### THE THIRTIETH LEGISLATURE APPLICATION FOR GRANTS CHAPTER 42F, HAWAII REVISED STATUTES

Type of Grant Request:

Operating

Capital

Legal Name of Requesting Organization or Individual: Dba:

Hawaii Habitat for Humanity Association, Inc.

Amount of State Funds Requested: \$ 170,100

Brief Description of Request (Please attach word document to back of page if extra space is needed):

These funds will be used to develop, market, and implement the Hawaii Village Build program for four local Habitat for Humanity direct service organizations that will host volunteer groups around the world to help build homes for low income Hawaii families who will own them. This program will provide financial resources to Habitat across the state from participation volunteer groups. Hawaii Habitat is replicating Habitat for Humanity International's Global Village program which is no longer offered to US based Habitat affiliates.

Amount of C State: Federal: County: Private/Othe	other Funds Available: \$\$	Total amount of State Gr Fiscal Years: <u>\$</u> 0 Unrestricted Assets: \$	ants Receive	ed in the Past 5
New	Service (Presently Does Not Exist):	Existing Service (Pre	esently in O	peration):
	Type of Business Entity: 501(C)(3) Non Profit Corporation Other Non Profit Other	Mailing Address: 1730 Punahou St City: Honolulu	State: HI	Zip: 96822
Contact Pe	rson for Matters Involving this Applicat	lion		
Name: Jean Lilley		Title: Executive Director		
Email:		Phone:		

Federal Tax ID#:	State Tax ID#

(808)847-7676

Signature

uthorized

Jean@hawaiihabitat.org

Jean Lilley, Executive Director

1/21/2022

Name and Title

Date Signed

## Application Submittal Checklist

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

- X 1) Certificate of Good Standing (If the Applicant is an Organization)
- X 2) Declaration Statement
- X 3) Verify that grant shall be used for a public purpose
- X 4) Background and Summary
- X 5) Service Summary and Outcomes
- X 6) Budget
  - a) Budget request by source of funds (Link)
  - b) Personnel salaries and wages (Link)
  - c) Equipment and motor vehicles (Link)
  - d) Capital project details (Link)
  - e) Government contracts, grants, and grants in aid (Link)
- X 7) Experience and Capability
- X 8) Personnel: Project Organization and Staffing

AUTHORIZED SIGNATURE

Jean Lilley, Executive Director PRINT NAME AND TITLE 01/21/2022 DATE

## **Application for Grants**

If any item is not applicable to the request, the applicant should enter "not applicable".

## I. Certification – Please attach immediately after cover page

#### 1. Certificate of Good Standing (If the Applicant is an Organization)

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2021.

Attached

#### 2. Declaration Statement

The applicant shall submit a declaration statement affirming its compliance with <u>Section</u> <u>42F-103</u>, <u>Hawaii Revised Statutes</u>.

Hawaii Habitat for Humanity is and will be compliant with this Section upon receipt of grant funding from the State of Hawaii.

#### 3. Public Purpose

The applicant shall specify whether the grant will be used for a public purpose pursuant to <u>Section 42F-102</u>, <u>Hawaii Revised Statutes</u>.

Hawaii Habitat for Humanity will use the grant funds for a public purpose and has provided the information necessary in the submission attached, as required in this section of the HRS.

## II. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

1. A brief description of the applicant's background;

Founded in 1996, Hawaii Habitat for Humanity Association (Hawaii Habitat) is a resource development and support organization that connects, strengthens, and accelerates the work of local Habitat for Humanity program offices – or "affiliates" – throughout Hawaii. Hawaii Habitat supports five Habitat affiliates across the state through programs that support the local affiliates' work and increase their

capacity to serve more families through Habitat's unique self-help homeownership model. As a Habitat Affiliate Support Organization, Hawaii Habitat provides resource development, technical assistance and training opportunities, advocacy, and disaster preparedness support across the state.

2. The goals and objectives related to the request;

Our proposal is for funding support for a new program within the state of Hawaii that is replicating a program that Habitat for Humanity International has discontinued to Habitat affiliates across the US. Habitat's Global Village program provided opportunities for volunteer groups to provide volunteer services and financial support to Habitat affiliates across the US. Hawaii affiliates were active in this program and found that it provided not only much needed funding but also volunteers who helped them build capacity across the board within their communities. This program has been discontinued by our headquarters company to focus internationally, but has given Hawaii Habitat the approval to replicate the program within the state.

Our work to date and through June is putting together the infrastructure of the program. We hired an AmeriCorps VISTA worker to help us build the program between FY 2019-2021. She is currently still working with us as a contractor so that we can continue marketing the program locally and hosting pilot volunteer groups in fiscal year 2022-2023. The current pilot volunteer groups in consideration have worked with Habitat affiliates in the past and have reached out to us personally, without need for marketing.

Hawaii Habitat still plans to start a local campaign, to promote local groups to sign up for the program. We will contact the Universities and Community Colleges as well as churches and community groups across the state as part of our soft roll out. This will give us a continued opportunity to test the program with local volunteers first before marketing the program on a national scale.

The goals and objectives in FY 2022-2023 for this new program for Hawaii Habitat are:

**Goal 1:** Develop materials and infrastructure to support a national appeal for Hawaii Village Build volunteer groups.

Objectives:

- Develop marketing strategies and promotional materials
- Improve Hawaii Habitat website to host the portal for volunteers and Habitat affiliates for connecting
- Provide video and written testimonial's regarding the program to post on the website
- Develop social media presence across the state

**Goal 2**: Promote the program through Habitat for Humanity resources. colleges and universities and church communities across the country

Objectives:

- Attend key events as an exhibitor or vendor to promote
- Connect with college and university student affairs office, as well as fraternities and sororities on campuses through voice, video, and face-toface conversations
- Attend national church conferences to connect with the faith community and promote group leaders
- Attend Habitat for Humanity Affiliate Support Organization conferences as an exhibitor to introduce the program to Habitat affiliate leaders and volunteers

**Goal 3:** Host a minimum of 20 national volunteer groups throughout the state of Hawaii (five per Habitat affiliate)

Objectives:

- Groups will have 10-20 people who will work at their sites a minimum of five full days
- Each group will provide financial support for Habitat through donations that will be built into their trip costs approximately \$500/person
- Each Habitat affiliate will show a change in production schedules of their homes, which will enable them to expedite their work
- Each Habitat affiliates will also receive donations to help expand their program a minimum of \$150,000 in year 1.

Goal 4: Self-sustainability

Objectives:

- Hawaii Habitat will collect approximately \$50 per volunteer donation amounts to help cover the cost of being a sending organization, this would be a minimum of \$15,000 in the first year as the program is rolling out
- Increase the number of volunteer groups to 20 per affiliate in year two of the program, for a total of at least 2000 volunteers. Each year this will increase at 5% until the affiliates have reached their hosting capacity,
- Within the first two years, Hawaii Habitat will cover its costs for the program, which will be self-sustaining from donations received within the program
- 3. The public purpose and need to be served;

Hawaii Village Build will fulfill two purposes:

1. Habitat affiliates' needs for volunteers and financial support

2. Volunteer groups desires for providing meaningful work in communities of need by building homes with low-income Habitat partner families, who will become the home owner

Habitat affiliates across the state of Hawaii are challenged to find enough volunteer to build at capacity and fill the needs of the community. It is especially difficult to find volunteers who can commit to working during the week. These mid-week builds are essential for the affiliates to increase their services and their building program to serve their communities.

Not only are the volunteers important to the program, but so are the funds that the volunteer groups bring with them. Each volunteer raises a certain amount of funds to cover their costs and an additional donation to the Habitat affiliate to support the organization. These funds are essential to help leverage the funds for the next group of projects Habitat will start.

4. Describe the target population to be served; and

The population that will benefit most from this program are families earning between 30-80% of the area median income (roughly families of four people earning between \$28,000 and \$75,000 annually), Habitat partner families qualify through the local Habitat affiliate based on their need, ability to pay a monthly mortgage and their willingness to partner with Habitat. Habitat Partner families submit applications that are similar to traditional mortgage applications and must meet certain standards to qualify. Family members are required to provide sweat equity, which includes financial and homeownership education, construction work alongside volunteers on their own home as well as other Habitat homes, or other responsibilities that fit within their schedules or physical abilities. Habitat affiliates will then sell the home to the Partner families for the cost of construction of the home, a much-reduced cost because of the volunteer labor for most of the construction.

Hawaii Village Build will support the Habitat affiliates by providing much needed labor, as well as funds to help cover the construction costs. Volunteer groups of 10-20 people will visit an affiliate for a week to 10 days and provide construction labor, which substantially decreases the time for the construction because of the consistent labor for their entire visit. These groups may be college students on a spring or summer break who want to provide community service while visiting places they have not been to before. They could also be church groups as well as groups within the Habitat family across the country who want to expand their community of service to Hawaii. We hope to eventually promote this program to volunteers in other countries, making it a more international program, and providing Hawaii visitors a chance to work within our communities.

In addition to our usual build cycle and including these groups in the ongoing

plans, we will also use Hawaii Village Build program for special appeals for groups to work with us in disaster recovery, such as the flooding in April in Kauai and the lava flow during the summer on Hawaii Island of 2018. Habitat remains active in the long-term recovery for both of these disasters.

5. Describe the geographic coverage.

This program is a statewide program and will benefit all the islands of Hawaii through services provided by Hawaii Habitat, as well as our five local Habitat affiliates:

- Kauai Habitat for Humanity;
- Habitat for Humanity Leeward Oahu;
- Honolulu Habitat for Humanity;
- Habitat for Humanity Maui; and
- Habitat for Humanity Hawaii Island.

#### III. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities;

#### Scope of Work and Tasks

While Habitat's Global Village program has a 20-year history of providing volunteer groups experiences both within the US and on a global scope, Habitat affiliates in Hawaii have been destination sites through the program for only five years - some affiliates less. Habitat for Humanity International discontinued the domestic Global Village program in December 2018, which has had an impact on Hawaii's affiliates' both financial and labor needs. With the ongoing challenges of finding enough volunteer labor within their service areas, Habitat in Hawaii was reliant upon the extra help they received through this program. The five affiliates approached Hawaii Habitat as the affiliate support organization and asked if there was something similar that we could offer together.

In partnership with four of these affiliates, Hawaii Habitat has committed to taking the lead in becoming a "sending organization" for volunteer groups to provide services across the state. We have already established a name for the program "Hawaii Village Builds", volunteer portal for interested parties, and have developed certain policies, procedures, insurance requirements. In light of the current Covid-19 pandemic, we are working on the policies related to the safety of the volunteers and staff of the affiliates, as well as each affiliate's liability, as modeled by the instructions of Habitat for Humanity International. The local Habitat affiliates already have volunteer leaders through Habitat's Global Village program, who still want to bring groups to Hawaii. We are working to make it work for these groups on a temporary basis until we have the program fully operational. We expect our first pilot volunteer group in FY2023. The current scope of work for the program includes the following list:

- Continue to develop policies and procedures, including collecting funds and distributing them to the affiliates
- Continue to develop handbook for volunteer groups as pilot groups are selected
- Train participating Habitat affiliates
- Test pilot volunteer portal on Hawaii Habitat for Humanity's website for information for each affiliate's program and what the groups can expect at specific locations
- Develop forms for group leaders to build their teams
- Develop a business plan for the program
  - Collect cost budgets from each affiliate for hosting groups, including housing, local transportation, construction tools and safety gear, additional insurance costs, etc.
  - Collect specific information from each affiliate as site host and what groups need
  - Determine promotional wear needed for the groups: t-shirts, hats, water bottles, etc., costs included with the funds collected from the group
  - Determine Hawaii Habitat's costs to include in the group volunteer budgets
- Assess Marketing needs

We are still currently tuning the infrastructure of the program and have plans to test it locally. The scope of work that we propose for funding will be the national marketing campaign for the project. While we hope to develop a significant national market, for US groups, we will also plan for expansion into the international market.

The following is the proposed scope of work for funding this program:

- Identify and contract with marketing consultant
  - Develop marketing campaign with detailed plan and national rollout timeline
  - Develop marketing materials: printed collateral, web collateral, exhibits and displays. media releases. etc,
  - Contact organizations that would provide volunteers and volunteer leaders for Hawaii Village Builds program
    - Colleges and Universities (student and faculty)
    - Churches and faith communities
    - Habitat conference planners (regional and national)
    - Others as identified in plan

- Contact event coordinators
  - Gather appropriate information for exhibitors
  - Prioritize and budget events for most impact
  - Send appropriate materials and information needed
  - Develop and exhibition plan
- Determine internal needs and improvements needed to manage the program
- Hand off project implementation to staff from contract worker
  - Compensation for contract work
    - Software needs
- Develop a sustainability plan
  - Goal for self-sustainability expected within the first year of the program

#### **Responsibilities**

Hawaii Habitat for Humanity will become the "sending" organization for this program. Hawaii Habitat will provide the business plan, develop supporting documents, receive and process applications, provide an online portal to match affiliates with volunteer groups and administer the ongoing program.

Four of the five Habitat affiliates In Hawaii will become the "host" organization providing the jobsites, project management, liability insurance, accommodations, transportation and coordinate cultural and visitor experiences within their visits. They will introduce the volunteer groups to the families who have partnered with Habitat to own the homes, as well as other key volunteers, staff and community leaders.

Volunteer group leaders will connect with both Hawaii Habitat as the sending organization and the Habitat affiliate where they will receive group leader orientation and their responsibilities for the group and what they need to communicate with their group members regarding the requirements of a volunteer at the site (appropriate attire, footwear and safety gear), what to expect, what their costs will cover, etc.

Volunteers will provide construction labor and jobsite responsibilities based on their skills and knowledge (though no experience is necessary). Volunteers will also guide the group leader on activities they would most be interested in doing or seeing in the communities they will be working.

2. Provide a projected annual timeline for accomplishing the results or outcomes of the service;

The following chart shows a visual timeline for a 12-month period expected to cover the marketing and national rollout of the Hawaii Village Builds program. We

anticipate that the outcome will be that we will have groups from all over the country participate in the program across the state. These groups will access the program through a QGiv portal on the homepage on Hawaii Habitat for Humanity Association's website. All materials needed, including payment instructions for groups to sign up will be available. The outcomes will be a result from the marketing campaign suggested above, in groups showing interest in working in Hawaii's communities alongside Hawaii's families and community volunteers to build homes for Hawaii's low-income residents. The timeline tasks are described in the above Scope of Work.

	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
Step 1: Identify and		WORUT 2	NOTITI 5	101011114	WOTUT 5			WOTUT 0	MOTUT 9			
contract with a												
marketing consultant												
Step 2: Develop a												
national marketing												
campaign with a												
detailed schedule to												
rollout the marke ing of												
the program												
Step 3: Develop												
collateral materials												
needed, update												
website information												
and access, create												
display and exhibit												
items, write media												
releases for phases of												
the program												
Step 4: Project rollout												
<ul> <li>implementing the</li> </ul>												
plan. Schedule events,												
send marketing												
information and												
promote the web portal												
for signing up groups												
Step 5: Provide												
services needed to												
both volunteer groups												
signing up and												
affiliates hosting them												
<ul> <li>tweak he program</li> </ul>												
as needed for more												
efficiency												
Step 7: Train staff to												
manage and												
administer program												
Step 8: Develop												
sustainability plan for												
program.												

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

While we are replicating an existing program offered by Habitat for Humanity Internationally, we are borrowing many of the materials that they have developed for their global program. One of the great pieces in this program is the evaluation process. Hawaii Habitat will be in a unique situation to objectively evaluate the experience of both the volunteer groups and individuals, as well as the affiliatesexperiences with these groups. We will offer evaluation forms, either online or via mail (depending on the volunteer preferences) to participating volunteers in our program. We will review the evaluations and contact volunteer leaders if necessary to clarify any issues, and will then assess the situation for changes or tweaks needed. We will also have quarterly evaluations with the Habitat host affiliates for review of the program and changes that will accommodate their needs as well. Part of the full evaluation process will be to share the feedback we have received from volunteers with the host affiliates. Together we will work to make the program most efficient, effective and an educational and purposeful experience for both the host affiliate and the volunteer groups.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

Hawaii Habitat will provide quarterly reports to the State agency regarding the activities of the program and the results. Our report will include the number of volunteer groups committing to Hawaii Village Builds trips, the amount of funds they provide through the program and the number of return volunteer group leaders who will sign up in the future. Already we have groups asking about our program and already our hosting affiliates are finding ways to accommodate the groups until this program is up and running.

Hawaii Habitat will adjust the budget as needed based on the funding level provided.

## IV. Financial

#### Budget

- 1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
  - a. Budget request by source of funds (Link)
  - b. Personnel salaries and wages (Link)
  - c. Equipment and motor vehicles (Link)
  - d. Capital project details (Link)
  - e. Government contracts, grants, and grants in aid (Link)
- 2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2023.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$52,025	\$39,400	\$39,338	\$39,337	\$170,100

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2023.

Hawaii Habitat is not seeking funding from other sources for this program.

- 4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable. N/A
- The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2023 for program funding.
   N/A
- The applicant shall provide the balance of its unrestricted current assets as of December 31, 2021.

See attached financial statements

## V. Experience and Capability

#### 1. Necessary Skills and Experience

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

Since its founding, Hawaii Habitat has worked in partnership with the affiliates to secure funding and provide financial and administrative infrastructure as well as technical expertise. Because we represent Hawaii's cadre of Habitat for Humanity program offices in their entirety, we have been able to facilitate partnerships with organizations and agencies seeking impact on a statewide—rather than local—scale. Hawaii Habitat has successfully administered grants from state, federal, and foundation funders in support of the affiliates' work and provided services that help them build capacity and respond to their communities.

In the last three years, Hawaii Habitat has provided the following services in support of Habitat affiliates across the state:

- Mortgage Securitization Program: Hawaii Habitat in partnership with Krambo Corporation, has developed and implemented a mortgage sales program. Habitat affiliates currently carry 0% mortgages with up to a 30-year terms. This program allows the affiliates to turn those mortgages into cash, whereas the mortgages are sold to Hawaii Habitat, who in turn sells the mortgages to banks who are willing to purchase them at a discount. To date, affiliates have sold \$1.3 million in mortgages, which increase their cash flow with funds they can use at their discretion. Monthly mortgage payments are still collected by the affiliates, but transferred to the bank for payment on the program
- Renewable Energy Program: Hawaii Habitat has implemented a program for solar photovoltaic energy for Habitat homeowners. We have partnered with Mercury Solar, who provides the investors and equipment for this program. Hawaii Habitat has a Power Purchase Agreement with Mercury, whereby we purchase the energy from the solar system at a set amount from Mercury. Hawaii Habitat will then collect payments for the systems from the Homeowners, who pay a significant reduction in their power expenses.
- Disaster relief and support: Three of our affiliates are still involved in working with victims of disasters from 2018. The island of Kauai, from flooding in April 2018; Hawaii Island from a summer lava flow and Maui from flooding and fires due to hurricane aftermath. Hawaii Habitat worked with the affiliates in connecting them with other service providers and finding much needed resources to help families rebuild their homes and their lives. We are still working with the state to develop properties and support for all victims of disaster throughout the state, and continue to be involved in programs like FEMA's Voluntary Organizations Active in Disasters (VOAD) group.
- Lastly, Hawaii Habitat for Humanity received its certification as a Community Development Financial Institution in 2015. Since that time, we have received a technical assistance grant from the Department of Treasury to grow our lending practices and expand our current loan fund with \$2.5 million revolving to support the construction activities of affiliates across the state. The funds were originally grants from State GIA funds in 2007 and 2008, as well as from the Office of Hawaiian Affairs in 2008 and 2009. They continue to revolve as loans of up to \$40,000, 0% interest, 20-year loans specifically for the construction of homes. Affiliates repay the fund through the homeowner payments they receive.

#### 2. Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

Hawaii Habitat for Humanity Association has an office space at 1730 Punahou St. This space is needed for effective management of the expanded programs, which will also financially support the office expenses, which have been a challenge in the past.

## VI. Personnel: Project Organization and Staffing

#### 1. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

Hawaii Habitat has two full-time employees, an Executive Director and Program Manager. Hawaii Habitat also has a part time Resource Development Coordinator contract employee. The Resource Development Coordinator started as an AmeriCorps VISTA volunteer developing the Hawaii Village Builds Program. After the completion of her volunteer service, the Resource Development Coordinator continues to work on the development and implementation of the program, while training the Program Manager for when the program is ready to be fully rolled out.

Funding is required for her continued work. We anticipate her continued efforts in Hawaii Habitat's marketing and communications responsibilities to match with the needs of the Hawaii Village Builds program. She also provides services in social media communication, as well as traditional communications services (including updating content on the website).

Hawaii Habitat's program manager was hired in July 2021 to work on advocacy with government leaders to provide resources and legislation that will support the work of affordable housing developers and builders, in addition to taking on the Hawaii Village Builds Program. She is currently being trained in the Hawaii Village Builds Program.

Hawaii Habitat's Executive Director oversees all the programs, administration, fundraising and communications of the organization. She works with a 16-member board of directors (including representatives from each of the five affiliates), to provide services and support that will help the affiliates meet their needs. Her capacity to provide services and support to the affiliates is limited by Hawaii Habitat's small team.

Thus, the need to find programs that will support affiliates and sustain Hawaii Habitat is critical. Hawaii Village Builds has the capacity to provide such a formula.

#### 2. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

Please see the attached Hawaii Habitat organizational chart.

#### 3. Compensation

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, <u>not employee name</u>.

Executive Director: \$90,000 annual salary Program Manager: \$50,000 annual salary Part-time Resource Development Coordinator: \$25/hr, 50hrs/month (\$15,000 annually)

#### VII. Other

#### 1. Litigation

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

We are currently in litigation with an organization formerly known as Molokai Habitat for Humanity in working to collect on the loans they receive from Hawaii Habitat's loan fund. A judgment in our favor was filed against the organization in December 2018. We are in the process of our legal options to collect the funds totaling \$292,000.

#### 2. Licensure or Accreditation

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

Hawaii Habitat is an accredited Community Development Financial Institution through the US Department of Treasury. We are in good standing, however, because of the recent Government Shutdown, we were unable to file our end of year report in December 2018.

#### 3. Private Educational Institutions

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see <u>Article X, Section</u> <u>1, of the State Constitution</u> for the relevance of this question.

N/A

#### 4. Future Sustainability Plan

The applicant shall provide a plan for sustaining after fiscal year 2022-23 the activity funded by the grant if the grant of this application is:

- (a) Received by the applicant for fiscal year 2022-23, but
- (b) Not received by the applicant thereafter.

With our current operational funds, Hawaii Habitat is developing the business plan, policies and procedures and the basic infrastructure of this program with the help of staff from Habitat affiliates across the state.

Hawaii Habitat intends to use the funds from this grant for marketing and implementing this program during Fiscal year 2023. We intend that the program will be self-sustaining from the fees we receive from the volunteer groups that participate in the program. A small percentage of the donation amount made by each volunteer will be used by Hawaii Habitat to cover our expenses and help us expand the program to the capacity of the hosting affiliates. The plans that are created and implemented from these grant funds, will include expanding our reach from domestic US groups to international groups. We believe it will be a popular program, based on the numbers of groups hosted in the past by our affiliates through the now international-only Habitat for Humanity International Global Village program.



## Department of Commerce and Consumer Affairs

## CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

HAWAII HABITAT FOR HUMANITY ASSOCIATION, INCORPORATED

was incorporated under the laws of Hawaii on 08/21/1996 ; that it is an existing nonprofit corporation; and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporations Act, regulating domestic nonprofit corporations.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: January 21, 2022

Catan P. Qual: Colon

Director of Commerce and Consumer Affairs

#### DECLARATION STATEMENT OF APPLICANTS FOR GRANTS PURSUANT TO CHAPTER 42F, HAWAI'I REVISED STATUTES

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
  - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
  - c) Agrees not to use state funds for entertainment or lobbying activities; and
  - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is incorporated under the laws of the State; and
  - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
  - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawai'i Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

 (Typed Name of Individual or Organization)

 (Signature)
 (Date)

 (Typed Name)
 (Title)

## BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2022 to June 30, 2023

Applicant: Hawaii Habitat for Humanity Association

	U D G E T A T E G O R I E S	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (C)	Total Private/Other Funds Requested (d)
Α.	PERSONNEL COST				
I .	1. Salaries	32,500			
	2. Payroll Taxes & Assessments	4,500			
	3. Fringe Benefits				
	TOTAL PERSONNEL COST	37,000			
В.	OTHER CURRENT EXPENSES				
	1. Airfare, Inter-Island	2,500			
	2. Insurance	10,000			
	3. Lease/Rental of Equipment				
	4. Lease/Rental of Space				
	5. Staff Training	5,000			
	6. Supplies				
	7. Telecommunication	600			
	8. Utilities				
	9 Marketing Campaign Contractor	20,000			
	10 Printed Marketing Materials	5,000			
	11 Website update and enhancement	10,000			
	12 Online Training and Orientation	5,000			
	13 Progam Marketing Products	10,000			
	14 Videos and Advertisements	25,000			
	15 Vendor Fees at Key Events	5,000			
	16 Event Sponsorship	10,000			
	17 Promotional Group stipend	25,000			
	18				
	19				
	20				
	TOTAL OTHER CURRENT EXPENSES	133,100			
C.	EQUIPMENT PURCHASES	155,100			
D.	MOTOR VEHICLE PURCHASES				
E.	CAPITAL	170.100			
то	)TAL (A+B+C+D+E)	170,100			
			Budget Prepared	By:	
sc	URCES OF FUNDING				
	(a) Total State Funds Requested	170,100	Jean Lilley		808-847-7676
	(b) Total Federal Funds Requested		Name (Please type or p	print)	Phone
					1/21/2022
	(c) Total County Funds Requested		Sable All	) Official	
	(d) Total Private/Other Funds Requested		Signature of Authorized		Date
		/== //-	Gean Lilley, Executive		
То	TAL BUDGET	170,100	Name and Title (Please	e type or print)	
1					

#### **BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES**

Period: July 1, 2022 to June 30, 2023

Applicant: Hawaii Habitat For Humanity Association

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
Program Manager	1	\$50,000.00	35.00%	\$ 17,500.00
Resource Development Coordinator	0.25	\$15,000.00	100.00%	\$ 15,000.00
				\$ -
				\$ -
				\$ -
				\$ -
				\$ -
				\$-
				\$-
				\$-
				\$-
				\$-
				\$-
				\$-
TOTAL: USTIFICATION/COMMENTS: These positions will manage the Hawaii V				32,500.0

## **BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES**

Period: July 1, 2022 to June 30, 2023

Applicant: Hawaii Habitat for Humanity Association

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER ITEM	TOTAL COST	TOTAL BUDGETED
Computer	1.00	\$2,000.00	\$ 2,000.00	
Program Software	1	\$500.00	\$ 500.00	
			\$ -	
			\$ -	
			\$ -	
TOTAL:	2		\$ 2,500.00	

JUSTIFICATION/COMMENTS:

Computer with appropriate volunteer management software and website management capabilities is necessary for the program.

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE	TOTAL COST	TOTAL BUDGETED
			\$-	
			\$-	
			\$-	
			\$-	
			\$-	
TOTAL:				
JUSTIFICATION/COMMENTS:				

## **BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS**

Period: July 1, 2022 to June 30, 2023

Applicant:Hawaii Habitat for Humanity Association

TOTAL PROJECT COST		ES OF FUNDS PRIOR YEARS	STATE FUNDS REQUESTED	OTHER SOURCES OF FUNDS REQUESTED		REQUIRED IN DING YEARS	
	FY: 2020-2021	FY: 2021-2022	FY:2022-2023	FY:2022-2023	FY:2023-2024	FY:2024-2025	
PLANS							
LAND ACQUISITION							
DESIGN							
CONSTRUCTION							
EQUIPMENT							
TOTAL:							

#### GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

Applicant: Hawaii Habitat for Humanity Association

Contracts Total:

-

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S./State/Hawaii/ Honolulu/ Kauai/ Maui County)	CONTRACT VALUE
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
15					
16					
17					
18					
19					
20					
21					
22					
23					
24					
25 26					
26 27					
28					
29					

## Hawaii Habitat for Humanity Association

#### **Balance Sheet**

As of September 30, 2021

ASSETS Current Assets Bank Accounts	87			
Bank Accounts	87			
	87			
	87			
Bank of the Orient Escrow3002	87		9,218	7,030
FHB Checking7332		87	913	314
FHB Checking3633	223	32,801	52,315	41,527
FHB Savings7805	68,104	58,636	115,915	374,059
Schwab Brokerage Account	652,682	423,986	689,922	689,940
TIAA 0810004763 (Old Everbk)	146,693	207,723	468,824	468,936
Total Bank Accounts	\$867,789	\$723,233	\$1,337,106	\$1,581,806
Accounts Receivable				
Bad Debt	0	0	0	0
CDFI Bridge Loan	0	200,000	400,000	400,000
Current Portion of Loans Receivable	(253,429)	(625,121)	(625,121)	(625,121)
Discount On N/P HFHMFC		(85,994)	(85,994)	(85,994)
Loans Receivable HFHMFC	1,668,398	938,371	938,371	938,371
Loans Receivable HFHMFC-2nd		314,430	314,430	314,430
Loans Receivable HFHMFC-3rd		1,501,468	1,501,468	1,501,468
Total Accounts Receivable	\$1,414,968	\$2,243,154	\$2,443,154	\$2,443,154
Other Current Assets				
Current Portion of Loans Receivable.	844,867	625,121	625,121	625,121
Due From Affiliates	266,850	346,585	181,333	194,333
Unamortized Discount HFHMFC	(576,036)	(372,213)	(372,213)	(372,213)
Unamortized Discount HFHMFC-2nd		(85,994)	(85,994)	(85,994)
Unamortized Discount HFHMFC-3rd		(527,920)	(527,920)	(527,920)
Total Other Current Assets	\$535,682	\$ (14,420)	\$ (179,673)	\$ (166,673)
Total Current Assets	\$2,818,439	\$2,951,967	\$3,600,587	\$3,858,287
Other Assets				
CDFI Kauai Land Purchase Loan			550,000	550,000
Clearing	943	0	142	142
Loans Due from Affiliates	2,069,749	1,901,750	1,733,750	1,685,750
Rent Deposit	700	700	700	700
Unamortized Discount L/R	(791,134)	(694,136)	(694,136)	(694,136)
Total Other Assets	\$1,280,258	\$1,208,314	\$1,590,456	\$1,542,456
TOTAL ASSETS	\$4,098,697	\$4,160,281	\$5,191,043	\$5,400,743
LIABILITIES AND EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable	6,474	6,760	6,760	6,412
Total Accounts Payable	\$6,474	\$6,760	\$6,760	\$6,412
Credit Cards				
FHB Bus CC 2382	1,500	1,165	214	11

	JUL 2018 - JUN 2019	JUL 2019 - JUN 2020	JUL 2020 - JUN 2021	JUL - SEP, 2021
Total Credit Cards	\$1,500	\$1,165	\$214	\$11
Other Current Liabilities				
Current Portion of Loan Payable	82,700	113,820	113,820	113,820
Kauai Interest Reserve			47,708	40,833
Long Term Liabilities	508,738	(113,820)	(113,820)	(113,820)
Payroll Taxes Payable	498	342	0	(2,807)
Total Other Current Liabilities	\$591,936	\$342	\$47,708	\$38,026
Total Current Liabilities	\$599,910	\$8,267	\$54,682	\$44,449
Long-Term Liabilities				
CDFI Loan Investment Bk of Orient			500,000	500,000
CDFI Loan Investment HCF			500,000	500,000
CDFI Loan Investment HCF (deleted)	38,905	38,905	38,905	0
Discount on N/P HFHMC-2nd		(85,994)	(85,994)	(85,994)
Loans Due - OHA	15,612	9,000	5,250	4,000
Loans Payable HFHMFC	1,092,362	480,164	480,164	480,164
Loans Payable HFHMFC-2nd		314,430	314,430	314,430
Loans Payable HFHMFC-3rd		973,548	973,548	973,548
Total Long-Term Liabilities	\$1,146,879	\$1,730,053	\$2,726,303	\$2,686,148
Total Liabilities	\$1,746,789	\$1,738,320	\$2,780,985	\$2,730,597
Equity				
Opening Bal Equity	0	0	0	38,905
RESTRICTED FUNDS	2,500,000	2,500,000	2,500,000	2,500,000
Retained Earnings	41,441	(147,422)	(78,039)	(89,942)
Net Income	(189,533)	69,383	(11,903)	221,183
Total Equity	\$2,351,908	\$2,421,961	\$2,410,058	\$2,670,145
TOTAL LIABILITIES AND EQUITY	\$4,098,697	\$4,160,281	\$5,191,043	\$5,400,743

# Hawaii Habitat Organization Chart

