## Martin M. Zorn, President, CFO & COO

Joined Kamakura in January 2011 as Chief Financial Officer and was promoted to President and Chief Operating Officer in 2013. He is also a member of the Board of Directors of the firm.

Mr. Zorn is a second year veteran of Wachovia Bank. Mr. Zorn's early years with Wachovia were spent in the systems and marketing departments before transitioning to corporate banking and corporate finance. From to 1994, Mr. Zorn served as senior vice president and manager of the Southwest District, based in Dallas, focusing on middle market and large corporate banking. Mr. Zorn was in Greensboro and Raleigh, North Carolina focusing on corporate banking and capital markets before moving to the Washington DC area as the regional executive. Mr. Zorn has been involved in financial advisory engagements including structuring and arranging growth capital, financing mergers and acquisitions and hedging interest rate risk. He created an emerging growth and technology practice while he was in the Research Triangle. His clients have ranged from global leaders to early stage technology start-ups.

After Wachovia he was with two small cap mid-cap turnarounds where he served as the Chief Financial Officer and Chief Administrative Officer respectively and as and Corporate Secretary of both. At Integra he chaired the corporate asset and liability committee and was the executive liaison to the Board Audit and ALCO committees. In these roles he developed a framework for improved financial accountability, expense management and capital deployment through the use of forecasting, valuation, funds transfer pricing, capital allocation and line of business profitability models. He served as a member of the adjunct faculty at the University of Southern Indiana where he was an instructor in investments and business finance.

He is active in the community and currently serves on the Board of Arcadia Family of Companies, is on the Board and is treasurer of the Hawaii chapter of Financial Executives International, is on the Board of the Oahu Association of the UCC, is treasurer of Waiokeola Congregational church, is on the advisory Board of the Food Innovation Center at University of Hawaii Maui and is a member of the Maui Coffee Association. He has always been active in economic development, arts and community service Boards and associations serving in numerous leadership roles.

Mr. Zorn is a graduate of Vanderbilt University where he earned his Bachelor of Arts degree in economics. He pursued studies at the masters level in finance at the University of Texas at Dallas and received his executive management certification in from Duke University's Fuqua School of Business.