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## A BILL FOR AN ACT

RELATED TO PRESCRIPTION DRUG COSTS.

**BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:**

1       SECTION 1. The legislature finds that prescription drug  
2 prices in the United States are among the highest in the world.  
3 Before applying any insurance benefits, the average United  
4 States resident spends about \$1,200 annually on prescription  
5 drugs, compared to about \$625 for residents in similar  
6 countries. Excessive prescription drug prices reduce the  
7 ability of people to obtain proper medical treatment, threaten  
8 the economic well-being of individuals, and increase health  
9 insurance premiums. Additionally, since the costs of  
10 prescription drugs and health insurance premiums are tax-  
11 deductible, higher prescription drug prices ultimately reduce  
12 tax revenues.

13       The legislature further finds that one reason for the  
14 disparity among drug prices in the United States and other  
15 countries is that the United States federal government does not  
16 regulate drug prices. While the United States Food and Drug  
17 Administration approves drugs that are shown to be safe and



1 effective, the approval process does not consider the cost of  
2 the drug. After a drug is approved, hundreds of health insurers  
3 in the United States must then individually negotiate with drug  
4 makers for the cost of the drug. Since this negotiation process  
5 is fragmented, drug companies have little incentive to set the  
6 lowest possible prices. In contrast, the Canadian government  
7 considers drug prices in its approval process and negotiates  
8 directly with drug makers to obtain the best prices for its  
9 residents. If a drug maker refuses to sell a prescription drug  
10 at a reasonable cost, the Canadian government will not approve  
11 that drug for sale in Canada. This process results in drug  
12 prices that are typically one third cheaper than drug prices in  
13 the United States.

14 The purpose of this Act is to reduce prescription drug  
15 costs for Hawaii residents by establishing maximum wholesale  
16 drug prices that are the same as the prices in Canada.

17 SECTION 2. The Hawaii Revised Statutes is amended by  
18 adding a new part to chapter 328, Hawaii Revised Statutes, to be  
19 appropriately designated and to read as follows:

20 "PART .

21 §328-A Definitions. As used in this part:



1 "ERISA Plan" means a plan qualified under the Employee  
2 Retirement Income Security Act of 1974.

3 "Participating ERISA Plan" means an ERISA plan that has  
4 elected to participate in the requirements and restrictions of  
5 this subchapter pursuant to section 328-C.

6 "Referenced drug" means a prescription drug subject to a  
7 referenced rate.

8 "Referenced rate" means the maximum rate established by the  
9 insurance commissioner pursuant to section 328-D.

10 "State entity" means any agency of state government that  
11 purchases prescription drugs on behalf of the State for a person  
12 whose health care is paid for by the State, including any agent,  
13 vendor, fiscal agent, contractor, or other party acting on  
14 behalf of the State. The term shall not include the medical  
15 assistance program established pursuant to title 42 United  
16 States Code section 1396 et seq.

17 "Wholesale acquisition cost" shall have the same meaning as  
18 in title 42 United States Code section 1395w-3a(c)(6)(B).

19 **§328-B Payment in excess of referenced rate; prohibited.**

20 (a) No state entity, health plan, or participating ERISA plan  
21 shall purchase referenced drugs to be dispensed or delivered to



1 an individual in the State, whether directly or through a  
2 distributor, for an amount in excess of the referenced rate.

3 (b) No pharmacy shall purchase for sale or distribution  
4 referenced drugs for a person whose health care is provided by a  
5 state entity, health plan, or participating ERISA plan for an  
6 amount in excess of the referenced rate.

7 **§328-C ERISA plan opt-in.** An ERISA Plan may elect to  
8 participate in the provisions of this part by notifying the  
9 insurance commissioner in writing in a manner prescribed by the  
10 insurance commissioner.

11 **§328-D Referenced drugs; reference rate.** (a) Each year,  
12 the insurance commissioner shall compile a list of not less than  
13 the two hundred fifty most costly prescription drugs, based upon  
14 the total amount spent by consumers in Hawaii on each drug,  
15 before applying any insurance benefits, during the previous  
16 calendar year.

17 (b) The insurance commissioner shall then compare the  
18 wholesale acquisition cost for each prescription drug in the  
19 list compiled pursuant to subsection (a) to the cost of that  
20 prescription drug from the:



- 1 (1) Ontario Ministry of Health and Ministry of Long-Term  
2 Care and most recently published in the Ontario Drug  
3 Benefit Formulary;
- 4 (2) Régie de l'Assurance Maladie du Québec and most  
5 recently published in the Quebec public drug program's  
6 list of medications;
- 7 (3) British Columbia Ministry of Health and most recently  
8 published on the BC Pharmacare Formulary; and
- 9 (4) Alberta Ministry of Health and most recently published  
10 on the Alberta Drug Benefit List.
- 11 (c) The referenced rate for each prescription drug in the  
12 list compiled pursuant subsection (a) shall be the lowest cost  
13 among the resources in subsection (b) and the wholesale  
14 acquisition cost. If a specific referenced drug is not included  
15 within the publications in subsection (b), the referenced rate  
16 shall be the lower of the:
- 17 (1) Ceiling price for drugs as reported by the Government  
18 of Canada Patented Medicine Prices Review Board; or
- 19 (2) Wholesale acquisition cost.
- 20 (d) No later than August 1 of each year, the insurance  
21 commissioner shall publish a list of not less than two hundred



1 fifty referenced drugs that shall be subject to the referenced  
2 rate for the next calendar year.

3 (e) Each year, the insurance commissioner shall calculate  
4 and publish the expected savings that will be achieved by  
5 applying the referenced rate to each prescription drug in  
6 subsection (d). In making this determination, the insurance  
7 commissioner shall consult with the chair of the board of  
8 trustees of the Hawaii employer-union health benefits trust and  
9 the chairperson of the board of pharmacy.

10 **§328-E Application of savings.** (a) Any savings  
11 generated as a result of this part above shall be used to reduce  
12 costs to consumers. Any state entity, health plan, or  
13 participating ERISA plan shall calculate the savings and use the  
14 savings to directly reduce costs for its members or insureds.

15 (b) No later than April 1 of each year, each State entity,  
16 health plan, and participating ERISA plan subject to this part  
17 shall submit to the insurance commissioner a report describing  
18 the savings achieved for each referenced drug for the previous  
19 calendar year and how those savings were used to achieve the  
20 requirements of subsection (a). The insurance commissioner  
21 shall timely publish the reports on its website.



1           **§328-F Withdrawal of referenced drugs for sale;**  
2 **prohibited.** (a) It shall be a violation of this part for any  
3 manufacturer or distributor of a referenced drug to withdraw  
4 that drug from sale or distribution in the State for the purpose  
5 of avoiding the impact of the rate limitations imposed by this  
6 part.

7           (b) Any manufacturer that intends to withdraw a referenced  
8 drug from sale or distribution in the State for reasons  
9 unrelated to the rate limitations imposed by this part shall  
10 provide a notice of withdrawal in writing to the insurance  
11 commissioner and to the attorney general not less than one  
12 hundred eighty days before a withdrawal; provided that the  
13 insurance commissioner may approve a shorter notice in the  
14 interest of the health or safety of the public.

15           (c) It shall be a violation of this part for any  
16 manufacturer or distributor of a referenced drug to refuse to:  
17           (1) Sell; or  
18           (2) Negotiate in good faith the sale of,  
19 a referenced drug to the payor or seller of prescription drugs  
20 for a price that is at or less than the referenced rate.



1           **§328-G Penalties.** (a) A violation of section 346-F shall  
2 be subject to a fine of \$500,000 or the amount of annual savings  
3 determined by the insurance commissioner as described in section  
4 346-D(e), whichever is greater.

5           (b) Any manufacturer, distributor, or pharmacy that  
6 violates section 328-B shall be subject to a fine of \$1,000.  
7 Every individual transaction in violation of section 328-B shall  
8 be considered a separate violation. The attorney general may  
9 enforce the provisions of this part on behalf of any State  
10 entity or consumer of prescription drugs.

11           (c) The refusal of a manufacturer or distributor to  
12 negotiate in good faith or to sell a prescription drug at or  
13 less than the referenced rate shall be a valid affirmative  
14 defense for a state entity, health plan, participating ERISA  
15 plan, or pharmacy that violates section 328-B.

16           **§328-H Rules.** The insurance commissioner may adopt rules  
17 pursuant to chapter 91 for the purpose of this part."

18           SECTION 3. This Act does not affect rights and duties that  
19 matured, penalties that were incurred, and proceedings that were  
20 begun before its effective date.



# H.B. NO. 18

1           SECTION 4. In codifying the new sections added by section  
2 2 of this Act, the revisor of statutes shall substitute  
3 appropriate section numbers for the letters used in designating  
4 the new sections in this Act.

5           SECTION 5. This Act shall take effect on July 1, 2021.

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INTRODUCED BY:



JAN 20 2021



# H.B. NO. 18

**Report Title:**

Prescription Drugs; Costs; International Pricing; Insurance  
Commissioner

**Description:**

Requires the Insurance Commissioner to set the maximum wholesale prices of common prescription drugs based upon Canadian price regulations. Prohibits drug makers and distributors from removing prescription drugs from Hawaii markets. Prohibits various health plans and pharmacies from purchasing prescription drugs in excess of the maximum wholesale price.

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