

GLENN K. MURANAKA

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VISIONARY OPERATIONS LEADER

Strategic Vision | Critical-Thinking | Brand Management | Profitable Growth

Highly versatile and accomplished business leader in management, strategy, product development, delivery and operational experience in the complex manufacturing and logistic focused industry. High-profile executive successful at leveraging career experience to enhance organizational productivity and efficiency by effectively directing and supporting operations, services and solutions.

Expertise includes:

- **Strategic & Financial Planning**
- **Research & Analysis**
- **Supply Planning & Vendor Management**
- **Contract Negotiations**
- **Operations / Customer Service**
- **Change Management**
- **Process Improvements**
- **Performance Management**
- **Diversity Management**
- **Staff Recruitment & Development**

PROFESSIONAL EXPERIENCE

MEADOW GOLD DAIRIES – HAWAII, Honolulu, HI

President & General Manager

1996 – 2017

Provided leadership for all functional areas, anticipated change and developed a vision, strategy, and plan for effecting and empowering change.

- Strived for continuous improvement through reflecting and evaluating the actions taken, processes followed, behaviors changed, perspectives shaped, and degree to which goals were attained.
- Increased organizational effectiveness through stimulating personal and professional growth of employees through training and internal promotions while reducing turnover 30%.
- Recognized the value for taking responsibility for continuous improvement, self-growth, and development through intrinsic motivation and collaboratively improving YOY sales and profitability growth consistently to exceed targets.
- Led diversity initiatives and created a culture focused on unifying diverse people within the organization and empowering teams to work toward common goals through which improved performance and exceeded targeted projections.
- Improved climate for creativity and thereby increased innovation in product development and brand equity with consistent improvements in financial performance.
- Coordinated the Marketing function (Advertising and Public Relations) strengthening brand equity and company image.

Executive Vice President & Assistant General Manager

1995 – 1996

Strategically aligned and led Administrative (Accounting; Personnel; MIS); Branches (Big Island; Maui; Kauai); Sales and Marketing (Sales; Marketing; Distribution) functions of the organization.

MEADOW GOLD DAIRIES – HAWAII – *Continued*

- Strategies and marketing action plans were developed and an extensive campaign was launched. Through aggressive marketing (in a confined community environment) brand sales increased and Meadow Gold's image once again became prominent in the community.
- Developed strategic vision to improve financial performance by over 50% in three (3) years.

Additional career highlights include roles with **MEADOW GOLD DAIRIES** as **Sr. VP and Controller**

EDUCATION

Associate of Arts, Accounting, University of Hawaii, Kapiolani Community, Honolulu, HI

RECOGNITIONS

Hall of Fame, Hawaii Food Industry Association
City and County of Honolulu, proclamations & certificates of recognition
State of Hawaii Legislators, proclamations & certificates of recognition
Hall of Honor, McKinley High School
2018 Ka Lei Hano Heritage Award