

HEARING BEFORE THE HOUSE COMMITTEE ON AGRICULTURE HAWAII STATE CAPITOL, HOUSE CONFERENCE ROOM 325 FRIDAY, FEBRUARY 12, 2021 AT 10:00 A.M.

To The Honorable Mark Hashem, Chair; The Honorable Amy A. Perruso, Vice Chair; and Members of the Committee on Agriculture,

SUPPORT HB1375 RELATING TO THE ISSUANCE OF SPECIAL PURPOSE REVENUE BONDS TO ASSIST MAUIGROWN COFFEE, INC.

Aloha, my name is Pamela Tumpap. I am the President of the Maui Chamber of Commerce, in the county most impacted by the COVID-19 pandemic in terms of our dependence on the visitor industry and corresponding rate of unemployment. I am writing share our support of HB1375.

Agriculture and the manufacturing of value-added products are assets to economic diversification and we work to assist them through our Made in Maui trade council and Made in Maui County Festival.

We support this bill to help continue the building and growth of the coffee industry in Maui County.

Mahalo for your consideration of our testimony and ask that you please pass this bill.

Sincerely,

Pamela Jumpap

Pamela Tumpap President

To advance and promote a healthy economic environment for business, advocating for a responsive government and quality education, while preserving Maui's unique community characteristics.

<u>HB-1375</u>

Submitted on: 2/11/2021 4:05:48 PM Testimony for AGR on 2/12/2021 10:00:00 AM

Submitted By		Organization	Testifier Position	Present at Hearing
Ja	mes Falconer	MauiGrown Coffee, Inc	Support	No

Comments:

Aloha Chair Mark Hashem, Vice Chair Amy Perruso members of the House Ag Committee

(Applogies if this is replicated and late, unable to upload file.)

My Name is James 'Kimo' Falconer, President of MauiGrown Coffee, Inc. We are a 400acre coffee farm located at Kaanapali, Maui. In 2017, we were successful in passing HB1230 as Act 116, in an effort to secure Special Purpose Revenue Bond (SPRB) funding for an expansion of our coffee operation. As Act 116 (2017) currently expires in June of 2022, HB-1375 (2021) is intended to extend Act 116.

At the time, Act 116 was the only SPRB funding vehicle designated for Agriculture to make it through and signed by Governor Ige. To that end, Act 116 is the only Agriculture SPRB awaiting review through the Finance Administration Division (FAD) so that we may be appointed a Bond Counsel and then move further to the banking institutions.

It is a rather slow process that includes securing numerous commitments and agreements, that eventually get summarized in a working business plan to move forward. By the time we were ready to approach FAD with the next step proposal, the State was turned on its' head with COVID. Now all of those commitments need to be revised as each and every vendor entity that is providing bids is reevaluating their own business structure. We remain in a holding pattern at least until our potential vendors become comfortable enough to give us solid commitments.

Therefore, I humbly ask for your support in allowing us the necessary extension to this SPRB bill by approving HB-1375 and give us the extension to 2027.

Mahalo for the opportunity to testify.