## A BILL FOR AN ACT

RELATING TO NONDEPOSITORY TRUSTS.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. The legislature finds that there is a growing
- 2 "gap group" of consumers who need their assets to be responsibly
- 3 managed for them, but typically would not meet asset
- 4 qualifications to be serviced by banks or large investment
- 5 firms. These consumers may have no qualified or available
- 6 family member to help them manage their assets. A nondepository
- 7 trust charter would allow a qualified company to fulfill a
- 8 fiduciary responsibility to consumers and provide investment
- 9 oversight. Usually independent businesses, these trust
- 10 companies operate similarly to the trust department of a bank
- 11 but do not take deposits or make loans. The nondepository trust
- 12 company's focus is fiduciary, acting as a trustee or guardian in
- 13 the administration of funds, estates, and other related
- 14 services. These nondepository trust companies, also known as
- 15 independent or corporate trust companies, are different than
- 16 family trusts because they are chartered to provide fiduciary
- 17 services to the public.



| 1                                | Accordingly, the purpose of this Act is to establish:   |
|----------------------------------|---|
| 2                                | (1) Powers and duties of nondepository trust companies;   |
| 3                                | (2) Yearly assessments for nondepository trust companies  |
| 4                                | beginning July 1, 2021; and   |
| 5                                | (3) Paid-in-capital and surplus requirements for  |
| 6                                | nondepository trust companies.  |
| 7                                | SECTION 2. Chapter 412, Hawaii Revised Statutes, is   |
| 8                                | amended by adding a new part to article 8 to be appropriately   |
| 9                                | designated and to read as follows:  |
| 10                               | "PART . NONDEPOSITORY TRUST COMPANIES   |
|                                  |   |
| 11                               | §412:8- Powers and duties. (a) Unless otherwise   |
| 11<br>12                         | §412:8- Powers and duties. (a) Unless otherwise prohibited or restricted by this section or any other law, a  |
|                                  |   |
| 12                               | prohibited or restricted by this section or any other law, a  |
| 12<br>13                         | prohibited or restricted by this section or any other law, a nondepository trust company shall have the general powers  |
| 12<br>13<br>14                   | prohibited or restricted by this section or any other law, a nondepository trust company shall have the general powers specified in section 412:8-200.  |
| 12<br>13<br>14<br>15             | prohibited or restricted by this section or any other law, a nondepository trust company shall have the general powers specified in section 412:8-200.  (b) Notwithstanding any other provision in this chapter, a  |
| 12<br>13<br>14<br>15<br>16       | prohibited or restricted by this section or any other law, a nondepository trust company shall have the general powers specified in section 412:8-200.  (b) Notwithstanding any other provision in this chapter, a nondepository trust company shall not:   |
| 12<br>13<br>14<br>15<br>16<br>17 | prohibited or restricted by this section or any other law, a nondepository trust company shall have the general powers specified in section 412:8-200.  (b) Notwithstanding any other provision in this chapter, a nondepository trust company shall not:  (1) Solicit, accept, or hold deposits; |

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- 1 (4) Engage in any business for which an insurance producer
- 2 license is required; or
- 3 (5) Engage in any business of securities broker or dealer.
- 4 (c) A nondepository trust company shall not itself
- 5 perform, and instead shall contract for, the following services
- 6 for its clients, if needed:
- 7 (1) Financial advisors for client investments;
- 8 (2) Property management for client rental properties; or
- 9 (3) Real estate brokerages for client real estate
- 10 transactions.
- 11 (d) A nondepository trust company shall be responsible for
- 12 the performance of the service providers that it engages for its
- 13 clients."
- 14 SECTION 3. Section 412:2-105.2, Hawaii Revised Statutes,
- 15 is amended to read as follows:
- 16 "§412:2-105.2 Hawaii financial institutions; assessments;
- 17 fees; penalty. (a) Beginning January 1, 2014, every Hawaii
- 18 financial institution shall be assessed a yearly fee in
- 19 accordance with the following:

| 1  | (1) | For financial institutions with total assets under       |
|----|-----|--|
| 2  |     | \$750,000, the assessment shall be the sum of \$1,000    |
| 3  |     | plus the product of 0.00029111 times total assets;       |
| 4  | (2) | For financial institutions with total assets of at       |
| 5  |     | least \$750,000 but under \$7,500,000, the assessment    |
| 6  |     | shall be the sum of \$2,000 plus the product of          |
| 7  |     | 0.00029111 times total assets;                           |
| 8  | (3) | For financial institutions with total assets of at       |
| 9  |     | least \$7,500,000 but under \$20,000,000, the assessment |
| 10 |     | shall be the sum of \$4,800 plus the product of          |
| 11 |     | 0.00029111 times total assets;                           |
| 12 | (4) | For financial institutions with total assets of at       |
| 13 |     | least \$20,000,000 but under \$75,000,000, the           |
| 14 |     | assessment shall be the sum of \$9,900 plus the product  |
| 15 |     | of 0.000064 times total assets;                          |
| 16 | (5) | For financial institutions with total assets of at       |
| 17 |     | least \$75,000,000 but under \$200,000,000, the          |
| 18 |     | assessment shall be the sum of \$15,000 plus the         |
| 19 |     | product of 0.00005333 times total assets;                |
| 20 | (6) | For financial institutions with total assets of at       |
| 21 |     | least \$200,000,000 but under \$1,000,000,000, the       |

| 1  | assessment shall be the sum of \$21,100 plus the                 |  |  |
|----|--|--|--|
| 2  | product of 0.00004750 times total assets;                        |  |  |
| 3  | (7) For financial institutions with total assets of at           |  |  |
| 4  | least \$1,000,000,000 but under \$20,000,000,000, the            |  |  |
| 5  | assessment shall be the sum of \$29,000 plus the                 |  |  |
| 6  | product of 0.00004 times total assets;                           |  |  |
| 7  | provided that the yearly fee assessed for financial institutions |  |  |
| 8  | with total assets of at least \$2,000,000,000 but less than      |  |  |
| 9  | \$10,000,000,000 shall be no more than \$100,000, and the yearly |  |  |
| 10 | fee assessed for financial institutions with total assets of at  |  |  |
| 11 | least \$10,000,000,000 shall be no more than \$150,000.          |  |  |
| 12 | (b) Beginning July 1, 2021, subsection (a) shall not apply       |  |  |
| 13 | to nondepository trust companies, and nondepository trust        |  |  |
| 14 | companies shall be assessed a yearly fee in accordance with the  |  |  |
| 15 | following:   |  |  |
| 16 | (1) For nondepository trust companies with total assets          |  |  |
| 17 | under management under \$750,000, the assessment shall           |  |  |
| 18 | be the sum of \$1,000 plus the product of 0.00029111             |  |  |
| 19 | times total assets under management;                             |  |  |
| 20 | (2) For nondepository trust companies with total assets          |  |  |
| 21 | under management of at least \$750,000 but under                 |  |  |

| 1  |            | \$7,500,000, the assessment shall be the sum of \$2,000  |
|----|------------|--|
| 2  |            | plus the product of 0.00029111 times total assets        |
| 3  |            | under management;  |
| 4  | (3)        | For nondepository trust companies with total assets      |
| 5  |            | under management of at least \$7,500,000 but under       |
| 6  |            | \$20,000,000, the assessment shall be the sum of \$4,800 |
| 7  |            | plus the product of 0.00029111 times total assets        |
| 8  |            | under management;  |
| 9  | (4)        | For nondepository trust companies with total assets      |
| 10 |            | under management of at least \$20,000,000 but under      |
| 11 |            | \$75,000,000, the assessment shall be the sum of \$9,900 |
| 12 |            | plus the product of 0.000064 times total assets under    |
| 13 |            | management;  |
| 14 | (5)        | For nondepository trust companies with total assets      |
| 15 |            | under management of at least \$75,000,000 but under      |
| 16 |            | \$200,000,000, the assessment shall be the sum of        |
| 17 |            | \$15,000 plus the product of 0.00005333 times total      |
| 18 |            | assets under management;                                 |
| 19 | <u>(6)</u> | For nondepository trust companies with total assets      |
| 20 |            | under management of at least \$200,000,000 but under     |
| 21 |            | \$1,000,000,000, the assessment shall be the sum of      |

| 1  |                     | \$21,100 plus the product of 0.00004750 times total     |
|----|---------------------|---|
| 2  |                     | assets under management; and                            |
| 3  | (7)                 | For nondepository trust companies with total assets     |
| 4  |                     | under management of at least \$1,000,000,000 but under  |
| 5  |                     | \$20,000,000,000, the assessment shall be the sum of    |
| 6  |                     | \$29,000 plus the product of 0.00004 times total assets |
| 7  |                     | under management;                                       |
| 8  | provided            | that the yearly fee assessed for nondepository trust    |
| 9  | companies           | with total assets under management of at least          |
| 10 | \$2,000,00          | 0,000 but less than \$10,000,000,000 shall be no more   |
| 11 | than \$100          | ,000, and the yearly fee assessed for nondepository     |
| 12 | trust com           | panies with total assets under management of at least   |
| 13 | \$10,000,0          | 00,000 shall be no more than \$150,000.                 |
| 14 | [ <del>-(d)</del> ] | ] (c) The assessments shall be paid semiannually on     |
| 15 | March 1 a           | nd September 1 of each year based on the institution's  |
| 16 | total ass           | ets or total assets under management reported as of the |
| 17 | previous            | December 31 and June 30, respectively.                  |
| 18 | [ <del>(c)</del>    | ] (d) In addition to the assessments established in     |
| 19 | subsectio           | n (a), a financial institution or financial institution |
| 20 | applicant           | shall pay fees as follows:                              |

| 1  | (1) | A nonretundable ree or \$10,000 for an application for |
|----|-----|--|
| 2  |     | preliminary approval by the commissioner for the       |
| 3  |     | organization of a Hawaii financial institution         |
| 4  |     | pursuant to section 412:3-201, 412:3-202, 412:3-206,   |
| 5  |     | or 412:3-301;  |
| 6  | (2) | A nonrefundable fee of \$9,000 for an application for  |
| 7  |     | preliminary approval by the commissioner for the       |
| 8  |     | organization of a Hawaii financial institution         |
| 9  |     | pursuant to section 412:5-402;                         |
| 10 | (3) | A nonrefundable fee of \$2,500 for a final application |
| 11 |     | for a charter or license to engage in the business of  |
| 12 |     | a Hawaii financial institution pursuant to section     |
| 13 |     | 412:3-212;   |
| 14 | (4) | A nonrefundable fee of \$10,000 for an application for |
| 15 |     | a merger or consolidation or acquisition of control    |
| 16 |     | involving a Hawaii financial institution;              |
| 17 | (5) | A nonrefundable fee of \$2,500 for an application for  |
| 18 |     | the conversion of a federal financial institution to a |
| 19 |     | Hawaii financial institution or the conversion of a    |
| 20 |     | Hawaii financial institution to another Hawaii         |
| 21 |     | financial institution charter;                         |

| 1  | (6)  | A nonrefundable fee of \$5,000 for an application of a  |
|----|------|---|
| 2  |      | bank to conduct a trust business through a subsidiary,  |
| 3  |      | division, or department of the bank pursuant to         |
| 4  |      | section 412:5-205;                                      |
| 5  | (7)  | A nonrefundable fee of \$5,000 for an application of a  |
| 6  |      | bank to conduct insurance activities pursuant to        |
| 7  |      | section 412:5-205.5;                                    |
| 8  | (8)  | A nonrefundable fee of \$5,000 for an application of a  |
| 9  |      | bank to engage in securities activities pursuant to     |
| 10 |      | section 412:5-205.7;                                    |
| 11 | (9)  | A nonrefundable fee of \$2,000 for an application for a |
| 12 |      | bank, savings bank, or depository financial services    |
| 13 |      | loan company to comply with lending limits applicable   |
| 14 |      | to federal financial institutions pursuant to section   |
| 15 | ·    | 412:5-302, 412:6-303, or 412:9-404;                     |
| 16 | (10) | A nonrefundable fee of \$2,000 for an application to    |
| 17 |      | exceed certain permitted investment limits pursuant to  |
| 18 |      | sections 412:5-305(f) and (h), 412:6-306(f) and (h),    |
| 19 |      | 412:7-306(f) and (h), 412:8-301(f), 412:9-409(f) and    |
| 20 |      | (i), and 412:10-502(g); and                             |

| 1  | (11) A nonrefundable fee of \$2,500 for an application to  |
|----|--|
| 2  | engage in the business of a credit union.  |
| 3  | [ <del>(d)</del> ] <u>(e)</u> The annual fee for each intra-Pacific financial                        |
| 4  | institution and interstate branch of out-of-state banks is the                                       |
| 5  | sum of \$1,000 for each office, agency, and branch office.   |
| 6  | maintained by the financial institution, payment of which shall                                      |
| 7  | be made before December 31 of each year. The commissioner may  |
| 8  | establish, increase, decrease, or repeal this fee pursuant to  |
| 9  | rules adopted in accordance with chapter 91.   |
| 10 | $[\frac{(e)}{(f)}]$ Intra-Pacific bank fees shall be as follows:                                     |
| 11 | (1) A nonrefundable fee of \$9,000 to establish an initial   |
| 12 | branch pursuant to section 412:5-401;  |
| 13 | (2) A nonrefundable fee of \$750 to establish an additional  |
| 14 | branch or agency of an intra-Pacific bank; and   |
| 15 | (3) A nonrefundable fee of \$500 for an application to   |
| 16 | relocate a branch or agency of an intra-Pacific bank   |
| 17 | established or acquired pursuant to section 412:5-401.   |
| 18 | $\left[\frac{f}{f}\right]$ $\left[\frac{g}{g}\right]$ A nonrefundable fee of \$500 shall be assessed |
| 19 | for an application to relocate a branch or office established  |
| 20 | pursuant to section 412:12-107.  |

1 [(a)] (h) A nonrefundable fee of \$100 shall be assessed 2 for each certificate of good standing for any Hawaii financial 3 institution; provided that an additional fee of \$100 shall be assessed for each certificate of good standing that is requested 4 5 to be provided in two business days from receipt of request. 6 [(h)] (i) All assessments and fees shall be deposited into 7 the compliance resolution fund established pursuant to section 8 26-9(0). 9 [(i)] (j) For purposes of this section[, "total assets"]: 10 "Total assets" means for an insured depository institution 11 the total assets reported in the financial institution's 12 quarterly reports of condition, or call reports, which are 13 required to be filed pursuant to section 7(a)(3) of the Federal Deposit Insurance Act or in the unaudited financial statements 14 15 filed pursuant to section 412:3-112. 16 "Total assets under management" means the total market 17 value of the assets that a trust company oversees, administers, 18 or manages on behalf of its clients pursuant to its fiduciary 19 and trust powers in article 8 of this chapter, including such 20 assets for which a trust company has engaged a third-party

| 1  | platform investment, property management services, or real                  |  |  |
|----|---|--|--|
| 2  | estate services.  |  |  |
| 3  | $\left[\frac{(j)}{(k)}\right]$ A Hawaii financial institution that fails to |  |  |
| 4  | make a payment required by this section shall be subject to an              |  |  |
| 5  | administrative fine of not more than \$250 per day for each day             |  |  |
| 6  | it is in violation of this section, which fine, together with               |  |  |
| 7  | the amount due under this section, may be recovered pursuant to             |  |  |
| 8  | section 412:2-611 and shall be deposited into the compliance                |  |  |
| 9  | resolution fund established pursuant to section 26-9(o)."                   |  |  |
| 10 | SECTION 4. Section 412:3-209, Hawaii Revised Statutes, is                   |  |  |
| 11 | amended by amending subsection (a) to read as follows:                      |  |  |
| 12 | "(a) Every financial institution existing or organized                      |  |  |
| 13 | under the laws of this State shall at all times, and every                  |  |  |
| 14 | applicant in organization shall before filing the final                     |  |  |
| 15 | application for a charter or license under this part and at all             |  |  |
| 16 | times thereafter, have paid-in capital and surplus of not less              |  |  |
| 17 | than the following amounts for each type of institution                     |  |  |
| 18 | specified below:  |  |  |
| 19 | Banks \$5,000,000   |  |  |
| 20 | Savings banks \$3,000,000   |  |  |
| 21 | Savings and loan associations \$2,000,000                                   |  |  |

| 1  | Trust companies                               | \$1,500,000                     |
|----|---|---------------------------------|
| 2  | Nondepository trust companies                 | \$1,000,000                     |
| 3  | Depository financial services                 |                                 |
| 4  | loan companies                                | \$1,000,000"                    |
| 5  | SECTION 5. Section 412:8-101, Hawaii Re       | vised Statutes, is              |
| 6  | amended by adding a new definition to be appr | opriately inserted              |
| 7  | and to read as follows:                       |                                 |
| 8  | ""Nondepository trust company" means a t      | rust company that               |
| 9  | is not authorized to accept deposits."        |                                 |
| 10 | SECTION 6. Section 412:8-202, Hawaii Re       | vised Statutes, is              |
| 11 | amended by amending subsection (a) to read as | follows:                        |
| 12 | "(a) A trust company may act as an agen       | t in behalf of a                |
| 13 | principal in the transaction of any business  | or in the                       |
| 14 | management of any property, real, personal or | mixed, with such                |
| 15 | powers as the trust company may exercise unde | er sections                     |
| 16 | 412:8-200 [and], 412:8-201[+], and 412:8-;    | $provided[_{\mathcal{T}}]$ that |
| 17 | its duties as such agent and the terms and co | onditions of the                |
| 18 | agency or power are set forth either specific | ally or generally               |
| 19 | in a written memorandum signed by the princip | pal."                           |
| 20 | SECTION 7. Statutory material to be rep       | ealed is bracketed              |
| 21 | and stricken. New statutory material is unde  | erscored.                       |

1 SECTION 8. This Act shall take effect on July 1, 2020.

#### Report Title:

Financial Institutions; Nondepository Trust Companies; Powers and Duties; Assessments; Fees; Paid-in-capital and Surplus; Agent

#### Description:

Clarifies the powers and duties of nondepository trust companies. Amends the yearly assessment on nondepository trust companies by basing its calculation on total assets under management. Establishes a paid-in capital and surplus requirement for chartering nondepository trust companies. (SD1)

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