

GOV. MSG. NO. 1901

EXECUTIVE CHAMBERS KE KE'ENA O KE KIA'ĀINA

JOSH GREEN, M.D. GOVERNOR KE KIA'ĀINA

July 3, 2023

The Honorable Ronald D. Kouchi President of the Senate, and Members of the Senate Thirty-Second State Legislature State Capitol, Room 409 Honolulu, Hawai'i 96813 The Honorable Scott K. Saiki
Speaker, and Members of the
House of Representatives
Thirty-Second State Legislature
State Capitol, Room 431
Honolulu, Hawaii 96813

Dear President Kouchi, Speaker Saiki, and Members of the Legislature:

This is to inform you that on July 3, 2023, the following bill was signed into law:

SB799 SD1 HD2 CD1

RELATING TO TIME SHARING PLANS. **ACT 198**

Sincerely,

Josh Green, M.D.

Governor, State of Hawai'i

JUL 3 2023

on_

ACT 198

THE SENATE THIRTY-SECOND LEGISLATURE, 2023 STATE OF HAWAII S.B. NO. 5.D. 1 H.D. 2

A BILL FOR AN ACT

RELATING TO TIME SHARING PLANS.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1	SECTION 1. The legislature finds that the sale of a time
2	share interest may only close if the buyers are protected from
3	the foreclosure of blanket liens, such as mortgages, existing at
4	the time of the closing or which may be placed on the property
5	after the closing. For example, if a time share unit is subject
6	to a mortgage at the time of the closing and the developer fails
7	to pay the mortgage, the lender may then foreclose and
8	extinguish the rights of the time share owners to use the time
9	share unit. Existing law requires that the use rights of buyers
10	be protected from existing blanket liens such as this.
11	The rights of buyers must also be protected from blanket
12	liens that may arise in the future. For example, consider a
13	situation where the buyer and developer enter into a contract
14	providing that the developer will retain title to a hotel but
15	that the buyer may use a room each year for the next forty
16	years. Even if the property is free of any mortgage at the time
17	of the sale, the developer could mortgage the property in the
18	future. If the developer does not pay the mortgage, the lender
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- 1 could foreclose and extinguish the rights of the time share
- 2 owners to use the time share unit. Existing law provides that
- 3 an escrow may close only if the buyers are protected from both
- 4 present and future blanket liens using one of the statutorily
- 5 approved methods.
- 6 The legislature further finds that in many time share
- 7 plans, title to the time share units is conveyed into a title
- 8 holding trust. Under such trusts, a trustee holds title for the
- 9 benefit of the owners or the association of time share owners,
- 10 or both. Among other things, a title holding trust is intended
- 11 to protect the right of the time share buyer to use the time
- 12 share unit from blanket liens that may arise after the buyer's
- 13 purchase. To accomplish this, the trust instrument typically
- 14 restricts the ability of the trustee to submit the time share
- 15 units to new blanket liens. Developers must submit a title
- 16 report or other evidence of title as part of the application for
- 17 registration of a time share plan. The title report will
- 18 identify any existing blanket liens.
- 19 The legislature also finds that existing law allows
- 20 developers to protect buyers from blanket liens that may arise
- 21 in the future by recording a notice of time share plan. When a

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- 1 notice of time share plan is recorded, the rights of the time
- 2 share owners to use the property are, by statute, protected from
- 3 claims against the developer and anyone else who signed the
- 4 notice of time share plan.
- 5 The legislature further finds that many modern time share
- 6 plans include time share units from other states or even other
- 7 countries. In recognition of the impossibility or
- 8 impracticability of a proposed time share plan satisfying some
- 9 of the requirements of the previously discussed methods because
- 10 of factors over which the developer has little or no control,
- 11 the director may accept alternative arrangements for the
- 12 protection of the use rights of purchasers. Some alternative
- 13 arrangements may require that various documents be recorded in
- 14 the State or in the recording systems of other jurisdictions.
- 15 If the time share plan uses a title holding trust or notice
- 16 of time share plan, or if alternative arrangements require the
- 17 recordation of documents, to protect buyers from future blanket
- 18 liens, the title report should also show that title has been
- 19 conveyed to the trustee, the notice of time share plan has been
- 20 recorded, or the required documents have been recorded,
- 21 respectively. If it does not, then upon conveyance to the

- 1 trustee or recordation of the time share property, the developer
- 2 should be required to submit an update to the title report
- 3 showing title vested in the trustee or showing the recordation
- 4 of the required documents before the registration is accepted.
- 5 After the developer has submitted such a title report, however,
- 6 there is no need to submit additional title reports since the
- 7 blanket lien protections are fully in place.
- 8 The purpose of this Act is to bolster the protections
- 9 provided for buyers of time share units by:
- 10 (1) For time share plans that use a title holding trust to
- 11 protect buyers from future blanket liens, requiring
- the developer to submit a title report showing that
- title to the time share property is vested in the
- 14 trustee, but not requiring the developer thereafter to
- submit additional title reports on that time share
- 16 property;
- 17 (2) For time share plans that use a notice of time share
- 18 plan to protect buyers from future blanket liens,
- requiring the developer to submit a title report
- showing that the notice of time share plan has been
- 21 recorded on title to the time share property, but not

1		requiring the developer thereafter to submit	
2		additional title reports on that time share property;	
3		and	
4	(3)	For time share plans that use recorded documents as	
5		part of alternative arrangements intended to protect	
6		buyers from future blanket liens, requiring the	
7		developer to submit a title report showing the	
8		recordation of all documents required to be recorded	
9		as part of the alternative arrangements, but not	
10		requiring the developer thereafter to submit	
11		additional title reports on that time share property.	
12	SECT	ION 2. Section 514E-10, Hawaii Revised Statutes, is	
13	amended t	o read as follows:	
14	"§51	4E-10 Registration required; developer, acquisition	
15	agent, plan manager, and exchange agent; registration		
16	renewal[-]; title report; title holding trusts. (a) A		
17	developer	shall not offer or dispose of a time share unit or a	
18	time share interest unless the disclosure statement required b		
19	section 5	14E-9 is filed with the director pursuant to the time	
20	specified in this chapter, or the development is exempt from		
21	filing, a	and the time share plan to be offered by the developer	

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- 1 is accepted by the director for registration under this chapter.
- 2 The director shall not accept a developer's time share plan if
- 3 the developer does not possess a history of honesty,
- 4 truthfulness, financial integrity, and fair dealing.
- 5 (b) An acquisition agent (including the developer if it is
- 6 also the acquisition agent) shall register under this chapter by
- 7 filing with the director a statement setting forth the time
- 8 sharing plan for which it is providing prospective purchasers,
- 9 its address, the telephone number, other information required by
- 10 the director as provided by rules adopted pursuant to chapter
- 11 91, and, if the acquisition agent is not a natural person, the
- 12 name of the responsible managing employee; provided that an
- 13 acquisition agent licensed under chapter 467 as a real estate
- 14 broker shall not be required to register under this chapter.
- 15 All acquisition agents not licensed under chapter 467 shall be
- 16 approved by the director. The director shall not approve any
- 17 acquisition agent who is not of good character and who does not
- 18 possess a reputation for honesty, truthfulness, and fair
- 19 dealing. The acquisition agent shall furnish evidence that the
- 20 acquisition agent is bonded as required by rules adopted by the
- 21 director pursuant to chapter 91 to cover any violation by the

- 1 acquisition agent of any solicitation ordinance or other
- 2 regulation governing the use of the premise or premises in which
- 3 the time share plan is promoted; provided that the acquisition
- 4 agent shall be separately bonded for each time share plan for
- 5 which it is providing prospective purchases.
- 6 (c) A plan manager (including the developer if it is also
- 7 the plan manager) shall register under this chapter by filing
- 8 with the director a statement setting forth the time sharing
- 9 plan that it is managing, its principal office address,
- 10 telephone number, and responsible managing employee. The plan
- 11 manager shall furnish evidence that the plan manager is bonded
- 12 as required by rules adopted by the director pursuant to chapter
- 13 91 to cover any default of the plan manager and any of its
- 14 employees of their duties and responsibilities; provided that
- 15 the plan manager shall be separately bonded for each time share
- 16 plan under the management of the plan manager.
- 17 (d) An exchange agent (including the developer if it is
- 18 also an exchange agent) shall register under this chapter by
- 19 filing with the director a statement setting forth the time
- 20 sharing plan for which it is offering exchange services, its

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- 1 principal office address and telephone number, and designate its
- 2 responsible managing employee.
- 3 (e) Any plan manager or developer registration required in
- 4 this section shall be renewed by December 31 of each even-
- 5 numbered year, and any acquisition agent or exchange agent
- 6 registration required in this section shall be renewed on
- 7 December 31 of each odd-numbered year; provided that this
- 8 subsection shall not relieve the person required to register
- 9 from the obligation to notify the director promptly of any
- 10 material change in any information submitted to the director,
- 11 nor shall it relieve the developer of its obligation to promptly
- 12 file amendments or supplements to the disclosure statement, and
- 13 to promptly supply the amendments or supplements to purchasers
- 14 of time share interests.
- (f) An application for renewal of a developer registration
- 16 shall be on a form prescribed by the director and shall include:
- 17 (1) A current disclosure statement that meets the
- requirements of section 514E-9 and section 16-106-3,
- 19 Hawaii Administrative Rules, if not already on file;

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(2)	A statement that	is certified by	the developer to be
	true and correct :	in all respects	and that identifies,
	as appropriate:		

- (A) The time share units in the time share plan registered pursuant to this chapter; the total number of time share interests registered for sale in each unit pursuant to this chapter; and the total number of time share interests that have not yet been sold as of the date specified in the developer's certification, which date shall not be more than sixty days prior to the date of the developer's certification; or
- (B) The property in the time share plan registered pursuant to this chapter; the total number of points registered for sale in each property pursuant to this chapter; and the total number of points in the time share plan that have not yet been sold as of the date specified in the developer's certification, which date shall not be more than sixty days prior to the date of the developer's certification;

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1	(3)	If the developer is a corporation, partnership, joint
2		venture, limited liability company, or limited
3		liability partnership, an original certificate of good
4		standing issued by the business registration division
5		of the department of commerce and consumer affairs not
6		more than forty-five days before the date of
7		submission of the renewal application; and
8	(4)	The biennial renewal fee.
9	(g)	Developers shall not be required to include the
10	following	in an application for renewal of a developer
11	registrat	ion of a time share plan:
12	(1)	A financial statement of the developer; or
13	(2)	A policy of title insurance, a preliminary title
14		report, abstract of title, or certificate of title on
15		the units or time share interests in the time share
16		plan.
17	(h)	To the extent that a time share plan utilizes a title
18	holding t	rust to protect the rights of purchasers to use the
19	time shar	e property from blanket liens that may arise subsequent
20	to the cl	osing of the sale of a time share interest:
21	(1)	The developer shall submit a title report.

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1	(A)	Showing that title to the time share units or
2		time share interest to be protected by a title
3		holding trust has been conveyed to the trustee;
4		and
5	<u>(B)</u>	Showing the recordation of any documents required
6		to be recorded for the purpose of protecting the
7		rights of purchasers to use the time share
8		property from blanket liens that will remain on
9		title subsequent to the closing; and
10	(2) The	developer shall not thereafter be required to
11	subm	it additional title reports on property covered by
12	a ti	tle report that meets the requirements of
13	para	graph (1) unless otherwise required in another
14	sect	ion of this chapter.
15	(i) To t	he extent that a time share plan utilizes a notice
16	of time share	plan to protect the rights of purchasers to use
17	the time share	property from blanket liens that may arise
18	subsequent to	the closing of the sale of a time share interest:
19	(1) The	developer shall submit a title report:

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1		(A)	showing that a notice of time share plan has been
2			recorded on title to the time share units or time
3			share interests to be so protected; and
4		(B)	Showing the recordation of any documents required
5			to be recorded for the purpose of protecting the
6			rights of purchasers to use the time share
7			property from blanket liens that will remain on
8			title subsequent to the closing; and
9	(2)	The	developer shall not thereafter be required to
10		subm	it additional title reports on property covered by
11		a ti	tle report that meets the requirements of
12		para	graph (1) unless otherwise required in another
13		sect	ion of this chapter.
14	<u>(j)</u>	To t	he extent that a time share plan utilizes
15	alternati	ve ar	rangements to protect the rights of purchasers to
16	use the t	ime s	hare property from blanket liens:
17	(1)	The	developer shall submit a title report showing the
18		reco	ordation of all documents that, as part of the
19		alte	rnative arrangements accepted by the director, are
20		requ	ired to be recorded for the purpose of protecting

1		the rights of purchasers to use the time share
2		property from blanket liens; and
3	(2)	The developer shall not thereafter be required to
4		submit additional title reports on property covered by
5		a title report that meets the requirements of
6		paragraph (1) unless otherwise required in another
7		section of this chapter."
8	SECT	TION 3. Statutory material to be repealed is bracketed
9	and stric	ken. New statutory material is underscored.
10	SECT	TON 4. This Act shall take effect upon its approval.

APPROVED this 3rd day of July , 2023

GOVERNOR OF THE STATE OF HAWAI'I

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THE SENATE OF THE STATE OF HAWAI'I

Date: May 2, 2023

Honolulu, Hawai'i 96813

We hereby certify that the foregoing Bill this day passed Final Reading in the Senate of the Thirty-Second Legislature of the State of Hawai'i, Regular Session of 2023.

President of the Senate

Clerk of the Senate

THE HOUSE OF REPRESENTATIVES OF THE STATE OF HAWAII

Date: May 2, 2023 Honolulu, Hawaii

We hereby certify that the above-referenced Bill on this day passed Final Reading in the House of Representatives of the Thirty-Second Legislature of the State of Hawaii, Regular Session of 2023.

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Scott K. Saiki Speaker House of Representatives

1. Li lette

Brian L. Takeshita

Chief Clerk

House of Representatives