - Jun 2025)

- Food rescue team will collect and distribute 800,000 lbs. of food
- Business Development Team will acquire or reengage 30 new, active food donors
- End of project evaluation, debrief, documentation of lessons learned and next steps

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results;

Aloha Harvest prioritizes the tracking and reporting of our program outcomes. These can be viewed on our interactive online dashboard and quarterly Impact Reports found on our website.

Aloha Harvest tracks key performance measures including:

- Total weight of food rescued and distributed to the food insecure
- Food donor information including type of operation and volume donated
- Food recipient information including type of operation and volume received
- 4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

By the end of the grant period, Aloha Harvest will collaborate with our partners to:

- 1. Rescue 3.2M pounds of food in FY25
- 2. Equitably redistribute food to 50,000 food-insecure persons in FY25
- 3. Establish at least three (3) Community Based Pantries throughout Oahu in FY25

IV. Financial

Budget

- 1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
 - a. Budget request by source of funds
 - b. Personnel salaries and wages
 - c. Equipment and motor vehicles
 - d. Capital project details
 - e. Government contracts, grants, and grants in aid

See Attachment See Attachment See Attachment Not Applicable See Attachment

2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2025.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$47,500	\$ 47,500	\$ 47,500	\$ 47,500	\$190,000

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2025.

Secured:

- Hau'oli Mau Loa \$575,000 (3 years)
- USDA \$372,823 (3 years)
- First Hawaiian Bank Foundation \$100,000 (2 years)
- James & Abigail Campbell Foundation \$25,000

- Aloha United Way Safety Net \$20,000
- Sophie Russell Trust \$90,000 (3 years)
- Fairlife Foundation \$10,000

Pending: City & County GIA - \$200,000

Planned:

- Kosasa Foundation \$30,000
- Atherton Family Foundation \$50,000
- McInerny Foundation \$50,000
- 4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

None

5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2025 for program funding.

Government Contracts, Grants and Grants In Aid spreadsheet attached

6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2023.

As of December 31, 2023, Aloha Harvest's unrestricted current assets are <u>\$870,477</u>.

V. Experience and Capability

1. Necessary Skills and Experience

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

DEMONSTRATED EXPERIENCE

Aloha Harvest has demonstrated leadership in connecting and bringing together different partners, as well as coordinating difficult same-day distribution logistics. The organization is more

than capable of the work required to successfully expand our food rescue and redistribution program to reach more of our vulnerable low-income populations. After more than 24 years, we continue to build our strong organizational experience, reputation, and resources, which are required to successfully achieve the proposed outcomes. Aloha Harvest is one of only 50 nonprofit food-rescue organizations across the nation recognized by the U.S. Department of Agriculture, and is listed as a resource by the City and County of Honolulu's Department of Environmental Services for reducing and eliminating Food Waste for businesses and households.

STAFFING

We have a core management team and Board of Directors with a range of experience in nonprofit management, foodservice, warehouse operations, logistics, and capital projects of varying complexities. The proposed development of community based pantries remains a major missing element needed to sustain and further scale operations. Supplementing our foundational experience in managing an extensive relationship network and coordinating complicated food distribution, the proposed grant activity aims to further expand our reach.

STAKEHOLDERS

We continue to grow a robust network of donor and recipient partners. For over two decades we have developed a reputation and skills in managing a collaborative network of over 1,000 organizations. We have a long track record of accomplishments -- acting as an intermediary between diverse partners to rescue food, playing a critical role in connecting gaps in the food supply chain, and distributing (instead of wasting) food for those with need. We have created a strong network that excels in connecting the different parts of the food system.

Our partner relationships have also provided us the opportunity to take on multifunctional roles, manage large service contracts, and offer expanded services through programs such as:

- 1. Ohana Pack Distributions (C&C Department of Community Services)
- 2. Meals with Aloha
- 3. Buy Local, Feed Local

(Hawaii Public Health Institute)

Feed Local (Hawaii Community Foundation)

With just these three programs, Aloha Harvest successfully secured and managed over \$2.1M in program funding over 6 months.

2. Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

Currently we are managing operations by utilizing several spaces:

- Administrative Office (First Hawaiian Bank)
 3599 Waialae Avenue, Suites 22 & 23, Honolulu, HI 96816
- Fleet Parking (Hawaii Self Storage)
 2909 Waialae Avenue, Honolulu, HI 96826
- Cold & Dry Storage (Y Fukunaga Products Ltd) 99-1093 Iwaena Street, Bay C, Aiea, HI 96701

COMMUNITY BASED PANTRIES

To spread the community reach and accessibility of food rescues, three community based pantry locations are under review, with Central Oahu, The Leeward Coast, and The North Shore all being considered. Aloha Harvest is also assessing the purchase and placement of a Refrigerated Storage Unit on a farm property, providing storage to small, local farmers in a rural community.

VI. Personnel: Project Organization and Staffing

1. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

Aloha Harvest came from modest beginnings, with two part-time Drivers, an Administrator, and a rented truck. We have since upgraded our fleet to 6 commercial-grade vehicles, operated by nine (9) drivers, five (5) Administrative staff, and Contractors providing support services.

LEADERSHIP

Aloha Harvest's new Executive Director, **Brandon Tomita**, graduated from Punahou School, completed his undergraduate education at The University of Hawaii at Manoa, and attained his Master of Business Administration from The University of Notre Dame – Mendoza College of Business. Brandon has over fifteen years of leadership experience in general management, healthcare administration, entrepreneurial ventures, and nonprofit services. Most recently serving as the Chief Operating Officer of Wahiawa General Hospital, he brings significant experience in strategic planning, business and community development, and operations management. Brandon is responsible for all aspects of Aloha Harvest, with a close focus on capacity building, fiscal operations and project management. He is looking to diversify the fundraising and business development functions and is currently exploring ways to create mission-focused revenue streams for the organization.

Operations Manager, **Mele Pepa Latu**, has been with Aloha Harvest for over thirteen years. Mele manages day-to-day operations with a focus on productivity and quality control for the Driver team. A steady presence in the Operations Office, Mele maintains relationships with our community and business partners and ensures that their needs are met through accountability and trust. Mele also strives to enhance operational procedures, business processes, data management and reporting functions. Mele works closely with Finance/Accounting and the Administrative functions and assists with grant preparation and administration. Mele served as the Interim Executive Director for four months, prior to Brandon joining the team.

VOLUNTEERS

Aloha Harvest utilizes volunteers to accomplish some of its food rescue operations, and they currently have over 1256 O'ahu volunteers registered. In 2023, Aloha Harvest provided 2,475 volunteer hours to various projects, and the volunteer network helped rescue over 27,000 pounds of food.

2. **Organization Chart**

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

Organization Chart attached.

3. Compensation

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, not employee name.

\$100,000 to \$125,000

- 1. Executive Director
- 2. Operations Manager
- \$50,000 to \$75,000
 2. Operations Manager
 \$50,000 to \$75,000

 3. Program Coordinator
 \$40,000 to \$60,000

VII. Other

1. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

Not applicable.

2. Licensure or Accreditation

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

Not applicable.

Private Educational Institutions 3.

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see Article X, Section 1, of the State Constitution for the relevance of this question.

Not applicable.

Future Sustainability Plan 4.

The applicant shall provide a plan for sustaining after fiscal year 2024-25 the activity funded by the grant if the grant of this application is:

- Received by the applicant for fiscal year 2024-25, but (a)
- Not received by the applicant thereafter. (b)

EXPANDING ACTIVITIES

Having access to cold/dry storage space within the community (Phase II) will present new opportunities to expand and diversify our food rescue services. Besides providing a centralized hub for Aloha Harvest to aggregate, store, and distribute food, other partners integrating into the Community Based Pantry spaces could create opportunities for increased collaboration and shared operating costs. It is our hope that fostering our network of partners by clustering activity in community food hubs should lead to creating new jobs and additional services.

The next five years of the Resilience Food Hub project on Oahu will see the following activity:

- 1. Developing Positions Needed to Support the Resilience Food Hub
- 2. Scaling Food Rescue Operations
- 3. Increasing Community Engagement and Support
- 4. Creating a Fund Development Strategy

CAPACITY AND RESOURCES

Over the past three years, as a function of Pandemic Response activities, Aloha Harvest has more than doubled its income/operating budget. As a result of the increased activity, Aloha Harvest has been able to improve its financial footing and stability.

As a nonprofit organization, we rely on sustained funding from longtime financial supporters, but also realize that onboarding new supporters is necessary to survive into the future. The Aloha Harvest Board and Leadership understands that compelling business plans detailing the Aloha Harvest Value Proposition will be necessary to attract and maintain future support, especially as funding is diverted to pressing redevelopment needs, both near term as well as into the future.

BEYOND THE GRANT PERIOD

Our mission resonates with many funders and volunteers who continue to support and strengthen our work. Many of these stakeholders, including several large foundations, have explicitly expressed their support of our core programs, to help create a more sustainable, resilient, and equitable food system in Hawaii. Aloha Harvest has twenty four (24) years of history behind our brand. Funders have trusted Aloha Harvest and the services we provide, and we have every confidence that they will continue to do so into the future.

BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2024 to June 30, 2025

Applicant: Aloha Harvest

	UDGET	Total State	Total Federal	Total County	Total Private/Other
C	ATEGORIES		Funds Requested		
		(a)	(b)	(c)	(d)
Α.	PERSONNEL COST	,			
	1. Salaries	94,000	77,010	85,502	307,426
	2. Taxes & Assessments				
	3. Fringe Benefits & Payroll Taxes	23,375	19,252	6,541	70,945
	TOTAL PERSONNEL COST	117,375	96,262	92,043	378,371
В.	OTHER CURRENT EXPENSES				
E	1. Airfare, Inter-Island	0	0	0	0
E	2. Insurance	3,625	0	0	11,580
Ē.	3. Lease/Rental of Equipment	0	0	0	2,500
	4. Lease/Rental of Space	3,600	0	8,000	11,477
	5. Staff Training	1,200	0	5,000	0
	6. Supplies	4,800	0	12,000	49,267
	7. Telecommunication	1,200	0	3,857	9,760
	8. Utilities	1,200	0	3,000	9,150
	9. Vehicle Fuel, Maintenance, Repair	3,600	21,000	10,000	21,200
	10. Consulting Services	0	7,000	19,500	60,450
	11. Indirect/Miscellaneous Costs	1,200	0	9,600	6,875
	12. Travel and Parking	1,200	0	0	7,200
	13. Professional Fees	0	0	. 0	15,000
	14. Subscription, Dues, Membership	0	0	0	1,500
	15. Program Support	6,000	0	0	0
	16				
	17				
	18	·			
	<u>19</u> 20				
	20				· · · ·
	TOTAL OTHER CURRENT EXPENSES	27,625	28,000	70,957	205,959
C.	EQUIPMENT PURCHASES	45,000	28,000		200,909
D.	MOTOR VEHICLE PURCHASES	45,000	0		0
E.	CAPITAL	0	0	37,000	0
					0
	TAL (A+B+C+D+E)	190,000	124,262	200,000	584,330
			Budget Prepared	By:	
so	URCES OF FUNDING				
	(a) Total State Funds Requested	190,000	Brandon Tomita		808-537-6945
	(b) Total Federal Funds Requested	124,262	Name (Please type or p	print)	808-537-6945 Phone
		· · · ·	2	· _	halona.
	(c) Total County Funds Requested	200,000			114/2024
	(d) Total Private/Other Funds Requested	584,330	Signature of Authorized	Umicial	' (Date '
			Brandon Tomita, Exec	cutive Director	
то	TAL BUDGET	1,098,592	Name and Title (Please	e type or print)	
			,		

BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES

Period: July 1, 2024 to June 30, 2025

Applicant: Aloha Harvest

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
Executive Director	1	\$110,000.00	20.00%	\$ 22,000.00
Operations Manager	1	\$60,000.00	25.00%	\$ 15,000.00
Operations Assistant	1	\$50,000.00	25.00%	\$ 12,500.00
Program Coordinator	1	\$50,000.00	50.00%	\$ 25,000.00
Driver	1	\$42,000.00	25.00%	\$ 10,500.00
Driver Helper	1	\$36,000.00	25.00%	\$ 9,000.00
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$-
				\$ -
TOTAL: JUSTIFICATION/COMMENTS: Requested funds will be used for the Food Re	esilience Hub project. Th	is project will allow Aloha Ha	rvest to expand its wo	94,000.00 king capacity, increasing
the impact of its mission.				

BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES

Period: July 1, 2024 to June 30, 2025

Applicant: Aloha Harvest

DESCRIPTION EQUIPMENT	NO. OF	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
40-Foot Refrigerated Storage Unit	1.00	\$45,000.00	\$ 45,000.00	45000
			\$ _0	
			\$ -7	
			\$ -	
			\$ -:	
TOTAL:	1		\$ 45,000.00	45,000

Aloha Harvest will place a refrigerated storage unit on a farm partner's property, increasing the area's food storage capacity.

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
		9	\$-	
			\$ -	
			\$-	
			\$-	
			\$ -	
TOTAL:				
JUSTIFICATION/COMMENTS:				

GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

Applicant: <u>Aloha Harvest</u>

Contracts Total: 842,500

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/ Maui County)	CONTRACT VALUE
2	City GIA FY2020	10/1/2019 - 12/31/2020	DCS	Honolulu	125,000
3	City GIA FY2021	2/1/2020 - 1/31/2021	DCS	Honolulu	125,000
4	City GIA FY2022	7/1/2022 - 6/30/2023	DCS	Honolulu	200,000
8	City GIA FY2024	7/1/2023 - 6/30/2024	DCS	Honolulu	200,000
5	State GIA FY24	TBS	DHS	State	150,000
6	USDA Community Composting & Food Waste Reduction (\$90K total grant award)	1/1/2022 - 12/31/2023	USDA	U.S.	
7	subcontract thru City & County		OER	Honolulu	42,500
9					
10 11					
12					
13					
14					

Aloha Harvest Org Chart

