

**THE THIRTIETH LEGISLATURE  
APPLICATION FOR GRANTS  
CHAPTER 42F, HAWAII REVISED STATUTES**

Type of Grant Request:

Operating                       Capital

Legal Name of Requesting Organization or Individual:    Db:   
WINNERS CAMP FOUNDATION                                      WINNERS CAMP

Amount of State Funds Requested: \$ 184,800

Brief Description of Request (Please attach word document to back of page if extra space is needed):

Winners Camp Foundation is seeking funding to renovate our facilities to be able to serve children with disabilities. For more than 34 years, Winners Camp has taught mostly low-income teens to make positive choices, embrace responsibility to community and family and develop leadership skills. We have never asked for any state, federal or county money, and have been completely self-sustaining. But with one-time funding we can provide the facilities to serve the many, many teens with physical disabilities who apply to come to camp each year.

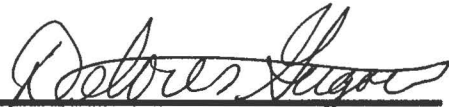
Amount of Other Funds Available:	Total amount of State Grants Received in the Past 5 Fiscal Years:
State:            \$ _____	\$ <u>0</u>
Federal:        \$ _____	Unrestricted Assets:
County:        \$ _____	\$ <u>157,233</u>
Private/Other: \$ <u>\$167,000 (cash and in-kind)</u>	

New Service (Presently Does Not Exist):     Existing Service (Presently in Operation):

Type of Business Entity:	Mailing Address:
<input checked="" type="checkbox"/> 501(C)(3) Non Profit Corporation	P.O. Box 241018
<input type="checkbox"/> Other Non Profit	City:                                      State:                                      Zip:
<input type="checkbox"/> Other	Honolulu                                      HI                                      96824

Contact Person for Matters Involving this Application	
Name: Maryellen Markley, Ph.D.	Title: Development Chair
Email: memarkley1@me.com	Phone: 808-561-8096

Federal Tax ID#: <span style="background-color: black; color: black;">[REDACTED]</span>	State Tax ID# <span style="background-color: black; color: black;">[REDACTED]</span>
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 _____ Authorized Signature	Delorese Gregoire, Founding Director _____ Name and Title	<u>1/17/19</u> _____ Date Signed
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**received**  
1/18/19 4:23p JR

## **Application for Grants**

*If any item is not applicable to the request, the applicant should enter "not applicable".*

### **I. Certification – Please attach immediately after cover page**

#### **1. Certificate of Good Standing (If the Applicant is an Organization)**

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2018.

*Attached*

#### **2. Declaration Statement**

The applicant shall submit a declaration statement affirming its compliance with Section 42F-103, Hawaii Revised Statutes.

*Attached*

#### **3. Public Purpose**

The applicant shall specify whether the grant will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes.

If granted, these funds will be used for a public purpose pursuant to Section 421F-102, Hawaii Revised Statutes.

### **II. Background and Summary**

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

#### **1. A brief description of the applicant's background;**

For more than 34 years, Winners' Camp Foundation, known in the community as Winners Camp Hawaii Leadership Academy, has successfully taught more than 18,000 teens to make positive choices. and embrace their responsibility for dedicated community service, and both family and career responsibility. Curriculum focuses on self-esteem building, learning life skills that will provide greater academic success and accelerated learning, and critical communication

## **Applicant : WINNERS CAMP FOUNDATION**

skills. We work together with both the teens and their families to diffuse tensions, and achieve better communications through respectful interactions and understanding – skills that will serve as positive models to achieve success throughout their adult lives.

### 2. The goals and objectives related to the request;

In more than 34 years as a nonprofit, this is the first request of any State, County or Federal funding we have ever made.

Because we serve so many teens with disabilities, and would like to do so much more often, we are seeking funding to make the 4-acre Winners Camp campus which has 20,000 square feet under roof, completely ADA-accessible. This involves repairing and upgrading 14 bathrooms, paving much of the exterior grounds where wheelchairs will need to move from the parking lot and between the class and housing buildings, putting fans into the bunkrooms and classrooms to keep them more comfortable for those who cannot metabolize heat in the warmer days, replacing rusting water tanks (needed because the camp is not yet eligible (near enough) for connection to County water supply), replacing 20,000 sq ft of carpeting to a low pile that is easier and more durable for wheelchairs, cutting landscaping back to allow for easier wheelchair access along the walkways and past trees, making doorways wider, and completing the renovations and repairs with paint and roof repairs after the doorways, bathrooms and fans are installed.

We have many supportive volunteers (the Carpenters Union, military plumbers and electricians, carpet layers, etc.) who will donate time and assistance. But this grant is specifically to cover the cost of the fixtures, materials, and licensed professional installation when required by the State and Honolulu County to meet all code requirements.

### 3. The public purpose and need to be served;

Winners' Camp has provided leadership training and self-esteem building experiences for teens since 1985, and has received awards, accolades, and praise from 4 governors, two U.S. Presidents, and countless parents, teachers and social workers who have seen the difference Winners' Camp training can make in a teen's life.

The camp is run on a shoestring budget, with no paid employees. But with very careful money management, it provides free or reduced cost tuition to more than 80% of the students who attend because of their family's (or guardian's, or foster parent's) inability to pay.

## Applicant : WINNERS CAMP FOUNDATION

We have always had many campers who are emotionally and sometimes physically challenged, but in the past 3 years, ***we have received many, many more referrals from state social workers, Family Programs Hawaii, the Geist Family Foundation, and public school teachers, to serve more teens with physical disabilities, most often those physical disabilities requiring wheelchair use.*** We believe that these teens would benefit significantly from Winners' Camps programs, and the o'hana system of support, and could easily become some of our best leaders of tomorrow. One of our most remarkable and beloved camp leaders is a young woman (Raven) who has a disability that interferes with her ability to walk, and yet she is often cited by the campers as one of the most inspiring and positive new friends that they make at camp. Using humor and kindness, Raven teaches tolerance, understanding of how to treat people with disabilities, and is a very positive role model and influence on the campers!

In order to serve the needs of many more like Raven, however, and provide for their unique needs, we need to perform the required renovations to make the campus completely accessible. Engineers have estimated that more than \$1 million in renovations would be needed. But after months of study, discussions with the City & County permits office, and consultations with our material suppliers and those who are willing to donate specialized construction skills, we have reduced the total dollar amount needed to complete this renovation to \$184,800, with an additional \$167,000 in already allocated donated materials and professional labor.

Please note that our engineers and architect volunteers have assured us that once these renovations are made, with proper care, they will last for decades.

4. Describe the target population to be served; and

Low-income children living with physical disabilities throughout the state of Hawaii, as well as many other physically or emotionally challenged teens in need who will also benefit from the upgraded facilities. (e.g., teens who are claustrophobic have a difficult time in our current small bathroom stalls and showers, or in closed rooms without constant airflow).

5. Describe the geographic coverage.

***Winners' Camp Foundation welcomes children from every island, and receives donated airline miles and other support in order to make sure that nearly any child in need can come from the outer islands to Oahu to attend camp.***

### **III. Service Summary and Outcomes**

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

1. Describe the scope of work, tasks and responsibilities;
  - The parking lot and areas between each of the buildings will need to be paved to accommodate wheelchairs and campers who have mobility issues or use crutches.
  - 14 of Winner's Camps 15 Bathrooms will need new toilets, sinks, bathroom stalls, larger roll-in showers, and other accessories such as grab bars, and special faucets in order to meet ADA requirements.
  - Surrounding grounds and the driveway up to Winners' Camp will need to be landscaped in order to accommodate Handivans, and personal use vehicles that have been adapted for persons with disabilities. Landscaping costs also include revision of the ropes course to accommodate teens with mobility challenges.
  - Carpets in the 20,000 square feet of floor space under roof on the campus will need to be replaced with low-pile, wheelchair friendly and durable carpet.
  - Ceiling fans will need to be installed in every classroom, bunkroom, and meeting area to keep airflow as optimal as possible for those whose bodies do not tolerate heat adequately or are emotionally uncomfortable in closed spaces.
  - All four main roofs will need to be repaired or replaced in order to protect the new carpets, ceiling fans, and campers.
  - Water tanks need to be replaced to avoid water contamination from the very old and disintegrating holding tanks that are now in use. It is hoped that within five years, the County will bring the water lines up to the top of Kamehame Ridge. But that has been in the planning for 18 years, and it is no longer possible to wait for this to happen without risking camper contamination from the current disintegrating tanks.
  - Finally, interior painting and touchups will be done to complete the bathrooms and repair construction damage, new bathroom walls, and formerly leaky roofs.
  
2. Provide a projected annual timeline for accomplishing the results or outcomes of the service;

A detailed strategic plan has been carefully developed with the support of the City & County, and our Winners Camp cadre of more than 400 dedicated volunteers, many of whom have special skills (carpentry, engineering,

## **Applicant : WINNERS CAMP FOUNDATION**

architecture, plumbing, electrical, carpet laying, etc.) and are willing to donate part or all of their time needed to help accomplish this project for less than 20% of the original estimated cost (\$184,800 vs. \$1,000,000).

Each quarter of the year following funding, specific projects will be accomplished, starting with the bathroom renovations, and ending with the final paving and landscaping. In doing so this way, the ongoing camps will be impacted as little as possible, and we can schedule as much of the work for the weekends, holidays and evenings when most of our labor volunteers are most easily available.

Total time to complete the project while making the most efficient use of every donated dollar will take 9 – 10 months.

3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

All permitting and State and City & County building codes, as well as ADA compliance requirements, will be carefully followed and inspected as required by law. All work that must be planned, prepared, and completed by licensed professional engineers, architects, plumbers and electricians will be done so.

Among our Winners' Camp o'hana are also members of the Carpenters Union, licensed commercial and residential builders, and military members of the Army Corps of Engineers, and they will be reviewing and overseeing all aspects and phases of the building plan.

4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.

Upon completion, Winners Camp Foundation will be able to host an estimated 50 – 100 teens each year challenged by physical disabilities, or disabilities that require special accommodations that this renovation will address.

**Applicant : WINNERS CAMP FOUNDATION**

**IV. Financial**

**Budget**

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.
  - a. Budget request by source of funds - See Attached
  - b. Personnel salaries and wages - Not Applicable
  - c. Equipment and motor vehicles - Not Applicable
  - d. Capital project details - See Attached
  - e. Government contracts, grants, grants in aid - None
  
2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2020.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$80,000	40,000	40,000	24,800	184,800

3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2020. -

HCF FLEX Grant	\$20,000
Atherton Family Foundation	\$10,000
Annual and Board Appeal	\$90,000
Gala Fundraising	\$50,000
Tuition	<u>\$18,000</u>
	\$188,00

Please note that on average, approximately 94-95% of this funding identified above is used specifically for tuition subsidy for children who have no other way to afford the direct costs (food, materials and supplies, camp leaders, camper shirts, facilitators, transportation, water, etc.) of camp.

4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

*There are no state or federal tax credits received within the prior three years, nor are there any state or federal tax credits applied for or which we anticipate applying for pertaining to any capital project, including this one.*

**Applicant : WINNERS CAMP FOUNDATION**

5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2020 for program funding.

***Winners Camp Foundation has been sustainably self-supporting for 35 years, and has NEVER applied for, nor received any federal, state, or county government contracts, grants, or grants in aid. We have no paid employees, but have supported the camps, paid all costs, and subsidized the camp tuition for more than 80% of the 18,000 students who have come to Winners Camp since 1984 because they qualify as low-income under Title I guidelines, and could not afford to come otherwise.***

6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2018.

\$157,233

**V. Experience and Capability**

**1. Necessary Skills and Experience**

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

In 2000, when the campus was leased from KS, it had not been used for 40 years except by vandals, squatters, and feral cats. We enlisted a group of architects, engineers, property inspectors, landscapers, contractors and other building professionals among our 400+ "Winners' Camp o'hana" (mostly parents of former campers, or adults who had been campers themselves in the past), to evaluate what it would take to make the campus a fully-viable permanent camp. The best estimates were that it would require over \$5 million worth of renovations and furnishings. This was at a time when we had a fund of just over \$50,000 in order to do the project.

In six months, all of the renovations were done, and the entire camp had been furnished thanks to literally hundreds of thousands of dollars worth of donations from four major Waikiki Hotels, The Carpenters Union, the U.S. Military Corps of Engineers, and many, many others volunteers, church and social groups, and corporate sponsors who stepped up, and made it happen.

Many of those same supporters are involved with this project today, and we are confident that with careful management, renovations can be completed on time and at or below the amount budgeted.



## **Applicant : WINNERS CAMP FOUNDATION**

### **2. Facilities**

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

As mentioned above, in 2000, Winners Camp Foundation contracted with Kamehameha Schools to lease a former Nike Missile Site at the top of Kamehame Ridge in Hawaii Kai for 40 years. This site contained four concrete buildings that had been long abandoned and were in very poor condition, without windows, doors or most modern facilities. Within six months, the Winners Camp o'hana and a virtual army of volunteers (Rotary, Navy, Army, Air Force, Boy Scouts, Girl Scouts, many former Campers, and literally hundreds of other people who love Winner's Camp) used only \$50,000 in available cash to perform an estimated \$5 million worth of repairs, construction, and furnishing in order to open the first permanent location for Winners Camp in its 17-year history.

The camp has 20,000 square feet under roof, four buildings, a fully-built commercial kitchen, 45 bunk rooms, two large event rooms, 15 bathrooms, a confidence-building ropes course, and much more.

Unfortunately, due to financial constraints over the years,

- (1) only one bathroom in fifteen is ADA accessible, and even that one is limited;
- (2) the parking lot and out-door activity areas need to be paved to allow for ADA-compliant wheelchair access;
- (3) many rooms have inadequate air circulation and need fans to increase flow,
- (4) there is no county water connection, so water for camps much be trucked up;
- (5) the roofs on the buildings are all in poor condition, and;
- (6) leaks have ruined the carpeting which must also be replaced with low pile carpet to allow for easy wheelchair access;
- (7) and once major repairs and renovations of the 14 bathrooms is completed (often including enlargement of doorways, etc.), the walls must be painted to complete the repairs.

## **VI. Personnel: Project Organization and Staffing**

### **1. Proposed Staffing, Staff Qualifications, Supervision and Training**

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

## Applicant : WINNERS CAMP FOUNDATION

Winners Camp Foundation was founded by Delorese Gregoire, a former foster child and motivational speaker, in 1985, and has successfully served Hawaii's children in need with leadership training, mentoring and team building for 34 years. Winners' Camp has a huge "o'hana" of former campers, their families and community supporters who donate time and materials in order to keep costs very low, and to allow all financial donations or tuition paid for camp to go directly to programs. We are very proud of the fact that fully 94% of all funding donated to Winners' Camp goes directly to programs that serve teens, most of whom come to us from low- or very low-income households. Many are in State foster care, are physically or emotionally disabled, have been abused or neglected, or for other reasons need self-esteem building, mentoring, and emotional support. ***Since 1985 we have served over 18,000 children, and more than 80% of all campers receive tuition subsidy or pay nothing at all in order to come to camp.***

Thanks to many years of excellent outcomes with Kamehameha School students, a 40-year lease for the camp site was donated to Winners' Camp Foundation by KS in 2000 in return for 40 camper slots each year for teens who attend KS.

**In all of these years, camp has been run, maintained and has flourished without any State, federal or City & County funding. We are able to accomplish this only through the incredibly strong support of our Winners Camp o'hana which steps in and volunteers, donates and finds resources in order to take care of all of these children in need.**

### 2. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.

*See attached.*

### 3. Compensation

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, not employee name.

Winners' Camp Foundation has no paid employees, but does pay facilitators who teach programs, and administrative accounting and grant writing contractors approximately \$35,000 to \$38,000 a year in total.

## **VII. Other**

### **1. Litigation**

The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

*We have no outstanding legal judgments or pending litigation.*

### **2. Licensure or Accreditation**

The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

*More than 34 years of experience organizing camps taught by top facilitators (see attached list of those from 2017-2018) – social workers, child psychologists, and motivational speakers – to help mentor teens and provide direct leadership training skills.*

*With regard to this capital request, among our regular supporting volunteers are professional engineers, licensed contractors, plumbers, electricians, and planners who will be, and have been, providing oversight and careful planning in order to complete this renovation correctly, and with no waste of financial or materials resources.*

### **3. Private Educational Institutions**

The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see [Article X, Section 1, of the State Constitution](#) for the relevance of this question.

*If awarded, this grant funding will not benefit any sectarian or non-sectarian private educational institution.*

### **4. Future Sustainability Plan**

The applicant shall provide a plan for sustaining after fiscal year 2019-20 the activity funded by the grant if the grant of this application is:

- (a) Received by the applicant for fiscal year 2019-20, but
- (b) Not received by the applicant thereafter.

***This is a one-time-only request*** for help to make the camp ADA-accessible so that we may host many more teens who live with physical disabilities.


**Applicant : WINNERS CAMP FOUNDATION**

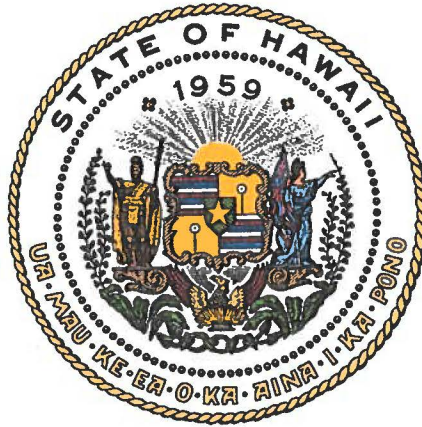
In 18 years, we have never asked for government funding of any kind, and with careful money management, we intend to remain fully self-supporting and sustaining for many, many years to come.

## Application Submittal Checklist

*The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.*

- 1) Certificate of Good Standing (If the Applicant is an Organization)
- 2) Declaration Statement
- 3) Verify that grant shall be used for a public purpose
- 4) Background and Summary
- 5) Service Summary and Outcomes
- 6) Budget
  - a. Budget request by source of funds ([Link](#))
  - b. Personnel salaries and wages ([Link](#))
  - c. Equipment and motor vehicles ([Link](#))
  - d. Capital project details ([Link](#))
  - e. Government contracts, grants, and grants in aid ([Link](#))
- 7) Experience and Capability
- 8) Personnel: Project Organization and Staffing

  
AUTHORIZED SIGNATURE                      DELORESE GREGOIRE                      1/18/19  
PRINT NAME AND TITLE                      DATE



## Department of Commerce and Consumer Affairs

### CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

#### WINNERS' CAMP FOUNDATION

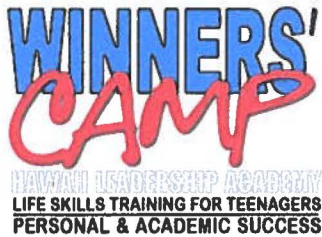
was incorporated under the laws of Hawaii on 05/04/1987 ; that it is an existing nonprofit corporation; and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporations Act, regulating domestic nonprofit corporations.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: January 16, 2019

Director of Commerce and Consumer Affairs





#### FOUNDING DIRECTOR

Delorese Gregoire

#### BOARD OF DIRECTORS

Delores Sandvold, President

David Livingston, Director

Claude Thompson, Director

Mark Turansky, Director

Zoe Sing, Director

#### SENIOR LEADER ADVISORS

Kiran Abrams

Amanda Hutchinson

Kari Lundgren

Luke Hustoft

Alex Athans

Zoe Johnson

Gabriel Abrams

Zack Mattern

Brian Mallal

Noah Sandvold

Aukai Lileikis

Paul Matsuda Lawrence

Chacharee Takemoto

#### PARENT ADVISORS

Carla & John Margenau

Keri & Ken Heim

Dayna Fu

Kathy & Ron Takahashi

Lani & Peter Yukmura

#### PROFESSIONAL ADVISORS

Allen Arakaki, CPA

Ardyth Brock & Associates

Cordes Keynote Seminars

Dr. Dorothy Douthit

Garvey & Graman

Easton Manson

HELP Fund – Aaric Unverzagt

Media Training Hawai'i

Emma Pavich

Pam Chambers

Positive Connections

Robbins Research International

Bobbie Sandoz

Alan Silva

Sam Slom

Koana Smith

Turning Point for Teachers

Marshall Thurber

#### ORGANIZATIONS

Association for Supervision &

Curriculum Development

Coalition for a Drug Free Hawai'i

Friends of the Children's Advocacy

Friends of the Children's Justice Center -

East and West Hawai'i

Girl Scout Council of Hawai'i

Kamehameha Schools, Character Education

MADD & SADD

Merimed Foundation

New Horizons

Rotary Club of Honolulu

Rotaract – Interact – RYLA

Shannon Smith Scholarship Fund

Soroptimist International

# Winners' Camp Foundation 2018 Board of Directors

## President Delores Sandvold

Owner of Hawaii Beach Homes

dsandvold@gmail.com

PO Box 239, Haleiwa, Hawai'i 96712

## Director David Livingston

Financial Adviser with Ameriprise

trimark1@lava.net

303 Kipukai Place, Honolulu, Hawai'i 96825

## Director Zoe Sing

Graduate of First Winners' Camp Program &

Winners' Camp Supporter for 20+ years

zoelsing@gmail.com

23 Poipu Drive, Honolulu, HI 96825

## Director Claude Thompson

Owner of Akamai Painting and Thompson Doors

claudethompson@hawaii.rr.com

PO Box 29962, Honolulu, Hawai'i 96820

## Director Mark Turansky

Executive Director New Horizons Counseling

newhorizonshawaii@gmail.com

(808)484-1000

Winners' Camp is among  
the most effective business-  
supported education  
improvement projects in  
the nation.

*-The Conference Board*

*"I heartily endorse this...program as a critical step in stopping the deterioration of family life and community that is presently threatening so many families and youths in Hawai'i."*

*-Dr. Neal Mazer, past Chief of the State's Child and Adolescence Mental Health Department*

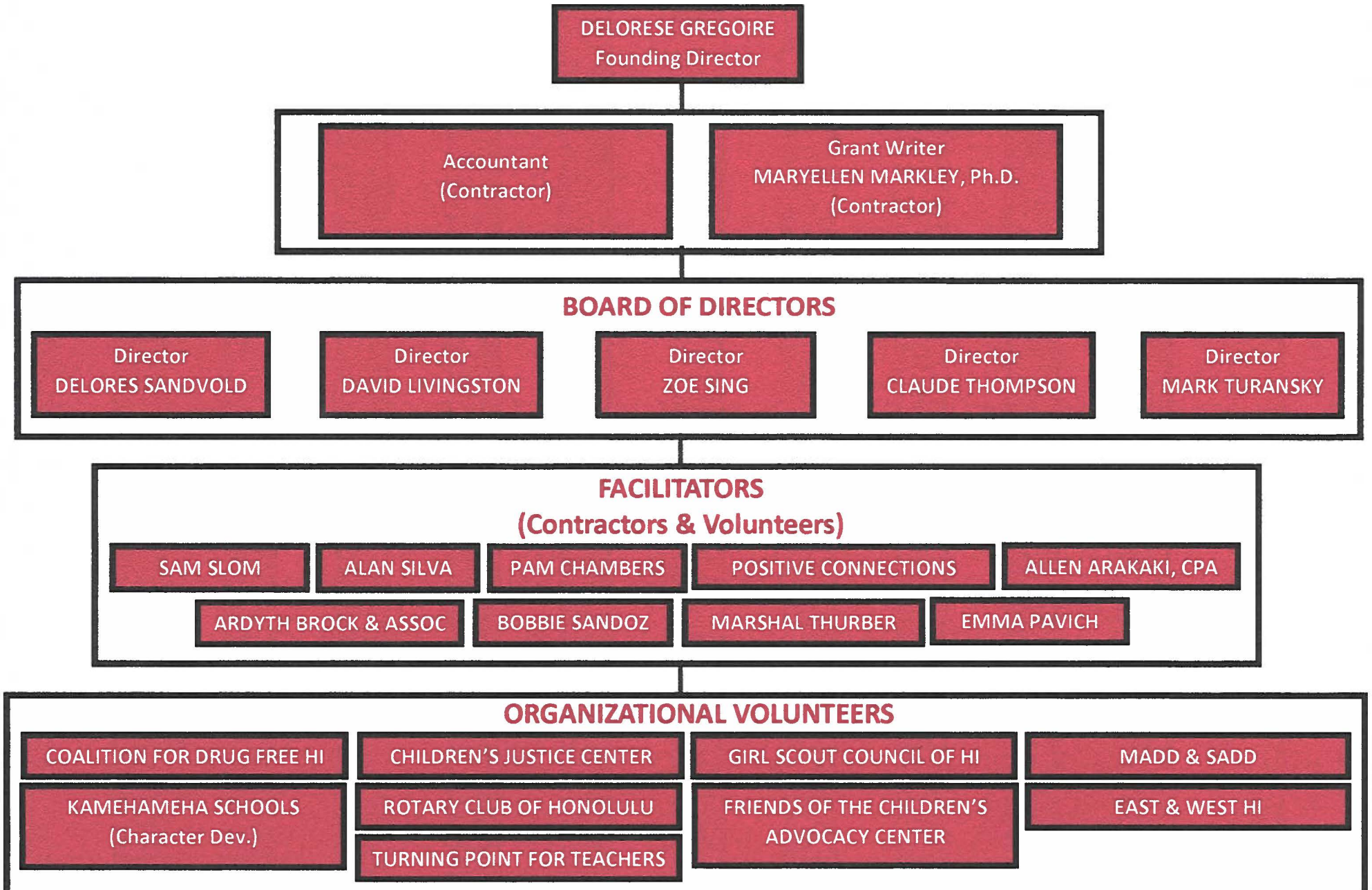
*"At Winners' Camp, no matter the challenges we face and circumstances we end up in, we learn the skills to face them and the core values to live by."*

*-Dylan Encarnacion, Graduate*

# WINNERS CAMP FOUNDATION

## Organizational Chart

2019 - 2020





**DECLARATION STATEMENT OF  
APPLICANTS FOR GRANTS PURSUANT TO  
CHAPTER 42F, HAWAII REVISIED STATUTES**

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawaii Revised Statutes:
  - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
  - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
  - c) Agrees not to use state funds for entertainment or lobbying activities; and
  - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
  
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
  - a) Is incorporated under the laws of the State; and
  - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.
  
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawaii Revised Statutes:
  - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
  - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawaii Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

WINNERS CAMP FOUNDATION

\_\_\_\_\_  
(Typed Name of Individual or Organization)  
Delorese Gregoire \_\_\_\_\_  
(Signature) (Date) 1/18/19

\_\_\_ Delorese Gregoire \_\_\_\_\_ President and Founder  
(Typed Name) (Title)

## BUDGET REQUEST BY SOURCE OF FUNDS

Period: July 1, 2019 to June 30, 2020

Applicant: WINNERS CAMP FOUNDATION

BUDGET CATEGORIES	Total State Funds Requested (a)	Total Federal Funds Requested (b)	Total County Funds Requested (c)	Total Private/Other Funds Requested (d)
<b>A. PERSONNEL COST</b>				
1. Salaries				
2. Payroll Taxes & Assessments				
3. Fringe Benefits				
<b>TOTAL PERSONNEL COST</b>	0	0	0	0
<b>B. OTHER CURRENT EXPENSES</b>				
1. Airfare, Inter-Island				
2. Insurance				
3. Lease/Rental of Equipment				
4. Lease/Rental of Space				
5. Staff Training				
6. Supplies				
7. Telecommunication				
8. Utilities				
9 Paving for Wheelchair Access	20,000			20,000
10 ADA Bathroom Renovations	48,000			38,000
11 Landscaping	12,000			30,000
12 Roof Repairs	40,000			18,000
13 Carpet Replacement for Wheelchairs	15,000			6,000
14 Water Tanks	30,000			10,000
15 Ceiling Fans for Climate Control	4,800			10,000
16 Painting (for repairs and finish bathrooms)	15,000			35,000
17				
18				
19				
20				
<b>TOTAL OTHER CURRENT EXPENSES</b>	184,800			
<b>C. EQUIPMENT PURCHASES</b>	0		0	0
<b>D. MOTOR VEHICLE PURCHASES</b>	0		0	0
<b>E. CAPITAL</b>	184,800		0	\$167,000
<b>TOTAL (A+B+C+D+E)</b>	\$ 351,800			\$ 167,000
<b>SOURCES OF FUNDING</b>		Budget Prepared By:		
(a) Total State Funds Requested	184,800	Maryellen Markley		808-561-8096
(b) Total Federal Funds Requested	0	Name (Please type or print) _____ Phone _____		
(c) Total County Funds Requested		<i>Delores Gregoire</i>		
(d) Total Private/Other Funds Requested	167,000	Signature of Authorized Official _____		Date _____
<b>TOTAL BUDGET</b>	<b>\$ \$351,800</b>	Name and Title (Please type or print) _____ Delores Gregoire, Founding Director		

**GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID**

Winners Camp Foundation

Applicant: \_\_\_\_\_

Contracts Total:  -

	<b>CONTRACT DESCRIPTION</b>	<b>EFFECTIVE DATES</b>	<b>AGENCY</b>	<b>GOVERNMENT ENTITY</b> (U.S. / State / Haw / Hon /	<b>CONTRACT VALUE</b>
1	None				
2					
3					
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**BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS**

Period: July 1, 2019 to June 30, 2020

WINNERS CAMP FOUNDATION

FUNDING AMOUNT REQUESTED						
TOTAL PROJECT COST	ALL SOURCES OF FUNDS RECEIVED IN PRIOR YEARS		STATE FUNDS REQUESTED	OTHER SOURCES OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2017-2018	FY: 2018-2019	FY:2019-2020	FY:2019-2020	FY:2020-2021	FY:2021-2022
PLANS <u>Donated</u>						
LAND ACQUISITION - N/A						
DESIGN <u>Donated</u>						
CONSTRUCTION			184800	167000	0	0
EQUIPMENT						
<b>TOTAL:</b>			184,800		0	0
<b>JUSTIFICATION/COMMENTS:</b>						
Request for State Funding is only for materials that must be purchased and prof. labor needed to meet code. All other materials and labor will be donated.						

Winner's Camp Foundation  
Principals and Facilitator Bios

**DELORESE GREGOIRE**

Founding Director of Winners Camp and one of the Camp's head facilitators. She has a rich history of working with teenagers and their families as President and Founder of Hawai'i Study Tours, which brought students from around the world to study in Hawai'i. In 1985 she directed a team of enthusiastic educators and created Winners' Camp Foundation; it continues to be her driving focus, and has served over 19,000 teens since 1985.

**PAM CHAMBERS**

Pam is a hit with all our teens and leaders when presenting lively interactive pieces on "Manners & Etiquette". Also known as Hawaii's Presentation Coach, since 1985, she has helped thousands of people become better communicators — whether they speak to one person, to small groups, or to large audiences.

**SCOTT MARGENAU**

Site Coordinator and Master Facilitator Scott Margenau first attended Winners' Camp in 1998 and has been an invaluable and respected leader for the past 19 years! He attended Honolulu Community College, obtaining his Associates degree in Boat Maintenance/Repair and Small Vessel Fabrication. He currently works in a master woodworking shop building custom kitchens, bathrooms and high-end furniture.

**BILL CORDES**

Internationally acclaimed "Master Motivator" Bill Cordes began his career as a team leader for Winners' Camp. He returns to the Islands as a Guest Facilitator to give back to our community and trains our trainers. He is the Director of Educational Development International, Instructor of Interpersonal Communication, BA/MS in Communication, co-author of Teen Power Too and Teen Empower. He teaches teens his signature YOGOWYPI: You Only Get Out What You Put In.

**ALYSIN HAUPTNER**

First attended Winners' Camp in 2005 and is now a successful business owner as well as a Core Facilitator at Hawaii Leadership Academy.

**ALLAN SILVA**

Motivational speaker and well-known basketball coach. Allan is the D.O.E. Coordinator for the No Hope in Dope Program, BA in Education, M.Ed. in Counseling and Guidance, Founding Director Positive Connections. Coach and Teacher in our Public School System Island Wide. Silva received a commendation from the Hawaii State Senate as an Outstanding Advocate for Children & Youth in Hawaii, and from Dr. Arun Gandhi - "We Are One Foundation" for his message of Aloha that he shares with youth and adults.

### **PAULA MANTEL**

Paula Mantel is the Founding Director of Discover Learning Systems. She is uniquely qualified to teach with a history of highly satisfied students and clients from academic, government and business organizations. She has taught people to read faster with more comprehension, facilitated students to memorize dozens of new names in under twenty minutes using creative and innovative methods of problem solving techniques. At Hawaii Leadership Academy Ms. Mantel gives participants tools to achieve success with Student Adventures in Test Taking and SAT savvy learning skills.

### **DARCIE YUKIMURA**

LIFE SKILLS Facilitator, BA in Communication, Masters Degree in Public Health, Former Public Information Specialist at the Hawaii Department of Health and Director of Communications at St. Louis School. She is actively involved with the Boys and Girls Club Alliance Board and Easter Seals Hawaii. She is currently a Philanthropic Services Officer at the Hawaii Community Foundation and resides on Kauai.

### **TEEJAY TOM**

Teejay is a graduate EXTRAORDINAIRE! He has been a part of Winner' Camp since 2004 and has dedicated his life to helping keiki in Hawai'i. Whether it be through his work at the YMCA of Honolulu, Big Brothers Big Sisters, or Winners' Camp, he strives to support Hawai'i families. Graduate of University of Hawaii at Manoa and Honolulu Community College.

### **JAYME NEWHOUSE**

Owner and founder of the Pilates Training Center Hawaii. She is an enthusiastic educator and trainer with a passion to help others. Jayme truly lives by her personal philosophy of incorporating service to others in your everyday lives.

### **RICK SING**

Rick Sing speaks to campers regarding their rights and responsibilities as teenagers. He is past president of the Hawaii Association of Criminal Lawyers and is currently Vice-President. Mr. Sing is currently the Chairperson of the Hawaii State Bar Association Criminal Justice and Corrections Section and sits on the Disciplinary Board of the Hawaii Supreme Court.