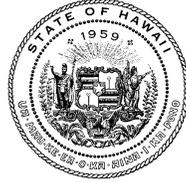


DAVID Y. IGE  
GOVERNOR

JOSH GREEN, M.D.  
LT. GOVERNOR



ISAAC W. CHOY  
DIRECTOR OF TAXATION

**DEPT. COMM. NO. 165**

STATE OF HAWAII  
**DEPARTMENT OF TAXATION**  
P.O. BOX 259  
HONOLULU, HAWAII 96809  
PHONE NO: (808) 587-1500  
FAX NO: (808) 587-1506

December 17, 2020

The Honorable Ronald D. Kouchi,  
President and Members of the Senate  
Thirty-First State Legislature  
State Capitol, Room 409  
Honolulu, Hawaii 96813

The Honorable Scott K. Saiki, Speaker  
and Members of the House of  
Representatives  
Thirty-First State Legislature  
State Capitol, Room 431  
Honolulu, HI 96813

Dear President Kouchi, Speaker Saiki, and Members of the Legislature:

For your information and consideration, I am transmitting an electronic copy of the Report on Hawaii Business Income Patterns for Tax Year 2018, as required by Section 231-3.4(a)(2), Hawaii Revised Statutes.

In accordance with Section 93-16, Hawaii Revised Statutes, I am also informing you that the report may be viewed electronically at [https://tax.hawaii.gov/stats/a5\\_1annual/](https://tax.hawaii.gov/stats/a5_1annual/).

Sincerely,

A handwritten signature in cursive script that reads "Isaac W. Choy".

Isaac W. Choy  
Director of Taxation

Enclosures

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# **Hawaii Business Income Tax Statistics**

**Tax Year 2018**

**(January 1, 2018 – December 31, 2018)**

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**DEPARTMENT OF TAXATION**

**STATE OF HAWAII**

**December 2020**

STATE OF HAWAII

David Y. Ige, Governor

DEPARTMENT OF TAXATION

Isaac W. Choy, Director

Tax Research & Planning

Seth Colby, Tax Research & Planning Officer

Shi Fu, Research Statistician

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## **INTRODUCTION**

This report covers the activities of C corporations, S corporations, financial corporations, sole proprietorships and partnerships whose accounting period ended in 2018. Business entities with no income and no expenses other than those costs to maintain licenses and to file tax returns are excluded from this report.

This report is organized into five sections. Section 1 presents an overview of all business activities (Sole proprietorships were only included in part of table 1-1 due to limited data access). Section 2 summarizes C corporations filing Form N-30 and S corporations filing Form N-35. Section 3 discusses financial corporations filing Form F-1. Section 4 contains partnerships filing Form N-20. Section 5 includes sole proprietorships filing federal Schedule C and/or F, and resident individuals filing Federal Schedule E.



## **SECTION 1**

### **OVERVIEW OF BUSINESS RETURNS**

#### **SUMMARY**

Corporations, partnerships and individuals whose accounting periods ended in 2018 filed 199,223 income tax returns. Their aggregate Hawaii business receipts totaled \$134.7 billion. A total of 23,896 businesses or 54.5% of all businesses excluding sole proprietorships reported net profits of \$8.1 billion. The remaining businesses recorded net losses of \$3.6 billion (Table 1-1).

The most common business entities were sole proprietors (Schedule C, F and E), representing 78.0% of all Hawaii business filings for the period. However, sole proprietors accounted for only 6.7% of the total business receipts. The largest portion of cumulative receipts was attributable to C corporations, contributing 56.9% of the total. C corporations generated larger average business receipts although they made up only 7.8% of all business entities. Businesses with \$1 million or more in business receipts accounted for 90.0% of the total business receipts even though they made up only 5.0% of all business entities (Table 1-1).

#### **BUSINESS RETURNS**

The most common forms of business are the sole proprietorship, limited liability company (LLC), partnership, C corporation and S corporation. A sole proprietorship is an unincorporated business that is owned by one individual. It is the simplest form of business organization. Proprietorship's liabilities are the proprietor's personal liabilities. Proprietors report their business activities on Schedule C and/or Schedule F (for farming activities) and attach the schedules to their federal individual income tax returns.

A limited liability company (LLC) is a business structure allowed by state statute. Owners of an LLC are called members. Members of LLCs have limited personal liability for the debts and actions of the LLCs. A single-member LLC is automatically treated as if it were a sole proprietorship, unless an election is made to be treated as a corporation. Single-member LLCs report their incomes and expenses on Schedules C, E, and/or F and attach the schedules to their federal individual income tax returns.

If a sole proprietor owns more than one business, he or she must complete a separate schedule for each business. In the case of multiple schedules filed, each schedule is considered a separate entity. Due to lack of access to federal tax data, only reconciled total gross receipts can be extracted from state resident return Form N-11.

A partnership is an entity in which two or more partners join to form a business venture. Each partner expects to share in the profits and losses of the business. Partnerships file Form N-20 to report their activities, but they do not directly pay income tax. Instead, they "pass through" any profits, losses, and credits to their partners. Partners include their share of income, loss, and credit on their individual tax returns.

In forming a corporation, prospective shareholders exchange money and/or property for the corporation's capital stock. C corporations with gross income from property owned, trade or business conducted, or any other source in Hawaii file Form N-30 and are subject to the corporate income tax. In addition, every corporation that is incorporated under the laws of Hawaii must file Form N-30 if it has gross income from any source outside of Hawaii. Financial corporations are exempt from the income tax but are subject to the franchise tax. They report their activities on Form F-1.

An eligible domestic corporation that elects to become an S corporation can avoid the corporate income tax. However, the S corporation is liable for the tax on certain capital gains and passive income. To be treated as an S corporation, the corporation has to meet the following requirements: 1) the corporation has no more than 100 shareholders; 2) the corporation has only one class of stock; 3) all of the shareholders are U.S. residents, either citizens or resident aliens; 4) all of the shareholders are individuals (i.e., no corporations or other entities own the stock except for certain trusts, or estates); and 5) the corporation operates on a calendar year financial basis. S corporations file Form N-35. The S corporation's shareholders include their share of income, loss, deduction, and credit on their individual tax returns.

## **DATA SOURCE AND METHODOLOGY**

The primary data source for the study is the GenTax program of the Department's Tax System Modernization (TSM) project. The data include all tax returns that were filed for tax year 2018 and processed by March 31, 2020 with a query run on GenTax on April 20 2020.

Wage information was obtained from Tax System Modernization (TSM) program (Form HW-3, Employer's Annual Return & Reconciliation of Hawaii Income Tax Withheld from Wages; Form HW-14, Periodic Withholding Tax Returns).

In this report, "business receipts" refers to primary payments received for goods and services provided by the trade or business. It does not include passive income such as interest, rent and capital gains, except where passive income is the major business activity of an entity. Business receipts and all other income less business expenses,

including the cost of goods sold and returns and allowances result in either net profits or net losses.

A business entity that filed allocation and apportionment of income is classified as an “apportioned” entity in this report. Its out-of-state sales and compensation paid are excluded from gross business receipts and wages. Apportioned Hawaii sales and compensation paid are reported as business receipts and wages paid respectively. Business entities not apportioning income are classified as “non-apportioned” entities.

For S corporations and partnerships, key data items not captured from Schedule K and Schedule P of Form N-35 and N-20 were manually recorded. For financial corporations, necessary data items not captured from Form F1 and accompanying Schedule P were also manually entered.

The Hawaii Department of Taxation does not publish or disclose statistics or other information that may identify, directly or indirectly, an individual taxpayer. The Department of Taxation does not disclose tabulations containing five or less at the state level, tabulations containing 10 or less returns at the county level, or individual returns that represent a large percentage of the tabulation. Additional tabulations may be suppressed in statistical tables that would allow the reader to infer the quantities of the tabulations which were originally suppressed.

## **INDUSTRIAL CLASSIFICATION**

Each return was assigned an industry code that described its principal business activity. The industry code was provided on the business income tax return by the taxpayer. Where the industry code was not valid or left blank, the code assigned was based on the taxpayer's description of its business activity as reported on the tax return. An entity with multiple business activities was assigned an industry code that most closely reflected its principal activity. The 2012 edition of the North American Industry Classification System (NAICS) was used as a guideline in the assignment of codes.

It should be noted that assigning only one industry code to an entity could impose some limitations on data interpretation. An entity that is classified in a specific industrial category may operate several other business activities more properly included in other categories. For example, an entity that manufactures petroleum products may have wholesale (sales to retail stores) and retail (sales to final consumers) activities. Also, the activities reported for a given industrial category may not be inclusive of all comparable business operations. For instance, the category "liquor stores" would not include the liquor sales by department stores and grocery stores. In general, the activity that generated the largest portion of business receipts for an entity determined its assignment to an industrial category.

# STATISTICAL OVERVIEW

## TAXATION DISTRICTS

The State of Hawaii is geographically divided into four taxation districts: the First Taxation District includes the island of Oahu; the Second Taxation District, the islands of Maui, Molokai and Lanai; the Third Taxation District, the island of Hawaii; and the Fourth Taxation District, the islands of Kauai and Niihau. Each business entity normally files its tax return in the district where it is located. Entities conducting business in more than one district may consolidate their data and file only in one district, generally the First, the most populous district in the state.

As mentioned in the introduction, proprietorships were not included in this overview except table 1-1. Therefore, all the statistics mentioned below in this section exclude proprietorships.

Table 1-3 shows the distribution of businesses by district. As expected, business filings were concentrated in the First District and paralleled the population distribution in each district. Business returns were distributed as follows: 76.9% in the First District, 10.5% in the Second District, 8.8% in the Third District, and 3.8% in the Fourth District. A similar distribution pattern was seen in most industry groups. All industries were concentrated in the First District, except the agriculture and fishing industry. 40.9% of the agriculture and fishing entities were in the First District, 38.6% in the Third District, which has more than 60% of the state's agricultural area.

As seen in Table 1-10, businesses that filed in the First District accounted for 91.5% of business receipts, 88.6% of wages paid. This is due in part to a concentration of the state's largest businesses in the First District. Another reason is that some businesses combined their activities from different districts and filed on a consolidated basis in the First District.

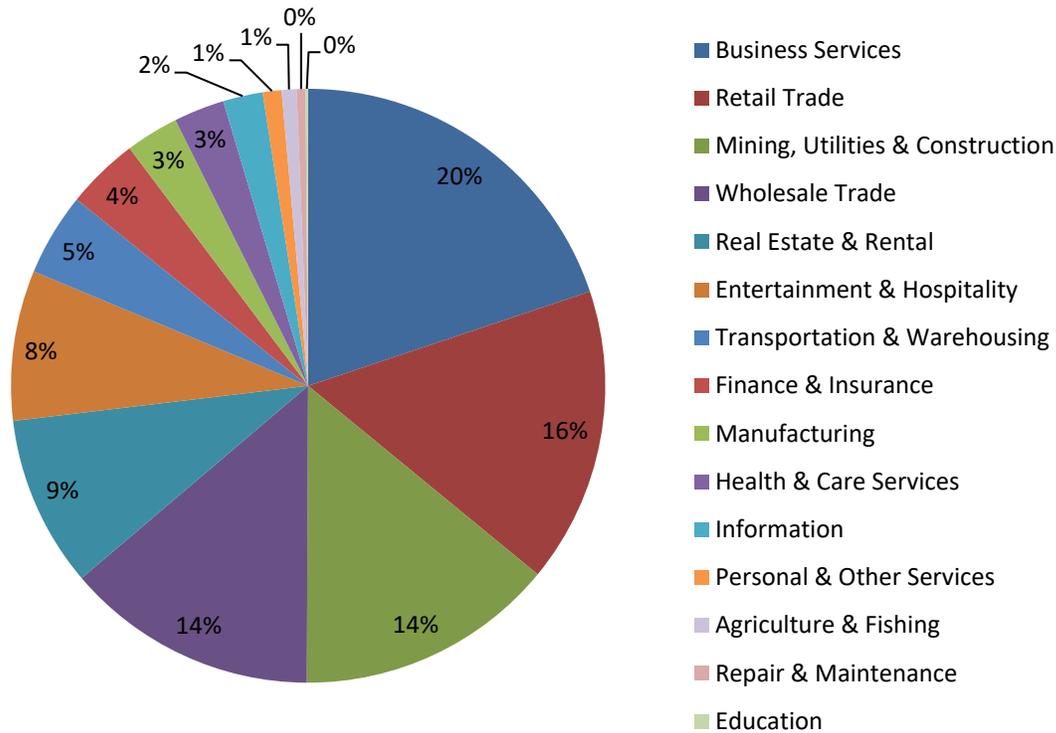
## BUSINESS RECEIPTS

Hawaii business receipts (excluding sole proprietorships) amounted to \$125.7 billion in 2018. Table 1-6 indicates that only 9,211 business entities, or 21.0% of all business entities, had Hawaii business receipts of at least \$1 million. These business entities accounted for 94.8% of business receipts, 81.1% of net profits, 90.2% of wages paid.

Figure 1-1 shows that the business services, retail trade, mining, utility & construction and wholesale trade industries were the main contributors of Hawaii business receipts in 2018. The business services industry generated \$24.9 billion in business receipts (19.9% of total receipts), retail trade \$20.2 billion (16.1% of total receipts), mining, utility & construction \$17.8 billion (14.1% of total receipts), and wholesale trade \$17.2 billion (13.7% of total receipts), together representing 63.8% of total receipts. Using average business receipts as an approximate measure of business size, the Transportation &

Warehousing industry with \$7.1 million in average receipts was the largest in business size. The education industry with \$479,690 in average receipts was the smallest in business size (Table 1-4).

**Figure 1-1 Hawaii Business Receipts by Major Industry Groups - 2018**



**NET INCOME**

Hawaii net income totaled a positive \$4.5 billion in 2018. A total of 23,896 businesses had net profits amounting to \$8.1 billion, while 16,342 businesses had net losses totaling \$3.6 billion. The remaining 3,630 business entities had zero net balances (Table 1-4).

The largest positive net income occurred in business services industry, totaled \$1.1 billion in 2018 (Table 1-4). As presented in Table 1-10, Kauai Island had the highest ratio of profit to loss. The amount of net profits was 4.3 times as much as the net losses. Hawaii Island had the lowest ratio of profit to loss at 1.6 while Maui and Oahu Islands had the ratio at 3.4 and 2.2.

Figure 1-2 shows that the Business Services industry was the most profitable sector in 2018, with combined net income of \$1.1 billion (24.6% of total profit). The Retail Trade industry (\$692.2 million, 15.4% of total profit), Mining, Utilities & Construction (\$570.5

million, 12.7% of total profit) and Real Estate & Rental (\$509.6 million, 11.4% of total profit) also did well.

**Figure 1-2 Hawaii Business Net Income by Major Industry Groups - 2018**

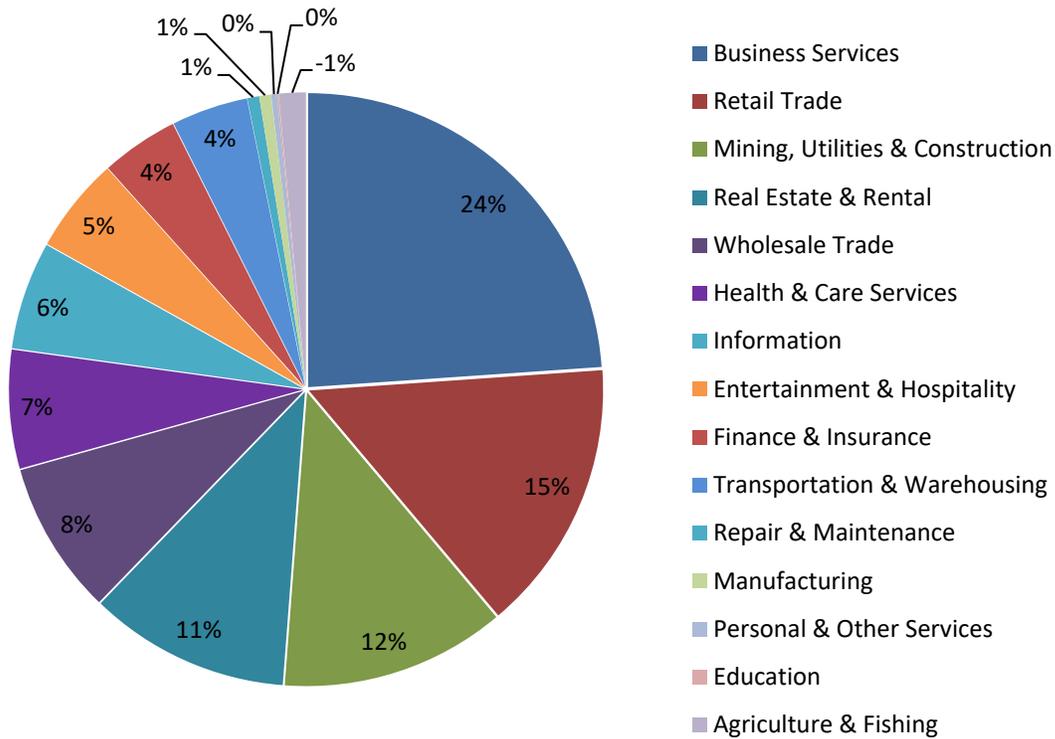


Table 1-7 shows that 92.2% of business entities with positive net income had net profits of less than \$500,000. On average, their net income was \$65,624. Those entities with at least \$1 million of net profits had the largest average net income of \$5.8 million, and they comprised 4.4% of all entities with positive net income.

## WAGES

Hawaii businesses reported \$18.7 billion in wages paid. The three industries that paid out the most in wages were business services (\$5.3 billion), entertainment & hospitality (\$2.4 billion) and Mining, Utilities & Construction (\$2.3 billion) (Table 1-4).

**Section 1**  
**Overview of Business Returns**  
**Statistical Tables**

Dollar amounts and percentages are rounded and may not add up to totals.



**Table 1-1**  
**Distribution of Businesses, Business Receipts and Net Profits or Loss - 2018**  
**(Dollar Amounts in \$1,000)**

	All Entities	C	S	Financial	Partnerships (N-20)	Proprietors <sup>1</sup>	
		Corporations (N-30)	Corporations (N-35)	Corporations (F-1)		Non-Rental (Sch. C & F)	Rental (Sch. E)
<b>Number of Businesses</b>	199,223	15,636	17,155	217	10,860	98,881	56,474
Percent of Total	100.0%	7.8%	8.6%	0.1%	5.5%	49.6%	28.3%
<b>Number of Businesses by Taxation District</b>							
OAHU	133,469	13,401	11,550	203	8,601	60,522	39,192
MAUI	27,049	939	2,710	d	d	14,864	7,596
HAWAII	27,520	1,017	1,909	9	923	17,215	6,447
KAUAI	11,185	279	986	d	d	6,280	3,239
<b>Business Receipts</b>	\$134,655,952	\$76,668,554	\$25,624,153	\$3,276,816	\$20,094,392	\$6,791,176	\$2,200,861
Percent of Total	100.0%	56.9%	19.0%	2.4%	14.9%	5.0%	1.6%
<b>Business with \$1 million or more in Business Receipts</b>	10,008	4,047	3,493	94	1,577	752	45
Percent of Total	100.0%	61.5%	18.5%	2.7%	15.6%	1.7%	0.1%
Amount	\$121,204,785	\$74,502,037	\$22,364,926	\$3,247,765	\$18,967,584	\$2,012,048	\$110,425
<b>Business with Net Profit</b>	23,896	5,613	12,281	130	5,872	n/a	n/a
Percent of Total	100.0%	23.5%	51.4%	0.5%	24.6%	n/a	n/a
<b>Ratio of Profitable Business to All Business <sup>2</sup></b>	54.5%	35.9%	71.6%	59.9%	54.1%	n/a	n/a
<b>Amount of Net Profit</b>	\$8,063,286	\$3,523,831	\$1,886,798	\$456,775	\$2,195,882	n/a	n/a
Percent of Total	100.0%	43.7%	23.4%	5.7%	27.2%	n/a	n/a
<b>Amount of Net Loss</b>	\$3,576,415	\$1,643,340	\$357,362	\$63,548	\$1,512,165	n/a	n/a
Percent of Total	100.0%	45.9%	10.0%	1.8%	42.3%	n/a	n/a

<sup>1</sup> Individual taxpayers with more than one schedule C (E or F) reconcile their gross receipts on form N11, therefore the number of entities is underestimated.

<sup>2</sup> Proprietors were excluded for calculating all entities due to insufficient data

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information. "n/a" denotes "Data Not Available" on form N11.

**Table 1-2**  
**Distribution of Businesses by Type of Return**  
**among Major Industry Groups - 2018**

	All Entities	C Corporations (N-30)	S Corporations (N-35)	Financial Corporations (F-1)	Partnerships (N-20)
<b>All Industries</b>	43,868	15,636	17,155	217	10,860
Agriculture & Fishing	1,070	217	433	0	420
Mining, Utilities & Construction	3,988	954	2,269	0	765
Manufacturing	749	221	333	0	195
Wholesale Trade	2,892	1,537	942	0	413
Retail Trade	3,536	1,115	1,712	0	709
Transportation & Warehousing	841	333	343	0	165
Information	920	430	308	0	182
Finance & Insurance	3,771	1,104	474	187	2,006
Real Estate & Rental	6,829	3,040	1,480	d	d
Business Services	8,953	3,076	4,125	20	1,732
Education	393	141	158	0	94
Health & Care Services	2,426	694	1,425	0	307
Entertainment & Hospitality	4,026	1,002	1,917	0	1,107
Repair & Maintenance	819	203	491	d	d
Personal & Other Services*	2,655	1,569	745	0	341
<b>Percent Distribution</b>					
<b>All Industries</b>	100.0%	35.6%	39.1%	0.5%	24.8%
Agriculture & Fishing	100.0%	20.3%	40.5%	0.0%	39.3%
Mining, Utilities & Construction	100.0%	23.9%	56.9%	0.0%	19.2%
Manufacturing	100.0%	29.5%	44.5%	0.0%	26.0%
Wholesale Trade	100.0%	53.1%	32.6%	0.0%	14.3%
Retail Trade	100.0%	31.5%	48.4%	0.0%	20.1%
Transportation & Warehousing	100.0%	39.6%	40.8%	0.0%	19.6%
Information	100.0%	46.7%	33.5%	0.0%	19.8%
Finance & Insurance	100.0%	29.3%	12.6%	5.0%	53.2%
Real Estate & Rental	100.0%	44.5%	21.7%	d	d
Business Services	100.0%	34.4%	46.1%	0.2%	19.3%
Education	100.0%	35.9%	40.2%	0.0%	23.9%
Health & Care Services	100.0%	28.6%	58.7%	0.0%	12.7%
Entertainment & Hospitality	100.0%	24.9%	47.6%	0.0%	27.5%
Repair & Maintenance	100.0%	24.8%	60.0%	d	d
Personal & Other Services*	100.0%	59.1%	28.1%	0.0%	12.8%

Note: 1. "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.  
2. Proprietors were excluded for calculating all entities in Table 1-2 through Table 1-10 due to insufficient data  
\* including entities within unclassified industry

**Table 1-3**  
**Distribution of Businesses by Industry and District - 2018**

Industry Group	All	Taxation District			
		Oahu	Maui	Hawaii	Kauai
<b>All Industries</b>	43,868	33,755	4,589	3,858	1,666
Percent of Total	100.0%	76.9%	10.5%	8.8%	3.8%
Agriculture & Fishing	1,070	438	159	413	60
Mining, Utilities & Construction	3,988	2,673	606	471	238
Manufacturing	749	455	130	109	55
Wholesale Trade	2,892	2,581	158	107	46
Retail Trade	3,536	2,471	491	382	192
Transportation & Warehousing	841	576	114	108	43
Information	920	798	59	39	24
Finance & Insurance	3,771	3,607	64	72	28
Real Estate & Rental	6,829	5,497	616	500	216
Business Services	8,953	7,400	725	558	270
Education	393	323	41	22	7
Health & Care Services	2,426	1,793	264	268	101
Entertainment & Hospitality	4,026	2,741	639	408	238
Repair & Maintenance	819	530	119	123	47
Personal & Other Services*	2,655	1,872	404	278	101
<b>Percent Distribution by Industry</b>	100.0%	100.0%	100.0%	100.0%	100.0%
Agriculture & Fishing	2.4%	1.3%	3.5%	10.7%	3.6%
Mining, Utilities & Construction	9.1%	7.9%	13.2%	12.2%	14.3%
Manufacturing	1.7%	1.3%	2.8%	2.8%	3.3%
Wholesale Trade	6.6%	7.6%	3.4%	2.8%	2.8%
Retail Trade	8.1%	7.3%	10.7%	9.9%	11.5%
Transportation & Warehousing	1.9%	1.7%	2.5%	2.8%	2.6%
Information	2.1%	2.4%	1.3%	1.0%	1.4%
Finance & Insurance	8.6%	10.7%	1.4%	1.9%	1.7%
Real Estate & Rental	15.6%	16.3%	13.4%	13.0%	13.0%
Business Services	20.4%	21.9%	15.8%	14.5%	16.2%
Education	0.9%	1.0%	0.9%	0.6%	0.4%
Health & Care Services	5.5%	5.3%	5.8%	6.9%	6.1%
Entertainment & Hospitality	9.2%	8.1%	13.9%	10.6%	14.3%
Repair & Maintenance	1.9%	1.6%	2.6%	3.2%	2.8%
Personal & Other Services*	6.1%	5.5%	8.8%	7.2%	6.0%

Note: \* including entities within unclassified industry

**Table 1-4**

**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid  
by Major Industry - 2018  
(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
All Industries	43,868	37,144	\$125,663,916	23,896	\$8,063,287	16,342	\$3,576,415	22,190	\$18,724,084
Agriculture & Fishing	1,070	870	\$1,017,278	444	\$65,241	588	\$134,001	385	\$192,857
Mining, Utilities & Construction	3,988	3,745	\$17,751,393	2,456	\$943,340	1,337	\$372,875	2,513	\$2,313,971
Manufacturing	749	710	\$3,620,512	400	\$101,199	292	\$71,409	459	\$305,236
Wholesale Trade	2,892	2,780	\$17,230,007	1,678	\$513,759	913	\$124,099	1,492	\$1,203,937
Retail Trade	3,536	3,397	\$20,216,900	1,898	\$824,052	1,390	\$131,893	2,280	\$2,074,826
Transportation & Warehousing	841	791	\$5,658,300	449	\$276,133	305	\$81,803	518	\$683,925
Information	920	807	\$2,716,001	471	\$393,563	341	\$119,042	426	\$702,509
Finance & Insurance	3,771	1,848	\$4,975,229	1,989	\$604,897	1,544	\$408,074	828	\$787,159
Real Estate & Rental	6,829	4,637	\$11,719,768	2,770	\$1,479,552	3,152	\$969,947	1,447	\$999,817
Business Services	8,953	8,115	\$24,954,669	5,676	\$1,670,714	2,673	\$565,400	5,233	\$5,278,834
Education	393	367	\$176,048	229	\$10,366	134	\$6,527	189	\$52,831
Health & Care Services	2,426	2,347	\$3,461,121	1,598	\$349,886	649	\$48,030	1,911	\$1,267,210
Entertainment & Hospitality	4,026	3,779	\$10,277,766	2,203	\$727,388	1,628	\$484,673	2,634	\$2,387,052
Repair & Maintenance	819	800	\$602,026	532	\$40,367	253	\$10,299	569	\$140,332
Personal & Other Services*	2,655	2,151	\$1,286,897	1,103	\$62,830	1,143	\$48,342	1,306	\$333,588

Note: \* including entities within unclassified industry

**Table 1-5**

**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid  
by Major Industry and Selected Detailed Industry Categories - 2018  
(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>All Industries</b>	43,868	37,144	\$125,663,916	23,896	\$8,063,287	16,342	\$3,576,415	22,190	\$18,724,084
<b>Agriculture &amp; Fishing</b>	1,070	870	\$1,017,278	444	\$65,241	588	\$134,001	385	\$192,857
Crops & Ornamentals	581	453	\$672,257	235	\$26,315	322	\$78,496	233	\$144,823
Livestock	96	73	\$101,873	38	\$18,976	53	\$21,208	41	\$11,281
Aquaculture	25	20	\$34,791	10	\$1,327	15	\$11,844	14	\$6,424
Other Animal Specialties	32	22	\$12,758	9	\$2,253	21	\$804	6	\$4,127
Forestry and Logging	34	27	\$15,876	14	\$2,521	20	\$11,882	9	\$2,363
Fishing, Hunting and Trapping	217	201	\$134,899	97	\$10,467	116	\$5,732	47	\$9,140
Agricultural Services	83	72	\$44,294	39	\$3,319	41	\$4,034	35	\$14,698
<b>Mining, Utilities &amp; Construction</b>	3,988	3,745	\$17,751,393	2,456	\$943,340	1,337	\$372,875	2,513	\$2,313,971
Mining	40	37	\$2,829,547	23	\$5,019	14	\$728	13	\$64,100
Utilities	357	319	\$1,402,524	113	\$127,741	226	\$174,087	33	\$70,173
Construction of Buildings	1,136	1,030	\$6,448,472	703	\$268,774	377	\$70,726	719	\$778,844
Heavy and Civil Engineering Construction	181	154	\$2,286,349	111	\$193,151	50	\$50,706	103	\$335,027
Foundation, Structure & Building Exterior Contractors	186	177	\$321,904	116	\$20,480	61	\$7,804	131	\$80,301
Electrical Work	304	296	\$643,922	194	\$35,365	96	\$8,331	224	\$176,735
Plumbing, Heating & AC Contractors	285	280	\$581,576	189	\$49,563	84	\$5,924	229	\$140,603
Other Building Equipment Contractors	43	42	\$87,088	31	\$3,940	10	\$1,993	34	\$23,349
Building Finishing Contractors	335	330	\$450,743	230	\$40,637	92	\$4,863	247	\$130,420
Other Specialty Trade Contractors	1,012	979	\$2,424,964	671	\$180,735	295	\$46,547	700	\$469,846

Notes: Detail may not add to totals because some detailed categories are not shown. A business with several lines of business is classified under the primary business line only. See North American Industry Classification System for a more detailed explanation of business category.

**Table 1-5 (Continued)**  
**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid**  
**by Major Industry and Selected Detailed Industry Categories - 2018**  
**(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Manufacturing</b>	749	710	\$3,620,512	400	\$101,199	292	\$71,409	459	\$305,236
Food & Beverages	256	241	\$818,353	133	\$36,456	106	\$22,494	155	\$140,940
Apparel & Textiles	64	63	\$78,519	36	\$3,849	18	\$322	40	\$16,871
Leather and Allied Product	d	d	d	d	d	d	d	d	d
Wood Product	39	38	\$31,231	24	\$2,639	13	\$1,210	27	\$6,172
Commercial Printing	58	57	\$46,600	31	\$1,870	20	\$1,281	36	\$14,352
Petroleum and Coal Products	d	d	d	d	d	d	d	d	d
Chemicals	19	16	\$25,214	7	\$2,593	10	\$2,550	9	\$10,790
Plastics and Rubber	15	15	\$45,505	7	\$2,685	7	\$728	12	\$5,802
Concrete	17	16	\$226,922	10	\$12,377	d	d	12	\$23,004
Metals & Metal Products	40	37	\$101,265	20	\$13,078	17	\$586	25	\$18,420
Machinery Manufacturing	9	7	\$3,860	d	d	d	d	d	d
Electronic & Electrical Products	16	15	\$45,832	7	\$544	8	\$405	10	\$4,909
Ship Building & Repair	6	6	\$13,151	d	d	d	d	d	d
Furniture	25	25	\$39,352	18	\$2,065	d	d	21	\$11,648

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"d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 1-5 (Continued)**  
**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid**  
**by Major Industry and Selected Detailed Industry Categories - 2018**  
**(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Wholesale Trade</b>	2,892	2,780	\$17,230,007	1,678	\$513,759	913	\$124,099	1,492	\$1,203,937
Motor Vehicle and Parts	85	83	\$2,419,511	47	\$31,692	24	\$7,644	40	\$44,736
Furniture and Home Furnishing	68	66	\$118,925	43	\$5,664	21	\$412	29	\$9,121
Construction Materials	122	119	\$780,859	81	\$29,193	29	\$4,301	74	\$48,078
Office Equipment	d	d	d	0	\$0	d	d	d	d
Computer Equipment and Software	35	32	\$274,254	20	\$35,003	10	\$96	18	\$37,847
Other Commercial Equipment	6	6	\$5,162	d	d	d	d	d	d
Medical Equipment	99	98	\$240,645	61	\$8,536	28	\$503	44	\$16,269
Metal & Mineral (except Petroleum)	18	18	\$49,359	13	\$2,660	d	d	11	\$7,698
Home Electronics & Appliances	235	222	\$891,832	110	\$17,208	83	\$12,521	106	\$123,187
Hardware	110	108	\$446,853	82	\$24,572	22	\$2,404	50	\$53,115
Machinery, Equipment & Supplies	198	194	\$556,934	136	\$41,369	43	\$2,712	82	\$102,779
Sporting Goods	67	65	\$103,875	34	\$5,875	26	\$1,447	38	\$9,595
Toy and Hobby Goods	17	14	\$17,373	9	\$261	8	\$243	6	\$1,892
Recyclable Material	18	18	\$124,192	10	\$4,139	8	\$3,013	14	\$23,092
Jewelry	90	89	\$57,005	48	\$2,861	30	\$1,283	57	\$7,787
Paper Product	59	57	\$277,902	33	\$4,974	16	\$4,304	37	\$19,804
Drugs & Cosmetics	78	73	\$1,909,474	46	\$38,601	23	\$4,828	50	\$48,718
Apparel, Piece Goods, and Notions	183	181	\$480,749	104	\$22,767	65	\$7,123	111	\$61,076
Food & Farm Products	275	254	\$2,928,852	155	\$72,356	103	\$38,413	165	\$232,318
Chemical and Allied Products	64	63	\$156,486	35	\$6,647	21	\$4,747	25	\$36,941
Petroleum Products	38	35	\$1,808,704	23	\$66,626	7	\$63	15	\$21,867
Alcoholic Beverages	43	42	\$534,606	23	\$6,460	17	\$2,192	24	\$47,747
Book, Periodical, and Newspaper	14	14	\$20,964	7	\$52	7	\$311	d	d
Flower & Florist Supplies	26	25	\$35,273	15	\$1,293	10	\$707	17	\$4,734
Tobacco Product	8	8	\$50,288	d	d	d	d	6	\$1,159

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**Table 1-5 (Continued)**  
**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid**  
**by Major Industry and Selected Detailed Industry Categories - 2018**  
**(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Retail Trade</b>	3,536	3,397	\$20,216,900	1,898	\$824,052	1,390	\$131,893	2,280	\$2,074,826
Motor Vehicle & Boat Dealers	137	129	\$3,326,723	81	\$125,342	50	\$4,793	90	\$245,748
Automotive Parts Dealers	76	73	\$206,415	42	\$12,841	27	\$1,579	52	\$33,530
Furniture and Home Furnishings	103	100	\$295,595	63	\$10,401	35	\$3,400	68	\$44,760
Electronics and Appliance	86	85	\$124,453	48	\$4,712	32	\$3,596	53	\$18,166
Building Material	100	97	\$1,234,965	66	\$47,145	25	\$1,403	82	\$133,070
Garden Equipment and Supplies	24	22	\$81,374	12	\$6,944	12	\$771	18	\$9,133
Grocery Stores	269	260	\$1,540,086	141	\$52,871	95	\$4,589	220	\$207,678
Bakeries	50	48	\$75,593	29	\$6,703	19	\$907	37	\$18,006
Other Specialty Food Stores	203	195	\$405,417	108	\$32,490	88	\$6,210	151	\$75,103
Liquor Stores	40	40	\$32,254	17	\$638	20	\$640	36	\$3,116
Drug Stores	48	43	\$1,764,095	24	\$99,606	21	\$2,099	31	\$141,456
Cosmetics Stores	75	74	\$225,980	42	\$17,390	24	\$1,806	53	\$29,818
Eyeglasses & Medical Goods	120	113	\$127,321	56	\$7,149	55	\$3,061	53	\$20,862
Gasoline Stations	78	75	\$372,371	35	\$4,881	35	\$1,659	69	\$29,385
Apparel & Shoes	423	410	\$1,383,564	211	\$123,852	180	\$18,986	292	\$159,660
Jewelry	164	158	\$402,770	84	\$12,878	63	\$2,179	109	\$62,044
Leather Goods	11	11	\$137,293	d	d	d	d	9	\$11,425
Sporting Goods Stores	87	85	\$113,645	48	\$6,514	32	\$2,087	59	\$17,945
Hobby, Toy, and Game Stores	28	27	\$44,551	11	\$397	16	\$696	13	\$3,635
Sewing & Piece Goods	11	11	\$7,198	8	\$519	d	d	6	\$1,721
Musical Instrument Stores	10	10	\$15,989	6	\$1,045	d	d	8	\$2,502
Book Stores and News Dealers	18	17	\$32,470	8	\$380	9	\$619	12	\$3,673
General Stores	6	6	\$16,936	6	\$1,422	0	\$0	d	d
Department & Super Stores	76	74	\$6,108,770	37	\$171,857	28	\$16,792	56	\$550,978
Florists	54	53	\$43,717	33	\$2,063	18	\$528	37	\$6,336
Stationery Stores	27	25	\$198,615	12	\$471	11	\$984	15	\$25,910
Gift & Souvenir Shops	158	155	\$135,558	92	\$8,896	52	\$2,020	118	\$22,312
Used Merchandise	15	15	\$16,516	10	\$246	d	d	10	\$3,575
Pet Stores	29	27	\$33,477	15	\$599	12	\$243	17	\$3,792
Art Dealers	70	64	\$55,501	39	\$3,772	28	\$1,911	43	\$10,227
Nonstore Retailers	148	142	\$581,747	73	\$11,966	67	\$1,689	48	\$40,029
Vending Machines	27	24	\$11,702	8	\$886	19	\$462	9	\$1,592
Direct Selling	361	343	\$274,895	205	\$20,340	142	\$28,300	137	\$25,637

Notes: Detail may not add to totals because some detailed categories are not shown. A business with several lines of business is classified under the primary business line only. See North American Industry Classification System for a more detailed explanation of business category.  
“d” denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 1-5 (Continued)**  
**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid**  
**by Major Industry and Selected Detailed Industry Categories - 2018**  
**(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Transportation &amp; Warehousing</b>	841	791	\$5,658,300	449	\$276,133	305	\$81,803	518	\$683,925
Air Transportation	63	54	\$2,384,326	31	\$165,596	19	\$22,522	33	\$78,036
Water Transportation	45	41	\$1,098,935	28	\$17,803	14	\$8,552	29	\$185,862
Truck Transportation	170	165	\$571,916	97	\$29,020	64	\$5,785	120	\$118,302
Bus Transportation	84	80	\$177,511	35	\$3,081	38	\$3,178	52	\$33,664
Taxi & Limousine Service	87	84	\$40,929	45	\$3,095	33	\$880	46	\$9,096
Tour Transportation	148	135	\$246,526	61	\$18,674	66	\$4,660	78	\$63,463
Aviation Services	46	44	\$142,144	24	\$6,843	17	\$3,508	34	\$40,520
Marine Cargo & Salvage	18	17	\$72,282	12	\$9,764	d	d	9	\$2,711
Road Transportation Services	43	43	\$44,520	29	\$1,320	11	\$10,588	31	\$9,828
Freight Forwarding	36	32	\$184,433	30	\$6,758	d	d	26	\$61,782
Couriers & Delivery Services	39	39	\$321,602	23	\$6,024	14	\$449	25	\$30,388
Warehousing and Storage	25	23	\$138,317	13	\$3,350	12	\$994	14	\$13,961
<b>Information</b>	920	807	\$2,716,001	471	\$393,563	341	\$119,042	426	\$702,509
Publishing	267	232	\$289,215	122	\$15,639	111	\$64,908	123	\$54,087
Motion Picture and Video	157	141	\$542,183	90	\$124,487	47	\$4,755	66	\$119,673
Sound Recording	21	19	\$7,682	11	\$531	8	\$167	6	\$2,587
Broadcasting	45	42	\$292,913	24	\$16,335	15	\$1,660	31	\$128,630
Telecommunications	145	133	\$1,365,749	80	\$195,978	47	\$28,728	53	\$327,684
Data Processing Services	95	76	\$50,070	44	\$3,789	40	\$13,709	47	\$19,341

Notes: Detail may not add to totals because some detailed categories are not shown. A business with several lines of business is classified under the primary business line only. See North American Industry Classification System for a more detailed explanation of business category.

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**Table 1-5 (Continued)**  
**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid**  
**by Major Industry and Selected Detailed Industry Categories - 2018**  
**(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Finance &amp; Insurance</b>	3,771	1,848	\$4,975,229	1,989	\$604,897	1,544	\$408,074	828	\$787,159
Banking & Finance	396	358	\$1,524,032	228	\$230,496	138	\$26,807	187	\$267,889
Investment Brokers	77	56	\$357,526	43	\$8,709	26	\$2,018	23	\$26,735
Investors & Investor Groups	324	137	\$657,276	161	\$23,818	136	\$81,340	48	\$41,339
Insurance Services	496	467	\$908,438	352	\$63,846	105	\$40,746	264	\$212,309
<b>Real Estate &amp; Rental</b>	6,829	4,637	\$11,719,768	2,770	\$1,479,552	3,152	\$969,947	1,447	\$999,817
Real Estate Operators	2,248	1,744	\$3,186,623	811	\$457,674	1,026	\$224,295	319	\$115,761
Real Estate Brokers	618	577	\$522,442	404	\$46,347	187	\$5,178	329	\$45,592
Real Estate Managers	569	469	\$750,847	302	\$53,838	205	\$25,963	211	\$121,767
Real Estate Appraisers	77	76	\$19,663	50	\$3,535	23	\$10,821	45	\$5,414
Motor Vehicle Rental	91	80	\$969,456	51	\$132,692	33	\$15,128	31	\$101,434
Other Consumer Goods Rental	123	112	\$215,078	49	\$7,230	65	\$92,271	45	\$26,194
Equipment Rental	217	191	\$317,126	118	\$26,459	84	\$12,184	51	\$31,360

Notes: Detail may not add to totals because some detailed categories are not shown. A business with several lines of business is classified under the primary business line only. See North American Industry Classification System for a more detailed explanation of business category.

**Table 1-5 (Continued)**  
**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid**  
**by Major Industry and Selected Detailed Industry Categories - 2018**  
**(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Business Services</b>	8,953	8,115	\$24,954,669	5,676	\$1,670,714	2,673	\$565,400	5,233	\$5,278,834
Legal Services	626	603	\$707,501	424	\$175,076	141	\$5,996	477	\$222,571
Accounting Services	741	730	\$400,297	585	\$55,703	131	\$6,422	580	\$162,369
Architects	252	241	\$292,924	168	\$20,643	70	\$3,278	155	\$74,829
Landscape Architects	41	40	\$41,267	30	\$4,642	9	\$332	31	\$16,019
Engineering & Drafting	507	472	\$1,305,659	366	\$82,906	99	\$7,459	330	\$390,092
Surveying and Mapping	41	41	\$31,969	28	\$3,292	9	\$219	30	\$13,425
Testing Laboratories	11	9	\$11,696	d	d	7	\$388	9	\$4,401
Interior, Graphic & Other Design	169	157	\$66,259	112	\$6,108	52	\$1,375	86	\$14,735
Computer Systems Design	846	745	\$768,570	494	\$42,301	289	\$17,481	450	\$218,890
Management & Consulting	740	639	\$838,805	459	\$56,329	238	\$30,423	384	\$217,658
Research and Development	120	87	\$73,270	40	\$37,139	73	\$32,938	63	\$27,654
Advertising & Public Relations	224	207	\$109,079	145	\$10,925	71	\$2,313	116	\$19,385
Marketing Research & Polling	34	32	\$36,421	21	\$3,903	11	\$155	17	\$6,220
Photographers	170	164	\$34,286	105	\$4,499	60	\$1,222	92	\$9,605
Translation Services	18	17	\$3,574	9	\$616	9	\$99	8	\$1,514
Veterinary Services	77	68	\$134,498	48	\$12,623	29	\$975	53	\$43,846
Holding Companies	1,287	1,047	\$14,934,592	641	\$789,623	482	\$379,878	573	\$2,492,936
Administrative Services	134	118	\$329,483	85	\$16,401	39	\$2,877	67	\$97,893
Employment Services	218	203	\$317,990	153	\$11,917	55	\$2,608	201	\$192,704
Secretarial Services	14	14	\$2,466	8	\$698	6	\$78	8	\$670
Phone Answering & Telemarketing	d	d	d	d	d	d	d	d	d
Mailing & Photocopy	22	21	\$16,012	14	\$1,081	7	\$425	10	\$2,653
Collection Agencies	39	33	\$7,923	19	\$296	12	\$342	17	\$4,777
Travel & Tour Agencies	208	197	\$1,709,272	107	\$68,697	86	\$7,671	136	\$139,048
Investigation and Security	81	74	\$232,063	56	\$8,871	22	\$315	47	\$204,306
Pest Control	41	41	\$85,672	23	\$10,474	15	\$694	39	\$29,323
Janitorial & Maintenance	194	192	\$143,644	156	\$13,897	36	\$959	113	\$73,183
Landscaping Services	191	190	\$168,253	145	\$15,937	45	\$2,119	132	\$62,293
Carpet Cleaning	22	22	\$4,981	17	\$1,192	d	d	12	\$1,118
Waste Management	81	78	\$265,285	53	\$42,577	23	\$3,250	54	\$34,516

Notes: Detail may not add to totals because some detailed categories are not shown. A business with several lines of business is classified under the primary business line only. See North American Industry Classification System for a more detailed explanation of business category.  
"d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 1-5 (Continued)**  
**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid**  
**by Major Industry and Selected Detailed Industry Categories - 2018**  
**(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Educational Services</b>	393	367	\$176,048	229	\$10,366	134	\$6,527	189	\$52,831
<b>Health &amp; Care Services</b>	2,426	2,347	\$3,461,121	1,598	\$349,886	649	\$48,030	1,911	\$1,267,210
Physicians	925	900	\$1,419,802	615	\$144,017	223	\$13,744	778	\$625,137
Dentists	411	405	\$438,015	244	\$40,934	117	\$5,962	371	\$164,771
Chiropractors	97	95	\$29,263	72	\$5,568	21	\$339	74	\$9,216
Optometrists	80	80	\$67,197	54	\$6,077	21	\$783	70	\$21,315
Psychologists	105	101	\$29,215	76	\$4,901	26	\$571	78	\$11,386
Physical Therapists	128	125	\$81,109	92	\$11,619	33	\$2,763	96	\$29,395
Outpatient Care	58	55	\$468,753	33	\$55,062	25	\$5,133	32	\$95,806
Medical & Diagnostic Labs	46	34	\$91,626	24	\$17,232	16	\$2,860	28	\$19,690
Home Health Care	114	108	\$163,105	78	\$7,543	33	\$3,829	85	\$67,206
Hospitals	10	8	\$20,668	d	d	d	d	9	\$8,568
Nursing & Care Homes	90	86	\$415,241	64	\$28,238	24	\$5,855	55	\$139,717
Child and Youth Services	52	49	\$30,223	36	\$2,301	13	\$569	31	\$10,794
Child Day Care Services	25	25	\$21,414	13	\$1,729	11	\$636	20	\$9,928
<b>Entertainment &amp; Hospitality</b>	4,026	3,779	\$10,277,766	2,203	\$727,388	1,628	\$484,673	2,634	\$2,387,052
Performing Arts & Spectator Sports	648	610	\$318,867	431	\$35,039	195	\$13,316	263	\$74,526
Museums & Historical Sites	7	6	\$3,159	d	d	d	d	d	d
Amusement Parks	32	26	\$61,252	15	\$5,581	16	\$860	20	\$17,304
Other Recreational Activities	609	581	\$938,922	323	\$81,836	258	\$31,561	347	\$226,010
Transient Accommodations	411	314	\$4,887,317	196	\$377,516	188	\$352,380	120	\$949,114
Special Food Services	291	280	\$410,501	169	\$18,449	116	\$4,834	173	\$104,897
Drinking Places	171	168	\$107,471	59	\$2,895	91	\$5,115	139	\$22,376
Restaurants	1,001	963	\$2,191,400	511	\$122,231	436	\$60,824	844	\$703,630
Fast Food	749	728	\$958,224	442	\$64,354	282	\$13,778	647	\$190,622

Notes: Detail may not add to totals because some detailed categories are not shown. A business with several lines of business is classified under the primary business line only. See North American Industry Classification System for a more detailed explanation of business category.

“d” denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 1-5 (Continued)**

**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid  
by Major Industry and Selected Detailed Industry Categories - 2018  
(Dollar Amounts in \$1,000)**

Industry	No. of Entities	Business Receipts		Net Profit		Net Loss		Wages Paid	
		Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Repair &amp; Maintenance</b>	819	800	\$602,026	532	\$40,367	253	\$10,299	569	\$140,332
Auto Repair and Maintenance	395	385	\$368,759	255	\$21,881	121	\$4,175	297	\$82,466
Computer & Electronic Repair	48	47	\$28,783	22	\$1,049	21	\$937	30	\$8,464
Industrial Repair	139	135	\$129,538	95	\$7,820	39	\$3,624	97	\$35,007
Home Appliance Repair	50	49	\$23,950	38	\$2,631	10	\$141	33	\$4,338
Furniture Repair	10	10	\$3,666	7	\$393	d	d	6	\$893
<b>Personal &amp; Other Services*</b>	2,655	2,151	\$1,286,897	1,103	\$62,830	1,143	\$48,342	1,306	\$333,588
Hair, Nail & Skin Care	350	345	\$131,630	204	\$6,913	129	\$5,279	238	\$40,827
Death Care Services	19	19	\$32,068	13	\$4,092	d	d	15	\$10,459
Self-service laundry	20	19	\$20,884	14	\$1,205	6	\$499	15	\$3,007
Drycleaning and Laundry	24	22	\$126,351	16	\$2,616	8	\$5,515	17	\$42,220
Animal Care Services	42	39	\$8,789	28	\$1,039	13	\$79	21	\$2,923
Photofinishing	14	14	\$3,064	8	\$296	6	\$44	9	\$1,131
Parking Lots and Garages	12	11	\$16,604	7	\$821	d	d	7	\$5,854
Organized Groups & Clubs	156	99	\$30,041	43	\$1,433	83	\$1,571	34	\$8,233
Property Owners Associations	1,075	676	\$374,042	215	\$8,359	565	\$17,388	480	\$97,786

Notes: Detail may not add to totals because some detailed categories are not shown. A business with several lines of business is classified under the primary business line

only. See North American Industry Classification System for a more detailed explanation of business category.

"d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

\* including entities within unclassified industry

**Table 1-6**

**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid  
by Size of Hawaii Business Receipts - 2018  
(Dollar Amounts in \$1,000)**

Hawaii Business Receipts Class	No. of Entities	Business Receipts	Net Profit		Net Loss		Wages Paid	
			Number	Amount	Number	Amount	Number	Amount
Total	43,868	\$125,663,916	23,896	\$8,063,287	16,342	\$3,576,415	22,190	\$18,724,084
No Business Receipts	6,724	\$0	1,966	\$598,324	4,160	\$866,053	901	\$186,906
Under \$1,000	895	\$334	248	\$6,079	550	\$18,258	126	\$16,396
\$1,000 - < \$10,000	2,721	\$12,804	1,124	\$12,416	1,401	\$62,058	540	\$37,306
\$10,000 - < \$50,000	5,065	\$139,842	2,461	\$47,629	2,141	\$72,474	1,154	\$75,626
\$50,000 - < \$100,000	3,465	\$254,120	1,966	\$61,636	1,202	\$50,139	1,387	\$57,343
\$100,000 - < \$500,000	11,062	\$2,803,696	6,970	\$488,876	3,231	\$388,019	6,947	\$668,770
\$500,000 - < \$1 million	4,725	\$3,370,809	2,988	\$308,072	1,325	\$175,754	3,688	\$796,395
\$1 million - < \$5 million	6,377	\$13,944,934	4,225	\$1,032,909	1,671	\$578,729	5,145	\$3,168,484
\$5 million - < 10 million	1,259	\$8,818,523	864	\$628,706	302	\$258,985	1,036	\$1,834,937
\$10 million and over	1,575	\$96,318,854	1,084	\$4,878,641	359	\$1,105,946	1,266	\$11,881,921

**Table 1-7**

**Distribution of Businesses, Net Income, Business Receipts, and Wages Paid  
by Size of Net Profit - 2018  
(Dollar Amounts in \$1,000)**

Size of Net Profit	No. of Entities	Net Income	Business Receipts		Wages Paid	
			Number	Amount	Number	Amount
Total	43,868	\$4,486,872	37,144	\$125,663,916	22,190	\$18,724,084
No Net Profit	19,972	(\$3,576,415)	15,214	\$37,397,247	8,182	\$5,309,494
Under \$25,000	10,596	\$82,996	9,357	\$6,958,212	4,624	\$822,237
\$25,000 - < \$100,000	6,792	\$363,761	6,457	\$6,440,378	4,550	\$1,213,922
\$100,000 - < \$500,000	4,644	\$999,072	4,412	\$13,023,169	3,464	\$2,304,381
\$500,000 - < \$1 million	815	\$573,669	757	\$6,908,026	620	\$1,172,040
\$1 million and over	1,049	\$6,043,789	947	\$54,936,885	750	\$7,902,010

**Table 1-8**  
**Distribution of Businesses by Major Industry and**  
**by Size of Hawaii Business Receipts - 2018**

Industry Group	All	Size of Hawaii Business Receipts						
		No Business Receipts	Under \$10,000	\$10,000 - < \$100,000	\$100,000 - < \$500,000	\$500,000 - < \$1 million	\$1 million - < \$5 million	\$5 million and over
<b>All Industries</b>	43,868	6,724	3,616	8,530	11,062	4,725	6,377	2,834
Agriculture & Fishing	1,070	200	143	266	229	106	103	23
Mining, Utilities & Construction	3,988	243	166	615	1,098	527	914	425
Manufacturing	749	39	70	142	192	104	140	62
Wholesale Trade	2,892	112	181	516	668	321	656	438
Retail Trade	3,536	139	286	555	961	564	709	322
Transportation & Warehousing	841	50	41	149	221	110	167	103
Information	920	113	128	247	210	71	97	54
Finance & Insurance	3,771	1,923	294	459	484	185	278	148
Real Estate & Rental	6,829	2,192	596	1,529	1,421	381	478	232
Business Services	8,953	838	938	2,131	2,560	810	1,122	554
Education	393	26	45	123	125	43	23	8
Health & Care Services	2,426	79	108	340	795	520	472	112
Entertainment & Hospitality	4,026	247	212	655	1,118	633	862	299
Repair & Maintenance	819	19	38	159	319	124	145	15
Personal & Other Services*	2,655	504	370	644	661	226	211	39
<b>Percent by Industry</b>	100.0%	15.3%	8.2%	19.4%	25.2%	10.8%	14.5%	6.5%
Agriculture & Fishing	100.0%	18.7%	13.4%	24.9%	21.4%	9.9%	9.6%	2.1%
Mining, Utilities & Construction	100.0%	6.1%	4.2%	15.4%	27.5%	13.2%	22.9%	10.7%
Manufacturing	100.0%	5.2%	9.3%	19.0%	25.6%	13.9%	18.7%	8.3%
Wholesale Trade	100.0%	3.9%	6.3%	17.8%	23.1%	11.1%	22.7%	15.1%
Retail Trade	100.0%	3.9%	8.1%	15.7%	27.2%	16.0%	20.1%	9.1%
Transportation & Warehousing	100.0%	5.9%	4.9%	17.7%	26.3%	13.1%	19.9%	12.2%
Information	100.0%	12.3%	13.9%	26.8%	22.8%	7.7%	10.5%	5.9%
Finance & Insurance	100.0%	51.0%	7.8%	12.2%	12.8%	4.9%	7.4%	3.9%
Real Estate & Rental	100.0%	32.1%	8.7%	22.4%	20.8%	5.6%	7.0%	3.4%
Business Services	100.0%	9.4%	10.5%	23.8%	28.6%	9.0%	12.5%	6.2%
Education	100.0%	6.6%	11.5%	31.3%	31.8%	10.9%	5.9%	2.0%
Health & Care Services	100.0%	3.3%	4.5%	14.0%	32.8%	21.4%	19.5%	4.6%
Entertainment & Hospitality	100.0%	6.1%	5.3%	16.3%	27.8%	15.7%	21.4%	7.4%
Repair & Maintenance	100.0%	2.3%	4.6%	19.4%	38.9%	15.1%	17.7%	1.8%
Personal & Other Services*	100.0%	19.0%	13.9%	24.3%	24.9%	8.5%	7.9%	1.5%

Note: \* including entities within unclassified industry

**Table 1-9**  
**Distribution of Businesses by Major Industry and**  
**by Size of Net Profit - 2018**

Industry Group	All	Size of Net Profit					
		No Net Profit	Under \$25,000	\$25,000 - < \$100,000	\$100,000 - < \$500,000	\$500,000 - < \$1 million	\$1 million and over
<b>All Industries</b>	43,868	19,972	10,596	6,792	4,644	815	1,049
Agriculture & Fishing	1,070	626	202	139	83	13	7
Mining, Utilities & Construction	3,988	1,532	768	803	614	116	155
Manufacturing	749	349	140	142	76	19	23
Wholesale Trade	2,892	1,214	780	412	309	82	95
Retail Trade	3,536	1,638	799	597	362	53	87
Transportation & Warehousing	841	392	151	133	107	24	34
Information	920	449	268	109	58	11	25
Finance & Insurance	3,771	1,782	1,124	395	311	62	97
Real Estate & Rental	6,829	4,059	1,155	752	603	114	146
Business Services	8,953	3,277	2,898	1,482	937	146	213
Education	393	164	138	60	d	d	0
Health & Care Services	2,426	828	478	529	470	66	55
Entertainment & Hospitality	4,026	1,823	856	701	451	87	108
Repair & Maintenance	819	287	210	203	d	d	d
Personal & Other Services*	2,655	1,552	629	335	120	d	d
<b>Percent by Industry</b>	100.0%	45.5%	24.2%	15.5%	10.6%	1.9%	2.4%
Agriculture & Fishing	100.0%	58.5%	18.9%	13.0%	7.8%	1.2%	0.7%
Mining, Utilities & Construction	100.0%	38.4%	19.3%	20.1%	15.4%	2.9%	3.9%
Manufacturing	100.0%	46.6%	18.7%	19.0%	10.1%	2.5%	3.1%
Wholesale Trade	100.0%	42.0%	27.0%	14.2%	10.7%	2.8%	3.3%
Retail Trade	100.0%	46.3%	22.6%	16.9%	10.2%	1.5%	2.5%
Transportation & Warehousing	100.0%	46.6%	18.0%	15.8%	12.7%	2.9%	4.0%
Information	100.0%	48.8%	29.1%	11.8%	6.3%	1.2%	2.7%
Finance & Insurance	100.0%	47.3%	29.8%	10.5%	8.2%	1.6%	2.6%
Real Estate & Rental	100.0%	59.4%	16.9%	11.0%	8.8%	1.7%	2.1%
Business Services	100.0%	36.6%	32.4%	16.6%	10.5%	1.6%	2.4%
Education	100.0%	41.7%	35.1%	15.3%	d	d	0.0%
Health & Care Services	100.0%	34.1%	19.7%	21.8%	19.4%	2.7%	2.3%
Entertainment & Hospitality	100.0%	45.3%	21.3%	17.4%	11.2%	2.2%	2.7%
Repair & Maintenance	100.0%	35.0%	25.6%	24.8%	d	d	d
Personal & Other Services*	100.0%	58.5%	23.7%	12.6%	4.5%	d	d

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

\* including entities within unclassified industry

**Table 1-10**

**Distribution of Businesses, Business Receipts, Net Income, and Wages Paid  
By Taxation District - 2018  
(Dollar Amounts in \$1,000)**

Taxation District	No. of Entities	Business Receipts	Net Profit		Net Loss		Wages Paid	
			Number	Amount	Number	Amount	Number	Amount
<b>All Districts</b>	43,868	\$125,663,916	23,896	\$8,063,287	16,342	\$3,576,415	22,190	\$18,724,084
OAHU	33,755	\$114,956,347	17,876	\$7,237,010	12,839	\$3,268,773	16,295	\$16,586,841
MAUI	4,589	\$4,981,492	2,826	\$430,021	1,459	\$126,439	2,738	\$1,009,372
HAWAII	3,858	\$3,728,187	2,109	\$224,798	1,531	\$141,002	2,119	\$706,737
KAUAI	1,666	\$1,997,890	1,085	\$171,457	513	\$40,202	1,038	\$421,135
<b>Percent by District</b>	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
OAHU	76.9%	91.5%	74.8%	89.8%	78.6%	91.4%	73.4%	88.6%
MAUI	10.5%	4.0%	11.8%	5.3%	8.9%	3.5%	12.3%	5.4%
HAWAII	8.8%	3.0%	8.8%	2.8%	9.4%	3.9%	9.5%	3.8%
KAUAI	3.8%	1.6%	4.5%	2.1%	3.1%	1.1%	4.7%	2.2%

## SECTION 2

### CORPORATIONS

This section discusses corporations that are taxable under Chapter 235 of the Hawaii Revised Statutes (HRS). Form N-30 must be filed by C corporations if they have gross income from property owned, trade or business carried on, or any other source in Hawaii, or are incorporated under the laws of Hawaii. C corporations are subject to the following rates on Form N-30: 4.4% on taxable income up to \$25,000, 5.4% on the excess over \$25,000 but not over \$100,000, and 6.4% on the excess over \$100,000. Net capital gains are taxed at 4%. Form N-35 must be used to report the income, deduction, gains and losses of S corporations having income from activities within and without Hawaii.

Corporations numbered 32,791 in tax year 2018 (Table 2-1), of which 15,636 were C corporations and 17,155 were S corporations. The number of C corporations increased slightly from tax year 2017 of 15,601. Business receipts for all corporations totaled \$102.3 billion (Table 2-3).

C corporations contributed business receipts of \$76.7 billion, a 3.2% increase from tax year 2017 of \$74.3 billion, and made up the largest portion, at 56.9%, of statewide receipts (Table 1-1). About 25.9% of C corporations reported at least \$1.0 million in business receipts. S corporations had business receipts amounting to \$25.6 billion. Approximately 20.4% of S corporations recorded business receipts of \$1.0 million or more (Table 2-2 and Table 2-3).

In tax year 2018, net income for all corporations totaled \$3.4 billion (Table 2-4). C corporations contributed \$1.9 billion or 55.1% of total net income, while S corporations reported \$1.5 billion or 44.9% of total net income.

As presented in Table 2-5, C corporations reported \$3.5 billion in net profits, \$1.6 billion in net losses and \$211.3 million in Hawaii tax liability before credits. A total of 5,613 business entities showed profits, contrasted with 6,544 entities with losses. On average, net profits per entity (\$628) were more than double the net losses per entity (\$251). Retail industry generated the most net income totaled \$492.4 million. Real Estate & Rental & Leasing industry had the second largest net income totaled \$424.9 million, followed by Business Services industry at \$309.1 million.

Table 2-6 shows S corporation net profits of \$1.9 billion, net losses amounting to \$357.4 million and tax liability totaling \$613,000. A total of 12,281 business entities showed profits, whereas 4,826 reported net losses. Since S corporations pass through any profits or losses to their shareholders and pay taxes only on excess net passive income and certain capital gains, only about 0.1% of S corporations were liable for taxes.

Corporations who had business outside of Hawaii must file schedule O and P to allocate their gross receipts and income to Hawaii. Such apportioned C corporations numbered 4,950 while Hawaii only businesses totaled 10,686. The apportioned C corporations had gross receipts of \$55.2 billion while the non-apportioned C corporations generated business receipts of \$21.5 billion (Table 2-3). The apportioned C corporations had net income of \$1.5 billion whereas the Hawaii only C corporations recorded net income of \$409.6 million (Table 2-4). This indicates that multi-national and national corporations are more profitable (with \$297,100 net income per entity) than local Hawaii businesses (with \$38,300 net income per entity).

Apportioned S corporations numbered 3,172 while Hawaii only businesses totaled 13,983. The apportioned S corporations had gross receipts of \$8.4 billion while the non-apportioned S corporations generated business receipts of \$17.3 billion (Table 2-3). The apportioned S corporations had net income of \$357.3 million whereas the Hawaii only S corporations reported net income of \$1.2 billion (Table 2-4). According to net income per entity, apportioned S corporations are more profitable (with \$112,600 net income per entity) than local Hawaii S corporations (with \$83,800 net income per entity).

Table 2-9 shows wages paid by industry for corporations in 2018. Total 19,711 corporations paid \$16.0 billion of wages. The business services industry (23.4% of such returns) paid the largest wages totaled \$4.3 billion or 27.2% of total wages paid by corporations in 2018.

**Section 2**  
**Corporations**  
**Statistical Tables**

Dollar amounts and percentages are rounded and may not add up to totals.



**Table 2-1**  
**Distribution of Corporation Returns by Taxation District and by Industry -**  
**2018**

Industry Group	Taxation District				
	All	Oahu	Maui	Hawaii	Kauai
<b>C Corporations</b>	<b>15,636</b>	13,401	939	1,017	279
Agriculture & Fishing	217	97	d	84	d
Mining, Utilities & Construction	954	741	80	97	36
Manufacturing	221	164	d	29	d
Wholesale	1,537	1,461	31	35	10
Retail	1,115	890	87	108	30
Transportation & Warehousing	333	260	d	37	d
Information	430	414	d	d	d
Finance & Insurance	1,104	1,072	d	15	d
Real Estate & Rental & Leasing	3,040	2,596	210	176	58
Business Services	3,076	2,877	68	102	29
Education	141	131	d	d	d
Health Care & Social Assistance	694	579	29	73	13
Entertainment & Hospitality	1,002	803	101	78	20
Repair & Maintenance	203	161	d	21	d
Personal & Other Services	1,569	1,155	216	153	45
<b>S Corporations</b>	<b>17,155</b>	11,550	2,710	1,909	986
Agriculture & Fishing	433	160	74	166	33
Mining, Utilities & Construction	2,269	1,353	438	308	170
Manufacturing	333	188	74	46	25
Wholesale	942	783	89	44	26
Retail	1,712	1,098	307	189	118
Transportation & Warehousing	343	217	64	39	23
Information	308	231	41	d	d
Finance & Insurance	474	403	28	28	15
Real Estate & Rental & Leasing	1,480	1,001	228	165	86
Business Services	4,125	3,053	546	344	182
Education	158	124	24	d	d
Health Care & Social Assistance	1,425	963	210	175	77
Entertainment & Hospitality	1,917	1,198	361	211	147
Repair & Maintenance	491	290	94	79	28
Personal & Other Services*	745	488	132	85	40

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.  
\* including entities within unclassified industry

**Table 2-2**

**Distribution of Corporation Returns by Taxation District and Size of Hawaii Business Receipts - 2018**

Size of Hawaii Business Receipts	Taxation District				
	All	Oahu	Maui	Hawaii	Kauai
<b>C Corporations</b>	15,636	13,401	939	1,017	279
Under \$1,000	2,853	2,456	181	182	34
\$1,000 - < \$10,000	941	814	50	61	16
\$10,000 - < \$50,000	1,704	1,483	79	111	31
\$50,000 - < \$100,000	1,110	963	64	65	18
\$100,000 - < \$500,000	3,339	2,808	232	231	68
\$500,000 - < \$1 million	1,642	1,356	106	143	37
\$1 million - < \$5 million	2,569	2,182	160	169	58
\$5 million - < \$10 million	606	532	33	d	d
\$10 million and over	872	807	34	d	d
<b>S Corporations</b>	17,155	11,550	2,710	1,909	986
Under \$1,000	1,168	898	120	108	42
\$1,000 - < \$10,000	997	776	98	86	37
\$10,000 - < \$50,000	1,973	1,365	264	244	100
\$50,000 - < \$100,000	1,550	1,034	255	184	77
\$100,000 - < \$500,000	5,663	3,620	1,017	663	363
\$500,000 - < \$1 million	2,311	1,448	410	296	157
\$1 million - < \$5 million	2,739	1,808	461	289	181
\$5 million - < \$10 million	391	303	50	23	15
\$10 million and over	363	298	35	16	14

"d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 2-3**

**Number of Businesses and Hawaii Gross Receipts by Major Industry and Corporate Return Type - 2018  
(Dollar Amounts in \$1,000)**

Industry Groups	All		Non-AppORTioned "C"		AppORTioned "C"		Non-AppORTioned "S"		AppORTioned "S"	
	No. of Entities	Business Receipts	No. of Entities	Business Receipts	No. of Entities	Business Receipts	No. of Entities	Business Receipts	No. of Entities	Business Receipts
<b>All Industries</b>	32,791	\$102,292,707	10,686	\$21,458,507	4,950	\$55,210,048	13,983	\$17,273,015	3,172	\$8,351,137
Agriculture & Fishing	650	\$890,807	194	\$222,780	23	\$423,111	418	\$208,285	15	\$36,631
Mining, Utilities & Construction	3,223	\$14,992,066	746	\$2,534,316	208	\$6,482,396	1,908	\$4,168,907	361	\$1,806,447
Manufacturing	554	\$1,468,468	200	\$713,592	21	\$266,573	324	\$385,150	9	\$103,153
Wholesale	2,479	\$15,431,734	472	\$1,662,559	1,065	\$10,749,786	608	\$1,330,229	334	\$1,689,160
Retail	2,827	\$19,245,353	839	\$4,131,111	276	\$10,783,647	1,543	\$3,465,432	169	\$865,163
Transportation & Warehousing	676	\$5,396,136	236	\$958,562	97	\$3,236,386	307	\$438,100	36	\$763,088
Information	738	\$2,030,898	98	\$142,222	332	\$1,742,694	186	\$98,923	122	\$47,059
Finance & Insurance	1,578	\$3,109,200	628	\$649,245	476	\$1,942,770	325	\$283,954	149	\$233,231
Real Estate & Rental & Leasing	4,520	\$8,088,150	2,670	\$1,478,287	370	\$5,263,818	1,292	\$653,405	188	\$692,640
Business Services	7,201	\$20,503,558	1,328	\$5,473,786	1,748	\$10,946,453	2,778	\$2,556,500	1,347	\$1,526,819
Education	299	\$152,250	78	\$52,013	63	\$29,573	113	\$36,004	45	\$34,660
Health Care & Social Assistance	2,119	\$2,705,285	626	\$1,171,886	68	\$245,986	1,356	\$1,118,855	69	\$168,558
Entertainment & Hospitality	2,919	\$6,659,817	882	\$1,452,945	120	\$2,933,199	1,662	\$1,937,031	255	\$336,642
Repair & Maintenance	694	\$525,197	176	\$182,570	27	\$22,568	457	\$309,117	34	\$10,942
Personal & Other Services*	2,314	\$1,093,788	1,513	\$632,633	56	\$141,088	706	\$283,123	39	\$36,944

Notes: \* including entities within unclassified industry

**Table 2-4**  
**Number of Businesses and Net Income**  
**by Size of Net Profit and Corporate Return Type - 2018**  
**(Dollar Amounts in \$1,000)**

Size of Net Profit	ALL		Non-AppORTioned "C"		AppORTioned "C"		Non-AppORTioned "S"		AppORTioned "S"	
	No. of Entities	Net Income	No. of Entities	Net Income	No. of Entities	Net Income	No. of Entities	Net Income	No. of Entities	Net Income
<b>Total</b>	32,791	\$3,409,925	10,686	\$409,646	4,950	\$1,470,845	13,983	\$1,172,167	3,172	\$357,267
No Net Profit	14,897	(\$2,000,702)	7,481	(\$680,057)	2,542	(\$963,283)	4,248	(\$303,718)	626	(\$53,644)
Under \$25,000	7,720	\$61,426	1,486	\$12,650	1,324	\$7,490	3,181	\$33,049	1,729	\$8,237
\$25,000 - < \$100,000	5,336	\$286,779	850	\$45,042	411	\$21,544	3,665	\$198,603	410	\$21,590
\$100,000 - < \$500,000	3,602	\$767,320	589	\$129,244	332	\$80,551	2,401	\$498,610	280	\$58,915
\$500,000 - < \$1 million	566	\$397,388	120	\$84,951	110	\$80,051	277	\$189,866	59	\$42,520
\$1 million and over	670	\$3,897,714	160	\$817,816	231	\$2,244,492	211	\$555,757	68	\$279,649

**Table 2-5**  
**Number of Businesses, Hawaii Business Receipts, Net Profit, Net Loss,**  
**and Tax Liability for C Corporations by Industry and Size of Business Receipts - 2018**  
**(Dollar Amounts in \$1,000)**

	No of Entities	Business Receipts	Net Profit		Net Loss		Tax Liability		
			Number	Amount	Number	Amount	Number	Amount before Credit	Amount after Credit
<b>Total</b>	15,636	\$76,668,555	5,613	\$3,523,832	6,544	\$1,643,340	5,583	\$211,265	\$94,843
<b>Industry Groups</b>									
Agriculture & Fishing	217	\$645,891	62	\$25,232	117	\$72,251	63	\$1,622	\$450
Mining, Utilities & Construction	954	\$9,016,712	415	\$254,031	356	\$144,595	421	\$15,920	\$11,924
Manufacturing	221	\$980,165	75	\$37,462	93	\$23,699	77	\$2,338	\$1,897
Wholesale	1,537	\$12,412,344	750	\$291,847	496	\$85,653	746	\$17,840	\$16,069
Retail	1,115	\$14,914,758	370	\$578,865	509	\$86,423	375	\$35,774	\$31,692
Transportation & Warehousing	333	\$4,194,948	132	\$206,990	116	\$62,757	133	\$12,907	\$11,518
Information	430	\$1,884,915	158	\$212,012	167	\$102,489	153	\$13,462	(\$49,019)
Finance & Insurance	1,104	\$2,592,015	433	\$86,674	458	\$183,093	429	\$4,999	\$4,714
Real Estate & Rental & Leasing	3,040	\$6,742,105	872	\$777,982	1,287	\$353,055	872	\$46,903	\$25,744
Business Services	3,076	\$16,420,240	1,342	\$695,869	1,153	\$386,769	1,309	\$38,728	\$24,247
Education	141	\$81,586	53	\$1,659	61	\$4,371	51	\$91	\$83
Health Care & Social Assistance	694	\$1,417,872	229	\$26,689	292	\$21,892	230	\$1,540	\$1,334
Entertainment & Hospitality	1,002	\$4,386,144	295	\$302,334	529	\$76,575	299	\$17,677	\$13,210
Repair & Maintenance	203	\$205,138	76	\$4,536	95	\$5,317	76	\$245	\$216
Personal & Other Services	1,569	\$773,722	351	\$21,650	815	\$34,401	349	\$1,219	\$763
<b>Size of Hawaii Business Receipts</b>									
Under \$1,000	2,853	\$145	556	\$106,716	1,628	\$241,014	525	\$5,797	\$4,930
\$1,000 < \$10,000	941	\$4,549	257	\$6,586	502	\$31,970	246	\$350	\$320
\$10,000 < \$50,000	1,704	\$46,066	501	\$15,858	769	\$17,899	497	\$825	\$571
\$50,000 < \$100,000	1,110	\$80,896	340	\$23,996	484	\$23,414	331	\$1,218	\$817
\$100,000 < \$500,000	3,339	\$858,542	1,179	\$149,271	1,339	\$230,340	1,173	\$4,901	\$4,344
\$500,000 < \$1 million	1,642	\$1,176,320	632	\$57,160	606	\$70,559	634	\$3,294	\$2,488
\$1 million < \$5 million	2,569	\$5,842,553	1,249	\$240,050	855	\$369,568	1,257	\$14,116	\$7,570
\$5 million < \$10 million	606	\$4,260,537	358	\$203,129	158	\$109,306	362	\$11,501	\$9,156
\$10 million and over	872	\$64,398,947	541	\$2,721,065	203	\$549,271	558	\$169,263	\$64,646

**Table 2-6**  
**Number of Businesses, Hawaii Business Receipts, Net Profit, Net Loss,**  
**and Tax Liability for S Corporations by Industry and Size of Business Receipts - 2018**  
**(Dollar Amounts in \$1,000)**

	No of Entities	Business Receipts	Net Profit		Net Loss		Tax Liability	
			Number	Amount	Number	Amount	Number	Amount
<b>Total</b>	17,155	\$25,624,152	12,281	\$1,886,799	4,826	\$357,362	22	\$613
<b>Industry Groups</b>								
Agriculture & Fishing	433	\$244,916	230	\$26,478	203	\$11,079	0	\$0
Mining, Utilities & Construction	2,269	\$5,975,354	1,674	\$427,241	593	\$49,089	d	d
Manufacturing	333	\$488,303	226	\$44,850	106	\$8,602	d	d
Wholesale	942	\$3,019,388	675	\$104,539	263	\$18,049	d	d
Retail	1,712	\$4,330,595	1,153	\$211,850	557	\$24,283	d	d
Transportation & Warehousing	343	\$1,201,188	230	\$51,987	111	\$11,279	0	\$0
Information	308	\$145,982	220	\$18,342	85	\$5,867	0	\$0
Finance & Insurance	474	\$517,185	357	\$83,941	116	\$29,201	d	d
Real Estate & Rental & Leasing	1,480	\$1,346,045	874	\$114,462	593	\$84,536	d	d
Business Services	4,125	\$4,083,319	3,164	\$370,857	951	\$63,831	9	\$13
Education	158	\$70,664	112	\$6,119	46	\$1,102	0	\$0
Health Care & Social Assistance	1,425	\$1,287,413	1,135	\$171,014	285	\$13,685	d	d
Entertainment & Hospitality	1,917	\$2,273,674	1,310	\$195,877	602	\$28,100	0	\$0
Repair & Maintenance	491	\$320,059	374	\$27,949	117	\$4,254	0	\$0
Personal & Other Services*	745	\$320,067	547	\$31,293	198	\$4,405	0	\$0
<b>Size of Hawaii Business Receipts</b>								
Under \$1,000	1,168	\$99	307	\$13,393	847	\$71,459	d	d
\$1,000 < \$10,000	997	\$4,586	525	\$3,401	468	\$8,066	d	d
\$10,000 < \$50,000	1,973	\$55,718	1,234	\$20,583	731	\$20,523	0	\$0
\$50,000 < \$100,000	1,550	\$114,817	1,131	\$24,092	415	\$9,690	d	d
\$100,000 < \$500,000	5,663	\$1,442,707	4,396	\$233,739	1,253	\$64,057	d	d
\$500,000 < \$1 million	2,311	\$1,641,300	1,820	\$181,078	490	\$31,624	0	\$0
\$1 million < \$5 million	2,739	\$5,719,827	2,238	\$520,356	498	\$82,208	d	d
\$5 million < \$10 million	391	\$2,743,183	318	\$218,033	73	\$18,048	d	d
\$10 million and over	363	\$13,901,916	312	\$672,125	51	\$51,688	d	d

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

\* including entities within unclassified industry

**Table 2-7**  
**Additional Sources of Income for Non-AppORTioned C Corporations by Industry - 2018**  
**(Dollar Amount in \$,1000)**

Industry Group	Interest		Gross Rents		Gross Royalties		Capital Gain Net Income		Other Income	
	Number	Amount	Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Total</b>	4,671	\$672,933	1,729	\$343,505	144	\$33,413	872	\$1,443,785	2,271	\$666,070
Agriculture & Fishing	55	\$2,773	27	\$4,748	d	d	15	\$1,285	70	\$4,863
Mining, Utilities & Construction	330	\$10,905	74	\$12,799	d	d	69	\$10,385	214	\$41,575
Manufacturing	74	\$631	27	\$4,434	d	d	8	\$211	66	\$5,965
Wholesale	188	\$1,026	55	\$7,520	d	d	32	\$10,608	138	\$13,352
Retail	261	\$1,444	84	\$19,557	d	d	51	\$41,788	226	\$78,465
Transportation & Warehousing	64	\$1,585	21	\$2,005	0	\$0	20	\$1,627	67	\$7,084
Information	27	\$25	6	\$1,138	d	d	d	d	23	\$2,167
Finance & Insurance	370	\$284,814	80	\$76	60	\$28,102	239	\$1,001,292	106	(\$223,896)
Real Estate & Rental & Leasing	1,112	\$79,061	599	\$160,501	13	\$2,983	257	\$266,979	459	\$481,113
Business Services	495	\$278,980	97	\$47,120	8	\$1,206	70	\$94,095	333	\$166,935
Education	21	\$33	10	\$739	d	d	d	d	9	\$1,584
Health Care & Social Assistance	245	\$242	35	\$1,475	d	d	32	\$886	212	\$23,731
Entertainment & Hospitality	178	\$1,407	78	\$45,669	d	d	33	\$9,796	193	\$43,692
Repair & Maintenance	57	\$89	18	\$3,079	0	\$0	12	\$156	47	\$649
Personal & Other Services	1,194	\$9,918	518	\$32,645	45	\$741	28	\$4,389	108	\$18,791

Note: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 2-8**  
**Additional Sources of Income for Non-Appointed S Corporations by Industry - 2018**  
**(Dollar Amount in \$1,000)**

Industry Group	Net Gain or Loss from Schedule D-1		Other Income	
	Number	Amount	Number	Amount
<b>Total</b>	659	\$13,848	2,701	\$253,282
Agriculture & Fishing	28	\$971	99	\$4,244
Mining, Utilities & Construction	161	\$2,121	402	\$59,396
Manufacturing	21	(\$655)	49	\$2,708
Wholesale	34	\$357	130	\$7,355
Retail	72	(\$47)	291	\$78,866
Transportation & Warehousing	33	\$450	70	\$10,408
Information	d	d	33	\$1,379
Finance & Insurance	9	\$3,052	68	\$11,087
Real Estate & Rental & Leasing	58	\$5,004	281	\$5,924
Business Services	93	\$1,350	481	\$28,007
Education	d	d	13	\$61
Health Care & Social Assistance	39	\$1,104	304	\$18,242
Entertainment & Hospitality	70	\$1,135	315	\$21,109
Repair & Maintenance	19	\$165	75	\$2,290
Personal & Other Services*	17	(\$1,217)	90	\$2,206

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

\* including entities within unclassified industry

**Table 2-9**  
**Wages Paid by Industry and Corporate Return Type - 2018**  
**(Dollar Amount in \$1,000)**

	All Corporations		C Corporations		S Corporations	
	Wages Paid		Wages Paid		Wages Paid	
	Number	Amount	Number	Amount	Number	Amount
<b>Total</b>	19,711	\$15,964,849	7,631	\$10,907,140	12,080	\$5,057,709
Agriculture & Fishing	326	\$176,735	105	\$125,153	221	\$51,582
Mining, Utilities & Construction	2,356	\$2,086,144	626	\$1,045,319	1,730	\$1,040,825
Manufacturing	409	\$277,626	165	\$174,901	244	\$102,725
Wholesale	1,361	\$1,079,481	784	\$813,007	577	\$266,474
Retail	2,062	\$1,975,119	790	\$1,388,247	1,272	\$586,872
Transportation & Warehousing	458	\$638,781	216	\$386,579	242	\$252,202
Information	374	\$543,875	202	\$492,323	172	\$51,552
Finance & Insurance	588	\$468,290	296	\$357,385	292	\$110,905
Real Estate & Rental & Leasing	1,250	\$883,010	536	\$705,075	714	\$177,935
Business Services	4,621	\$4,343,999	1,753	\$3,211,755	2,868	\$1,132,244
Education	170	\$50,507	68	\$26,985	102	\$23,522
Health Care & Social Assistance	1,793	\$1,120,115	566	\$671,157	1,227	\$448,958
Entertainment & Hospitality	2,164	\$1,902,851	679	\$1,249,788	1,485	\$653,063
Repair & Maintenance	543	\$134,696	136	\$57,070	407	\$77,626
Personal & Other Services*	1,236	\$283,620	709	\$202,396	527	\$81,224

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

\* including entities within unclassified industry

**Table 2-10**  
**Selected Expenses of Non-AppORTioned C Corporations**  
**by Major Industry - 2018**  
**(Dollar Amount in \$1,000)**

	No. of Entities	Returns and Allowances		Cost of Goods Sold	
		Number	Amount	Number	Amount
<b>Total</b>	10,686	439	\$58,450	3,771	\$10,257,932
Agriculture & Fishing	194	9	\$358	91	\$70,412
Mining, Utilities & Construction	746	24	\$1,505	621	\$1,678,678
Manufacturing	200	28	\$12,409	177	\$462,684
Wholesale	472	57	\$9,102	387	\$1,243,592
Retail	839	74	\$5,881	735	\$2,827,534
Transportation & Warehousing	236	15	\$1,805	94	\$463,685
Information	98	d	d	38	\$79,489
Finance & Insurance	628	d	d	27	\$9,879
Real Estate & Rental & Leasing	2,670	21	\$11,337	113	\$253,509
Business Services	1,328	42	\$5,017	380	\$2,443,265
Education	78	8	\$421	24	\$2,932
Health Care & Social Assistance	626	83	\$4,937	101	\$116,217
Entertainment & Hospitality	882	38	\$4,171	679	\$432,960
Repair & Maintenance	176	16	\$93	141	\$86,033
Personal & Other Services	1,513	18	\$934	163	\$87,063

Note: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 2-11**

**Selected Expenses of Non-AppORTioned S Corporations by Major Industry - 2018  
(Dollar Amount in \$1,000)**

	Returns and Allowances		Cost of Goods Sold		Compensation of Officers		Bad Debts		Interest Expense	
	Number	Amount	Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Total</b>	849	\$25,724	7,759	\$8,652,735	8,888	\$813,395	370	\$13,386	6,092	\$87,159
Agriculture & Fishing	12	\$280	165	\$82,190	164	\$9,426	d	d	124	\$2,082
Mining, Utilities & Construction	62	\$539	1,615	\$2,959,518	1,310	\$131,121	66	\$7,845	1,046	\$14,392
Manufacturing	26	\$1,487	287	\$196,050	203	\$16,087	14	\$298	162	\$3,369
Wholesale	52	\$2,810	509	\$916,662	370	\$39,514	39	\$622	309	\$5,085
Retail	141	\$4,234	1,361	\$2,296,030	980	\$81,755	74	\$1,066	730	\$14,126
Transportation & Warehousing	16	\$141	135	\$102,198	181	\$18,188	7	\$329	152	\$3,809
Information	10	\$52	88	\$30,184	100	\$7,867	d	d	61	\$348
Finance & Insurance	13	\$578	24	\$39,634	194	\$29,287	11	\$94	104	\$2,198
Real Estate & Rental & Leasing	38	\$3,227	228	\$124,093	562	\$45,206	18	\$204	409	\$11,599
Business Services	117	\$5,192	941	\$993,473	1,817	\$162,551	61	\$991	1,140	\$12,197
Education	10	\$66	37	\$8,217	68	\$4,733	d	d	46	\$91
Health Care & Social Assistance	214	\$2,937	312	\$72,817	1,070	\$145,444	22	\$743	656	\$8,026
Entertainment & Hospitality	70	\$1,926	1,312	\$628,787	1,109	\$78,698	26	\$485	686	\$6,821
Repair & Maintenance	36	\$207	383	\$127,777	337	\$22,779	8	\$521	234	\$1,700
Personal & Other Services*	32	\$2,048	362	\$75,105	423	\$20,739	13	\$109	233	\$1,316

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

\* including entities within unclassified industry



## SECTION 3

### FINANCIAL CORPORATIONS

Banks and other financial institutions taxable under Chapter 241 of the Hawaii Revised Statutes must file Form F-1. In lieu of an income tax, these corporations pay a franchise tax, based on their prior year Hawaii adjusted income.

For tax year 2018, 217 financial corporations filed Form F-1, reporting business receipts of \$3.3 billion and net income of \$393.2 million. Profits of \$456.8 million were realized by 130 entities, while 66 corporations incurred losses totaling \$63.5 million. A franchise tax liability of \$35.9 million resulted from the profitable organizations. Corporations with \$5 million or more business receipts accounted for 95.9% of the total business receipts and 100.2% of the net income, even though they only consist 21.2% of all entities (Table 3-1). Of the 217 financial corporations, 203 filed their returns in Oahu district.

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Table 3-2 shows total deduction and wages paid for financial corporations by size of business receipts. Overall, 115 corporations paid \$600.5 million in wages. Corporations with \$5 million or more business receipts paid 95.5% of total wages.



## **Section 3**

### **Financial Corporations**

#### **Statistical Tables**

Dollar amounts and percentages are rounded and may not add up to totals.



**Table 3-1**

**Number of Businesses, Hawaii Business Receipts, Net Profit, Net Loss,  
and Tax Liability for Financial Corporations by Size of Business Receipts - 2018  
(Dollar Amounts in \$1,000)**

Size of Hawaii Business Receipts	No. of Entities	Business Receipts	Net Profit		Net Loss		Tax Liability	
			Number	Amount	Number	Amount	Number	Amount
<b>Total</b>	217	\$3,276,816	130	\$456,775	66	\$63,548	130	\$35,859
Under \$50,000	49	\$615	15	\$56	24	\$4,771	15	\$4
\$50,000 -< \$100,000	11	\$811	7	\$285	d	d	7	\$23
\$100,000 -< \$500,000	40	\$11,402	29	\$3,126	9	\$984	29	\$247
\$500,000 -< \$1 million	23	\$16,224	17	\$1,733	d	d	17	\$131
\$1 million -< \$5 million	48	\$104,583	35	\$9,842	10	\$2,129	35	\$741
\$5 million and over	46	\$3,143,182	27	\$441,733	16	\$47,739	27	\$34,712

Note: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 3-2**  
**Total Deductions and Wages Paid for Financial Corporations**  
**by Size of Business Receipts - 2018**  
**(Dollar Amounts in \$1,000)**

Size of Hawaii Business Receipts	Total Deduction		Wages Paid	
	Number	Amount	Number	Amount
<b>Total</b>	202	\$2,899,805	115	\$600,484
Under \$50,000	39	\$1,326	d	d
\$50,000 -< \$100,000	10	\$790	d	d
\$100,000 -< \$500,000	36	\$9,436	23	\$2,222
\$500,000 -< \$1 million	23	\$21,415	14	\$2,966
\$1 million -< \$5 million	48	\$97,361	27	\$20,290
\$5 million and over	46	\$2,769,477	36	\$573,332

Note: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

## SECTION 4

### **PARTNERSHIPS**

If any partnership engages in business or trade in Hawaii, has income attributable to Hawaii, or has at least one Hawaii resident as a partner, then that partnership must file tax Form N-20. Although partnerships do not directly pay income tax, all income, deductions, credits, gains, and losses from operations must be reported on Form N-20. Partnership income is passed on to the individual partners, who must declare their share of the business income or loss on their tax returns. Any taxable entity such as an individual or corporation becomes liable for taxes due on these passed on profits.

For tax year 2018, 10,860 partnerships with business activities in Hawaii filed Form N-20 (Table 4-1). Hawaii business receipts of partnerships for 2018 were \$20.1 billion (Table 4-3). Partnerships with business receipts under \$10,000 accounted for 9.4% of all N-20 filings, while 30.7% showed zero business income. Partnerships with \$1 million or more business receipts made up 14.5% of all N-20 filings.

From the distribution summary presented in Table 4-3, about 21.2% of registered partnerships were engaged in the real estate and rental industry, contributing \$3.63 billion or 18.0% of total business revenues, followed by Entertainment & Hospitality industry, who generated business receipts of \$3.62 billion or 18.0% of total business revenues even though they made up only 10.2% of total returns. Average partnership receipts for this group were \$3.3 million. In contrast, average partnership receipts for the real estate and rental industry were \$1.6 million each.

In 2018, apportioned partnerships numbered 3,501 and made up 32.2% of all partnerships. These apportioned partnerships accounted for 36.2% of total partnership receipts, or \$7.3 billion. For this segment, net profits were \$643.8 million, and net losses were \$482.2 million. All other partnerships declared gross receipts of \$12.8 billion, recording \$1.6 billion in net profits, and \$1,0 billion in net losses. Overall, more than half, or 54.1%, of all partnerships reported net profits in 2018. All partnerships generated net income of \$683.7 million (Table 4-6).



**Section 4**  
**Partnerships**  
**Statistical Tables**

Dollar amounts and percentages are rounded and may not add up to totals.



**Table 4-1**

**Distribution of Partnership Returns by Taxation District and by Industry - 2018**

Industry Group	Taxation District				
	All	Oahu	Maui	Hawaii	Kauai
<b>Total</b>	10,860	8,601	d	923	d
Agriculture & Fishing	420	181	57	163	19
Mining, Utilities & Construction	765	579	88	66	32
Manufacturing	195	103	32	34	26
Wholesale	413	337	38	d	d
Retail	709	483	97	85	44
Transportation & Warehousing	165	99	22	32	12
Information	182	153	d	12	d
Finance & Insurance	2,006	1,959	20	d	d
Real Estate & Rental & Leasing	d	1,891	178	159	d
Business Services	1,732	1,450	111	112	59
Education	94	68	13	d	d
Health Care & Social Assistance	307	251	25	20	11
Entertainment & Hospitality	1,107	740	177	119	71
Repair & Maintenance	d	78	14	23	d
Personal & Other Services	341	229	56	40	16

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 4-2**

**Distribution of Partnership Returns by Taxation District and  
Size of Hawaii Business Receipts - 2018**

Size of Hawaii Business Receipts	Taxation District				
	All	Oahu	Maui	Hawaii	Kauai
<b>Total</b>	10,860	8,601	936	923	400
No Business Receipts	3,335	2,978	139	163	55
Under \$10,000	1,018	742	119	109	48
\$10,000 < \$25,000	631	459	69	73	30
\$25,000 < \$50,000	736	518	92	97	29
\$50,000 < \$100,000	794	550	97	95	52
\$100,000 < \$250,000	1,206	854	144	136	72
\$250,000 < \$500,000	814	617	83	81	33
\$500,000 < \$1 million	749	586	59	75	29
\$1 million and over	1,577	1,297	134	94	52

**Table 4-3**  
**Number of Businesses, Hawaii Business Receipts, Net Income, and Wages Paid**  
**for Partnerships by Industry and Size of Business Receipts - 2018**  
**(Dollar Amounts in \$1,000)**

	No of Entities	Business Receipts	Net Profit		Net Loss		Wages Paid	
			Number	Amount	Number	Amount	Number	Amount
<b>Total</b>	10,860	\$20,094,392	5,872	\$2,195,882	4,906	\$1,512,165	2,364	\$2,158,752
<b>Industry Groups</b>								
Agriculture & Fishing	420	\$126,471	152	\$13,531	268	\$50,671	59	\$16,121
Mining, Utilities & Construction	765	\$2,759,327	367	\$262,068	388	\$179,191	157	\$227,827
Manufacturing	195	\$2,152,044	99	\$18,887	93	\$39,108	50	\$27,609
Wholesale	413	\$1,798,274	253	\$117,373	154	\$20,408	131	\$124,457
Retail	709	\$971,547	375	\$33,337	324	\$21,187	218	\$99,707
Transportation & Warehousing	165	\$262,164	87	\$17,156	78	\$7,766	60	\$45,143
Information	182	\$685,104	93	\$163,209	89	\$10,686	52	\$158,634
Finance & Insurance	2,006	\$408,987	1,085	\$220,331	913	\$171,630	138	\$67,100
Real Estate & Rental & Leasing	d	\$3,626,515	1,021	\$586,911	1,268	\$531,632	197	\$116,808
Business Services	1,732	\$2,636,454	1,157	\$361,362	564	\$76,126	599	\$586,121
Education	94	\$23,798	64	\$2,588	27	\$1,054	19	\$2,324
Health Care & Social Assistance	307	\$755,836	234	\$152,183	72	\$12,453	118	\$147,095
Entertainment & Hospitality	1,107	\$3,617,949	598	\$229,177	497	\$379,999	470	\$484,202
Repair & Maintenance	d	\$76,815	82	\$7,882	41	\$728	26	\$5,636
Personal & Other Services	341	\$193,109	205	\$9,887	130	\$9,524	70	\$49,968
<b>Size of Hawaii Business Receipts</b>								
No Business Receipts	3,335	\$0	1,273	\$483,234	2,061	\$566,099	142	\$34,017
Under \$10,000	1,018	\$3,696	411	\$3,454	593	\$26,252	42	\$4,737
\$10,000 < \$25,000	631	\$10,733	301	\$3,380	317	\$8,747	47	\$1,472
\$25,000 < \$50,000	736	\$26,773	419	\$7,786	312	\$22,044	71	\$4,243
\$50,000 < \$100,000	794	\$57,596	488	\$13,263	301	\$15,501	94	\$4,177
\$100,000 < \$250,000	1,206	\$197,670	800	\$43,186	394	\$48,978	281	\$18,540
\$250,000 < \$500,000	814	\$293,375	566	\$59,555	236	\$43,661	331	\$38,651
\$500,000 < \$1 million	749	\$536,965	519	\$68,101	224	\$67,180	378	\$69,991
\$1 million and over	1,577	\$18,967,584	1,095	\$1,513,924	468	\$713,703	978	\$1,982,925

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 4-4**  
**Selected Expenses of Non-AppORTioned Partnerships**  
**by Major Industry - 2018**  
**(Dollar Amount in \$1,000)**

	Total Expenses <sup>1</sup>		Returns and Allowances		Cost of Goods Sold	
	Number	Amount	Number	Amount	Number	Amount
<b>Total</b>	6,824	\$12,847,409	358	\$57,305	2,668	\$6,196,159
Agriculture & Fishing	327	\$151,885	d	d	77	\$46,931
Mining, Utilities & Construction	585	\$1,803,091	12	\$191	283	\$1,247,264
Manufacturing	190	\$2,174,691	16	\$1,039	157	\$1,981,831
Wholesale	242	\$624,653	21	\$2,020	193	\$477,860
Retail	625	\$509,277	80	\$2,059	551	\$311,518
Transportation & Warehousing	142	\$198,831	7	\$548	46	\$21,293
Information	95	\$63,647	d	d	29	\$16,859
Finance & Insurance	260	\$62,890	d	d	11	\$21,261
Real Estate & Rental & Leasing	1,559	\$2,214,642	20	\$2,250	159	\$1,083,566
Business Services	1,023	\$1,044,402	41	\$1,213	273	\$446,540
Education	77	\$19,414	6	\$25	24	\$1,760
Health Care & Social Assistance	281	\$594,126	37	\$41,006	43	\$25,149
Entertainment & Hospitality	991	\$3,220,774	86	\$5,218	622	\$467,368
Repair & Maintenance	113	\$69,094	6	\$68	68	\$35,200
Personal & Other Services	314	\$95,993	19	\$558	132	\$11,758

<sup>1</sup> Includes total deduction, cost of goods sold and returns and allowances.

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 4-5**  
**Hawaii Business Receipts, Net Profit, Net Loss, and Wages Paid**  
**By Number of Partners - 2018**  
**(Dollar Amount in \$1,000)**

	Number of		Business Receipts		Net Profit		Net Loss		Wages Paid	
	Entities	Partners	Number	Amount	Number	Amount	Number	Amount	Number	Amount
<b>Total</b>	10,860	n/a	7,525	\$20,094,392	5,872	\$2,195,882	4,906	\$1,512,165	2,364	\$2,158,752
Unknown	388	n/a	183	\$905,390	200	\$57,003	185	\$86,813	47	\$102,108
2	5,603	11,206	4,578	\$7,459,350	3,122	\$824,364	2,433	\$574,929	1,223	\$833,357
3	1,571	4,713	1,108	\$3,459,645	823	\$358,554	735	\$275,714	394	\$376,437
4	801	3,204	490	\$1,195,081	412	\$342,725	382	\$132,895	161	\$159,946
5	431	2,155	242	\$1,288,800	216	\$106,979	212	\$93,933	95	\$199,632
6	301	1,806	169	\$828,885	156	\$66,853	143	\$18,072	59	\$50,473
7 to 9	397	3,079	215	\$531,389	207	\$92,117	186	\$47,153	91	\$90,637
10 to 19	518	6,824	239	\$3,121,167	267	\$145,415	250	\$142,768	120	\$127,352
20 to 49	422	13,182	181	\$699,796	233	\$104,234	189	\$61,408	102	\$116,382
50 to 99	206	14,363	64	\$395,856	105	\$53,939	100	\$67,181	35	\$42,272
100 or more	222	56,538	56	\$209,033	131	\$43,700	91	\$11,299	37	\$60,156

Notes: n/a = not available.

**Table 4-6**

**Number of Businesses, Hawaii Business Receipts, Net Income, and Wages Paid  
for Partnerships by Return Type - 2018  
(Dollar Amounts in \$1,000)**

	No of Entities	<b>Business Receipts</b>	<b>Net Profit</b>		<b>Net Loss</b>		<b>Wages Paid</b>	
			Number	Amount	Number	Amount	Number	Amount
<b>All</b>	10,860	\$20,094,392	5,872	\$2,195,882	4,906	\$1,512,165	2,364	\$2,158,752
Non--Apportioned	7,359	\$12,815,779	3,867	\$1,552,075	3,427	\$1,030,008	1,497	\$1,028,417
Apportioned	3,501	\$7,278,613	2,005	\$643,807	1,479	\$482,157	867	\$1,130,336
<b>Percent of Total</b>								
Non--Apportioned	67.8%	63.8%	65.9%	70.7%	69.9%	68.1%	63.3%	47.6%
Apportioned	32.2%	36.2%	34.1%	29.3%	30.1%	31.9%	36.7%	52.4%

## SECTION 5

### PROPRIETORSHIPS

Sole proprietors are required to file Schedule C and/or Schedule F with their federal individual income tax returns. Schedule F is used to record farm activities, while Schedule C is used for all other businesses. Since single-member limited liability companies (LLCs) are classified as if they were a sole proprietorship, they must file Schedules C, E and/or F with their individual income tax returns. Their schedules are included in the proprietorship count. Proprietors operating several businesses will often file multiple schedules. For this report, each schedule is treated as a separate entity.

Although not technically recognized as proprietors, some individuals receive rental income from real estate holdings. Federal Schedule E, Part 1, is used to report any revenue or loss derived from such activities. For the purpose of this study, any real estate rental recorded on Schedule E is considered a proprietorship entry, and included herein.

Due to lack of data access for federal tax returns in 2018, data from Hawaii resident individual income tax return Form N-11 (line 52-54) were used to summarize proprietorship business receipts. Since N-11 only has one line for each federal schedule (C, E, and F), taxpayers have to reconcile all their business receipts from different business entities on each schedule if they have multiple business entities categorized to the same schedule. This leads to underestimation of number of business entities.

Sole proprietorships accounted for 78.0% of all Hawaii business entities in 2018. Of the 155,355 registered proprietorships, 98,881 included Schedules C and F with their federal returns, while 56,474 attached Schedule E. Business receipts from proprietors totaled \$9.0 billion, which comprised 6.7% of all business revenues in the state (Table 1-1, Table 5-1, Table 5-2 and Table 5-3). Approximately 60.4% of proprietors had revenues under \$25,000, accounted for only 10.2% of total revenue from proprietorships, whereas 797 proprietors or 0.5% of proprietors recorded business receipts \$1 million or more and accounted for approximately 23.6% of total proprietorship revenues (Table 5-4).



**Section 5**  
**Proprietorships**  
**Statistical Tables**

Dollar amounts and percentages are rounded and may not add up to totals.



**Table 5-1**

**Distribution of Proprietorship Returns by Taxation District and Size of Hawaii Business Receipts <sup>1</sup> - 2018**

Size of Hawaii Business Receipts	Taxation District				
	All	Oahu	Maui	Hawaii	Kauai
<b>Total</b>	155,355	99,714	22,460	23,662	9,519
Under \$1,000	9,332	6,104	1,125	1,594	509
\$1,000 - < \$5,000	23,779	14,801	3,372	4,174	1,432
\$5,000 - < \$10,000	18,011	10,765	2,793	3,234	1,219
\$10,000 - < \$25,000	42,682	27,759	6,167	6,157	2,599
\$25,000 - < \$50,000	28,388	19,015	4,022	3,768	1,583
\$50,000 - < \$100,000	17,052	11,003	2,606	2,344	1,099
\$100,000 - < \$250,000	10,488	6,589	1,630	1,549	720
\$250,000 - < \$500,000	3,336	2,144	472	494	226
\$500,000 - < \$1 million	1,490	990	184	231	85
\$1 million and over	797	544	89	117	47
<b>Percent Distribution</b>	100.0%	100.0%	100.0%	100.0%	100.0%
Under \$1,000	6.0%	6.1%	5.0%	6.7%	5.3%
\$1,000 - < \$5,000	15.3%	14.8%	15.0%	17.6%	15.0%
\$5,000 - < \$10,000	11.6%	10.8%	12.4%	13.7%	12.8%
\$10,000 - < \$25,000	27.5%	27.8%	27.5%	26.0%	27.3%
\$25,000 - < \$50,000	18.3%	19.1%	17.9%	15.9%	16.6%
\$50,000 - < \$100,000	11.0%	11.0%	11.6%	9.9%	11.5%
\$100,000 - < \$250,000	6.8%	6.6%	7.3%	6.5%	7.6%
\$250,000 - < \$500,000	2.1%	2.2%	2.1%	2.1%	2.4%
\$500,000 - < \$1 million	1.0%	1.0%	0.8%	1.0%	0.9%
\$1 million and over	0.5%	0.5%	0.4%	0.5%	0.5%

<sup>1</sup> Individual taxpayers with more than one schedule C (E or F) reconcile their gross receipts on form N11, therefore the number of entities are underestimated.

**Table 5-2**  
**Distribution of Proprietorship Returns (Schedule C & F) by**  
**Taxation District and Size of Hawaii Business Receipts <sup>1</sup> - 2018**

Size of Hawaii Business Receipts	Taxation District				
	All	Oahu	Maui	Hawaii	Kauai
<b>Total</b>	98,881	60,522	14,864	17,215	6,280
Under \$1,000	8,717	5,651	1,085	1,499	482
\$1,000 - < \$5,000	20,630	12,841	3,011	3,540	1,238
\$5,000 - < \$10,000	12,166	7,267	1,856	2,233	810
\$10,000 - < \$25,000	19,891	11,957	3,008	3,643	1,283
\$25,000 - < \$50,000	14,483	8,778	2,316	2,493	896
\$50,000 - < \$100,000	10,506	6,311	1,744	1,741	710
\$100,000 - < \$250,000	7,617	4,578	1,202	1,291	546
\$250,000 - < \$500,000	2,786	1,756	394	445	191
\$500,000 - < \$1 million	1,333	870	166	218	79
\$1 million and over	752	513	82	112	45

<sup>1</sup> Individual taxpayers with more than one schedule C (or F) reconcile their gross receipts on form N11, therefore the number of entities are underestimated.

**Table 5-3****Distribution of Proprietorship Returns (Schedule E) by Taxation District and Size of Hawaii Business Receipts <sup>1</sup> - 2018**

Size of Hawaii Business Receipts	Taxation District				
	All	Oahu	Maui	Hawaii	Kauai
<b>Total</b>	56,474	39,192	7,596	6,447	3,239
Under \$1,000	615	453	40	95	27
\$1,000 - < \$5,000	3,149	1,960	361	634	194
\$5,000 - < \$10,000	5,845	3,498	937	1,001	409
\$10,000 - < \$25,000	22,791	15,802	3,159	2,514	1,316
\$25,000 - < \$50,000	13,905	10,237	1,706	1,275	687
\$50,000 - < \$100,000	6,546	4,692	862	603	389
\$100,000 - < \$250,000	2,871	2,011	428	258	174
\$250,000 - < \$500,000	550	388	78	49	35
\$500,000 - < \$1 million	157	120	18	d	d
\$1 million and over	45	31	7	d	d

<sup>1</sup> Individual taxpayers with more than one schedule E reconcile their gross receipts on form N11, therefore the number of entities are underestimated.

Notes: "d" denotes that the data were suppressed to avoid potential disclosure of confidential taxpayer information.

**Table 5-4**

**Number of Businesses and Business Receipts of Proprietorships  
by Size of Business Receipts - 2018  
(Dollar Amounts in \$1,000)**

<b>Size of Hawaii Business Receipts</b>	<b>No of Entities <sup>1</sup></b>	<b>Business Receipts</b>
<b>Total</b>	155,355	\$8,992,037
Under \$1,000	9,332	\$4,851
\$1,000 - < \$5,000	23,779	\$63,355
\$5,000 - < \$10,000	18,011	\$132,744
\$10,000 - < \$25,000	42,682	\$716,610
\$25,000 - < \$50,000	28,388	\$999,910
\$50,000 - < \$100,000	17,052	\$1,187,542
\$100,000 - < \$250,000	10,488	\$1,595,670
\$250,000 - < \$500,000	3,336	\$1,150,572
\$500,000 - < \$1 million	1,490	\$1,018,309
\$1 million and over	797	\$2,122,473

<sup>1</sup> Individual taxpayers with more than one schedule C (E or F) reconcile their gross receipts on form N11, therefore the number of entities are underestimated.

**Table 5-5**

**Number of Businesses and Business Receipts of Proprietorships  
(Schedule C & F) by Size of Business Receipts - 2018  
(Dollar Amounts in \$1,000)**

<b>Size of Hawaii Business Receipts</b>	<b>No of Entities <sup>1</sup></b>	<b>Business Receipts</b>
<b>Total</b>	98,881	\$6,791,176
Under \$1,000	8,717	\$4,555
\$1,000 - < \$5,000	20,630	\$53,794
\$5,000 - < \$10,000	12,166	\$87,992
\$10,000 - < \$25,000	19,891	\$327,368
\$25,000 - < \$50,000	14,483	\$515,928
\$50,000 - < \$100,000	10,506	\$739,776
\$100,000 - < \$250,000	7,617	\$1,172,881
\$250,000 - < \$500,000	2,786	\$966,538
\$500,000 - < \$1 million	1,333	\$910,297
\$1 million and over	752	\$2,012,048

<sup>1</sup> Individual taxpayers with more than one schedule C (or F) reconcile their gross receipts on form N11, therefore the number of entities are underestimated.

**Table 5-6**

**Number of Businesses and Business Receipts of Proprietorships  
(Schedule E) by Size of Business Receipts - 2018  
(Dollar Amounts in \$1,000)**

<b>Size of Hawaii Business Receipts</b>	<b>No of Entities <sup>1</sup></b>	<b>Business Receipts</b>
<b>Total</b>	56,474	\$2,200,861
Under \$1,000	615	\$296
\$1,000 - < \$5,000	3,149	\$9,561
\$5,000 - < \$10,000	5,845	\$44,752
\$10,000 - < \$25,000	22,791	\$389,242
\$25,000 - < \$50,000	13,905	\$483,982
\$50,000 - < \$100,000	6,546	\$447,767
\$100,000 - < \$250,000	2,871	\$422,790
\$250,000 - < \$500,000	550	\$184,034
\$500,000 - < \$1 million	157	\$108,012
\$1 million and over	45	\$110,425

<sup>1</sup> Individual taxpayers with more than one schedule E reconcile their gross receipts on form N11, therefore the number of entities are underestimated.

