BLAIR SUZUKI







OTIS ELEVATOR COMPANY

Hawai'i Operations Manager

GOV. MSG. NO. 701

Leads Otis Operations in the State of Hawai'i. Promoted to lead operations position within 2 years of joining company. Leads 56 employees, including 4 supervisors and over 50 statewide service mechanics in the day-to-day maintenance of over 2,600 elevators across Hawai'i. Achieved overall improvement of maintenance performance by 10% and reduced trouble call rate by 9% within 1 year through setting strategic, metric managed business results, reducing operating costs, and increased efficiency by utilizing new technology platforms.

APR. 2017 -**PRESENT**

Manages a \$21M annual service portfolio and a \$12M operating budget. My fiscal oversight was directly responsible for course correcting a monthly \$65k operating budget overrun to \$4k under budget within 4 months and reduced labor costs by 5.5% in one year.

Lead manager for business development, process improvement, field talent development, and new technology implementation within the branch. Effectively communicates throughout all levels both within the company and to outside organizations.

Instrumental in local technology transformation and change management, successfully deploying new iOS operating platforms and over 10 new mobile apps across entire service team in a 2 month period.

Serves as technical advisor for sales presentations. Attends customer sales meetings to provide knowledge of technical capabilities in order to meet customer requirements. Lead technical resource for sales strategies. Involved in all aspects of branch customer sales.

Modernization Superintendent

JUNE 2015 -MAR. 2018

Led modernization of building elevator systems across the State of Hawai'i. Managed life-cycle project management of 27 elevator modernizations with aggressive schedule and cost restraints totaling \$38M, delivering favorable schedule and cost performance.

Responsible for the cost, schedule, quality, and performance of elevator system modernization and installations, achieving favorable cost performance and on-time deliveries of a yearly \$13M portfolio.

Identified and solved complex problems daily, including technical and resource issues, by prioritizing issues and performing rapid risk management and solution development with stakeholders.

Directly interacted with customers to provide the highest level of customer service during the planning and execution of elevator projects, developing customized communication plans and project execution strategies for customers.

Led and mentored junior project managers in project management processes and improvements in a matrixed environment.



U.S. NAVY

Space and Naval Warfare Systems Command (SPAWAR) Technology Project Manager

SPAWAR is the U.S. Navy's lead Research & Development organization for space and warfare systems.

Awarded 2014 SPAWAR Fleet Support Award for superior performance, selected out of 300 personnel.

MAY 2013 -**MAY 2015**

Project Manager for the DoD's largest IT networks installation at the time, totaling over \$32M. Personally managed the no-cost schedule acceleration of the project using Lean Six Sigma and Agile methodologies, achieving a 3-week early finish (out of originally scheduled 17 weeks) and saving over \$3.2M.

Led daily technical collaboration huddles with stakeholders to quickly analyze, perform risk management, and develop solutions and communication strategies to resolve complex issues and keep project on track.

Extensive work in government acquisition processes, procurement, and contracts, as well as briefing top-level executives regularly. Managed 30 first-time R&D installations.

Mentored junior PMs and developed PMO qualification processes and qualification standards for the installation management office.

BLAIR SUZUKI

U.S. NAVY

Nuclear Engineer

Led the operation and maintenance of a U.S. Navy Nuclear Power Plant. Supervised over 4900 hours of safe operation, maintenance, and repair of a 550MW nuclear reactor, four 4160V generators, and support equipment.

JUNE 2011 -APR, 2013

Nuclear Engineering Officer Qualification - U.S. Navy's equivalent Professional Engineer certification.

Project Manager of over 500 maintenance jobs and test procedures during two, 6-month maintenance periods.

Analyzed and developed complex engineering test procedures. Trained 50 supervisors in the proper Quality Control procedures for preventative maintenance, resulting in a maintenance program evaluation score of 93%. Experienced in leading casualty control procedures during real life emergencies.

Division Officer

Led 30 Sailors in the maintenance and preservation of ship deck equipment.

JUNE 2008 -JUNE 2010

Qualified Surface Warfare Officer 5 months ahead of peers and ranked #1 of 10 Division Officers. Awarded 2009 Junior Shiphandler of the Year for excellence in technical performance in the entire Pacific Fleet. Managed a \$1.3 million annual operating budget and the ship's Quality Assurance Program.

Improved battle efficiency score by 13% from 82% to 95%. Reduced workplace related mishaps and injuries by 65%.

Environmental Health & Safety (EH&S) Program Manager. Leadership of safety program resulted in 0 reportable safety incidents over a two-year period.

FORMAL EDUCATION



UNIVERSITY OF NORTH CAROLINA - KENAN-FLAGLER BUSINESS SCHOOL

M.B.A. Candidate

Graduate level courses in finance, marketing, and business leadership at top-ranked business school.



OLD DOMINION UNIVERSITY - 2015

Masters in Engineering Management (GPA 3.74)

Graduate level courses in System of Systems Analysis, Project Management, Accounting, Logistics and Operations, Operations Research, Supply Chain Analysis, Engineering Risk Management and Finance.



UNITED STATES NAVAL ACADEMY - 2008

Bachelor of Science in Ocean Engineering (GPA 3.65)

Minor in Japanese. Graduated with merit (144 out of 1056, top 14%). First International exchange student to represent USNA at Japanese National Defense Academy.

BLAIR SUZUKI

LEADERSHIP PHILOSOPHY



Collaborate The strength of the organization lies in the collective talents, diversity, and experience of our people.



Innovate Competition for market segment is fierce. We must innovate in order to survive.



Agitate We will not accept complacency in the status quo. Disruption and change are our strengths, not our adversaries.

COMMUNITY INVOLVMENT

Center for Tomorrow's Leaders Student Mentor



The Center for Tomorrow's Leaders is a nonprofit organization that strives to empower Hawai'i's future generation of leaders. Center for Tomorrow's Leaders is in the business of developing young leaders for Hawai'i. We work everyday to equip and empower Hawai'i's youth to become tomorrow's visionary leaders.

Hawai'i Community Foundation



Active committee steering member working to implement government and civic engagement in support of the Hawai'i Community Foundation's CHANGE Framework. The CHANGE Framework is a platform to encourage collaborative conversations, engagement, and a will to act to address our community's most critical challenges.

Analysis

HAWAS CAMPAGNATION AND STATE OF THE PARTY OF

ADDITIONAL INFORMATION

SPEAKS ENGLISH AND JAPANESE

PROFICIENT IN MICROSOFT SUITE

LEAN SIGMA SIX YELLOW BELT

budget

vears

♀Engineering

management 🗐 🛚

team Management

SVStems communicate

 ${rac{1}{8}}$ building ${rac{1}{8}}$ Led environment

AVID TRAVELER WITH EXTENSIVE TRAVEL TO PACIFIC REGION, ASIA, AND EUROPE

PMP CERTIFIED #1798893

EXPERIENCE IN AGILE AND SCRUM METHODOLOGIES