A BILL FOR AN ACT

RELATING TO THIRD PARTY ADMINISTRATORS.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

1 SECTION 1. The purposes of this Act are to better protect Hawaii consumers and promote the transparency of third party 2 3 administrators operating in Hawaii by: 4 (1) Promoting the financial responsibility of third party 5 administrators; Regulating the professional practices of third party 6 (2) administrators; and 7 (3) Establishing the qualifications and procedures for the 8 9 licensing of third party administrators. 10 SECTION 2. Chapter 431, Hawaii Revised Statutes, is 11 amended by adding a new article to be appropriately designated 12 and to read as follows: 13 "ARTICLE 14 THIRD PARTY ADMINISTRATORS 15 §431-Definitions. As used in this article: "Administrator" or "third party administrator" means a 16 person who collects charges or premiums from, or who adjusts or **17**

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1	settles	claims	on.	residents	οf	this	State	in	connection	with

- 2 life, annuity, accident and health or sickness, stop-loss, or
- 3 workers' compensation insurance coverage, or article 1 of
- 4 chapter 432, except the following:
- 5 (1) An employer on behalf of its employees, or the
 6 employees of a subsidiary or an affiliated corporation
 7 of the employer;
- 8 (2) A union on behalf of its members;
- 9 (3) An insurer authorized to transact insurance in this
 10 State with respect to a policy lawfully issued and
 11 delivered in and pursuant to the laws of this State or
 12 another state;
- 13 (4) A producer licensed to sell life insurance coverage or
 14 accident and health or sickness insurance coverage in
 15 this State, whose activities are limited exclusively
 16 to the sale of insurance;
- 17 (5) A managing general agent licensed in this State whose
 18 activities are limited exclusively to the scope of
 19 activities conveyed under that license;
- 20 (6) An individual adjuster licensed in this State whose
 21 activities are limited to adjustment of claims;

1	(/)	An individual who adjusts or settles claims in the
2		normal course of practice or employment as an attorney
3		at law and who does not collect charges or premiums in
4		connection with life insurance coverage or accident
5		and health or sickness insurance coverage;
6	(8)	A creditor on behalf of its debtors with respect to
7		insurance covering a debt between the creditor and its
. 8		debtors;
9	(9)	A trust established in conformity with 29 U.S.C.
10		section 186 and trustees, agents, and employees acting
11		under that trust;
12	(10)	A trust exempt from taxation under 26 U.S.C. section
13		501(a) and trustees and employees acting under that
14		trust, or a custodian and the custodian's agents and
15		employees acting under a custodian account that meets
16		the requirements of 26 U.S.C. section 401(f);
17	(11)	A financial institution subject to supervision or
18		examination by federal or state banking authorities,
19		or a mortgage lender that collects and remits premiums
20		to licensed producers or authorized insurers in
21		connection with loan payments;

1	(12)	A credit card issuing company advancing for and
2		collecting premiums or charges from its credit card
3		holders who have authorized collection, provided the
4		company does not adjust or settle claims; and
5	(13)	A person who acts solely as an administrator of one or
6		more employee benefit plans established by an employer
7		or an employee organization.
8	"Com	missioner" means the insurance commissioner.
9	"Ins	urance producer" or "producer" shall have the same
10	meaning a	s in section 431:9A-102.
11	"Ins	surer" shall have the same meaning as in section 431:1-
12	202.	
13	"Per	son" shall have the same meaning as in section 431:1-
14	212.	
15	§431	- License required; application. (a) No person
16	shall act	as or hold the person out as an administrator in this
17	State wit	hout a license as an administrator issued by the
18	commissio	oner.
19	(b)	An administrator shall apply to the commissioner on a

form prescribed by the commissioner. The application shall

include the following:

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1	(1)	A nonrefundable fee as set forth in section 431:7-101;
2	(2)	All basic organizational documents of the
3		administrator, including any articles of
4		incorporation, articles of association, partnership
5		agreement, trade name certificate, trust agreement,
6		shareholder agreement, and other applicable documents
7		and all amendments to the documents;
8	(3)	The bylaws, rules, regulations, or similar documents
9		regulating the internal affairs of the administrator;
10	(4)	The names, addresses, official positions, and
11		professional qualifications of the individuals
12		responsible for the conduct of affairs of the
13		administrator, including all members of the board of
14		directors, board of trustees, executive committee, or
15		other governing board or committee, the principal
16		officers in the case of a corporation, or the partners
17		in the case of a partnership;
18	(5)	Annual audited financial statements for the two most
19		recent years that prove the applicant is solvent and
20		information the commissioner may require to review the
21		current financial condition of the applicant; and

- (6) Any other pertinent information the commissioner may
 require.
- 3 (c) An administrator licensed or applying for licensure
- 4 shall notify the commissioner within thirty days of any material
- 5 change in its ownership, control, contact person for the
- 6 administrator, or any other fact or circumstance affecting its
- 7 qualification for licensure.
- **8** (d) If an administrator employs or contracts with
- 9 individuals to adjust claims for the administrator, the
- 10 employees or contracted individuals shall first be licensed as
- 11 individual adjusters.
- 12 (e) If an administrator employs or contracts with
- 13 individuals to sell, solicit, or negotiate insurance business,
- 14 the employees or contracted individuals shall first be licensed
- 15 as producers. An administrator who intends to directly solicit
- 16 insurance contracts or otherwise act as a producer shall first
- 17 be licensed as an insurance producer.
- 18 (f) The commissioner may refuse to issue a license if the
- 19 commissioner determines, after notice and hearing pursuant to
- 20 section 431:2-308 and chapter 91, that the administrator is not
- 21 competent, trustworthy, financially responsible, or of good

- 1 personal and business reputation, or has had an application for
- 2 an insurance license denied or revoked for cause within the past
- 3 five years.
- 4 (q) The license is renewable or extendable biennially.
- 5 The renewal or extension date for a license issued to a natural
- 6 person shall be the sixteenth day of the licensee's birth month.
- 7 The renewal or extension date for a license issued to an
- 8 artificial person shall be the sixteenth day of April for a
- 9 nonresident licensee, and the sixteenth day of July for a
- 10 resident licensee. The license shall remain in effect so long
- 11 as the fees set forth in section 431:7-101 are paid.
- 12 (h) The commissioner may contract with nongovernmental
- 13 entities, including the National Association of Insurance
- 14 Commissioners or any affiliations or subsidiaries that the
- 15 National Association of Insurance Commissioners oversees, to
- 16 perform any ministerial functions relating to the licensure of
- 17 administrators.
- 18 §431- Surety bond required. Prior to the issuance of
- 19 the administrator's license, the administrator shall file with
- 20 the commissioner, and shall maintain in force while so licensed,
- 21 a surety bond in the form and penal sum acceptable to the

- 1 commissioner, but in no event shall the amount be less than
- 2 \$300,000, and shall provide that the bond may not be canceled or
- 3 otherwise terminated until two years have elapsed from the last
- 4 day the applicant was an administrator, unless the commissioner
- 5 has given prior written consent. The surety bond shall be
- 6 undertaken and may be enforced in the name of "Commissioner of
- 7 Insurance, State of Hawaii."
- 8 §431- Written agreement required. (a) An administrator
- 9 shall have a written agreement between the administrator and
- 10 insurer that contains all requirements of this article, except
- 11 those that do not apply to administrator functions.
- 12 (b) The written agreement shall make provision with
- 13 respect to underwriting or other standards pertaining to the
- 14 business underwritten by the insurer.
- 15 (c) The written agreement shall be retained as part of the
- 16 official records of the administrator and the insurer for the
- 17 duration of their agreement and for five years thereafter.
- 18 (d) When an insurance policy is issued to a trustee, the
- 19 administrator shall furnish the insurer a copy of the trust
- 20 agreement and any amendments to it. The trust agreement shall
- 21 be retained as part of the official records of the administrator

- 1 and the insurer for the duration of the insurance policy and for
- 2 five years thereafter.
- 3 §431- Effect of payments to administrator. (a) Payment
- 4 to the administrator of any insurance premiums or charges by or
- 5 on behalf of the insured shall be deemed received by the
- 6 insurer.
- 7 (b) Payment of return premiums or claims by the insurer to
- 8 the administrator shall not be deemed payment to the insured
- 9 until the insured receives the payment.
- 10 (c) This section shall not limit any right of the insurer
- 11 against the administrator resulting from failure of the
- 12 administrator to make payments to the insurer or insured.
- 13 §431- Recordkeeping required; commissioner's access to
- 14 records. (a) An administrator shall maintain and make
- 15 available to the insurer complete books and records of all
- 16 transactions between the administrator, insurers, and insureds.
- 17 The books and records shall be maintained in accordance with
- 18 prudent standards of insurance recordkeeping and for the
- 19 duration of the written agreement and for five years thereafter.
- 20 (b) The commissioner shall have access to the books and
- 21 records for examination, audit, and inspection. Any documents,

- 1 materials, or other information in the possession or control of
- 2 the commissioner that are furnished by the administrator, payor,
- 3 insurance producer, or any employee or agent thereof, or
- 4 obtained by the commissioner in an investigation, shall:
- 5 (1) Be confidential and privileged;
- 6 (2) Not be subject to requests under chapter 92F;
- 7 (3) Not be subject to subpoena; and
- **8** (4) Not be subject to discovery or admissible in evidence
- 9 in any private civil action.
- 10 The commissioner may use such documents, materials, or
- 11 other information in the furtherance of any regulatory or legal
- 12 action brought as a part of the commissioner's official duties.
- (c) An administrator shall retain the right to continuing
- 14 access to the books and records to fulfill its contractual
- 15 obligations to the insurer and insureds, subject to any
- 16 restrictions in the written agreement.
- 17 §431- Advertising by administrator. An administrator
- 18 shall use only the advertising pertaining to the business an
- 19 insurer has underwritten and approved in advance.
- 20 §431- Fiduciary duties of administrator; payment of
- 21 claims by administrator. (a) The administrator shall hold in a



- 1 fiduciary capacity all charges or premiums it collects for or on
- 2 behalf of an insurer and all return premiums it receives from
- 3 the insurer. These funds shall be immediately remitted to the
- 4 person entitled to them or shall be deposited promptly in a
- 5 fiduciary account established and maintained by the
- 6 administrator in a federally insured financial institution.
- 7 (b) If charges or premiums deposited in a fiduciary
- 8 account have been collected for or on behalf of more than one
- 9 insurer, the administrator shall keep records clearly recording
- 10 the deposits in and withdrawals from the account for or on
- 11 behalf of each insurer. The administrator shall keep copies of
- 12 the records and, upon request of an insurer, shall furnish the
- 13 insurer with copies of records pertaining to the deposits and
- 14 withdrawals.
- (c) An administrator shall not pay claims by withdrawals
- 16 from the fiduciary account in which premiums or charges are
- 17 deposited.
- 18 (d) The written agreement shall provide that withdrawals
- 19 from the fiduciary account shall be made only for:
- 20 (1) Remittance to an insurer entitled to remittance;

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1	(2)	Deposit in an account maintained in the name of the
2		insurer;
3	(3)	Transfer to and deposit in a claims-paying account,
4		with claims to be paid as provided in subsection (e);
5	(4)	Payment to a group policyholder for remittance to the
6		insurer entitled to remittance;
7	(5)	Payment to the administrator of the administrator!s
8		commission, fees, or charges; and
9	(6)	Remittance of return premiums to the person entitled
10		to return premiums.
11	(e)	All claims the administrator pays from funds collected
12	for or on	behalf of an insurer shall be paid only as authorized
13	by the in	surer.
14	§431	- Compensation of administrator. Compensation to an
15	administr	ator for adjusting or settling claims shall not be
16	contingen	t on claim experience. This section shall not prevent

20 §431- Written notice to insureds required. (a) When the services of an administrator are used, the administrator

the compensation of an administrator from being based on

premiums or charges collected or number of claims paid or

- 1 shall provide written notice approved by the insurer to
- 2 insureds, advising them of the identity of and relationship
- 3 between the administrator, insurer, and insured.
- 4 (b) When an administrator collects funds, the
- 5 administrator shall identify the reason for collecting each item
- 6 and show each item separately from the premium. Additional
- 7 charges shall not be made for services to the extent the insurer
- 8 has already paid for those services.
- 9 (c) The administrator shall disclose to the insurer all
- 10 charges, fees, and commissions the administrator receives from
- 11 services the administrator provides the insurer, including any
- 12 fees or commissions paid by insurers providing reinsurance.
- 13 §431- Delivery of written information to insured. An
- 14 administrator shall deliver promptly to the insured all
- 15 policies, certificates, booklets, termination notices, or other
- 16 written communications after receiving instructions from the
- 17 insurer for delivery.
- 18 §431- Annual report required. (a) An administrator
- 19 shall file an annual report for the preceding calendar year with
- 20 the commissioner on or before March 1 of each year, in a form
- 21 and manner prescribed by the commissioner.

Ţ	(b) The annual report shall include the names and
2	addresses of all insurers with which the administrator had an
3	agreement during the preceding calendar year.
4	§431- License denial, nonrenewal, suspension, or
5	revocation; fines. (a) After notice and hearing, the
6	commissioner shall impose a fine pursuant to section 431:2-203
7	and issue a cease and desist order against any person who acts
8	or holds the person out as an administrator without a license.
9	(b) After notice and hearing, the commissioner shall deny
10	refuse to renew, suspend, or revoke the license of an
11	administrator if the commissioner finds the administrator:
12	(1) Is in an unsound financial condition;
13	(2) Is using methods or practices in the conduct of
14	business that renders the administrator's further
15	transaction of business in this State hazardous or
16	injurious to insureds or the public; or
17	(3) Has failed to pay a judgment rendered against the
18	administrator in this State within sixty days after
19	the judgment has become final.

•	(0)	The commissioner may delig, relabe to renew, suspend,
2	or revoke	the license of an administrator if the commissioner
3	finds the	administrator:
4	(1)	Has violated any lawful rule or order of the
5		commissioner or this code;
6	(2)	Has refused examination or production of the
7		administrator's accounts, records, and files for
8		examination, or if any individual responsible for or
9		who exercises control or influence over the affairs of
10		the administrator has refused to give information
11		about the administrator's affairs, or has refused to
12		perform any other legal obligation as to an
13		examination, when required by the commissioner;
14	(3)	Has, without just cause, refused to pay proper claims
15		or perform services arising under the administrator's
16		contracts or has, without just cause, caused insureds
17		to accept less than the amount due them or caused
18		insureds to employ attorneys or bring suit against the
19		administrator to secure full payment or settlement of

claims;

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_	(4)	ratib at any time to meet any quartification for which
2		issuance of the license could have been refused, had
3		the failure then existed and been known to the
4		commissioner;
5	(5)	Has been convicted of, or has entered a plea of guilty
6		or nolo contendere to, a felony without regard to
7		whether adjudication was withheld;
8	(6)	Is under suspension or revocation in another state; or
9	(7)	Has failed to timely file the annual report pursuant
10		to section 431
11	(d)	Without advance notice or hearing, the commissioner
12	may immed	iately suspend the license of an administrator if the
13	commissio	ner finds the following:
14	(1)	The administrator is insolvent or impaired;
15	(2)	A proceeding for receivership, conservatorship,
16		rehabilitation, or other delinquency proceeding
17		regarding the administrator has been commenced in any
18		state; or
19	(3)	The financial condition or business practices of the
20		administrator otherwise pose an imminent threat to the

1	public health, safety, or welfare of the residents of
2	this State.
3	(e) If the commissioner finds one or more grounds exist
4	for the denial, nonrenewal, suspension, or revocation of the
5	license, the commissioner may additionally impose a fine upon
6	the administrator pursuant to section 431:2-203.
7	§431- Rules. The commissioner may adopt rules to
8	implement and enforce this article."
9	SECTION 3. Section 431:7-101, Hawaii Revised Statutes, is
10	amended by amending subsections (a) and (b) to read as follows:
11	"(a) The commissioner shall collect, in advance, the
12	following fees:
13	(1) Certificate of authority:
14	(A) Application for certificate of authority \$900
15	(B) Issuance of certificate of authority \$600
16	(C) Application for motor vehicle self-insurance . \$300
17	(2) Organization of domestic insurers and affiliated
18	corporations:
19	(A) Application for solicitation permit\$1,500
20	(B) Issuance of solicitation permit \$150
21	(3) Producer's license:

1		(A) Issuance of regular license\$50
2		(B) Issuance of temporary license\$50
3	(4)	Nonresident producer's license: Issuance \$75
4	(5)	Independent adjuster's license: Issuance \$75
5	(6)	Public adjuster's license: Issuance \$75
6	(7)	Claims adjuster's limited license: Issuance \$75
7	(8)	Administrator's license: Issuance\$150
8	[-(8) -]	(9) Independent bill reviewer's license: Issuance . \$80
9	[(9)]	(10) Limited producer's license: Issuance \$60
10	[(10)]	(11) Managing general agent's license: Issuance \$75
11	[(11)]	(12) Reinsurance intermediary's license: Issuance \$75
12	[(12)]	(13) Surplus lines broker's license: Issuance \$150
13	[(13)]	(14) Service contract provider's registration:
14		Issuance \$75
15	[(14)]	(15) Approved course provider certificate:
16		Issuance \$100
17	[(15)]	(16) Approved continuing education course certificate:
18		Issuance \$30
19	[(16)]	(17) Vehicle protection product warrantor's
20		registration: Issuance\$75
21	[(17)]	(18) Criminal history record check; fingerprinting:

1		For each criminal history record check and
2		fingerprinting check, a fee to be established by the
3		commissioner.
4	[(18)]	(19) Limited line motor vehicle rental company
5		producer's license: Issuance\$1,000
6	[(19)]	(20) Legal service plan certificate of authority:
7		Issuance before July 1, 2014\$1,000
8		Issuance on or after July 1, 2014 \$500
9	[(20)]	(21) Life settlement provider's license:
10		Issuance before July 1, 2014 \$150
11		Issuance on or after July 1, 2014\$75
12	[(21)]	(22) Life settlement broker's license:
13	•	Issuance before July 1, 2014 \$150
14		Issuance on or after July 1, 2014 \$75
15	[(22)]	(23) Examination for license: For each examination, a
16		fee to be established by the commissioner.
17	(b)	The fees for services of the department of commerce
18	and consu	mer affairs subsequent to the issuance of a certificate
19	of author	ity, license, or other certificate are as follows:

1	(1)	\$600 per year for all services (including extension of
2		the certificate of authority) for an authorized
3		insurer;
4	(2)	\$50 per year for all services (including extension of
5		the license) for a regularly licensed producer;
6	(3)	\$75 per year for all services (including extension of
7		the license) for a regularly licensed nonresident
8		producer;
9	(4)	\$45 per year for all services (including extension of
10		the license) for a regularly licensed independent
11		adjuster;
12	(5)	\$45 per year for all services (including extension of
13		the license) for a regularly licensed public adjuster;
14	(6)	\$45 per year for all services (including extension of
15		the license) for a claims adjuster's limited license;
16	(7)	\$150 per year for all services (including extension of
17		the license) for an administrator's license;
18	[(7)]	(8) \$60 per year for all services (including
19		extension of the license) for a regularly licensed
20		independent bill reviewer;

1	[(8)]	(9) \$45 per year for all services (including
2		extension of the license) for a producer's limited
3		license;
4	[-(9) -]	(10) \$75 per year for all services (including
5		extension of the license) for a regularly licensed
6		managing general agent;
7	[(10)]	(11) \$75 per year for all services (including
8		extension of the license) for a regularly licensed
9		reinsurance intermediary;
10	[(11)]	(12) \$45 per year for all services (including
11 ,		extension of the license) for a licensed surplus lines
12		broker;
13	[(12)]	(13) \$75 per year for all services (including renewal
14		of registration) for a service contract provider;
15	[(13)]	(14) \$65 per year for all services (including
16		extension of the certificate) for an approved course
17		provider;
18	[(14)]	(15) \$20 per year for all services (including
19		extension of the certificate) for an approved
20		continuing education course;

1	[(15)]	(16) \$75 per year for all services (including renewal
2		of registration) for a vehicle protection product
3		warrantor;
4	[(16)]	(17) A fee to be established by the commissioner for
5		each criminal history record check and fingerprinting;
6	[(17)]	(18) \$600 per year for all services (including
7		extension of the license) for a regularly licensed
8		limited line motor vehicle rental company producer;
9	[(18)]	(19) \$1,000 per year for all services provided before
10		July 1, 2014, (including extension of the certificate)
11		for an authorized legal service plan;
12	[(19)]	(20) \$500 per year for all services provided on or
13		after July 1, 2014, (including extension of the
14		certificate) for an authorized legal service plan;
15	[(20)]	(21) \$1,200 per year for all services (including
16		extension of the license) for a regularly licensed
17		life settlement provider; and
18	[(21)]	(22) \$150 per year for all services (including
19		extension of the license) for a regularly licensed
20		life settlement broker.



- 1 The services referred to in paragraphs (1) to $[\frac{(21)}{(21)}]$ (22) shall
- 2 not include services in connection with examinations,
- 3 investigations, hearings, appeals, and deposits with a
- 4 depository other than the department of commerce and consumer
- 5 affairs."
- 6 SECTION 4. Section 432:1-102, Hawaii Revised Statutes, is
- 7 amended to read as follows:
- 8 "§432:1-102 Applicability of other laws. (a) Part III of
- 9 article 10A, and article 10H of chapter 431 shall apply to
- 10 nonprofit medical indemnity or hospital service associations.
- 11 Such associations shall be exempt from the provisions of part I
- 12 of article 10A; provided that such exemption is in compliance
- 13 with applicable federal statutes and regulations.
- (b) Article 2, article 2D, parts II and IV of article 3,
- 15 article 6, part III of article 7, article 9A, article 13,
- 16 article 14G, and article 15 of chapter 431, sections 431:3-301,
- **17** 431:3-302, 431:3-303, 431:3-304, 431:3-305, 431:10-102, 431:10-
- 18 225, 431:10-226.5, and 431:10A-116(1) and (2), and the powers
- 19 granted by those provisions to the commissioner, shall apply to
- 20 managed care plans, health maintenance organizations, or medical
- 21 indemnity or hospital service associations that are owned or

- 1 controlled by mutual benefit societies so long as the
- 2 application in any particular case is in compliance with and is
- 3 not preempted by applicable federal statutes and regulations.
- 4 (c) Article of chapter 431 shall apply to mutual benefit
- 5 societies.
- 6 [(c)] (d) The commissioner may adopt rules pursuant to
- 7 chapter 91 for the implementation and administration of this
- 8 chapter."
- 9 SECTION 5. Statutory material to be repealed is bracketed
- 10 and stricken. New statutory material is underscored.
- 11 SECTION 6. This Act shall take effect on July 1, 3000.

Report Title:

Third Party Administrator; License; Qualifications; Practices

Description:

Promotes the financial responsibility of administrators. Regulates the professional practices of third party administrators. Establishes the qualifications and procedures for the licensing of administrators. (HB2346 HD2)

The summary description of legislation appearing on this page is for informational purposes only and is not legislation or evidence of legislative intent.