

A BILL FOR AN ACT

RELATING TO TAX ON SALES OF TANGIBLE PERSONAL PROPERTY.

BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF HAWAII:

- 1 SECTION 1. Section 237-1, Hawaii Revised Statutes, is
- 2 amended as follows:
- 3 1. By amending the definition of "person" to read:
- 4 ""Person" or "company" includes every individual,
- 5 partnership, society, unincorporated association, joint
- 6 adventure, group, hui, joint stock company, corporation,
- 7 trustee, personal representative, trust estate, decedent's
- 8 estate, trust, trustee in bankruptcy, or other entity, whether
- 9 such persons are doing business for themselves or in a fiduciary
- 10 capacity, and whether the individuals are residents or
- 11 nonresidents of the State, and whether the corporation or other
- 12 association is created or organized under the laws of the State
- 13 or of another jurisdiction. Any person who [has in the person's
- 14 possession, for sale in the State, the property of a nonresident
- 15 owner, other than as an employee of such owner, sells or
- 16 assists in the sale of tangible personal property on behalf of
- 17 another seller by providing customer service, processing



1	payments, and controlling the fulfillment process shall be		
2	deemed the seller of the property, when sold[-], and the seller		
3	on whose behalf the sale is made shall be deemed to have made a		
4	sale at wholesale pursuant to section 237-4."		
5	2. By amending the definition of "representative" to		
6	read:		
7	""Representative" means any salesperson, commission agent,		
8	manufacturer's representative, broker or other person who is		
9	authorized or employed by [an unlicensed] a seller to assist		
10	such seller in selling property for use in the State, by		
11	procuring orders for such sales or otherwise, and who carries or		
12	such activities in the State, it being immaterial whether such		
13	activities are regular or intermittent[; but the]. The term		
14	"representative" does not include [a]:		
15	$\underline{\text{(1)}}$ A manufacturer's representative whose functions are		
16	wholly promotional and to act as liaison between an		
17	unlicensed seller and a seller or sellers, and which		
18	do not include the procuring, soliciting or accepting		
19	of orders for property or the making of deliveries of		
20	property, or the collecting of payment for deliveries		
21	of property, or the keeping of books of account		

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1		concerning property orders, deliveries or collections
2		transpiring between an unlicensed seller and a seller
3		or sellers[. Any unlicensed seller who in person
4		carries on any such activity in the State shall also
5		be classed as a representative.]; and
6	(2)	A person who sells or assists in the sale of tangible
7		personal property on behalf of another seller and who
8	,	provides customer service, processes payments, and
9		controls the fulfillment process."
10	SECT	ION 2. Section 238-1, Hawaii Revised Statutes, is
11	amended b	y amending the definition of "import" to read as
12	follows:	
13	""Im	port" (or any nounal, verbal, adverbial, adjective, or
14	other equ	ivalent of the term) includes:
15	(1)	The importation into the State of tangible property,
16		services, or contracting owned, purchased from an
17		unlicensed seller, or however acquired, from any other
18		part of the United States or its possessions or from
19		any foreign country, whether in interstate or foreign
20		commerce, or both; [and]

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1	(2)	The sale and delivery of tangible personal property	
2		owned, purchased from an unlicensed seller, or however	
3		acquired, by a seller who is or should be licensed	
4		under the general excise tax law from an out-of-state	
5		location to an in-state purchaser, regardless of the	
6		free on board point or the place where title to the	
7		property transfers to the purchaser [-]; and	
8	(3)	The sale of tangible personal property by, or assisted	
9		by, a licensed seller who provides customer service,	
10		processes payments, and controls the fulfillment	
11		process on behalf of an unlicensed seller for delivery	
12		to a purchaser in the State."	
13	SECTION 3. Statutory material to be repealed is bracketed		
14	and stricken. New statutory material is underscored.		
15	SECT	ION 4. This Act shall take effect upon its approval.	
16			
		INTRODUCED BY:	

HB HMS 2018-1188



Report Title:

General Excise Tax; Use Tax; Tangible Personal Property

Description:

Clarifies that a person who sells or assists in the sale of tangible personal property and who provides customer service, processes payments, and controls fulfillment is the seller of the property for general excise tax and use tax purposes.

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