

**THE THIRTIETH LEGISLATURE  
APPLICATION FOR GRANTS  
CHAPTER 42F, HAWAII REVISED STATUTES**

Type of Grant Request:

Operating                       Capital

Legal Name of Requesting Organization or Individual:    Db:  
Maui Family Young Men's Christian Association                      Maui Family YMCA

Amount of State Funds Requested: \$ 650,000.00

Brief Description of Request (Please attach word document to back of page if extra space is needed):

The request is to complete Phase III of our Farm the Future program by constructing a multi-use Children's Pavilion of approximately 4,500 sf, surfaced to accommodate two pickle ball courts used by kids camp and by community members every day. The request is also to renovate an existing permitted container, to complete installation of existing community farm plots and to install approximately 1,500 ft of fencing around the pavilion and farm area.

Amount of Other Funds Available:

State:                      \$ \_\_\_\_\_

Federal:                      \$ \_\_\_\_\_

County:                      \$ \_\_\_\_\_

Private/Other: \$ 107,000.00

Total amount of State Grants Received in the Past 5 Fiscal Years:

\$ 1,321,758.00

Unrestricted Assets:

\$ 652,760.00

New Service (Presently Does Not Exist):     Existing Service (Presently in Operation):

Type of Business Entity:

- 501(C)(3) Non Profit Corporation  
 Other Non Profit  
 Other

Mailing Address:

250 Kanaloa Avenue

City:    State:    Zip:

Kahului    HI    96732

Contact Person for Matters Involving this Application

Name: Amy Johnson	Title: Chief Development Officer
Email: amy.johnson@mauiymca.org	Phone: 808.866.5219

Federal Tax ID#: [REDACTED]	State Tax ID#: [REDACTED]
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Authorized Signature

**Mike Morris, President/CEO**

Name and Title

1-18-23

Date Signed

## Application for Grants

*If any item is not applicable to the request, the applicant should enter "not applicable".*

### **I. Certification – Please attach immediately after cover page**

#### **1. Certificate of Good Standing (If the Applicant is an Organization)**

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2022.

Certificate of Good Standing attached.

#### **2. Declaration Statement**

The applicant shall submit a declaration statement affirming its compliance with [Section 42F-103, Hawaii Revised Statutes](#).

Declaration Statement attached.

#### **3. Public Purpose**

The applicant shall specify whether the grant will be used for a public purpose pursuant to [Section 42F-102, Hawaii Revised Statutes](#).

Maui Family YMCA affirms that the grant will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes.

### **II. Background and Summary**

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

1. A brief description of the applicant's background;

The Maui Family YMCA was organized in August 1960 out of an office in Wailuku. With startup funding from the local community, the first camp on Maui was opened in 1962.

The Y managed the initial facility construction at our current location in 1991 with an additional expansion in 1994. Additional capital improvements including a swimming pool and 2008 major facility renovations were all completed successfully.

Maui Family YMCA is open to everyone in the community regardless of their ability to pay. The Y focuses on providing services to the community and a place where the essence of community lives through Healthy Living, Youth Development, and Social Responsibility.

During the pandemic, the Y was able to quickly pivot our services. The Y provided blended learning centers at three locations in Central Maui, Upcountry, and South Maui and at the Y facility. The Y became a food distribution center and launched a program that gave out over 6,000 starter plants to encourage home-based edible gardens.

Today, Maui Family YMCA operates a full range of fitness and healthy living programs at our facility including workout facilities, a racquetball court, swimming and swimming classes, yoga, pilates, latin dance, RIPPED, TRX Training, Hula Fitness, martial arts, and Parkinson's fitness. The Y also runs after-school programs at five Maui elementary schools and intercession camps throughout the year at the Y facility.

The Y works with intention to continue to provide high quality services and programs for Maui's expanding needs.

2. The goals and objectives related to the request;

The goal of this request is to increase the health and fitness of the community, to re-establish lost connections and feelings of isolation created during the pandemic, and to educate our children on the importance of agriculture and food sustainability.

The Y will accomplish these goals by again pivoting in a new direction in response to the needs of the community. Building a multi-purpose covered children's pavilion will increase our total facility space by 25%. The pavilion will be at the heart of the Y's spring, summer, fall and winter camps and increase our camp capacity by 40%. Students will gather for fitness programs, arts and crafts, music classes and other group activities.

The surface of the pavilion will accommodate two pickleball courts. These courts can be used by students at camp and by our community members every day. Pickleball is the #1 growing sport in the country and is a sport for all ages and a sport that all ages can play together. The pavilion can also be used for any fitness program such as yoga, pilates, hula fitness, Parkinson's fitness, martial arts and more providing a covered, open-air alternative to inside classrooms.

Surrounding the children's pavilion will be the farming program and the farm education space. The farm education space will be created by renovating an existing permitted 20 ft. container into an office and covered classroom area. This will be the hub of the farming project where the Wellness/Farm Director will manage volunteers and hold classes for all ages with an expanding curriculum as the farm progresses.

The farming program, Farm the Future was launched in 2021 with funding provided by Red Cabin Foundation and a partnership with Grow Some Good. The initial phase of the project was completed in 2022 which included planting the first edible garden, creating additional farm plots, and building 17 raised garden beds. The first Y farm camp was held in December 2022 where students learned about the plants and soil, weeded, harvested and even prepared food from the garden.

The raised beds will be available to community members and volunteers, allowing individuals and families who do not have outside space the opportunity to plant, grow and harvest their own food. The expanding farm plots will be planted with Grow Some Good and other partners, and Y volunteers. The long-term collaboration between Maui Family YMCA and Grow Some Good is evolving to assure sustainability and volunteers from both organizations will maintain the farm when camp or classes are not in session. All food produced will be made available to the community.

3. The public purpose and need to be served;

The pandemic highlighted many existing issues and created some new ones. Food insecurity became a bigger problem. The sense of belonging and mental well being suffered as we all became more isolated. Physical well being declined and fitness and exercise either stopped or drastically changed.

In 2022, YUSA commissioned a study with Triangle 2 to identify the needs of members post-pandemic. Data was collected and analyzed from a national survey of over 66,000 members. The study found that "In the minds of consumers, "wellness" now encompasses a whole lot more than just being in shape. It's reducing stress. It's finding a sense of community and belonging. It spans mental, physical, and spiritual dimensions—and consumers actually prioritized mental wellness above them all."

Notable statistics from the study include: 55% of members want adult programs and exercise to be outdoors or in a covered open-air space; 54% want outdoor activities and programs for children. Of the most important needs of children post covid: 62% of respondents said a sense of belonging; 59% said a return to play and socializing with others. 68% said the most important learning for children are STEM (science, technology, engineering, mathematics) skills.

The Y's children pavilion expands the capacity to provide fitness and learning programs in an open-air environment at a space that will serve multiple purposes.

The decision to create two pickleball courts in the pavilion is intentional. Data from the Sports & Fitness Industry Association shows the generational breadth of pickleball's popularity. Approximately 21% of the sport's more than 4.8 million participants in 2021 were between 6 and 17 years old. Close to 30% were between 18 and 34, with another 20% between 35 and 54 and another 30% ages 55 and up. The Y believes not only in

fitness but in a strong sense of community and pickleball is a unique sport because it is a group activity in which different ages can play together.

Food insecurity is a real issue in Hawaii. Statistics from the non-profit organization Feeding America cite 1 in 10 people and 1 in 6 children in Hawaii face hunger. Community gardens are a key component of sustainable living and a key factor in making Hawaii more food secure.

Additionally, instructional school gardens convey an array of benefits that include promoting healthy eating habits among children, upping physical activity, increasing awareness of STEM (science, technology, engineering, mathematics) concepts and ultimately enhancing academic achievement, according to the National Farm to School Network.

The Y's farm and education project is designed for the long term. Additional classes and services will evolve naturally as the gardens and farm plots mature and more people go through the program. Farm the Future will become the model for sustainable agriculture that the entire community can participate in and enjoy.

4. Describe the target population to be served; and

The Maui Family YMCA serves all regardless of age, income, gender, gender identity, sexual orientation, housing status, ethnicity and religion. In 2022, 15.5% of Y members and participants were awarded scholarships of financial assistance for Y services and programs.

5. Describe the geographic coverage.

The Maui Family YMCA serves members and participants from its facility located in Central Maui, and provides after school programs in Central, South and North Maui. The geographic composition of Y members and participants is; 70% Central, 10% Upcountry, 7% South, 6% North Shore, 1% West and 6% out of state.

### **III. Service Summary and Outcomes**

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities;

The Maui Family YMCA is working with professionals to finalize the architectural plans, obtain the necessary permits for construction. The scope of the work is the construction of a multi-use children's pavilion of approximately 4,500 square feet including the

installation of two pickleball courts, the renovation of an existing permitted container converting it into an office and covered education space of approximately 320 square feet, the installation of approximately 1,500 feet of fencing around the area, and the complete installation of existing farm plots including additional soil and starter plants.

The Maui Family YMCA CEO will serve as the project manager responsible for the project completion.

The cost of Phases I - III of the project is estimated at \$650,000.00 with funding coming from State and private individuals and foundations. The Board of Directors and CEO will be responsible for raising the additional funds from County and private individuals and foundations.

2. Provide a projected annual timeline for accomplishing the results or outcomes of the service;

May 2022 - Phase I completed with the installation of an edible garden approximately 1.8 of an acre

May 2022 - Phase II launched

January 2023 - Phase II completed with construction of raised planting beds, installation of planting areas

January 2023 - Finalize Architectural Drawings for Childrens Pavilion, the renovation for the educational space and fencing, and select a contractor

February 2023 - Apply for county permits

May 2023 - Receive news of GIA application from the state

November 2023 - Finalize materials procurement

February 2024 - Commence construction with approved permits

May 2024 - Construction completed

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

The Maui Family YMCA CEO will act as the project manager. All expenses will be reviewed by the CEO and the Facility Committee, and ultimately approved by the Board of Directors. Progress will be monitored by the CEO and Progress Reports will be submitted at least monthly to the Facility Committee and Board of Directors. Additional resources, including YUSA, will be consulted as needed.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

The Maui Family YMCA CEO will submit progress reports and requests for payment to the State as required during the project. All submissions will be reviewed by the Facility Committee and Board of Directors as part of the ongoing quality assurance procedures. All submissions will measure the actual progress of the project as compared to the expected progress and will provide detailed explanations for any differences.

#### **IV. Financial**

##### **Budget**

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
  - a. Budget request by source of funds (Link)
  - b. Personnel salaries and wages (Link)
  - c. Equipment and motor vehicles (Link)
  - d. Capital project details (Link)
  - e. Government contracts, grants, and grants in aid (Link)
  
2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2024.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
50,000	100,000	150,000	200,000	500,000

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2024.

Not applicable.

4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

Employee Retention Tax Credits (ERTC) in the prior three years totaled \$473,998.77

5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2024 for program funding.

List of federal, state and county government contracts, grants, and grants in aid attached.

6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2022.

The balance of unrestricted assets as of December 31, 2022 is \$652,760.00.

## **V. Experience and Capability**

### **1. Necessary Skills and Experience**

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

The Maui Family YMCA has a proven track record with its programs and services since it opened in 1960. These services include a wide variety of fitness training and classes, an aquatics program that ranges from beginners to experts and serves all ages, and wellness programs educating on the benefits of overall health. The Y has 81 employees, both full-time and part-time, and utilizes both local resources and YUSA programs for training and professional development of all staff.

In addition to the wide range of services offered at the Y facility, Maui Family YMCA currently is contracted by the Department of Education to administer the A+ after school program at 5 Maui elementary schools.

The Maui Family YMCA has successfully completed multiple construction and renovation projects at the current site. The Facilities Committee is composed of leadership and volunteers knowledgeable in the construction industry. Maui Family YMCA also has access to the resources of YUSA with over 170 years of experience and 2,800 facilities nationwide.

### **2. Facilities**

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

The Maui Family YMCA original building was constructed in 1991 as a fitness center including locker rooms and staff office. An additional building was constructed in 1994 that expanded the fitness facilities. Today the facility consists of over 16,000 sq. ft. of inside facility space, an outdoor pool and two storage containers.

The funds requested will provide a much needed outdoor expansion with the addition of a covered children's pavilion. The pavilion will serve as the center for spring, summer and fall student camps. Any Y fitness or wellness program can utilize the space when



available and the pavilion will be surfaced with two pickleball courts making this a multipurpose space. The renovation of a storage container to an education space will increase capacity for wellness classes and serve as the hub for the farming program expansion.

All current Y facilities meet ADA requirements, as will the new construction.

## **VI. Personnel: Project Organization and Staffing**

### **1. Proposed Staffing, Staff Qualifications, Supervision and Training**

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

Nationally, the Y has over 170 years of experience in building facilities. The Maui Family YMCA has successfully managed the construction and maintenance of the current facilities for over 30 years.

Management of the project will be a partnership between the Maui Family YMCA CEO, Mike Morris, a 37 year veteran with the Y, Y USA, the Facility Committee that includes contractors and construction specialists, and Grow Some Good, a 501(c)3 organization. Grow Some Good will assist in the development of the edible gardens and will be a partner with the Y in the long term sustainability of the farm program.

In addition to the existing Fitness Coordinator and Youth Director, the project will create 1 full-time position with the hiring of a Wellness/Farm the Future Director to manage the farming project, expand the Parkinson's program and implement new wellness programs like diabetes prevention and management, arthritis care, and healthy food education and preparation. The project will create 8 part-time positions and 24 volunteers to service the programs and maintain the farm space and edible gardens.

It is estimated that the project will result in a 35% increase of total members and participants within the first year of completion and grow to 45% as the farming project matures.

### **2. Organization Chart**

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

The organization chart is attached.

**3. Compensation**

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, not employee name.

<u>Chief Executive Officer</u>	<u>\$123,035.00</u>
<u>Chief Development Officer</u>	<u>\$ 69,700.00</u>
<u>Finance Director</u>	<u>\$ 53,508.00</u>

**VII. Other**

**1. Litigation**

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

The Maui Family YMCA is not a party to any pending litigation nor has any outstanding judgement.

**2. Licensure or Accreditation**

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

Not applicable.

**3. Private Educational Institutions**

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see [Article X, Section 1, of the State Constitution](#) for the relevance of this question.

Not applicable.

**4. Future Sustainability Plan**

The applicant shall provide a plan for sustaining after fiscal year 2023-24 the activity funded by the grant if the grant of this application is:

- (a) Received by the applicant for fiscal year 2023-24, but

A major component of the project is the construction of the children's pavilion. This structure, along with the renovated education space, will allow the Y to expand the capacity for student camps by 40% from current levels. When not being used for student camp, the pavilion will be used as two pickleball courts. With the popularity of this sport, the Y will have an increase in revenue from an estimated 35% increase in membership as well as a new revenue stream from pickleball classes.

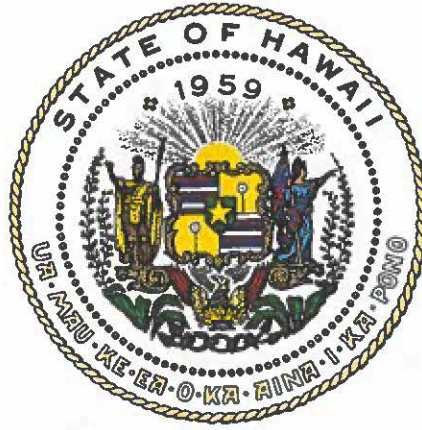
The Maui Family YMCA, in collaboration with Grow Some Good, will recruit a volunteer group to maintain the Farm the Future program. This group will be responsible for ongoing upkeep of the garden areas including weeding, pruning, harvesting, soil maintenance and replanting.

The volunteer group will include individuals and families who work their own garden plot and share responsibilities for the common farm plots and student education gardens. Collaboration between the parties will ensure that the farm will continue to thrive between student learning camps. The collaborative group will also evaluate options for additional program initiatives including food preparation, food distribution and the basics of running an agriculture-based business as the gardens mature.

Revenues generated from increased membership, student camps, public and private donors, and in-kind partnerships will be used to continue the work into the future.

(b) Not received by the applicant thereafter.

The very nature of the project is sustainability. Revenues from increased membership, student camps, expanded classes and projects, public and private donors and in-kind contributions will keep the children's pavilion and education space maintained. The established volunteer group will maintain the farm plots and keep the gardens growing.



## Department of Commerce and Consumer Affairs

### CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

**MAUI FAMILY YOUNG MEN'S CHRISTIAN ASSOCIATION**

was incorporated under the laws of Hawaii on 04/27/1961 ; that it is an existing nonprofit corporation; and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporations Act, regulating domestic nonprofit corporations.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: December 27, 2022

Director of Commerce and Consumer Affairs





# BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2023 to June 30, 2024

Applicant: \_\_\_\_\_ Maui Family YMCA

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
<b>A. PERSONNEL COST</b>				
1. Salaries				
2. Payroll Taxes & Assessments				
3. Fringe Benefits				
<b>TOTAL PERSONNEL COST</b>				
<b>B. OTHER CURRENT EXPENSES</b>				
1. Airfare, Inter-Island				
2. Insurance				
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training				
6. Supplies				
7. Telecommunication				
8. Utilities				
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<b>TOTAL OTHER CURRENT EXPENSES</b>				
<b>C. EQUIPMENT PURCHASES</b>				
<b>D. MOTOR VEHICLE PURCHASES</b>				
<b>E. CAPITAL</b>	<b>500,000</b>			
<b>TOTAL (A+B+C+D+E)</b>	<b>500,000</b>			
<b>SOURCES OF FUNDING</b>		Budget Prepared By:		
(a) Total State Funds Requested	500,000	Amy Johnson <span style="float: right;">808.866.5219</span>		
(b) Total Federal Funds Requested		Name (Please type or print) <span style="float: right;">Phone</span>		
(c) Total County Funds Requested		<span style="float: right;">1-18-23</span>		
(d) Total Private/Other Funds Requested		Signature of Authorized Official <span style="float: right;">Date</span>		
<b>TOTAL BUDGET</b>	<b>500,000</b>	Mike Morris, President/CEO Name and Title (Please type or print)		

# BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS

Period: July 1, 2023 to June 30, 2024

Applicant: Maui Family YMCA

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OTHER SOURCES OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2021-2022	FY: 2022-2023	FY:2023-2024	FY:2023-2024	FY:2024-2025	FY:2025-2026
PLANS	5000					
LAND ACQUISITION						
DESIGN	5000					
CONSTRUCTION	90000		500000			
EQUIPMENT						
<b>TOTAL:</b>	<b>100000</b>		<b>500,000</b>			
<b>JUSTIFICATION/COMMENTS:</b>						

**GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID**

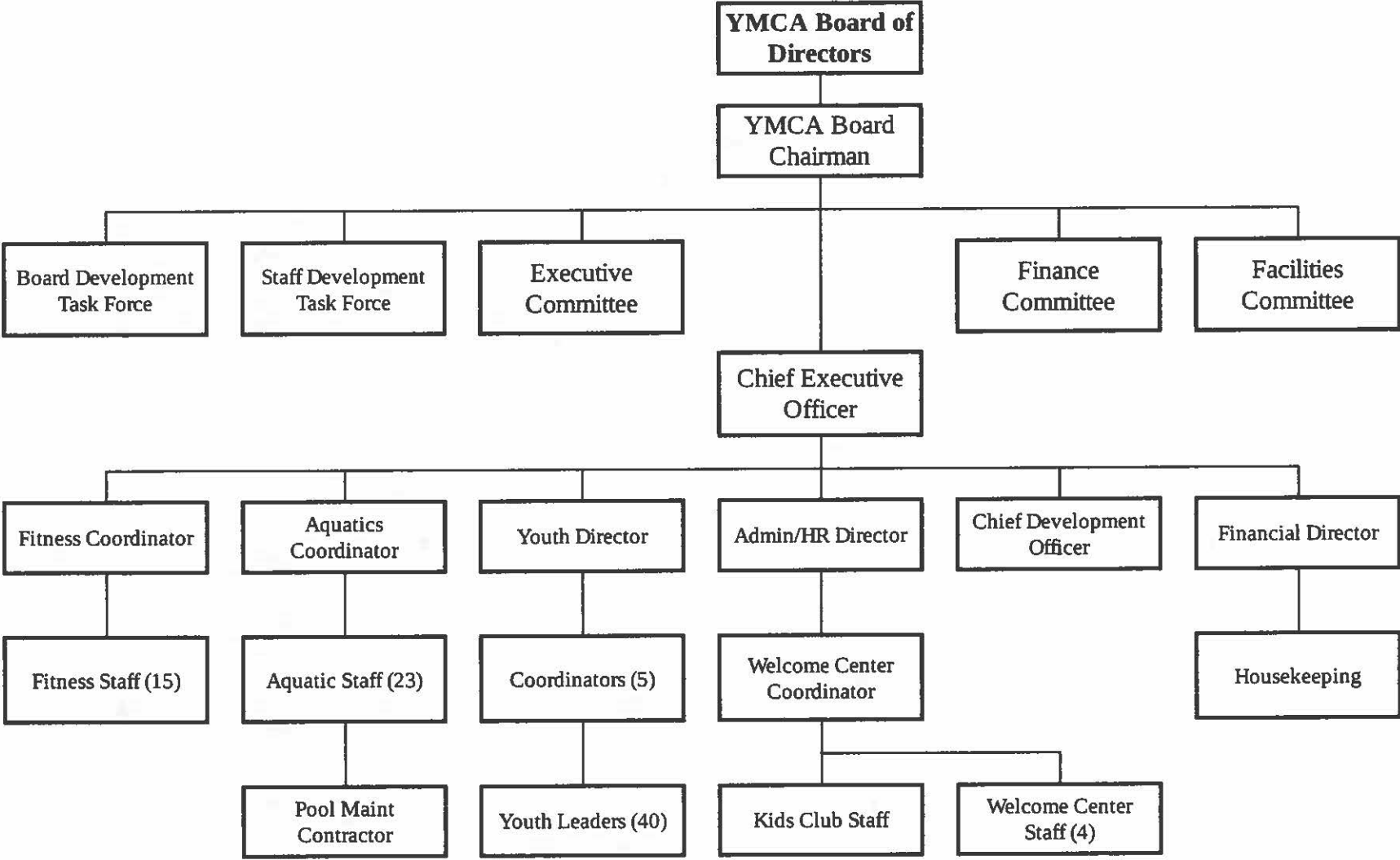
Applicant: Maui Family YMCA

Contracts Total: 1,957,744

	<b>CONTRACT DESCRIPTION</b>	<b>EFFECTIVE DATES</b>	<b>AGENCY</b>	<b>GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/ Maui County)</b>	<b>CONTRACT VALUE</b>
1	Distance Learning/Child Care for 1st responder	Jan-Dec 20	County of Maui DHS	Maui County	485,986
2	A+ Program	Jan-Dec 21	Dept of Education	State	174,132
3	A+ Program	Jan-Dec 22	Dept of Education	State	364,023
4	2021 ARPA Child Care Stabilization Grant	Oct 21 - March 23	Dept of Human Svcs	State	783,603
5	Community Support Grant	Mar 22 - Mar 23	DHHC	Maui County	150,000
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# Maui Family YMCA - 2023 Organizational Chart



Mike Morris - CEO  
 Jean Sevilla - Fitness Coordinator  
 Anelise Puentes - Aquatics Coordinator

Adam Alirez - Wellness Center Coordinator  
 Misty Amorin - Admin/HR Director  
 Roberta Mendez - Finance Director

Ricky Jones - Youth Director  
 Amy Johnson - Chief Dev Officer