

Michael R. Yadao



Introduction

My professional experience has allowed me to collaborate and build strong relationships with political, business and community leaders which include government, nonprofit and corporate partners. My professional experience has been built upon campaign operations, policy writing/tracking/advocacy, project management, advocacy, fiscal/budget writing for the Hawaii State Department of Human Services, and grant writing and evaluation for various nonprofits. I am passionate about my work and welcome new opportunities to collaborate, grow and connect!

Experience

December 2018 – Present

General Contractors Association of Hawaii – Director of Government Relations

Serves as GCA's lobbyist and represents the association and the industry on all governmental issues. Responsibilities include representing and voicing the association's position on important initiatives, working with and building mutually beneficial long-term relationships with legislators, organized labor, federal, state and county agencies, and other construction-related organizations.

August 2017 – November 2018

David Ige for Governor, Honolulu, Hawaii - Campaign Manager

Oversees all aspects of the campaign including day-to-day operations, the hiring and management of staff, the development, coordination and implementation of the campaign grassroots and communications strategies and operations.

September 2016- April 2018

CALIBRE Sys, Honolulu, Hawaii - Pacific Region Manager

Develop business relationships with customers and teaming partners in the Asia-Pacific Region. Evaluate the benefits and risks of potential partnerships. Prepare business proposals and lead negotiation of contract terms. Identify and pursue new opportunities for business. Responsible for business unit profit/loss and hiring decisions and staff training to meet project requirements

July 2015 - September 2016

U.S. Department of Veteran Affairs (Consultant), Honolulu, Hawaii - Economic Liaison

Work with multiple stakeholders to maintain business partnerships in the state of Hawaii. Provide vital community support with the goal of increasing the economic outcomes for Veterans and their family members. Key focus areas include: Build relationships with different types of stakeholders; Inform local leadership about the Veteran talent pipeline.

February 2016 - November 2016

Kirk Caldwell for Mayor, Honolulu, Hawaii - Deputy Director of Campaign Operations

October 2011 - January 2015

Office of Governor Neil Abercrombie, Honolulu, Hawaii

- Boards and Commissions Research Coordinator

Developed a database of all the Governor Abercrombie's released Capital Improvement projects and Grant in Aid; Maintained a database of Boards and Commissions statewide and "vetted" all suitable applicants. Guided applicants through application and Senate confirmation process. Managed Governor's Liaisons to the Oahu Neighborhood Boards.

- Deputy Director, Governor's Office of Constituent Services

Directed the Governor's Office of Constituent Services on Oahu and six Neighbor Islands. Provided demographic information for community events. Directed the response to requests for assistance from the public and coordinated with State Departments to ensure timely responses. Directed and led the distribution of ceremonial Proclamations, Messages, Commendations and Certificates.

November 2010 - October 2011

Healthcare Association of Hawaii

- Communications Specialist/State Legislative Coordinator

Fundraising for both the Association and its Political Action Committee. Developed a communication strategy designed to heighten profile of the Association. Launched and maintained new website and social media campaign. Multiple legislative responsibilities including drafting testimony, coordinating legislative site visits and conducting the Government Relations Committee

January 2010- November 2010

Hawaii State Senate Committee on Human Services - Committee Clerk

Other

B.A. from the University of Hawaii - Asian Studies

Active and held positions of leadership in organizations to include: Democratic Party of Hawaii, Board Member of Shriners Hospitals for Children Hawaii, Boy Scouts of America Aloha Council and Shobukan Judo Club.

Recommendations Provided by Request:

- [Redacted]
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