A BILL FOR AN ACT

RELATING TO TIME SHARING PLANS.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. The legislature finds that the sale of a time 2 share interest may only close if the buyers are protected from 3 the foreclosure of blanket liens, such as mortgages, existing at 4 the time of the closing or which may be placed on the property 5 after the closing. For example, if a time share unit is subject 6 to a mortgage at the time of the closing and the developer fails 7 to pay the mortgage, the lender may then foreclose and 8 extinguish the rights of the time share owners to use the time 9 share unit. Existing law requires that the use rights of buyers 10 be protected from existing blanket liens such as this. The rights of buyers must also be protected from blanket
- 11
- 12 liens that may arise in the future. For example, consider a
- 13 situation where the buyer and developer enter into a contract
- 14 providing that the developer will retain title to a hotel but
- 15 that the buyer may use a room each year for the next forty
- 16 years. Even if the property is free of any mortgage at the time
- of the sale, the developer could mortgage the property in the **17**

- 1 future. If the developer does not pay the mortgage, the lender
- 2 could foreclose and extinguish the rights of the time share
- 3 owners to use the time share unit. Existing law provides that
- 4 an escrow may close only if the buyers are protected from both
- 5 present and future blanket liens using one of the statutorily
- 6 approved methods.
- 7 The legislature further finds that in many time share
- 8 plans, title to the time share units is conveyed into a title
- 9 holding trust. Under the trusts, a trustee holds title for the
- 10 benefit of the owners, the association of time share owners, or
- 11 both. Among other things, a title holding trust is intended to
- 12 protect the right of the time share buyer to use the time share
- 13 unit from blanket liens that may arise after the buyer's
- 14 purchase. To accomplish this, the trust instrument typically
- 15 restricts the ability of the trustee to submit the time share
- 16 units to new blanket liens.
- 17 Developers must submit a title report or other evidence of
- 18 title as part of the application for registration of a time
- 19 share plan. The title report will identify any existing blanket
- 20 liens.

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If the time share plan uses a title holding trust to 1 2 protect buyers from future blanket liens, the title report 3 should also show that title has been conveyed to the trustee. 4 If it does not, then upon conveyance of the time share property to the trustee, the developer should be required to submit an 5 update to the title report showing title is vested in the 6 7 trustee before the registration is accepted. After the developer has submitted the title report, however, there is no 8 9 need to submit additional title reports since the blanket lien 10 protections are fully in place. 11 The legislature also finds that existing law allows 12 developers to protect buyers from blanket liens that may arise 13 in the future by recording a notice of time share plan. When a 14 notice of time share plan is recorded, the rights of the time share owners to use the property are, by statute, protected from 15 16 claims against the developer and anyone else who signed the 17 notice of time share plan. 18 If the time share plan uses a notice of time share plan to 19 protect buyers from future blanket liens, the title report should show that the notice of time share plan has been 20 21 recorded. If it does not, then upon recordation of the notice

- 1 of time share plan, the developer should be required to submit
- 2 an update to the title report showing the recordation before the
- 3 registration is accepted. After the developer has submitted the
- 4 title report, however, there is no need to submit additional
- 5 title reports on the property subject to the notice of time
- 6 share plan since the blanket lien protections are fully in
- 7 place.
- 8 The legislature further finds that many modern time share
- 9 plans include time share units from other states or even other
- 10 countries. In recognition of the impossibility or
- 11 impracticability of a proposed time share plan satisfying some
- 12 of the requirements of the previously discussed methods because
- of factors over which the developer has little or no control,
- 14 the director of commerce and consumer affairs may accept
- 15 alternative arrangements for the protection of the use rights of
- 16 purchasers.
- 17 Some alternative arrangements may require that various
- 18 documents be recorded in the State or in the recording systems
- 19 of other jurisdictions. If the alternative arrangements require
- 20 the recordation of documents to protect buyers from blanket:
- 21 liens, the title report should reflect the recordation of the

- 1 documents. If it does not, then upon recordation of the
- 2 documents, the developer should be required to submit an update
- 3 to the title report showing the recordation before the
- 4 registration is accepted. After the developer has submitted the
- 5 title report, however, there is no need to submit additional
- 6 title reports on the property since the blanket lien protections
- 7 are fully in place.
- 8 Accordingly, the purpose of this Act is to bolster the
- 9 protections provided for buyers of time share units by:
- 10 (1) For time share plans that use a title holding trust to
- protect buyers from future blanket liens, requiring
- the developer to submit a title report showing that
- title to the time share property is vested in the
- trustee, but it is not thereafter necessary to submit
- additional title reports on that time share property;
- 16 (2) For time share plans that use a notice of time share
- plan to protect buyers from future blanket liens,
- requiring the developer to submit a title report
- showing that the notice of time share plan has been
- recorded on title to the time share property, but it

1		is not thereafter necessary to submit additional title
2		reports on that time share property; and
3	(3)	For time share plans that use recorded documents as
4		part of alternative arrangements intended to protect
5		buyers from future blanket liens, requiring the
6		developer to submit a title report showing the
7		recordation of all documents required to be recorded
8		as part of the alternative arrangements, but it is not
9		thereafter necessary to submit additional title
10		reports on that time share property.
11	SECT	ION 2. Section 514E-10, Hawaii Revised Statutes, is
12	amended t	o read as follows:
13	" §51	4E-10 Registration required; developer, acquisition
14	agent, pl	an manager, and exchange agent; registration
15	renewal[.	; title report; title holding trusts. (a) A
16	developer	shall not offer or dispose of a time share unit or a
17	time shar	e interest unless the disclosure statement required by
18	section 5	14E-9 is filed with the director pursuant to the time
19	specified	in this chapter, or the development is exempt from
20	filing, a	nd the time share plan to be offered by the developer
21	is accept	ed by the director for registration under this chapter.

- 1 The director shall not accept a developer's time share plan if
- 2 the developer does not possess a history of honesty,
- 3 truthfulness, financial integrity, and fair dealing.
- 4 (b) An acquisition agent (including the developer if it is
- 5 also the acquisition agent) shall register under this chapter by
- 6 filing with the director a statement setting forth the time
- 7 sharing plan for which it is providing prospective purchasers,
- 8 its address, the telephone number, other information required by
- 9 the director as provided by rules adopted pursuant to chapter
- 10 91, and, if the acquisition agent is not a natural person, the
- 11 name of the responsible managing employee; provided that an
- 12 acquisition agent licensed under chapter 467 as a real estate
- 13 broker shall not be required to register under this chapter.
- 14 All acquisition agents not licensed under chapter 467 shall be
- 15 approved by the director. The director shall not approve any
- 16 acquisition agent who is not of good character and who does not
- 17 possess a reputation for honesty, truthfulness, and fair
- 18 dealing. The acquisition agent shall furnish evidence that the
- 19 acquisition agent is bonded as required by rules adopted by the
- 20 director pursuant to chapter 91 to cover any violation by the
- 21 acquisition agent of any solicitation ordinance or other

- 1 regulation governing the use of the premise or premises in which
- 2 the time share plan is promoted; provided that the acquisition
- 3 agent shall be separately bonded for each time share plan for
- 4 which it is providing prospective purchases.
- 5 (c) A plan manager (including the developer if it is also
- 6 the plan manager) shall register under this chapter by filing
- 7 with the director a statement setting forth the time sharing
- 8 plan that it is managing, its principal office address,
- 9 telephone number, and responsible managing employee. The plan
- 10 manager shall furnish evidence that the plan manager is bonded
- 11 as required by rules adopted by the director pursuant to chapter
- 12 91 to cover any default of the plan manager and any of its
- 13 employees of their duties and responsibilities; provided that
- 14 the plan manager shall be separately bonded for each time share
- 15 plan under the management of the plan manager.
- 16 (d) An exchange agent (including the developer if it is
- 17 also an exchange agent) shall register under this chapter by
- 18 filing with the director a statement setting forth the time
- 19 sharing plan for which it is offering exchange services, its
- 20 principal office address and telephone number, and designate its
- 21 responsible managing employee.

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1	(e) Any plan manager or developer registration required in
2	this section shall be renewed by December 31 of each even-
3	numbered year, and any acquisition agent or exchange agent
4	registration required in this section shall be renewed on
5	December 31 of each odd-numbered year; provided that this
6	subsection shall not relieve the person required to register
7	from the obligation to notify the director promptly of any
8	material change in any information submitted to the director,
9	nor shall it relieve the developer of its obligation to promptly
10	file amendments or supplements to the disclosure statement, and
11	to promptly supply the amendments or supplements to purchasers
12	of time share interests.
13	(f) An application for renewal of a developer registration
14	shall be on a form prescribed by the director and shall include:
15	(1) A current disclosure statement that meets the
16	requirements of section 514E-9 and section 16-106-3,
17	Hawaii Administrative Rules, if not already on file;
18	(2) A statement that is certified by the developer to be
19	true and correct in all respects and that identifies,
20	as appropriate:

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1	(A)	The cline share units in the time share plan
2		registered pursuant to this chapter; the total
3		number of time share interests registered for
4		sale in each unit pursuant to this chapter; and
5		the total number of time share interests that
6		have not yet been sold as of the date specified
7		in the developer's certification, which date
8		shall not be more than sixty days prior to the
9		date of the developer's certification; or
10	(B)	The property in the time share plan registered
11		pursuant to this chapter; the total number of
12		points registered for sale in each property
13		pursuant to this chapter; and the total number of
14		points in the time share plan that have not yet
15		been sold as of the date specified in the
16		developer's certification, which date shall not
17		be more than sixty days prior to the date of the
18		developer's certification;
19 (3)	If t	the developer is a corporation, partnership, joint
20	vent	ture, limited liability company, or limited
21	liak	oility partnership, an original certificate of good

1		standing issued by the business registration division
2		of the department of commerce and consumer affairs not
3		more than forty-five days before the date of
4		submission of the renewal application; and
5	(4)	The biennial renewal fee.
6	(g)	Developers shall not be required to include the
7	following	in an application for renewal of a developer
8	registrat:	ion of a time share plan:
9	(1)	A financial statement of the developer; or
10	(2)	A policy of title insurance, a preliminary title
11	· !	report, abstract of title, or certificate of title on
12		the units or time share interests in the time share
13		plan.
14	(h)	To the extent that a time share plan utilizes a title
15	holding to	rust to protect the rights of purchasers to use the
16	time share	e property from blanket liens that may arise subsequent
17	to the clo	osing of the sale of a time share interest:
18	(1)	The developer shall submit a title report:
19		(A) Showing that title to the time share units or
20		time share interest to be protected by a title

1			holding trust has been conveyed to the trustee;
2			and
3		(B)	Showing the recordation of any documents required
4			to be recorded for the purpose of protecting the
5			rights of purchasers to use the time share
6			property from blanket liens that will remain on
7			title subsequent to the closing; and
8	(2)	The	developer shall not thereafter be required to
9		subm	it additional title reports on property covered by
10		<u>a ti</u>	tle report that meets the requirements of
11		para	graph (1).
12	<u>(i)</u>	To t	he extent that a time share plan utilizes a notice
13	of time s	hare	plan to protect the rights of purchasers to use
14	the time	share	property from blanket liens that may arise
15	subsequen	t to	the closing of the sale of a time share interest:
16	(1)	The	developer shall submit a title report:
17		(A)	Showing that a notice of time share plan has been
18		i.	recorded on title to the time share units or time
19			share interests to be so protected; and
20		(B)	Showing the recordation of any documents required
21			to be recorded for the purpose of protecting the

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1		rights of purchasers to use the time share
2		property from blanket liens that will remain on
3		title subsequent to the closing; and
4	(2)	The developer shall not thereafter be required to
5		submit additional title reports on property covered by
6		a title report that meets the requirements of
7		paragraph (1).
8	<u>(j)</u>	To the extent that a time share plan utilizes
9	alternati	ve arrangements to protect the rights of purchasers to
10	use the t	ime share property from blanket liens:
11	(1)	The developer shall submit a title report showing the
12		recordation of all documents that, as part of the
13	* :	alternative arrangements accepted by the director, are
14		required to be recorded for the purpose of protecting
15		the rights of purchasers to use the time share
16		property from blanket liens; and
17	(2)	The developer shall not thereafter be required to
18		submit additional title reports on property covered by
19		a title report that meets the requirements of
20		subsection (1)."

- 1 SECTION 3. Statutory material to be repealed is bracketed
- 2 and stricken. New statutory material is underscored.
- 3 SECTION 4. This Act shall take effect upon on July 1,
- 4 2050.

Report Title:

Time Share Plans; Title Reports; Blanket Liens

Description:

For time share plans that use title-holding trusts, requires the developer to submit a title report evidencing that the title is vested in the trustee. For time share plans that use a notice of time share plan, requires the recordation of the notice and its submission. For time share plans that use alternative arrangements, requires the recordation of any alternative arrangement documents. Effective 7/1/2050. (SD1)

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