

Written Statement of Len Higashi Acting Executive Director Hawaii Technology Development Corporation before the Senate Committee on Energy Economic Development and Tourism

Friday, April 8, 2022 3:00 p.m. Conference Room 224 & Videoconference

> In consideration of GM827

Submitting for consideration and confirmation to the Hawai'i Technology Development Corporation, Gubernatorial Nominee, GREGORY KIM, for a term to expire 06-30-2024.

Chair Wakai, Vice Chair Misalucha, and Members of the Committee.

I am pleased to have this opportunity to **support** the confirmation of Mr. Gregory Kim to the board of the Hawaii Technology Development Corporation.

I have had the privilege of working with Greg for many years. He is an entrepreneur and established leader in the entrepreneurial community. Through efforts like the Hawai'i Business Law Corp, HI-BEAM, Entrepreneurship Foundation of Hawai'i, Greg has contributed significantly in building an entrepreneurial ecosystem in Hawai'i. During the pandemic, Greg co-founded a community crowd-shared intiative called "Help Is On the Way" which provided volunteer services to Kūpuna in need. Greg is well-versed in the needs of the community and an innovative thinker. I look forward to having his leadership on the board in the years to come. Thank you for the opportunity to submit comments and I encourage your favorable vote on his behalf.



Pacific Asian Center for Entrepreneurship 2404 Maile Way Honolulu, Hawai'i 96822 USA Phone: (808) 956-5083 Fax: (808) 956-5107 Web: pace.shidler.hawaii.edu

April 6, 2022

RE: GM 827 Submitting for consideration and confirmation to the Hawaii Technology Development Corporation, Gubernatorial Nominee, Gregory Kim – In Support

Aloha, members of the Council:

Thank you for the opportunity to submit testimony in support of GM 827. As a staff member of the Pacific Asian Center for Entrepreneurship (PACE) at the University of Hawaii at Manoa, I support Gregory Kim's nomination to serve as a Hawaii Technology Development Corporation board member for a number of reasons.

PACE is dedicated to developing entrepreneurial and problem-solving graduates by offering startup mentorship, funding and hands-on training activities. Greg has been an active and loyal volunteer to our center since its inception in 2000. He served on the PACE Board for over a decade, and donated countless hours of his time and knowledge to teach and mentor university students during group lectures, workshops, and one-on-one sessions. Our center relies heavily on the service of volunteers from the business community. Engagement from experts like Greg and the ability to connect students and faculty with the private sector is crucial to the success of our program and the development of fledgling entrepreneurs.

Throughout the years, Greg has stepped up to the plate to volunteer his skills and legal services. He is perpetually one of the first to offer new ideas to advance our educational programming. We appreciate his progressive and selfless nature, and constant willingness to give. He is fervently committed to seeing the people of Hawaii thrive. I believe he will make real economic impact in his role with the Hawaii Technology Development Corporation.

For these reasons, I respectfully ask you to support the future advancement of Hawai'i's business sector and its leaders by approving Greg Kim's nomination.

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Tracy Taira Carnate Program Manager PACE



Purple Mai'a Foundation

98–820 Moanalua Road, #15-547 'Aiea, HI 96701 kokua@purplemaia.org

April 7, 2022

To: The Committee on EET

Subject: Support for confirmation of Gregory Kim to HTDC

Aloha mai,

Purple Mai'a Foundation supports the confirmation of Greg Kim to the board of the Hawai'i Technology Development Corporation. Purple Mai'a is a nonprofit focused on youth culture-based technology education, technology workforce development, and place-based and indigenous innovation and entrepreneurship.

Mr. Kim has been a long time supporter of the innovation ecosystem here in Hawai'i. We believe he would bring new ideas to HTDC, as well as an orientation toward action.

Me ka ha'aha'a,

Kelsey Amos Chief Operations Officer, Purple Mai'a Foundation

www.purplemaia.org





Statement of Meli James Cofounder Mana Up before the Hawai'i Technology Development Corporation

Thursday, April 8, 2022 3:00 PM Conference Room 224 & Videoconference

The Honorable Ronald Kouchi, President, And Members of the Senate Thirty-First State Legislature Hawai'i State Capitol, Room 409 Honolulu, Hawai'i 96813

Dear Senate President Kouchi and Members of the Senate:

In accordance with the provisions of Article V, Section 6 of the Hawai'i State Constitution, I have the honor to submit herewith for your consideration and confirmation, the following nomination:

Gregory Kim Hawai'i Technology Development Corporation Expiration Date: 6/30/2024

If appointed, Gregory Kim will bring impactful, new ideas to advance our economy within tech but also outside of tech. He will be action oriented and focused on Hawaii's strengths. I have had the pleasure of knowing Gregory through our local entrepreneurial ecosystem, and know he is highly qualified for this position as he has 25 years of experience working with entrepreneurs on idea generation and growing startup businesses. He also specializes in corporate and securities laws, mergers and acquisitions, venture capital, startups and other business formations. This combined experience will help him to drive change to help diversify and expand our local economy.

Mahalo for the opportunity to submit this testimony on behalf of Mana Up.

Sincerely,





Meli James Cofounder, Mana Up



<u>GM-827</u> Submitted on: 4/8/2022 10:27:50 AM Testimony for EET on 4/8/2022 3:00:00 PM

Submitted By	Organization	Testifier Position	Testify
Peter Curry	Testifying for LifeDNA Inc.	Support	Written Testimony Only

Comments:

Greg Kim has acted as General Counsel to LifeDNA for nearly a year. In that time, he has been instrumental in providing quality, ethical advice on legal matters that concern key areas of LifeDNA's business, including partner relations, regulatory compliance, and international business concerns.

Greg has proven himself a dedicated and ethical individual who is a benefit to any organization he works with.

<u>GM-827</u> Submitted on: 4/5/2022 2:10:03 PM Testimony for EET on 4/8/2022 3:00:00 PM

Submitted By	Organization	Testifier Position	Testify
Dustin Shindo	Individual	Support	Written Testimony Only

Comments:

I have known Greg Kim for over 20 years. During this time he has supported myself and company in both business and legal matters. These include starting multiple technology companies, raising angel and venture capital from Hawaii and abroad, and eventually taking Hoku Scientific public on the NASDAQ. In many of these various endeavors, he was an instrumental part of what we developed and grew in Hawaii. I am very confident that he would be an excellent board member for HTDC and serve as a catalyst to the entire technology industry. I hope that he is given the opportunity to continue to make a positive difference in this role.

<u>GM-827</u> Submitted on: 4/5/2022 2:35:43 PM Testimony for EET on 4/8/2022 3:00:00 PM

Submitted By	Organization	Testifier Position	Testify
Barry Weinman	Individual	Support	Written Testimony Only

Comments:

I am a Silicon Valley venture capitalist and have been making high tech investments since 1980. have worked with Greg since 2000 when he was a co-founder of HiBEAM an early, for Hawaii, mentoring program for start-ups. I was Board Chair. Other co-founders included Bill Richardson and Ron Higgins. HiBEAM was a predecessor to PACE and mentored people like Dustin Shindo whose company (HOKU) went from raw start-up to an Initial Public Offering (IPO). Greg is the lawyer for Kineticor, a UH spinout, where I am a Board member.

Greg is a special person. He has been a core member of the Hawaii entrepreneurial community for at least 20 years and has been involved with many of the Hawaii startups. He works long hours and always does more then we expect. He is the type of lawyer /executive that finds ways to get things done.

I respectfully urge your support of Greg's appointment.

From the desk of Steve Markowitz Honolulu, HI 96814

April 6, 2022

Committee on Energy, Economic Development, and Tourism Senator Glenn Wakai, Chair Senator Bennette Misalucha, Vice Chair

Re: GM 827, Submitting for consideration and confirmation to the Hawai'i Technology Development Corporation, Gubernatorial Nominee, GREGORY KIM, for a term to expire 06-30-2024

Aloha Chair Wakai, Vice Chair Misalucha and Committee Members,

Mahalo for the opportunity to submit written testimony on GM 827. I am pleased to share my support of Gregory Kim's confirmation to the Board of Directors of the Hawai'i Technology Development Corporation.

Brief self introduction: I am a healthtech impact investor and serve as chairman of iFirst Medical Technologies, Inc. and LifeDNA, Inc., both headquartered here in Honolulu. Also, I am active in the startup community as a lead mentor and limited partner at Blue Startups (all three funds), a two-time judge of Startup Weekend Honolulu, and a member of both Hawai'i Venture Capital Association and Hawai'i Angels.

I have had the opportunity to work with Mr. Kim, who serves as counsel to LifeDNA. Based on our interactions, I have found him to be intelligent, creative, collaborative, dedicated and of high integrity.

Mr. Kim offers invaluable perspective from three-plus decades of experience with emerging growth companies and the entrepreneurs who lead them. He has shared with me his excitement to join HTDC and to advance Hawai'i's economy by focusing on its unique strengths.

I wholeheartedly support Mr. Kim's confirmation to the board of HTDC. No doubt he will prove an outstanding board member.

Respectfully submitted, Steven M. Markowitz Leigh-Ann K. Miyasato 2909 Alphonse Place Honolulu, HI 96816 Ikmiyasato@gmail.com

April 7, 2022

<u>COMMITTEE ON ENERGY, ECONOMIC DEVELOPMENT, AND TOURISM</u> Senator Glenn Wakai, Chair Senator Bennette E. Misalucha, Vice Chair

<u>HEARING</u> Friday, April 8, 2022 3:00 p.m.

Re: <u>GM 827: Testimony in Support of the Nomination of GREGORY KIM to</u> the Hawai'i Technology Development Corporation

Dear Chair Wakai, Vice Chair Misalucha, and Members of the Committee:

I have known Gregory Kim for more than 20 years, when he was one of the founders of HiBEAM, Hawai'i's first accelerator for technology startups, and I became HiBEAM's Executive Director. Since then, I have worked with him in many other ventures and nonprofit organizations, including the Entrepreneurs Foundation of Hawai'i and Business Law Corps. He has represented several startup companies I have been involved with, including DragonBridge Capital and KinetiCor. Greg's corporate and securities legal work has always been stellar. Equally important, he is an innovative, visionary, strategic thinker, he is dedicated to diversifying the Hawai'i economy, and he is committed to serving the Hawai'i community. I can't think of anyone better suited to service as a director of the Hawai'i Technology Development Corporation.

Sincerely yours,

Leigh-Ann K. Miyasato



<u>GM-827</u> Submitted on: 4/7/2022 3:03:09 PM Testimony for EET on 4/8/2022 3:00:00 PM

Submitted By	Organization	Testifier Position	Testify
Donavan Kealoha	Individual	Support	Written Testimony Only

Comments:

Aloha mai,

My name is Donavan Kealoha. I am venture capitalist with Startup Capital Ventures and a cofounder of the Purple Mai'a Foundation a non-profit Educational Technology organization. I've been a part of the Hawaii innovation ecosystem for the last 15 years as an entrepreneur, investor and ecosystem builder. I write to express my wholehearted support for Greg Kim as a director for the Hawaii Technology Development Corporation. I've known Greg since my time in law school and he has been a staunch supporter of the innovation ecosystem and me personally. I know he will do a good job and provide leadership, passion and drive to move our state forward.

Mahalo,

Donavan Kealoha



April 7, 2022

Senator Glenn Wakai, Chairman Committee on Energy, Economic Development and Tourism

In regards to GM 827

Dear Senator Wakai and esteemed committee members,

It is my honor to support Gregory Kim to serve on the Hawaii Technology Development Corporation's Board of Directors. I have known Mr. Kim for almost 20 years through my work in the technology startup ecosystem and during my tenure at the Pacific Asian Center for Entrepreneurship (PACE) at the Shidler College of Business, University of Hawaii.

During this time, Mr. Kim has volunteered countless hours mentoring hundreds of University students interested in entrepreneurship and entrepreneurial law. Mr. Kim was one of first volunteers to PACE's Entrepreneurs in Residence program almost 15 years ago and continues to serve as a mentor. His Business Law Clinic gives aspiring attorneys hand-on experience working with PACE's student entrepreneurs.

Having assisted hundreds of startup companies, Mr. Kim believes Hawaii can grow and nurture innovative startup companies. He has learned by trial and error what works and what doesn't. He will provide experience, integrity, and a multi-dimensional way of thinking to the board.

I urge you to appoint Mr. Kim to the HTDC's Board of Directors.

Sincerely,

Susan Yamada Vice Chair Pacific Asian Center for Entrepreneurship University of Hawaii