

STATE OF HAWAII DEPARTMENT OF HEALTH

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Testimony in SUPPORT of SB2891 RELATING TO TELEHEALTH.

SENATOR DONOVAN DELA CRUZ, CHAIR SENATE COMMITTEE ON WAYS AND MEANS

Hearing Date: February 21, 2018 Room Number: 211

- **Fiscal Implications:** Proposed budget of \$90,000 per pilot site, for two sites, totaling \$180,000.
- 2 **Department Testimony:** The Department of Health supports SB2891, which is to promote
- 3 telehealth as a community standard of care in Hawaii by way of a pilot project, but defers to the
- 4 Governor's Supplemental Budget Request for fiscal priorities.
- 5 Hawaii enacted laws in 2014 and 2016 that created a policy environment supportive of telehealth
- 6 which is among the most progressive in the nation. In addition, telecommunications technology
- 7 has become more affordable, reliable, and secure. However, as of 2017, no more than 15% of
- 8 Hawaii's provider report a telehealth experience, and it is very likely that a much lower
- 9 percentage have routine exposure or have integrated it into their practice.
- 10 Preliminary findings from the 2017 Hawaii Telehealth Summit reveal that provider and patient
- knowledge, attitudes, and behaviors are key determinants in increasing telehealth adoption rates.
- 12 Essentially, do health care providers understand how telehealth will improve patient care and
- impact their practice; and do patients know enough to demand the convenience of telehealth
- visits? Low telehealth adoption rates corroborate the sense of problem.
- 15 Therefore, the department supports demonstration projects throughout the state, in partnership
- with the private sector, to expose providers and patients to telehealth, create telehealth-savvy
- workforce, and learn how different populations react to and accept telehealth services. Kupuna,
- 18 for example, generally have more complex medical needs, greater mobility issues, and less
- 19 experience with telecommunications modalities like smartphones.

- 1 The department is in preliminary discussions with a federally qualified health center in a central
- 2 Oahu medically underserved area to plan for a telehealth pilot to serve home-bound kupuna that
- 3 is expected to reduce long-term health care costs and improve quality of life. The preliminary
- 4 budget per site is as follows:
- \$20,000 clinic equipment costs: Cameras, remote telemetric diagnostic equipment,
 hotspots, laptops
- \$30,000 staffing costs: Community Health Worker/resident stipend and/or case rate
- \$15,000 patient supplies, including marketing outreach and telehealth education
- \$25,000 evaluation services to include marketing and publishing of results to the local
 health care community and throughout the State.
- Long-term sustainability after pilot funds expire is to be provided by the existing health care
- system that, as described above, now reimburses telehealth at rates equivalent to face-to-face
- visits. Pilot funds will enable project partners to mitigate the technology and workflow redesign
- 14 costs, as well as enrich Hawaii's provider community with practical telehealth and workforce-
- building lessons to be published by project participants.
- 16 **Offered Amendments:** N/A.



SARAH ALLEN

MARA SMITH ASSISTANT ADMINISTRATOR

STATE OF HAWAII STATE PROCUREMENT OFFICE

TESTIMONY
OF
SARAH ALLEN, ADMINISTRATOR
STATE PROCUREMENT OFFICE

TO THE SENATE COMMITTEE ON WAYS AND MEANS FEBRUARY 21, 2018, 10:08 AM

SENATE BILL 2891 RELATING TO TELEHEALTH

Chair Dela Cruz, Vice-Chair Keith-Agaran, and members of the committee, thank you for the opportunity to submit testimony on SB 2891. The State Procurement Office (SPO) supports the intent of this bill but has concerns about the exemption language on page 3, SECTION 2, lines 14 to 15 set forth below.

"(d) Chapters 103D and 103F, Hawaii Revised Statutes, shall not apply to procurements made pursuant to this Act.;"

The SPO objects to the procurement exemption and testifies that the technology and equipment for this program should be competitively procured.

The Hawaii Public Procurement Code (code) is the single source of public procurement policy to be applied equally and uniformly, while providing fairness, open competition, a level playing field, government disclosure and transparency in the procurement and contracting process vital to good government.

Public procurement's primary objective is to provide everyone equal opportunity to compete for government contracts, to prevent favoritism, collusion, or fraud in awarding of contracts. To legislate that any one entity should be exempt from compliance with both HRS chapter 103D and 103F conveys a sense of disproportionate equality in the law's application.

Exemptions to the code mean that all procurements made with taxpayer monies will not have the same oversight, accountability and transparency requirements mandated by those

SB2891 Senate Committee on Ways and Means February 21, 2018 Page 2

procurements processes provided in the code. It means that there is no requirement for due diligence, proper planning or consideration of protections for the state in contract terms and conditions, nor are there any set requirements to conduct cost and price analysis and market research or post-award contract management. As such, Agencies can choose whether to compete any procurement or go directly to one contractor. As a result, leveraging economies of scale and cost savings efficiencies found in the consistent application of the procurement code are lost. It also means Agencies are not required to adhere to the code's procurement integrity laws.

The National Association of State Procurement Officials state: "Businesses suffer when there is inconsistency in procurement laws and regulations. Complex, arcane procurement rules of numerous jurisdictions discourage competition by raising the costs to businesses to understand and comply with these different rules. Higher costs are recovered through the prices offered by a smaller pool of competitors, resulting in unnecessarily inflated costs to state and local governments."

When public bodies, are removed from the state's procurement code it results in the harm described above. As these entities create their own procurement rules, businesses are forced to track their various practices. Moreover, a public body often can no longer achieve the benefits of aggregation by using another public body's contract because different state laws and regulations may apply to the various public bodies making compliance more difficult.

Each year new procurement laws are applied to state agencies causing state agency contracts to become more complex and costly, while other public bodies, such as agencies with strong legislative influence, are exempted. Relieving some public bodies from some laws by exempting or excluding them from compliance with a common set of legal requirements creates an imbalance wherein the competitive environment becomes different among the various jurisdictions and the entire procurement process becomes less efficient and costlier for the state and vendors.

Thank you.

Testimony Presented Before the Senate Committee on Ways and Means Wednesday, February 21, 2018 at 10:08 a.m.

By
Jerris Hedges, MD
Professor & Dean
John A. Burns School of Medicine

And
Michael Bruno, PhD
Interim Vice Chancellor for Academic Affairs and
Vice Chancellor for Research
University of Hawaii at Mānoa

SB 2891 – RELATING TO TELEHEALTH

Chair Dela Cruz, Vice Chair Keith-Agaran, and members of the committee:

SB 2891 appropriates funds to the Department of Health (DOH) to conduct a pilot project on telehealth to expand accessibility to health care in our rural communities and the neighbor islands. The University of Hawai'i John A. Burns School of Medicine (JABSOM) strongly supports SB 2891.

The proposed telehealth pilot is welcome and sorely needed in rural and remote communities, as well as communities with little access to medical, mental health and oral health services. According to the 2016 Hawai'i Primary Care Needs Assessment Data Book, most rural communities in Oʻahu, as well as on the neighbor islands have higher percentages of populations receiving public assistance (health care covered by Quest or Medicaid FFS) compared to the State average. Per capita household income is lower which may contribute to the numerous transportation barriers seen in rural communities. Rural communities and underserved communities throughout Hawai'i have higher rates of obesity, heavy drinking, diabetes and blood pressure compared to more affluent or urban communities. Death from heart disease, cancer and stroke also tend to be higher in all neighbor islands, as well as rural Oʻahu communities. Hospital admissions for substance-related disorders and mood disorders are also higher than Honolulu-county or statewide rates.

Many of the highest-risk patients reside in Medically Underserved Areas (MUA), are part of Medically Underserved Populations (MUP), or reside in federally-designated health professional shortage areas. Telehealth would benefit many in these communities. Elderly, as well as medically- and socially-complex patients often face transportation barriers and difficulty navigating our collective system of health care. These determinants of health, as well as social- or cultural-isolation can often impede seeking care or follow-up after a doctor's appointment or hospitalization. Being able to provide telehealth services at community health centers or in the home has tremendous

potential for improving the health of patients, their families, as well as providing costsavings to the entire health system by avoiding emergency department or hospitalization costs.

Telehealth has the potential to improve follow-up post-hospitalization (and prevent additional emergency department or hospital visits), provide closer monitoring of patients who would benefit from multi-disciplinary team based care, especially if periodically coupled with home visits by trained nurses, community health workers or physicians. In the Veteran's Administration population, telehealth to rural areas has shown a 58% reduction in hospital bed-days care and a 32% reduction in hospital admissions (Slabodkin, 2016)¹. A successful series of telehealth pilots – on the neighbor islands and in a rural/underserved community on Oʻahu – while simultaneously building a telehealth provider network across the State, would likely realize similar financial gains and long-term improvement in some health outcomes.

Hawai'i's Medicaid and Quest plans pay for telehealth visits as a covered benefit under Act 226 (SLH, 2016) - including reimbursement for behavioral health, primary care, specialty care that is provided by physicians, advanced practice registered nurses, psychologists, mental health providers, dentists and other oral health providers. In Hawai'i, telepsychiatry helps to address the mental health needs of children on most neighbor islands, as well as students in home- and school-based settings on the islands of Maui, Moloka'i and Lāna'i and O'ahu. Conditions treated in the schools, home and in the Department of Health's mental health clinics include developmental disabilities and severe mental illness.

Several clinical departments at JABSOM provide telehealth services to remote areas of Hawai'i and the US Pacific. We already partnered with the Hawai'i State Department of Health in the development of the Hawai'i State Telehealth Plan. JABSOM, as part of the fabric of Hawai'i, looks forward to working with many partners in support of *Maika'i Loa*: Attain Lasting Optimal Health for All (ALOHA).

Thank you for the opportunity to provide testimony on this bill.

¹ Slabodkin, G. (2016). VA expanding telehealth to meet growing needs of veterans. Health Data Management. Retrieved from https://www.healthdatamanagement.com/news/va- expanding-telehealth-to-meet-growing-needs-of-veterans.

Harry Kim Mayor



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February 20, 2018

Senator Donovan M. Dela Cruz, Chair Committee on Ways and Means Hawai'i State Capitol, Room 211 Honolulu, HI 96813

Senator Gilbert S.C. Keith-Agaran, Vice Chair Committee on Ways and Means Hawai'i State Capitol, Room 211 Honolulu, HI 96813

Dear Chair Dela Cruz, Vice-Chair Keith-Agaran and Committee Members:

Re: SB 2891 Relating to Telehealth

Hearing Date: 02/21/18 - 10:08 am; Conference Room 211

Thank you for the opportunity to testify in support of SB 2891.

In spite of dedicated efforts over the years, Hawai'i continues to have a chronic shortage of health care providers, and the shortage apparently is only getting worse. Telehealth, while not a silver bullet, has the potential to alleviate some of the unmet needs that exist, particularly in rural areas.

The direct benefit to patients is obvious, but telehealth can also help providers by offering expertise and backup that make it possible for those providers to work in underserved areas, comforted by the knowledge that they are able to provide high quality care in spite of their remote location.

Enhancing telehealth is a positive step forward, and your encouragement of its growth would be beneficial in more ways than one.

Respectfully submitted,

Harry Kim

Mayor, County of Hawai'i

County of Hawai'i is an Equal Opportunity Provider and Employer.



HAWAII CHAPTER - AMERICAN PHYSICAL THERAPY ASSOCIATION

(800) 554-5569 x13 • www.hapta.org • info@hapta.org

SB2891, Relating to Telehealth
WAM Decision Making Committee Hearing
Wednesday, Feb. 21, 2018 – 10:08 am
Room 211
Position: Support

Chair Dela Cruz, Vice Chair Keith-Agaran, and the members of the Senate Ways and Means Committee:

I am Gregg Pacilio, PT and Board President of the Hawaii Chapter of the American Physical Therapy Association (HAPTA), a non-profit professional organization serving more than 340 member Physical Therapists and Physical Therapist Assistants. Our members are employed in hospitals and health care facilities, the Department of Education school system, and private practice. We are movement specialists and are part of the spectrum of care for Hawaii, and provide rehabilitative services for infants and children, youth, adults and the elderly. Rehabilitative services are a vital part of restoring optimum functioning from neuromusculoskeletal injuries and impairments.

HAPTA **supports** the appropriation of funds for the Department of Health to conduct a telehealth pilot project. We feel this is a necessary step to show how cost effective and time-efficient health care can be via telehealth as well as introduce it and in some cases increase the use of telehealth. We hope that this project demonstrates that we can provide the outer communities of Hawai'i with quality health care, not currently available in those areas, at a lower cost.

If this project proves to be successful, we can share those savings with those in need. This is consistent with the shift to provide lower cost, higher volume care to offset the lower volume higher cost trend in health care. With projects like this, we hope to see that the quality of care is not lost with the rise of new technologies.

Your support of SB 2891 is appreciated. Thank you for the opportunity to testify. Please feel free to contact Marco Adame Jr., HAPTA's Practice Issue Lead at (213) 840-9226 for further information.



SB2891 Telehealth Pilot Project

COMMITTEE ON WAYS AND MEANS:

- Senator Donovan Dela Cruz, Chair; Senator Gilbert Keith-Agaran, Vice Chair
- Wednesday, February 21st, 2018: 10:08 am
- Conference Room 211

HAWAII SUBSTANCE ABUSE COALITION (HSAC) Supports SB2891:

GOOD MORNING CHAIR, VICE CHAIR AND DISTINGUISHED COMMITTEE MEMBERS. My name is Alan Johnson. I am the current chair of the Hawaii Substance Abuse Coalition (HSAC), a statewide hui of almost 40 non-profit alcohol and drug treatment and prevention agencies.

Telebehavioral health is an evidence-based practice that makes sense for Hawaii given our geographical and population distribution.

Telehealth is essential to help safety net providers and rural clinics understand and adopt services. In urban areas, it is the preferred method for the younger generation and for rural places, it provides needed care for underserved areas.

Given the magnitude of the untreated issues, key to effective services is that implementation include telehealth services for substance use disorders as well as mental health. I

Key to implement a telebehavioral health program is to:

- Identify one or more of the telehealth service models that are clinically appropriate.
- Enage stakeholders needed to provide services.
- Address reimbursement issues and regulatory environments.
- Coordinate telehealth activities with various provider and government partners.

We appreciate the opportunity to provide testimony and are available for questions.

1 SAMHSA-HRSA: Center for Integrated Health Solutions: https://www.integration.samhsa.gov/operations-administration/telebehavioral-health#1



Testimony to the Senate Committee on Ways and Means Wednesday, February 21, 2018; 10:08 a.m. State Capitol, Conference Room 211

RE: SUPPORTING SENATE BILL NO. 2891, RELATING TO TELEHEALTH.

Chair Dela Cruz, Vice Chair Keith-Agaran, and Members of the Committee:

The Hawaii Primary Care Association (HPCA) is a 501(c)(3) organization established to advocate for, expand access to, and sustain high quality care through the statewide network of Community Health Centers throughout the State of Hawaii. The HPCA **SUPPORTS** Senate Bill No. 2891, RELATING TO TELEHEALTH.

The bill, as received by your Committee, would:

- (1) Require the Department of Health (DOH) to implement a telehealth pilot project (Project);
- (2) Mandate the Project to utilize telehealth as the primary means of delivering health care;
- (3) Provide that the Project assist residents at two distinct project sites, each serving a medically underserved area designed by the U.S. Department of Health and Human Services and include at least one federally qualified health center or rural health clinic in each Project site;
- (4) Require DOH to evaluate the Project outcomes, including the quality of care, patient satisfaction, training and workforce development issues, and financial sustainability of telehealth activities; and
- (5) Appropriate an unspecified amount of general funds for fiscal year 2018-2019, to be expended by DOH, for the Project.

Federally Qualified Health Centers (FQHCs) provide desperately needed medical services at the frontlines in rural communities. Long considered champions for creating a more sustainable, integrated, and wellness-oriented system of health, FQHCs provide a more efficient, more effective and more comprehensive system of health.

The State of Hawaii is experiencing a severe shortage of health care professionals in the workforce, especially in rural areas. Recent studies note that the current shortage of physicians is at 20% of the total full-time equivalent positions throughout the State. The shortage is especially severe in the fields of primary care, infectious diseases, colorectal surgery, pathology, general surgery, pulmonology, neurology, neurosurgery, orthopedic surgery, family medicine, cardiothoracic surgery, rheumatology, cardiology, hematology/oncology, and pediatric subspecialties of endocrinology, cardiology, neurology, hematology/oncology, and gastroenterology.

Testimony on Senate Bill No. 2891 Wednesday, February 21, 2018; 10:08 a.m. Page 2

This bill would demonstrate the use of technology in bridging geographical distances and mitigating the isolation of rural communities. FQHCs recognize the enormous potential that telehealth has in improving the quality, availability, and accessibility of health care services, especially as they relate to specialty care. In fact, the Lanai Community Health Center, an HPCA member FQHC, currently provides telehealth psychiatric services via telehealth on a fee-for-service basis. Others, including Hamakua/Kohala Health Center, and West Hawaii Community Health Center are looking into the feasibility of integrating telehealth psychiatric services in these areas.

Telehealth also holds possibilities in the provision of dermatology, dentistry, and other fields of medicine, as demonstrated in practice on the mainland United States and internationally. Yet, because this is a relatively new development, insurance reimbursement, especially as it pertains to Medicaid beneficiaries, has many challenges that need to be worked out.

Will the federal government allow for prospective payment system reimbursement rates to be authorized for services provided via telehealth at an FQHC? Can State law require reimbursement for dental services provided to a Medicaid recipient via telehealth (as specified under the parity law enacted last year), when the Department of Human Services has not yet reinstated Medicaid coverage for adult dental services?

It is our hope that the Project established pursuant to this bill will provide DOH the opportunity to work out many of these issues so that the State of Hawaii will truly become the leader in telehealth that it has the potential of being.

For these reasons, we **SUPPORT** this measure and urge your favorable consideration.

In advance, thank you for your consideration of our testimony.



Dr. Cyndy Endrizal, PhD, MPH, RDN, LD, FAND Chief Quality Officer and Dietitian Wahiawā Center for Community Health cendrizal@wahiawahealth.org Cell: (808) 223-3957

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Testimony in SUPPORT of SB2891 RELATING TO TELEHEALTH.

COMMITTEE ON WAYS AND MEANS

Senator Donovan M. Dela Cruz, Chair Senator Gilbert S.C. Keith-Agaran, Vice Chair

DATE: Wednesday, February 21, 2018

TIME: 10:08 A.M.

PLACE: State Capitol, CR 211

- 1 **Health Center Testimony:** The Wahiawā Center for Community Health (aka Wahiawā Health)
- 2 is in full support of SB2891, relating to a telehealth pilot project. Wahiawā Health would like to
- 3 be considered as one site of the pilot project.
- 4 Wahiawā Health believes this pilot project would benefit a majority of their patients served. In
- 5 calendar year 2017, Wahiawā Health provided services to approximately 7,000 unique patients
- and over 18,000 encounters. At the time of service, 60% of patients were recipients of
- 7 **Medicaid**, 5% beneficiaries of Medicare, 30% were privately insured, and 5% were uninsured,
- 8 thereby demonstrating Wahiawā Health's role as a safety net provider to the uninsured and
- 9 underinsured. **Telehealth is already being considered** as an alternative mode of health care for
- 10 current patients who are unable to physically come to the health center.
- 11 The service area of Wahiawā Health holds a **Medical Underservice Scoring of 64.1, the**
- 12 highest of all areas designated Medically Underseved Population (MUP) on O'ahu. Services
- currently offered are Family Medicine, Obstetrics & Gynecology, Pediatrics, Nutrition,
- 14 Behavioral Health, and Podiatry.
- As the Act states, the purpose is to "...expose the State's health care providers and patients to the
- benefits of telehealth." If this pilot project were to occur at Wahiawā Health, not only would it

- 1 expose our current providers; it would provide a learning opportunity for the interns, residents,
- and students who are being precepted at Wahiawā Health, by our providers, on an ongoing basis.
- 3 This project is a perfect opportunity for Wahiawā Health to highlight its mission as a rural
- 4 teaching facility. We are developing a **relationship with John A. Burns School of Medicine**
- 5 (JABSOM) and already have a contractual agreement with the University of Hawaii (UH)
- 6 School of Nursing. One of our board members teaches in the UH Myron B. Thompson
- 7 School of Social Work.
- 8 Wahiawā Health has already identified existing patients where telehealth might be a preferred
- 9 mode of health care. In addition, utilizing existing partnerships with Wahiawā General
- 10 **Hospital**, Alea Bridge, Surfing the Nations, and the local churches and schools would facilitate
- outreach and identification of additional patients for telehealth services.
- 12 Equally important as the exposure and experience of telehealth, is the sharing of information
- after the pilot project is concluded. Wahiawā Health has one employee and one board member –
- 14 both with PhD's in Clinical Research from the University of Hawaii John A. Burns School
- of Medicine, Department of Complementary and Integrative Medicine. Both, have already
- submitted scholarly works in medical journals. Evaluting the telehealth pilot project and
- publishing its findings would be a natural final phase of the project for Wahiawā Health.
- 18 This telehealth pilot project would set of trajectory of new learning opportunities and research in
- 19 a very underserved/high need region on O'ahu. Furthermore, this project would inform and build
- 20 capacity/knowledge/attitude/behaviors around the practice of telehealth throughout the State.
- And lastly, this pilot project is expected to set precedent on providing health care in a more cost
- 22 effective mode, thereby, bending the cost curve resulting in a wise investment for health care
- 23 organizations.
- A proposed budget is as follows (\$90,000 per site):
- \$20,000 clinic equipment costs: Cameras, remote telemetric diagnostic equipment, hotspots,
- 26 laptops

- 1 \$30,000 staffing costs: Community Health Worker/resident stipend and/or case rate
- 2 \$15,000 patient supplies, including marketing outreach and telehealth education
- 3 \$25,000 evaluation services to include marketing and publishing of results to the local health
- 4 care community and throughout the State.
- 5 Our mission is "In the spirit of Aloha and compassion, Wahiawā Health provides access to
- 6 affordable, quality health care and wellness services to promote a healthy community."
- 7 Please consider full support of SB 2891 and Wahiawā Health as a site for the pilot project.
- 8 **Offered Amendments:** N/A.

SB-2891

Submitted on: 2/18/2018 11:17:57 PM

Testimony for WAM on 2/21/2018 10:08:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing
Melodie Aduja	Testifying for OCC Legislative Priorities Committee, Democratic Party of Hawai'i	Support	No

Comments:

PRESENTATION OF THE

OAHU COUNTY COMMITTEE ON LEGISLATIVE PRIORITIES

TO THE COMMITTEE ON WAYS AND MEANS

DEMOCRATIC PARTY OF HAWAI'I

THE SENATE

TWENTY-NINTH LEGISLATURE

REGULAR SESSION OF 2018

Wednesday, February 21, 2018

10:08 a.m.

Hawaii State Capitol, Conference Room 211

RE: Testimony in Support of SB 2891 SD1 RELATING TO TELEHEALTH

To the Honorable Donovan M. Dela Cruz, Chair; the Honorable Gilbert S.C. Keith-Agaran, Vice-Chair, and Members of the Committee on Ways and Means:

Good morning. My name is Melodie Aduja. I serve as Chair of the Oahu County Committee ("OCC") Legislative Priorities Committee of the Democratic Party of Hawaii. Thank you for the opportunity to provide written testimony on Senate Bill No. 2891 relating to the telehealth Pilot Program.

The OCC Legislative Priorities Committee is in favor of Senate Bill No.2891 and supports its passage.

Senate Bill No.2891 is in accord with the Platform of the Democratic Party of Hawai'i ("DPH"), 2016, as it appropriates funds for the Department of Health to conduct a telehealth pilot project.

The DPH Platform states that "[a]ccess to health care is a basic human need. Our citizens and visitors have an inherent right to high quality, high standard health care. The state legislature and the federal government should take all appropriate steps to create and support a health care system of public, for-profit, and nonprofit hospitals and other medical facilities that follow best practices to enhance and protect and preserve life. (Platform of the DPH, P.7, Lines 360-364 (2016)).

Given that Senate Bill No.2891 appropriates funds for the Department of Health to conduct a telehealth pilot project, it is the position of the OCC Legislative Priorities Committee to support this measure.

Thank you very much for your kind consideration.

Sincerely yours,

/s/ Melodie Aduja

Melodie Aduja, Chair, OCC Legislative Priorities Committee

Email: legislativeprorities@gmail.com, Tel.: (808) 258-8889

SB-2891

Submitted on: 2/16/2018 9:55:20 PM

Testimony for WAM on 2/21/2018 10:08:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing	
brianhk	Individual	Support	No	

Comments:

I would like to express my support of SB2891. By taking advantage of modern technology, vulnerable populations could receive medical attention more conveniently and less expensively.

Currently, patients must deal with a shortage of doctors whose offices are concentrated in urban areas. This is a problem for patients who have difficulties travelling which is only made worse by the amount of traffic on Hawaii's roads.

By offering increased telemedicine options, there are numerous benefits:

- 1. First, patients could receive more preventative care as they will be more likely to request medical services in a timelier manner.
- 2. Second, technology offer a better patient experience. Sessions can be recorded. Medical staff can display documents like test results on a screen. Live language translation and subtitling functionality could enchance communication.
- 3. Finally, telemedicine could help reduce the cost of healthcare. For example, medical practices may be able to operate within a smaller facility.

Because of these reasons, I urge the committee to pass SB2891.

Thank you,

Brian Kim

<u>SB-2891</u> Submitted on: 2/19/2018 5:16:55 PM

Testimony for WAM on 2/21/2018 10:08:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing
Lee Buenconsejo-Lum	Individual	Support	No

Comments: