JAN 1 9 2018

### A BILL FOR AN ACT

RELATING TO EQUAL PAY.

#### BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. The legislature finds that pay disparity
- 2 persists between men and women who do similar work. The
- 3 Institute for Women's Policy Research reported that if the pace
- 4 of change continues at the same rate as it has since 1960, women
- 5 and men will not reach pay parity until 2058.
- 6 The legislature further finds that existing Hawaii law
- 7 generally prohibits an employer from paying an employee at wage
- 8 rates less than the rates paid to employees of the opposite sex.
- 9 However, in 2015, the gender wage gap in Hawaii stood at sixteen
- 10 cents on the dollar. A woman working full-time and year-round
- 11 earned an average of eighty-four cents to every dollar a man
- 12 earned. The gap was far worse for women of color: for every
- 13 dollar a white male made, African American and Asian American
- 14 women made only seventy-three cents and Latina women made only
- 15 sixty-seven cents. This wage gap extends across almost all
- 16 occupations reporting in Hawaii.

1 The legislature believes that the ability of employers to 2 consider a job applicant's previous salary history is a 3 contributing factor to the gender pay disparity. Women often disclose their lower salary histories, and employers offer lower 4 5 salaries in response. In 2017, New York City became the first 6 municipality in the United States to address this problem by 7 prohibiting employers from requesting a job applicant's salary 8 history. Hawaii should follow suit to help promote equality in 9 the work place and close the pay gap between men and women. 10 The legislature also believes that pay secrecy undermines 11 efforts to close the pay gap. A 2010 Institute for Women's 12 Policy Research/Rockefeller Survey of Economic Security reported **13** that 23.1 per cent of private sector workers reported that 14 discussion of wages and salaries was formally prohibited, and an 15 additional 38.1 per cent reported that such discussion was 16 discouraged by managers. Pay secrecy inhibits workers from 17 pursuing claims of pay discrimination because women cannot 18 challenge wage discrimination that they do not know exists. The 19 federal government and many states have taken action to end wage 20 secrecy by prohibiting retaliation against employees who discuss 21 wages. Hawaii can also take this step by banning wage secrecy

1	and banning	g retaliation	or	discrimination	against	employees	who

- 2 disclose or discuss their wages.
- 3 The purpose of this Act is to:
- 4 (1) Disrupt the cycle of wage inequality for women and
  5 minorities by prohibiting prospective employers from
  6 requesting or considering a job applicant's prior wage
  7 or salary history in the job application process so
  8 that employers will set compensation offers based on
  9 skills and qualifications; and
- 10 (2) Encourage equal pay between men and women by
  11 prohibiting enforced wage secrecy and prohibiting
  12 retaliation or discrimination against employees who
  13 disclose, discuss, or inquire about their own or
  14 coworkers' wages for the purpose of exercising rights
  15 under the law.
- SECTION 2. Chapter 378, Hawaii Revised Statutes, is
  amended by adding a new section to part I to be appropriately
  designated and to read as follows:
- 19 "S378- Employer inquiries into and consideration of

  20 salary or wage history. (a) No employer, employment agency, or
- 21 employee or agent thereof shall:



1	(1)	Inquire about the salary history of an applicant for
2		<pre>employment; or</pre>
3	(2)	Rely on the salary history of an applicant in
4		determining the salary, benefits, or other
5		compensation for the applicant during the hiring
6		process, including the negotiation of an employment
7		contract.
8	<u>(b)</u>	Notwithstanding subsection (a), an employer,
9	employmen	t agency, or employee or agent thereof, without
10	inquiring	about salary history, may engage in discussions with
11	an applic	ant for employment about the applicant's expectations
12	with resp	ect to salary, benefits, and other compensation;
13	provided	that if an applicant voluntarily and without prompting
14	discloses	salary history to an employer, employment agency, or
15	employee	or agent thereof, the employer, employment agency, or
16	employee	or agent thereof, may consider salary history in
17	determini	ng salary, benefits, and other compensation for the
18	applicant	, and may verify the applicant's salary history.
19	<u>(c)</u>	This section shall not apply to:
20	(1)	Applicants for internal transfer or promotion with
21		their current employer;



1	(2)	Any attempt by an employer, employment agency, or
2		employee or agent thereof, to verify an applicant's
3		disclosure of non-salary related information or
4	·	conduct a background check; provided that if a
5		verification or background check discloses the
6		applicant's salary history, that disclosure shall not
7		be relied upon for purposes of determining the salary
8		benefits, or other compensation of the applicant
9		during the hiring process, including the negotiation
10		of an employment contract; and
11	(3)	Public employee positions for which salary, benefits,
12		or other compensation are determined pursuant to
13		collective bargaining.
14	<u>(d)</u>	For purposes of this section:
15	"Inq	uire" means to:
16	(1)	Communicate any question or statement to an applicant
17		for employment, an applicant's current or prior
18		employer, or a current or former employee or agent of
19		the applicant's current or prior employer, in writing
20		or otherwise, for the purpose of obtaining an
21		applicant's salary history; or

1	(2) Conduct a search of publicly available records or			
2	reports for the purpose of obtaining an applicant's			
3	salary history;			
4	provided that this shall not include informing an applicant, in			
5	writing or otherwise, about the proposed or anticipated salary			
6	or salary range for the position.			
7	"Salary history" includes an applicant for employment's			
8	current or prior wage, benefits, or other compensation, but			
9	shall not include any objective measure of the applicant's			
10	productivity, such as revenue, sales, or other production			
11	reports."			
12	SECTION 3. Section 378-2.3, Hawaii Revised Statutes, is			
13	amended to read as follows:			
14	"[ $+$ ]\$378-2.3[ $+$ ] Equal pay; sex discrimination. (a) No			
15	employer shall discriminate between employees because of sex, by			
16	paying wages to employees in an establishment at a rate less			
17	than the rate at which the employer pays wages to employees of			
18	the opposite sex in the establishment for equal work on jobs the			
19	performance of which requires equal skill, effort, and			
20	responsibility, and that are performed under similar working			
21	conditions. Payment differentials resulting from:			

1	(1)	A seniority system;
2	(2)	A merit system;
3	(3)	A system that measures earnings by quantity or quality
4		of production;
5	(4)	A bona fide occupational qualification; or
6	(5)	A differential based on any other permissible factor
7		other than sex
8	do not vi	olate this section.
9	(b)	An employer shall not retaliate or discriminate
10	against a	n employee for, nor prohibit an employee from,
11	disclosin	g the employee's wages, discussing and inquiring about
12	the wages	of other employees, or aiding or encouraging any other
13	employee	to exercise rights under this section."
14	SECT	TION 4. This Act does not affect rights and duties that
15	matured,	penalties that were incurred, and proceedings that were
16	begun bef	ore its effective date.
17	SECT	TION 5. New statutory material is underscored.
18	SECT	ION 6. This Act shall take effect upon its approval.
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### Report Title:

Employment; Job Applicants; Salary History; Gender Discrimination; Wage Secrecy

### Description:

Prohibits prospective employers from requesting or considering a job applicant's wage or salary history as part of an employment application process or compensation offer. Prohibits enforced wage secrecy and retaliation or discrimination against employees who disclose, discuss, or inquire about their own or coworkers' wages.

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.