JAN 1 9 2017

A BILL FOR AN ACT

RELATING TO DEFERRED DEPOSITS.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. The deferred deposit of checks, commonly known
- 2 as payday lending, provides small, short-term, unsecured loans
- 3 to borrowers in exchange for their promise to repay the loan
- 4 from their next paycheck or regular income payment, such as a
- 5 public benefit check. State law allows a check casher, who
- 6 "loans" the money by deferring deposit of the borrower's check,
- 7 to charge up to fifteen per cent of the face amount of the
- 8 postdated check for an agreed-upon period of up to thirty-two
- 9 days. While a fee of fifteen per cent may appear to be
- 10 reasonable, because payday loans are short-term, that fifteen
- 11 per cent rate equates to a much higher, if not exorbitant,
- 12 annual percentage rate or APR. For example, on a loan of \$100
- 13 borrowed for a term of fourteen days at fifteen per cent, the
- 14 total cost or fee for the loan would be \$17.65, which translates
- 15 to an APR of approximately four hundred sixty per cent. If
- 16 extended to thirty-two days, the maximum statutory loan term
- 17 allowed, the APR would be approximately two hundred one per



- 1 cent. This fee of fifteen per cent is significantly higher than
- 2 the maximum fee permitted for cashing a personal check without
- 3 deferred deposit, which is capped at the greater of ten per cent
- 4 or \$5. Payday loans are also exempt from state usury laws.
- 5 Since Hawaii began regulating payday lending in 1999,
- 6 several states' payday lending laws have either been repealed or
- 7 struck down as unconstitutional, with the result that states are
- 8 limiting payday loans to a more moderate APR-based maximum
- 9 charge usually ranging from twenty-four to thirty-six per cent.
- 10 In a sunrise analysis on a proposal to expand regulation of
- 11 payday lenders, the state auditor recommended that the maximum
- 12 fee charged for payday loans be reduced. Sunrise Analysis:
- 13 Check Cashing and Deferred Deposit Agreements (Payday Loans),
- 14 Report No. 05-11. In 2007, a groundbreaking statement was made
- 15 by Congress when, in response to reports about high-cost
- 16 predatory lending targeting service members, it passed the
- 17 Military Lending Act that established a thirty-six per cent APR
- 18 cap on payday loans and other types of consumer loans made to
- 19 service members and their dependents.
- 20 During discussion of prior measures to lower the maximum
- 21 fee allowed and to further regulate payday lenders operating in

- 1 the State, concerns were raised that such legislation would
- 2 reduce the number of Hawaii-based lenders and result in
- 3 residents turning to payday loans made via internet lenders.
- 4 The legislature notes that data from the Pew Charitable Trusts'
- 5 report Payday Lending in America: Who Borrows, Where They
- 6 Borrow, and Why shows that borrowers do not turn to online
- 7 lenders in the absence of physical payday loan stores.
- 8 Additionally, the legislature acknowledges that any payday
- 9 lender making loans to individuals in Hawaii is subject to
- 10 Hawaii laws regardless of where the lender is located. Recent
- 11 enforcement actions commenced against payday lenders by other
- 12 states, notably Arkansas, Georgia, Iowa, New York, Pennsylvania,
- 13 and West Virginia, upheld the application of state laws to
- 14 payday loans made by internet lenders not only within the state,
- 15 but even where the lender is based out-of-state or affiliated
- 16 with a Native American tribal entity.
- 17 The legislature finds that excessive and disproportionate
- 18 fees on payday loans are detrimental to borrowers and concludes
- 19 that the maximum fee must be reduced to a more reasonable
- 20 figure.

1 The purpose of this Act is to reduce the allowable maximum 2 fee of a payday loan from fifteen per cent to seven per cent of 3 the face amount of the deferred check, which for a \$100 loan 4 corresponds to an APR of approximately one hundred ninety-six per cent for a fourteen-day term, and approximately eighty-six 5 6 per cent for a thirty-two-day term. 7 SECTION 2. Section 480F-4, Hawaii Revised Statutes, is amended by amending subsection (c) to read as follows: 8 9 The face amount of the check shall not exceed \$600 10 and the deposit of a personal check written by a customer 11 pursuant to a deferred deposit transaction may be deferred for 12 no more than thirty-two days. A check casher may charge a fee 13 for deferred deposit of a personal check in an amount not to 14 exceed [fifteen] seven per cent of the face amount of the check. 15 Any fees charged for deferred deposit of a personal check in compliance with this section shall be exempt from chapter 478." 16 17 SECTION 3. This Act shall apply to all agreements to defer 18 the deposit of a check entered into after the effective date of 19 this Act. **20** SECTION 4. Statutory material to be repealed is bracketed

and stricken. New statutory material is underscored.

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1 SECTION 5. This Act shall take effect upon its approval.

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INTRODUCED BY:

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Report Title:

Deferred Deposits; Payday Loan; Fees

Description:

Reduces the maximum fee a check casher may charge under a payday loan agreement for deferring the deposit of a check from 15% to 7% of the face value of the check.

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.