

STATE OF HAWAII

DEPARTMENT OF BUSINESS, ECONOMIC DEVELOPMENT AND TOURISM HAWAII HOUSING FINANCE AND DEVELOPMENT CORPORATION 677 QUEEN STREET, SUITE 300

Honolulu, Hawaii 96813

FAX: (808) 587-0600

IN REPLY REFER TO:

Statement of
Craig K. Hirai
Hawaii Housing Finance and Development Corporation
Before the

SENATE COMMITTEE ON WAYS AND MEANS

February 28, 2018 at 11:00 a.m. State Capitol, Room 211

In consideration of S.B. 2293, S.D. 1 RELATING TO AFFORDABLE HOUSING.

The HHFDC <u>supports the intent</u> of S.B. 2293, S.D. 1, which directs the HHFDC to initiate negotiations to preserve Front Street Apartments in Lahaina, Maui, as affordable rental housing.

Thank you for the opportunity to provide written comments on this bill.

Council Chair Mike White

Vice-Chair Robert Carroll

Presiding Officer Pro Tempore Stacy Crivello

Councilmembers Alika Atay Elle Cochran Don S. Guzman Riki Hokama Kelly T. King Yuki Lei K. Sugimura



COUNTY COUNCIL

COUNTY OF MAUI 200 S. HIGH STREET WAILUKU, MAUI, HAWAII 96793

www.MauiCounty.us

February 26, 2018

TO: Honorable Donovan M. Dela Cruz, Chair

Senate Committee on Ways and Means

FROM: Stacy Helm Crivello

Councilmember

DATE: Wednesday, February 28, 2018

SUBJECT: SUPPORT OF SB 2293 S.D. 1, RELATING TO AFFORDABLE HOUSING

privello

Thank you for the opportunity to testify in support of this important measure. The purpose of this measure is to direct the Hawaii Housing Finance and Development Corporation, or the appropriate state entity, to initiate negotiations to keep the units of the Front street apartments on the island of Maui affordable or to acquire the Front street apartments property unless certain conditions are met. Appropriates funds. Takes effect on 07/01/2050.

I support this measure for the following reasons:

- There is a critical shortage of affordable rentals and properties for sale in 1. Maui County. The Front Street Apartments consisting of 142 units housing 250 residents was developed under the Low Income Housing Tax Credit Program for households earning less than 60% of the area median
- The Front Street Apartments were expected to remain affordable to low 2. income tenants for a period of 50 years. After fulfilling their 15 year minimum requirement to keep the property affordable, the owners exercised their option to remove the property from affordability requirements which after a 3 year grace period allows them to charge market rate rents making it unaffordable for their current tenants.
- Act 288, Session Laws of Hawaii 2006 regarding state intervention to 3. preserve affordable rents at Kukui Gardens affordable rental housing project set an important precedence.

For the foregoing reasons, I support this measure.

2018SB2293SD1Support-FrontStreetApts



200 South High Street Wailuku, Maui, Hawai'i 96793-2155 Telephone (808) 270-7855 Fax (808) 270-7870

E-mail: mayors.office@mauicounty.gov

OFFICE OF THE MAYOR

Ke`ena O Ka Meia COUNTY OF MAUI - Kalana O Maui

February 26, 2018

TESTIMONY OF ALAN M ARAKAWA MAYOR **COUNTY OF MAUI**

BEFORE THE SENATE COMMITTEE ON WAYS AND MEANS

Wednesday, February 28, 2018, 11:00 A.M. Conference Room 221

SB2293 Relating to Affordable Housing

Honorable Donovan M. Dela Cruz, Chair Honorable Gilbert S.C. Keith-Agaran, Vice Chair Honorable Members of the Senate Committee on Ways and Means

Thank you for this opportunity to testify in **SUPPORT** OF SB2293.

The purpose of this bill is to authorize the Hawaii Housing Finance and Development Corporation (HHFDC) or any entity of the State to initiate negotiations to keep the units of the Front Street Apartments on the island of Maui affordable or to acquire the Front Street Apartments property.

On behalf of the County of Maui, I support this bill for the following reasons:

- The current residents of the apartments are comprised of below 60% & below 50% of the Area Median Income for Maui County. Some are disabled and/or elderly. They represent our most vulnerable population.
- Maui County has a dire need for additional affordable housing. The most recent Hawaii Housing Planning Study indicates a need for 12,000 housing units on Maui for 2015-2025. There are very little affordable rental options in Maui County. If the current residents were to lose their units, there are virtually no other affordable rental units for them to move to. Many could become homeless.
- Maui County has a limited number of shelters which are typically at full capacity. There is no adequate shelter space to accommodate displaced residents of the Front Street Apartment project.
- The developer entered into a 201G agreement with the county and received several exemptions based on the representation that the homes would remain in the affordable category for 51 years. I have included a portion of the minutes of the Human Services and Parks Committee 1999 meeting granting approval of this project. In this excerpt you will see that the representative of the project stated that the project must remain affordable for 51 years.

I strongly urge you to pass SB2293.

Sincerely,

Alan M. Arakawa Mayor, County of Maui

Encl.

HUMAN SERVICES AND PARKS COMMITTEE Council of the County of Maui

MINUTES

October 13, 1999

Lahaina Civic Center Social Hall, Lahaina

MR. FRAMPTON: . . . Thank you, Mr. Chairman. And I'd like to thank the Council Members and the member of. . . . Members of the Council, uh, County staff for coming out to Lahaina to hold this public hearing. I'll try to keep my presentation brief. I think a number of issues have been addressed by the previous speakers. I would like to introduce the other members of the project team. You did meet Mr. Dornbush and Mr. Christian Hart from. . . the, the two partners in the Front Street Apart. . . Front Street Affordable Housing Partners. Our design team. . . we have Uwe Shultz, the Architect. . . Civil Engineer is Carl Takumi; the Traffic Engineer is Randy Okaneku; the Project Manager for Sun America is Kent Smith; and Legal Counsel is Paul Mancini. Um . . .

... as was previously mentioned, this is an affordable rental project--142 units. It's being developed through the Low-Income Housing Tax Credit Program. Briefly, that's a Federal program which the, in which the U. S. government allocates. ..tax credits to all 50 states. The states. ..give out the tax credits on a competitive basis every year. This project went up against a number of other projects in the State. Three projects were awarded tax credits. This is the only one on Maui that was awarded the tax credits. Part of the requirements are that they keep this project in affordable rentals for 51 years--as part of that program. Um . . .

. . . the project is intended, of course, to address a demonstrated housing need in Lahaina. . .for affordable rentals.

COUNCIL OF THE COUNTY OF MAUI HUMAN SERVICES AND PARKS COMMITTEE

November 5, 1999 Committee Report No. 99-202

Mr. Frampton provided your Committee with further details relating to the Project. He noted that the 142-unit Project was being built through a Federal low-income housing tax credit program. In essence, the Federal government gives each state a number of these credits each year. He noted that there were a number of other projects in the State who competed for the credits, but only three were awarded. The Project before your Committee is the only project on Maui that received this type of tax credit. Upon receiving the credits, one of the criteria is that the Project needs to remain in affordable housing for 51 years. Another criteria is that the Project can only take place in an area with demonstrated need for affordable housing.

Testimony of Joseph Pluta, Vice President, West Maui Taxpayers Association Writing in Support of Senate Bill 2293 Before State Senate Ways and Means Committee Feb. 25, 2018

I'm Joseph Pluta, vice president of the West Maui Taxpayers Association, representing more than 2,000 members, most of whom are property owners. In December of 2018, the Association supported the Maui County Council's Resolution, asking the Hawaii Legislature and Gov. David Ige's administration to find a way to keep affordable housing for tenants at the Front Street Apartments. The resolution passed unanimously. In January, Maui Mayor Alan Arakawa announced his support for helping to keep Front Street Apartments as affordable housing as a low-income housing. The ball is now in your court to do something.

Our organization believes that if you are going to reduce the number of homeless, the first priority is to keep what low-income housing you have in service. It makes no sense to plan for future low-income housing, if you can't protect what you have in your low-income housing inventory.

We believe the state is in a crisis of houselessness and homelessness with little or no affordable housing in West Maui, a visitor destination second only to Waikiki, and that extraordinary measures may be necessary.

We want to do the good and right thing and prevent worsening the homeless situation in West Maui. It would be absolutely terrible to do nothing and allow low-income residents to be forced out of Front Street Apartments. Our organization of taxpayers also would like to note that the agreement with Maui County and the state called for the low-income project to be in service for 50 years rather than 15 years and that while an IRS rule in 2012 allows the conversion to market-priced rentals after the 15th year, the taxpayers have invested considerably in its development and would lose up to tens of millions in public investment.

Please note that a 2012 study, done by the U.S. Department of Housing and Urban Development's Office of Policy Development and Research, recommended that Housing Finance Agencies should place their highest priority on keeping low-income developments in high rent areas because "preserving these properties as affordable housing will almost always be less costly than investing in creating new affordable developments." The study said this investment may be the most cost-effective way to encourage or maintain some amount of economic integration and diversity. While not named specifically, Front Street Apartments fits into what HUD described as a high priority area for protection. ("Affordable Housing at the 15-year Mark," U.S. Department of Housing and Urban Development's Office of Policy Development and Research. (800) 245-2691 for help accessing information you need. Submitted by ABT Associates Inc., Bethesda, MD August, 2012.)

In launching the Front Street Apartments project, the developer SunAmerica asked for a number of concessions, including a waiver on park contributions, parking, and underground utilities, the rezoning of five parcels from residential to apartment, and a property tax exemption that has thus far amounted to more than \$2 million.

Additionally, the federal and state government agreed to provide up to \$1.2 million and \$360,000 respectively in annual tax credits, totaling \$15.6 million in the first 10 years.

The West Maui Taxpayers Association believes it makes sense to keep and maintain the Front Street Apartment property as a low-income apartment rental and that every effort should be made to maintain this as a housing resource.

Joseph Pluta, Vice President, Telephone: 661-7990

SB-2293-SD-1

Submitted on: 2/26/2018 7:59:38 AM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing	
david gierlach	Testifying for st elizabeth's church	Support	No	

Comments:

Please continue to move this vital Bill forward. The needs of the individual tenants on Front Street cannot be overstated. We have an affordable crisis housing in Hawaii and failure to move forward with this legislation will only make the situation far worse. Thank you so much.

SB-2293-SD-1

Submitted on: 2/25/2018 8:06:30 PM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing
Linda Norrington	Testifying for Waiola Church, UCC	Support	No

Comments:

WAIOLA CHURCH, UCC 535 Waine'e Street Lahaina, HI 96761 Office/Fax: 808.661.434 Web: www.waiolachurch.org Email: jen@waiolachurch.org

February 25, 2018Office

Hawaii State Senate Ways and Means Committee Honolulu, Hawaii

Dear Donovan Dela Cruz, Chair

The Board of Trustees of Waiola Church, UCC supports SB2293. We have previously urged the Maui County Council, our Governor, and the State legislature to find a way to maintain affordable housing at the Front Street Apartments in Lahaina, Hawaii.

As the oldest church on Maui, soon to celebrate our 195 anniversary, Waiola has had a long standing interest in the need for affordable housing, which has become even more critical in recent years. We are concerned for the current tenants facing eviction, who will be unable to find affordable options in the area, or even on the island. Our homeless population grows larger every year as low income families and individuals join their ranks...a situation that impacts us all.

Taxpayer money was lost and favors were granted to allow these units to be built - on the premise that they would remain affordable. A remedy for the IRS loophole voiding that contract needs to be found.

Please find a way to retain these units for those who call them home.

Sincerely, Kahu Anela Rosa and Linda Norrington Moderator, Board of Trustees Waiola Church, UCC The Twenty-Ninth Legislature Regular Session of 2018

THE SENATE Committee on Ways and Means Senator Donovan M. Dela Cruz, Chair Senator Gilbert S.C. Keith-Agaran, Vice Chair State Capitol, Conference Room 211

Wednesday, February 28, 2018; 11:00 a.m.

STATEMENT OF THE ILWU LOCAL 142 ON S.B. 2293 SD1 RELATING TO AFFORDABLE HOUSING

The ILWU Local 142 supports S.B. 2293 SD1, which directs the Hawaii Housing Finance and Development Corporation (HHFDC), or the appropriate state entity, to initiate negotiations to keep the units of the Front Street Apartments on the island of Maui affordable or to acquire the Front Street Apartments property unless certain conditions are met and appropriates funds.

S.B. 2293 SD1 authorizes the state, whether through HHFDC or another state entity, to initiate negotiations with the leasehold fee and improvement owners, 3900 Corporation and Front Street Affordable Housing Partners Limited Partnership, or their successors. Specifically, it allows the state to negotiate extending the affordable rents for tenants through 2027 <u>OR</u> acquire the property, provided that 70 units are rented to households with incomes not to exceed 50% Area Median Income (AMI) as determined by the United States Department of Housing and Urban Development (HUD) and 71 units are rented to households with incomes not to exceed 60% AMI as determined by HUD.

If an agreement to either extend the affordable rents to at least 2027 or to acquire the property is not reached within a reasonable amount of time, as determined by the appropriate state entity, that state agency shall exercise its power of eminent domain to acquire the property and improvements thereon. The measure appropriates \$250,000 for the purpose of negotiating this transaction, provided funds are matched by the County of Maui.

The ILWU shares the legislature's concern regarding the severe shortage of affordable housing across the state and believes this bill is necessary to ensure the tenants of the Front Street Apartments are protected. We believe in protecting the working class and providing affordable housing is essential to the well-being of these tenants.

The ILWU urges passage of S.B. 2293 SD1. Thank you for the opportunity to share our views on this matter.

Lāhuiokalani Kā`anapali Congregational Church 3650 Lower Honoapi`ilani Rd Lahaina, HI 96761

Mailing address: 1270 Nahale Place Lahaina, HI 96761

808-661-9890 808-987-2536



February 26, 2018

Hawai'i State Senate House & Ways Committee Donovan Dela Cruz, Chairperson

In support of SB2293

Aloha Chairperson, Donovan Dela Cruz:

As concerned people of the Lahaina community, the members of the Lāhuiokalani Kā`anapali Congregational Church supports your efforts to preserve affordable housing for the Front Street Apartment tenants.

Affordable housing is non-existent, especially on the West Side. It was a good thing, when in 1999, investors worked collaboratively with the State and County govt. to develop affordable housing in a location that provided easy access to work, shopping, and health services. The Front Street Apartments is a model example where affordable housing has been integrated in the fabric of the community and the residents have thrived. Having the ability to work and live in the same community is invaluable to a family's well-being.

In the next few years, the Lahaina community will feel the effects of the new housing development between Front Street Apartments and the Cannery Mall. In addition, the newly proposed traffic patterns for the intersection of Keawe and Highway 30, will cause much disruption. The tenants and all Lahaina residents need to know that this affordable housing will continue to serve Lahaina residents. I mirror the words of Joe Pluta of the West Maui Taxpayers Assn.: "We want to do the good and right thing, and prevent worsening the homeless situation in West Maui."

Mahalo nui for your continued work to support the needs of the Lahaina community.

Aileen L Trout

ilin L. Tronk

Moderator, Lāhuiokalani Kā`anapali Congregational Church

SB-2293-SD-1

Submitted on: 2/26/2018 2:41:45 PM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing
Melodie Aduja	Testifying for OCC Legislative Priorities Committee, Democratic Party of Hawai'i	Support	No

Comments:

PRESENTATION OF THE

OAHU COUNTY COMMITTEE ON LEGISLATIVE PRIORITIES DEMOCRATIC PARTY OF HAWAI'I

TO THE COMMITTEE ON WAYS AND MEANS

THE SENATE

TWENTY-NINTH LEGISLATURE

REGULAR SESSION OF 2018

Wednesday, February 28, 2018

11:00 A.M.

Hawaii State Capitol, Conference Room 211

RE: Testimony in Support of **SB2293 SD1**, RELATING TO AFFORDABLE HOUSING

To the Honorable Donovan M. Dela Cruz, Chair; the Honorable Gilbert S.C. Keith-Agaran, Vice-Chair, and Members of the Committee on Finance:

Good morning, my name is Melodie Aduja. I serve as Chair of the Oahu County Committee ("OCC") Legislative Priorities Committee of the Democratic Party of Hawaii. Thank you for the opportunity to provide written testimony on Senate Bill No.**2293 SD1**, relating to the Hawaii Housing Finance and Development Corporation; Affordable Housing; Maui; Front Street Apartments; and an appropriation.

The OCC Legislative Priorities Committee is in favor of Senate Bill No. **2293 SD1** and support its passage.

Senate Bill No. **2293 SD1**, is in alignment with the Platform of the Democratic Party of Hawai'i ("DPH"), as it directs the Hawaii Housing Finance and Development Corporation, or the appropriate state entity, to initiate negotiations to keep the units of the Front street apartments on the island of Maui affordable or to acquire the Front street apartments property unless certain conditions are met and appropriates funds.

Specifically, the DPH Platform states, "Housing is a basic human need and we believe that adequate, accessible, affordable, and safe housing should be available to all residents on Hawai'i. Affordable housing that is fair in proportion to individual income is the basis of prosperity for our citizens and stability in our economy. Recent and past real estate bubbles have fueled disproportionate rent increases, a key contributor to homelessness. Therefore, we support efforts to promote truly affordable housing for all citizens who rent. . .. We believe in the concept of "Housing First" to develop affordable, state housing and support services to break the cycle of homelessness for people with the fewest housing options." (Platform of DPH, P. 7, Lines 340-344, 352-353 (2016)).

Given that Senate Bill No. **2293 SD1** directs the Hawaii Housing Finance and Development Corporation, or the appropriate state entity, to initiate negotiations to keep the units of the Front street apartments on the island of Maui affordable or to acquire the Front street apartments property unless certain conditions are met and appropriates funds, it is the position of the OCC Legislative Priorities Committee to support this measure.

Thank you very much for your kind consideration.

Sincerely yours,

/s/ Melodie Aduja

Melodie Aduja, Chair, OCC Legislative Priorities Committee

Email: legislativepriorities@gmail.com, Tel.: (808) 258-8889

Testimony of Gary T. Kubota, Volunteer Liaison, Front Street Apartment Tenants Group In support of Senate Bill 2293 Before the State Senate Ways and Means Committee Feb. 28, 2018

Good morning, Committee chair Donovan Dela Crus and vice chair Gilbert Keith-Agaran. I'm Gary T. Kubota, the volunteer liaison/researcher for the Front Street Apartment Tenants Group. As a journalist, I've received national journalism awards related to consumerism and housing, including recognition from the National Association of Home Builders and the National Press Club. I'd like to provide a broad, historical view of the financial situation facing Hawaii taxpayers in looking at the development of Front Street Affordable Housing Partners.

Besides the increase in homelessness and disruption in workforce contributions of hundreds living at Front Street Apartments, Hawaii taxpayers stand to lose tens of millions in public investment already spent in developing and retaining the 142-unit Front Street Apartments.

The amount totals more than \$40 million in public investment in the past 16 years — up to \$15.6 million in state and federal tax credits, an estimated \$5 million in Maui County benefits including more than \$2 million in property tax exemptions, and more than \$20 million paid by tenants in personal rent and government rental subsidies.

What exactly has been paid by the building owner as investment during that time? According to the financial plan filed in the early 2000s by the Partners with the state, the building owners were taking out a \$17-million loan to develop the property.

So, what were talking about is a private developer who initially spent less than \$18 million to develop the property versus a public investment of \$40 million.

The building owner Front Street Affordable Housing Partners would have state legislators think that a contract is a contract, and the terms are immutable, and that the only contract one has to look at is the contract between the Partners and the Hawaii Housing Finance and Development Corporation — an agreement signed in 2002.

But history shows that in 1999, the initial developer SunAmerica Affordable Housing Partners approached Maui County and asked for a number benefits amounting to some \$5 million, in return for developing the low-income housing project Front Street Apartments. The benefits included rezoning parcels and waivers on a requirement to contribute 1.5 acres for a public park and underground utilities. The Maui County Council passed a resolution in 1999, providing a fast-track for the development, with the lease on the land for 66 years. In view of the Partners shortening the time span to August, 1999, Maui Mayor Alan Arakawa has launched an inquiry looking into the transactions. Please note so far as I've seen, Maui County was not involved in signing the contract between the state and the Partners. The

Tenants Group feels the county should roll back benefits to the Partners and impose penalties upon the Partners, where appropriate.

It's also important to note that less than 8 years after the agreement with Maui County, Sun America was part of a coalition in 2007 lobbying the IRS to amend the rules to pave the way to improve profits for low-income housing investors and to produce 2012 final IRS rules about "Qualified Contracts" that are now being cited by the Partners in its quest to increase its financial return. In my opinion, the IRS amendments go beyond the scope of what was called for by the enabling legislation in the Omnibus Reconciliation Act of 1989. Please note the IRS made this rule change retroactive. So much for the immutability of contracts.

It's like playing a poker game and being told that deuces are wild after the hand is dealt and oh, your opponent who lobbied for the changes in the rules has the deuces. Oh yeah, and by the way, those poker hands you had eight years ago, well, the deuces were wild on those as well and the investors had the deuces, so you owe them more money.

The IRS process is flawed and has become a unilateral escape clause for low-income housing investors to cash in.

There are a growing number of low-income housing advocates nationally who recognize there is a problem. Just a few week ago, I received an email from Ellen Lurie Hoffman, the Federal Policy Director of the National Housing Trust who said she is working with a coalition of housing industry groups to eliminate the IRS Qualified Contract "loophole."

"Until we are able to change the statute, we were pleased that the National Council of State Housing Agencies recently adopted a 'Recommended Practice' for the Low-Income Housing Tax Credit (Housing Credit) that urges state housing agencies to require all Housing Credit applicants to waive their right to submit a qualified contract as a condition of receiving an allocation," Hoffman said.

Of course, the situation facing Front Street Apartment tenants is more immediate. The Tenants Group cannot wait for federal legislation to make a correction or a shift in national administrative policies. The tenants need help now. They need help to make things right. Thank you.

— Gary Kubota, 3450-A Keha Drive, Kihei, Hawaii 96753, telephone (808) 268-3918

(END)

The Hawaii State Senate Ways and Means Committee
In Support of Senate Bill 2293
Written Testimony of Barbara Henny,
Co-Chair, Front Street Tenants Group
Feb. 25, 2018

Good morning, Committee chair Donovan Dela Cruz and vice chair Gibert Keith-Agaran. I am Barbara Henny, co-chair of the Front Street Apartment Tenants Group. The Front Street Apartment Tenants Group supports Senate Bill 2293.

The Tenants Group estimates more than \$40 million in public investment has been made to develop and maintain the 142-unit apartments in the past 16 years. We feel Front Street Apartments is an important housing resource for the state and Lahaina community and too much has been paid to let it go. More than 30 churches and nonprofit groups in Maui County and Oahu have joined to support us, including ministers from Nuuanu Congregational, First Unitarian Church of Honolulu, St. Elizabeth's Episcopal Church, First Chinese Church of Christ and Emanu- El Synagogue.

As important, our Front Street Tenants Group has received letters of support from the Filipino community of Ota Camp in Waipahu and the farm community of Waiahole-Waikane Community Association in Windward Oahu. Both Ota Camp and Waiahole serve as reminders of the good that can come out the state intervention to prevent mass evictions.

The Maui County Council unanimously passed a resolution on Dec. 5, 2018 to express their support for keeping the affordable housing for the tenants at Front Street Apartments, and we are grateful for the support of Melodie Aduja, chair of the Oahu County Committee on Legislative Matters for the Democratic Party of Hawaii and Donna Domingo of the ILWU.

Mayor Alan Arakawa has announced as a legislative priority the keeping of Front Street Apartments as low-income and has launched an inquiry about the benefits given by Maui County to the investors of the building project, given their shortening of their operation from 50 years to 15 years.

We mention these tenants supporters because it is difficult sometimes for them to submit multiple testimonies to each committee during the course of a legislative session.

Please know that without state intervention, such as through Senate Bill

2293, many of the 250 people living at Front Street Apartments will be homeless and homeless in the Lahaina, an area second only to Waikiki as an urban visitor destination in the state. The nonprofit homeless resource center says it is at capacity and the wait for affordable housing is two years. As the first capital of the Hawaiian Kingdom, Lahaina Town is a National Historic Landmark and a precious resource to all taxpayers. Please note that a forthcoming letter of support for the tenants is coming from the president of the Lahaina Town Action Committee, whose more than 60 merchants are appealing to you for help.

We, the people at Front Street Apartments, are diverse in ethnicities - Filipino, Hawaiian, Chinese, Vietnamese, Portuguese, Korean, Chamorro, Japanese, African-American, and Caucasian. About 70 to 80 percent of the adults living at Front Street Apartments work, many at more than one job. They are the maids, waitresses, dishwashers, child-care providers, substitute teachers, condominium cleaners, cashiers, store clerks, taxi cab drivers, part-time construction laborers and landscapers. The remaining 20 percent are retirees living on a fixed income and the disabled — a Gulf War veteran fighting cancer, a woman on dialysis, woman raising her Down's Syndrome son, many single parents who are survivors of spousal abuse, an elderly woman raising her Filipino great-granddaughter. The tenants are a vulnerable population, earning up to 50 to 60 percent of the median income of a Hawaii resident.

In other words, they all virtually pay rent and some rely on government subsidies to make up a portion of the rental cost. Based on the schedule of rental prices in 2001, the building owner received roughly \$1.3 million a year. In the past 16 years, that means the amount paid to the building owner is more than \$20 million in personal rent and government subsidies. We know the financial plan to develop the 142-unit complex required close to \$17- million loan.

We also know that the state and federal government gave up to \$15.6 million in tax credits, and Maui County provided close to \$5 million in benefits, including more than \$2 million in total property tax exemptions for the past 16 years.

Initially, we were told through news sources that building owner Front Street Affordable Housing Partners' spokesman Adam Dornbush said raising the rent to market levels was necessary because of the increase in ground lease rents from the landowner 3900 Corporation. But we found through our research that the ground lease prices were set in the early 2000s and that the Partners agreed to the schedule of lease rent

increases in the original agreement.

The Partners broke off negotiations with the state after the 2017 legislative session and broke off negotiations earlier this year, according to state officials.

Many residents are worried sick what will happen to them if their rents are increased by more than 100 percent, perhaps even 200 percent, by the deadline of August, 2019.

We cannot afford to wait any longer. We hope the passage of Senate Bill 2293 will help to bring resolution to our plight. Please stand with us.

Barbara J. Henny 1802 Kenui Place Lahaina, HI 96761 Tel: (808)
 667-9215, 283-2415

(END)

Feb. 26, 2018

Senate Ways and Means Committee in favor of SB2293
Senate Chair Donovan Dela Cruz
State Capitol
Honolulu, Hawaii

Dear Senator Dela Cruz:

I am writing on behalf of The LahainaTown Action Committee to go on record in support of House Bill 2006 to keep the lowincome Front Street Apartments in operation.

We are at a pivotal moment in our state's history when many of our residents, our 'ohana, face grave uncertainty about where they can afford to live. The 2017 Maui County Affordable Housing Summit report details that 13,496 affordable housing units will be necessary within the next 10 years to keep pace with the rising costs of living and employment trends. If this need isn't met, what becomes of our neighbors, our friends, our family? Lahaina is already working diligently to fight the rising tide of homelessness in our community, especially in highly visible commercial areas such as Lahaina Town. Preserving the affordability of the Front Street Apartments would be a great step forward in this fight - we all stand to win from this measure.

Lahaina Town is a major economic engine in Hawaii's visitor industry. Each year the more than 60 businesses of the Lahaina Town Action Committee work together to put on nearly 30 events along Front Street and its surrounding areas that successfully bring in tens of thousands of patrons who

support the world class restaurants, shops and galleries that make Lahaina so special. We hope you will take our recommendation as seriously as you take our contributions to the economy of this state.

Most of Lahaina is within both the National and State Historic Districts. It was the first capital of the Hawaiian Kingdom. We pride ourselves on being the curators of this historic jewel. We must ask ourselves, what is our kulena in this matter? How will Hawaii's future generations measure our contributions to this important issue? As leaders in our community let's strive to be the great ancestors future generations of Hawaii deserve.

Sincerely,

Sne Patel President, LahainaTown Action Committee, (808)-264-9950

TESTIMONY OF THE FRONT STREET AFFORDABLE HOUSING PARTNERS

HEARING DATE/TIME: Wednesday, February 28, 2018

11:00 AM

Conference Room 211

TO: Committee on Ways and Means

RE: Testimony in Opposition to SB2293 SD1.

Dear Chair, Vice-Chair and Committee Members:



My name is William G. Meyer, III. I have been practicing law in Honolulu since 1979. I'm counsel for the Front Street Affordable Housing Partners ("FSAHP"), the leasehold owner and original developer of the property which is the subject of SB2293 SD1 (the "Subject Property"). FSAHP strongly opposes SB2293 for the reasons set forth hereinbelow.

Background. FSAHP developed the Subject Property pursuant to IRC § 42 as an affordable housing project consisting of one hundred forty-two units (the "Project"). The Project features 19 garden apartment style residential structures, a tot lot, a basketball court and open and covered parking spaces. The Project is located on an 8.538-acre site on the block formed by Front, Wainee and Kenui Streets in the highly desirable town of Lahaina on Maui Island.

The Project was financed in part by federal and state tax credits with the vast majority of said tax credits coming from the federal government. The Subject Property involves a leasehold land interest with a long term ground lease (which expires in 2066) with 3900 Corp. as lessor. Minimum ground rent is contractually set through the remainder of the lease with incremental rent increases over time. A percentage rent is also payable in addition to the minimum ground rent. In consideration of receiving said tax credits, the Project and the Subject Property was made subject to significant use restrictions which prevented FSAHP from enjoying the highest and best value use of the Subject Property. In this regard, a Declaration of Land Use Restrictive Covenants (the "Regulatory Agreement") was imposed on the Subject Property (enforceable by the State of Hawaii, Hawaii Housing Finance and Development Corporation ("HHFDC")) which mandated that the Project be operated as an "affordable" apartment rental property reserved for families earning 50% (70 units) and 60% (71 units) or less of the area median income (AMI) as mandated in the US Department of Housing and Urban Development (HUD) for the area (Maui County) (the "Program").

Pursuant to the Program, and in accordance with IRC § 42, because FSAHP did not waive its right to apply for a Qualified Contract¹ in the Regulatory Agreement (or in any other Agreement) FSAHP was eligible to apply for a Qualified Contract after the initial 15 year compliance period. As per IRC § 42, if the allocating agency (HHFDC) cannot find a buyer during a one year period after a request for a Qualified Contract, then the restrictions for the Extended Use Period do not apply. In this case, since the Project is subject to a **15 year** compliance period, plus a **36 year** extended use period, as set forth in the

¹ A "Qualified Contract" is a *bona fide* contract to acquire (within a reasonable period of time after the contract is entered into) the <u>non low-income portion</u> of a building for fair market value and the <u>low-income portion</u> of the building for an amount not less than the applicable fraction (as specified in the agreement between the State and the owner) of the sum of: (1) the outstanding indebtedness secured by, or with respect to the building, (2) the adjusted investor equity in the building, plus (3)other capital contributions not reflected in these Amounts; reduced by cash distributions from (or available for distribution) the project. IRC Section 42(h)(6)(F). See Memorandum Re: Genesis of IRC § 42 Right to Qualified Contract Process attached hereto as Exhibit "A".

Regulatory Agreement recorded in the Bureau on August 19, 2002 as Document No. 2002-144948 FSAHP was eligible and applied for a Qualified Contract on or about August 5, 2015. HHFDC accepted the application via communication on September 22, 2015.² As a result, HHFDC had one year (until August 6, 2016) to enter into an arrangement whereby FSAHP's interest in the Project could be acquired at a price determined by the formula set forth in IRC § 42(h)(6)(F). That calculation yielded a Qualified Contract price of \$15,395,813. When HHFDC did not find a bona fide offer at that price pursuant to the Program, the Regulatory Agreement, and IRC § 42 within the one year window period, FSAHP was, by federal law and Program rules, automatically freed from the restrictive use provisions of the Regulatory Agreement and was entitled to deal with the Property as it sees fit, subject only to a rent holding period of three years for existing tenants. There is approximately 1½ years left on the hold period. When the hold period expires, FSAHP is legally entitled to raise rents to market as FSAHP sees fit. Since August 2016, and as of January 29, 2018, 14 units have turned over and have been leased to non-restricted tenants.

No Tenants Will be Subject to Immediate Rent Increases. As noted above FSAHP may not increase rents above the Program restricted rents (annual increases in accordance with the tax regulations are permitted) for protected tenants for approximately another 1½ years. Thus there is no imminent threat to any protected tenants in the Project.

There Appears To Be Significant Misunderstanding Among Proponents of SB2293 SD1 Regarding the Origin and the Timeline Regarding the Implementation of the Qualified Contract Process. A number of individuals who have submitted testimony in support of the subject bill have maligned FSAHP by wrongfully accusing FSAHP of collaborating with others in 2012 to coerce the IRS into allowing FSAHP, and other similarly situated developers, to variously "bugout" or "dishonor" a 50year commitment to maintain below market rental rates for their properties. Such claims are untrue. First of all, FSAHP never advocated any change to the Low Income Housing Tax Credit ("LIHTC") Program. Second, attached hereto as Exhibit "B" is a timeline of the legislative history of the LIHTC Program. To be abundantly clear, the revisions to the program that enacted the additional 15-year use restriction period and simultaneous qualified contract process occurred in 1990 with the Revenue Reconciliation Act of 1989. The misguided testifiers may be confusing a number of Treasury Regulations that were enacted by the IRS in 2012 to clarify aspects of the qualified contract program, such as how the formula works, what "bona fide" means, etc. But it is uncontroverted that the qualified contract process has been available to all projects receiving an allocation of LIHTC after December 31, 1989. The simple reason that the Qualified Contract provision is included in the LIHTC Program and IRS code is to protect affordable housing developers in the case where the extended use period becomes overbearing on the project.

The Cost to the State/County of Maui to Acquire FSAHP's Interest is Likely to be Between Thirty-Five and Fifty Million Dollars. Because HHFDC did not exercise its rights under the Qualified Contract during the applicable window period, the Qualified Contract price of \$15,395,813 is no longer applicable and any acquisition of FSAHP's interest must be at the prevailing market value. Depending on the applicable valuation approach to determine the value of the property - Cap Rate, Market Sales or Replacement Cost, the following table shows a range of value that could be expected:

Cap Rate	Value	Value/Unit
4.0%	\$52,679,351	\$370,981
5.0%	\$42,143,480	\$296,785
6.0%	\$35,119,567	\$247,321

The above numbers do not include the value of the fee simple interest in the Subject Property. FSAHP does not want to divest its interest in the Subject Property and therefore will vigorously oppose

² 15 years is the period for which the property owner gets the tax credits. If, after 15 years, the owner doesn't get back its investment (adjusted for inflation), then the owner is not subject to the extended use restrictions.

any eminent domain proceeding and in any such proceeding will seek to obtain the full market value of FSAHP's interest.

Passage of SB2293 is likely to Result in Costly and Protracted Litigation. When FSAHP entered into the Program it did so with the contractual expectation that if it fully complied with the Program and HHFDC did not exercise its rights under the Qualified Contract that the restrictions imposed on the Subject Property pursuant to the Program would expire and FSAHP could monetize its interest according to prevailing market conditions. FSAHP believes that SB2293 is an inappropriate and constitutionally infirm use of the power of eminent domain which violates FSAHP's expectancy interest and the underlying agreement between the parties. It is simply unreasonable for the state to provide public housing for a select group of residents in a highly desirable location is. Even assuming that an appellate court ultimately determines that the subject use of the eminent domain power is appropriate, the State/County of Maui will be required to pay the market price for FSAHP's interest in the Subject Property which, as noted above, is most likely between 35 and 50 million dollars or more, not including the value of the fee simple land. Such amount would be additional to legal fees incurred through protracted litigation. Given Hawaii's humongous unfunded EUTF liability and underfunded ERS obligations, as well as numerous other financial needs, it is inconceivable that the legislature would be willing to pay as much as \$60,000,000 to maintain 142 low cost rental units (at a cost of over \$422,000 each) in a high real estate value resort area.

SB2293 will have a Significant Chilling Effect upon Developers' Willingness to Enter Into Creative Solutions to Address Hawaii's Affordable Housing Needs. The subject legislation will send a message to potential low cost housing developers that the State of Hawaii cannot be trusted to stand behind contractual arrangements that it has made with affordable housing developers and that the State/County of Maui may simply invoke the power of eminent domain to, in effect, extend the restricted use of the property beyond the bargained for window period. In this regard, the subject legislation, if passed, is likely to exasperate the statewide affordable housing crunch even if it does act to keep the Subject Property in a low rental regime but at a price that is likely to be unaffordable to the State/County of Maui.

<u>There are likely More Affordable Options Available to Address Affordable Housing Needs in the Vicinity of the Subject Property</u>. Attached hereto collectively as Exhibit "C" find three maps which designate parcels of land (noted in red) that are currently owned by HHFDC which could be used more efficiently and economically to build affordable housing units at economies of scale which would be most beneficial to the State of Hawaii and the County of Maui.

<u>Conclusion</u>. For all of the above reasons, FSAHP strongly opposes the subject legislation and respectfully submits that the costs to the State and/or County of Maui to acquire FSAHP's interest in the Subject Property will result in a squandering of public resources with a minimal positive impact upon the availability of affordable housing in West Maui. In addition, the chilling effect that this legislation will have upon future affordable housing projects appears to make the proposed legislation counterproductive to the very goals it seeks to accomplish.

Respectfully Submitted,

/S/ William G. Meyer, III

On behalf of Front Street Affordable Housing Partners

William G. Meyer, III

Exhibit "A"

Memorandum Re: Genesis of IRC Section 42 Right to Qualified Contract Process

INTRODUCTION

Property owners who want to exit the low-income housing tax credit ("<u>LIHTC</u>") program before the end of an affordable project's lengthy extended use restriction period may consider using the "qualified contract" process. This process allows an owner, at any time after the 14th year of the project's initial 15-year compliance period, to request the state housing agency to find a buyer who will continue to operate the building as a LIHTC project. If the housing agency is unable to find a qualified buyer within a 1-year period, the land use restrictions restricting rents terminate (subject to a three-year decontrol period). The owner is then free to operate the building at market rate (again, subject to a three-year decontrol period that caps rents for existing tenants and prohibits eviction except for good cause). The purpose of this memorandum is to explain the genesis of the qualified contract process and how the right to exercise the process was created.

WHAT IS A QUALIFIED CONTRACT AND WHO IS ELIGIBLE?

A qualified contract is a contract to acquire a LIHTC building for a price computed under a formula described in Section 42 of the Internal Revenue Code ("IRC") and its implementing regulations. See *IRC Section 42(h)(6)(F)*. In other words, a qualified contract is an agreement to: (a) purchase an existing LIHTC building that has completed its initial tax credit compliance period but is still in extended use; and (b) maintain compliance for the duration of the extended use period. This allows the existing ownership to step out of the property while keeping it as affordable housing regulated by IRC Section 42.

All owners of LIHTC properties that (1) have not waived their right to apply for a qualified contract in their regulatory agreement (or other contract) and (2) have received an allocation of LIHTCs after January 1, 1990 that are subject to an additional use period extending the minimum affordability period that the owner must preserve, are eligible to apply for a qualified contract by requesting one from their state housing agency and following applicable agency rules. See IRC Section 42(h)(6)(D).

HOW IS THE RIGHT TO A QUALIFIED CONTRACT CONFERRED?

The main written contract which governs the LIHTC program's restrictions of a particular property is the recorded regulatory agreement between the owner and the state housing agency known as the "extended low-income housing commitment" in IRC Section 42. While this regulatory agreement preserves the LIHTC program's restrictions in the long term, it is not required to specify the right of an owner to request a qualified contract. The United States Congress specifically provided for two exceptions that allow for early termination of an extended use period. These two exceptions – foreclosure and the failure to find a qualified buyer – are exhaustive and sufficient to confer rights. See $IRC\ 42(h)(6)(E)(i)$; H.R. Rep. $101-894\ (1990)$.

The right to request a qualified contract is specifically set forth in IRC Section 42:

The extended use period of any building <u>shall terminate</u> ... (II) on the last day of the period specified in subparagraph (I) if the housing credit agency is unable to present during such period a qualified contract for the acquisition of the low-income portion of the building by any person who will continue to operate such portion as a qualified low-income building. $IRC\ Section\ 42(h)(6)(E)(i)$.

Accordingly, an owner of a tax credit project has the absolute right under federal law to submit a written request to the housing credit agency to find a buyer to acquire the owner's interest in the low-income portion of the building after the 14^{th} year of the compliance period. See $IRC\ 42(h)(6)(E)(i)(II)$. The right to request a qualified contract is a statutory right, meaning it is a right conferred under a law enacted by a legislature or other governing body, as opposed to judge-made precedent or a contractual right provided in a written contract.

Enacted in 1987, the LIHTC program is one of the most critical and effective federal programs for the production and preservation of affordable rental housing in the United States. Beginning in 1990, federal law required tax credit projects to remain affordable for a minimum of thirty (30) years, for a 15-year initial compliance period and a subsequent 15-year extended use period. However, that same year Congress also ensured that the changes included a qualified contract process which would provide owners an option to leave the LIHTC program after 15 years by asking their state housing agency to find a buyer, at a formula-determined price, who would agree to maintain the property under affordability restrictions.

There are many reasons that an owner may desire or need to opt out of the extended use period, particularly at Year 15, and Congress recognized this by including the right to request a qualified contract. During the first 15 years of a LIHTC property's compliance period, owners must report annual on compliance with LIHTC leasing requirements to both the Internal Revenue Service ("IRS") and state monitoring agency. After 15 years, the obligation to report to the IRS on compliance issues ends and investors are no longer at risk for tax credit recapture. Therefore, some investors look to exit the deal and new ownership entities can't sustain the affordability restrictions. At Year 15 many LIHTC buildings also require substantial new equity or debt to pay for renovation costs that are often substantial. Thus, the exit strategy may be critical to keeping LIHTC properties from becoming distressed.

Exhibit "B"

1987	LIHTC program enacted by the Tay Reform Act on 1986		
1989	LIHTC program enacted by the Tax Reform Act on 1986 A task force headed by Sen. George Mitchell (D-Maine) and Sen. John		
1989			
	Danforth (R-Mo.) issues a report on the LIHTC program with		
	recommendations to (1) require states to have specific written allocation		
	plans that are subject to a public hearing process; and (2) require that tax		
1000	credit properties serve low-income families for 30 years.		
1990	LIHTC program revised to allow properties subject to a 15-year		
	compliance period to be subject to an additional 15-year use restriction		
	period (but can elect to leave the program early through QC process). This		
	was done by the Revenue Reconciliation Act of 1989 that added the		
	"extended use period" requirement to §42(h)(6) (along with the QC escape		
	value) and became effective with respect to projects that received an		
2000	allocation of LIHTC after December 31, 1989.		
2009	Housing and Economic Recovery Act of 2008 (HERA). HERA included		
	rules specifically designed to address the negative impact previous years'		
	declining median incomes had on rent growth at LIHTC properties. As a		
	result, in 2009, many existing tax credit properties may experience rent		
	growth for the first time in several years. While the program's goal is to		
	maintain affordable rents for low-income families, the ongoing feasibility		
	of LIHTC properties in many markets has surfaced as a significant issue.		
	In some markets, rents have been flat since 2003, and in some instances,		
	net rents have declined due to increasing utility allowances. Striking a		
	balance between affordability for tenants and feasibility for owners was		
	central to the new provisions in HERA relating to median incomes and rent		
2012	growth.		
2012	In May 2012, the IRS finalized and adopted previously issued proposed		
	regulations (Proposed Treas. Reg. §1.42-18) defining the qualified contract		
	formula and many of the terms used therein.		
	A qualified contract must be presented within one year after A qualified contract must be presented within one year after A qualified contract must be presented within one year after A qualified contract must be presented within one year after A qualified contract must be presented within one year after A qualified contract must be presented within one year after A qualified contract must be presented within one year after A qualified contract must be presented within one year after A qualified contract must be presented within one year after A qualified contract must be presented within one year after A qualified contract must be presented within one year after A qualified contract must be presented within one year after A qualified contract must be presented within one year after A qualified contract must be presented within one year after the presented within one year after the year afte		
	requested by taxpayer, which request may not be made until after		
	the fourteenth year of the Compliance Period;		
	Must be a bona fide contract to acquire (within a reasonable to		
	the non-low-income portion of the project for fair market value		
	and the low-income portion of the project, that is, the applicable		
	fraction of the project specified in the extended use commitment,		
	for the "low-income portion amount"; and Under the final Populations, the fair modest value of the non-lev		
	Under the final Regulations, the fair market value of the non-low in some partial of the huilding about distributed the principle of the huilding about distributed to a principle of the huilding about distributed to the the hu		
	income portion of the building should reflect the existing and		
	continuing restrictions on the building set forth in the extended use		
	commitment. The final Regulations provide that the non-low-		
	income portion also includes the fair market value of the land		
	underlying the entire building, both the non-low-income portion		
	and the low-income portion, regardless of whether the building is		
	entirely low-income as well as items of personal property not		
	included in Eligible Basis that will be conveyed pursuant to the		
	qualified contract. Treas. Reg. §1.42-18(b)(3).		
	The low-income portion amount is an amount not less than the		
1	applicable fraction specified in the extended use commitment		

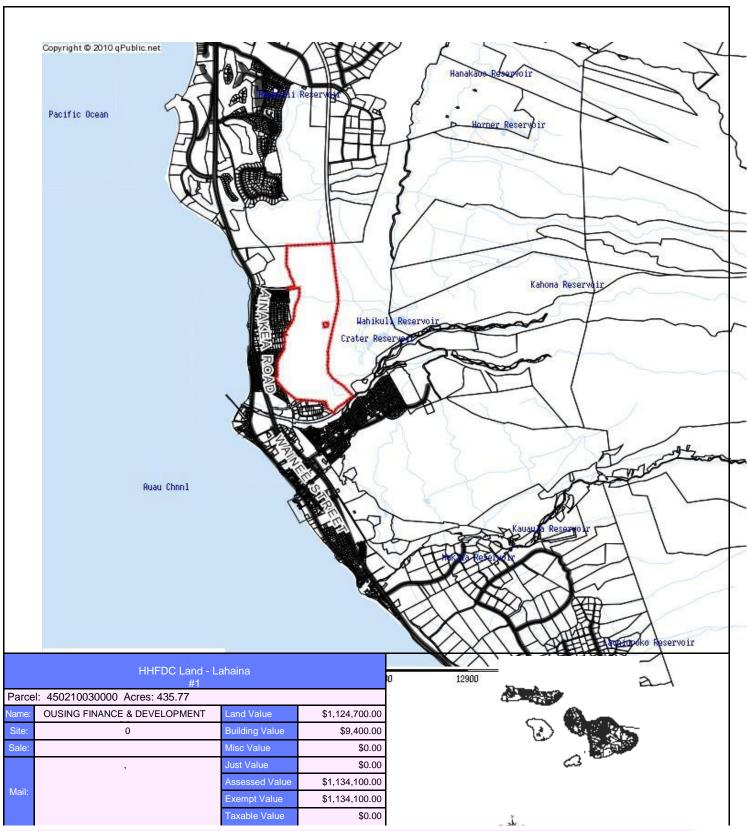
multiplied by the sum of:

- o (i) the "outstanding indebtedness" secured by, or with respect to, the building (defined in Treas. Reg. §1.42-18(c)(3)), 46
- o (ii) the "adjusted investor equity" in the building (as defined in Treas. Reg. §1.42-18(c)(4)),
- o (iii) other capital contributions (as defined in Treas. Reg. §1.42-18(c)(5)) not reflected in i. or ii. above, minus
- (iv) the amount of cash distributions from (or available for distribution from) the building.
- Note: In response to comments concerned with project reserves distorting the low-income portion of the building, the final Regulations explicitly provide that cash available for distribution includes reserve funds so long as the reserve funds are not legally required by mortgage restrictions, regulatory agreements, or third party contractual agreements to remain with the building following the sale. Treas. Reg. §1.42-18(c)(6)(i)(B).
- "Outstanding indebtedness" is defined as the remaining stated principal balance of any indebtedness secured by, or with respect to, the building that (i) does not exceed the amount of "qualifying building costs," (ii) is indebtedness under general principles of Federal income tax law, and (iii) is actually paid to the lender upon the sale of the building or is assumed by the buyer as part of the sale of the building. Treas. Reg. §1.42-18 (c)(3). "Qualifying building costs" means costs included in the adjusted basis of depreciable property that qualifies as residential rental property, including costs incurred after the first year of the Credit Period. Treas. Reg. §1.42-18(b)(4).
- "Adjusted investor equity" means, with respect to any calendar year, the cash invested by owners for qualified building costs. Thus, equity paid for land, credit adjuster payments, tax credit application fees, operating deficits, and legal, syndication and accounting costs. Treas. Reg. §1.42-18(c)(4)(i). Comment: If "outstanding indebtedness" exceeds "qualified building costs," seemingly "adjusted investor equity" must be zero. Also, to the extent that upward credit adjusters result from increases in qualified building costs, it does seem logical to exclude payment for such adjusters from adjusted investor equity.
 - (i) Adjusted investor equity is increased annually by a cost-of living adjustment based on the Consumer Price Index 47 calculated pursuant to a methodology consistent with inflation adjustments made under section 1(f) of the Code; and
 - (ii) Adjusted investor equity is taken into account only to the extent there existed an obligation to invest as of the commencement of the Credit Period. Query whether there is a sufficient "obligation" to invest if the obligation is contingent upon conditions expected to occur after the commencement of the Credit Period or representations and warranties concerning the project or subject to adjustment

if tax benefits are less than forecasted.

- Comment: The final regulations incorporated many comments received from practitioners. One exception is the inclusion of a fair-market-value cap for the qualified contract price. Many commentators noted that the qualified contract price might exceed the fair market value of a project under certain circumstances. Ultimately, the IRS and the Treasury concluded that they did not have authority to issue a fair-market-value cap for the low-income portion of the qualified contract amount under Section 42(h)(6)(E)(i) of the Code.
- The proposed regulations allowed the state housing agency to adjust the fair market value of the building if, after a reasonable period of time within the one-year offer of sale period, no buyer has made an offer. Proposed Regs. §1.42-18(c)(1). In response to criticisms that this discretionary adjustment would distort property valuations and purchaser demand, the IRS changed this provision to allow the state housing agency and the owner of the project to agree to adjust the fair market value of the non-low-income portion of the building during the one-year offer of sale period. Treas. Reg. §1.42-18(c)(1)(iii). However, if no agreement between state housing agency and the owner is reached, the fair market value of the non-low-income portion of the building determined at the time of the agency's offer of sale of the building to the public will remain unchanged. Moreover, the buyer and the owner, not the agency as provided in the Proposed Regulations, must adjust the amount of the low-income portion of the qualified contract formula to reflect changes in the components of the qualified contract formula such as mortgage payments which reduce outstanding indebtedness between the time of the agency's offer of sale to the general public and the building's actual sale closing date. Treas. Reg. §1.42-18(c)(1)(ii).
- Despite concern over potential abuses resulting from the vague definition of "bona fide offer," the final Regulations do not provide a more specific and restrictive definition of the term.

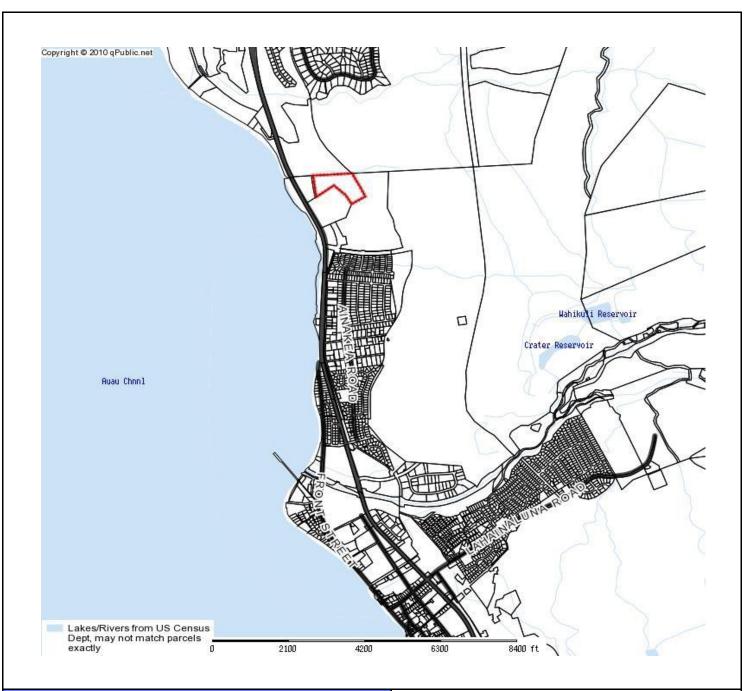
Exhibit "C"



The Maui County Assessor's Office makes every effort to produce the most accurate information possible. No warranties, expressed or implied, are provided for the data herein, its use or interpretation. The assessment information is from the last certified taxroll. All data is subject to change before the next certified taxroll. PLEASE NOTE

THAT THE PROPERTY APPRAISER MAPS ARE FOR ASSESSMENT PURPOSES ONLY NEITHER MAUI COUNTY NOR ITS EMPLOYEES ASSUME RESPONSIBILITY

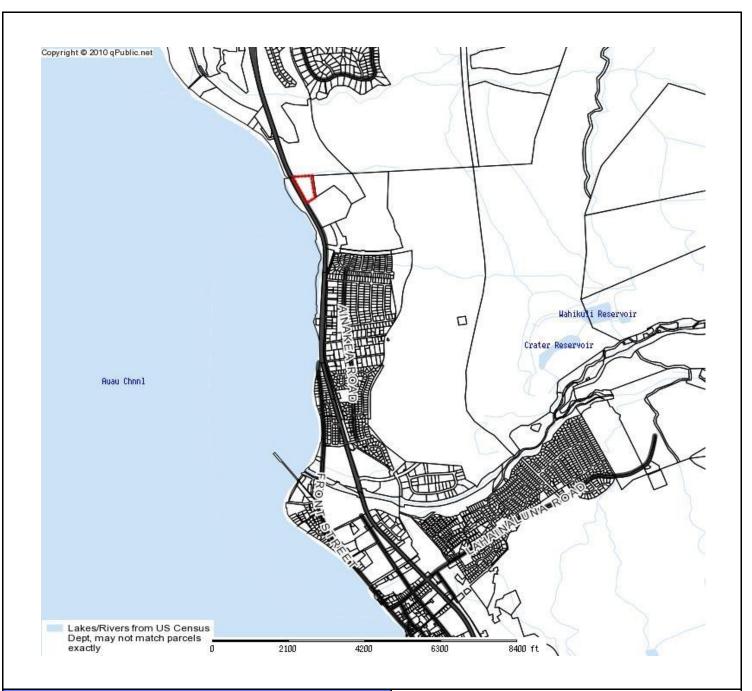
FOR ERRORS OR OMISSIONS ---THIS IS NOT A SURVEY---



HHFDC Land - Lahaina #2				
Parce	Parcel: 450210180000 Acres: 14.62			
Name:	HOUSING FINANCE & DEV CORP	Land Value	\$43,900.00	
Site:	0	Building Value	\$0.00	
Sale:		Misc Value	\$0.00	
	,	Just Value	\$0.00	
Mail:		Assessed Value	\$43,900.00	
iviaii.		Exempt Value	\$43,900.00	
		Taxable Value	\$0.00	



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HHFDC Land - Lahaina #3				
Parce	Parcel: 450210190000 Acres: 5.52			
Name:	HOUSING FINANCE & DEV CORP	Land Value	\$16,600.00	
Site:	0	Building Value	\$0.00	
Sale:		Misc Value	\$0.00	
	,	Just Value	\$0.00	
Mail:		Assessed Value	\$16,600.00	
iviaii.		Exempt Value	\$16,600.00	
		Taxable Value	\$0.00	



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LATE

Feb. 26, 2018

Senate Ways and Means Committee in favor of SB2293 Senate Chair Donovan Dela Cruz State Capitol Honolulu, Hawaii

Dear Senator Dela Cruz:

I am writing on behalf of The LahainaTown Action Committee to go on record in support of House Bill 2006 to keep the lowincome Front Street Apartments in operation.

We are at a pivotal moment in our state's history when many of our residents, our 'ohana, face grave uncertainty about where they can afford to live. The 2017 Maui County Affordable Housing Summit report details that 13,496 affordable housing units will be necessary within the next 10 years to keep pace with the rising costs of living and employment trends. If this need isn't met, what becomes of our neighbors, our friends, our family? Lahaina is already working diligently to fight the rising tide of homelessness in our community, especially in highly visible commercial areas such as Lahaina Town. Preserving the affordability of the Front Street Apartments would be a great step forward in this fight - we all stand to win from this measure.

Lahaina Town is a major economic engine in Hawaii's visitor industry. Each year the more than 60 businesses of the LahainaTown Action Committee work together to put on nearly 30 events along Front Street and its surrounding areas that successfully bring in tens of thousands of patrons who

support the world class restaurants, shops and galleries that make Lahaina so special. We hope you will take our recommendation as seriously as you take our contributions to the economy of this state.

Most of Lahaina is within both the National and State Historic Districts. It was the first capital of the Hawaiian Kingdom. We pride ourselves on being the curators of this historic jewel. We must ask ourselves, what is our kulena in this matter? How will Hawaii's future generations measure our contributions to this important issue? As leaders in our community let's strive to be the great ancestors future generations of Hawaii deserve.

Sincerely,

Sne Patel President, LahainaTown Action Committee, (808)-264-9950 The Hawaii State Senate Ways and Means Committee
In Support of Senate Bill 2293
Written Testimony of Barbara Henny,
Co-Chair, Front Street Tenants Group
Feb. 25, 2018

Good morning, Committee chair Donovan Dela Cruz and vice chair Gibert Keith-Agaran. I am Barbara Henny, co-chair of the Front Street Apartment Tenants Group. The Front Street Apartment Tenants Group supports Senate Bill 2293.

The Tenants Group estimates more than \$40 million in public investment has been made to develop and maintain the 142-unit apartments in the past 16 years. We feel Front Street Apartments is an important housing resource for the state and Lahaina community and too much has been paid to let it go. More than 30 churches and nonprofit groups in Maui County and Oahu have joined to support us, including ministers from Nuuanu Congregational, First Unitarian Church of Honolulu, St. Elizabeth's Episcopal Church, First Chinese Church of Christ and Emanu- El Synagogue.

As important, our Front Street Tenants Group has received letters of support from the Filipino community of Ota Camp in Waipahu and the farm community of Waiahole-Waikane Community Association in Windward Oahu. Both Ota Camp and Waiahole serve as reminders of the good that can come out the state intervention to prevent mass evictions.

The Maui County Council unanimously passed a resolution on Dec. 5, 2018 to express their support for keeping the affordable housing for the tenants at Front Street Apartments, and we are grateful for the support of Melodie Aduja, chair of the Oahu County Committee on Legislative Matters for the Democratic Party of Hawaii and Donna Domingo of the ILWU.

Mayor Alan Arakawa has announced as a legislative priority the keeping of Front Street Apartments as low-income and has launched an inquiry about the benefits given by Maui County to the investors of the building project, given their shortening of their operation from 50 years to 15 years.

We mention these tenants supporters because it is difficult sometimes for them to submit multiple testimonies to each committee during the course of a legislative session.

Please know that without state intervention, such as through Senate Bill

2293, many of the 250 people living at Front Street Apartments will be homeless and homeless in the Lahaina, an area second only to Waikiki as an urban visitor destination in the state. The nonprofit homeless resource center says it is at capacity and the wait for affordable housing is two years. As the first capital of the Hawaiian Kingdom, Lahaina Town is a National Historic Landmark and a precious resource to all taxpayers. Please note that a forthcoming letter of support for the tenants is coming from the president of the Lahaina Town Action Committee, whose more than 60 merchants are appealing to you for help.

We, the people at Front Street Apartments, are diverse in ethnicities - Filipino, Hawaiian, Chinese, Vietnamese, Portuguese, Korean, Chamorro, Japanese, African-American, and Caucasian. About 70 to 80 percent of the adults living at Front Street Apartments work, many at more than one job. They are the maids, waitresses, dishwashers, child-care providers, substitute teachers, condominium cleaners, cashiers, store clerks, taxi cab drivers, part-time construction laborers and landscapers. The remaining 20 percent are retirees living on a fixed income and the disabled — a Gulf War veteran fighting cancer, a woman on dialysis, woman raising her Down's Syndrome son, many single parents who are survivors of spousal abuse, an elderly woman raising her Filipino great-granddaughter. The tenants are a vulnerable population, earning up to 50 to 60 percent of the median income of a Hawaii resident.

In other words, they all virtually pay rent and some rely on government subsidies to make up a portion of the rental cost. Based on the schedule of rental prices in 2001, the building owner received roughly \$1.3 million a year. In the past 16 years, that means the amount paid to the building owner is more than \$20 million in personal rent and government subsidies. We know the financial plan to develop the 142-unit complex required close to \$17- million loan.

We also know that the state and federal government gave up to \$15.6 million in tax credits, and Maui County provided close to \$5 million in benefits, including more than \$2 million in total property tax exemptions for the past 16 years.

Initially, we were told through news sources that building owner Front Street Affordable Housing Partners' spokesman Adam Dornbush said raising the rent to market levels was necessary because of the increase in ground lease rents from the landowner 3900 Corporation. But we found through our research that the ground lease prices were set in the early 2000s and that the Partners agreed to the schedule of lease rent

increases in the original agreement.

The Partners broke off negotiations with the state after the 2017 legislative session and broke off negotiations earlier this year, according to state officials.

Many residents are worried sick what will happen to them if their rents are increased by more than 100 percent, perhaps even 200 percent, by the deadline of August, 2019.

We cannot afford to wait any longer. We hope the passage of Senate Bill 2293 will help to bring resolution to our plight. Please stand with us.

Barbara J. Henny 1802 Kenui Place Lahaina, HI 96761 Tel: (808)
 667-9215, 283-2415

(END)

Submitted on: 2/24/2018 9:15:37 AM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing	
Jeanne Stabile	Individual	Support	No	

Comments:

Aloha,

I am in full support of keeping Front Street Apartment affordable.

Hawaii works tirelessly to find and create affordable housing to keep the homeless population down. With that being said the State was in full support of the Front Street Affordable Housing for 50 years. You have created a beautiful housing community. Front Street affordable housing apartments is thriving and a complete

success with working families, disabled tenants and single parents of young children.

Thank You for allowing us to express our views on this matter.

Aloha and Mahalo

Jeanne

Ι

Submitted on: 2/22/2018 12:10:39 AM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing
CSpellman	Individual	Support	No

Comments:

Dear Honorable Legislators:

Thank you for this opportunity to submit written testimony in SUPPORT of SB2293. I am tenant at the Front Street Apartments having moved in 2011. I am a disabled, retired Kupuna of Chinese Hawaiian descent (HAPA) living on a fixed income. Due to Traumatic Brain Injury (TBI), Anterograde Amnesia, Degenerative Disc Disease due to Broken Back and numerous other fractures and health issues, I can no longer work. Although I am an educated woman with a substantial work background I cannot even remember my telephone number without first looking it up due to my disability. I use a cane, walker, and wheelchair in airports.

I am in extreme duress due to the snafu that enabled the developers for the Front Street Apartments (FSA) to squirm out of this 50 year contract! They started renting these units in 2001. In 2012 they finally achieved their goal breaking the contract. They started in 2005-2006 with a movement nationwide with other investors to coerce the IRS, Dept of Treasury into breaking and dishonoring this 50 year contract by doing an Administrative change. Congress was not involved in this process so it begs the question.... When does a Director make a law that affects millions across the US negatively? They never intended on honor that 50 year contract for Affordable Housing here at the Front Street Apartments in Lahaina, Maui, HI 96761. Allegedly, this change was allowed based on financial duress and that allowed them to manipulate the Treasury. I moved in here on 2011.

Egregiously, the management an owners has never told any of us tenants about their breaking this legally binding 50 year contract to expire 2051. If they were honorable they would have told me prior to my moving in here 2011 that in 2012 I would be without a place to live in 2019! They began lobbying the Treasury Department just 5-6 years into their contract and knew it would happen in 2012. I found out on Thanksgiving Day 2016 from another distraught tenant who had heard about it through the grape line. In the past few months FSA's has been installing Cherry Wood Cabinets, Marble Counters, and other opulent upgrades. Of Interest, they just stopped renovating when the Legislature started this year, 2018, and are presently taking a hiatus in order to look good for the Legislature. If they are in financial duress how can they afford to purchase brand new stoves, refrigerator along with opulent upgrades to the market rentals? I

cannot even get them to put in a door that does not have huge gaps along the sides so everything including cigarette smoke (illegal), dirt, all debris comes into my apartment.

There is nowhere to go as there is NO affordable housing in Maui. There are NO HUD Rentals available either due to Short-term rentals most of which are illegal! Without HUD I am homeless. My homelessness is guaranteed as I have no alternative plans for housing. I cannot even afford to move! My body and brain are broken and now so is my heart.

I did my due diligence and homework prior to moving into the FSA's. The deck was stacked because the Owners knew it was not ever going to be a 50 year contract. Five years into this contract they started lobbying the Federal Government to break our contract. Yet, I read the contract of 50 years binding until 2051 and that helped me decide where to move and this would have been my forever home until my death. What happened to America when a contract means nothing? This is morally wrong and I suspect illegal. I urge you to strongly support SB2293. Please do not throw me aside like the developers!

Respectfully,

Carmie Spellman, Tenant

Front Street Apartments

Submitted on: 2/22/2018 7:32:36 AM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing	
chi guyer	Individual	Support	No	

Comments:

aloha, please pass SB2293 to save the affordable housing for front street apartments (FSA) in lahaina so that the tenants of the 142 apartments which include over 250 families with school age children, working adults, seniors, veterans and more will be able to keep their homes. affordable housing, especially on the west side of maui is in sparse supply and there are no alternatie housing spaces for these folks. .respectfully submitted and mahalo, chi pilialoha guyer of lahaina, maui

Submitted on: 2/23/2018 11:47:02 AM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing
Kathryn Snyder	Individual	Support	No

Comments:

I am writting is support of SB2293SD. My name is Kathryn Snyder, a resident of Front Street Apartments. I have lived on Maui for 22 years and 13 years at FSA. I am an 83 year old widow living on the same income that I did 22 years ago when I retired. I have been diagnosed with mild cognative impairment. Please help me stay where I live. Thank you for your help.

Submitted on: 2/23/2018 3:44:31 PM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing	
Ashleigh Loa	Individual	Support	No	

Comments:

Feb. 23, 2018
Hawaii State Senate Ways and Means Committee
In support of SB2293
Sen. Donovan Dela Cruz,
Chair

Dear Sen. Dela Cruz and other Committee members:

I hope you and your legislative colleagues are supporting House Bill 2006 designed with the intention of stopping the eviction of more than <u>250 Front Street</u> Apartment tenants in West Maui and of placing the apartment buildings in perpetuity to serve as affordable housing.

Without such a measure coming from the state Legislature, many of these people, who earn 50 to 60 percent of median income in Hawaii and live on the financial edge, will become homeless. The vast majority of them are employed at low-paying jobs, and an eviction would only disrupt their efforts to improve their financial situation.

Furthermore, there are disabled people residing in the complex, including a woman on dialysis and veteran battling cancer, whose wife is also helping to care for her mother at a nearby senior living facility.

With this letter, I am joining an ecumenical group of ministers on Oahu, including Nuuanu Congregational Church, Emanu-El Synagogue in Nuuanu, and the Unitarian Church of Honolulu to implore you and your colleagues to help us stop this growing trend of homelessness by supporting House Bill 2006.

We truly need your assistance in this matter.

Mahalo, Ashleigh Loa Aloha from Maui.

My name is Ratna Heilscher. My family lives in Front Street Apartment. I am a single parent and working as an Educational Assistant at King Kamehameha III Elementary School. It is not easy for me, with my income, to raise my son who is a sophomore at Lahainaluna High School and to keep up with all the living expenses in Lahaina. This is the reason why I need an affordable rental house.

There is a serious shortage of affordable rentals in West Maui. We have lived in Front Street Apartment for 15 years and we really can't afford to live anywhere else.

Please keep Front Street Apartment affordable.

Thank you.

Submitted on: 2/25/2018 10:42:09 PM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing	
John Massa	Individual	Support	No	

Comments:

The owners of the Front Street Apartments had a 50 year agreement previously to support the community and were compensated substantially with the sum of millions of dollars and various breaks in permits and zoning restrictions and requirements. I understand that they found a LEGAL way out but that doesn't make it right. They are taking advantage of the State, County, and federal government and this can not be allowed. We the people need to put a stop to this one way or another. No one should allow any entity to take advantage of us. Weather it is legal or not does not make it right. They are backing out of their agreement and that is wrong. They have already received their compensation. They need to pay back their benefits with penalties or make good of their previous deal. They have broken off negotiations twice already. It's time to play hard ball and show them who is really in charge.

Many families live in this Complex who rely on it being an Affordable dwelling. Women, children, elderly, disabled, dying, and Babies too! People who make up this community. Please help these people and vote this bill through. The Front Street Apartments were originally set up to give back to the community. What has changed in the past fifteen years I can not fathom. What ever has changed is a terrible tragedy and needs to be corrected. This is your opportunity and ours to correct this wrong doing. Please don't pass it by !!! Vote this bill through for the community and make things right!!!

Submitted on: 2/25/2018 10:33:48 PM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing	
Jami Power	Individual	Support	No	

Comments:

Affordable housing in West Maui is very limited. I am in favor of SB2293 as a concerned citizen. People entered this housing at Front Street Apartments with the understanding that it would remain affordable for 50 years and the owners have turned their backs on the these people. This is stressful on the sense of security and health, and causing undue hardships for people who are already struggling.

Thank you for your consideration ,Jami Power

Submitted on: 2/25/2018 4:06:14 PM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing	
Helen Bullion	Individual	Support	No	

Comments:

As a retired 76 year old widow it is very imporant to me and my next of kin that Front treet Apts is kept as an affordable housing. I can no longer earn a living due to age and health conditions so there will be no option for me to have shelter should FSA loses its status as an affordable housing. I will probably end up being one of those homeless folks I see on the streets, beaches and parking lots in just about any town on Maui. I was born and reared on Molokai. My father was an immigrant from Okinawa who at the age of 70 became a US citizen. He was so proud of being able to recite the Gettysburg Address. Because of my father's background and resilience I would not want to end up on the streets. Thank you for listening to my concern

Submitted on: 2/26/2018 11:50:26 AM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing
Ronda DeLano	Individual	Support	No

Comments:

Aloha, my name is Ronda Colleen Pali. I've been a resident of West Maui since 2007, and have lived at Front Street Apartments since 2011. I qualified for the apartment after being awarded federal disability payments. Before that, I was living on the verge of homelessness, unable to find suitable housing, and unable to perform my usual work as a hair stylist due to physical limitations. In this situation, it was struggle even to maintain health and hygiene.

With little over \$900 per month to support myself and my teenage daughter, we could not afford our own home, so we lived with other people. We depended on The Salvation Army to meet most of our needs.

Living at Front Street Apartments has made a huge impact on our lives. We have found security in having a clean, well-managed community to live in. The complex is located conveniently close to town and on level ground, which reduces the challenge of mobility.

Now I am able to care for myself in the privacy of my own home, and around a schedule that prioritizes my continued well being. I volunteer part time at Maui Music Mission, putting my musical experience to work for the keiki in our community.

I consider Front Street Apartments to be an ideal community for people who are overcoming serious life challenges, like we have. I believe that was what the state and county agreed to spend taxpayer money to develop.

If our rent is increased to market value, we will be priced out of our home, and with severely limited options. In Lahaina's housing market, it is blatantly common for landlords to refuse residence to people who receive federal housing subsidies. So, even with a HUD voucher, we will be shut out.

Please make the developers accountable to their promise of 50 years of affordable housing, and do not let this be another travesty of the affluent disregarding the needs of the poor.

You have the power to set precedence for future developers who will inevitably do the same thing again and again. We must stand up and protect our limited island resources.

Mahalo for your Consideration, Ronda Colleen Pali

Submitted on: 2/26/2018 12:20:41 PM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing
Ronda Pali	Individual	Support	No

Comments:

Reuben Pali

Fabruary 26, 2018

I'm Reuben Pali. I was raised in Lahaina, Maui. My native Hawaiian ancestors — the Pali ohana can be traced back to the early 1800s on Maui. This is my home.

I served in the U.S. Army after graduating from Lahainaluna High School I worked as a construction laborer for many years before a car accident happened in 2004. The accident broke my back, and doctors were doubtful that I would ever walk again.

There are times when the pain is so severe I can barely walk and have to use crutches or a cane. Still, I am trying to do my best to live a productive life, although I can only work a few hours.

My wife Ronda is disabled from Fibromyalgia. She has constant severe pain and has to do therapeutic exercises throughout the day in order to manage. Neither of us is healthy enough to support the other on our own.

We both play a number of instruments and understand music theory. So, we have started an after-school music program called Maui Music Mission that involves about 25 to 30 children, 6 of whom are preparing to compete at a national music festival. Our community has expressed a demand for low-cost music education, and we strive to meet the need. Many students need to be sponsored in due to the families financial need, so we also seek community support for them. This is important because of the connection between the arts and overcoming poverty.

We work, shop, and do most of our personal business within a 6 block radius of our home. Since our vehicle is old, we have to limit our driving needs as well. If we are forced to move, it will be nearly impossible for either of us to continue providing this essential music education service to the community, because of our physical limitations.

How can a developer receive several millions of dollars from Maui County in benefits and tax credits and tax exemptions by promising to keep a rents low for

50 years, then turn around and break the promise after 15 years, with no accounting of what happened or whether procedures were followed?

The taxpayers of Maui County and Front Street Apartment tenants deserve answers why this has happened, and what is being done about it. We're hoping to get a proper accounting and find a way to keep rents low. Shouldn't the developers be obligated to either keep their promise or pay back the money?

Front Street Apartments is not an institutionalised dwelling or sub-standard rental which sum up our other housing choices. It is a peaceful, healing place where a diversity of neighbors take care of each other. That is the Hawaiian way of doing things.

I have lived homeless in Lahaina for several years, because our family property is tied up in legal dispute, and I am not allowed to have a dwelling there. Now that I have a place to live, I can put my energy toward teaching music to the keiki, and taking care of my physical health. Here's an opportunity to keep us all off the streets, and set an example of how our government treats its citizens who need help..

Please consider the impact that your decision today will have on us. We not asking the county for money. We just want the state to take a close look and create a solution that we can all support..

Mahalo, Reuben M. Pali

1401 Kenui Plaice, Lahaina, HI 96761

Submitted on: 2/26/2018 2:23:57 PM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing	7
Michelle Delzer	Individual	Support	No	

Comments:

My name is Michelle Delzer. I am a resident at Front St. Apartments. I feel that the carpet is being ripped out from underneath us such as the "Affordable Rents" are. I live alone here and on island without any support group. I can only rely upon myself and have no one to share my bills with. If the rents become market price I am terrified I will find myself homeless.

I'm an upstanding citizen with longevity at my jobs. I pay rent and bills on time. I have earned the right to live here and have paid my dues on this island. Please don't put me out on the streets with all of the crack heads. I live and work in Lahaina. I can't afford to live on the other side, even if there was a shorter list than 2yrs of a wait.

I think it's wrong and shady that the sale was allowed to happen without anyone being notified. I also think it's wrong that this property was granted several \$\$\$\$ dollars and red tape like permits were rushed through to build this property based on being "Affordable" and now the 50yr contract of affordable rent has now turned into 15yrs. Something is really wrong with this.

I'm asking to please fight for all of us to keep this complex affordable as it was initially intended to be. If I have no home address, I can't even get food stamps, or into any other subsidised programs. I beg of you to please pass this bill to save the 250 people that live here from being homeless.

We have a nice community and I, as a single female feel safe here. I would NOT last on the streets. It's not fair to kick us out when we have been working so hard to keep a roof over our heads.

Please keep pushing this through. We need it.

Mahalo,

Michelle Delzer

Hawai'i State Senate Ways and Means Committee Senator Donovan Dela Cruz, Chair House of Representatives State of Hawai'i

February 26, 2018

Dear Members of the Senate Ways and Means Committee:

The struggle of the Front Street Apartment Tenants in Lahaina, Maui, to keep their rents affordable has come to our attention. We are writing you in support of SB 2293, believing that you have the power to do something about the tenants' plight. We encourage you to add your approval to this important piece of legislation, which will help achieve a solution that will keep the apartments at the Front Street Apartments affordable. The lives and wellbeing of some 250 tenants, who face eviction because of the owner's intention to institute a market rate rental structure, are at stake.

As we all know, the need for affordable housing is a pressing and urgent need in our islands. It would be unconscionable to lose existing affordable housing to market forces. We ask you to do everything in your power to assist the tenants of the Front Street Apartments in their struggle.

Sincerely,

Rev. D. Neal MacPherson Interim Minister, Nu'uanu Congregational Church

Rev. T. J. FitzGerald Minister, First Unitarian Church of Honolulu

Submitted on: 2/26/2018 9:48:26 PM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing
Marialejandra	Individual	Support	No

Comments:

I Marialejandra Pocaterra, live in Front Street Apartments since May 2011, my son was 2mos, when we move in.

Many of Front Street Apartments renters are hard working families with bottom incomes I myself I am single mom, survivor of Domestic Violence managing two jobs to have ends meet because my child's father refuses to help raised his kid. Between the Government's help and my income I have been able to support my child by myself for 7 years. The Households of this complex are either families with young children or senior adults who are not able to pay a high rent. Many of us live here for five, ten, fifteen years.

I appeal to the Common sense of all desicion makers to help us by respecting our seniority maintaining our current rent as It Is now Affordable for all of us.

In my case this is the maximum I can afford. I understand business is business but we are dealing with people's lives here, for me and my son the sole thought of having to move out and not having where to go sets the stress and fear that we may even could become homeless if the current plan come to fruition.

Malama Pono, thanks a lot for your time, disposition and attention to this matter.

Att. Marialejandra Pocaterra

Building 16 #1622 Front Street Apartments.

Lahaina HI.



Submitted on: 2/27/2018 10:00:35 PM

Testimony for WAM on 2/28/2018 11:00:00 AM

Submitted By	Organization	Testifier Position	Present at Hearing
Anna Barbeau	Individual	Support	No

Comments:

Imperative that this complex maintain its Affordability Status into 2050 as was originally written by the developers in lieu of tax benifits to their credit. This government must not allow a promise to turn into swindle at the expense of Hawai'i residents. Set this precedent for furure agreements to carry through with written contracts. Do not allow 'after the fact' interjections alter what had already been accepted and agreed upon by all parties to have any bearing on this situation which is an obvious attempt to alter the Affordability Status. There is tremendous support from many-membered groups, unions, media, the voting public, etc. as the need for this complex to house the working community is enormous.



>>Subject: Supporting SB2293

>>

- >> Aloha pumehana~
- >> My name is Nancy A. Silva & i have resided on W.Maui since 1986. I had lived in a rented home on Front St, Lahaina for 13 yrs. The yr i moved out, i was forced to move 4 times. When i looked @Front St. Apts. in Oct, 2001, the determining factor in my decision to move in was the fact that I was told that the rent would remain affordable for @least 51 yrs. Thus i knew i wouldn't have to continue to move in my senior yrs, especially when affordable rentals were becoming obsolete. I was assured I'd have an affordable, secure, stable home until well into my 97th yr, should i be blessed to live that long.
- >> After all these yrs of receiving tax credits, a fed. loophole has allowed FSA to back out of the original agreement, now renting 1 bdrm for \$1700. & giving those of us "grandfathered in" until Aug of 2019 to decide whether we can afford to pay the more than doubled rents, hope to find an affordable rent or move out onto the streets of W. Maui.
- >> The prospects are glum as rentals become harder to find & less & less affordable. We are a close-knit community of families, retirees, disabled, workforce & business owners like myself. We are in a conundrum & we desperately need your help! There is a critical need for affordable housing, esp. on W Maui. If state & county together could purchase FSA, it could be kept affordable. Ideally, it should remain affordable in perpetuity for future W.Maui residents. Please help us to find a way to accomplish that.
- >> Mahalo nui loa! Sincerely,
- >> Nancy A. Silva

Dear Honorable Legislators:

Thank you for this opportunity to submit written testimony in SUPPORT of SB2293. I am tenant at the Front Street Apartments having moved in 2011. I am a disabled, retired Kupuna of Chinese Hawaiian descent (HAPA) living on a fixed income. Due to Traumatic Brain Injury (TBI), Anterograde Amnesia, Degenerative Disc Disease due to Broken Back and numerous other fractures and health issues, I can no longer work. Although I am an educated woman with a substantial work background I cannot even remember my telephone number without first looking it up due to my disability. I use a cane, walker, and wheelchair in airports.

I am in extreme duress due to the snafu that enabled the developers for the Front Street Apartments (FSA) to squirm out of this 50 year contract! They started renting these units in 2001. In 2012 they finally achieved their goal breaking the contract. They started in 2005-2006 with a movement nationwide with other investors to coerce the IRS, Dept of Treasury into breaking and dishonoring this 50 year contract by doing an Administrative change. Congress was not involved in this process so it begs the question.... When does a Director make a law that affects millions across the US negatively? They never intended on honor that 50 year contract for Affordable Housing here at the Front Street Apartments in Lahaina, Maui, HI 96761. Allegedly, this change was allowed based on financial duress and that allowed them to manipulate the Treasury. I moved in here on 2011.

Egregiously, the management an owners has never told any of us tenants about their breaking this legally binding 50 year contract to expire 2051. If they were honorable they would have told me prior to my moving in here 2011 that in 2012 I would be without a place to live in 2019! They began lobbying the Treasury Department just 5-6 years into their contract and knew it would happen in 2012. I found out on Thanksgiving Day 2016 from another distraught tenant who had heard about it through the grape line. In the past few months FSA's has been installing Cherry Wood Cabinets, Marble Counters, and other opulent upgrades. Of Interest, they just stopped renovating when the Legislature started this year, 2018, and are presently taking a hiatus in order to look good for the Legislature. If they are in financial duress how can they afford to purchase brand new stoves, refrigerator along with opulent upgrades to the market rentals? I cannot even get them to put in a door that does not have huge gaps along the sides so everything including cigarette smoke (illegal), dirt, all debris comes into my apartment.

There is nowhere to go as there is NO affordable housing in Maui. There are NO HUD Rentals available either due to Short-term rentals most of which are illegal! Without HUD I am homeless. My homelessness is guaranteed as I have no alternative plans for housing. I cannot even afford to move! My body and brain are broken and now so is my heart.

I did my due diligence and homework prior to moving into the FSA's. The deck was stacked because the Owners knew it was not ever going to be a 50 year contract. Five years into this contract they started lobbying the Federal Government to break our contract. Yet, I read the contract of 50 years binding until 2051 and that helped me decide where to move and this would have been my forever home until my death. What happened to America when a contract means nothing? This is morally wrong and I suspect illegal. I urge you to strongly support SB2293. Please do not throw me aside like the developers!

Respectfully,

Carmie Spellman, Tenant

Front Street Apartments