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December 30, 2021

The Honorable Ronald D. Kouchi,
President and Members
of the Senate
Thirty-First State Legislature
State Capitol, Room 409
Honolulu, Hawaii 96813

The Honorable Scott K. Saiki,
Speaker and Members of the
House of Representatives
Thirty-First State Legislature
State Capitol, Room 431
Honolulu, Hawaii 96813

Dear President Kouchi, Speaker Saiki, and Members of the Legislature:

For your information and consideration, I am transmitting a copy of the Department of Business, Economic Development, and Tourism's Report on Enterprise Zones Program, as required by Section 209E-3, Hawaii Revised Statutes. In accordance with Section 93-16, Hawaii Revised Statutes, I am also informing you that the report may be viewed electronically at: <http://dbedt.hawaii.gov/overview/annual-reports-reports-to-the-legislature/>.

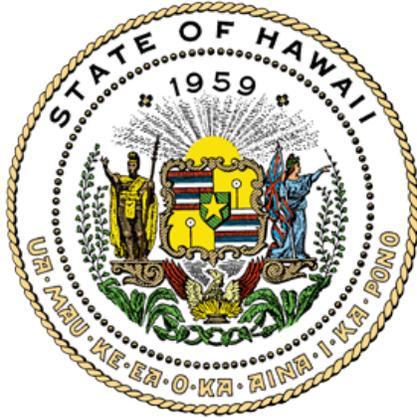
With aloha,

Mike McCartney

Enclosure

c: Legislative Reference Bureau

STATE OF HAWAII



HAWAII ENTERPRISE ZONES PROGRAM



CALENDAR YEAR REPORT FOR TAX YEAR 2020

Pursuant to Section §209E-3, Hawaii Revised Statutes



HAWAII ENTERPRISE ZONES PROGRAM

ANNUAL REPORT

Calendar Year (CY) 2020

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EXECUTIVE SUMMARY

The Hawaii Enterprise Zones Program (EZ) was established within the Department of Business, Economic Development and Tourism (DBEDT) by the Hawaii State Legislature to help stimulate certain types of business activity and increase employment in targeted areas of the State. The EZ Program is a significant economic development tool bringing business and employment opportunities to the residents of economically challenged areas of Hawaii. Eligible businesses that meet EZ hiring requirements are exempt from the Hawaii General Excise Tax (GET) on eligible revenues and may claim partial personal or corporate non-refundable income tax and state unemployment premium credits for up to seven consecutive years. Eligible businesses also qualify for a GET exemption on work done at their site by a Hawaii State licensed general contractor and licensed sub-contractors. The counties also offer additional incentives, such as incremental property tax relief, priority permit processing, or fee waivers.

Since the EZ Program's inception in 1986, well over 1,000 eligible Hawaii companies have participated in the EZ Program, the main purpose of which is to encourage certain types of business development and job creation in economically challenged areas of the state, through tax incentives. In the following section, we outline various program metrics for the calendar year 2020. In 2020, "certified" companies eligible to receive EZ benefits reported 1,095 new or maintained jobs statewide, a decrease from the 1,659 reported in 2019. This is not surprising given the business challenges of the COVID-19 pandemic where companies needed to redesign and remodel the set-up of their physical operations, as well as adjust their operational practice, products and services.

The business activities that reported the greatest number of jobs in the EZ Program in 2020 were, in order: 1) Agricultural Production or Processing; 2) Wholesaling; and 3) Manufacturing. The top three business activities that produced the greatest number of jobs, *on average per company*, in 2020 were: 1) Wholesaling; 2) Manufacturing; and 3) Agricultural Production or Processing. All three of these business activities also had the largest number of reporting companies so these business activities tend to produce the most jobs *overall* and the most jobs *on average per reporting company*.

In the past, Agricultural Production and Processing was one of the "business activities" that had struggled with producing the required number of jobs for EZ company certification. Because of

this, alternative program requirements were passed by the legislature in 2008 that made it easier for agricultural companies to receive program benefits by meeting a yearly revenue increase rather than employment targets. We outline in the next section the percentage distribution of business activities in each County by EZ enrolled companies. Agricultural companies are important to the EZ Program especially in Hawaii and Kauai Counties where they comprise over half and almost half respectively of the total number of EZ enrolled companies.

The top three EZ business activities producing the most revenue statewide for 2020 were: 1) Wholesaling; 2) Manufacturing; and 3) Agricultural Production or Processing. The top three EZ business activities by *average company revenue* were 1) Wholesaling; followed by various technology fields in second and third place, but the data sets were very small and thus could be misleading.

One important metric for the Enterprise Zone Program annual reports is the number of jobs maintained or created in exchange for the foregone state tax revenue as a result of the EZ Program. The Department of Taxation (DOTAX) calculates non-refundable EZ tax credits companies claim as well as the credits claimed for unemployment insurance premiums companies pay for employees located in the enterprise zone. However, these figures are not available until a year or two after the Enterprise Zone Annual Report is completed so 2020 figures are not available yet (see the most recent report Tax Credits Claimed by Hawaii Taxpayers Tax Year 2019 prepared by Tax Research and Planning Office, Department of Taxation).

For reference, however, the non-refundable income EZ tax credits claimed for tax year 2019 as reported by DOTAX amounted to \$1.3 million, up from \$1.1 million for tax year 2018 and \$856,000 for tax year 2017.

Add to this the estimated foregone GET exemptions claimed by EZ companies in 2019, we have (see Hawaii Enterprise Zone Report 2019):

| DESCRIPTION | AMOUNT |
|--|----------------|
| Total Revenue Reported by EZ Companies in 2019 | \$317,769,040. |
| Multiply by 0.5% (wholesale GET exemption) | \$1,588,845. |
| Add foregone revenue from non-refundable EZ income tax credits | \$1,300,000. |

| DESCRIPTION | AMOUNT |
|-------------------------------------|--------------|
| Total foregone tax revenue for 2019 | \$2,888,845. |

In 2019, EZ companies reported 1,659 jobs either created or maintained. Therefore, cost to the state in 2019 was \$1,741. per job. The cost per job has been fairly consistent in past years for which there is DOTAX data available, with the total never in the past five years exceeding \$2,000

The EZ Program is a State-County partnership. There is an EZ Program Coordinator from each County who works with DBEDT in all aspects of the program including recruiting, administration and customer care. The Counties take the lead in identifying eligible County Enterprise Zones and use the program as a tool for their County’s economic development plans. In 2020 three new Enterprise Zones were designated or re-designated: North Kohala (Hawaii County), Lanai (Maui County), and East Maui, which was combined with Greater Maui (Maui County). Current Enterprise Zones that will expire and are in the process of re-designation of eligible census tracts include:

| Honolulu County | Effective Date | Expiration Date |
|-----------------|----------------|-----------------|
| Leeward Oahu | 4/1/2001 | 3/31/2021 |
| Urban Honolulu | 4/1/2001 | 3/31/2021 |

DBEDT looks forward to even closer collaboration with the Counties in the coming years in using the EZ Program to support the Counties’ economic development objectives.

PROGRAM METRICS FOR 2020

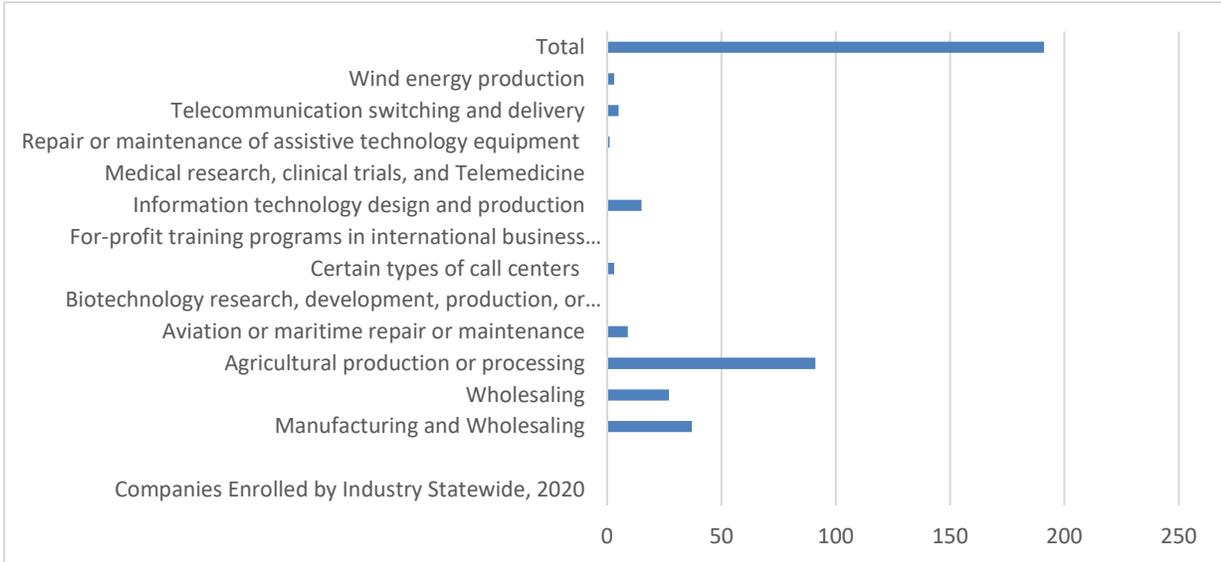
Total Number of Enrolled Enterprise Zone Companies, by County, 2020

| Country | Number of companies enrolled |
|--------------------|------------------------------|
| Hawaii County | 61 companies |
| Honolulu County | 77 companies |
| Kauai County | 17 companies |
| Maui County | 36 companies |
| Total State | 191 companies |

DBEDT annually reviews end-of-year reports filed by enrolled companies to determine if they have met EZ Program requirements in job creation and retention, or revenue increases for agricultural companies. If a reporting company meets the requirements of the program, DBEDT issues a letter of “Certification,” and the company may then file with the State Department of Taxation (DOTAX) for GET exemption and non-refundable income tax benefits on eligible income (Form N-756 - see Appendix D). If a company does not file an end-of-year report with DBEDT, the company may not claim any GET exemption or non-refundable income tax credits for that tax year with DOTAX. However, county and contractor GET exemption benefits are available to all currently enrolled EZ companies regardless of their meeting or not meeting program requirements.

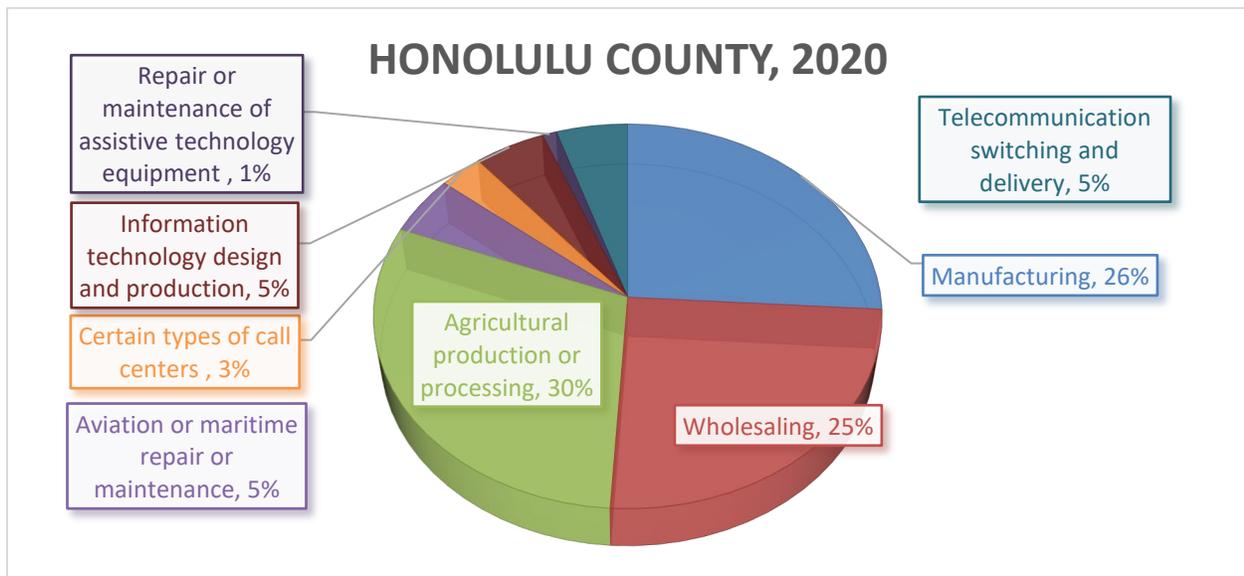
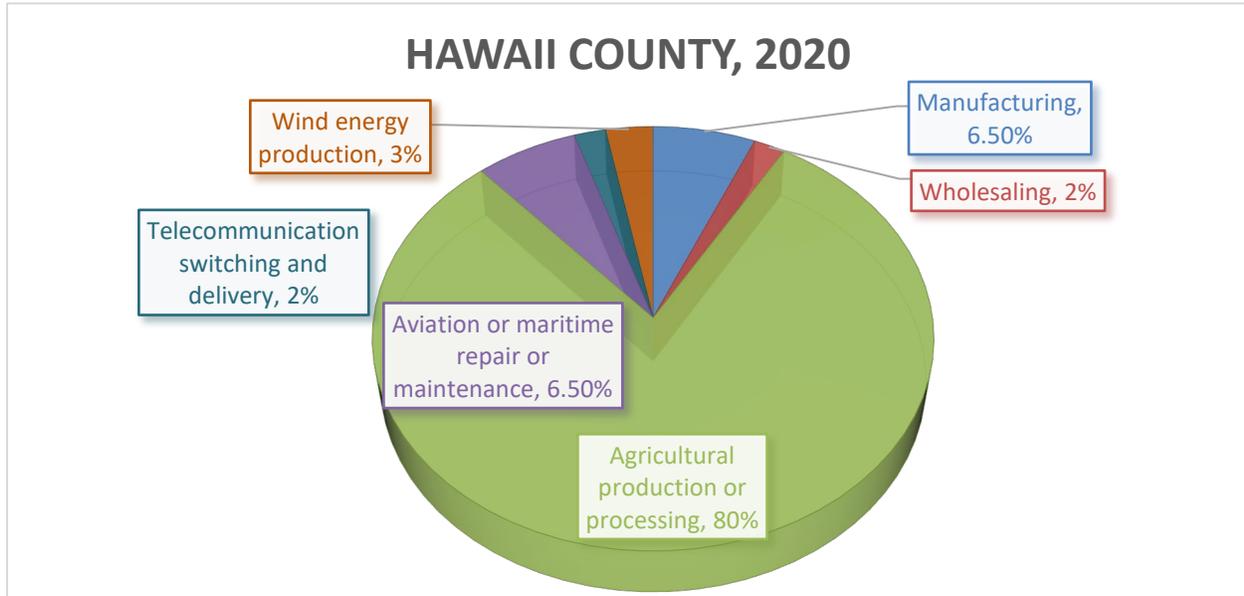
It should be noted that significant statistical information for 2020 is based on information provided by *reporting* companies in 2020, regardless if the company is on a calendar or fiscal tax year. The number of *reporting* companies is less than the number of *enrolled* companies due to a number of companies not submitting their end-of-year reports. To improve our program tracking, efforts have been underway to encourage enrolled EZ companies to submit their end-of-year reports regardless of whether or not they have met the EZ Program requirements for tax incentives.

Total Number of Enrolled Enterprise Zone Companies by Industry Statewide, 2020*

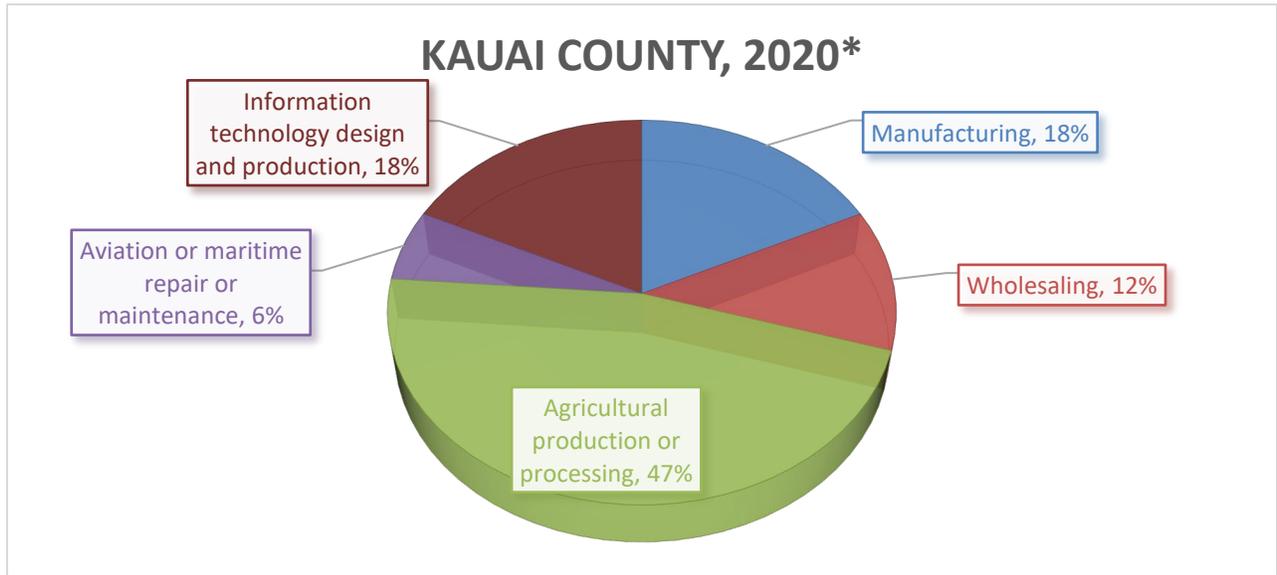


*Note: in this report we use “industry” as synonymous with “business activity,” the term used in HRS 209D.

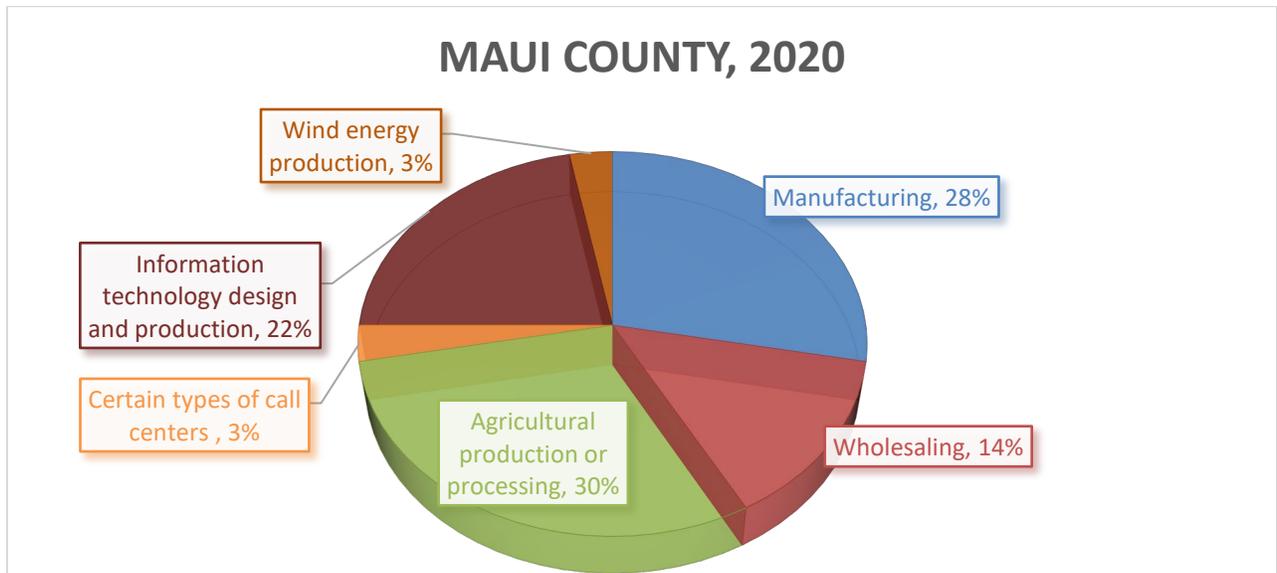
Enrolled Enterprise Zone Companies as Industry Percentage by County



Enrolled Enterprise Zone Companies as Industry Percentage by County (continued)



*Note: percentages not equal to 100% due to rounding



| Total Number of Jobs Created or Maintained of Reporting Companies by Industry Statewide and by County, 2020 | | | | | | | | | | |
|--|--------------|----------------|---------------|----------------|-----------------|----------------|--------------|----------------|-------------|----------------|
| | Total | % | Hawaii | % | Honolulu | % | Kauai | % | Maui | % |
| Manufacturing | 243 | 22.19% | 0 | 0.00% | 201 | 29.00% | 6 | 8.11% | 36 | 58.06% |
| Wholesaling | 352 | 32.15% | 0 | 0.00% | 352 | 50.79% | 0 | 0.00% | 0 | 0.00% |
| Agricultural production or processing | 446 | 40.73% | 264 | 99.25% | 102 | 14.72% | 60 | 81.08% | 20 | 32.26% |
| Aviation or maritime repair or maintenance | 10 | 0.91% | 2 | 0.75% | 5 | 0.72% | 3 | 4.05% | 0 | 0.00% |
| Biotechnology research, development, production, or sales | - | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Certain types of call centers (bill collection, disease management, disaster management, product fulfillment, and/or customer support for computer hardware or software manufacturers) | 18 | 1.64% | 0 | 0 | 14 | 2.02% | 0 | 0 | 4 | 6.45% |
| For-profit training programs in international business management or environmental remediation | - | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | 0 |
| Information technology design and production | 7 | 0.64% | 0 | 0 | | 0.00% | 5 | 6.76% | 2 | 3.23% |
| Medical research, clinical trials, and telemedicine | - | 0 | 0 | 0 | | 0 | 0 | 0 | 0 | 0 |
| Repair or maintenance of assistive technology equipment used by disabled persons | - | 0.00% | 0 | 0 | | 0.00% | 0 | 0 | 0 | 0 |
| Telecommunication switching and delivery | 19 | 1.74% | 0 | 0 | 19 | 2.74% | 0 | 0 | 0 | 0.00% |
| Wind energy production | - | 0.00% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1,095 | 100.00% | 266 | 100.00% | 693 | 100.00% | 74 | 100.00% | 62 | 100.00% |

Average Number of Jobs Created or Maintained of Reporting Companies by Industry Statewide, 2020

| | Total No. of Reported Jobs | No. of Reporting Companies | Average No. of Jobs per Reporting Company |
|--|----------------------------|----------------------------|---|
| Manufacturing | 243 | 10 | 24.30 |
| Wholesaling | 352 | 8 | 44.00 |
| Agricultural production or processing | 446 | 26 | 17.15 |
| Aviation or maritime repair or maintenance | 10 | 3 | 3.33 |
| Biotechnology research, development, production, or sales | - | 0 | 0.00 |
| Certain types of call centers (bill collection, disease management, disaster management, product fulfillment, and/or customer support for computer hardware or software manufacturers) | 18 | 3 | 6.00 |
| For-profit training programs in international business management or environmental remediation | - | 0 | 0.00 |
| Information technology design and production | 7 | 3 | 2.33 |
| Medical research, clinical trials, and telemedicine | - | 0 | 0.00 |
| Repair or maintenance of assistive technology equipment used by disabled persons | - | 0 | 0.00 |
| Telecommunication switching and delivery | 19 | 2 | 9.50 |
| Wind energy production | - | 0 | 0.00 |
| Total | 1,095 | 55 | 19.9 |

| Total Revenue of Reporting Companies by Industry Statewide and by County, 2020 | | | | | | | | | | |
|---|--------------------------|----------------|-------------------------|----------------|--------------------------|----------------|-------------------------|----------------|-----------------------|----------------|
| | Total | % | Hawaii | % | Honolulu | % | Kauai | % | Maui | % |
| Manufacturing and Wholesaling | \$ 43,852,974.62 | 10.94% | \$ - | 0% | \$ 38,296,771.49 | 10.50% | \$ 1,780,540.00 | 17.40% | \$3,775,663.13 | 58.21% |
| Wholesaling | \$290,034,968.55 | 72.35% | \$ - | 0% | \$ 290,034,968.55 | 79.48% | \$ - | 0.00% | \$ - | 0.00% |
| Agricultural production or processing | \$ 31,710,459.30 | 7.91% | \$ 18,899,718.04 | 98.05% | \$ 6,733,962.80 | 1.85% | \$ 3,936,623.46 | 38.46% | \$2,140,155.00 | 32.99% |
| Aviation or maritime repair or maintenance | \$ 4,466,899.21 | 1.11% | \$ 376,728.81 | 1.95% | \$ 3,840,740.00 | 1.05% | \$ 249,430.40 | 2.44% | \$ - | 0% |
| Biotechnology research, development, production, or sales | \$ - | 0% | \$ - | 0% | \$ - | 0.00% | \$ - | 0% | \$ - | 0% |
| Certain types of call centers (bill collection, disease management, disaster management, product fulfillment, and/or customer support for computer hardware or software manufacturers | \$ 13,681,898.85 | 3% | \$ - | 0% | \$ 13,497,671.94 | 3.70% | \$ - | 0% | \$ 184,226.91 | 3% |
| For-profit training programs in international business management or environmental remediation | \$ - | 0% | \$ - | 0% | \$ - | 0.00% | \$ - | 0% | \$ - | 0% |
| Information technology design and production | \$ 4,654,623.07 | 1% | \$ - | 0% | \$ - | 0.00% | \$ 4,268,313.52 | 42% | \$ 386,309.55 | 6% |
| Medical research, clinical trials, and Telemedicine | \$ - | 0% | \$ - | 0% | \$ - | 0.00% | \$ - | 0% | \$ - | 0% |
| Repair or maintenance of assistive technology equipment used by disabled persons | \$ - | 0% | \$ - | 0% | \$ - | 0.00% | \$ - | 0% | \$ - | 0% |
| Telecommunication switching and delivery | \$ 12,498,595.10 | 3% | \$ - | 0% | \$ 12,498,595.10 | 3.43% | \$ - | 0% | \$ - | 0% |
| Wind energy production | \$ - | 0% | \$ - | 0% | \$ - | 0.00% | \$ - | 0% | \$ - | 0% |
| Total | \$ 400,900,418.70 | 100.00% | \$ 19,276,446.85 | 100.00% | \$ 364,902,709.88 | 100.00% | \$ 10,234,907.38 | 100.00% | \$6,486,354.59 | 100.00% |

Average Revenue per Company by Industry Statewide, 2020

| | Total Revenue | No. of Reporting Companies | Average Revenue per Company |
|--|-----------------------|-----------------------------------|------------------------------------|
| Manufacturing | \$ 43,852,975 | 11 | \$ 3,986,634 |
| Wholesaling | \$ 290,034,969 | 8 | \$ 36,254,371 |
| Agricultural production or processing | \$ 31,710,459 | 25 | \$ 1,268,418 |
| Aviation or maritime repair or maintenance | \$ 4,466,899 | 3 | \$ 1,488,966 |
| Biotechnology research, development, production, or sales | - | 0 | - |
| Certain types of call centers (bill collection, disease management, disaster management, product fulfillment, and/or customer support for computer hardware or software manufacturers) | \$ 13,681,899 | 3 | \$ 4,560,633 |
| For-profit training programs in international business management or environmental remediation | - | 0 | - |
| Information technology design and production | \$ 4,654,623 | 3 | \$ 1,551,541 |
| Medical research, clinical trials, and telemedicine | - | 0 | - |
| Repair or maintenance of assistive technology equipment used by disabled persons | - | 0 | - |
| Telecommunication switching and delivery | \$ 12,498,595 | 2 | \$ 6,249,298 |
| Wind energy production | - | 0 | - |
| Total | \$ 400,900,419 | 55 | \$ 7,289,099 |

PROGRAM PURPOSE

The purpose of the Enterprise Zones (EZ) Program is to increase business activity and job retention and job creation in areas where they are most needed and most appropriate via tax and other incentives.

To be designated as an enterprise zone, a proposed area must be located within one United States census tract or two or more contiguous United States census tracts in accordance with the most recent decennial United States Census. The census tract or tracts within which each enterprise zone is located also must meet at least one of the following requirements:

- (1) At least 25 per cent of the population of each census tract shall have a median family income below 80 per cent of the median family income of the County in which the census tract is located; or
- (2) The unemployment rate in each census tract shall be at least 1.5 times the state average unemployment rate.

The EZ Program encourages a collaborative relationship between the State, the Counties, and qualifying businesses.

Each County can select up to six (6) areas which satisfy unemployment or income criteria for 20-year designations as Enterprise Zones by the Governor. Eligible businesses that satisfy certain hiring requirements are exempt from Hawaii's General Excise Tax (GET) on the gross proceeds from the manufacture of tangible personal property, the wholesale of tangible personal property, the engaging in a service business by a qualified business, or the engaging in research, development, sale, or production of all types of genetically-engineered medical agricultural, or maritime biotechnology products.

The Counties also contribute one or more incentives which may include, but are not limited to:

- Priority zoning or building permit processing;
- Zoning or building fee or permit waivers or variances;
- Incremental property tax relief resulting from added value due to property improvements; and
- Priority consideration for federal job training or community development funds.

ELIGIBLE BUSINESS ACTIVITIES

In order to be eligible to participate in the program, a business located in an enterprise zone must earn at least half of its annual gross revenue in a zone from one or more of the following:

- Agricultural production or processing;
- Manufacturing;
- Wholesaling or distribution;
- Aviation or maritime repair or maintenance;
- Telecommunications switching and delivery systems (but not consumer sales or services);
- Certain types of call centers (bill collection services, disaster management services, disease management services, product fulfillment services, or technical support for computer hardware or software manufacturers, but not telemarketing or sales);
- Information technology design and production (software development, imagery creation, and data compilation, but not consumer sales or services);
- Medical research, clinical trials, and telemedicine service;
- Biotechnology research, development, production, or sales;
- Repair or maintenance of assistive technology equipment used by disabled persons;
- For-profit international business management training;
- Environmental remediation technician training; and
- Wind energy production.

Almost all other businesses are *not* eligible, including retailers, all other professional services, and firms that build, maintain or repair real estate, such as custodial, carpentry, painting, electrical, and plumbing firms. The eligibility of some types of businesses and transactions may not always be clear. If so, consultation with DBEDT may be needed to determine eligibility.

Regarding renewable energy companies, DOTAX has determined that electricity is not tangible personal property (TPP) for EZ eligibility purposes or for purposes of the GET. The legislature, in enacting Act 160, Session Laws of 2000, specifically amended the definition of qualified business activity for EZ purposes. However, the amendment only qualified wind farms and no other producers of electricity.

Electricity producers, other than wind farms, which were enrolled in the EZ Program under Hawaii Revised Statutes (HRS) Section 209E-2 either under the “manufacture of tangible personal property” or the “wholesale sale of tangible personal property,” were not eligible to be enrolled in the EZ Program. All companies, whether or not they are enrolled in the EZ Program, that sell electric power to a public utility company for resale to the public must pay tax on the gross proceeds of such activity at the rate of 0.5 per cent.

In 2016, the state legislature passed a bill modifying the Enterprise Zones Statute stating that medical marijuana dispensary activities pursuant to chapter 329D shall not be considered an eligible business activity for the purposes of Hawaii Revised Statutes (HRS) Chapter 902E.

EZ OUTREACH ACTIVITIES IN 2020

Due to the COVID-19 pandemic in-person outreach was very limited in 2020. As a substitute platform numerous EZ Program presentations via video-conference were held, often in collaboration with resource partners such as Hawaii Technology Development Corporation/Innovate Hawaii, Hawaii Small Business Development Centers, and the Small Business Administration. On average there were at least two EZ Program presentations each month through this reporting period.

PROGRAM HISTORY

The Hawaii EZ Program was created by Act 78, 1986, and codified in Chapter 209E, Hawaii Revised Statutes. The enabling legislation was amended by Act 390, 1989, to more specifically define and limit the types of businesses that would be eligible as well as the hiring requirements that eligible businesses must satisfy. Since most head-to-head business competition is in the small-scale retail sector, the legislature removed almost all retail businesses from eligibility due to concerns that EZ designation could create "unfair" competitive advantages for retailers located in enterprise zones.

The administrative rules for the program were completed and approved in 1990. The Counties did not immediately submit EZ nominations because the local economy was still strong and unemployment rates were low, which reduced the need for a program intended to maintain and create jobs.

Two amendments in 1993 added agricultural producers as eligible to participate (Act 17) and made Kauai County census tract #405, which includes Lihue and vicinity, eligible for designation as an enterprise zone (Act 341). Tract #405 was the only Kauai census tract not eligible based on 1990 census data. Additional housekeeping amendments were made in Act 91 of 1995, to allow the EZ low-income employee earning thresholds to be updated annually, instead of every 10 years, and to vary according to family size.

The first three (3) zones were designated in 1994 on the Island of Hawaii in the North Kona, Hilo-Puna, and Hamakua districts. In 1995 and 1996, the North Kona and Hilo-Puna zones were expanded and two (2) more zones were designated on the Island of Hawaii, in the Kau and South Kona districts. The first zone on Kauai (in the Lihue area), and the first three (3) zones on Oahu were also created. The latter included the Haleiwa-Waialua area, Mililani Technology Park and parts of Wahiawa, and parts of Waipahu, Pearl City, and Waipio. Act 286 was passed in 1996 to enhance the EZ Program's effectiveness as an economic diversification tool. This legislation made the following activities EZ-eligible:

- Medical research, clinical trials, and telemedicine;
- Information technology design and production;
- Telecommunications switching and delivery; and
- For-profit training programs for international business management and environmental remediation technicians.

Previously, EZ-eligible business activities were limited to manufacturing, wholesaling, and farming, as well as maintenance or repair of aircraft or waterborne vessels. These changes were intended to help increase the quality of jobs created in EZs as well as enhance the State's other economic diversification efforts.

Act 286 also eliminated completely the low-income hiring requirements, and the overall hiring requirements were slightly increased. The telecommunication, information technology, medical, and training categories were also added to the definition of eligible businesses, while eligibility in the cleaning, repair, and maintenance category was limited to aviation and maritime activities. These changes were intended to increase the quality of jobs created by EZ businesses.

In 1997, Act 262 further clarified the definitions of the new eligible business categories added in 1996, and also added new incentives. These included exemption from use tax on supplies and equipment purchased out of state by EZ enrolled firms, and the contractor GET exemption on work done at the EZ site and paid for by EZ enrolled firms. Act 262 also expanded the North Shore zone on Oahu to include all agricultural lands in the Waialua district until June 30, 2002.

Also in 1997, Molokai became a zone, along with four new Kauai zones which, in combination with the Lihue zone, included all land on Kauai with commercial or agricultural land use zoning. The North Shore zone on Oahu was also expanded to include most of the area between Mokuleia and Pupukeya.

In 1999, the Hamakua and Pearl City-Waipahu zones were expanded, the later to include most of the Ewa plain and Campbell Industrial Park (except the oil refineries).

In 2000, Lanai, East Maui, and North Kohala, on the Island of Hawaii, were added zones. Acts 118 and 160 expanded EZ business eligibility to include the following:

- Biotechnology research, development, production and sales;
- Repair and maintenance of assistive technology equipment used by disabled persons;
- Wind energy production; and
- Certain types of call centers (bill collection, product fulfillment, disaster management, and technical support for computer hardware and software companies, but not direct telemarketing or sales).

In 2001, the North Shore zone on Oahu was further expanded to include the Koolauloa district, and new zones were added in urban Honolulu from the airport area through lower Kalihi, Iwilei and downtown into the Ala Moana area and on the leeward coast of Oahu. Five of the six Island of Hawaii zones were also expanded.

In 2002, the definition of EZ-eligible call centers was amended by Act 122 to include disease management services. The Use Tax exemption was eliminated by Act 146 because this discouraged EZ firms from purchasing supplies and equipment from local vendors. Finally, Act 146 also provided a one-time easement of the EZ hiring requirements for firms enrolled in the EZ

In September 2004, the Urban Honolulu zone was expanded to include all of Kakaako.

In 2006, the Greater Maui and East Maui zones were added to increase Maui County's zones to five.

In December 2007, Hilo-Puna and North Kohala in the Hawaii County EZs were expanded.

In March 2008, due to the large number of agricultural-related businesses and to support agriculture, the Waimanalo zone was added to Honolulu County as its sixth and final zone.

In August 2015, Governor Ige approved the City & County of Honolulu's request to expand the Mililani-Wahiawa Enterprise Zone to include Whitmore Village.

In December 2015, Governor Ige approved the 20-Year re-designation of three (3) new Hawaii County Enterprise Zones: Hamakua, Hilo-Puna, and Kau; and the expansion and renaming of the South Kona Enterprise Zone to the Kona Enterprise Zone. The three (3) new Enterprise Zone designations and the expansion of the former South Kona Enterprise Zone, that now includes the former North Kona Enterprise Zone, will be valid until December 2035.

In August 2016, Governor Ige approved the 20-Year re-designation of three (3) of the City and County of Honolulu's Enterprise Zones: (1) North Shore-Mililani-Wahiawa; (2) Pearl City-Ewa-Central Oahu; and, (3) Waipio Oahu.

In September 2016, Governor Ige approved the 20-Year re-designation of all four (4) of the County of Kauai's Enterprise Zones: (1) North Shore Kauai; (2) Kapaa; (3) South Central Kauai; and, (4) West Kauai.

In December 2016, Governor Ige approved the 20-year re-designation of the County of Maui's Molokai Enterprise Zone.

In 2020 three new Enterprise Zones were designated or re-designated: North Kohala (Hawaii County), Lanai (Maui County), and East Maui, which was combined with Greater Maui (Maui County).

See the following chart for a summary of Enterprise Zones start and expiration dates.

DESIGNATED ENTERPRISE ZONES

| Honolulu County | Effective Date | Expiration Date |
|------------------------------|----------------|-----------------|
| North Shore-Mililani-Wahiawa | 8/18/2016 | 8/17/2036 |
| Pearl City-Ewa-Central Oahu | 8/18/2016 | 8/17/2036 |
| Waipio Oahu | 8/18/2016 | 8/17/2036 |
| Leeward Oahu | 4/1/2001 | 3/31/2021 |
| Urban Honolulu | 4/1/2001 | 3/31/2021 |
| Waimanalo | 4/1/2001 | 2/28/2028 |

| Hawaii County | Effective Date | Expiration Date |
|---------------|----------------|-----------------|
| Hamakua | 12/24/2015 | 12/23/2035 |
| Hilo-Puna | 12/24/2015 | 12/23/2035 |
| Kau | 12/24/2015 | 12/23/2035 |
| Kona | 12/24/2015 | 12/23/2035 |
| North Kohala | 1/21/2020 | 1/20/2040 |

| Kauai County | Effective Date | Expiration Date |
|---------------------|----------------|-----------------|
| North Shore Kauai | 9/19/2016 | 9/18/2036 |
| Kapaa | 9/19/2016 | 9/18/2036 |
| South Central Kauai | 9/19/2016 | 9/18/2036 |
| West Kauai | 9/19/2016 | 9/18/2036 |

| Maui County (Molokai / Lanai) | Effective Date | Expiration Date |
|-------------------------------|----------------|-----------------|
| Molokai | 12/11/2016 | 12/10/2036 |
| Lanai | 3/25/2020 | 3/24/2040 |
| Greater Maui | 5/1/2006 | 4/30/2026 |
| West Maui | 5/1/2006 | 4/30/2026 |

ENTERPRISE ZONE CHANGES BY COUNTY

City and County of Honolulu (Island of Oahu)

- In October of 1996, the following areas were designated as Oahu's first enterprise zones:
 1. Mililani Technology Park and parts of Wahiawa;
 2. The Oahu sugar mill site and other parts of Waipahu and Pearl City; and
 3. The Waialua sugar mill site and other parts of Waialua and Haleiwa.
- In 1997, Act 262 temporarily expanded the North Shore zone to include all agricultural lands in the Waialua district until June 30, 2002.
- In November of 1997, further expansion of the North Shore zone boundaries was approved to include areas in Pupukea and Mokuleia which were not included in Act 262. The expanded boundaries requested by the County will remain in effect for the remainder of the original zone's 20-year span.
- In March of 1999, expansion of the Waipahu-Pearl City zone was approved to include most of Campbell Industrial Park (except the oil refineries), Barbers Point Harbor and Naval Air Station, Kapolei, and parts of Kunia and Ewa.
- In January of 2001, the North Shore EZ was expanded from Pupukea to Kaaawa. The designation of new zones in urban Honolulu (from Honolulu International Airport to Ala Moana) and on the leeward coast followed in April.
- In November of 2002, Mililani Tech Park/Wahiawa zone was expanded.
- In September 2004, the Urban Honolulu zone was expanded to include Kakaako.
- In March 2008, Waimanalo was designated as the sixth and final enterprise zone on Oahu. This selection was based on the significant number of agricultural businesses, which is an eligible activity under the EZ Program.
- In August 2015, Governor Ige approved the City & County of Honolulu's request to expand the Mililani-Wahiawa EZ to include Whitmore Village.
- County incentives include a two-year rebate on increases in real property taxes resulting from new construction by EZ-eligible firms, and a waiver of all building and grading permit fees for new construction by EZ-eligible firms at their EZ sites.
- In August 2016, Governor Ige approved the 20-Year re-designation of three (3) of the City and County of Honolulu's enterprise zones: (1) North Shore-Mililani-Wahiawa; (2) Pearl City-Ewa-Central Oahu; and, (3) Waipio Oahu.

Hawaii County (Island of Hawaii)

- In October of 1994, the state's first three (3) EZs were designated in Hamakua, Hilo-Puna, and Kona.
- In May of 1995, a fourth Big Island zone was designated in Kau, and the Hilo-Puna and Kona zones were expanded.
- In March of 1996, further expansion of the Hilo-Puna zone and designation of a fifth zone in southern Kona were approved.
- In January of 1999, expansion of the Hamakua zone was approved.
- In April of 2000, North Kohala as designated as the Big Island's sixth zone.
- In December of 2001, all Big Island zones except Kau were expanded.
- In September 2014, three (3) of the Island of Hawaii's enterprise zones 20-year term expired. The County Administration and County Council have passed a resolution requesting that the Governor designate two (2) new zones, re-designate one zone, and expand one existing zone.
- In December 2015, Governor Ige approved the 20-Year re-designation of three (3) new Hawaii County Enterprise Zones: Hamakua, Hilo-Puna, and Kau; and the expansion and renaming of the South Kona Enterprise Zone to Kona Enterprise Zone. The three (3) new Enterprise Zone designations and the expansion of the former South Kona Enterprise Zone, that now includes the former North Kona Enterprise Zone, to be valid until December 2035.
- Hawaii County offers a three-year exemption from the incremental property tax increases resulting from new construction by eligible businesses in EZs.
- In 2020 one new Enterprise Zones was re-designated: the North Kohala Enterprise Zone.

Kauai County (Islands of Kauai and Niihau)

- In April of 1996, Lihue and vicinity was designated as Kauai's first enterprise zone.
- In February of 1997, North Shore and Kapaa zones were designated.
- In April of 1997, two (2) more zones were designated in southern and western Kauai.
- All land on the island zoned for industrial, commercial or agricultural activity is now included in enterprise zones.
- Kauai County offers fast-track permit processing to eligible businesses.
- In September 2016, Governor Ige approved the 20-Year re-designation of all four (4) of the County of Kauai's Enterprise Zones: (1) North Shore Kauai; (2) Kapaa; (3) South Central

Kauai; and, (4) West Kauai.

Maui County (Islands of Maui, Molokai, Lanai and Kahoolawe)

- In January of 1997, Molokai was designated as Maui County’s first enterprise zone.
- In April of 2000, Lanai and East Maui were designated as enterprise zones.
- The County waives business permit fees for EZ-eligible businesses.
- The County gives priority consideration to EZs and EZ-eligible businesses when allocating federal grant monies, processing business permits, and granting zoning waivers.
- In May of 2006, West Maui and Greater Maui were added as new enterprise zones. Immediately after the addition of the EZ’s, five new applications were received.
- In December 2016, Governor Ige approved the 20-year re-designation of the County of Maui’s Molokai Enterprise Zone.
- In 2020, the Lanai Enterprise Zone was re-designated and the East Maui Enterprise Zone was combined with the Greater Maui Enterprise Zone.

PROGRAM BENEFITS

State Incentives

- ***Exemption from GET*** on EZ eligible activities for up to seven years. (Effective July 1, 2011 through June 30, 2013, the GET exemption was temporarily suspended on gross proceeds received by qualified businesses in the EZ that do not have valid certificates of qualification from DBEDT).
- Non-refundable ***income tax credit*** equal to 80 per cent of tax liability the first year, decreasing 10 per cent each year thereafter over the next six years to 20 per cent of tax liability the last year (see below), and
- Non-refundable ***income tax credit*** equal to 80 per cent of the ***unemployment insurance premiums*** paid during the first year, decreasing 10 per cent each year over the next six years to 20 per cent of premiums paid the last year (see below).

| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|--------------------------------|----------|----------|----------|----------|----------|----------|----------|
| State Income Tax Credit | 80% | 70% | 60% | 50% | 40% | 30% | 20% |

| Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|--|----------|----------|----------|----------|----------|----------|----------|
| Unemployment Insurance Equivalent Tax | 80% | 70% | 60% | 50% | 40% | 30% | 20% |

Businesses engaged in agricultural production or processing and/or manufacturing of tangible personal property that have completed their initial 7-years in the EZ Program are eligible to extend their EZ participation for an additional three years (36-months). Eligibility for EZ tax and other benefits will begin when this application is approved. However, approval of a company's application *does not* guarantee that the business will qualify for all EZ Program benefits every year. At the end of each tax year, an end-of-year report form *is required to be submitted* to determine if a business has satisfied the annual gross receipts and/or hiring requirements.

Construction and construction trade contractors are also exempt from GET for work done at the EZ-enrolled business site. This means an EZ-eligible firm must first apply to participate in the EZ Program and be officially approved prior to completing a contract with a licensed contractor. An EZ-enrolled firm may benefit from this EZ benefit by negotiating with licensed contractors to share all or part of the contractor's tax exemption. Neither licensed contractors nor licensed sub-contractors are obligated to negotiate any tax savings. However, if the contractor or sub-contractor does charge the EZ Company GET, that contractor or sub-contractor must pay GET to the State. (Note: EZ-eligible firms can choose to enroll before beginning operations if necessary, for their contractors to claim this exemption before the EZ firm opens for business at its EZ location. Firms must report the number of full-time employees when the firm's EZ establishment becomes operational).

County Incentives

Vary by County and may include, but are not limited to:

- Incremental property tax abatement based on new construction;
- "Fast track" or priority permit processing;
- Zoning or building permit waivers or variances; or fee waivers; and
- Priority consideration for federal programs controlled by the counties such as Community Development Block Grants (CDBG), Workforce Incentive Act (WIA), and others.

ENTERPRISE ZONE NOMINATION, DESIGNATION, AMENDMENT AND TERMINATION PROCESS

County zone nominations must include the following information:

1. A description of the proposed zone boundaries.
2. Maps identifying the following:
 - the proposed zone boundaries relative to the boundaries of the census tracts that will be fully or partially included in the zone;
 - land use classifications within the proposed zone;
 - publicly held lands within the proposed zone including ceded lands; and
 - the County general plan and/or development plan classifications for areas within the proposed zone.
3. A description of the incentives to be offered by the County to eligible businesses within each zone. Each County may propose incentives which can be made available:
 - in one, some, or all of the County's zones;
 - to certain types of eligible businesses only; and
 - for certain time periods only.

Prior to approval by the Governor, the qualifications of nominated areas will be reviewed by DBEDT for appropriateness, as will the business incentives proposed by the counties. Each zone is approved for 20 years unless earlier termination is requested by the County. Businesses in a terminated zone that have already begun their seven-year cycle of eligibility will continue to be eligible to qualify for the State EZ Program incentives in the remaining years of their cycle; however, no new businesses will be allowed to begin participation in a terminated zone after the zone is terminated. Counties may request an amendment of zone boundaries from the Governor at any time and may also change their own zone incentives at any time without the Governor's approval.

APPENDICES

- A. State and County Coordinators
- B. Maps of Enterprise Zones
- C. List of Firms in the Enterprise Zones Program
- D. Hawaii State Tax Form N-756 and Instructions
- E. References

APPENDIX A
STATE AND
COUNTY
COORDINATORS

HAWAII STATE AND COUNTY ENTERPRISE ZONES COORDINATORS In 2020

State of Hawaii Department of Business, Economic Development & Tourism
P.O. Box 2359
Honolulu, Hawaii 96804

Mark Ritchie, Branch Chief
Phone: (808)587-2785 Fax: (808)586-2589
Email: mark.j.ritchie@hawaii.gov

Wayne Thom, CED Manager
Phone: (808)587-2757 Fax: (808)586-2589
Email: wayne.k.thom@hawaii.gov

Lyle H. Fujikawa, Economic Development Specialist
Phone: (808)587-2774 Fax: (808)586-2589
Email: lyle.h.fujikawa@hawaii.gov

County of Hawaii Jane Horike, Coordinator
Department of Research and Development
County of Hawaii
25 Aupuni Street, Room 1301
Hilo, Hawaii 96720
Phone: (808) 961-8496 Fax: (808)935-1205
Email: Jane.Horike@hawaiicounty.gov

Princess Agina
Economic Development Specialist
Hawaii County Department of Research and Development
Email: Princess.Agina@hawaiicounty.gov

Glenn Sako
Agriculture Specialist
Hawaii County Research and Development
Email: Glenn.Sako@hawaiicounty.gov

County of Kauai Diana Singh, Business Innovation Coordinator
Office of Economic Development
County of Kauai
4444 Rice Street, Suite 200
Lihue, Hawaii 96766
Phone: (808)241-1966 Fax: (808)241-6399
Email: dsingh@kauai.gov

County of Maui

JoAnn Inamasu, Director
Office of Economic Development
County of Maui
2200 Main Street, Suite 305
Wailuku, Hawaii 96793
Phone: (808)270-7224
Email: JoAnn.Inamasu@co.maui.hi.us

Karen S. Arakawa, Small Business Advocate-County of Maui
Maui Mayor's Office of Economic Development
Maui County Business Resource Center – Maui Mall
American Job Center Manager
70 E. Kaahumanu Avenue, #B-9
Kahului, Hawaii 96732
Phone: (808)270-5767 Fax: (808)270-5765
Email: karen.arakawa@mauicounty.gov

City & County
of Honolulu

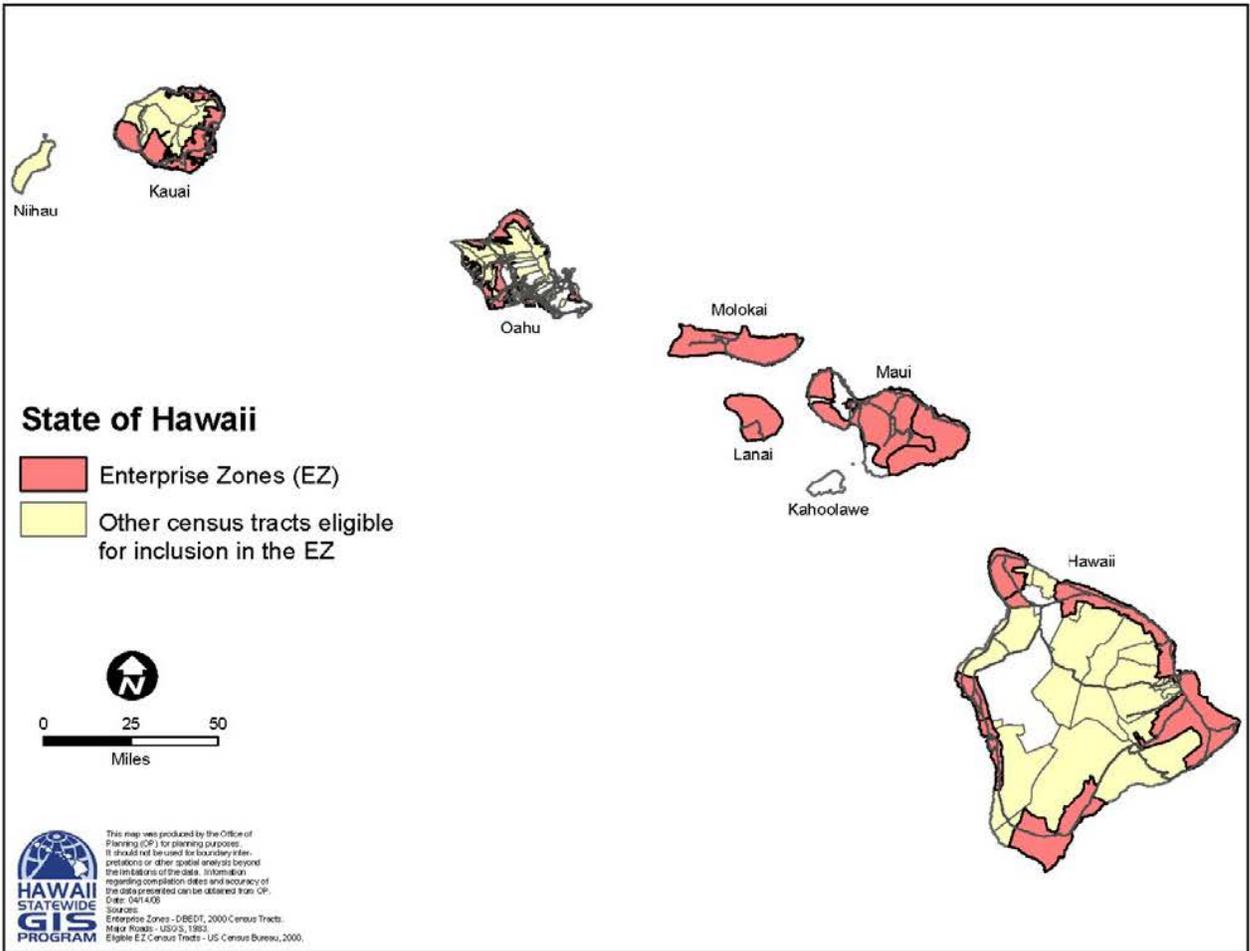
Shane Akagi, Administrator
Office of Grants Management
Department of Community Services
City & County of Honolulu
925 Dillingham Blvd., Suite 200
Honolulu, Hawaii 96813
Phone: (808)768-7715 Fax: (808)532-8424
Email: sakagi@honolulu.gov

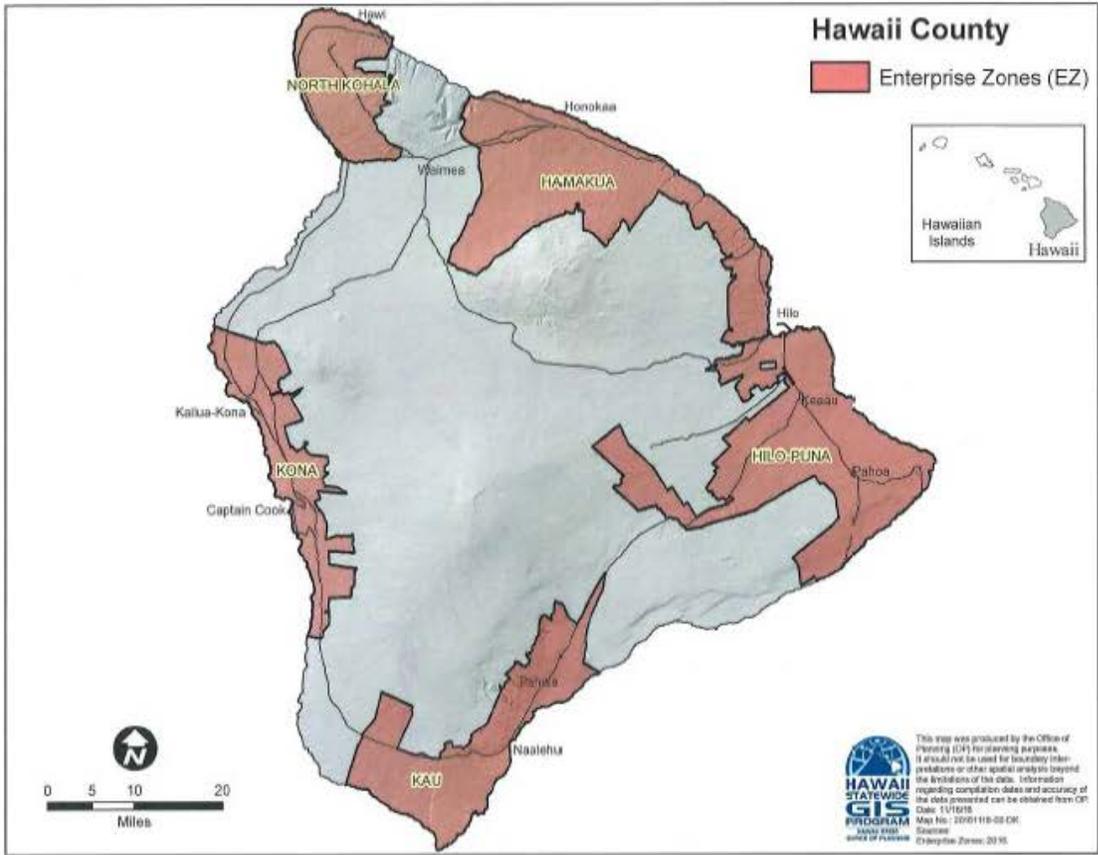
Edwin P. Hawkins
Director
Office of Economic Development
City and County of Honolulu
Email: edwin.hawkins@honolulu.gov

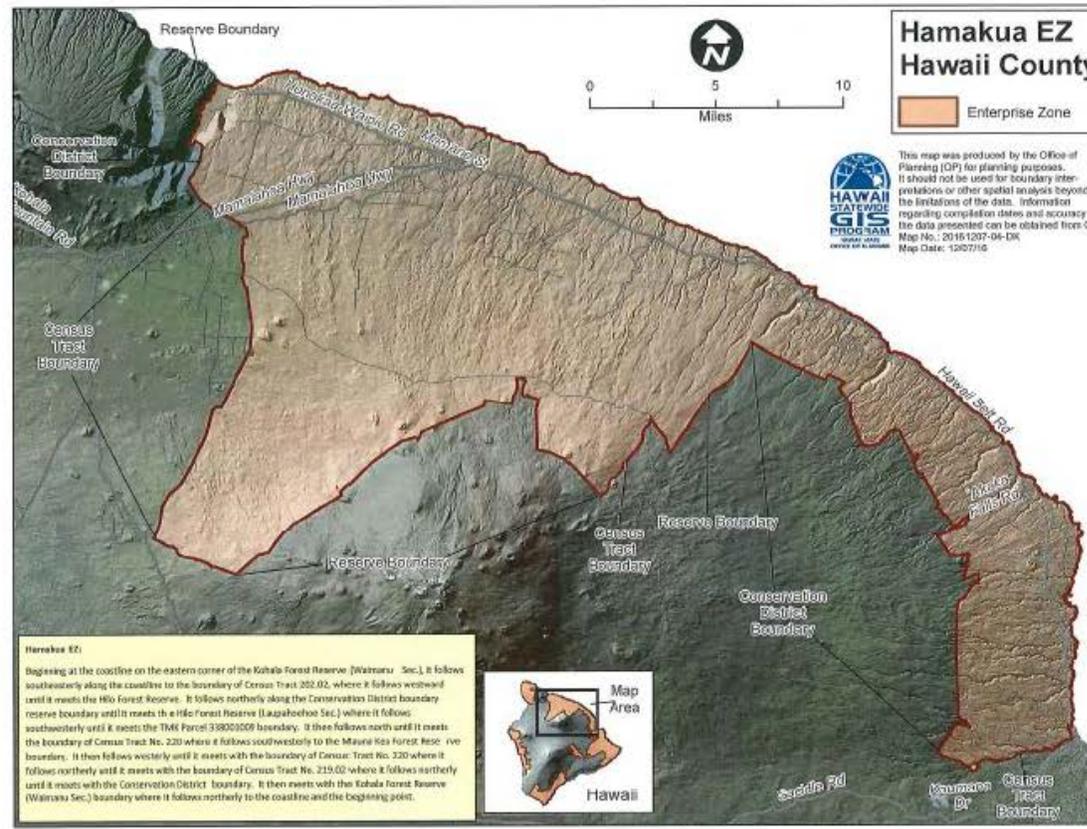
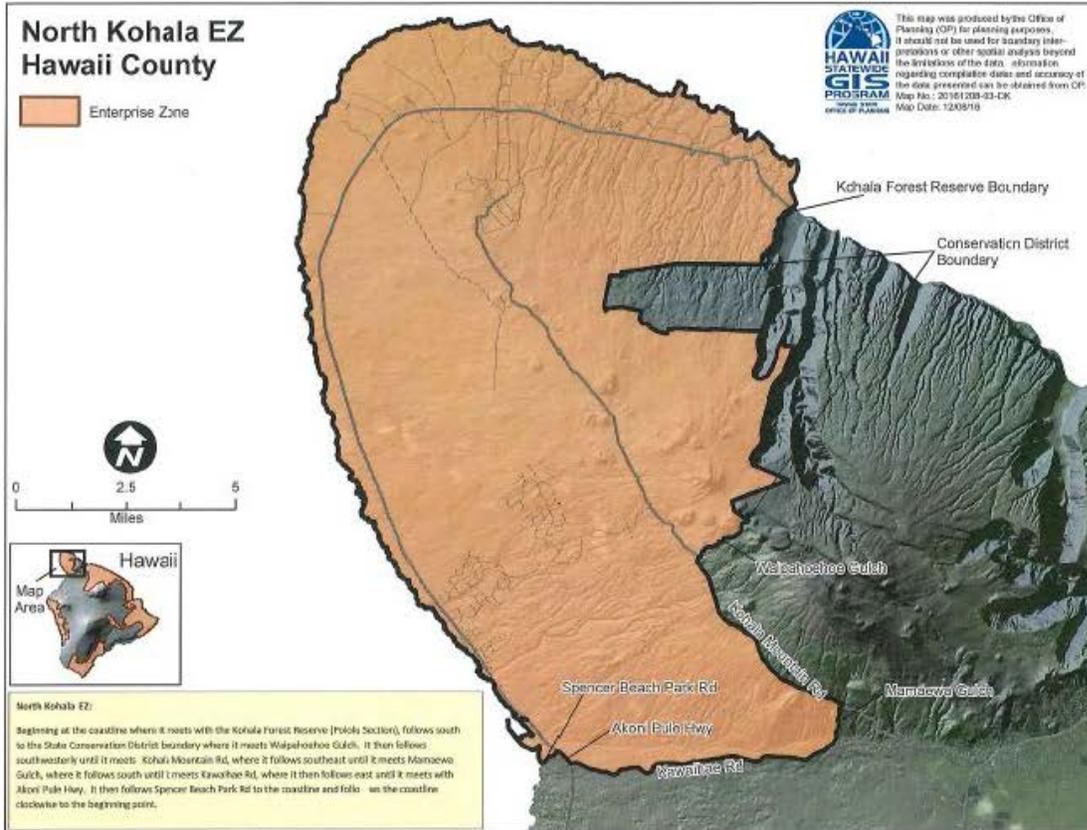
Yazmyn Rodriguez
Secretary
Office of Economic Development
City and County of Honolulu
Email: yazmyn.rodriguez@honolulu.gov

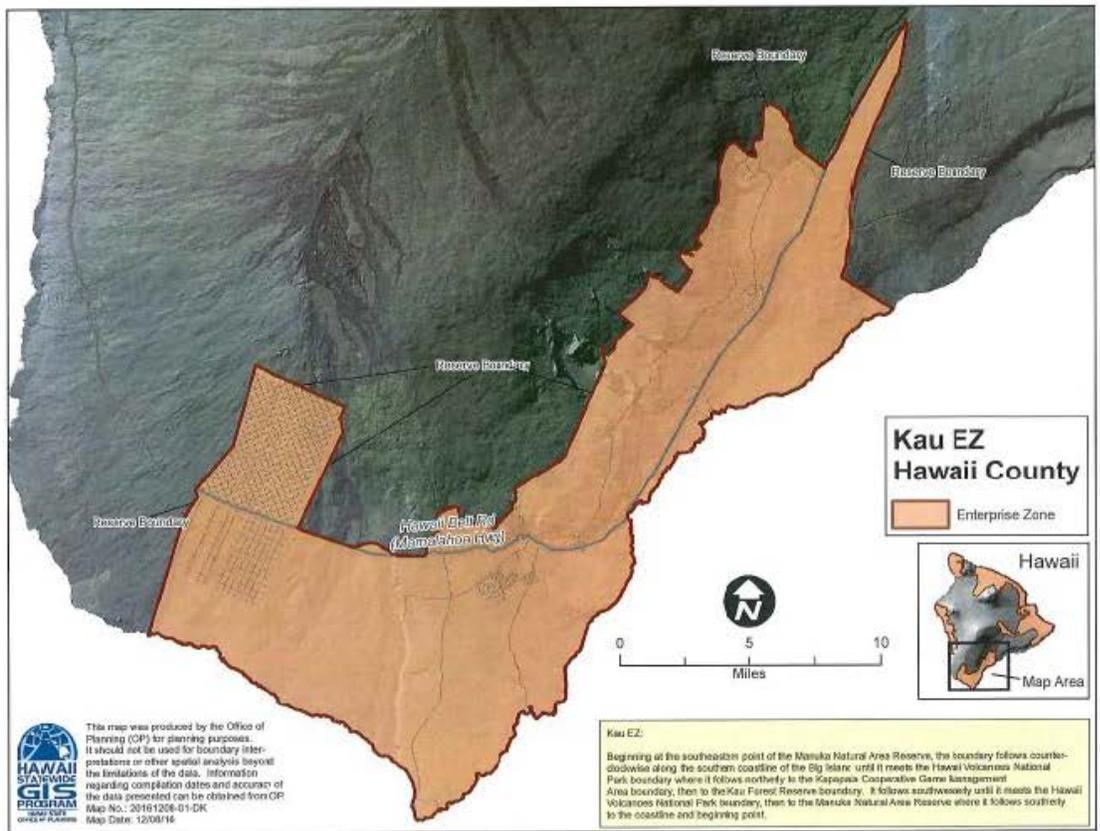
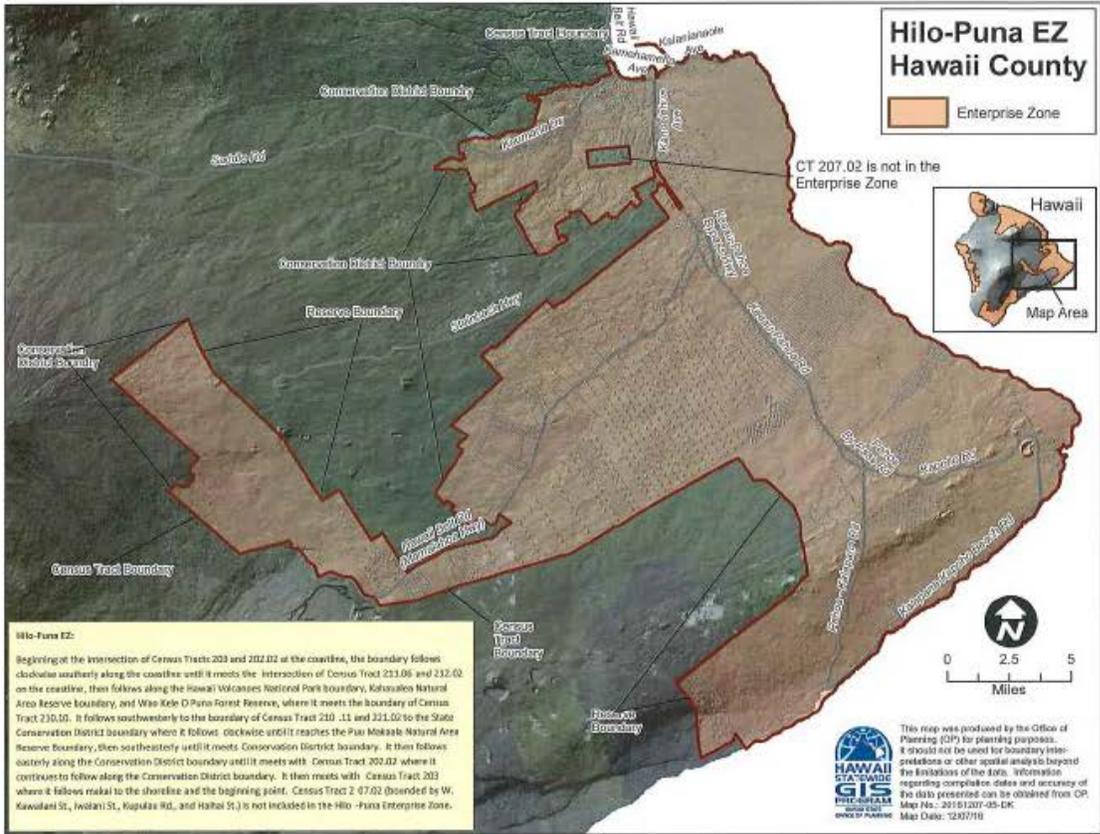
APPENDIX B

MAPS OF ENTERPRISE ZONES



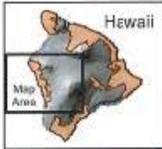






Kona EZ Hawaii County

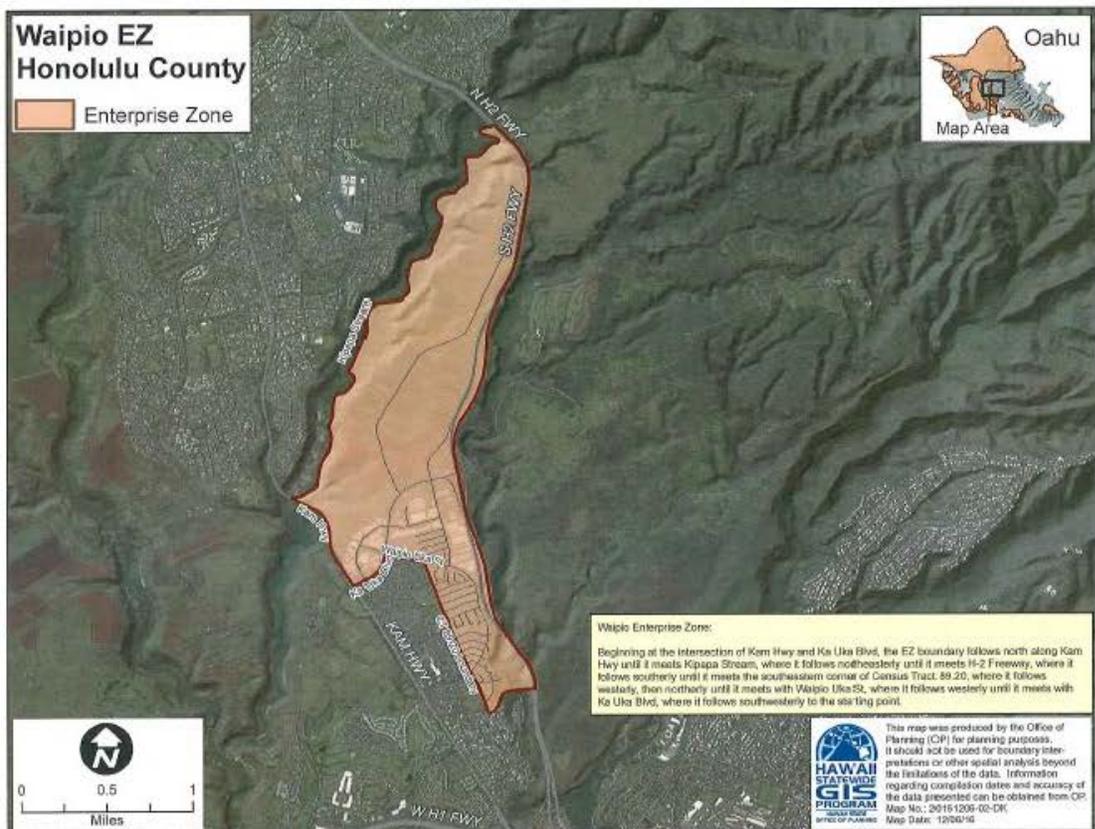
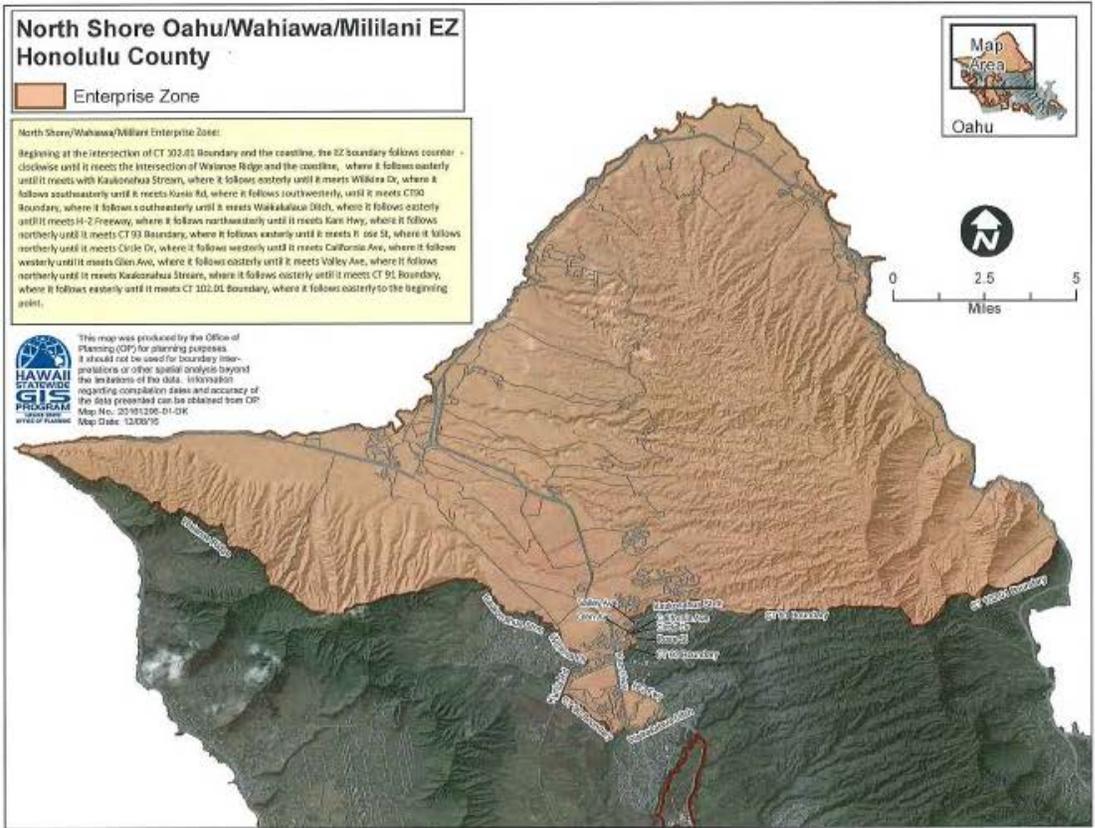
 Enterprise Zone



Kona EZ:
Beginning at the coastline where TMC Parcels 373649002 and 37305001 intersect, the boundary follows southerly along the Kona Coast, past Captain Cook, until it meets at the coastline where TMC Parcels 387034001 and 384001007 intersect. It then follows ea. steadily along the Kipahulu Natural Area Reserve boundary where it turns north to meet the South Kona Forest Reserve where it follows northerly until it meets the LUPAG Important Agricultural Lands boundary. It then follows southerly along the LUPAG IAL boundary until it meets with the boundary of TMC Parcel 373005002 where it then follows westerly along several TMC parcel boundaries until it meets at the beginning point at the shoreline.

 This map was produced by the Office of Planning (OP) for planning purposes. It should not be used for boundary interpretations or other spatial analysis beyond the limitations of the data. Information regarding compilation dates and accuracy of the data presented can be obtained from OP.
Map No.: 2219 1206-02-DK
Map Date: 12/08/16

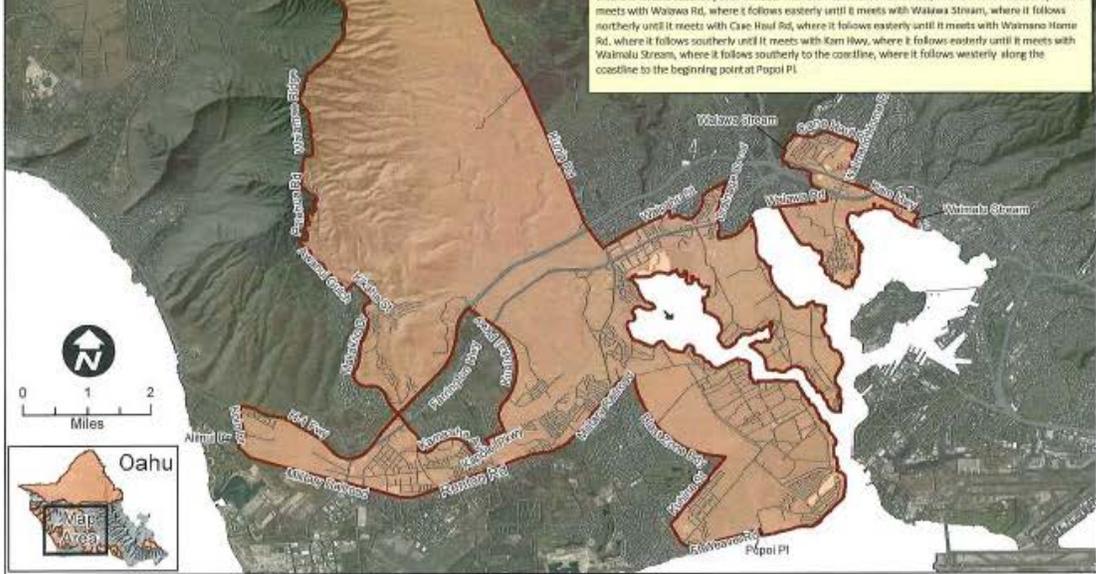




Ewa/Central Oahu EZ Honolulu County

Enterprise Zone

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Ewa/Central Oahu Enterprise Zone:
Beginning at the intersection of Popoia Pt and the coastline, the EZ boundary follows northerly to Ft. Weaver Rd, where it follows westerly until it meets Kulina St, where it follows northeasterly until it meets with the Blast Zone boundary, where it follows northwesterly until it meets with Military Rd, where it follows westerly until it meets with Aiea Dr, where it follows northerly until it meets with Koia Dr, where it follows northerly until it meets with H-1 Fwy, where it follows easterly until it meets with Makaloa Dr, where it follows southerly until it meets with Kamaha Ave, where it follows easterly until it meets with Kapolei Pkwy, where it follows northerly until it meets with Farrington Hwy, where it follows southwestery until it meets with Makaloa Dr, where it follows northerly until it meets with Kikaha St, where it follows northwesterly until it meets with Awarul Gully, where it follows northwesterly until it meets with Pololu Rd, where it follows northerly until it meets with Waiamae Ridge, where it follows northerly until it meets with Lyman Rd, where it follows easterly until it meets with Kania Rd, where it follows southerly until it meets with Waipahu St, where it follows easterly until it meets with a Drainage Canal, where it follows southerly until it meets with the Pearl Harbor Bike Path, where it follows easterly until it meets with Waiala Rd, where it follows easterly until it meets with Waiala Stream, where it follows northerly until it meets with Case Hill Rd, where it follows easterly until it meets with Waimano Home Rd, where it follows southerly until it meets with Kam Hwy, where it follows easterly until it meets with Waimalu Stream, where it follows southerly to the coastline, where it follows westerly along the coastline to the beginning point at Popoia Pt.

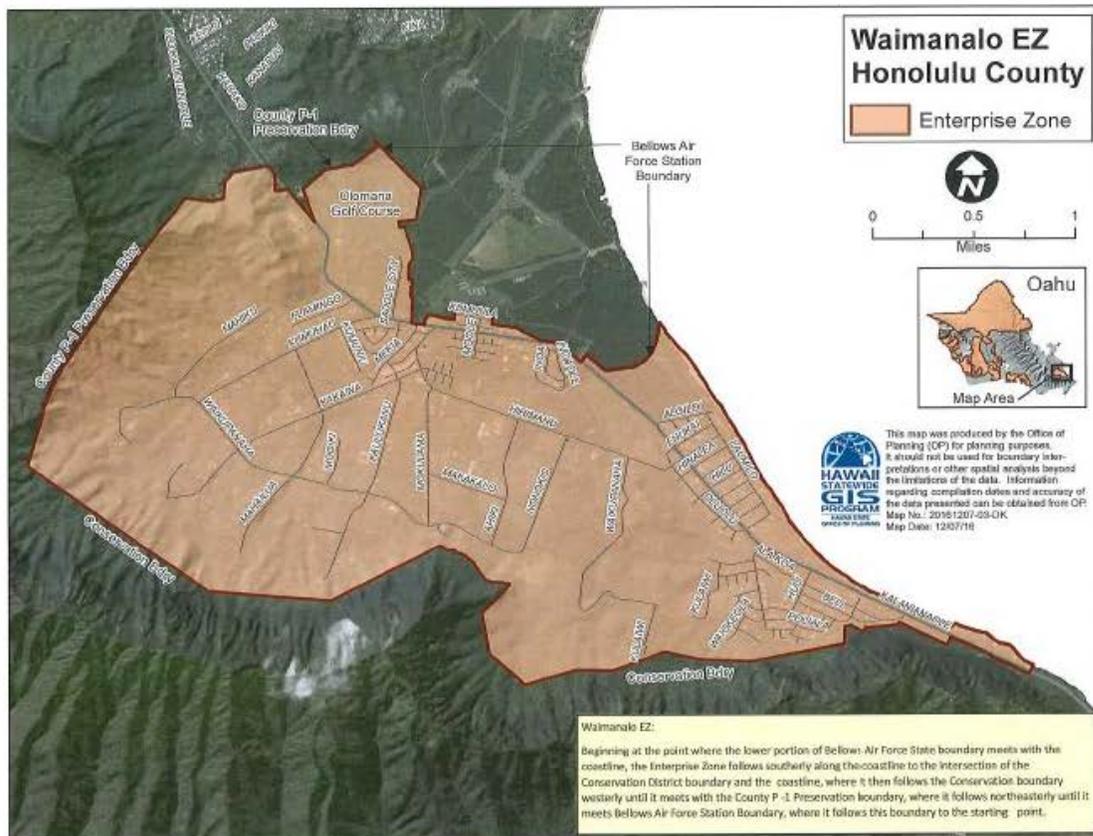
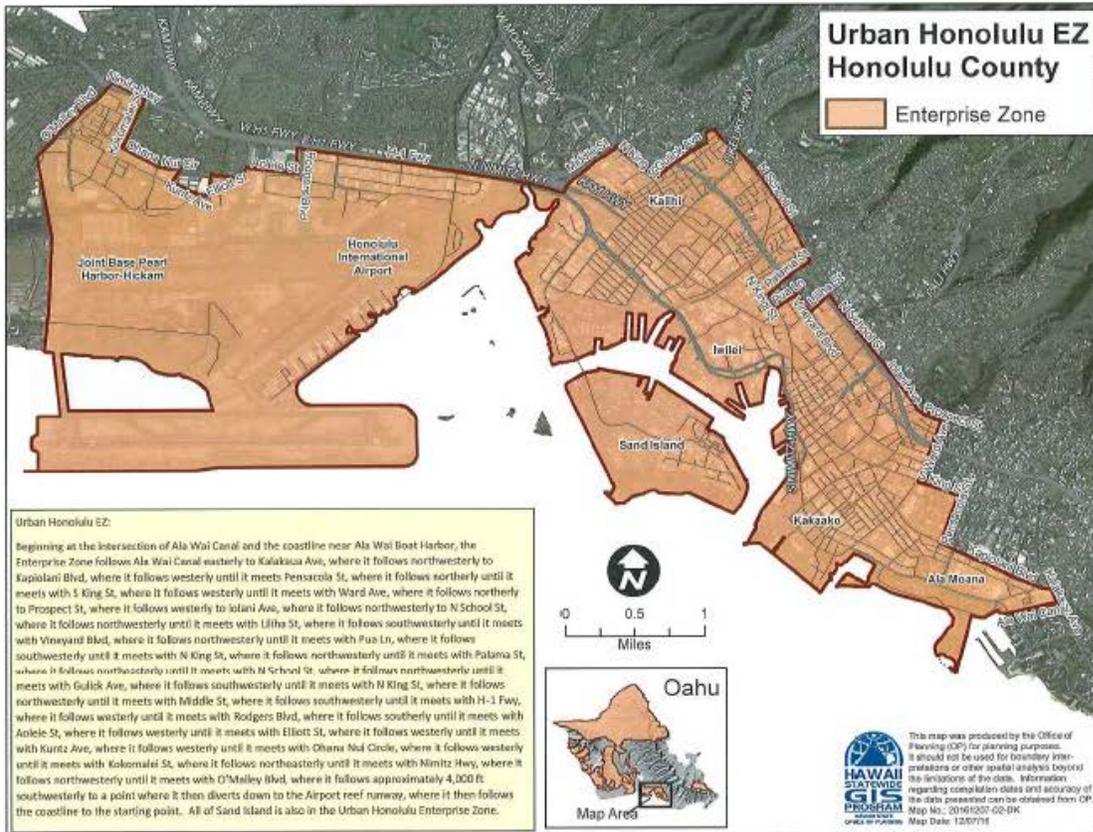
Leeward Oahu EZ Honolulu County

Enterprise Zone

This map was produced by the Office of Planning (OP) for planning purposes. It should not be used for boundary interpretations or other spatial analysis beyond the limitations of the data. Information regarding completion dates and accuracy of the data presented can be obtained from OP. Map No.: 2016-2007-01-DK. Map Date: 12/07/16



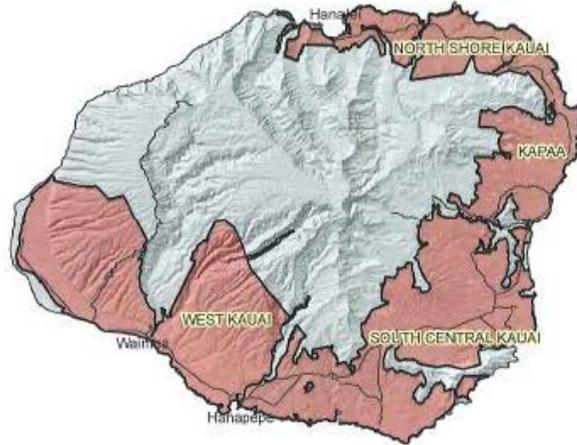
Leeward Oahu EZ:
Beginning where Farrington Hwy meets the coastline, the EZ boundary follows clockwise up the Leeward coastline until it meets the Conservation boundary within Census Tract 98.03, where it follows the Conservation boundary until it meets Luialualei Homestead Road, where it follows westerly until it meets with Paikaa Road, where it follows southeasterly until it meets with Ilii Road, where it follows northeasterly until it meets with Luakalei Naial Road, where it follows southwesterly until it meets the Conservation boundary, where it follows until it meets with Farrington Hwy, where it follows westerly to the starting point.



Kauai County

 Enterprise Zones (EZ)

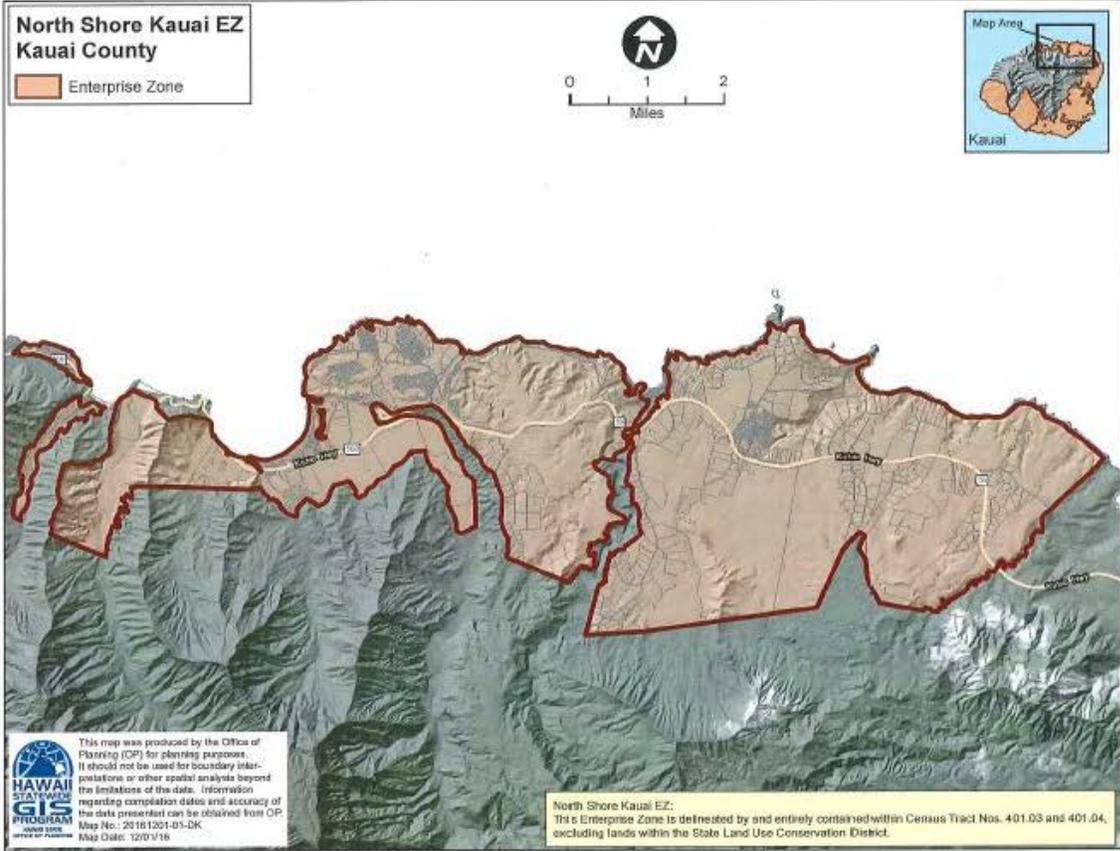
Note: All areas outside of the State Land Use Conservation District are in the Kauai Enterprise Zones.

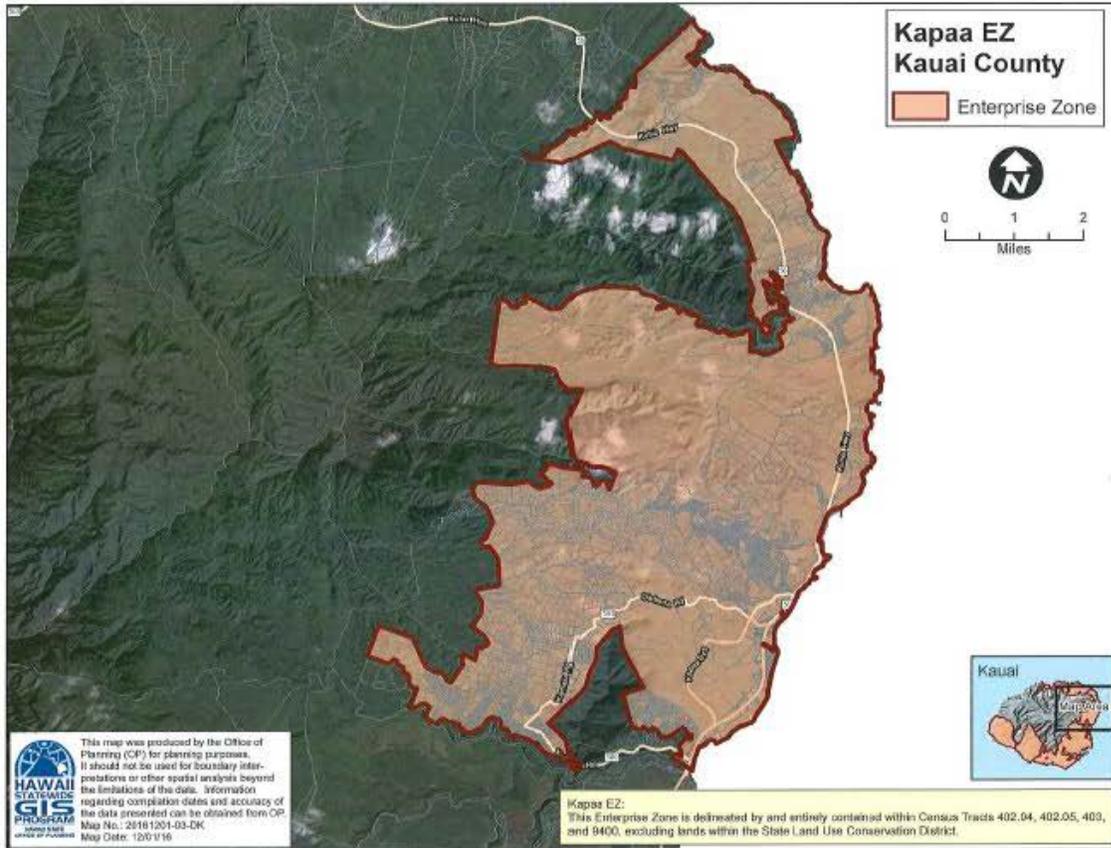


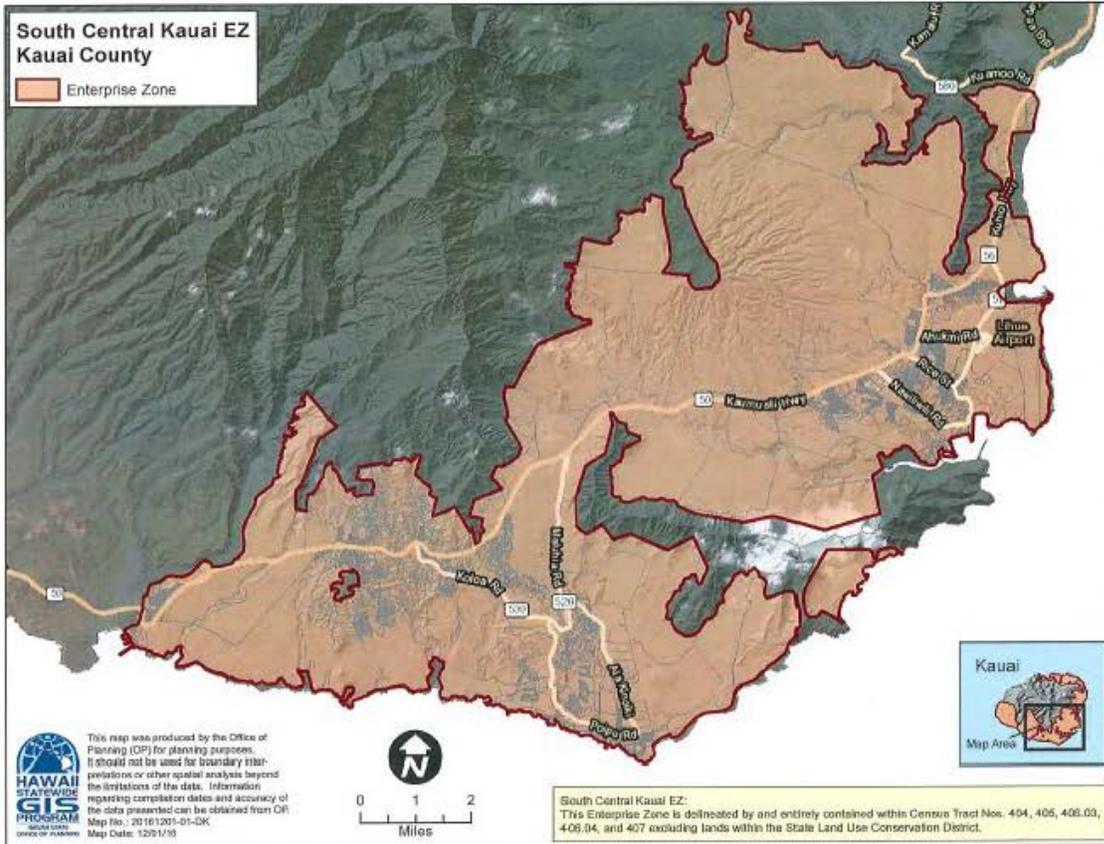
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Map No.: 3561/HIS-04-06
Source: Enterprise Zones: 2016

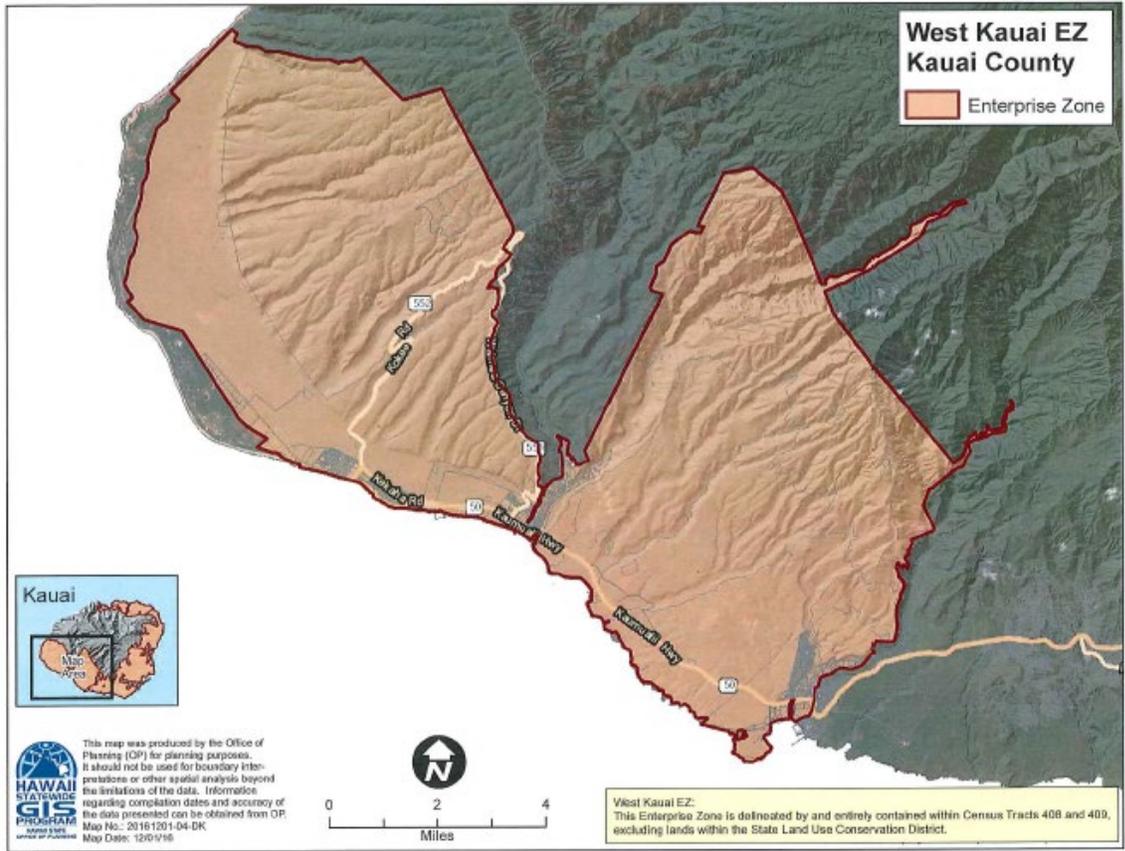


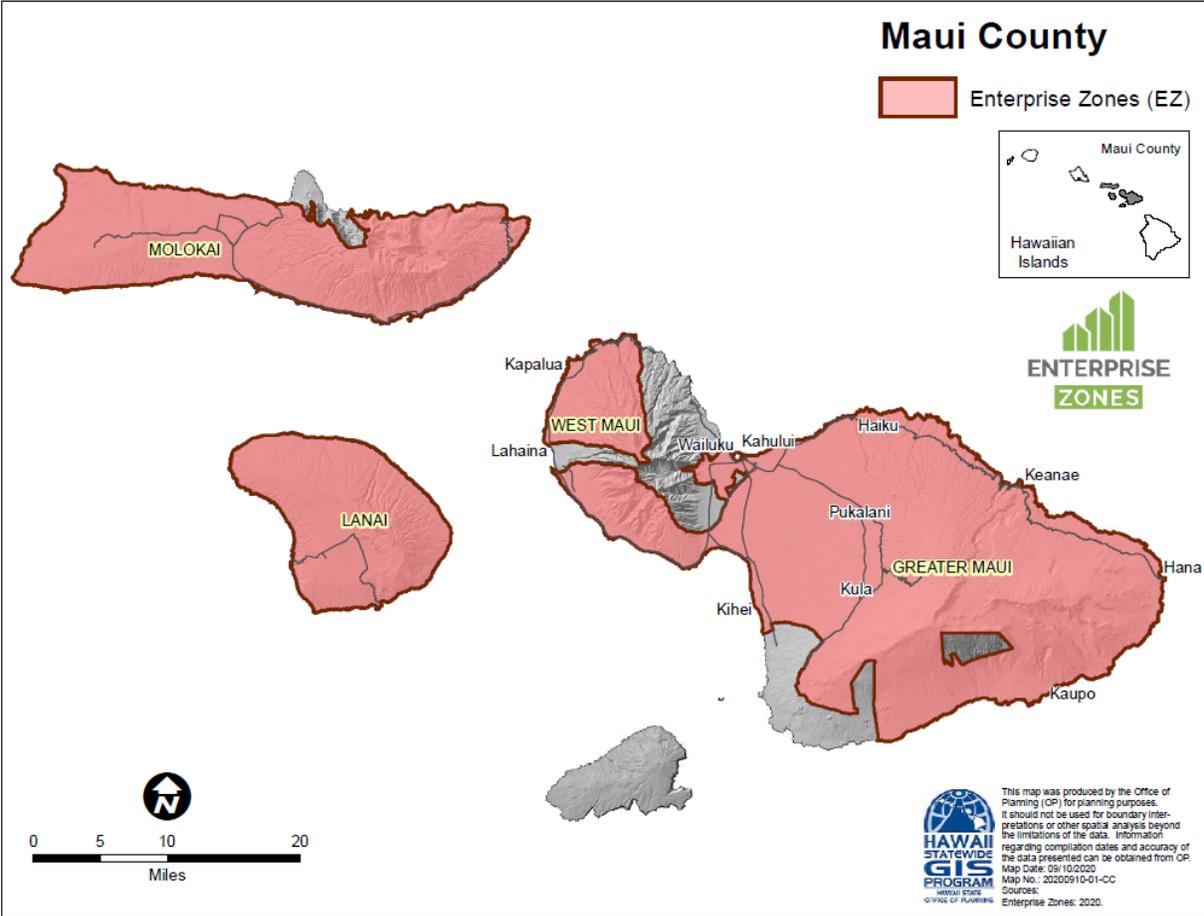
HAWAII STATEWIDE GIS PROGRAM
STATE OF HAWAII
OFFICE OF PLANNING

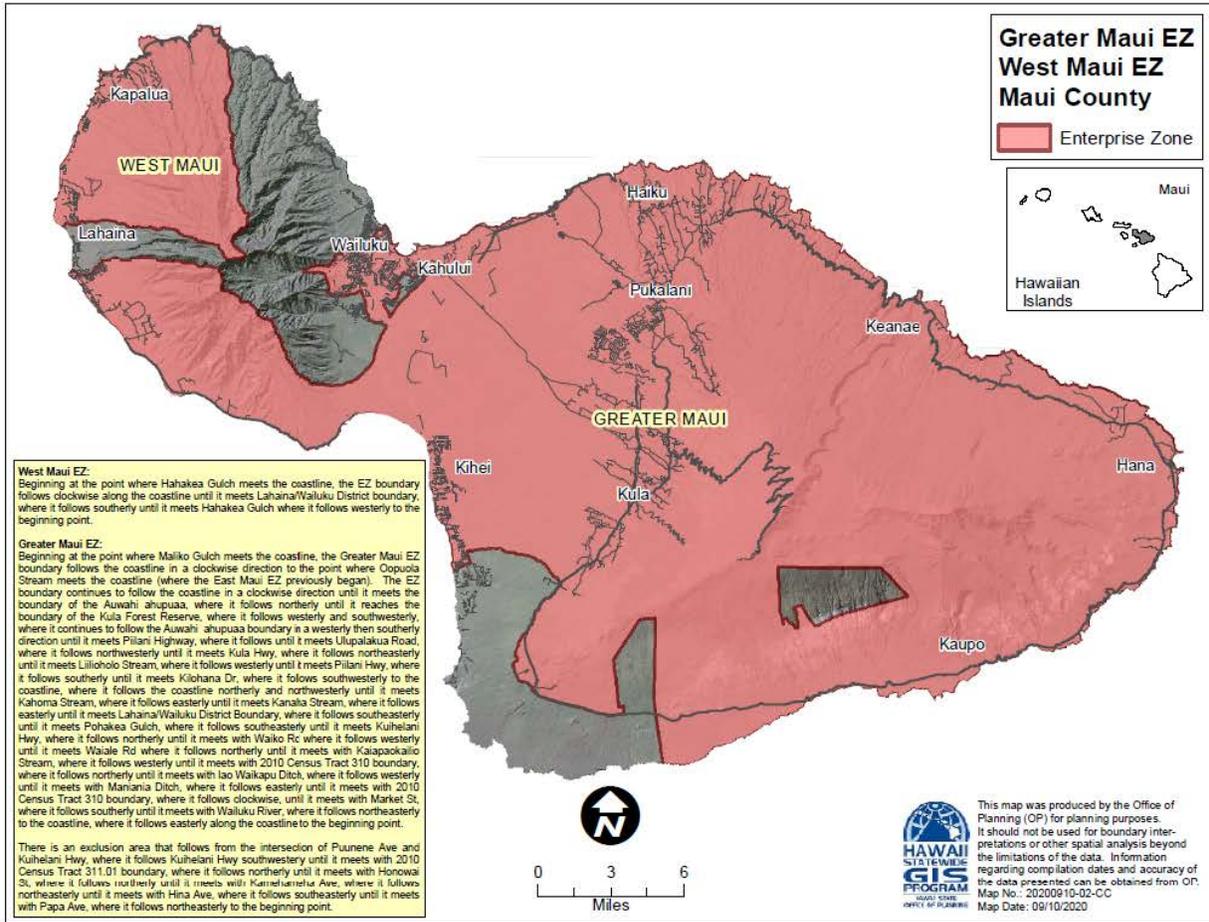


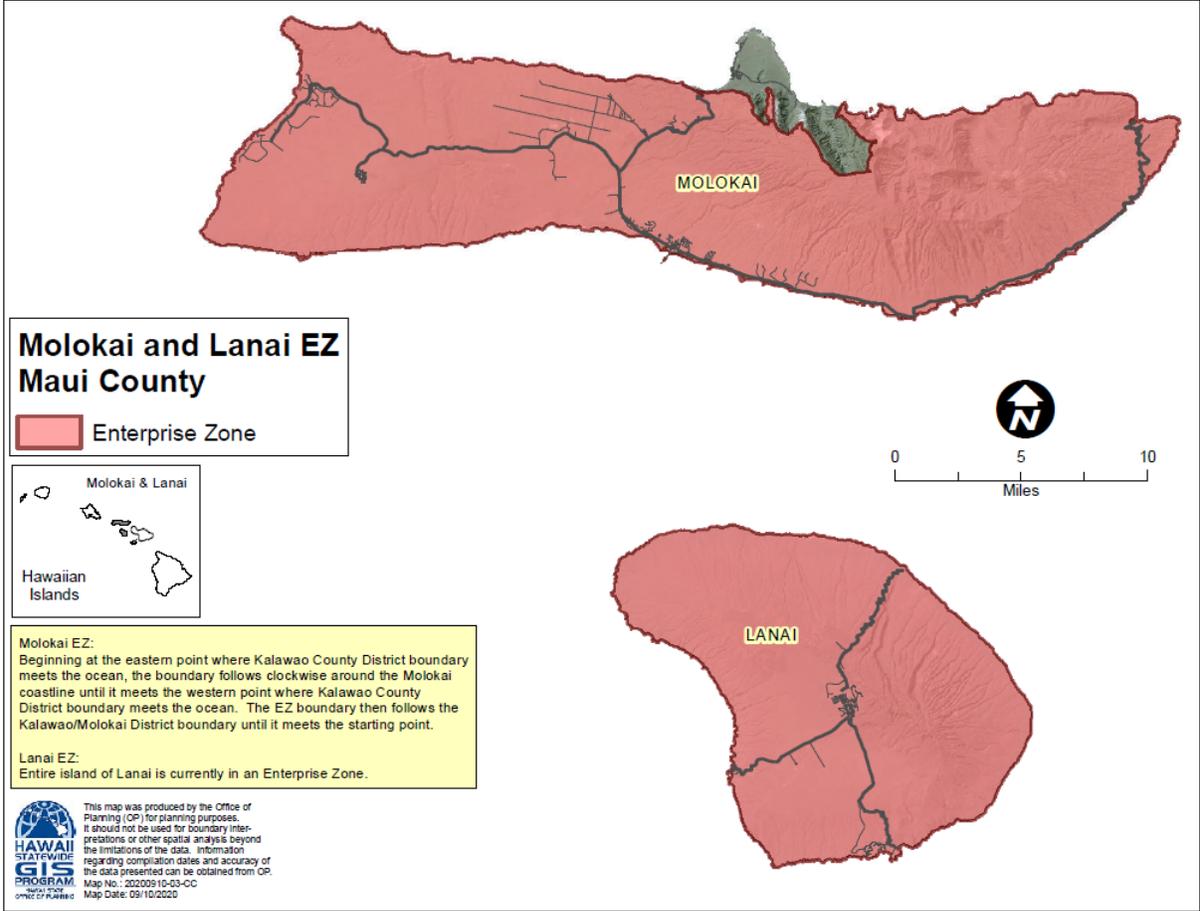












APPENDIX C

LIST OF EZ FIRMS BY COUNTY 2020

FIRMS CURRENTLY ENROLLED IN THE EZ PROGRAM

HAWAII COUNTY

Firms with an asterisk have been certified by DBEDT as eligible for the EZ tax incentives for tax year 2020

*A & T Belmes Farm, LLC
Acres of Aloha
*Ahualoa Family Farms LLC
Aloha Hills Kona Coffee, LLC
Bangs Farm
*Big Island Biodiesel, LLC
*Big Island Coffee Roasters, LLC
Big Island Wasabi
*CN Renewable Resources, LLC
*Ecotech Nursery Systems, LLC
Fox Forest Farm, LLC
Full Circle Brewing Co. Ltd.
Garden Isle Seafood - Kona Division LLC
GD Sales L.L.C.
Great Pacific Chocolate Co., Inc. dba The Original Hawaiian Chocolate
Factory
Green Point Nurseries, Inc.
GVS Connect
HALA TREE
*Hamakua Apiaries, LLC
Hawaii Akatsuka Farm, Inc
Hawaii Fleet & Aviation Services
HAWAII FRESH PRODUCE COMPANY, INC
Hawaii Ulu Producers Cooperative
Hawaiian B Natural Farms, Inc.
Hawaiian Honey Badger DBA Mauna Loa Honey
*Hawaiian Legacy Hardwoods, LLC
*Hawaiian Macadamia Nut Orchards, LP
*Hoku Kai Biofuels, LLC
Inside Out Lock & Key, LLC DBA Rainbow Farms
Island Harvest, Inc.
Jeffrey Juan
Kahua Ranch Ltd
*Kapapala Ranch
Keahole FBO I, LLC
Keahole FBO LP
Kohala Nursery Inc.
KOKOIKI BRANDS
Kona Brewery LLC

Kona Gold Rum Company, LLC
*Koolau Aviation Services, Inc. (N. Kona)
Kulina Lani LLC
Malulani Ranch
*Mauna Kea Cacao LLC
Maxwell Farms LLC
Na Pua Makani Power Partners, LLC
Organic Kona Coffee Hawaii LLC
*Ponoholo Ranch Limited
*PRL English, LLC
*Puna Chocolate Company
*Punachicks Farm
QiCity, LLC
R. R. & S. Flowers LLC
Risley Farms
Shrimp Improvement Systems Hawaii, LLC
Sugar Hill Farmstead
The Hippie and the Rasta Coffee Farm
The Kona Coffee and Tea Company
Tradewinds Hawaiian Woods, LLC
Upcycle Hawaii LLC
Vantage Nursery, LLC
Waiakea, Inc.

HONOLULU COUNTY

Firms with an asterisk have been certified by DBEDT as eligible for the EZ tax incentives for tax year 2020

Aloha Beer Company LP

Aloha Data Services, Inc.

Aloha Films, LLC

AMERICAN LOYALTY TRADING CORP.

Ba-Le, Inc. dba Tour Bakehouse

Barbers Point Aviation Services

Black Sand Publishing, Inc.

*C&S Wholesale Grocers, Inc.

C. Blue Farms

CACI-ISS, Inc.

Counter Culture LLC

*Dang Vessel Holdings LLC

*DCL, Inc dba Honolulu Ship Supply Company

Epicenter Technologies, Inc.

Erosion Control Specialists LLC

Erosion Control Specialists LLC

EURAM, Inc. dba Hawaiian Paradise Coffee

*First Commercial Kitchen LLC

Gabriel Health Inc

Garden & Valley Isle Seafood, Inc.

German Foods, LLC

GOOD GREENS HAWAII

*Guardian Capital Management Hawaii LLC

Hawaii Pacific Data d/b/a AlohaNAP

Hawaiian Agricultural Products, LLC

Hawaiian King Candies, LLC

*Hawaiian Pie Company, LLC

*Hawaiian Rainbow Bees LLC

*HI Performance Coatings, Inc., dba Hi-Line Distributors

Ho Farms Hawaii, LLC

Holo Holo Distribution

Ilio Products, LLC

*Industrial Battery Solutions, LLC

Island Farms LLC

Island Topsoil LLC

Kamani Millworks LLC

Komatsu Enterprises dba, K & K Distributors

Kreative Kamaaina Enterprises, LLC

*Kunia Country Farms

Lokoea Farms

*Luhina, LLC

Manoa Honey Company LLC
*Manulele Distillers
*Mid Pacific Aero Services LLC
Mountain View Dairy Inc
*Native Farms, LLC
*Native Imports dba Geobunga
North Shore Embroidery
Ohana Control Systems Hawaii, Inc.
*Orange County Coastal Physicians dba Coastal Medical
Supply
Pace Supply Corp
*Pacific Fishing & Supply, Inc.
Pacific Industrial Equipment Corp.
*Pacific Pipe Company LLC
Pacific Rim Connections LLC
Pampas LLC
Panasonic Avionics Corporation
Plant Research Corporation
Print Shop Hawaii
Pyzel Surfboards, LLC
Rainbow Caffe, Inc. dba The Tea Chest
Raw Dog Brands, Inc
*Rengo Packaging, Inc.
*Samurai, Inc.
*Savor Brands, Inc.
Secure Bike Share Hawaii
*SKY Kombucha LLC
So Ono Food Products, LLC
Techmana
*TelaForce, LLC
*Tina's Creation, Inc.
Trutag Technologies, Inc
Uncle's Ice Cream
Villa Rose LLC
Virginia Paresa LLC
Voyaging Foods
Wehiwa Soap Company LLC

KAUAI COUNTY

**Firms with an asterisk have been certified by DBEDT as eligible for the EZ tax incentives
for tax year 2020**

Cool Waters Aquaponics
Garden Isle Seafood - Kauai LLC
*Hanalei Poi Company, LLC
Hawaii Dairy Farms, LLC
Hawaii Networks
Island Soap Company, LLC
*JETAPPROACH LLC
Kaikini, LLC
*Kauai Island Metals Inc
KAUAI KUNANA INC
Kauai Sea Farms, LLC
*Koolau Aviation Services, Inc. (Kauai)
KRB LLC
*Laulima Systems LLC
Monkeypod Jam, LLC
Omao Labs, LLC
Omao Lands, LLC
*Salty Wahine Gourmet Hawaiian Sea Salts
*Steelgrass Farm, LLC.
*T. Esaki Farm, Inc.
Tropic Fish Kauai, LLC

MAUI COUNTY

Firms with an asterisk have been certified by DBEDT as eligible for the EZ tax incentives for tax year 2020

Akamai Distribution Ltd
ALOHA DISTRIBUTION, LLC
Atrium Design Works LLC
Auwahi Wind Energy
*British Hawaiian Industries dba Pacific Millworks
Fragrant Orchids of Maui
Garden of Eden Arboretum LLC
*Guardian Capital Management Hawaii LLC DBA Maui Collection
Service
Hana Farms
Hawaii Sea Spirits LLC
Hawaiian breeze Solutions Corp
HAWAIIAN CLASSIC PERFUMES, INC
HNU Photonics
Howard's Nurseries, Inc.
Island Landscape
Kahu 'Ohana Inc.
Kealopiko Inc
Koa IT LLC
Kumu Live and Learn Inc
Lahaina Brewery
Maui Garden Designs LLC
Maui Innovation Group LLC
*Maui Marble and Granite, Inc.
*Maui Oma Coffee Roasting Co., Inc.
Maui Soap Company
MAUI WINE, LTD
*Natural Resource Data Solutions Inc.
Ocean 4 Hawaii, Inc.
*Pacific Produce, Inc.
Printer Pete Inc.
Quantify IP
RIMFIRE IMPORTS, INC.
Sensei Holdings, Inc.
The Scope of Things
Two Chicks In A Hammock, LLC
Valley Isle Seafood LLC
Whispering Winds Bamboo Cooperative, Inc.

APPENDIX D

Hawaii State Tax Form N-756 and Instructions

| | | |
|----------------------------------|---|-------------|
| FORM N-756 (REV. 2010) | STATE OF HAWAII — DEPARTMENT OF TAXATION ENTERPRISE ZONE TAX CREDIT SEE SEPARATE INSTRUCTIONS BEFORE COMPLETING THIS FORM. Or fiscal year beginning _____, 20____, and ending _____, 20____ | 20__ |
|----------------------------------|---|-------------|

ATTACH THIS SCHEDULE TO FORM N-11, N-15, N-30, or N-70NP

| | |
|------------|--------------------|
| Name _____ | S SN OR FEIN _____ |
|------------|--------------------|

NOTE: If you are claiming the Ethanol Facility Tax Credit, no other credit can be claimed for the taxable year.

Complete Parts I, II and IV if your 7 or 10-year cycle began at the start of your taxable year.
 Complete Parts I, III and IV if your 7 or 10-year cycle began during your taxable year rather than at the start of your taxable year. In order to claim the enterprise zone tax credit, ALL of the following MUST be attached to your tax return:

1. Form N-756, Enterprise Zone Tax Credit
2. Form N-756A, Information Statement, if you are a partner of a partnership, a shareholder of an S corporation, or a member of an LLC
3. A copy of the certification issued by the Department of Business, Economic Development & Tourism

Part I - Computation of Tax and Unemployment Insurance Premiums Attributable to Zone Activity

| | | | |
|---|----|----|--|
| 1. Total tax liability | | 1 | |
| 2. a. Total gross income from trade or business within the zone | 2a | | |
| | 2b | | |
| b. Total gross income required to be reported to Hawaii | | | |
| c. Percentage of business within the zone. Divide line 2a by line 2b | | 2c | |
| 3. Multiply line 1 by line 2c | | 3 | |
| 4. Total unemployment insurance premiums paid for employees employed within Hawaii | | 4 | |
| 5. a. Total payroll for employees employed within the zone | 5a | | |
| | 5b | | |
| b. Total payroll for employees employed within Hawaii | | | |
| c. Percentage of unemployment insurance premiums paid on the payroll of employees employed within the zone. Divide line 5a by line 5b | | 5c | |
| 6. Multiply line 4 by line 5c | | 6 | |
| 7. Add lines 3 and 6 | | 7 | |

Part II - Computation of Tax Credit When the 7 or 10-Year Cycle Began at the Start of the Taxable Year

| 8. Enter the cycle year | | | | | | | | | | | | | | | | | | | | | | | |
|---|-----------------------|-----------------------|-----------------------|-----------------------|---------|-----|---------|-----|---------|-----|---------|-----|---------|-----|---------|-----|---------|-----|---------------|-----|--|--|--|
| 9. Enter the percentage from the table below that applies to your cycle year | | 9 | | | | | | | | | | | | | | | | | | | | | |
| <table style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;">Cycle Year</th> <th style="text-align: left;">Applicable Percentage</th> <th style="text-align: left;">Cycle Year</th> <th style="text-align: left;">Applicable Percentage</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>80%</td> <td>5</td> <td>40%</td> </tr> <tr> <td>2</td> <td>70%</td> <td>6</td> <td>30%</td> </tr> <tr> <td>3</td> <td>60%</td> <td>7</td> <td>20%</td> </tr> <tr> <td>4</td> <td>50%</td> <td>*8 - 10</td> <td>20%</td> </tr> </tbody> </table> | Cycle Year | Applicable Percentage | Cycle Year | Applicable Percentage | 1 | 80% | 5 | 40% | 2 | 70% | 6 | 30% | 3 | 60% | 7 | 20% | 4 | 50% | *8 - 10 | 20% | | | |
| Cycle Year | Applicable Percentage | Cycle Year | Applicable Percentage | | | | | | | | | | | | | | | | | | | | |
| 1 | 80% | 5 | 40% | | | | | | | | | | | | | | | | | | | | |
| 2 | 70% | 6 | 30% | | | | | | | | | | | | | | | | | | | | |
| 3 | 60% | 7 | 20% | | | | | | | | | | | | | | | | | | | | |
| 4 | 50% | *8 - 10 | 20% | | | | | | | | | | | | | | | | | | | | |
| *Allowed only for manufacturers of tangible personal property or producers or processors of agricultural products. | | | | | | | | | | | | | | | | | | | | | | | |
| 10. Maximum enterprise zone tax credit allowable for the year. Multiply line 7 by line 9. Enter this amount on Part IV, line 19 | | 10 | | | | | | | | | | | | | | | | | | | | | |

Part III - Computation of Tax Credit When the 7 or 10-Year Cycle Began During the Taxable Year

| | | | |
|---|---------------------|-----|--|
| 11. Enter the 2 cycle years contained in the taxable year. (Note: If the taxable year contains only your first or last cycle year, you only need to complete lines 11a, 12a-12e, and 14.) | | | |
| a. Cycle year _____ | b. Cycle year _____ | | |
| 12. Cycle year referred to on line 11a | | | |
| a. Enter the number of months during the taxable year attributable to the cycle year referred to on line 11a | 12a | | |
| b. Divide line 12a by 12 | 12b | | |
| c. Enter the percentage applicable to the cycle year referred to on line 11a. (See line 9 for percentage table) | 12c | | |
| d. Multiply line 12b by line 12c | 12d | | |
| e. Multiply line 7 by line 12d | | 12e | |
| 13. Cycle year referred to on line 11b | | | |
| a. Enter the number of months during the taxable year attributable to the cycle year referred to on line 11b | 13a | | |
| b. Divide line 13a by 12 | 13b | | |
| c. Enter the percentage applicable to the cycle year referred to on line 11b. (See line 9 for percentage table) | 13c | | |
| d. Multiply line 13b by line 13c | 13d | | |
| e. Multiply line 7 by line 13d | | 13e | |

| | | |
|---|----|--|
| 14. Maximum enterprise zone tax credit allowable for the year. Add lines 12e and 13e. Enter this amount on Part IV, line 19..... | 14 | |
|---|----|--|

FORM N-756
(REV. 2010)
2

PAGE

Part IV - Computation of Credit Limitation

| | | |
|--|----|--|
| 15. Are you claiming the ethanol facility tax credit (Form N-324) for this taxable year? If yes, you may not claim any other Hawaii income tax credit for this taxable year. Enter -0- on line 20. | | |
| 16. Enter your total tax liability (from Part I, line 1) here..... | 16 | |
| 17. If you are claiming other credits, complete the credit worksheet in the instructions and enter the total here..... | 17 | |
| 18. Subtract line 17 from line 16. Enter the difference here. If line 17 is larger than line 16, enter -0- here and on line 20..... | 18 | |
| 19. Enter the amount from Part II, line 10 or Part III, 14..... | 19 | |
| 20. Enter the smaller of line 18 or line 19. This is the amount of your enterprise zone tax credit. Enter this amount on Schedule CR, line 3. | 20 | |

STATE OF HAWAII - DEPARTMENT OF TAXATION
INSTRUCTIONS FOR FORM N-756
ENTERPRISE ZONE TAX CREDIT

GENERAL INSTRUCTIONS

PURPOSE OF FORM

Use Form N-756 to figure and claim the enterprise zone income tax credit under section 209E-10, Hawaii Revised Statutes (HRS).

WHO MAY CLAIM THIS CREDIT

A qualified business that has received certification from the Department of Business, Economic Development & Tourism (DBEDT) may claim the enterprise zone tax credit.

The amount of the credit is determined by applying a percentage based on the cycle year to: (a) the taxpayer's Hawaii income tax liability attributable to its enterprise zone activity, and (b) the taxpayer's share of unemployment insurance premiums paid for employees employed within the enterprise zone. **The Enterprise Zone Tax Credit is nonrefundable and limited to the taxpayer's tax liability. Any unused credit may not be carried over or carried back to another tax period.** (Section 209E-10, HRS).

FLOW-THROUGH ENTITIES

If you are a flow-through entity that is allocating this credit to your partners, shareholders, or beneficiaries, complete Part I, lines 2, 4, and 5, and Part II, line 8 (if applicable), or Part III, line 11 (if applicable) of Form N-756. Each partner, S corporation shareholder, or beneficiary of an estate or trust (member) that has been certified shall separately determine for the member's taxable year within which the business' taxable year ends, the member's share of the credit. The member's share of the entity's net income or loss and unemployment insurance credit shall be determined in accordance with the ratio in which the members divide the profits and losses of the partnership, S corporation, estate or trust respectively. The flow-through entity must provide a separate Form N-756A to each member to report the member's share of the entity's net income and unemployment insurance premiums paid relating to the credit. The flow-through entity must also provide a copy of the certification issued by DBEDT to each member, which must be filed with their income tax return.

WHEN THE CREDIT MAY NOT BE CLAIMED

The credit may not be claimed if you are claiming the Ethanol Facility Tax Credit for the same tax year.

CREDIT REQUIREMENTS

To claim this credit, you must complete and attach to your Hawaii income tax return:

1. Form N-756
2. Schedule CR (for Form N-11, N-15, N-30, and N-70NP filers)
3. Form N-756A (Required only if you are receiving this credit from a flow-through entity)
4. Credit certification letter from DBEDT.

A business that has been certified is entitled, subject to the apportionment provisions, to an enterprise zone tax credit against Hawaii income tax under chapter 235, HRS, according to the following formula:

| | |
|--------------|----------------|
| First year | 80% of tax due |
| Second year | 70% of tax due |
| Third year | 60% of tax due |
| Fourth year | 50% of tax due |
| Fifth year | 40% of tax due |
| Sixth year | 30% of tax due |
| Seventh year | 20% of tax due |

Qualified businesses engaged in the manufacturing of tangible personal property or the producing or processing of agricultural products may continue to claim the credit in an amount equal to 20% of the taxes due during each of the subsequent three tax years.

In addition, a business that has been certified is entitled, subject to the apportionment provisions, to an enterprise zone tax credit against Hawaii income tax under chapter 235, HRS, in an amount equal to a percentage of unemployment insurance premiums paid on the payroll of all the business' employees employed in the enterprise zone, according to the following formula:

| | |
|--------------|----------------------|
| First year | 80% of premiums paid |
| Second year | 70% of premiums paid |
| Third year | 60% of premiums paid |
| Fourth year | 50% of premiums paid |
| Fifth year | 40% of premiums paid |
| Sixth year | 30% of premiums paid |
| Seventh year | 20% of premiums paid |

Qualified businesses engaged in the manufacturing of tangible personal property or the producing or processing of agricultural products may continue to claim the credit in an amount equal to 20% of the premiums paid during each of the subsequent three tax years.

The enterprise zone tax credit shall apply only to the extent that a qualified business conducts trade or business within the zone. A business which has income taxable both within and outside Hawaii shall apportion and allocate the business' net income under sections 235-21 to 235-39, HRS, prior to calculating the enterprise zone tax credit.

DEFINITIONS

"Trade or business" means all business activity by a qualified business within an enterprise zone, whereby 1) tangible personal property is sold at wholesale and the sale takes place within the zone, 2) a qualified business engages in a service business within the zone, or 3) value is added to materials or products that are manufactured within the zone. *"Trade or business"* also includes engaging in producing agricultural products where the business is a producer as defined in section 237-5; engaging in research, development, sale or production of all types of genetically-engineered medical, agricultural, or maritime biotechnology products; and engaging in producing electric power from wind energy for sale primarily to a public utility company for resale to the public.

"Service business" means any corporation, partnership, or sole proprietorship that repairs ships, aircraft, or assisted technology equipment, provides telecommunication services, information technology design and production services, medical and health care services, or education and training services as defined in Chapter 209E, HRS.

Tangible personal property shall be sold at wholesale at an establishment of a qualified business located within an enterprise zone. The transfer of title to the buyer of the tangible personal property shall take place in the same enterprise zone in which the tangible personal property is sold.

Services shall be sold at an establishment of a qualified business engaged in a service business within an enterprise zone and the services shall be delivered in the same enterprise zone in which the services are sold. Where the service business, in the same transaction, engages in both the sale of tangible property and services, the service business shall segregate the sale of services from the sale of tangible personal property.

Value must be added to materials or products that are manufactured within the enterprise zone.

SPECIFIC INSTRUCTIONS

Note: If you are only claiming your share of the enterprise zone tax credit from a partnership, S corporation, estate, or trust, complete Part I, lines 2, 4, and 5, and Part II, line 8 (if applicable), or Part III, line 11 (if applicable).

PART I

Complete this part to determine the taxpayer's Hawaii income tax liability attributable to its enterprise zone activity and its share of unemployment insurance premiums paid for employees employed within the enterprise zone. Then go to either Part II or Part III, whichever is applicable.

Line 1. — Enter the total tax liability from Form N-11, line 27; Form N-15, line 44; Form N-30, Schedule J, line 24; or Form N-70NP, line 16; whichever is applicable. (**Note:** For Forms N-11 and N-15, do not include the separate tax from Forms N-2, N-103, N-152, N-168, N-312, N-338, N-344, N-348, N-405, N-586, N-615, or N-814 in your total tax liability.)

Line 2a. — Enter the total gross income of the qualified business from trade or business within the zone during the taxable year. Gross income from trade or business within the zone is received when tangible personal property is sold at wholesale to business firms, a qualified business engages

in a service business, or value is added to materials or products that are manufactured by a qualified business.

For an individual operating as a sole proprietorship, enter the amount of the business' net income which is attributable to the conduct of trade or business within the zone. This is calculated by multiplying the business' net income by a fraction; the numerator being the total gross receipts of the trade or business within the zone and the denominator being the total gross receipts of the business within Hawaii.

Members should enter the amount from Form N-756A, line 2e.

Line 2b. — Enter the total gross income of the qualified business within Hawaii during the taxable year, including sales within and outside the enterprise zone. A business is taxable outside the enterprise zone if the business has: 1) income from business activity within the zone which does not fall within the definition of trade or business, or 2) income from business activity conducted outside the zone. This term includes work that a business located within a zone subcontracts to a business located outside the zone and the work is delivered outside the zone.

For an individual, enter the total gross income required to be reported to Hawaii, including your business's net income (if operating as a sole proprietorship), salary, interest income, dividend income, etc.

Members should include in the total amount reported on line 2b, the amount from Form N-756A, line 2a.

Line 4. — Enter the total amount of unemployment insurance premiums paid on the payroll of all the business' employees employed in Hawaii.

Members claiming their share of the entity's unemployment insurance premiums paid within the zone should skip lines 4, and 5a - 5c; and enter

the amount from Form N-756A, line 3e, on line 6. On the dotted line next to line 6, write "From Form N-756A" and go to line 7.

Line 5a. — Enter the total payroll for employees employed within the zone during the taxable year. **Caution:** The determination of "employees employed within the zone" is different than the increase in employees required in determining the eligibility for the income tax credit as set by the Department of Business, Economic Development, and Tourism. In order to qualify for the income tax benefits, an employee's services to the EZ company must be: 1) performed entirely within enterprise zones in the same county that the company has been qualified in, or 2) the individual's service must be performed both within and outside enterprise zones within the same county, but the service performed outside of enterprise zones in the same county is only incidental to the individual's service within the zones.

Line 5b. — Enter the total payroll for all employees within Hawaii.

Part II

Complete this part if your 7 or 10-year cycle began at the start of your taxable year, skip Part III, and go to Part IV. If your 7 or 10-year cycle began during your taxable year, then skip Part II and go to Part III.

Part III

Complete this part if your 7 or 10-year cycle began during your taxable year rather than at the start of your taxable year and then go to Part IV.

Part IV

Complete this part to determine your allowable credit.

CREDIT WORKSHEET

| Tax Credit | Amount |
|--|--------|
| a. Ethanol Facility Tax Credit | _____ |
| b. Credit for Low-Income Household Renters | _____ |
| c. Credit for Child and Dependent Care Expenses | _____ |
| d. Credit From a Regulated Investment Company | _____ |
| e. Fuel Tax Credit for Commercial Fishers | _____ |
| f. Credit for Child Passenger Restrain Systems | _____ |
| g. Capital Goods Excise Tax Credit | _____ |
| h. Motion Picture, Digital Media and Film Production Income Tax Credit | _____ |
| i. Refundable Food/Excise Tax Credit | _____ |
| j. Renewable Energy Technologies Income Tax Credit (Refundable) | _____ |
| k. Tax Credit for Research Activities | _____ |
| l. Important Agricultural Land Qualified Agricultural Cost Tax Credit | _____ |
| m. Income Taxes Paid to Another State or Foreign Country | _____ |
| n. Add lines a through m. Enter the amount here and on line 17. | _____ |

APPENDIX E

References

REFERENCES

For the latest information on the Enterprise Zones Program, please access the DBEDT webpage:

<https://invest.hawaii.gov/business/ez/>

Here you can find the incentives, eligible businesses, zone maps, previous annual reports and additional information.