### A BILL FOR AN ACT

RELATING TO NONDEPOSITORY TRUSTS.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1 SECTION 1. The legislature finds that there is a growing 2 "gap group" of consumers who need their assets to be responsibly 3 managed for them, but typically would not meet asset 4 qualifications to be serviced by banks or large investment 5 These consumers may have no family member qualified or firms. 6 available to help them manage their assets. A nondepository 7 trust charter would allow a qualified company to fulfill a 8 fiduciary responsibility to consumers and provide investment 9 oversight. Usually independent business, these trust companies 10 operate similarly to the trust department of a bank but do not 11 take deposits or make loans. The nondepository trust company's 12 focus is fiduciary, acting as a trustee or guardian in the 13 administration of funds, estates, and other related services. 14 These nondepository trust companies, also known as independent 15 or corporate trust companies, are different than family trusts 16 because they are chartered to provide fiduciary services to the 17 public.



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1	Accordingly, the purpose of this Act is to establish:
2	(1) Yearly assessments for nondepository trusts beginning
3	July 1, 2021;
4	(2) Paid-in-capital and surplus requirements for
5	nondepository trust companies; and
6	(3) Powers and duties of nondepository trust companies.
7	SECTION 2. Chapter 412, Hawaii Revised Statutes, is
8	amended by adding a new part to article 8 to be appropriately
9	designated and to read as follows:
10	"PART . NONDEPOSITORY TRUST COMPANIES
11	§412:8- Powers and duties. (a) Unless otherwise
11 12	<b>§412:8- Powers and duties.</b> (a) Unless otherwise prohibited or restricted by this section or any other law, a
12	prohibited or restricted by this section or any other law, a
12 13	prohibited or restricted by this section or any other law, a nondepository trust company shall have the general powers
12 13 14	prohibited or restricted by this section or any other law, a nondepository trust company shall have the general powers specified in section 412:8-200.
12 13 14 15	<pre>prohibited or restricted by this section or any other law, a nondepository trust company shall have the general powers specified in section 412:8-200. (b) Notwithstanding any other provision in this chapter, a</pre>
12 13 14 15 16	<pre>prohibited or restricted by this section or any other law, a nondepository trust company shall have the general powers specified in section 412:8-200. (b) Notwithstanding any other provision in this chapter, a nondepository trust company shall not:</pre>
12 13 14 15 16 17	<pre>prohibited or restricted by this section or any other law, a nondepository trust company shall have the general powers specified in section 412:8-200. (b) Notwithstanding any other provision in this chapter, a nondepository trust company shall not: (1) Solicit, accept, or hold deposits;</pre>

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1	(4) Engage in any business for which an insurance producer
2	license is required; or
3	(5) Engage in any business of securities broker or dealer.
4	(c) A nondepository trust company shall not itself
5	perform, and instead shall contract for, the following services
6	for its clients, if needed:
7	(1) Financial advisors for client investments;
8	(2) Property management for client rental properties; or
9	(3) Real estate brokerages for client real estate
10	transactions.
11	(d) A nondepository trust company shall be responsible for
12	he performance of the service providers that it engages for its
13	lients."
14	SECTION 3. Section 412:2-105.2, Hawaii Revised Statutes,
15	s amended to read as follows:
16	<pre>"§412:2-105.2 Hawaii financial institutions; assessments;</pre>
17	ees; penalty. (a) Beginning January 1, 2014, every Hawaii
18	inancial institution shall be assessed a yearly fee in
19	ccordance with the following:

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# **S.B. NO.** <sup>2585</sup> S.D. 1

1	(1)	For financial institutions with total assets under
2		\$750,000, the assessment shall be the sum of \$1,000
3		plus the product of 0.00029111 times total assets;
4	(2)	For financial institutions with total assets of at
5		least \$750,000 but under \$7,500,000, the assessment
6		shall be the sum of \$2,000 plus the product of
7		0.00029111 times total assets;
8	(3)	For financial institutions with total assets of at
9		least \$7,500,000 but under \$20,000,000, the assessment
10		shall be the sum of \$4,800 plus the product of
11		0.00029111 times total assets;
12	(4)	For financial institutions with total assets of at
13		least \$20,000,000 but under \$75,000,000, the
14		assessment shall be the sum of \$9,900 plus the product
15		of 0.000064 times total assets;
16	(5)	For financial institutions with total assets of at
17		least \$75,000,000 but under \$200,000,000, the
18		assessment shall be the sum of \$15,000 plus the
19		product of 0.00005333 times total assets;
20	(6)	For financial institutions with total assets of at
21		least \$200,000,000 but under \$1,000,000,000, the

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### S.B. NO. <sup>2585</sup> S.D. 1

1		assessment shall be the sum of \$21,100 plus the
2		product of 0.00004750 times total assets;
3	(7)	For financial institutions with total assets of at
4		least \$1,000,000,000 but under \$20,000,000,000, the
5		assessment shall be the sum of \$29,000 plus the
6		product of 0.00004 times total assets;
7	provided	that the yearly fee assessed for financial institutions
8	with tota	l assets of at least \$2,000,000,000 but less than
9	\$10,000,0	00,000 shall be no more than \$100,000, and the yearly
10	fee asses	sed for financial institutions with total assets of at
11	least \$10	,000,000,000 shall be no more than \$150,000.
12	(b)	Beginning July 1, 2021, subsection (a) shall not apply
13	to nondep	ository trusts, and nondepository trusts shall be
14	assessed	a yearly fee in accordance with the following:
15	(1)	For nondepository trusts with total assets under
16		management under \$750,000, the assessment shall be the
17		sum of \$1,000 plus the product of 0.00029111 times
18	8	total assets under management;
19	(2)	For nondepository trusts with total assets under
20		management of at least \$750,000 but under \$7,500,000,
21		the assessment shall be the sum of \$2,000 plus the

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1		product of 0.00029111 times total assets under
2		management;
3	(3)	For nondepository trusts with total assets under
4		management of at least \$7,500,000 but under
5		\$20,000,000, the assessment shall be the sum of \$4,800
6		plus the product of 0.00029111 times total assets
7		under management;
8	(4)	For nondepository trusts with total assets under
9		management of at least \$20,000,000 but under
10		\$75,000,000, the assessment shall be the sum of \$9,900
11		plus the product of 0.000064 times total assets under
12		management;
13	(5)	For nondepository trusts with total assets under
14		management of at least \$75,000,000 but under
15		\$200,000,000, the assessment shall be the sum of
16		\$15,000 plus the product of 0.00005333 times total
17		assets under management;
18	(6)	For nondepository trusts with total assets under
19		management of at least \$200,000,000 but under
20		\$1,000,000,000, the assessment shall be the sum of

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1	\$21,100 plus the product of 0.00004750 times total
2	assets under management;
3	(7) For nondepository trusts with total assets under
4	management of at least \$1,000,000,000 but under
5	\$20,000,000,000, the assessment shall be the sum of
6	\$29,000 plus the product of 0.00004 times total assets
7	under management;
8	provided that the yearly fee assessed for nondepository trusts
9	with total assets under management of at least \$2,000,000,000
10	but less than \$10,000,000,000 shall be no more than \$100,000,
11	and the yearly fee assessed for nondepository trusts with total
12	assets under management of at least \$10,000,000,000 shall be no
13	more than \$150,000.
14	[ <del>(b)</del> ] <u>(c)</u> The assessments shall be paid semiannually on
15	March 1 and September 1 of each year based on the institution's
16	total assets or total assets under management reported as of the
17	previous December 31 and June 30, respectively.
18	$\left[\frac{(c)}{(d)}\right]$ In addition to the assessments established in
19	subsection (a), a financial institution or financial institution
20	applicant shall pay fees as follows:

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#### S.B. NO. <sup>2585</sup> S.D. 1

1 (1) A nonrefundable fee of \$10,000 for an application for 2 preliminary approval by the commissioner for the 3 organization of a Hawaii financial institution 4 pursuant to section 412:3-201, 412:3-202, 412:3-206, 5 or 412:3-301; 6 (2) A nonrefundable fee of \$9,000 for an application for 7 preliminary approval by the commissioner for the 8 organization of a Hawaii financial institution 9 pursuant to section 412:5-402; 10 (3) A nonrefundable fee of \$2,500 for a final application 11 for a charter or license to engage in the business of 12 a Hawaii financial institution pursuant to section 13 412:3-212; 14 (4) A nonrefundable fee of \$10,000 for an application for 15 a merger or consolidation or acquisition of control 16 involving a Hawaii financial institution; 17 A nonrefundable fee of \$2,500 for an application for (5) 18 the conversion of a federal financial institution to a 19 Hawaii financial institution or the conversion of a 20 Hawaii financial institution to another Hawaii 21 financial institution charter;

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#### S.B. NO. <sup>2585</sup> S.D. 1

1	(6)	A nonrefundable fee of \$5,000 for an application of a
2		bank to conduct a trust business through a subsidiary,
3		division, or department of the bank pursuant to
4		section 412:5-205;
5	(7)	A nonrefundable fee of \$5,000 for an application of a
6		bank to conduct insurance activities pursuant to
7		section 412:5-205.5;
8	(8)	A nonrefundable fee of \$5,000 for an application of a
9		bank to engage in securities activities pursuant to
10		section 412:5-205.7;
11	(9)	A nonrefundable fee of \$2,000 for an application for a
12		bank, savings bank, or depository financial services
13		loan company to comply with lending limits applicable
14		to federal financial institutions pursuant to section
15		412:5-302, 412:6-303, or 412:9-404;
16	(10)	A nonrefundable fee of \$2,000 for an application to
17		exceed certain permitted investment limits pursuant to
18		sections 412:5-305(f) and (h), 412:6-306(f) and (h),
19		412:7-306(f) and (h), 412:8-301(f), 412:9-409(f) and
20		(i), and 412:10-502(g); and

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### S.B. NO. <sup>2585</sup> S.D. 1

1	(11) A nonrefundable fee of \$2,500 for an application to
2	engage in the business of a credit union.
3	[ <del>(d)</del> ] <u>(e)</u> The annual fee for each intra-Pacific financial
4	institution and interstate branch of out-of-state banks is the
5	sum of \$1,000 for each office, agency, and branch office
6	maintained by the financial institution, payment of which shall
7	be made before December 31 of each year. The commissioner may
8	establish, increase, decrease, or repeal this fee pursuant to
9	rules adopted in accordance with chapter 91.
10	$\left[\frac{(e)}{(e)}\right]$ (f) Intra-Pacific bank fees shall be as follows:
11	(1) A nonrefundable fee of \$9,000 to establish an initial
12	branch pursuant to section 412:5-401;
13	(2) A nonrefundable fee of \$750 to establish an additional
14	branch or agency of an intra-Pacific bank; and
15	(3) A nonrefundable fee of \$500 for an application to
16	relocate a branch or agency of an intra-Pacific bank
17	established or acquired pursuant to section 412:5-401.
18	$\left[\frac{f}{f}\right]$ (g) A nonrefundable fee of \$500 shall be assessed
19	for an application to relocate a branch or office established
20	pursuant to section 412:12-107.

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1  $[\frac{(g)}{(g)}]$  (h) A nonrefundable fee of \$100 shall be assessed 2 for each certificate of good standing for any Hawaii financial 3 institution; provided that an additional fee of \$100 shall be 4 assessed for each certificate of good standing that is requested 5 to be provided in two business days from receipt of request. 6 [(h)] (i) All assessments and fees shall be deposited into 7 the compliance resolution fund established pursuant to section 8 26 - 9(0). 9 [(i)] (j) For purposes of this section, "total assets"

10 means for an insured depository institution the total assets 11 reported in the financial institution's quarterly reports of 12 condition, or call reports, which are required to be filed 13 pursuant to section 7(a)(3) of the Federal Deposit Insurance Act 14 or in the unaudited financial statements filed pursuant to 15 section 412:3-112.

16 [-(j)] (k) A Hawaii financial institution that fails to 17 make a payment required by this section shall be subject to an 18 administrative fine of not more than \$250 per day for each day 19 it is in violation of this section, which fine, together with 20 the amount due under this section, may be recovered pursuant to

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1	section 412:2-611 and shall be deposited into the compliance
2	resolution fund established pursuant to section 26-9(0)."
3	SECTION 4. Section 412:3-209, Hawaii Revised Statutes, is
4	amended by amending subsection (a) to read as follows:
5	"(a) Every financial institution existing or organized
6	under the laws of this State shall at all times, and every
7	applicant in organization shall before filing the final
8	application for a charter or license under this part and at all
9	times thereafter, have paid-in capital and surplus of not less
10	than the following amounts for each type of institution
11	specified below:
12	Banks \$5,000,000
13	Savings banks \$3,000,000
14	Savings and loan associations \$2,000,000
15	Trust companies \$1,500,000
16	Nondepository trust companies \$1,000,000
17	Depository financial services
18	loan companies \$1,000,000"
19	SECTION 5. Section 412:8-101, Hawaii Revised Statutes, is
20	amended by adding two new definitions to be appropriately
21	inserted and to read as follows:



1	""Nondepository trust company" means a company that is not
2	authorized to accept deposits."
3	"Total assets under management" means the total market
4	value of the assets that a trust company oversees, administers,
5	or manages on behalf of its clients pursuant to its fiduciary
6	and trust powers in article 8 of this chapter, including such
7	assets for which a trust company has engaged a third-party
8	platform investment, property management services, or real
9	estate services."
10	SECTION 6. Section 412:8-202, Hawaii Revised Statutes, is
11	amended by amending subsection (a) to read as follows:
12	"(a) A trust company may act as an agent in behalf of a
13	principal in the transaction of any business or in the
14	management of any property, real, personal or mixed, with such
15	powers as the trust company may exercise under sections
16	412:8-200 [and], 412:8-201[ <del>;</del> ], and 412:8- ; provided, that its
17	duties as such agent and the terms and conditions of the agency
18	or power are set forth either specifically or generally in a
19	written memorandum signed by the principal."
20	SECTION 7. Statutory material to be repealed is bracketed

21 and stricken. New statutory material is underscored.

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SECTION 8. This Act shall take effect on July 1, 2020.



#### Report Title:

Financial Institutions; Nondepository Trust Companies; Powers and Duties; Assessments; Fees; Paid-in-capital and Surplus; Agent

#### Description:

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Establishes provisions concerning nondepository trust companies. (SD1)

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.

