

EN YOUNG

PROFESSIONAL EXPERIENCE

Ke`ei Consulting, LLC.

Principal | May 2020 – Present

A Consulting firm dedicated to the improvement of the food system in the private and non-profit sectors, Ke`ei Consulting is currently contracted to advise on:

- Food Safety and Produce Processing
- Non-Profit Program Development
- Land Use and Supply Chain Development
- Workforce Development and Training
- Farmer Engagement and Contract Structure

Sensei Holdings, Inc.

General Manager | October 2017 – May 2020

- Brought a new business to market
- Developed Organizational Chart, Position Descriptions, Qualifications, Compensation Structure
- Built a team of skilled workers and Managers
- Developed Hawai`i-specific market messaging and Community Outreach Plan
- Developed sales strategy and market targets based on product line
- Developed logistics strategy and perishable distribution channels
- Acted as the public face of Sensei Farms in Hawai`i
- Developed Food Safety, Workplace Safety, and Emergency Response programs
- Developed Farms unit business models and departmental budgets

The Food Basket, Inc., Hawai`i Island's Food Bank

Executive Director | February 2013 – September 2017

- Chief Executive for an agency providing over 3 million pounds of food per year over Hawai`i island – an area of 4,000 square miles
- First successful USDA “double-bucks” application in Hawai`i
- Designed and implemented suite of SNAP-based services to improve quality of food to low-income residents in partnership with KTA and local farmers

- Oversaw Department of Health Food Safety and USDA Civil Rights compliance for 80+ partner agencies
- Developed Capital Improvement funding for facilities in Kona and Hilo, including individual, corporate and State 42F Grant-in-Aid funding
- Partnered with County of Hawai'i and several nonprofit groups to lead Tropical Storm Iselle relief
- Updated and expanded donor database
- Realigned and modernized agency through an updated strategic plan

Department of Labor and Industrial Relations, Office of Community Services
 Contract, Performance, and Evaluation Administrator | July 2011 – February 2013

- Administered over \$25M in State and Federal General, Bond and Grant-in-Aid funding
- Prepared Requests for Proposals (RFP) and Invitation for Bid (IFB) Procurements under 103D and 103F for over 100 contracts with 64 nonprofits, oversaw scoring process for State and Federal funds
- Designed Program specifications within Federal and State Regulations for pass-through programs such as: The Emergency Food Assistance Program (TEFAP), Commodity Supplemental Food Program (CSFP), Senior Farmer's Market Nutrition Program (SFMNP)
- Prepared Divisional Budgets, Legislative Reports, Statements of Justification for the Division and testified on behalf of the agency
- Supervised and evaluated all exempt and civil service personnel according to Performance Appraisal System (PAS)
- Negotiated outcomes and terms on behalf of the State with awardees
- Co-funded innovative nonprofit food and social entrepreneurship programs

EDUCATION

Executive MBA – Shidler College of Business, University of Hawai'i Mānoa

Weinberg Fellow 2014

Nonprofit Management Certificate – Kapi'olani Community College

B.A. Psychology/Philosophy – University of Hawai'i Hilo

PROFESSIONAL CERTIFICATIONS AND LICENSURE

Produce Safety Rule (PSA) Certified, 2016

Preventative Control Qualified Individual (PCQI), 2017

Restricted Use Pesticide Applicator License, State of Hawaii (Expires 2023)

COMMUNITY SERVICE & ASSOCIATIONS

- Hawai'i Alliance of Nonprofit Organizations, Immediate Past Chair (Current)
- Board of Agriculture, Director (Current)
- USDA Grant Reviewer, Farmer's Market and Local Food Promotion Program (FMLFPP) 2020
- Hawai'i Public Health Institute, Director
- Hawai'i Public Housing Authority, Director
- Hawai'i Economic Opportunity Council, Treasurer
- Hawai'i Island Food Alliance, Founding Member
- Mayor's Active Living Advisory Council, Member
- UHA Hawai'i Health at Work Alliance Wellness Advisory Council, Member
- Community Council on the Purchase of Health and Human Services, Member
- New Market Tax Credit Advisory Board (Punawai 'o Pu'uhonua), Member
- Hawai'i Food Policy Council, Founding Member
- National Bone Marrow Donor Registry
- HACBED Volunteer Tax Preparer (VITA)
- 7-gallon Blood Donor