S.B. NO. <sup>799</sup> S.D. 1 H.D. 2

C.D. 1

### A BILL FOR AN ACT

RELATING TO TIME SHARING PLANS.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1 The legislature finds that the sale of a time SECTION 1. 2 share interest may only close if the buyers are protected from the foreclosure of blanket liens, such as mortgages, existing at 3 4 the time of the closing or which may be placed on the property 5 after the closing. For example, if a time share unit is subject 6 to a mortgage at the time of the closing and the developer fails 7 to pay the mortgage, the lender may then foreclose and 8 extinguish the rights of the time share owners to use the time 9 share unit. Existing law requires that the use rights of buyers 10 be protected from existing blanket liens such as this.

11 The rights of buyers must also be protected from blanket 12 liens that may arise in the future. For example, consider a 13 situation where the buyer and developer enter into a contract 14 providing that the developer will retain title to a hotel but 15 that the buyer may use a room each year for the next forty years. Even if the property is free of any mortgage at the time 16 17 of the sale, the developer could mortgage the property in the 18 If the developer does not pay the mortgage, the lender future.

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1 could foreclose and extinguish the rights of the time share
2 owners to use the time share unit. Existing law provides that
3 an escrow may close only if the buyers are protected from both
4 present and future blanket liens using one of the statutorily
5 approved methods.

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6 The legislature further finds that in many time share 7 plans, title to the time share units is conveyed into a title holding trust. Under such trusts, a trustee holds title for the 8 9 benefit of the owners or the association of time share owners, 10 or both. Among other things, a title holding trust is intended to protect the right of the time share buyer to use the time 11 12 share unit from blanket liens that may arise after the buyer's 13 purchase. To accomplish this, the trust instrument typically 14 restricts the ability of the trustee to submit the time share 15 units to new blanket liens. Developers must submit a title 16 report or other evidence of title as part of the application for 17 registration of a time share plan. The title report will 18 identify any existing blanket liens.

19 The legislature also finds that existing law allows
20 developers to protect buyers from blanket liens that may arise
21 in the future by recording a notice of time share plan. When a

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notice of time share plan is recorded, the rights of the time
 share owners to use the property are, by statute, protected from
 claims against the developer and anyone else who signed the
 notice of time share plan.

5 The legislature further finds that many modern time share 6 plans include time share units from other states or even other 7 countries. In recognition of the impossibility or 8 impracticability of a proposed time share plan satisfying some 9 of the requirements of the previously discussed methods because 10 of factors over which the developer has little or no control, 11 the director may accept alternative arrangements for the 12 protection of the use rights of purchasers. Some alternative 13 arrangements may require that various documents be recorded in 14 the State or in the recording systems of other jurisdictions. 15 If the time share plan uses a title holding trust or notice

16 of time share plan, or if alternative arrangements require the 17 recordation of documents, to protect buyers from future blanket 18 liens, the title report should also show that title has been 19 conveyed to the trustee, the notice of time share plan has been 20 recorded, or the required documents have been recorded, 21 respectively. If it does not, then upon conveyance to the





1 trustee or recordation of the time share property, the developer
2 should be required to submit an update to the title report
3 showing title vested in the trustee or showing the recordation
4 of the required documents before the registration is accepted.
5 After the developer has submitted such a title report, however,
6 there is no need to submit additional title reports since the
7 blanket lien protections are fully in place.

8 The purpose of this Act is to bolster the protections9 provided for buyers of time share units by:

10 (1) For time share plans that use a title holding trust to
11 protect buyers from future blanket liens, requiring
12 the developer to submit a title report showing that
13 title to the time share property is vested in the
14 trustee, but not requiring the developer thereafter to
15 submit additional title reports on that time share
16 property;

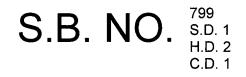
17 (2) For time share plans that use a notice of time share
18 plan to protect buyers from future blanket liens,
19 requiring the developer to submit a title report
20 showing that the notice of time share plan has been
21 recorded on title to the time share property, but not





requiring the developer thereafter to submit 1 2 additional title reports on that time share property; 3 and 4 (3) For time share plans that use recorded documents as 5 part of alternative arrangements intended to protect buyers from future blanket liens, requiring the 6 7 developer to submit a title report showing the 8 recordation of all documents required to be recorded 9 as part of the alternative arrangements, but not 10 requiring the developer thereafter to submit 11 additional title reports on that time share property. 12 SECTION 2. Section 514E-10, Hawaii Revised Statutes, is 13 amended to read as follows: 14 "§514E-10 Registration required; developer, acquisition agent, plan manager, and exchange agent; registration 15 16 renewal [-]; title report; title holding trusts. (a) A 17 developer shall not offer or dispose of a time share unit or a 18 time share interest unless the disclosure statement required by 19 section 514E-9 is filed with the director pursuant to the time 20 specified in this chapter, or the development is exempt from 21 filing, and the time share plan to be offered by the developer

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is accepted by the director for registration under this chapter.
 The director shall not accept a developer's time share plan if
 the developer does not possess a history of honesty,

4 truthfulness, financial integrity, and fair dealing.

5 An acquisition agent (including the developer if it is (b) also the acquisition agent) shall register under this chapter by 6 7 filing with the director a statement setting forth the time 8 sharing plan for which it is providing prospective purchasers, 9 its address, the telephone number, other information required by 10 the director as provided by rules adopted pursuant to chapter 11 91, and, if the acquisition agent is not a natural person, the 12 name of the responsible managing employee; provided that an 13 acquisition agent licensed under chapter 467 as a real estate 14 broker shall not be required to register under this chapter. 15 All acquisition agents not licensed under chapter 467 shall be 16 approved by the director. The director shall not approve any 17 acquisition agent who is not of good character and who does not possess a reputation for honesty, truthfulness, and fair 18 19 dealing. The acquisition agent shall furnish evidence that the 20 acquisition agent is bonded as required by rules adopted by the 21 director pursuant to chapter 91 to cover any violation by the



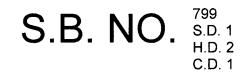


acquisition agent of any solicitation ordinance or other
 regulation governing the use of the premise or premises in which
 the time share plan is promoted; provided that the acquisition
 agent shall be separately bonded for each time share plan for
 which it is providing prospective purchases.

6 (c) A plan manager (including the developer if it is also 7 the plan manager) shall register under this chapter by filing 8 with the director a statement setting forth the time sharing plan that it is managing, its principal office address, 9 10 telephone number, and responsible managing employee. The plan 11 manager shall furnish evidence that the plan manager is bonded as required by rules adopted by the director pursuant to chapter 12 91 to cover any default of the plan manager and any of its 13 14 employees of their duties and responsibilities; provided that the plan manager shall be separately bonded for each time share 15 16 plan under the management of the plan manager.

17 (d) An exchange agent (including the developer if it is
18 also an exchange agent) shall register under this chapter by
19 filing with the director a statement setting forth the time
20 sharing plan for which it is offering exchange services, its

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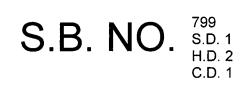


principal office address and telephone number, and designate its
 responsible managing employee.

3 Any plan manager or developer registration required in (e) this section shall be renewed by December 31 of each even-4 5 numbered year, and any acquisition agent or exchange agent 6 registration required in this section shall be renewed on 7 December 31 of each odd-numbered year; provided that this 8 subsection shall not relieve the person required to register 9 from the obligation to notify the director promptly of any 10 material change in any information submitted to the director, nor shall it relieve the developer of its obligation to promptly 11 12 file amendments or supplements to the disclosure statement, and to promptly supply the amendments or supplements to purchasers 13 14 of time share interests.

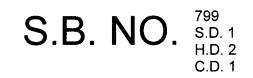
(f) An application for renewal of a developer registration
shall be on a form prescribed by the director and shall include:
(1) A current disclosure statement that meets the
requirements of section 514E-9 and section 16-106-3,
Hawaii Administrative Rules, if not already on file;

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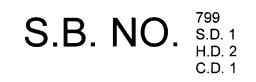
1 (2) A statement that is certified by the developer to be 2 true and correct in all respects and that identifies, 3 as appropriate: 4 The time share units in the time share plan (A) 5 registered pursuant to this chapter; the total 6 number of time share interests registered for 7 sale in each unit pursuant to this chapter; and the total number of time share interests that 8 9 have not yet been sold as of the date specified 10 in the developer's certification, which date 11 shall not be more than sixty days prior to the 12 date of the developer's certification; or 13 The property in the time share plan registered (B) 14 pursuant to this chapter; the total number of 15 points registered for sale in each property 16 pursuant to this chapter; and the total number of 17 points in the time share plan that have not yet 18 been sold as of the date specified in the 19 developer's certification, which date shall not 20 be more than sixty days prior to the date of the 21 developer's certification;

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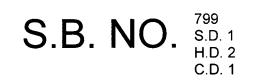
1	(3)	If the developer is a corporation, partnership, joint
2		venture, limited liability company, or limited
3		liability partnership, an original certificate of good
4		standing issued by the business registration division
5		of the department of commerce and consumer affairs not
6		more than forty-five days before the date of
7		submission of the renewal application; and
8	(4)	The biennial renewal fee.
9	(g)	Developers shall not be required to include the
10	following	in an application for renewal of a developer
11	registrat.	ion of a time share plan:
12	(1)	A financial statement of the developer; or
13	(2)	A policy of title insurance, a preliminary title
14		report, abstract of title, or certificate of title on
15		the units or time share interests in the time share
16		plan.
17	<u>(h)</u>	To the extent that a time share plan utilizes a title
18	holding t	rust to protect the rights of purchasers to use the
19	time shar	e property from blanket liens that may arise subsequent
20	to the clo	osing of the sale of a time share interest:
21	(1)	The developer shall submit a title report:





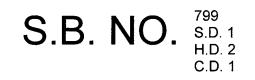
1		(A)	Showing that title to the time share units or
2			time share interest to be protected by a title
3			holding trust has been conveyed to the trustee;
4			and
5		(B)	Showing the recordation of any documents required
6			to be recorded for the purpose of protecting the
7			rights of purchasers to use the time share
8			property from blanket liens that will remain on
9			title subsequent to the closing; and
10	(2)	The o	developer shall not thereafter be required to
11		subm	it additional title reports on property covered by
12		<u>a ti</u>	tle report that meets the requirements of
13		para	graph (1) unless otherwise required in another
14		sect	ion of this chapter.
15	<u>(i)</u>	To ti	he extent that a time share plan utilizes a notice
16	of time sh	are ]	plan to protect the rights of purchasers to use
17	the time s	hare	property from blanket liens that may arise
18	subsequent	to	the closing of the sale of a time share interest:
19	(1)	The o	developer shall submit a title report:

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1		(A)	Showing that a notice of time share plan has been
2			recorded on title to the time share units or time
3			share interests to be so protected; and
4		<u>(B)</u>	Showing the recordation of any documents required
5			to be recorded for the purpose of protecting the
6			rights of purchasers to use the time share
7			property from blanket liens that will remain on
8			title subsequent to the closing; and
9	(2)	The	developer shall not thereafter be required to
10		subm	it additional title reports on property covered by
11		<u>a ti</u>	tle report that meets the requirements of
12		para	graph (1) unless otherwise required in another
13		sect	ion of this chapter.
14	<u>(j)</u>	To t	he extent that a time share plan utilizes
15	alternati	ve ar	rangements to protect the rights of purchasers to
16	use the t	ime s	hare property from blanket liens:
17	(1)	The	developer shall submit a title report showing the
18		reco	rdation of all documents that, as part of the
19		alte	rnative arrangements accepted by the director, are
20		requ	ired to be recorded for the purpose of protecting

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1		the rights of purchasers to use the time share
2		property from blanket liens; and
3	(2)	The developer shall not thereafter be required to
4		submit additional title reports on property covered by
5		a title report that meets the requirements of
6		paragraph (1) unless otherwise required in another
7		section of this chapter."
8	SECT	ION 3. Statutory material to be repealed is bracketed
9	and stric	ken. New statutory material is underscored.
10	SECT	ION 4. This Act shall take effect upon its approval.





**Report Title:** Time Share Plans; Title Reports; Blanket Liens

#### Description:

For time share plans that use title holding trusts, requires the developer to submit a title report evidencing that the title is vested in the trustee. For time share plans that use a notice of time share plan, requires the recordation of the notice and its submission. For time share plans that use alternative arrangements, requires the recordation of any alternative arrangement documents. (CD1)

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.

