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### **Application Submittal Checklist**

The following items are required for submittal of the grant application. Please verify and check off that the items have been included in the application packet.

- 1) Certificate of Good Standing (If the Applicant is an Organization)
- 2) Declaration Statement
- $\boxtimes$  3) Verify that grant shall be used for a public purpose
- 4) Background and Summary
- 5) Service Summary and Outcomes
- 6) Budget
  - a) Budget request by source of funds (Link)
  - b) Personnel salaries and wages (Link)
  - c) Equipment and motor vehicles (Link)
  - d) Capital project details (Link)
  - e) Government contracts, grants, and grants in aid (Link)
- 7) Experience and Capability
- 8) Personnel: Project Organization and Staffing

AUTHORIZED SIGNATURE

KAWIKA K. BURGESS

01/17/19

DATE

Rev 12/18/18



### **Department of Commerce and Consumer Affairs**

### CERTIFICATE OF GOOD STANDING

I, the undersigned Director of Commerce and Consumer Affairs of the State of Hawaii, do hereby certify that

HAWAIIAN ISLANDS LAND TRUST

was incorporated under the laws of Hawaii on 02/01/2001 ; that it is an existing nonprofit corporation; and that, as far as the records of this Department reveal, has complied with all of the provisions of the Hawaii Nonprofit Corporations Act, regulating domestic nonprofit corporations.



IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Department of Commerce and Consumer Affairs, at Honolulu, Hawaii.

Dated: January 14, 2019

Cathin P. Qual Cath

**Director of Commerce and Consumer Affairs** 

To check the authenticity of this certificate, please visit: http://hbe.ehawaii.gov/documents/authenticate.html Authentication Code: 322060-COGS\_PDF-121112D2

### DECLARATION STATEMENT OF APPLICANTS FOR GRANTS PURSUANT TO CHAPTER 42F, HAWAI'I REVISED STATUTES

The undersigned authorized representative of the applicant certifies the following:

- 1) The applicant meets and will comply with all of the following standards for the award of grants pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is licensed or accredited, in accordance with federal, state, or county statutes, rules, or ordinances, to conduct the activities or provide the services for which a grant is awarded;
  - b) Complies with all applicable federal and state laws prohibiting discrimination against any person on the basis of race, color, national origin, religion, creed, sex, age, sexual orientation, or disability;
  - c) Agrees not to use state funds for entertainment or lobbying activities; and
  - d) Allows the state agency to which funds for the grant were appropriated for expenditure, legislative committees and their staff, and the auditor full access to their records, reports, files, and other related documents and information for purposes of monitoring, measuring the effectiveness, and ensuring the proper expenditure of the grant.
- 2) If the applicant is an organization, the applicant meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is incorporated under the laws of the State; and
  - b) Has bylaws or policies that describe the manner in which the activities or services for which a grant is awarded shall be conducted or provided.
- 3) If the applicant is a non-profit organization, it meets the following requirements pursuant to Section 42F-103, Hawai'i Revised Statutes:
  - a) Is determined and designated to be a non-profit organization by the Internal Revenue Service; and
  - b) Has a governing board whose members have no material conflict of interest and serve without compensation.

Pursuant to Section 42F-103, Hawai'i Revised Statutes, for grants used for the acquisition of land, when the organization discontinues the activities or services on the land acquired for which the grant was awarded and disposes of the land in fee simple or by lease, the organization shall negotiate with the expending agency for a lump sum or installment repayment to the State of the amount of the grant used for the acquisition of the land.

Further, the undersigned authorized representative certifies that this statement is true and correct to the best of the applicant's knowledge.

Hawaiian Islands Land Trust

(Typed Name of Individual or Organization)		
Rom	1/17/19	
(Signature)	(Date)	
Kawika K. Burgess	Chief Executive Officer	
(Typed Name)	(Title)	
Rev 12/2/16	5	Application for Grants

2018 Board of Directors Board Chair	January 17, 2019	
Jonathan Scheuer	Re: Public Purpose Statement, HILT 20 State of Hawai'i 2019 Grant-In-A	
Vice Chair		
Mary Charles	To whom it may concern,	
Treasurer	The undersigned authorized representat	ive of the applicant certifies
Keith Ogata	the following:	
Secretary	All funding from this grant will be used for	
Jennifer Luck	to Section 42F-I 02, Hawaii Revised Statute	es.
Past Chair	Further, the undersigned authorized repr	resentative certifies that this
Matt Beall	statement is true and correct to the best of	of the applicant's knowledge.
Directors:	the settle of the state of the state	
Sarah Bakewell	Hawaiian Islands Land Trust (Typed Name of Individual or Organization	n)
Lisa Grove	XXIIm	1/17/19
Neil Hannahs	(Signature)	(Date)
Le'ahi Hall	Kawika K. Burgess,	Chief Executive Officer
McD Philpotts	(Typed Name)	(Title)
MCD Filipotts		
Clyde Sakamoto		
David Shores		
Larry Stevens		
Bill Swank		
Anthony Takitani		

### **Application for Grants**

If any item is not applicable to the request, the applicant should enter "not applicable".

### I. Certification – Please attach immediately after cover page

### 1. Certificate of Good Standing (If the Applicant is an Organization)

If the applicant is an organization, the applicant shall submit one (1) copy of a certificate of good standing from the Director of Commerce and Consumer Affairs that is dated no earlier than December 1, 2018.

NOTE: ATTACHED

### 2. Declaration Statement

The applicant shall submit a declaration statement affirming its compliance with Section 42F-103, Hawaii Revised Statutes.

NOTE: ATTACHED

3. Public Purpose

The applicant shall specify whether the grant will be used for a public purpose pursuant to Section 42F-102, Hawaii Revised Statutes.

NOTE: ATTACHED

### II. Background and Summary

This section shall clearly and concisely summarize and highlight the contents of the request in such a way as to provide the State Legislature with a broad understanding of the request. Please include the following:

### 1. A brief description of the applicant's background;

Hawaiian Islands Land Trust (HILT) is an independent, 501(c)(3) non-profit organization, and the first land trust in the State of Hawai'i to receive national accreditation from the Land Trust Accreditation Commission®. HILT was established in January 2011 out of an unprecedented merger of four existing land trusts: Kaua'i Public Land Trust, O'ahu Land Trust, Maui Coastal Land Trust, and Hawai'i Island Land Trust.

HILT's mission is to protect the lands that sustain us for current and future generations. To date, HILT has conserved over 18,000 acres throughout the

1

Hawaiian archipelago; but our precious lands, the resources they sustain, and the unique way of life they foster, are all at risk. In the past year alone, we have experienced many severe impacts of climate change here in Hawai'i nei – from the floods of Hanalei to the recent, recurring wildfires across Maui, and the increased frequency and severity of extreme weather events and sea-level rise across our islands.

Likewise in the past year, HILT has conducted a strategic planning process, which has highlighted the central, expanded role that we must play in the statewide effort to build our islands' resilience. HILT's Strategic Conservation Plan serves informs the conservation principles of this request, as well as the proactive approach. Aggressively expanding our efforts to protect, steward, and connect with the land enable us to better leverage our finite resources.

Our plan also provides is a window into the vast potential for high-impact conservation. The National Land Trust Census (2015) shows that, on average, land trusts with a strategic conservation plan save twice as much land as land trusts without one. Under our previous, reactive approach, the collective demand for conservation across Hawai'i risked overwhelming our small-but-mighty staff. With this strategic conservation tool in place, we can now proactively initiate a long-term, relationship-building effort with the landowners and communities associated with the properties most important to fulfilling our mission, and to our unique way of life in Hawai'i.

All facets of HILT's planning process lead to one central vision: that Hawai'i's most significant natural and cultural resources — in each district and on each island — are protected and managed for a sustainable Hawai'i. This vision is predicated on HILT's ability to foster the ethic of mālama 'āina as our way of life once again.

Grounded in the communities we serve, our planning process launched with constructive dialogues with our volunteers and members on each island to clearly define the six conservation values that we seek to protect today:

- Working agricultural lands;
- wildlife habitats;
- water resource areas;
- outdoor recreational spaces;
- cultural and historical sites; and
- scenic view-scapes.

Equipped with a common understanding of the resources at stake, our next step was to conduct a statewide landscape analysis. We deployed GIS (Geographic Information Systems) technology to identify the regions and properties on each of the Hawaiian Islands containing the highest concentration of HILT's priority conservation values.

Today, HILT is positioned to launch a new, proactive, data-driven phase of our conservation effort. In continued consultation with our volunteers and membership on each member island, we have vetted our heat maps, providing the blueprints for effective outreach strategies to the landowners, communities, and stakeholders that overlap with these high-priority lands.

To support the realization of our Strategic Conservation Plan, HILT is actively raising funds to: improve our long-term organizational stability; increase our capacity to acquire lands aligning with our "conservation heat maps" through feesimple acquisition and conservation easements; and address the unique community conservation needs that each island will require to protect, steward, and connect with the lands that sustain us.

A GIA grant to the HILT Conservation Capacity-Building Initiative will provide the funds needed to recruit and support the staff and programs that will turn our strategy into effective, on-the-ground partner coordination and capacity building. Through the GIA, HITL can also increase local communities' ability to monitor and respond to the islands' severe land conversion pressures.

### 2. The goals and objectives related to the request;

Over the next three years, HILT is investing intensive financial and human resources to address the urgent conservation needs facing our state. To date, HILT has secured restricted, programmatic funding to deepen our expertise and expand our statewide reach towards the following goals:

- **Goal 1. Protect:** Act boldly and strategically to protect the lands containing the most significant natural and cultural resources needed to sustain our unique way of life in Hawai'i through fee-simple acquisitions, conservation easements, and community conservation efforts
  - **Objective A:** Complete Phase II of the Strategic Conservation Plan
  - Objective B: Hire or contract a Director, Conservation Transactions
  - Objective C: Advance the protection of 1 2 properties through fee simple acquisition or conservation easement, with funding to prioritize protection of agricultural lands, and lands on Windward Oahu and Hawai'i Island
- **Goal 2. Steward:** Engage local communities in long-term restoration of the resources we strive to protect to enhance the natural and cultural resources for the benefit of the people of Hawaii; develop best management practices that can be shared with partners and scaled across our islands
  - Objective A: Participate in Hawai'i Community Foundation's Community Restoration Partnership (CRP) to advance the restoration of our natural resources at Waihe'e

- Objective B: Integrate the lessons learned and best practices gained through the CRP into the management of our other fee-owned preserves
- **Goal 3. Connect:** Bolster our land protection and stewardship objectives through targeted education and communication programs to introduce and connect people with HILT's mission;
  - Objective A: Conduct One Community Meeting per island
  - Objective B: Hire or contract a Director, Education Initiative to direct our 'āina-based education efforts

### 3. The public purpose and need to be served;

Land conservation is important for many reasons. Conservation of essential habitats and corridors protects plants and animals. Preserving greenspace provides aesthetic appeal and offers recreational opportunities that lead to healthier communities. Ecosystems such as wetlands provide services that protect communities from flooding, naturally treat runoff, allow for groundwater infiltration, and capture vast amounts of carbon. Natural buffers of native plant species protect rivers from polluted storm water, as well as allow for retreat of natural communities as the coasts experience sea-level rise.

Hawai'i's long-term well-being – environmentally, economically, and otherwise – is directly linked to the 'āina (land) and how we choose to care for it. Indeed, Hawai'i's state motto proclaims, "The life of the land is perpetuated in righteousness." HILT's mission is to protect that "life of the land" for current and future generations. Through statewide land protection initiatives, HILT works to address the public need for land conservation in the State of Hawai'i.

HILT's public preserves and protected properties are located in 18 House and 11 Senate Districts on O'ahu, Maui, Kaua'i, Hawai'i Island, and Moloka'i. Our public preserves and protected lands include –

### Hawai'i Island, Senate Districts 2, 3, 4; House Districts 5, 6, 7, 40, 41, 43, 47 Keopuka, South Kona Size: 184 acres

Conservation Values: Shoreline and Open Space Land Features: Coastal shoreline

Honolulu Coffee Company Farm, Kona I and II

Size: 225 acres in total Conservation Values: Agricultural lands, wildlife habitat Land Features: Forest

### Na'alehu, Ka'u

Size: 211.1 acres

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Conservation Values: Agricultural lands, wildlife habitat, watershed Land Features: Agricultural Lands

### Honu'apo, Ka'u

Size: 877 acres Conservation Values: Conservation and restricted agriculture Land Features: Grassland, native forests

### Kipuka Mosaic, Volcano

Sizes: Taylor I and 2, 3.4 acres, 3 acres TNC, 0.4 acre Irwin, I acre Jackson, 1.4431 acres Conservation Values: Forest canopy protection, bird migration corridors Land Features: Forest

### Pa'auilo, Hamakua

Size: 41.396 acres Conservation Value: Wildlife Habitat Land Features: This forested land is strategically situated near the O'okala Cooperative Game Management Area and the Manowaialee Forest Reserve in the Hamakua District

### Kaiholena, Kohala

Size: 35 acres Conservation Values: Shoreline, ancient cultural and archaeological sites Land Features: Historical and cultural sites

### Maui - Senate Districts 5, 6, 7; House Districts 8, 9, 10, 11, 12, 13 Waihe'e Coastal Dunes and Wetlands Refuge, Waihe'e

Size: 277 acres Conservation Values: Recreation, archaeological and cultural preservation, education, and habitat for native flora and fauna Land Features: Coastal wetlands, dunes, marine shoreline, near-shore reef systems and riparian habitat

#### 'Ulupalakua Ranch Size: 11,051 acres

Conservation Values: Wildlife habitat, agricultural preservation Land Features: Upland habitat

### Merwin Palm Forest - Pe'ahi, Ha'iku

Size: 18 acres Conservation Values: The W.S. Merwin Palm Collection, one of the largest in the world, has nearly 3,000 individual palm trees, representing over 480 taxonomic species and more that 125 genera; property also has agricultural, wildlife habitat, archaeological and scenic values.

Land Features: Extensive wet palm forest situated on the ridge between bays

### Nu'u Refuge

Size: 81 acres Conservation Values: Cultural site, wetland habitat, shoreline access, wildlife habitat Land Features: Wetlands, dry forest habitat

### Maka'alae, Hana

Size: 41 acres Conservation Values: Oceanfront and shoreline protection, public access Land Features: Marine shoreline

### Hana Kakio I and II, Hana

Size: 4.6 acres, 10.63 acres Conservation Values: Open space and scenic views, agricultural, cultural and historical, water resources, and wildlife habitat values Land Features: Coastal land

#### Kakui'ula, Kipahulu - Ola Honua Farm

Size: 74 acres Conservation Values: Organic Agriculture Land Features: Wet forest habitat

#### Nahiku

Size: 55 acres Conservation Values: Native plant and habitat restoration Land Features: Wet forest habitat

### Spreckelsville, Wailuku

Size: 20 acres Conservation Values: Public shoreline access, open space, wetlands habitat, historical plantation significance Land Features: Marine shoreline, wetland, sand dunes

### Makila Nui, Launiupoko

Size: 223 acres Conservation Values: Open space, Public access Land Features: Native plants, unusual geologic formations and archaeological features, Pu'u Hipa and Pu'u Mahana Lua Nui cinder cones

#### Kipahulu

Size: 35 acres Conservation Values: Cultural preservation, shoreline access Land Features: Marine shoreline

### Kaulahao

Size: 1 acre Conservation Values: Archaeological sites, seabird habitat, public access Land Features: Coastal habitat, shoreline

### Veterans Peace Park Wailuku

Size: 4.5 acres Conservation Values: Outdoor recreation and education, historic sites, water resource values, scenic vistas wildlife habitat Land Features: Coastal land near Kahului Bay in a densely developed area of Wailuku

### Hawea, Kapalua

Size: 2 acres Conservation Values: Seabird nesting protection, public shoreline access, cultural sites Land Features: Marine shoreline, coastal bluffs

### Moloka'i, Senate District 7; House District 13

**Pohaku Pili** Size: 76 acres Conservation Values: Coastal land protection adjacent to Pohakupili Bay Land Features: Marine shoreline

### Pu'uo Hoku

Size: 2697 acres Conservation Values: Pasture land, watershed

### Kainalu Ranch

Size: 167 acres Conservation Values: Mauka to Makai Ahupua'a

### O'ahu, Senate Districts 19, 20, 23; House Districts 40, 41, 47,

Honouliuli, Ewa Size: 1276 acres Conservation Values: Conservation and restricted agriculture Land Features: Dry forest

### Maunawila Heiau, Hau'ula

Size: 9.08 acres Conservation Values: Archaeological and cultural preservation, Habitat restoration, cultural practice and education Land Features: Historic sites

### Kaua'i-Senate District 8, House District 14

Kahili Beach Preserve, Kilauea Size: 5.4 acres Conservation Values: Public beach access and habitat restoration Land Features: Marine shoreline

### Waiakalua, Kilauea

Size: 18.77 acres Conservation Values: Open space, cultural and habitat preservation Land Features: Marine shoreline

### Kilauea, Kilauea

Size: 150 acres Conservation Values: Habitat, open space, archaeological preservation Land Features: Steep forested canyon along Kilauea stream which flows into grassy estuary

#### Wainiha

Size: 0.4 acre Conservation Value: Open space Land Features: Ocean shore and beach

### Wai'oli I and II

Size: .14 acre, 39 acres Conservation Values: Agricultural (important for taro), historical and cultural, scenic and water resources Land Features: Farmland in historic Wai'oli Valley, one of Hawai'i's most important taro producing areas

HILT's properties hold and maintain various conservation values for public benefit and enjoyment, including: agricultural resources and fresh local foods; wildlife habitat and biodiversity; beautiful scenic vistas that keep Hawai'i a desirable place to live, work and visit; outdoor recreation areas that keep people healthy and connected to nature; cultural and historic resources that connect us to our past; and water resources that provide clean drinking water.

Through our public preserves and permanently protected lands, our team of land conservationists engage and educate the people of Hawai'i and visitors to our state on the importance of land conservation, conservation best practices, on ways that the public can involve themselves in land conservation, and the available tools to perpetually protect their land from the pressures of development. Our protected properties serve as living classrooms for inquisitive minds to explore the outdoors, connect with nature, and engage in authentic historical and cultural activities designed and delivered by cultural practitioners.

### 4. Describe the target population to be served; and

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By protecting the 'āina, HILT's statewide land conservation initiatives serve Hawai'i's 1.43 million residents (2017 population estimate).

Annually, HILT: engages over 2,000 volunteers through its stewardship program providing over 5,000 hours of volunteer service hours; facilitates camping on its properties for over 1,000 campers; and conducts a minimum of 24 guided hikes through its popular Talk Story on the Land series, in which over 800 participants learn about Hawai'i's unique natural and cultural resources and the importance of the management and protection of Hawai'i's special places.

### 5. Describe the geographic coverage.

HILT currently protects 17,687 acres on five (5) major Hawaiian Islands. Lands conserved include 1,592 acres on Hawai'i Island, 11,896 acres on Maui, 2,940 acres on Moloka'i, 1,285 acres on O'ahu, and 244 acres on Kaua'i. As Hawai'i's land trust, HILT will continue to identify properties around the State of Hawai'i and work collaboratively with willing private landowners to safeguard and improve Hawai'i's most precious natural and cultural resources.

### III. Service Summary and Outcomes

The Service Summary shall include a detailed discussion of the applicant's approach to the request. The applicant shall clearly and concisely specify the results, outcomes, and measures of effectiveness from this request. The applicant shall:

### 1. Describe the scope of work, tasks and responsibilities;

HILT's Conservation Capacity-Building Initiative integrates our all of our strategies for conservation, fundraising, program enhancement, and deepening our local island presence. In addition to addressing the long-term sustainability needs of our individual, island-based conservation programs, the capacity-building initiative is further structured to invest resources in the three main service lines of HILT's conservation strategy: Protect, Steward, and Connect. In each of these service delivery areas, HILT has secured initial restricted funding to successfully grow our mission.

On the ground, the HILT Conservation Capacity Initiative will be successfully achieved through the conservation partnerships that HILT has brokered across the paie'āina, including:

1. HILT Agriculture Initiative (Statewide; Current Partners: USDA-NRCS, Freeman Foundation, Ulupono Initiative)

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- 2. TPL-HILT Windward O'ahu Wahi Pana Initiative (O'ahu, joint initiative with Trust for Public Land; Partnerships sought with the Harold K. Castle Foundation and the Sydney E. Frank Foundation)
- 3. HILT Hawaii Island Community Resilience Initiative (Hawaii Island; Current Partner: Dorrance Family Foundation)
- 4. HILT Waihe'e Community Restoration Partnership (Maui; Current Partner: Hawaii Community Foundation)
- 5. HILT Talk Story on the Land (Statewide; Current Partners: Atherton Family Foundation, MECO)
- 6. HILT Education Initiative (Maui, Oahu, Statewide; Current Partner: Saunders Family Foundation)

The overall scope of work for HILT's GIA request will be to 1) build out HILT's human, technical, project management, and partnership development capacity needed, and 2) leverage existing Year 1 investments from partner funders, many of whom require matching funds. Funding from the State of Hawaii to fill critical gaps in this capacity-building and growth initiative will help to ensure the success of individual, island-based projects that comprise the Initiative, and broader, statewide conservation vision.

Over the next three years, HILT is launching a capital campaign to invest intensive financial and human resources to address the urgent conservation needs facing our state. To date, HILT has secured restricted, programmatic funding to deepen our expertise and expand our statewide reach towards the following goals:

- **Goal 1. Protect:** Act boldly and strategically to protect the lands containing the most significant natural and cultural resources needed to sustain our unique way of life in Hawai'i through fee-simple acquisitions, conservation easements, and community conservation efforts.
  - Scope of work:
    - Leverage existing partnerships to raise awareness among Hawai'i's land conservation stakeholders (landowners, community groups, farmers, ranchers, foresters, developers, land use planners, and consultants) of the viable alternative that conservation tools such as agricultural conservation easements can provide, and the financial benefits, incentives, and ecosystem services associated with conservation efforts.
  - Tasks and responsibilities:
    - HILT will contract a highly qualified Director, Conservation Transactions to serve as our primary interface with funders, landowners, and our main community-based strategic partners

- The Director, Conservation Transactions, will track the availability of priority lands and develop strategies to proactively seize conservation opportunities
- HILT will provide targeted landowner outreach to farmers, ranchers, landowners, and professionals in the agricultural industry including:
  - one-on-one meetings and
  - a minimum of two (2) group seminars/outreach events each year to provide accurate information on land conservation tools available to them (conservation easements, funding options, etc.)
- HILT will further provide the following technical expertise and services to local communities included under our funded partnerships while expanding to new areas: project management; legal work; baseline assessment and appraisals; preparation, review, and management of documentation; management plan development; other technical expertise needed to successfully close conservation transactions; and outreach and consultation to private owners of priority conservation lands
- Advance the protection of at least one (1) property (emphasis on working farms or ranches, geographic emphasis on O'ahu and Hawai'i Island) through fee-simple acquisition or the purchase or donation of a conservation easement
- Goal 2. Steward: Engage local communities in long-term restoration of the resources we strive to protect to enhance the natural and cultural resources for the benefit of the people of Hawaii; develop best management practices that can be shared with partners and scaled across our islands.
  - Scope of work:
    - Participate in Hawai'i Community Foundation's Community Restoration Partnership (CRP) to advance the restoration of our natural resources at Waihe'e and integrate lessons learned into our management and restoration of all HILT fee-owned properties.
  - Tasks and responsibilities
    - Conduct ongoing maintenance of walking paths, access points, camping areas, riparian zones and shoreline areas to ensure safe public access through weekly transects
    - Host Weekly Environmental Volunteer Days on Fridays (up to 50 work days) to deploy volunteer labor to increase indigenous and endemic plant and animal species populations through outplanting and encouraged proliferation, and clearing invasive

species to promote growth of indigenous and endemic Hawaiian floral and faunal species

- o Major wetlands, dunes, and coastal restoration activities
- Work with an external third-party evaluator to develop a project logic model or road map (name may change) based on the project work plan submitted to HCF
- Collect and submit data on restoration project activities to inform the evaluation
- Review evaluation reports and other data as necessary to assess strengths and opportunities for improvement
- Participate in CRP evaluation activities, including trainings and calls, to ensure quality evaluation data
- Goal 3. Connect: Bolster our land protection and stewardship objectives through targeted education and communication initiatives and strategies to introduce and connect people with HILT's mission
  - Scope of work
    - Expand the geographical reach of HILT's Talk Story on the Land series while refining our education partnership strategy for 'āina -based education and invest in a deep-dive analysis of these education efforts with school and community groups to formalize and expand a statewide model for 'āina-based education
  - Tasks and responsibilities
    - Conduct One Community Meeting per island
    - Offer at least one free, monthly, outdoor hike featuring one or more parcels of land protected by HILT.
    - Hire or contract a Director, Education Initiative to direct our 'āina-based education efforts, including Talk Story on the Land, visits with area schools, and tours and work days with community and corporate groups
    - Conduct interviews with select education partners, including school administrators and teachers, parents and students/alumni
    - Compile, assess, refine, test, and scale a statewide 'āina-based education program that will provide more equitable access to these skill building educational experiences; plan will include a Theory of Change/Logic Model, an initial landscape analysis, and a multi-year program development strategy including project-specific success measures, against which we may evaluate program effectiveness
    - Develop a calendar of guided hikes across the state to leverage HILT's participation in other neighbor island events and initiatives

- Plan, execute, and follow up on educational visits; provide curriculum or educational/interpretive materials as appropriate; follow up on visits to administer surveys on educational experience and collect testimonials
- Develop and refine systems that support hikes and other outreach efforts (scheduling, monitoring, surveys, etc.)
- Outcomes:
  - HILT fosters a sustained connection between Hawai'i's human and natural communities to ensure resilience and continued action to protect and steward our vital lands.

# 2. Provide a projected annual timeline for accomplishing the results or outcomes of the service;

Strategy	Timeline	Service	ative to deepen and expand statewide services Results/Outcomes
Protect	7/1/19- 6/30/20	Landowner and community outreach	HILT increases the number of working farms, ranches, and other lands that are permanently protected through conservation easements in Hawaii.
			Priority agricultural lands across our islands are able to sustain our food security needs in abundance.
			Local communities have access to the tools and resources they need to effectively protect, steward, and connect with the lands that sustain them.
Steward	7/1/19- 6/30/20	Restoration Ecology of Waihe'e Coastal Dunes &	HILT creates a welcoming site for the people of Waihee and Maui to retain (or regain) a sense of place, a location to connect with and benefit from the natural and cultural history of Waihe'e and Maui Nui.
		Wetlands Preserve and other fee-owned properties.	Restoration efforts increase indigenous and endemic biodiversity through ecological restoration, while maintaining traditional and customary practices.
Connect	7/1/19- 6/30/20	Talk Story on the Land and HILT	HILT promotes learning about the unique history, cultural and ecological features of Waihee for students of all ages.

Educat	•
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- Outcomes
  - The initiative significantly and measurably improves the effectiveness and impact of HILT's mission and activities to protect the lands that sustain Hawaii Island's communities.
  - HILT properties are home to more vibrant native ecosystems that are resilient to the growing impact of climate change

### 3. Describe its quality assurance and evaluation plans for the request. Specify how the applicant plans to monitor, evaluate, and improve their results; and

To measure the effectiveness of our restoration efforts, our team of land conservationists employs photo-documentation; maintains accurate records on the number of invasive species removed and the number of native species outplanted in our refuges; utilizes GPS and GIS to measure our ecological restoration sites; and visually tracks native populations of species that frequent our public preserves.

Engagement in our restoration efforts, including volunteer data, is captured, tracked, and verified through a two-part system. First, the development department manages the individual online sign-ups, confirmations and reminders, and follow up attendance/satisfaction surveys tor TSL and volunteer day participants. As appropriate for high-volume outreach activities, HILT may deploy volunteers to assist the field and development teams to confirm attendee participation and following up. Upon contract start, the Director, Education Initiative will take on these responsibilities and refine the support systems.

Surveys currently measure/store:

- Visitor experience ratings
- Residential status (currently tracking: Visitor knowledge of conservation, HILT, and projects)
- o Visitor knowledge of Hawaiian culture, species, and practices
- o Visitor knowledge of conservation, HILT, and projects
- o Further engagement/giving interest
- o Photo uploads

Our field team tracks unsegmented data on participation as well as management activities for field work and visitor events, noting staff hours onsite, management and predator control efforts conducted, and number of visitors/volunteers. Open access to our preserves is tracked by an automatic laser counter that can identify the total number of people and vehicles entering Waihe'e. We are currently exploring online- and app-based methods of engaging with our unstructured visitors in an effort to better track the demographics and satisfaction of the audience.

Our team reconciles our records at regular reporting intervals to track the number of schools and students that attend our programs and/or visit our public preserves, the number of community groups that visit our public preserves and/or participate in ecological restoration work, unduplicated number of volunteers and the number of hours they contribute per annum, and the number of community outreach events at which our volunteers hosts public outreach tables. These numbers are also analyzed by our CEO and Associate Executive Director of Conservation to ensure that the organization is actively working to reach its annual goals and ultimately its mission and vision.

We are upgrading our custom internal data systems to streamline our cloudbased field report forms, which allow staff the flexibility to enter real-time data from their mobile devices in the field. The upgraded systems will streamline reports for various purposes into one form, and add general property notes, and accept photos for upload and logging the impact of our efforts.

In upgrading our systems, our intent is to ensure complete satisfaction for each visitor that spends his/her time at Waihe'e or any of our other public preserves, while optimizing field report data collection for our small and nimble staff.

- 4. List the measure(s) of effectiveness that will be reported to the State agency through which grant funds are appropriated (the expending agency). The measure(s) will provide a standard and objective way for the State to assess the program's achievement or accomplishment. Please note that if the level of appropriation differs from the amount included in this application that the measure(s) of effectiveness will need to be updated and transmitted to the expending agency.
  - 1. HILT completes Phase II of the Strategic Conservation Plan
  - 2. HILT hires or contracts a Director, Conservation Transactions
  - 3. HILT hosts at least two public landowner outreach events
  - 4. HILT, in collaboration with community partners, significantly advances the protection of least one 1 property through fee-simple acquisition or conservation easement, with funding to prioritize protection of agricultural lands, and lands on Windward Oahu and Hawai'i Island
  - 5. HILT clears/maintains1-5 acres of invasive species at Waihe'e
  - 6. HILT tracks 400+ distinct volunteer visits
  - 7. HILT volunteers contribute 1,300 hours of stewardship services
  - 8. Fifteen (15) school & community groups visit HILT properties
  - 9. HILT conducts one Community Meeting per island

- 10. HILT hires or contracts a Director, Education Initiative to direct our 'āinabased education efforts
- 11. HILT develops a Theory of Change/Logic Model for our āina-based education efforts

### IV. Financial

### Budget

1. The applicant shall submit a budget utilizing the enclosed budget forms as applicable, to detail the cost of the request.

a. Budget request by source of funds NOTE: SEE ATTACHED

**b. Personnel salaries and wages** NOTE: SEE ATTACHED

c. Equipment and motor vehicles NOTE: SEE ATTACHED

**d. Capital project details** NOTE: SEE ATTACHED

e. Government contracts, grants, and grants in aid NOTE: SEE ATTACHED

# 2. The applicant shall provide its anticipated quarterly funding requests for the fiscal year 2020.

Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Grant
\$49,625	\$49,625	\$49,625	\$49,625	\$198,500

# 3. The applicant shall provide a listing of all other sources of funding that they are seeking for fiscal year 2020.

HILT actively engages a wide array of funding partners to financially assist the organization as it implements its comprehensive statewide land protection initiatives and other mission-critical programs and projects. HILT's team members actively participate in donor cultivation activities with the intent of establishing mutually beneficial relationships with government agencies, foundations, trusts, and individual donors. For 2019-2020, HILT has received or will seek the financial assistance from the following funding sources –

Active Funders of HILT Conservation Capacity-Building Initiative

- Atherton Family Foundation
- Hawai'i Community Foundation
- MECO
- Saunders Family Foundation
- The Dorrance Family Foundation
- The Freeman Foundation
- Ulupono Initiative
- USDA-NRCS

Additional Prospective Funders for HILT Conservation Capacity-Building Initiative

- Alexander and Baldwin Foundation
- Corporate Sponsorships
- Harold K.L. Castle Foundation
- Hawai'i Tourism Authority
- Makana Aloha Foundation
- Marisla Foundation
- Matson Foundation
- Office of Hawaiian Affairs Community Grants Program
- Strong Foundation
- Sidney E. Frank Foundation
- Wallace Alexander Gerbode Foundation
- William H. Donner Foundation, Inc.
- The Conservation Alliance
- The Joseph and Vera Long Foundation
- 4. The applicant shall provide a listing of all state and federal tax credits it has been granted within the prior three years. Additionally, the applicant shall provide a listing of all state and federal tax credits they have applied for or anticipate applying for pertaining to any capital project, if applicable.

HILT has not received state or federal tax credits within the prior three years.

5. The applicant shall provide a listing of all federal, state, and county government contracts, grants, and grants in aid it has been granted within the prior three years and will be receiving for fiscal year 2020 for program funding.

See Form "Page 9 Government Contracts and/or Grants" for complete list of all government contracts and grants received by HILT. The total value of all current HILT government contracts is \$214,500 over three years. The granting agency is USDA-NRCS.

6. The applicant shall provide the balance of its unrestricted current assets as of December 31, 2018.

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Hawaiian Islands Land Trusts' unrestricted current assets as of December 3, 2018 are \$321,507.

### V. Experience and Capability

### 1. Necessary Skills and Experience

The applicant shall demonstrate that it has the necessary skills, abilities, knowledge of, and experience relating to the request. State your experience and appropriateness for providing the service proposed in this application. The applicant shall also provide a listing of verifiable experience of related projects or contracts for the most recent three years that are pertinent to the request.

HILT's team of highly experienced land conservationists, land acquisition experts, and cultural preservationists collectively hold over four decades of professional experience, specializing in all facets of land conservation in Hawai'i.

Providing organizational leadership is current CEO Kawika Burgess. Previously, Kawika served as the lead for Trust for Public Land's Native Lands Program to protect lands of significant cultural and historic value; worked at Kamehameha Schools as a Land Assets and Operations Manager where he managed over 13,000 acres of land on O'ahu and Moloka'i including agricultural and conservation lands; and served as the COO at the Office of Hawaiian Affairs where he oversaw the management of the agencies 26,000 acres of land holdings. Most recently, Kawika founded Real Property Management Alliance, a real estate management company on O'ahu. Kawika attended the University of Hawai'i at Hilo receiving a B.A. in Geography and a Certificate in Hawaiian Language. He later attended the University of Hawai'i at Mānoa and attended graduate courses in the Department of Urban and Regional Planning.

Our incoming CEO as of March 2019, Laura Kaakua is an attorney, graduate of the University of Hawaii William Richardson School and Law, and has extensive land trust experience having spent the last eight (8) years serving as the Native Lands Project Manager at The Trust for Public Land. She has also been a lecturer at the William Richardson School of Law and served as a Law Clerk for the Honorable Greg Nakamura in the Third Circuit Court. Kaakua is a member of Nā Pualei o Likolehua, a volunteer at the Protect Kahoʻolawe ʻOhana, and served as a member of the Access to Justice Commission.

To lead our conservation transactions strategy, HILT will retain the services of a contractor who: displays specialized experience in land conservation and real estate transactions; demonstrates the ability to negotiate complex and lengthy land transactions; and possesses advanced knowledge of Hawaii and county land use laws.

To lead our Education Initiative, we will be seeking a program development specialist with the ability to distill complex information and years of HILT's 'āinabased education experience into a cogent, viable Theory of Change/Logic Model and develop project-specific success measures against which we may evaluate program effectiveness. The successful candidate must have a solid understanding of the conservation and education landscape in Hawai'i and the ability to develop strategic and effective partnerships.

Successful candidates in both areas will possess advanced knowledge of Hawaii's natural and cultural resources.

### Verifiable Experience of Related Projects

HILT enjoyed the following program successes in recent years:

### - Protect:

- Protected an additional 150 acres at Honolulu Coffee Company in Kealakekua, Hawai'i Island, tripling the farm's protected footprint
- Protected 10 acres of native Kona cloud forest in Kaloko, Hawai'i Island
- Provided two landowner outreach events, partnering with the West Oahu Soil and Water Conservation District and the Division of Forestry and Wildlife, to connect landowners with opportunities and benefits related to voluntary land conservation programs in Hawai'i

### - Steward:

- Removed invasive plants from over 1,000 linear feet of Nu'u Pond
- Planted over 550 native plants at Waihe'e Coastal Dunes and Wetlands Refuge
- Removed over 2-tons of tree and shrub debris from Maunawila Heiau in Hau'ula
- Continued to partner with the Department of Land and Natural Resources on management planning for Honolua Bay/Līpoa Point

### - Connect:

- Led 65 Talk Story on the Land Hikes across the islands, sharing the importance of mālama 'āina with 895 participants
- Engaged with more than 2,700 volunteers participating in restoration work at our public preserves contributing 6,600 volunteer work hours to HILT and land conservation
- Honored with a Preservation Commendation award from the Historic Hawai'i Foundation at the 2017 Preservation Honor Awards
- Received the Non-profit Sector Award from the Advocates for Public Interest Law at the 2017 APIL Gala event

Collectively, HILT holds the necessary skills, abilities, knowledge of, and experience that will allow it to comfortably pursue future land protection initiatives.

### 2. Facilities

The applicant shall provide a description of its facilities and demonstrate its adequacy in relation to the request. If facilities are not presently available, describe plans to secure facilities.

HILT's fee-simple preserves represent each aspect of our mission and services. They are the lands that we, as a connected community, mobilized to protect, so that we may share access to these vital resources in perpetuity. They are the lands that we study, steward, and restore, developing best management practices that can be shared with land managers across the State. Finally, they represent the special places across Hawai'i with which we seek to foster a connection, because we understand that people must know a place to be inspired to protect it.

Properties under fee simple ownership and active management by HILT include:

### <u>Maui</u>

### Waihe'e Coastal Dunes and Wetland Refuge

Size: 277 acres Year Protected: 2004

Land Protection Strategy: Owned by HILT Conservation Values: Recreation, archeological and cultural preservation, education, and habitat for native plants and animals Land Features: Coastal wetlands, dunes, marine shoreline, near-shore reef systems and riparian habitat

### **Nu'u Landing**

Size: 82 acres Year Protected: 2011 Land Protection Strategy: Owned by HILT Conservation Values: Native habitat, shoreline access, recreation, cultural and archeological preservation Land Features: Coastal wetlands, rocky shoreline

### Veterans Peace Park

Size: 4.5 acres Year Protect: 2015 Land Protection Strategy: Owned by the HILT Conservation Values: Outdoor Recreation and Education, Historic Sites, Water Resource Values (land serves as natural filter strip for runoff heading to Kahului Bay), Scenic Vistas, Wildlife Habitat Land Features: Coastal land near Kahului Bay in a densely developed section of Wailuku

### <u>O'ahu</u>

Maunawila Heiau Size: 9.08 Acres Year Protected: 2014 Land Protection Strategy: Owned by HILT Conservation Values: Archaeological and cultural preservation; Habitat restoration; cultural practice and education Land Features: Historic Sites

### <u>Kaua'i</u>

### Kahili Beach Preserve

Size: 17.6 acres Year Protected: 2005 initial 5.4 acres, 2013 additional 12.2 acres Land Protection Strategy: Owned by HILT Conservation Values: Marine shoreline, public beach access, native bird habitat and estuarine wetlands Land Features: Marine shoreline, estuary and sand dunes

### Wainiha Bay

Size: .4 acres Year Protected: 2008 Land Protection Strategy: Owned by HILT Conservation Values: Open space Land Features: Ocean shore and beach

### VI. Personnel: Project Organization and Staffing

### 1. Proposed Staffing, Staff Qualifications, Supervision and Training

The applicant shall describe the proposed staffing pattern and proposed service capacity appropriate for the viability of the request. The applicant shall provide the qualifications and experience of personnel for the request and shall describe its ability to supervise, train and provide administrative direction relative to the request.

While HILT relies on the extensive experiences of our team of land conservation professionals to carry out the organization's mission and programs, the demand for HILT's services across our islands has outstripped our current capacity to meet them. HILT operates with six (6) dedicated employees and is assisted by over 2,000 volunteers, but is in need of more highly-trained leaders to scale the delivery of HILT's services on all member islands.

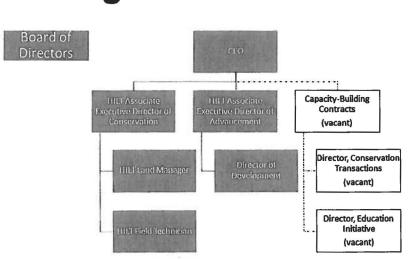
A capacity-building initiative of this size will require the concerted efforts of our entire team, the recruitment of two additional, highly-skilled technical staff at the leadership level, plus the thousands of hours that our corps of dedicated volunteers commit to improving the ecological health of our islands through weekly service. The individuals or entities contracted to lead our redoubled Protect and Connect efforts will be determining HILT's priorities and course of action in these areas for years to come, with impacts spanning decades.

The HILT CEO will oversee the success of the HILT Capacity-building Initiative, and serve as the primary recruiter for the incoming contractors. The CEO will supervise, train and provide administrative direction to these positions.

Both contractors will be required to produce deliverables specific to their project purview, and in accordance with our grantor requirements.

### 2. Organization Chart

The applicant shall illustrate the position of each staff and line of responsibility/supervision. If the request is part of a large, multi-purpose organization, include an organization chart that illustrates the placement of this request.



### **HILT Organizational Chart**

### 3. Compensation

The applicant shall provide an annual salary range paid by the applicant to the three highest paid officers, directors, or employees of the organization by position title, <u>not employee name.</u>

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CEO: \$100,000 - 120,000 Director, Conservation Transactions (vacant): \$80,000 - \$100,000 Director, Education Initiative (vacant): \$80,000 - \$100,000

### VII. Other

### 1. Litigation

# The applicant shall disclose any pending litigation to which they are a party, including the disclosure of any outstanding judgement. If applicable, please explain.

At the time of this Grant-in-aid submission, HILT is not involved in any pending litigation to which it is a party of, including any outstanding judgement.

### 2. Licensure or Accreditation

# The applicant shall specify any special qualifications, including but not limited to licensure or accreditation that the applicant possesses relevant to this request.

HILT is the first land trust in the State of Hawai'i to receive national accreditation from the Land Trust Accreditation Commission®. The Land Trust Accreditation Commission® was incorporated in 2006 as an independent program of the Land Trust Alliance® to build and recognize strong land trusts, foster public confidence in land conservation, and help ensure the long-term protection of land. The Commission is governed by a board of directors comprised of land conservation and nonprofit management professionals from across the United States.

### 3. Private Educational Institutions

# The applicant shall specify whether the grant will be used to support or benefit a sectarian or non-sectarian private educational institution. Please see <u>Article X</u>, <u>Section 1</u>, of the State Constitution for the relevance of this question.

Should HILT receive grant-in-aid funding from the State of Hawai'i, funds will not be used to support or benefit a sectarian or non-sectarian private educational institution.

### 4. Future Sustainability Plan

# The applicant shall provide a plan for sustaining after fiscal year 2019-20 the activity funded by the grant if the grant of this application is:

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### (a) Received by the applicant for fiscal year 2019-20, but

### (b) Not received by the applicant thereafter.

As a land trust with a mission spanning perpetuity, HILT recognizes the need for a long-term fiscal sustainability plan. This request will help fund the initial phases of the HILT Conservation Capacity-Building Initiative, leveraging financial resources from a variety of public and private sources. This request is part of a broader, organization-wide, three-year fundraising campaign designed support the capacity-building initiative while reaching new donors, stewarding existing supporters, and supporting land acquisition.

We intend to build long-term program sustainability by wisely using and growing organizational funds while also maintaining a prudent and careful financial management system. HILT will launch Capital Campaign that will ensure sufficient operational reserves, as well as significant resources for further growth and expansion.

Should HILT receive a grant for fiscal year 2019-20, but not receive a GIA grant thereafter, HILT will prioritize the cultivation of additional prospective sources of funds at this request level. The staffing contracts HILT has developed to support the programmatic expansion of HILT Conservation Capacity-Building Initiative are structured to be time-bound and grant-specific, and contracts will only be extended if the additional potential funding sources provide sufficient revenue to support the contracts.

### **BUDGET REQUEST BY SOURCE OF FUNDS**

Period: July 1, 2019 to June 30, 2020

Applicant: Hawaiian Islands Land Trust

	UDGET ATEGORIES	Total State Funds Requested	Total Federal Funds Requested	Total County Funds Requested	Total Private/Other Funds Requested
		(a)	(b)	(c)	(d)
Α.	PERSONNEL COST				
	1. Salaries	165,000	50,000	and the state of the	159,000
	2. Payroll Taxes & Assessments	21,450	6,500		10,000
	3. Fringe Benefits	12,050			4,000
_	TOTAL PERSONNEL COST	198,500	56,500		173,000
В.	OTHER CURRENT EXPENSES				
	1. Airfare, Inter-Island				1,000
	2. Insurance				
	3. Lease/Rental of Equipment				
	4. Lease/Rental of Space				
	5. Staff Training				
	6. Supplies		3,000		3,000
	7. Telecommunication				
	8. Utilities				
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	TOTAL OTHER CURRENT EXPENSES		3,000		4,000
C.	EQUIPMENT PURCHASES				
D.	MOTOR VEHICLE PURCHASES				
E.	CAPITAL				60,000
то	TAL (A+B+C+D+E)	198,500	59,500		237,000
			Budget Prepared By:		
60	URCES OF FUNDING				
30		400 505	55 Sandar		
	(a) Total State Funds Requested		Courtenay O'Connor		(808) 791-0733
	(b) Total Federal Funds Requested	59,500	Name (Please type or print)		Phone
	(c) Total County Funds Requested		XXX		1/17/19
	(d) Total Private/Other Funds Requested	237,000	Signature of Authorized Offic	ial	Date
TO			Kawika K. Burgess, CEO		
110	TAL BUDGET	495,000	Name and Title (Please type	or print)	

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### **BUDGET JUSTIFICATION - PERSONNEL SALARIES AND WAGES**

Period: July 1, 2019 to June 30, 2020

Applicant: Hawaiian Islands Land Trust

POSITION TITLE	FULL TIME EQUIVALENT	ANNUAL SALARY A	% OF TIME ALLOCATED TO GRANT REQUEST B	TOTAL STATE FUNDS REQUESTED (A x B)
DEO	1	\$120,000.00	16.00%	\$ 19,200.00
Director, Education Initiative	1	\$100,000.00	65.00%	\$ 65,000.00
Director, Conservation Transactions	1	\$100,000.00	75.00%	\$ 75,000.00
Coordinator, Education Initiative (Maunawila)	0.5	\$20,000.00	100.00%	\$ 20,000.00
and Manager	1	\$55,000.00	35.00%	\$ 19,250.00
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TOTAL:	and the state of			198,450.00

### **BUDGET JUSTIFICATION - EQUIPMENT AND MOTOR VEHICLES**

Period: July 1, 2019 to June 30, 2020

Applicant: Hawaiian Islands Land Trust

DESCRIPTION EQUIPMENT	NO. OF ITEMS	COST PER	TOTAL COST	TOTAL BUDGETED			
NA	0.00	\$0.00	\$-	0			
			\$-				
			\$-				
			\$-				
			\$ -				
TOTAL:							
JUSTIFICATION/COMMENTS:							

DESCRIPTION OF MOTOR VEHICLE	NO. OF VEHICLES	COST PER VEHICLE		TOTAL COST	TOTAL BUDGETED
NA	0.00	\$0.00	\$	-	0
			\$	-	
			\$	-	
			\$	-	
			\$	-	
TOTAL:					0
JUSTIFICATION/COMMENTS:					
Not applicable to HILT Conservation Capacity-Building Initiat	ive; no motor vehi	cle purchases re	equired	for project.	

### **BUDGET JUSTIFICATION - CAPITAL PROJECT DETAILS**

Period: July 1, 2019 to June 30, 2020

Applicant: Hawaiian Islands Land Trust

	r			OTHER SOURCES		
TOTAL PROJECT COST		ES OF FUNDS PRIOR YEARS	STATE FUNDS REQUESTED	OF FUNDS REQUESTED	FUNDING REQUIRED IN SUCCEEDING YEARS	
	FY: 2017-2018	FY: 2018-2019	FY:2019-2020	FY:2019-2020	FY:2020-2021	FY:2021-2022
PLANS						
LAND ACQUISITION				65000		
DESIGN						
CONSTRUCTION						
EQUIPMENT						
TOTAL:				65,000		

JUSTIFICATION/COMMENTS:

Land Acquisition costs related to: Agriculture Initiative, Windward O'ahi Wahi Pana Initiative, Hawaii Island Community Resilience Initative.

### GOVERNMENT CONTRACTS, GRANTS, AND / OR GRANTS IN AID

Applicant: Hawaiian Islands Land Trust

Contracts Total: 214,500

	CONTRACT DESCRIPTION	EFFECTIVE DATES	AGENCY	GOVERNMENT ENTITY (U.S. / State / Haw / Hon / Kau / Mau)	CONTRACT VALUE
1	Agricultural Conservation Easement Outreach	9/30/18-9/30/21	USDA-NRCS	US	214,500
2	Agnoultural conservation Eucomont outrousin		000/111100	00	214,000
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