EN YOUNG

GOV. MSG. NO. 641

EXPERIENCE

Sensei Holdings, Inc

General Manager

October 2017- Present

- Initiate and Coordinate all activities to bring a new business to market
- Developed Organizational Chart, Position Descriptions, Qualifications, Compensation Structure
- Built a team of skilled workers and Managers to staff a Modern Hydroponic Farm
- Developed Hawaii-specific market messaging and Community Outreach
- Developed sales strategy and market targets based on product line
- Developed logistics strategy and perishable distribution channels
- Developed introduction strategy and acted as the public face of a brand-new company to Lana'i
- Developed Food and Workplace Safety programs
- Developed Farms unit business models

The Food Basket, Inc.

Executive Director

February 2013- September 2017

- All activities to provide leadership, structure, and coordination for an agency providing over 3 million pounds of food per year over an area of 4,000 square miles
- First successful USDA "double-bucks" application in Hawaii
- Designed and Implemented Suite of SNAP-based services to improve quality of food to low-income residents in partnership with KTA and local farmers
- Oversaw Department of Health Food Safety and USDA Civil Rights compliance for over 80 partner agencies
- Oversaw development and funding for a brand-new facility in Kona and renovations to Hilo facility
- Partnered with County of Hawaii and several non-profit groups to lead Tropical Storm Iselle relief
- Cleaned, updated, and increased donor database

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Department of Labor and Industrial Relations, Office of Community Services

Contract, Performance, and Evaluation Administrator

July 2011- February 2013

- Administered over \$25M in State and Federal General, Bond and Grant-in-Aid funding
- Prepared Requests for Proposals (RFP) and Invitation for Bid (IFB) Procurements for over 100 contracts with 64 non-profits, overseeing RFP deliberation and scoring process for State and Federal funds
- Negotiated outcomes and terms on behalf of the State with awardees
- Prepared Divisional and Legislative Reports for the Division and testified on behalf of the agency
- Supervised and evaluated all exempt and civil service personnel according to Performance Appraisal System (PAS)
- * Co-funded innovative food programs and social entrepreneurship programs with various non-profits

Department of Labor and Industrial Relations, Office of Community Services

Program Specialist

April 2009- July 2011

- Monitored Contracts for compliance with agreed upon outcomes for:
- Community Services Block Grant- US Department of Health and Human Services
- The Emergency Food Assistance Program- US Department of Agriculture
- Weatherization Assistance Program- US Department of Energy
- Employment Core Services for Low Income Individuals, Immigrants, and Refugees- State of Hawaii
- # 42F Grant-in-Aid Contracts for various awardees

EDUCATION

Executive MBA, Shidler College of Business, University of Hawai'i-Manoa

Weinberg Fellow

Non-Profit Management Certificate, Kapi`olani Community College

B.A. Psychology/Philosophy, University of Hawai`i-Hilo

VOLUNTEER SERVICE

- Hawaii Alliance of Non-Profit Organizations, Chair
- Hawaii Public Health Institute, Director

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- Hawaii Public Housing Authority, Director
- Hawaii Economic Opportunity Council, Treasurer
- Mayor's Active Living Advisory Council, Member
- UHA Hawaii Health at Work Alliance Wellness Advisory Council, Member
- Community Council on the Purchase of Health and Human Services, Member
- New Market Tax Credit Advisory Board (Punawai `o Pu`uhonua), Member
- Hawaii Food Policy Council, Founding Member
- HACBED Volunteer Tax Preparer (VITA)
- 7-gallon Blood Donor