Jennifer L. Andrews, Realtor, RB-18874 GOV. MSG. NO. 762

- Principal Broker, Keller Williams Honolulu, September 2020 Present
- Learning and Development Consultant, April 2020-June 2020
- Project Sales Agent, Gentry Homes, LTD, 2018-2020
- Branch Manager, Coldwell Banker Pacific Properties, 2013-2018
- Projects Sales Manager, Primary Properties, Inc., 2008-2013
- Realtor, Licensed since 2001 (Real Estate Broker since 2005)
- Bachelor of Fine Arts, University of Hawaii at Manoa, 1999

Professional Organizations:

Member: National Association of Realtors® (NAR)

Member: Hawaii Association of Realtors® (HAR)

- Member of the HAR Government Affairs Committee (GAC)
- GAC Housing Subcommittee Chair

Member: Honolulu Board of Realtors® (HBR)

• HBR City Affairs Committee Chair

Member: City and County of Honolulu, Real Property Tax Appeal Review Board III

Past Member: Building Industry Association of Hawaii (BIA)

- Past Board of Directors Associate Member
- Past Government Relations Committee Member
- Past Educational Committee Member

Professional Experience:

Keller Williams Honolulu, September 2020 - Present

Principal Broker responsible for all roles and duties pursuant to HRS Chapter 467-1.6; compliance and risk management training, direct supervision of designated Broker-in-Charge's, Learning and Development training for all agents; assist agents with contract review, purchase contract understanding and strategies, negotiation skills, and soft skills; assist administrative staff in developing adopting systems to improve effectiveness and efficiency. Work with Leadership in overall growth by fostering a supportive work environment, modeling ethical professional standards, and supporting the company's culture, mission, and vision statements.

Independent Contractor Consultant for Learning and Development, April 2020 to September 2020

Project Sales Agent, Gentry Homes, LTD, February 2018 to March 2020

Coldwell Banker Pacific Properties,

- Branch Manager, Broker-in-Charge, Windward Office, August 2015

 –February 2018
- Assistant Branch Manager, Broker-in-Charge, Honolulu Office, September 2013 August 2015)

Realtor Broker- General Brokerage Residential Sales, January 2001 to September 2013

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Past Development Projects:

- "KEALI'I", Kapolei, Oahu, CPR SFR Planned Community
- "Coral Ridge", Ewa Beach, Oahu, SFR Subdivision
- "Pi'ilani Mai Ke Kai", Anahola, Kauai (DHHL)
- "Kanehili", Kapolei, Oahu (DHHL)
 - Kapolei, Incr. 1, Kanehili, Phases 1-7a: (350) SFR Homes
- "Kumuhau", Waimanalo, Oahu (DHHL)
 - Kumuhau at Waimanalo, Phase 1: (45) SFR Homes
- "Kaopa Subdivision", Kailua, Oahu, Vacant Lot Subdivision, (10) Units
- "1426 Keeaumoku", Honolulu, Hawaii
 - CPR Condo Conversion Project consisting of twenty-four (24) Units
- "968 Spencer", Honolulu, Hawaii
 - CPR Condo Conversion Project consisting of eighteen (18) Units

Other Community Educational Projects:

- BIA and University of Hawaii at Manoa School of Architecture with DHHL, "New Hawaiian Home" project
- HBR educational presentations and forums to HBR Membership, in partnership with related industries organization, private developers, and government agencies.

<u>Course Curriculum for Designations completed:</u>

- Certified Aging in Place (CAPS)
- Certified Commercial Investment Member (CCIM)