JAN 2 4 2019

A BILL FOR AN ACT

RELATING TO RENT TO BUILD EQUITY.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. The legislature finds that the State's
- 2 residents are facing a housing crisis. It is estimated that
- 3 Hawaii needs sixty-five thousand to eighty-thousand new units to
- 4 keep up with housing demand. High demand and low supply result
- 5 in housing prices that are simply too expensive for most local
- 6 families. As of September 2018, the median home price on Oahu
- 7 was \$810,000.
- 8 The legislature also finds that long-term renters are even
- 9 worse off. As rents hit historic highs, families are forced to
- 10 dedicate more of their monthly incomes to rent, which prohibits
- 11 them from making investments in their futures, paying off debt,
- 12 or saving for home ownership. This is partially a result of
- 13 Hawaii's development environment, in which renters have become
- 14 increasingly disadvantaged while mainland and foreign developers
- 15 siphon rental income or reap the profits of housing developments
- 16 built with state benefits subsidized by state taxpayers.

S.B. NO. 1508

- 1 The legislature notes that although developers may build
- 2 affordable rental properties to take advantage of certain
- 3 exemptions under the law, these developers often subsequently
- 4 sell their properties at market rates after the initial
- 5 affordable rental period expires. Families who had relied on
- 6 affordable housing are then forced to find new housing
- 7 accommodations, often without substantial savings or investments
- 8 of their own.
- 9 The legislature therefore believes that requiring
- 10 developers who use state incentives to share a portion of their
- 11 sale profits with affordable housing tenants will reinvest these
- 12 profits in Hawaii's economy and enable local families to invest
- 13 in their futures by building equity in homes of their own.
- 14 Accordingly, the purpose of this Act is to require
- 15 developers of housing projects that are exempt from certain laws
- 16 to enter into profit-sharing agreements with the tenants of
- 17 those properties.
- 18 SECTION 2. Chapter 201H, Hawaii Revised Statutes, is
- 19 amended by adding a new section to be appropriately designated
- 20 and to read as follows:

1	" <u>§</u> 20:	1H-	Rent-to-build equity requirement.	<u>(a)</u> A
2	developer	that is	<u>3:</u>	
3	(1)	A qual	ified person or firm that is exempt	from general
4		excise	taxes on a newly constructed proje	ct under
5		section	n 201H-36; or	
6	(2)	An elig	gible developer or firm whose newly	constructed
7		project	t is a housing project that receive	d any of the
8		exempt	ions under section 201H-38,	·
9	shall enter into a rent-to-build equity agreement with each			
10	tenant of the project pursuant to subsection (b) for all units			
11	leased after January 1, 2020.			
12	(b) A rent-to-build equity agreement shall require that if			
13	the developer sells the project, the developer shall pay the			
14	tenant a prorated share of twenty per cent of the sale price of			
15	the project, based on the number of years the tenant lived in			
16	the project.			
17	(c) The board may adopt rules pursuant to chapter 91 to			
18	implement this section."			
19	SECTION 3. New statutory material is underscored.			

SECTION 4. This Act shall take effect on July 1, 2019. 1

2

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S.B. NO. 1508

Report Title:

Housing Development; Exempt Projects; Rent-to-Equity

Description:

Requires developers of housing projects that are exempt from certain laws to enter into profit-sharing agreements with the tenants of those properties.

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